

West Palm Beach

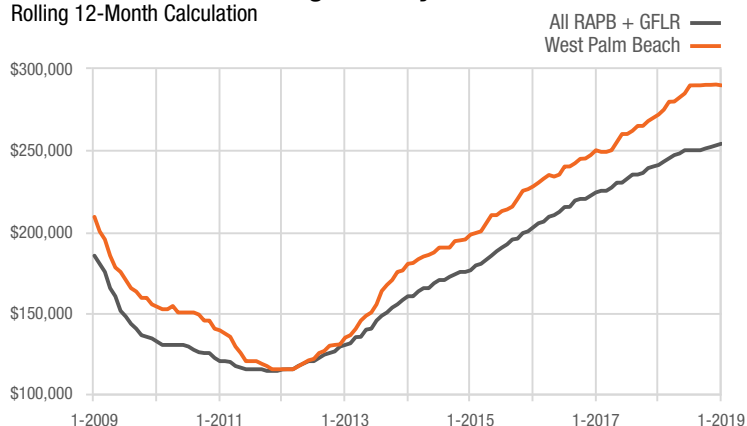
Single Family	January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Closed Sales	151	110	- 27.2%	151	110	- 27.2%
Median Sales Price*	\$295,000	\$280,000	- 5.1%	\$295,000	\$280,000	- 5.1%
Average Sales Price*	\$423,779	\$386,257	- 8.9%	\$423,779	\$386,257	- 8.9%
Dollar Volume	\$63,990,625	\$42,488,272	- 33.6%	\$63,990,625	\$42,488,272	- 33.6%
Percent of Original List Price Received*	93.2%	92.1%	- 1.2%	93.2%	92.1%	- 1.2%
Median Time to Contract	56	65	+ 16.1%	56	65	+ 16.1%
Pending Sales	174	134	- 23.0%	174	134	- 23.0%
New Listings	331	309	- 6.6%	331	309	- 6.6%
Inventory of Homes for Sale	866	874	+ 0.9%	—	—	—
Months Supply of Inventory	4.8	5.3	+ 10.4%	—	—	—

Townhouse/Condo	January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Closed Sales	181	137	- 24.3%	181	137	- 24.3%
Median Sales Price*	\$120,000	\$125,000	+ 4.2%	\$120,000	\$125,000	+ 4.2%
Average Sales Price*	\$140,507	\$143,884	+ 2.4%	\$140,507	\$143,884	+ 2.4%
Dollar Volume	\$25,431,769	\$19,425,885	- 23.6%	\$25,431,769	\$19,425,885	- 23.6%
Percent of Original List Price Received*	92.5%	91.6%	- 1.0%	92.5%	91.6%	- 1.0%
Median Time to Contract	77	80	+ 3.9%	77	80	+ 3.9%
Pending Sales	230	174	- 24.3%	230	174	- 24.3%
New Listings	387	418	+ 8.0%	387	418	+ 8.0%
Inventory of Homes for Sale	1,189	1,215	+ 2.2%	—	—	—
Months Supply of Inventory	5.6	5.8	+ 3.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

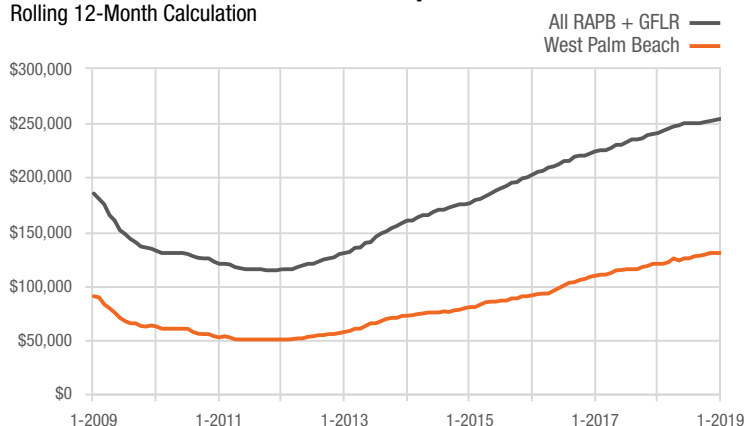
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Co-Op/Townhome

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.