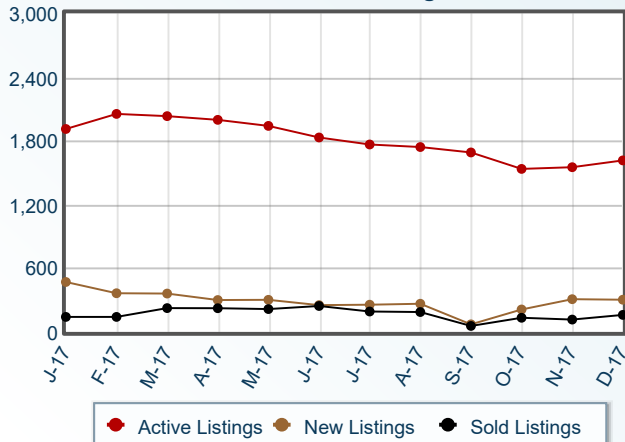


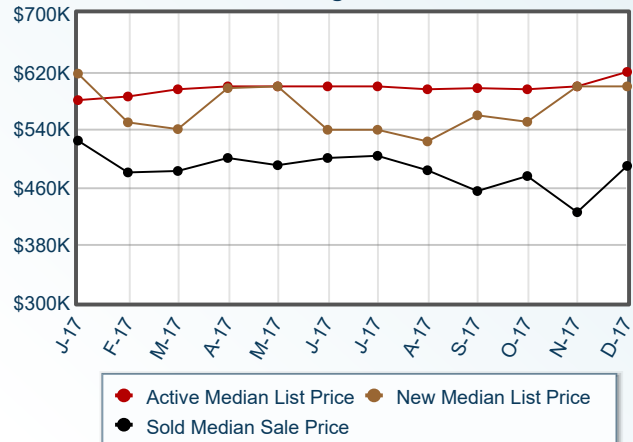
Market Summary

Monroe Residential, December 2017

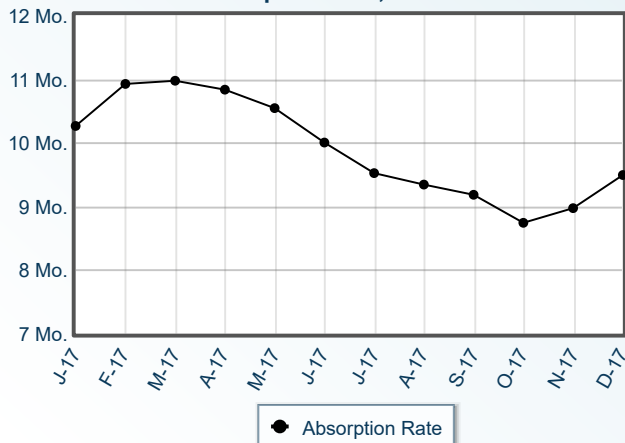
Number of Listings



Listings Prices



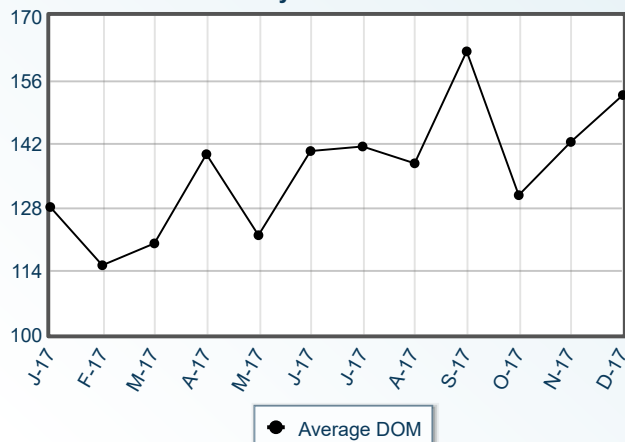
Absorption Rate, in Months



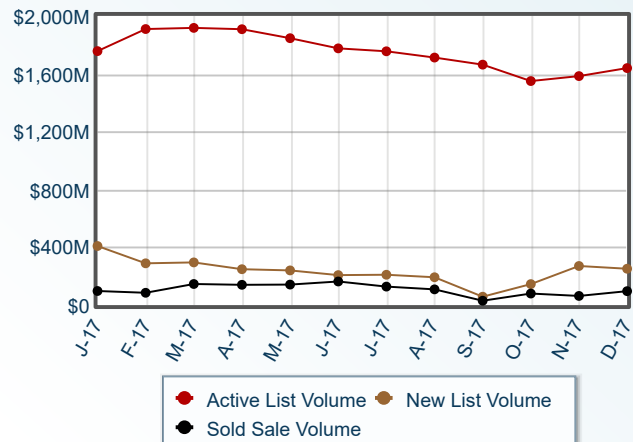
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics						
	Dec-17	Dec-16	% Chg	2017 YTD	2016 YTD	% Chg
Absorption Rate	9.49	9.94	-4.53	9.9	9.82	0.81
Average List Price	\$1,014,949	\$901,772	12.55	\$849,800	\$825,503	2.94
Median List Price	\$619,000	\$565,000	9.56	\$574,900	\$549,000	4.72
Average Sale Price	\$603,251	\$610,774	-1.23	\$630,851	\$645,029	-2.20
Median Sale Price	\$489,013	\$487,500	0.31	\$490,000	\$475,500	3.05
Average DOM	152	156	-2.56	134	134	0.00
Median DOM	85	100	-15.00	83	84	-1.19

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-99,999	6	9	-33.3	37	49	-24.5	0-99,999	7	2	250.0	44	45	-2.2
100,000-149,999	7	5	40.0	41	57	-28.1	100,000-149,999	10	2	400.0	40	48	-16.7
150,000-199,999	3	9	-66.7	50	83	-39.8	150,000-199,999	3	3	0.0	50	80	-37.5
200,000-249,999	10	8	25.0	95	105	-9.5	200,000-249,999	4	6	-33.3	71	88	-19.3
250,000-299,999	2	8	-75.0	105	147	-28.6	250,000-299,999	10	5	100.0	116	157	-26.1
300,000-349,999	10	14	-28.6	169	174	-2.9	300,000-349,999	7	10	-30.0	139	151	-7.9
350,000-399,999	11	15	-26.7	205	220	-6.8	350,000-399,999	13	12	8.3	218	231	-5.6
400,000-449,999	16	10	60.0	182	182	0.0	400,000-449,999	8	9	-11.1	162	164	-1.2
450,000-499,999	18	11	63.6	161	182	-11.5	450,000-499,999	17	11	54.5	191	215	-11.2
500,000-549,999	9	11	-18.2	152	146	4.1	500,000-549,999	10	9	11.1	109	125	-12.8
550,000-599,999	10	8	25.0	105	136	-22.8	550,000-599,999	14	7	100.0	157	160	-1.9
600,000-649,999	11	10	10.0	88	91	-3.3	600,000-649,999	6	7	-14.3	67	88	-23.9
650,000-699,999	7	7	0.0	68	86	-20.9	650,000-699,999	9	7	28.6	100	105	-4.8
700,000-749,999	7	7	0.0	90	63	42.9	700,000-749,999	5	5	0.0	75	56	33.9
750,000-799,999	5	8	-37.5	55	75	-26.7	750,000-799,999	3	8	-62.5	68	90	-24.4
800,000-849,999	1	2	-50.0	50	50	0.0	800,000-849,999	2	2	0.0	35	37	-5.4
850,000-899,999	5	2	150.0	45	38	18.4	850,000-899,999	6	5	20.0	61	66	-7.6
900,000-949,999	3	4	-25.0	34	34	0.0	900,000-949,999	1	0	N/A	21	18	16.7
950,000-999,999	1	0	N/A	29	34	-14.7	950,000-999,999	4	2	100.0	41	50	-18.0
1,000,000-1,099,999	2	4	-50.0	34	44	-22.7	1,000,000-1,099,999	0	1	-100.0	28	31	-9.7
1,100,000-1,199,999	2	1	100.0	41	41	0.0	1,100,000-1,199,999	1	3	-66.7	36	38	-5.3
1,200,000-1,299,999	4	1	300.0	50	30	66.7	1,200,000-1,299,999	5	1	400.0	48	42	14.3
1,300,000-1,399,999	4	1	300.0	23	26	-11.5	1,300,000-1,399,999	4	1	300.0	42	25	68.0
1,400,000-1,499,999	1	3	-66.7	12	19	-36.8	1,400,000-1,499,999	2	3	-33.3	18	31	-41.9
1,500,000-1,599,999	1	2	-50.0	15	23	-34.8	1,500,000-1,599,999	1	0	N/A	16	22	-27.3
1,600,000-1,699,999	1	2	-50.0	21	6	250.0	1,600,000-1,699,999	0	8	-100.0	20	18	11.1
1,700,000-1,799,999	0	2	-100.0	11	9	22.2	1,700,000-1,799,999	1	1	0.0	9	8	12.5
1,800,000-1,899,999	0	1	-100.0	5	13	-61.5	1,800,000-1,899,999	1	1	0.0	13	9	44.4
1,900,000-1,999,999	0	0	0.0	7	6	16.7	1,900,000-1,999,999	2	1	100.0	10	13	-23.1
2,000,000-2,249,999	0	2	-100.0	15	18	-16.7	2,000,000-2,249,999	0	2	-100.0	7	14	-50.0
2,250,000-2,499,999	0	0	0.0	8	9	-11.1	2,250,000-2,499,999	2	0	N/A	18	13	38.5
2,500,000-2,749,999	0	1	-100.0	7	9	-22.2	2,500,000-2,749,999	0	1	-100.0	6	8	-25.0
2,750,000-2,999,999	0	0	0.0	3	5	-40.0	2,750,000-2,999,999	0	0	0.0	8	14	-42.9
3,000,000-3,249,999	1	0	N/A	5	3	66.7	3,000,000-3,249,999	0	0	0.0	2	2	0.0
3,250,000-3,499,999	1	1	0.0	3	5	-40.0	3,250,000-3,499,999	1	0	N/A	7	2	250.0
3,500,000-3,749,999	0	0	0.0	3	5	-40.0	3,500,000-3,749,999	1	0	N/A	2	4	-50.0
3,750,000-3,999,999	0	0	0.0	2	1	100.0	3,750,000-3,999,999	0	2	-100.0	3	7	-57.1
4,000,000-4,249,999	0	0	0.0	0	1	-100.0	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	1	0	N/A	1	2	-50.0	4,250,000-4,499,999	0	0	0.0	3	3	0.0
4,500,000-4,749,999	0	1	-100.0	1	2	-50.0	4,500,000-4,749,999	0	0	0.0	0	1	-100.0
4,750,000-4,999,999	0	0	0.0	0	0	0.0	4,750,000-4,999,999	0	0	0.0	1	1	0.0
5,000,000+	0	0	0.0	4	6	-33.3	5,000,000+	0	1	-100.0	3	8	-62.5
Totals	160	170	-5.9	2032	2235	-9.1	Totals	160	138	15.9	2065	2288	-9.7

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-99,999	153	238	-35.7	288	356	-19.1	0-99,999	5	7	-28.6	70	102	-31.4
100,000-149,999	10	8	25.0	56	72	-22.2	100,000-149,999	7	2	250.0	49	47	4.3
150,000-199,999	37	37	0.0	115	158	-27.2	150,000-199,999	7	2	250.0	81	108	-25.0
200,000-249,999	49	58	-15.5	177	179	-1.1	200,000-249,999	15	11	36.4	123	135	-8.9
250,000-299,999	63	73	-13.7	235	293	-19.8	250,000-299,999	12	9	33.3	164	213	-23.0
300,000-349,999	70	88	-20.5	272	293	-7.2	300,000-349,999	14	12	16.7	185	213	-13.1
350,000-399,999	103	128	-19.5	429	464	-7.5	350,000-399,999	25	29	-13.8	300	338	-11.2
400,000-449,999	82	89	-7.9	324	310	4.5	400,000-449,999	17	17	0.0	241	222	8.6
450,000-499,999	107	114	-6.1	412	420	-1.9	450,000-499,999	16	27	-40.7	296	303	-2.3
500,000-549,999	45	70	-35.7	222	254	-12.6	500,000-549,999	16	18	-11.1	150	189	-20.6
550,000-599,999	77	104	-26.0	338	343	-1.5	550,000-599,999	21	11	90.9	237	245	-3.3
600,000-649,999	50	55	-9.1	167	192	-13.0	600,000-649,999	10	7	42.9	119	122	-2.5
650,000-699,999	61	80	-23.7	254	259	-1.9	650,000-699,999	13	21	-38.1	174	178	-2.2
700,000-749,999	33	50	-34.0	151	146	3.4	700,000-749,999	8	8	0.0	103	110	-6.4
750,000-799,999	70	72	-2.8	207	222	-6.8	750,000-799,999	18	12	50.0	138	162	-14.8
800,000-849,999	36	31	16.1	96	88	9.1	800,000-849,999	2	3	-33.3	67	58	15.5
850,000-899,999	64	58	10.3	185	170	8.8	850,000-899,999	14	9	55.6	127	115	10.4
900,000-949,999	18	19	-5.3	57	57	0.0	900,000-949,999	8	2	300.0	38	37	2.7
950,000-999,999	49	48	2.1	141	142	-0.7	950,000-999,999	9	7	28.6	93	92	1.1
1,000,000-1,099,999	22	23	-4.3	77	71	8.5	1,000,000-1,099,999	4	5	-20.0	54	44	22.7
1,100,000-1,199,999	42	49	-14.3	129	118	9.3	1,100,000-1,199,999	7	15	-53.3	79	72	9.7
1,200,000-1,299,999	47	48	-2.1	141	125	12.8	1,200,000-1,299,999	9	10	-10.0	90	88	2.3
1,300,000-1,399,999	35	28	25.0	104	86	20.9	1,300,000-1,399,999	8	6	33.3	74	52	42.3
1,400,000-1,499,999	26	30	-13.3	77	98	-21.4	1,400,000-1,499,999	3	8	-62.5	41	60	-31.7
1,500,000-1,599,999	28	26	7.7	71	75	-5.3	1,500,000-1,599,999	2	8	-75.0	45	48	-6.2
1,600,000-1,699,999	20	24	-16.7	53	66	-19.7	1,600,000-1,699,999	3	4	-25.0	35	39	-10.3
1,700,000-1,799,999	28	14	100.0	47	35	34.3	1,700,000-1,799,999	3	3	0.0	33	18	83.3
1,800,000-1,899,999	18	16	12.5	41	30	36.7	1,800,000-1,899,999	8	2	300.0	26	15	73.3
1,900,000-1,999,999	20	27	-25.9	54	53	1.9	1,900,000-1,999,999	1	3	-66.7	26	33	-21.2
2,000,000-2,249,999	21	16	31.3	44	42	4.8	2,000,000-2,249,999	3	1	200.0	29	30	-3.3
2,250,000-2,499,999	33	31	6.5	81	60	35.0	2,250,000-2,499,999	2	4	-50.0	50	40	25.0
2,500,000-2,749,999	13	19	-31.6	38	42	-9.5	2,500,000-2,749,999	2	3	-33.3	18	26	-30.8
2,750,000-2,999,999	13	16	-18.7	37	45	-17.8	2,750,000-2,999,999	3	1	200.0	21	21	0.0
3,000,000-3,249,999	3	1	200.0	6	8	-25.0	3,000,000-3,249,999	1	1	0.0	4	5	-20.0
3,250,000-3,499,999	10	10	0.0	31	24	29.2	3,250,000-3,499,999	1	4	-75.0	21	18	16.7
3,500,000-3,749,999	9	4	125.0	16	12	33.3	3,500,000-3,749,999	1	1	0.0	11	8	37.5
3,750,000-3,999,999	8	12	-33.3	19	22	-13.6	3,750,000-3,999,999	2	1	100.0	10	12	-16.7
4,000,000-4,249,999	2	1	100.0	5	2	150.0	4,000,000-4,249,999	1	0	N/A	4	1	300.0
4,250,000-4,499,999	4	5	-20.0	12	10	20.0	4,250,000-4,499,999	0	0	0.0	7	5	40.0
4,500,000-4,749,999	1	3	-66.7	4	13	-69.2	4,500,000-4,749,999	1	1	0.0	1	9	-88.9
4,750,000-4,999,999	3	5	-40.0	8	7	14.3	4,750,000-4,999,999	0	0	0.0	3	4	-25.0
5,000,000+	30	19	57.9	46	43	7.0	5,000,000+	1	5	-80.0	26	20	30.0
Totals	1613	1847	-12.7	5267	5505	-4.3	Totals	303	300	1.0	3463	3657	-5.3

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