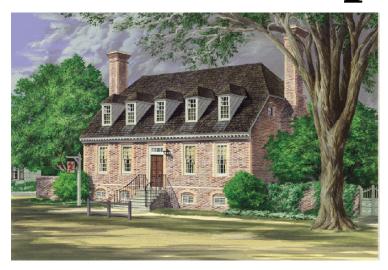


***** 2016 *****

Home Sales Report



Hastings On Hudson, NY

(Hastings School District)
January 1, 2016 - December 31, 2016



Bill Boeckelman

Your Real Estate Information Resource

(914) 458-2455

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This report is a compilation of data from the Hudson Gateway Multiple Listing Service regarding

Single Family Home Sales Within The Hastings School District Between January 1, 2016 and December 31, 2016

The report includes only information that was recorded with the Hudson Gateway Multiple Listing Service. Information pertaining to direct sales accomplished without the benefit of a Realtor are not available from this source and, therefore, are not included in this report.

A property is considered "sold" after ownership changes hands (the title passes).

List prices indicated in this report are the final list prices that were recorded on the Multiple Listing Service before the property was sold. Price changes that may have occurred earlier in the property's "listing history" will not be indicated. In addition, certain properties may have had other "listing histories" under different MLS numbers that did not result in a sale. Data from these "other listing histories" will not be reflected in this report.

This report has been extracted directly from the HGMLS and has not been cross referenced by our office with the information recorded at the Westchester County Clerk's office. Data maintained by HGMLS may not reflect all of the activity in the market.

Report Overview

Hastings	# of Units Sold	Average Sale Price	Median Sale Price	Lowest Sale Price	Highest Sale Price	Average Time on Market	Sale Price/ List Price Percentage
2005	69	\$833,732	\$749,500	\$485,000	\$3,900,000	126 days	99.66%
2006	50	\$815,985	\$755,000	\$410,000	\$1,750,000	141 days	97.86 %
2007	63	\$849,267	\$800,000	\$457,500	\$2,200,000	148 days	98.01%
2008	45	\$791,354	\$725,000	\$320,000	\$1,725,000	162 days	96.85%
2009	30	\$666,685	\$612,250	\$390,000	\$1,300,000	185 days	94.94 %
2010	51	\$726,666	\$680,000	\$330,000	\$1,320,000	200 days	94.29%
2011	67	\$712,511	\$660,000	\$290,000	\$1,970,000	160 days	95.24%
2012	59	\$720,475	\$625,000	\$315,000	\$1,525,000	174 days	95.20%
2013	86	\$780,460	\$660,000	\$160,000	\$1,995,000	158 days	98.78%
2014	67	\$748,757	\$725,000	\$345,000	\$1,565,000	86 days	99.68%
2015	83	\$851,219	\$785,000	\$350,000	\$1,860,000	65 days	99.05%
2016	81	\$828,758	\$787,000	\$300,000	\$1,935,000	59 days	101.28 %

- **Note 1: Number of Units Sold** 81 transactions is a very large number of single family homes to be sold in a single year & it represents an absorption rate of just under 7 homes per month.
- Note 2: Average Time On The Market (59 days) is approximately 2 months. The fastest pace in 12 years.
- Note 3: Sale Price/List Price Ratio (101.28%) means, on the average, many homes are selling close to & above their final list prices.
- Note 4: Eight properties sold AT full price and another thirty-nine sold OVER list price. This means that 58% (47 of 81 = 58.02%) of the homes sold either "at" or "above" their asking prices.
- Note 5: The average sale price was down 2.6% while the median sale price was about the same as the previous year.
- Note 6: Home prices have stabilized and are beginning to climb once again. In short, there is strong demand for homes in Hastings and homes are selling quickly. A large number of single family homes sold in 2016 (81) and the average time on the market was relatively brief (59 days).

Special Note: When considering "averages", it is important to keep in mind that, statistically speaking, a person standing with one foot in a roaring fire and the other foot in a bucket of ice water, is ("on the average") said to be quite comfortable.

MLS #: 4544553 SOLD Address: 39 Heath Place Village: None PO: Hastings Style: Ranch BR: 3 Baths: 1 Sq Ft: 1008 Acre: 0.1837 Prkng: 1 Car Attached Sale Date: 2/9/2016 DOM: 101 days MLS #: 4619597 SOLD Address: 1 Marianna Drive Village: Hastings PO: Hastings Style: Capecod BR: 4 Baths: 2 Sq Ft: 1833 Acre: 0.2093 Prkng: 1 Car Attached Sale Date: 8/8/2016 DOM: 26 days	Year Built: Est Taxes: SALE PRICE: List Price: Year Built: Est Taxes:	1930 \$14,664 \$300,000 \$380,000 1963 \$18,617
MLS #:4625727SOLDAddress:6 Fulton StreetVillage:HastingsPO:HastingsStyle:CapecodBR:1Sq Ft:939Acre:0.2385Prkng:DrivewaySale Date:9/8/2016DOM:44 days	Year Built: Est Taxes:	1926 \$17,062
MLS #:4614630SOLDAddress:12 Holly PlaceVillage:HastingsPO:HastingsStyle:ColonialBR:3Baths:1.1Sq Ft:1088Acre:0.022Prkng:2 Car DetachedSale Date:9/29/2016DOM:112 days	Year Built: Est Taxes:	1920 \$11,294
MLS #:4441368SOLDAddress:80 Ravensdale RoadVillage:HastingsPO:HastingsStyle:CapecodBR:3Baths:1.1Sq Ft:1287Acre:0.2Prkng:1 Car AttachedSale Date:5/23/2016DOM:393 days	Year Built: Est Taxes:	1949 \$14,142
MLS #:4545313SOLDAddress:39 Tompkins AvenueVillage:HastingsPO:HastingsStyle:ColonialBR:5Baths:1.1Sq Ft:2490Acre:0.32Prkng:2 Car DetachedSale Date:3/16/2016DOM:38 days		1890 \$19,162
MLS #:4550209SOLDAddress:172 Tompkins AvenueVillage:HastingsPO:HastingsStyle:RanchBR:3Baths:2Sq Ft:1567Acre:0.22Prkng:DrivewaySale Date:3/11/2016DOM:54 days	List Price: Year Built: Est Taxes: SALE PRICE:	1983 \$15,280
MLS #:4550170SOLDAddress:17 Old Jackson AvenueVillage:NonePO:HastingsStyle:ColonialBR:4Baths:2Sq Ft:2112Acre:0.53Prkng:2 Car DetachedSale Date:12/30/2016DOM:349 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$499,000 1928 \$19,274 \$475,000
MLS #: 4604655 SOLD Address: 228 Farragut Avenue Village: Hastings PO: Hastings Style: Colonial BR: 4 Baths: 2 Sq Ft: 1266 Acre: 0.38 Prkng: 2 Car Detached Sale Date: 6/6/2016 DOM: 36 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$499,500 1900 \$9,850 \$500,000



	24.0 200	Year Built: Est Taxes: SALE PRICE: List Price:	1925 \$11,817 \$622,000 \$649,900 1952 \$23,869
	Prkng:2 Car DetachedSale Date: 5/23/2016DOM:332 daysMLS #:4548008SOLDAddress:4 Horner AvenueVillage:HastingsPO:HastingsStyle:Split LevelBR:3Baths:1.1Sq Ft:1672Acre:0.18Prkng:1 Car AttachedSale Date:5/13/2016DOM:37 daysMLS #:4633856SOLDAddress:327 Mount Hope Blvd	Year Built: Est Taxes: SALE PRICE:	\$625,000 \$650,000 1958 \$16,046 \$640,000
	Village:HastingsPO:HastingsStyle:RanchBR:4Baths:3Sq Ft:2247Acre:0.2402Prkng:2 Car AttachedSale Date:12/19/2016DOM:90 days	Year Built: Est Taxes: SALE PRICE:	1959 \$19,780 \$650,000
	MLS #:4607514SOLDAddress:4 Hastings LandingVillage:HastingsPO:HastingsStyle:Town HouseBR:2Baths:2.1Sq Ft:1886Acre:0.0291Prkng:1 Car DetachedSale Date:5/6/2016DOM:46 days	Year Built:	\$795,000 1982 \$19,816 \$662,500
	MLS #:4601920SOLDAddress:33 Fenwick RoadVillage:HastingsPO:HastingsStyle:ColonialBR:3Baths:1.1Sq Ft:1492Acre:0.14Prkng:1 Car DetachedSale Date:6/17/2016DOM:35 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$659,000 1929 \$17,388 \$665,000
ndus.	MLS #:4633772SOLDAddress:97 Heath PlaceVillage:NonePO:HastingsStyle:ColonialBR:4Baths:3.1Sq Ft:2276Acre:0.2747Prkng:2 Car AttachedSale Date:10/14/2016DOM:35 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$675,000 1984 \$21,273 \$668,000
	MLS#: 4620105 SOLD Address: 456 Broadway Village: Hastings PO: Hastings Style: Colonial BR: 4 Baths: 1.1 Sq Ft: 1716 Acre: 0.1139 Prkng: Off-Street Parking Sale Date: 8/23/2016 DOM: 20 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$689,000 1924 \$13,306 \$685,000
	MLS #: 4519225 SOLD Address: 429 Farragut Avenue Village: Hastings PO: Hastings Style: Farm House BR: 3 Baths: 2 Sq Ft: 1904 Acre: 1.14 Prkng: 2 Car Detached Sale Date: 2/26/2016 DOM: 168 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$699,999 1810 \$28,926 \$699,000

Taking The First Step

The decision to sell a home is **NOT** an overnight decision.

Instead, it is a sequence of small steps taken gradually over a period of time.



If you are considering placing your home on the market in 2017, 2018 or even 2019,

NOW Is The Time To Take That First Step

Below are a few simple steps you can take **NOW** (for **FREE** & without obligation) to get started.

The Friday Morning Listing Bulletin

A Weekly Compilation
Of ALL Homes For Sale

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(No "www" - All lowercase letters)

Fact #1: The best time to get to know a real estate agent is **BEFORE** you need one.

Fact #2: It is better to know me and not need me, than to need me and not know me.



Bill Boeckelman

Your Real Estate Information Resource & Broker Extraordinaire

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William Boeckelman, Associate Real Estate Broker Coldwell Banker Residential Brokerage

Direct Phone: (914) 458-2455 Website: http://www.billboeckelman.com

Village:HastingsPO:HastingsStyBR:5Baths:3Sq Ft:1740Prkng:DrivewaySale Date:8/3/2016 MLS #: 4621525 SOLD Address: 172	vie: Capecod Year Built: Acre: 0.17 Est Taxes: DOM: 36 days SALE PRICE:	\$699,000 1951 \$17,324 \$699,000 \$635,000
	Acre: 0.2049 Est Taxes:	\$24,213 \$701,000
MLS #: 4550692 SOLD Address: 28 Village: Hastings PO: Hastings Sty BR: 4 Baths: 2 Sq Ft: 1440 Prkng: Driveway Sale Date: 2/18/2016	vie: Colonial Year Built: Acre: 0.11 Est Taxes:	\$621,000 1922 \$16,952 \$704,000
MLS #:4624738SOLDAddress:27Village:HastingsPO:HastingsStyBR:3Baths:1.1Sq Ft:1361Prkng:DrivewaySale Date:8/9/2016	vie: Colonial Year Built: Acre: 0.12 Est Taxes:	\$699,000 1927 \$13,653 \$720,000
Village: Hastings PO: Hastings Sty	vie: Other Year Built: Acre: 0.2763 Est Taxes:	\$649,000 1956 \$21,494 \$722,500
	vie: Colonial Year Built: Acre: 0.1832 Est Taxes:	\$749,000 1928 \$14,181 \$725,000
	vie: Colonial Year Built: Acre: 0.23 Est Taxes:	\$675,000 1933 \$18,268 \$725,000
	vie: Capecod Year Built: Acre: 0.149 Est Taxes:	\$725,000 1955 \$16,961 \$725,000
Village: Hastings PO: Hastings Sty	vie: Capecod Year Built: Acre: 0.2307 Est Taxes:	\$749,000 1956 \$15,817 \$726,000

	MLS #: 4607257 SOLD Address: 135 Farragut Avenue Village: Hastings PO: Hastings Style: Colonial BR: 4 Baths: 3 Sq Ft: 1778 Acre: 0.19 Prkng: 2 Car Detached Sale Date: 7/5/2016 DOM: 25 days MLS #: 4639595 SOLD Address: 59 Prince Street Village: Hastings PO: Hastings Style: Colonial BR: 5 Baths: 4 Sq Ft: 2166 Acre: 0.12 Prkng: 2 Car Detached Sale Date: 11/18/2016 DOM: 19 days	List Price: Year Built: Est Taxes: SALE PRICE: List Price: Year Built: Est Taxes: SALE PRICE:	\$699,000 1911 \$15,774
	MLS #: 4636418 SOLD Address: 10 Marianna Drive Village: Hastings PO: Hastings Style: Capecod BR: 3 Baths: 2.1 Sq Ft: 1833 Acre: 0.423 Prkng: 2 Car Attached Sale Date: 11/18/2016 DOM: 41 days	List Price: Year Built: Est Taxes: SALE PRICE:	·
We by pulse and	MLS #:4613242SOLDAddress:15 Marianna DriveVillage:HastingsPO:HastingsStyle:CapecodBR:4Baths:2Sq Ft:1995Acre:0.49Prkng:1 Car AttachedSale Date:8/19/2016DOM:47 days		1963 \$20,401
	MLS #:4610772SOLDAddress:66 Hillside AvenueVillage:HastingsPO:HastingsStyle:ColonialBR:4Baths:2Sq Ft:1948Acre:0.15Prkng:DrivewaySale Date:8/1/2016DOM:46 days	List Price: Year Built: Est Taxes: SALE PRICE:	
	MLS #:4600093SOLDAddress:19 Jordan RoadVillage:HastingsPO:HastingsStyle:ContemporaryBR:3Baths:2.1Sq Ft:1920Acre:0.28Prkng:1 Car AttachedSale Date:3/30/2016DOM:32 days	Est Taxes:	\$699,000 1963 \$20,044 \$789,000
	MLS #: 4619624 SOLD Address: 21 Warren Street Village: Hastings PO: Hastings Style: Split Level BR: 4 Baths: 2.1 Sq Ft: 1750 Acre: 0.2329 Prkng: 2 Car Attached Sale Date: 8/15/2016 DOM: 37 days	Year Built:	\$795,000 1957 \$22,152 \$795,000
	MLS #:4619783SOLDAddress:65 Dorchester AvenueVillage:HastingsPO:HastingsStyle:SplanchBR:3Baths:2Sq Ft:1435Acre:0.3481Prkng:1 Car AttachedSale Date:9/3/2016DOM:88 days	Year Built:	\$829,000 1956 \$20,130 \$799,000
	MLS #:4619902SOLDAddress:24 Villard AvenueVillage:HastingsPO:HastingsStyle:ColonialBR:3Baths:1.1Sq Ft:1600Acre:0.1091Prkng:1 Car DetachedSale Date:11/22/2016DOM:90 days	Year Built:	\$825,000 1930 \$16,411 \$800,000



Prkng: 1 Car Attached Sale Date MLS #: 4620654 SOLD // Village: Hastings PO: Hastin	higs Style: Capecod Ft: 2068 Acre: 0.3 2: 1/4/2016 DOM: 32 days Address: 24 Buena Vista Drive higs Style: Colonial Ft: 1850 Acre: 0.2187	,
Village: Hastings PO: Hastin	Ft: 2863 Acre: 0.23	
Village:HastingsPO:HastingsBR:4Baths:3.2Sq	Address: 493 Warburton Avenue ngs Style: Town House Ft: 2700 Acre: 0.0442 e: 4/15/2016 DOM: 170 days	
Village:HastingsPO:HastingsBR:3Baths:2.1Sq	ngs Style: Colonial	List Price: \$895,000 Year Built: 1926 Est Taxes: \$22,993 SALE PRICE: \$938,000
MLS #: 4613599 SOLD // Village: Hastings PO: Hastings BR: 3 Baths: 1.1 Sq Prkng: Driveway Sale Date	ngs Style: Foursquare Ft: 2016 Acre: 0.23	,
•	·	List Price: \$897,000 Year Built: 1946 Est Taxes: \$23,685 SALE PRICE: \$971,000
Village: Hastings PO: Hastin	Ft: 1971 Acre: 0.2822	List Price: \$899,000 Year Built: 1914 Est Taxes: \$17,639 SALE PRICE: \$999,000
Village:HastingsPO:HastingsBR:5Baths:3.1Sq	Address: 112 Lefurgy Avenue ngs Style: Contemporary Ft: 1675 Acre: 0.6681 e: 6/14/2016 DOM: 16 days	Year Built: 1967



Friday Morning Listing Bulletin

RESIDENTIAL BROKERAGE

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Some of you may already be receiving my weekly compilation of homes for sale in the Rivertowns. This weekly distribution is called **The Friday Morning Listing Bulletin** and it includes ALL the homes currently for sale in The Rivertowns by ALL the real estate companies.

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It pays to know a capable Realtor in advance so when a real estate question does come up, you will know who to call.

Bill Boeckelman

Your Real Estate Information Resource

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I am very grateful for your help.

Reminder: If you know of anyone who might need help with a real estate matter, please have them contact me.

P.S. I promise I will take good care of them.

HELPFUL SUGGESTION

Why not enter my contact information into your phone RIGHT NOW so when you (or someone you know) has a real estate question, you will have my phone number & e-mail address at your fingertips?



Bill Boeckelman

Your Real Estate Information Resource & Broker Extraordinaire

(914) 458-2455

boeckelman@cbmoves.com

William Boeckelman, Associate Real Estate Broker Coldwell Banker Residential Brokerage

Direct Phone: (914) 458-2455

MLS #: 4639721 SOLD Address: 70 Edgars Lane Village: Hastings PO: Hastings Style: Colonial BR: 3 Baths: 2.1 Sq Ft: 1752 Acre: 0.24 Prkng: 1 Car Detached Sale Date: 11/21/2016 DOM: 18 days		1927 \$24,017
MLS #:4547446SOLDAddress:13 RiverpointeVillage:HastingsPO:HastingsStyle:Town HouseBR:5Baths:4.1Sq Ft:3974Acre:0.07Prkng:2 Car AttachedSale Date:2/19/2016DOM:35 days	List Price: Year Built: Est Taxes: SALE PRICE:	2000 \$29,011
MLS #:4546405SOLDAddress:95 Villard AvenueVillage:HastingsPO:HastingsStyle:ContemporaryBR:4Baths:3.1Sq Ft:2297Acre:0.38Prkng:2 Car AttachedSale Date:2/12/2016DOM:47 days	Est Taxes:	1955 \$22,213
MLS #:4621934SOLDAddress:215 Villard AvenueVillage:HastingsPO:HastingsStyle:ColonialBR:4Baths:2.1Sq Ft:2308Acre:0.3551Prkng:Street ParkingSale Date:8/15/2016DOM:50 days	Year Built: Est Taxes:	1922 \$28,733
MLS #:4621673SOLDAddress:51 Windsor RoadVillage:HastingsPO:HastingsStyle:TudorBR:3Baths:2.2Sq Ft:2218Acre:0.14Prkng:1 Car AttachedSale Date:7/8/2016DOM:26 days	List Price: Year Built: Est Taxes: SALE PRICE:	1929 \$25,900
MLS #:4628020SOLDAddress:39 Lefurgy AvenueVillage:HastingsPO:HastingsStyle:Arts&CraftsBR:4Baths:2.1Sq Ft:2400Acre:0.402Prkng:1 Car DetachedSale Date:10/31/2016DOM:48 days	Year Built: Est Taxes:	1912 \$19,340
MLS #:4611540SOLDAddress:2 Old BroadwayVillage:HastingsPO:HastingsStyle:ColonialBR:5Baths:3.1Sq Ft:2926Acre:0.67Prkng:1 Car AttachedSale Date:7/13/2016DOM:35 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$1,199,999 1907 \$28,204 \$1,199,999
MLS #:4612971SOLDAddress:63 Ferndale DriveVillage:HastingsPO:HastingsStyle:Arts&CraftsBR:3Baths:2.2Sq Ft:2067Acre:0.434Prkng:1 Car AttachedSale Date:9/7/2016DOM:66 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$1,249,000 1926 \$32,804 \$1,200,000
MLS #:4538396SOLDAddress:5 Magnolia DriveVillage:Dobbs FerryPO:Dobbs FerryStyle:ColonialBR:4Baths:3.1Sq Ft:2327Acre:0.34Prkng:DrivewaySale Date:5/31/2016DOM:28 days	List Price: Year Built: Est Taxes: SALE PRICE:	\$1,230,000 1939 \$28,454 \$1,230,000

	MLS #: 4621466 SOLD Address: 2 Bellair Drive Village: Hastings PO: Hastings Style: Colonial BR: 3 Baths: 2.1 Sq Ft: 2525 Acre: 0.23 Prkng: Driveway Sale Date: 8/1/2016 DOM: 32 days	List Price: \$1,249,000 Year Built: 1923 Est Taxes: \$22,195 SALE PRICE: \$1,259,000
	MLS #:4611174SOLDAddress:15 Elm PlaceVillage:HastingsPO:HastingsStyle:Arts&CraftsBR:6Baths:2.2Sq Ft:2814Acre:0.1124Prkng:1 Car DetachedSale Date:6/30/2016DOM:19 days	
	MLS #:4610083SOLDAddress:6 Zinsser WayVillage:HastingsPO:HastingsStyle:ColonialBR:5Baths:3.1Sq Ft:2818Acre:0.27Prkng:2 Car AttachedSale Date:8/4/2016DOM:28 days	List Price: \$1,275,000 Year Built: 1967 Est Taxes: \$30,851 SALE PRICE: \$1,300,000
	MLS #:4613671SOLDAddress:2 Fairmont AvenueVillage:HastingsPO:HastingsStyle:ColonialBR:4Baths:3Sq Ft:2900Acre:0.49Prkng:2 Car AttachedSale Date:6/13/2016DOM:18 days	List Price: \$1,295,000 Year Built: 1928 Est Taxes: \$29,428 SALE PRICE: \$1,305,000
	MLS #:4541821SOLDAddress:141 Lincoln AvenueVillage:HastingsPO:HastingsStyle:ContemporaryBR:3Baths:2Sq Ft:2320Acre:0.69Prkng:2 Car DetachedSale Date:3/28/2016DOM:72 days	List Price: \$1,275,000 Year Built: 1953 Est Taxes: \$24,874 SALE PRICE: \$1,340,000
HIGHES	MLS #:4630261SOLDAddress:11 Elm PlaceVillage:HastingsPO:HastingsStyle:VictorianBR:5Baths:2.2Sq Ft:2225Acre:0.1672Prkng:2 Car DetachedSale Date:9/30/2016DOM:18 days	List Price: \$1,200,000 Year Built: 1914 Est Taxes: \$26,135 SALE PRICE: \$1,350,000
	MLS #:4626062SOLDAddress:32 Windsor RoadVillage:HastingsPO:HastingsStyle:TudorBR:4Baths:3.1Sq Ft:2962Acre:0.2849Prkng:1 Car AttachedSale Date:9/1/2016DOM:55 days	List Price: \$1,450,000 Year Built: 1929 Est Taxes: \$29,646 SALE PRICE: \$1,400,000
	MLS #:4628058SOLDAddress:7 Zinsser WayVillage:HastingsPO:HastingsStyle:ColonialBR:5Baths:3Sq Ft:3954Acre:0.45Prkng:DrivewaySale Date:9/9/2016DOM:33 days	List Price: \$1,350,000 Year Built: 1775 Est Taxes: \$27,847 SALE PRICE: \$1,437,000
HIGHES	MLS #:4629955SOLDAddress:11 Riverview PlaceVillage:HastingsPO:HastingsStyle:VictorianBR:5Baths:3.1Sq Ft:3345Acre:0.14Prkng:DrivewaySale Date:10/7/2016DOM:40 days	List Price: \$1,995,000 Year Built: 1899 Est Taxes: \$29,702 SALE PRICE: \$1,935,000