

7 Reasons to Use a Realtor




CAROLYN AUGUR & CO
Experience. Commitment. Results.

REALTORS® aren't just agents. We are professional members of the National Association of REALTORS® & subscribe to its strict code of ethics. This is the REALTOR® difference for home buyers:

An Expert Guide

Selling a home usually requires dozens of forms, reports, disclosures, and other technical documents. A knowledgeable expert will help you prepare the best deal, and avoid delays or costly mistakes. Also, there's a lot of jargon involved, so you want to work with a professional who can speak the language.

Objective Information & Opinions

REALTORS® can provide local information on utilities, zoning, schools, and more. They also have objective information about each property. REALTORS® can use that data to help you determine if the property has what you need.

Property Marketing Power

Property doesn't sell due to advertising alone. A large share of real estate sales comes as the result of a practitioner's contacts with previous clients, friends, and family. When a property is marketed by a REALTOR®, you do not have to allow strangers into your home. Your REALTOR® will generally prescreen and accompany qualified prospects through your property.

Negotiation Knowledge

There are many factors up for discussion in a deal. A REALTOR® will look at every angle from your perspective, including crafting a purchase agreement that allows you the flexibility you need to take that next step.

Up-to-Date Experience.

Most people sell only a few homes in a lifetime, usually with quite a few years in between each sale. Even if you've done it before, laws and regulations change. REALTORS® handle hundreds of transactions over the course of their career.

Your Rock During Emotional Moments

A home is so much more than four walls & a roof. For most people, property represents the biggest purchase they'll ever make. Having a concerned, but objective, third party helps you stay focused on the issues most important to you.

Ethical Treatment

Every REALTOR® must adhere to a strict code of ethics, which is based on professionalism & protection of the public. As a REALTOR®'s client, you can expect honest & ethical treatment in all transaction-related matters.

