

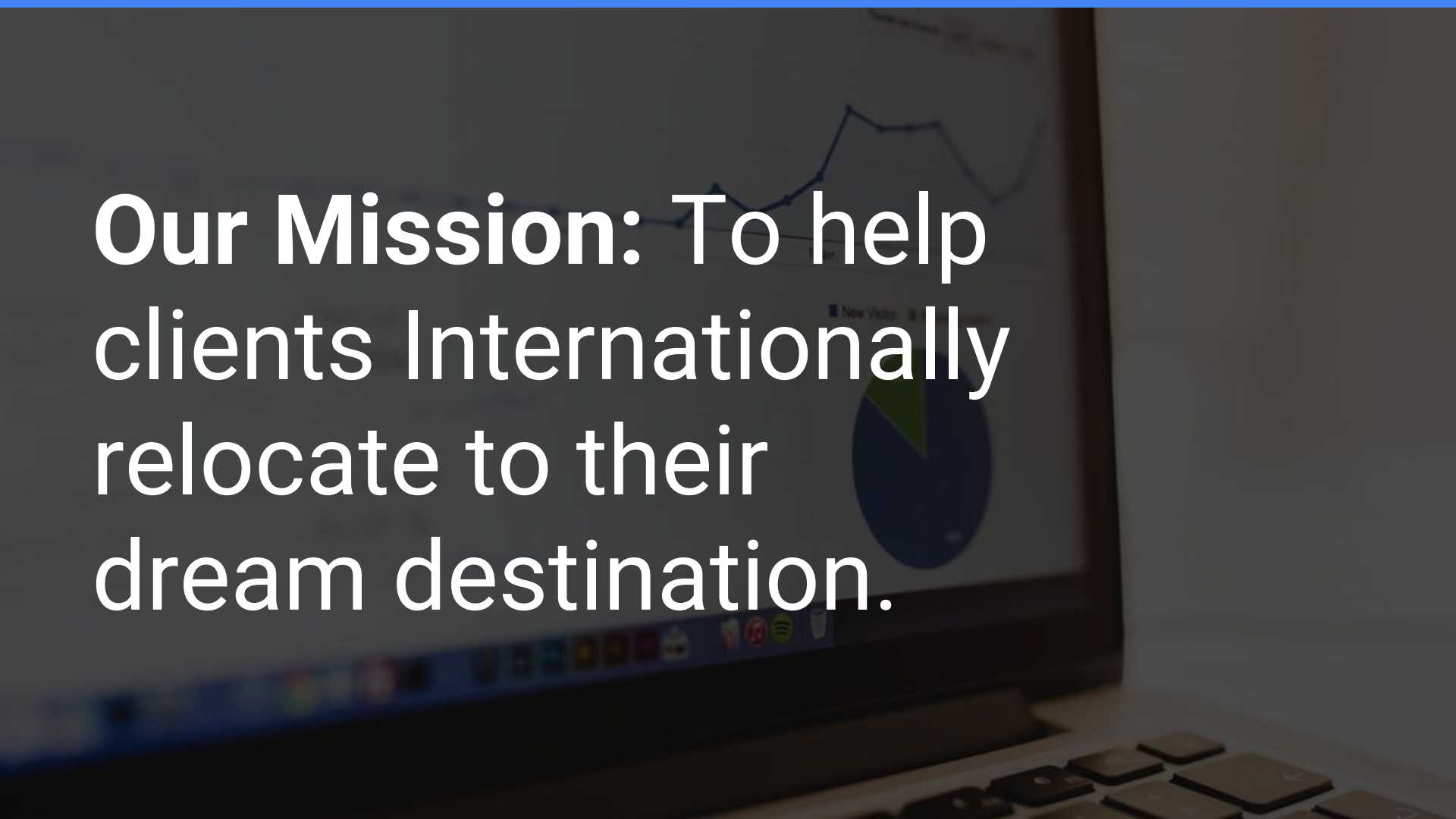
A high-angle, top-down view of three business professionals in a meeting. Two men in dark suits are shaking hands over a table, while a woman in a light blue shirt stands nearby, holding a pen and papers. The scene is brightly lit, suggesting an indoor office environment.

OUR INTERNATIONAL REFERRAL NETWORK



COLDWELL BANKER
LA COSTA



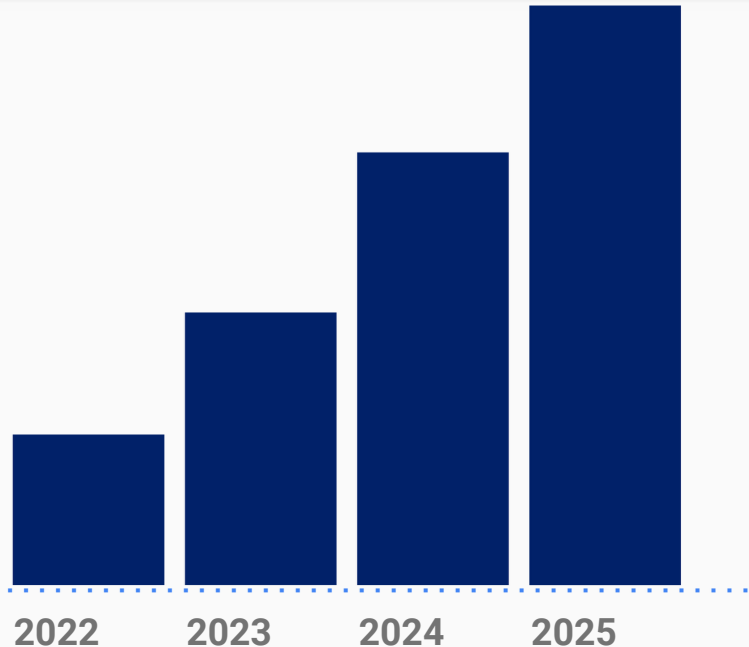
A laptop screen is shown with a dark overlay. On the screen, there is a line graph with a blue line and a pie chart with a green slice. The text "Our Mission: To help clients Internationally relocate to their dream destination." is written in white. The laptop keyboard is visible at the bottom.

Our Mission: To help
clients Internationally
relocate to their
dream destination.

Our success rate over the years

Our international referral program at Coldwell Banker La costa is a priority at our company.

We are constantly improving our program as we grow worldwide.





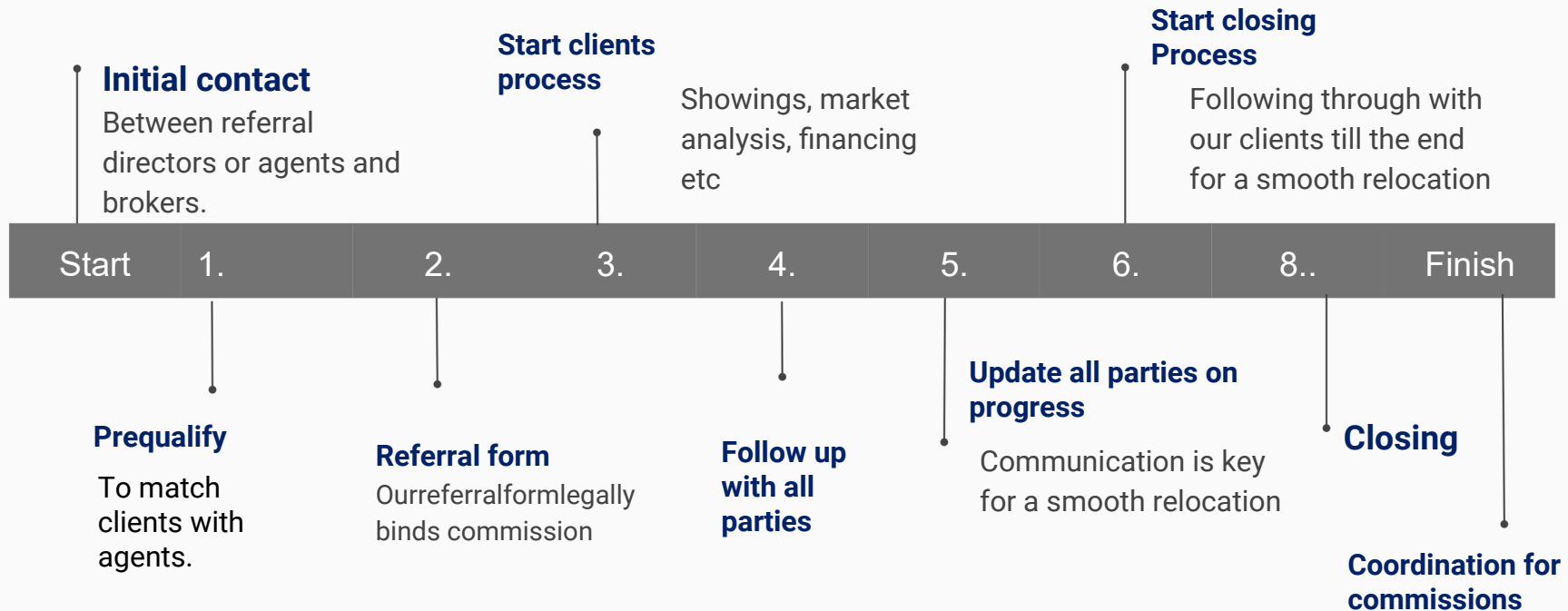
HOW WE MATCH CLIENTS WITH AGENTS.

Matching client's with the correct agent to create a smooth relocation is a high priority for us. Our prequalifying step is the first to complete in our program.

Getting to know each client is key to create a successful match. We value what each client is looking for and what their needs are for the process. After getting to know them we select carefully in our database the perfect agent.

OUR REFERRAL PROCESS

Carefully curated so that all parties involved are fully benefited.



Our Team

With over 100 agents to match your clients with and a incredible team to make your relocations a success



VERO MUÑOZ

Referral & Listing Coordinator

With a warm personality and a “get-it-done” attitude, Verónica Muñoz ensures every listing launches flawlessly while managing referrals and fostering Coldwell Banker La Costa’s dynamic bilingual community. Her blend of precision, care, and initiative helps connect clients and agents seamlessly across Puerto Vallarta and Riviera Nayarit.



EDUARDO NORIEGA

Office Administrator

With a friendly smile and a problem-solving mindset, Eduardo Viscaya keeps the Marina Vallarta office running effortlessly. He supports agents, clients, and management with dedication, ensuring every detail is handled with care and precision. Eduardo’s commitment to teamwork and exceptional service makes him an integral part of the Coldwell Banker La Costa family.



DANI VARGAS

Chief Administrator

Daniela Vargas plays a key role in the smooth operation of Coldwell Banker La Costa’s Olas Altas office. Highly organized and detail-oriented, she manages administrative processes and supports new agent onboarding with efficiency and care. Her professionalism and commitment help ensure every agent starts their journey at CB La Costa on the right foot.



BROCK SQUIRE

Broker

Brock has been deeply involved in the marketing and sales of high-end property in the Puerto Vallarta area since the 80’s. With his many years of expertise, lead him to open the first Coldwell banker franchise in 1998.

OUR REFERRAL FORM

What does our Referral Form consist of?

A referral form primarily is a form to legally bind the stated commission fee between two offices. Also Including information from each office like contact information and addresses. It is also a way to communicate Your clients needs and information. A referral form is the first step in starting the relocation for your client.

WHAT ARE THE BENEFITS OF REFERRALS

Grow your public relations

Create worldwide professional Relationships with agents and brokers.

Grow your market

Offer the service to your clients of not only buying in your market but the possibility to buy in different markets worldwide.

Increase your percentage of sales

By sending a referral you will benefit by always receiving your percentage of a sale.

Referral fee %

A Real estate referral fee is a portion of the commission paid to another real estate agent or broker in exchange for a client referral, Whether it's a listing client, buyer or seller. A maximum referral fee is 25% of the gross commission for a single side of a transaction.

Why with Coldwell Banker La Costa?

We are known for our reputations not only in the real estate league but also with our clients. Our resources are astonishing to help all needs of our clients.

Transparency and communication is a priority for our well known customer service.

Our inventory indulges to all types of clients, from land to Global Luxury, we have it all.



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