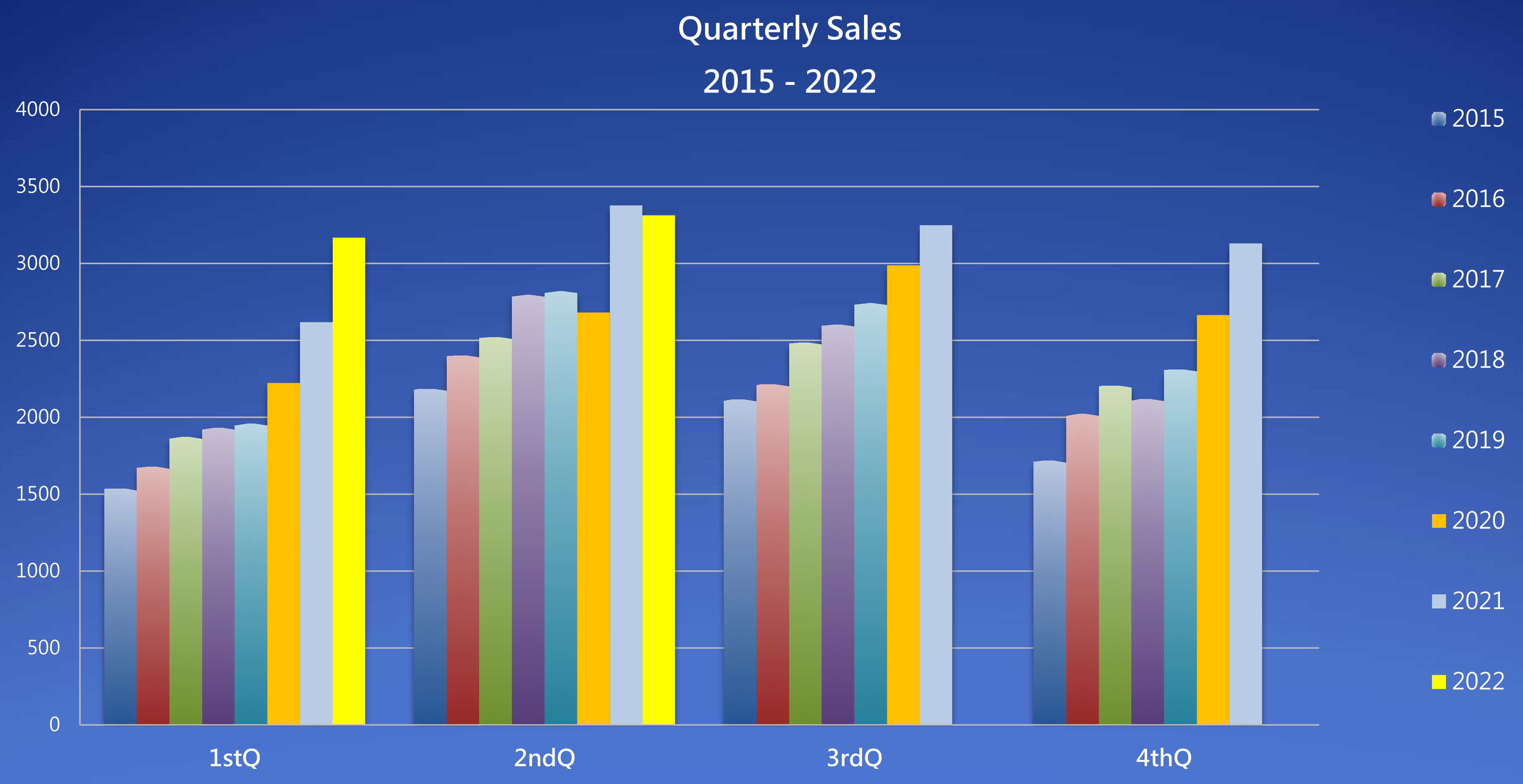
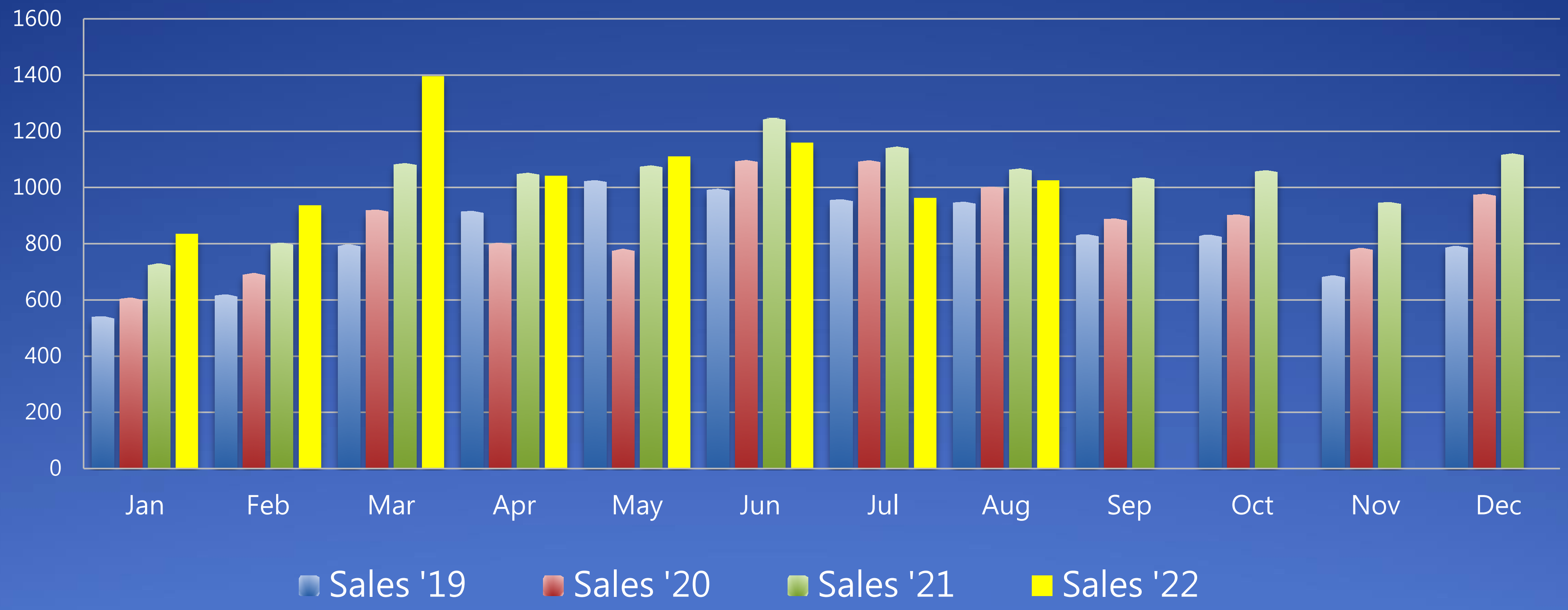
PAR Market Snapshot 09.14.22

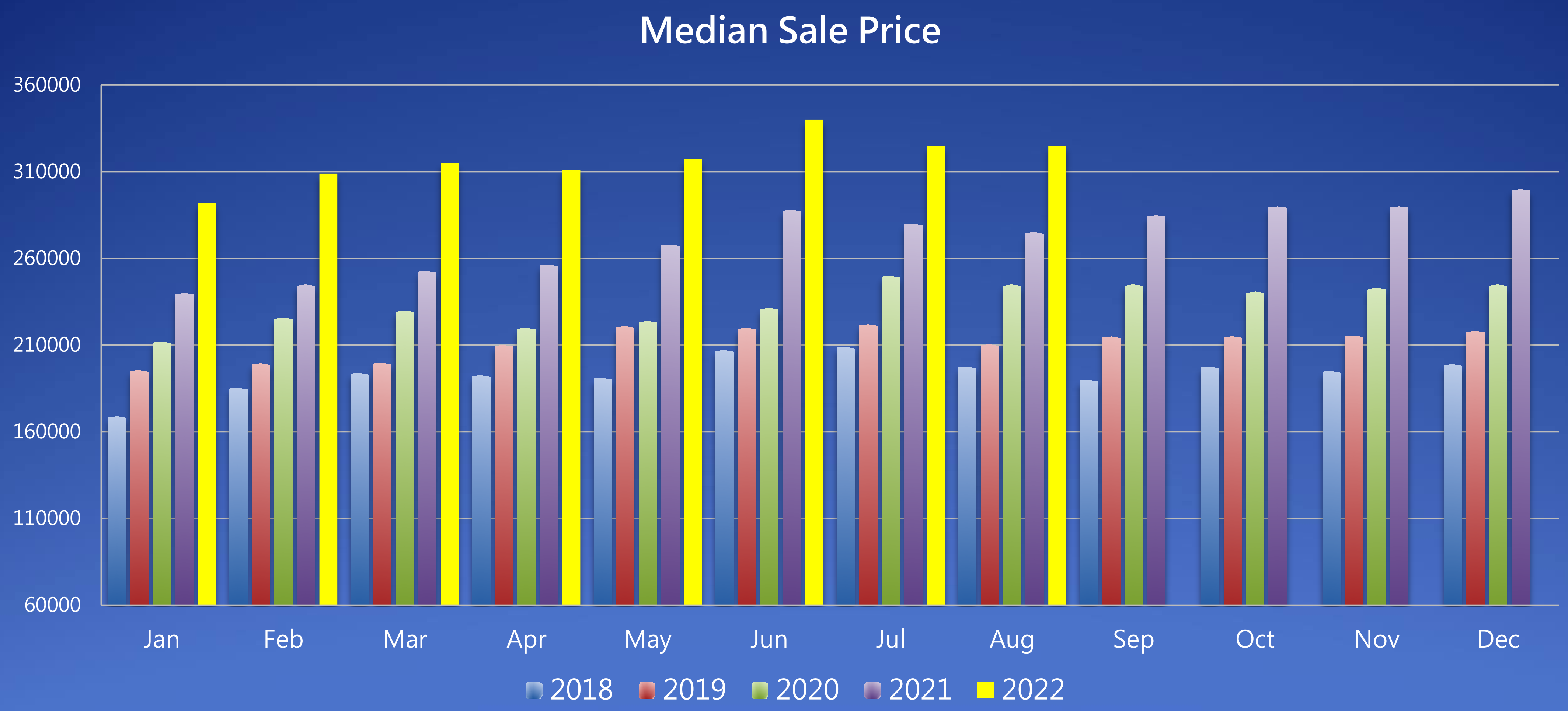
August Market Highlights

- Total sales were up 7% compared to July.
- The median sale price (both property types combined) remained at $325,000, the same as July.
- Average days on market for residential and condos combined rose nearly a week to 21
- Single Family inventory fell for the first time following four months of gains to 2568
- August pending sales were up 14% compared to July.

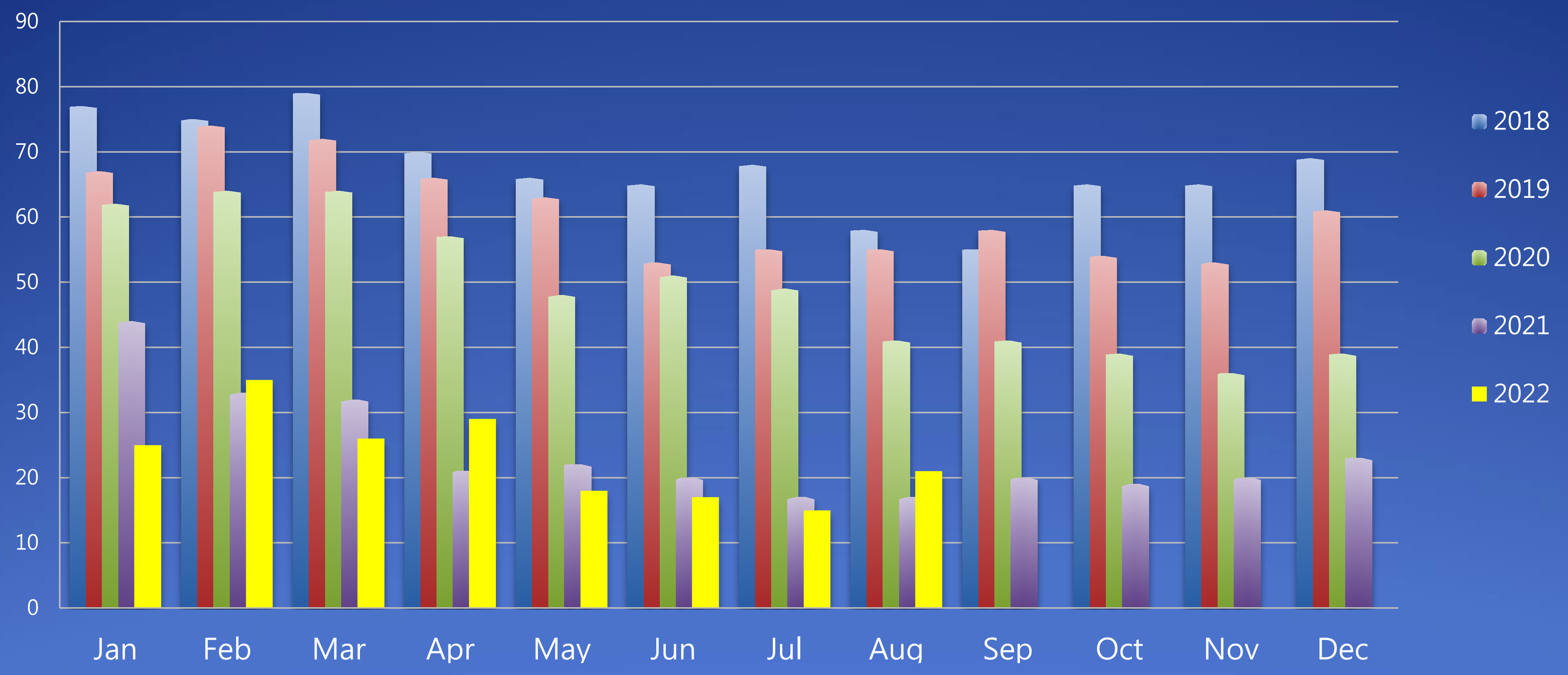

Quarterly Sales
2015 - 2022
4000
3500
3000
2500
2000
1500
1000
500
0
1stQ
2ndQ
3rdQ
4thQ
2015
2016
2017
2018
2019
2020
2021
2022

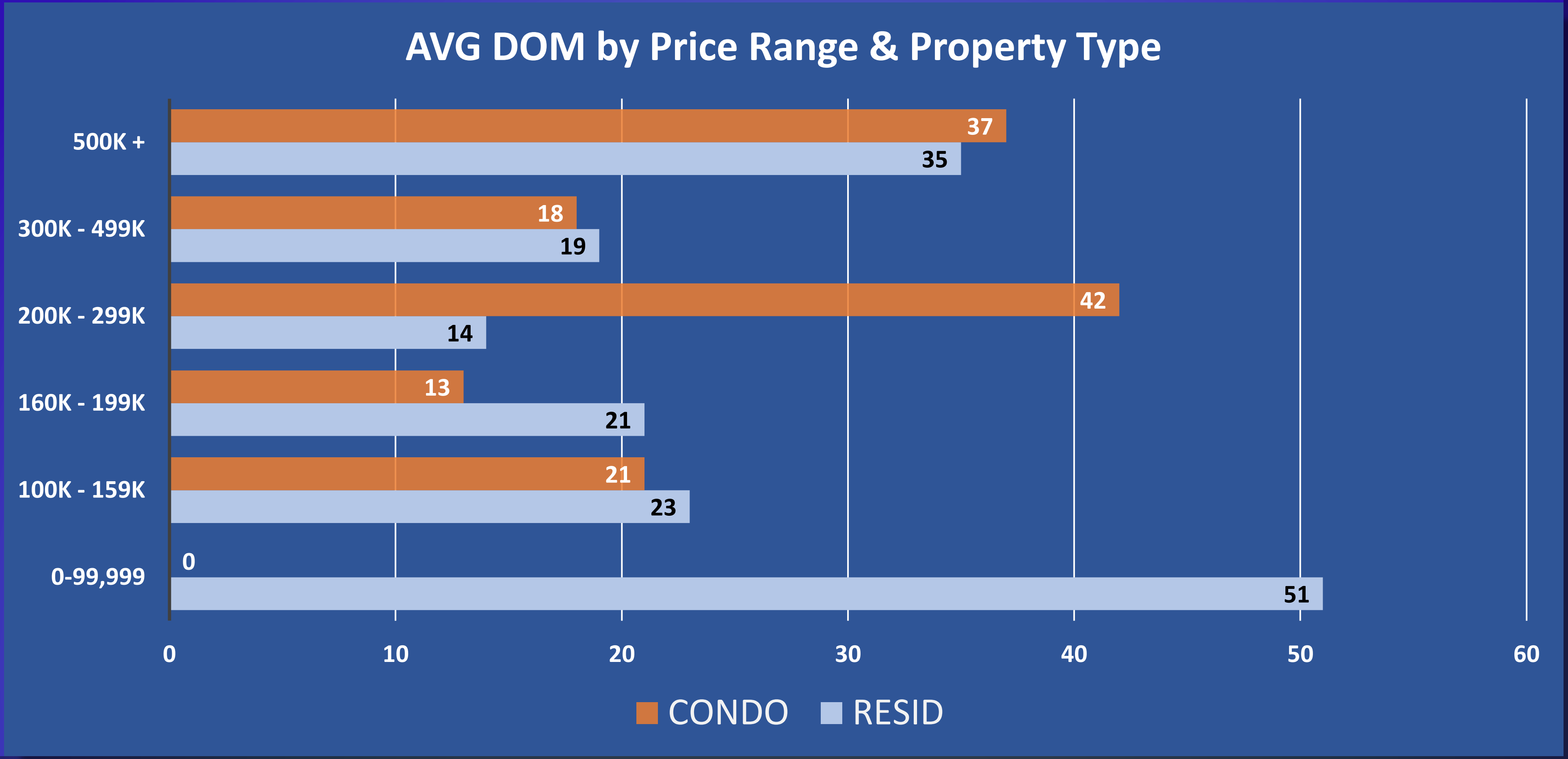
Monthly Sales 2019 - 2022

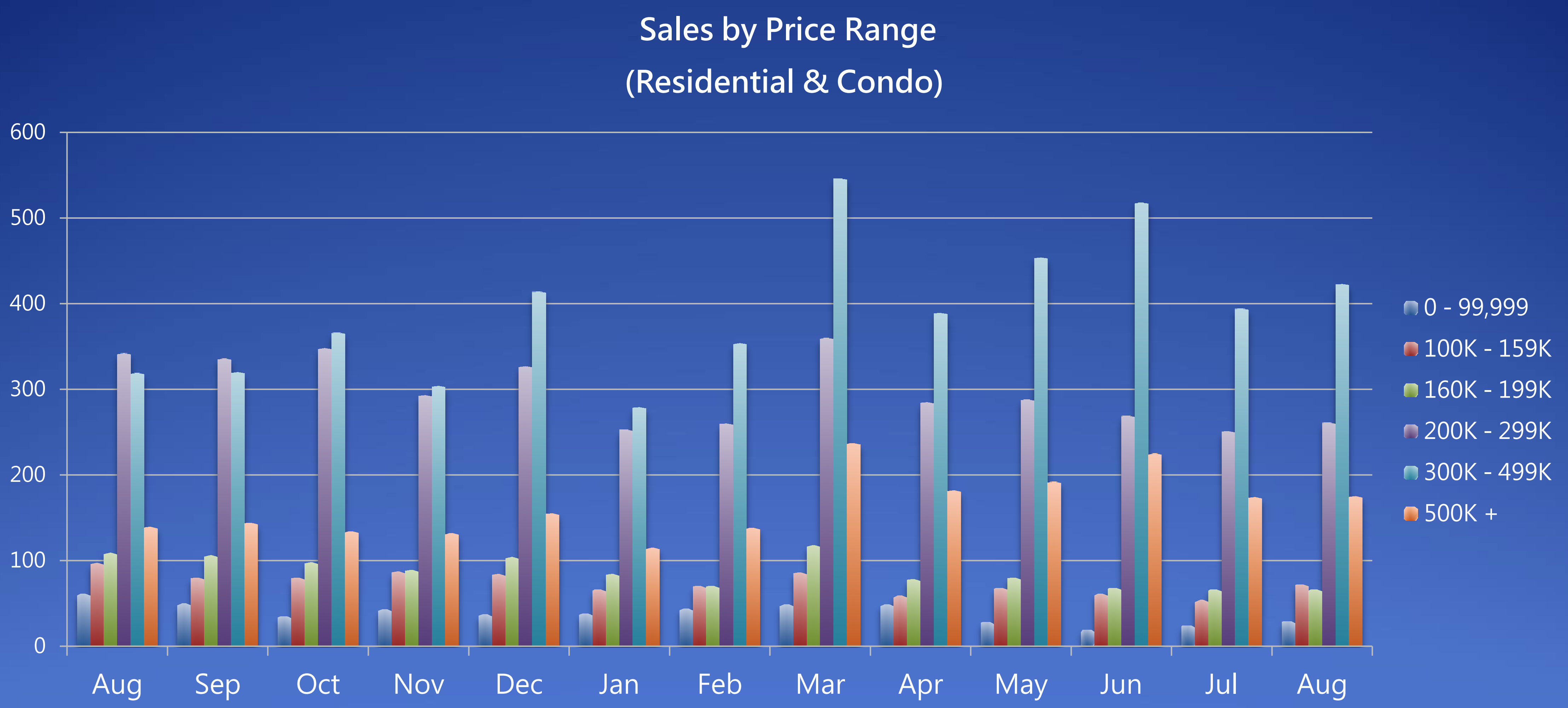


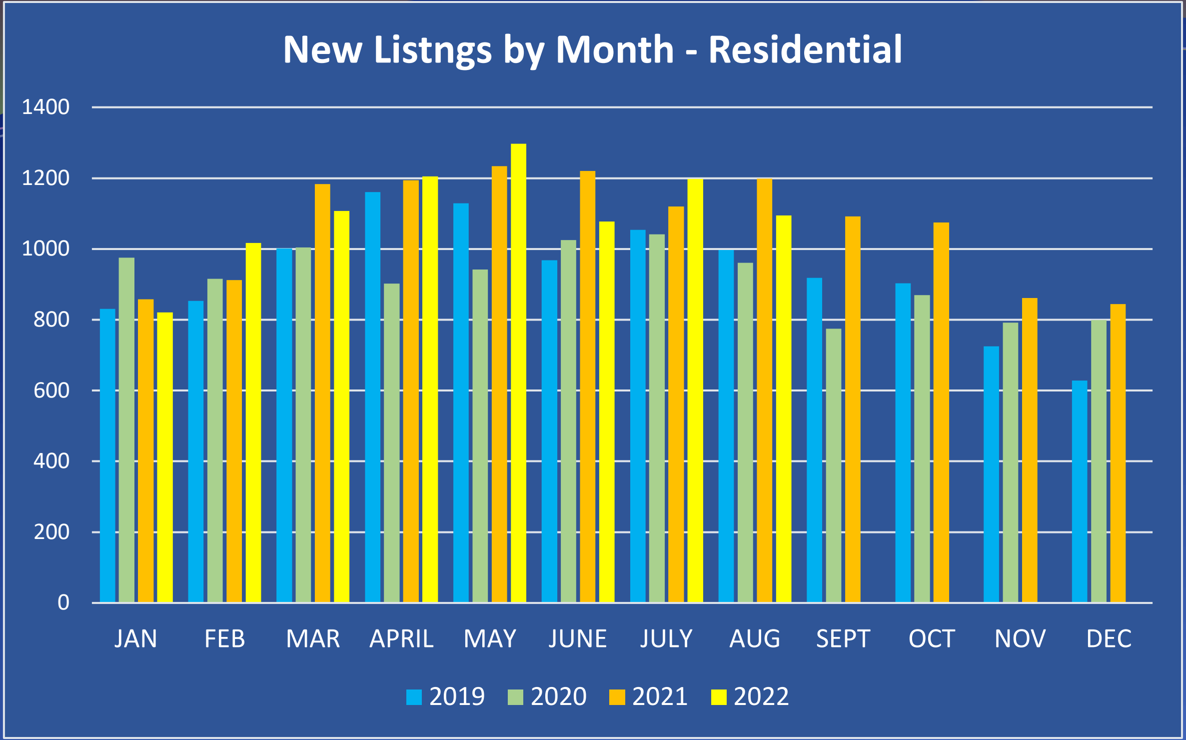

Median Sale Price
360000
310000
260000
210000
160000
110000
60000
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2018
2019
2020
2021
2022

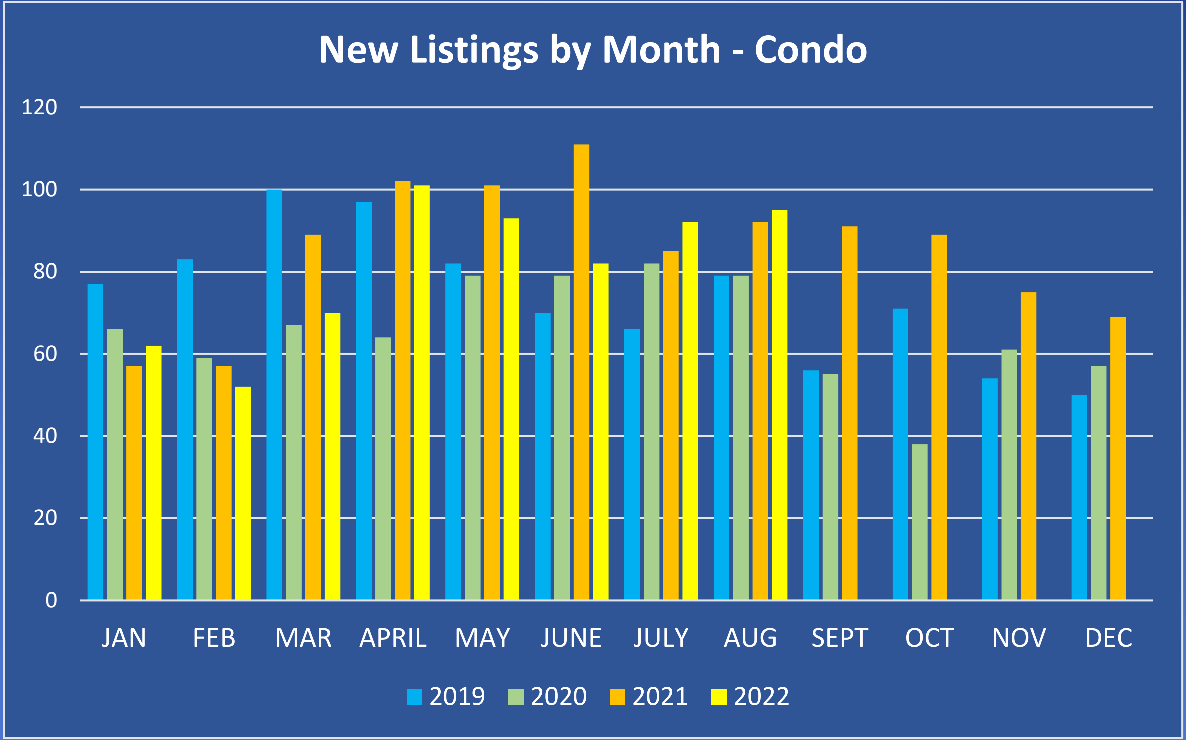
Avg. Days on Market
Residential & Condo Combined

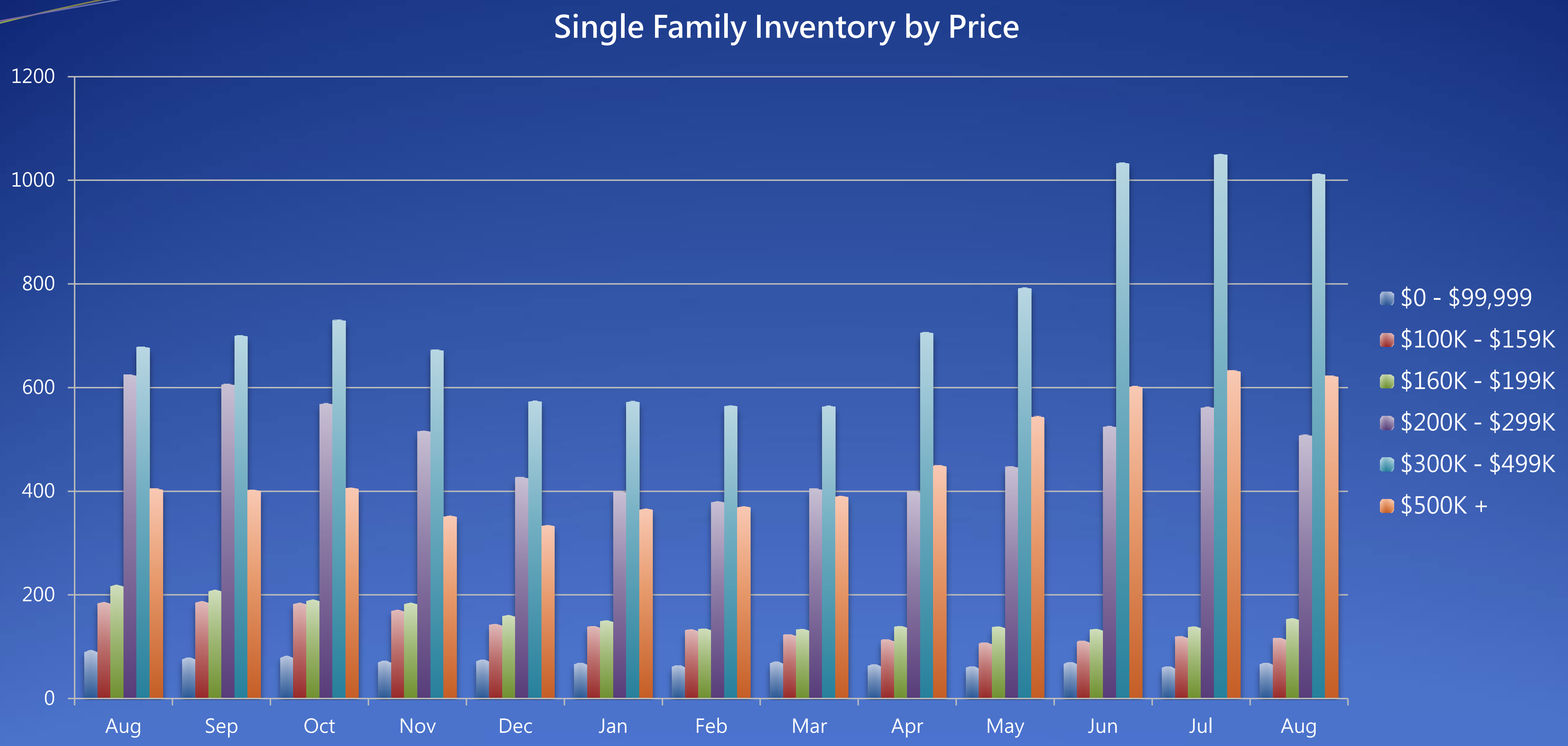



AVG DOM by Price Range & Property Type
500K +
300K - 499K
200K - 299K
160K - 199K
100K - 159K
0-99,999
37
35
18
19
42
14
13
21
21
23
0
51
0
10
20
30
40
50
60
CONDO
RESID

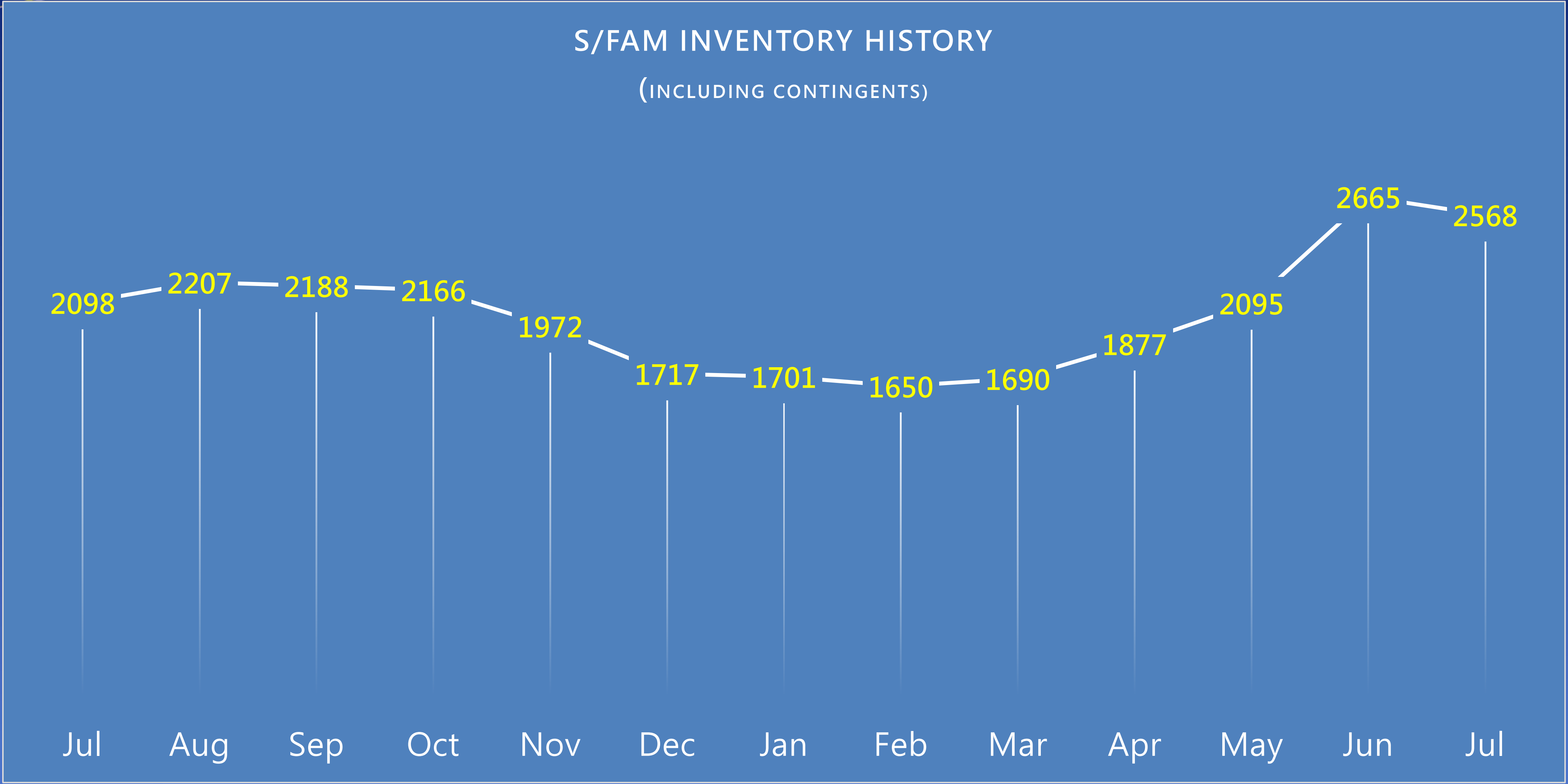

Sales by Price Range
(Residential & Condo)
600
500
400
300
200
100
0
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
0 - 99,999
100K - 159K
160K - 199K
200K - 299K
300K - 499K
500K +

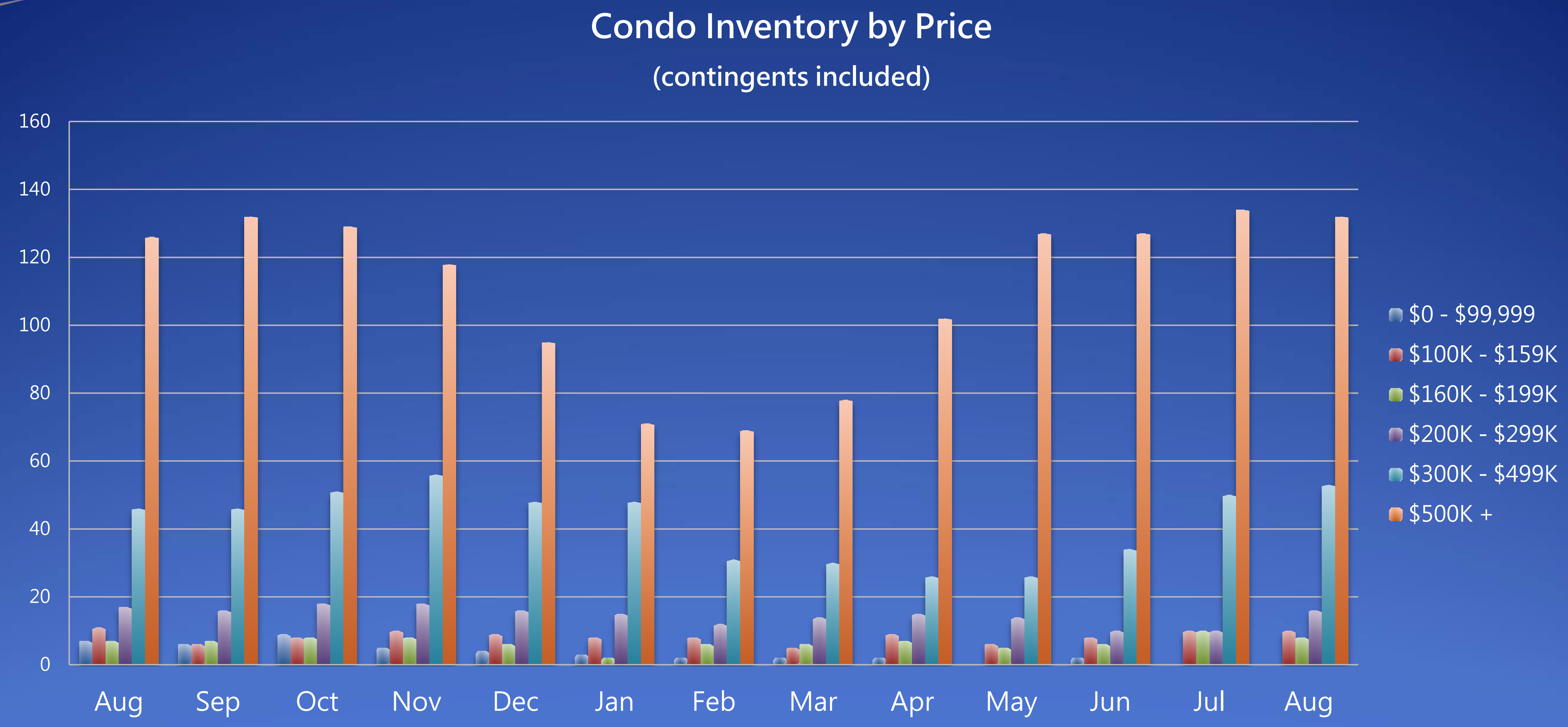

New Listngs by Month - Residential
1400
1200
1000
800
600
400
200
0
JAN
FEB
MAR
APRIL
MAY
JUNE
JULY
AUG
SEPT
OCT
NOV
DEC
2019
2020
2021
2022


New Listings by Month - Condo
120
100
80
60
40
20
0
JAN
FEB
MAR
APRIL
MAY
JUNE
JULY
AUG
SEPT
OCT
NOV
DEC
2019
2020
2021
2022



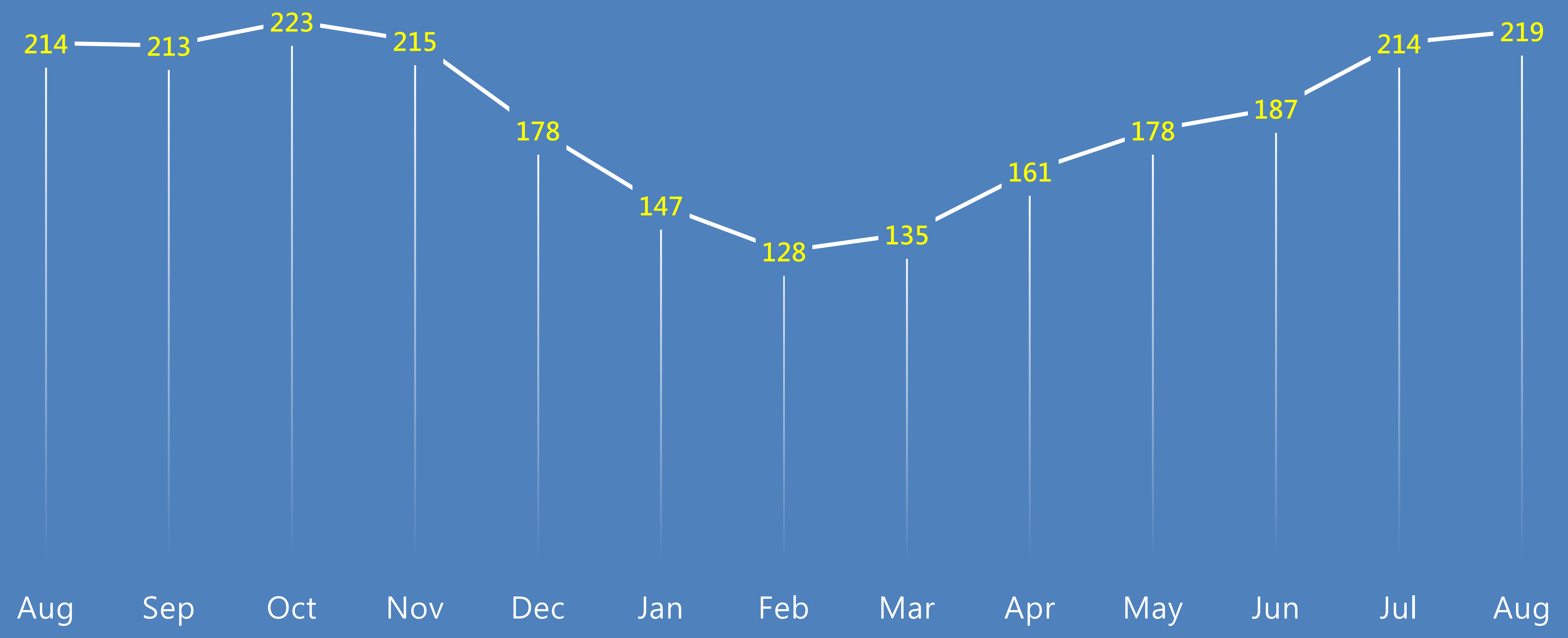
Single Family Inventory by Price
1200
1000
800
600
400
200
0
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
$0 - $99,999
$100K - $159K
$160K - $199K
$200K - $299K
$300K - $499K
$500K +


S/FAM INVENTORY HISTORY
(INCLUDING CONTINGENTS)
2098
2207
2188
2166
1972
1717
1701
1650
1690
1877
2095
2665
2568
Jul
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul


Condo Inventory by Price
(contingents included)
160
140
120
100
80
60
40
20
0
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
$0 - $99,999
$100K - $159K
$160K - $199K
$200K - $299K
$300K - $499K
$500K +

CONDO INVENTORY HISTORY

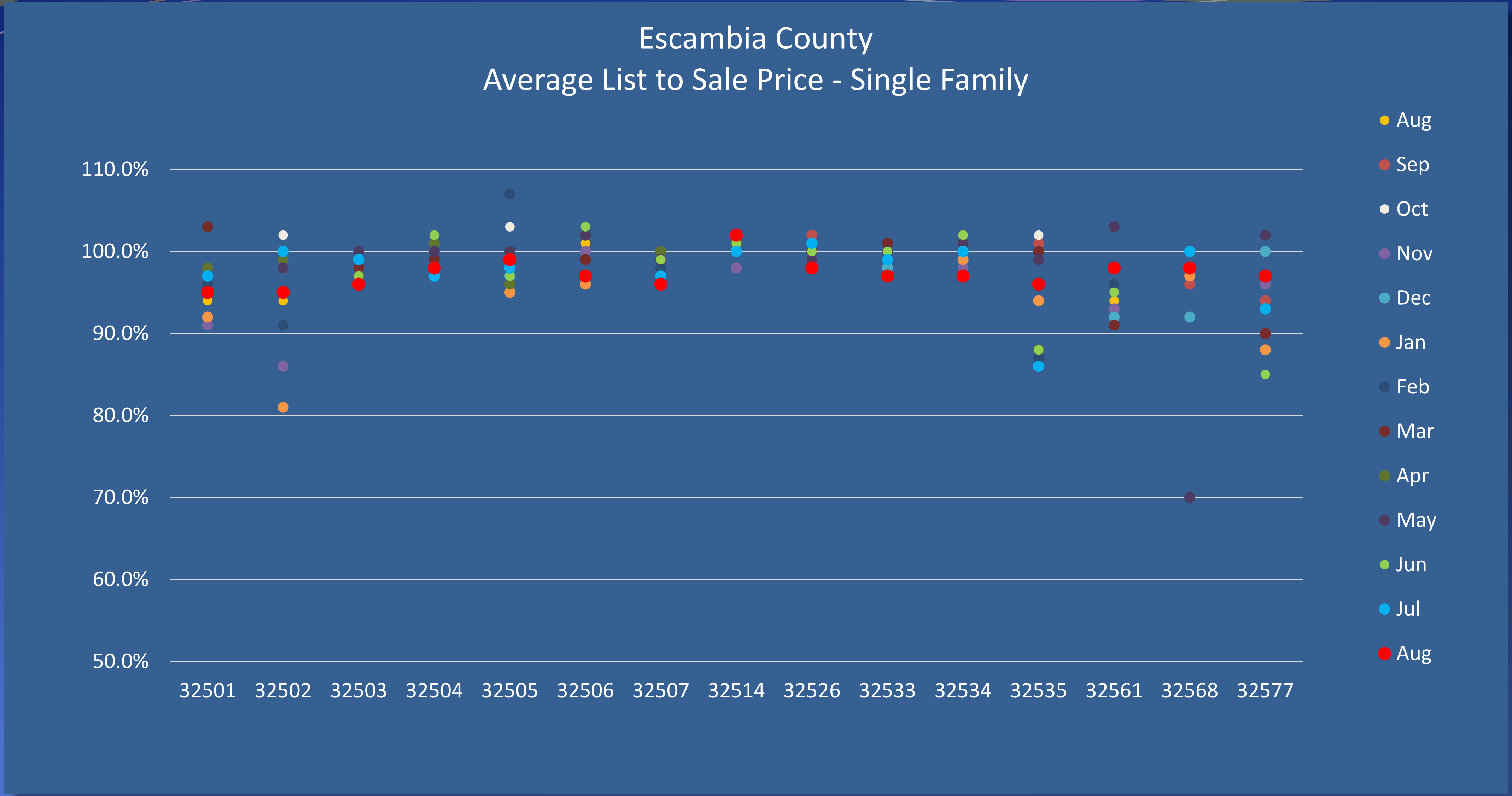
(CONTINGENTS INCLUDED)



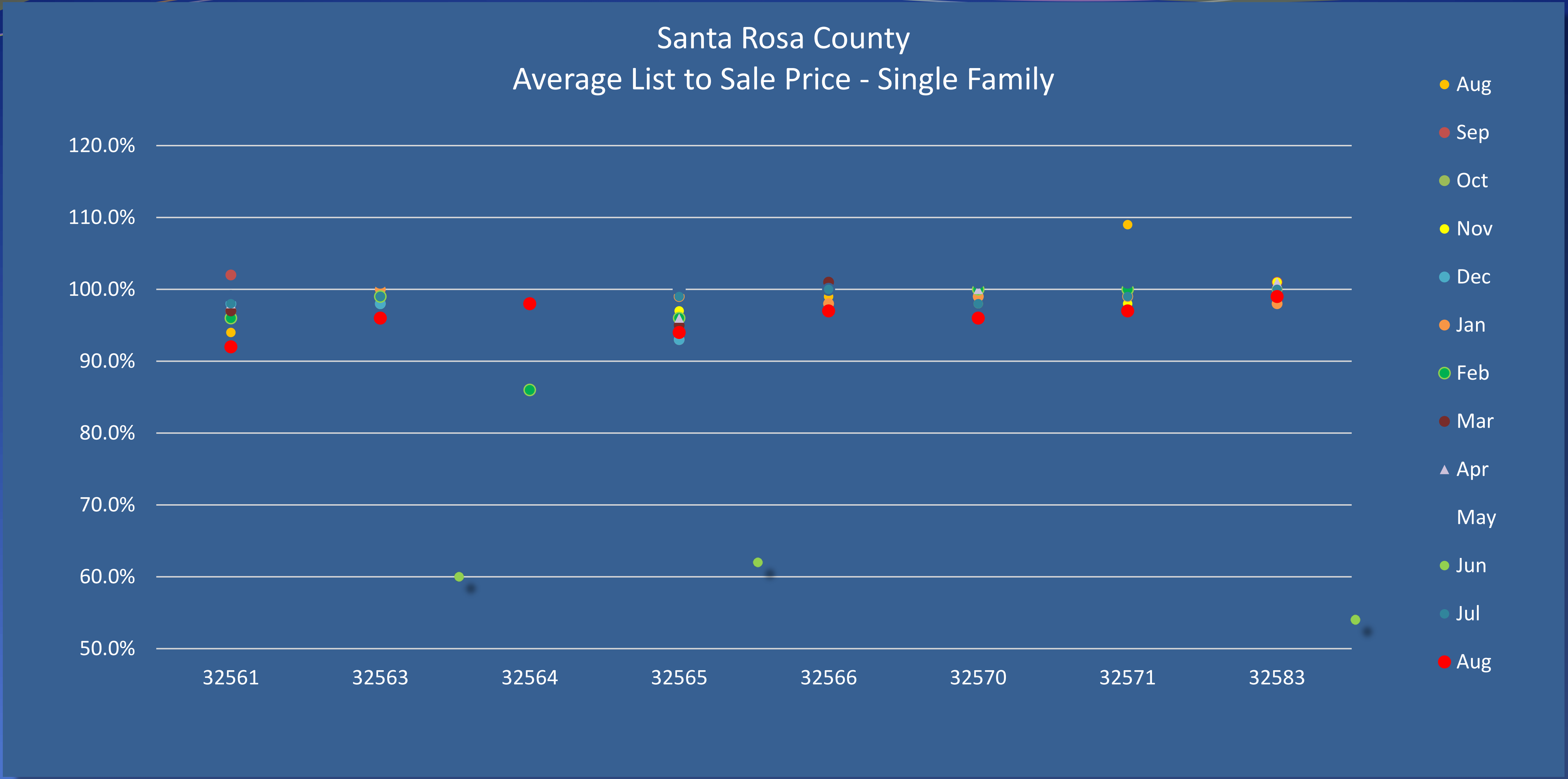
AVERAGE PERCENTAGE OF SOLD VS. **LIST PRICE**
Single Family & Condo Units

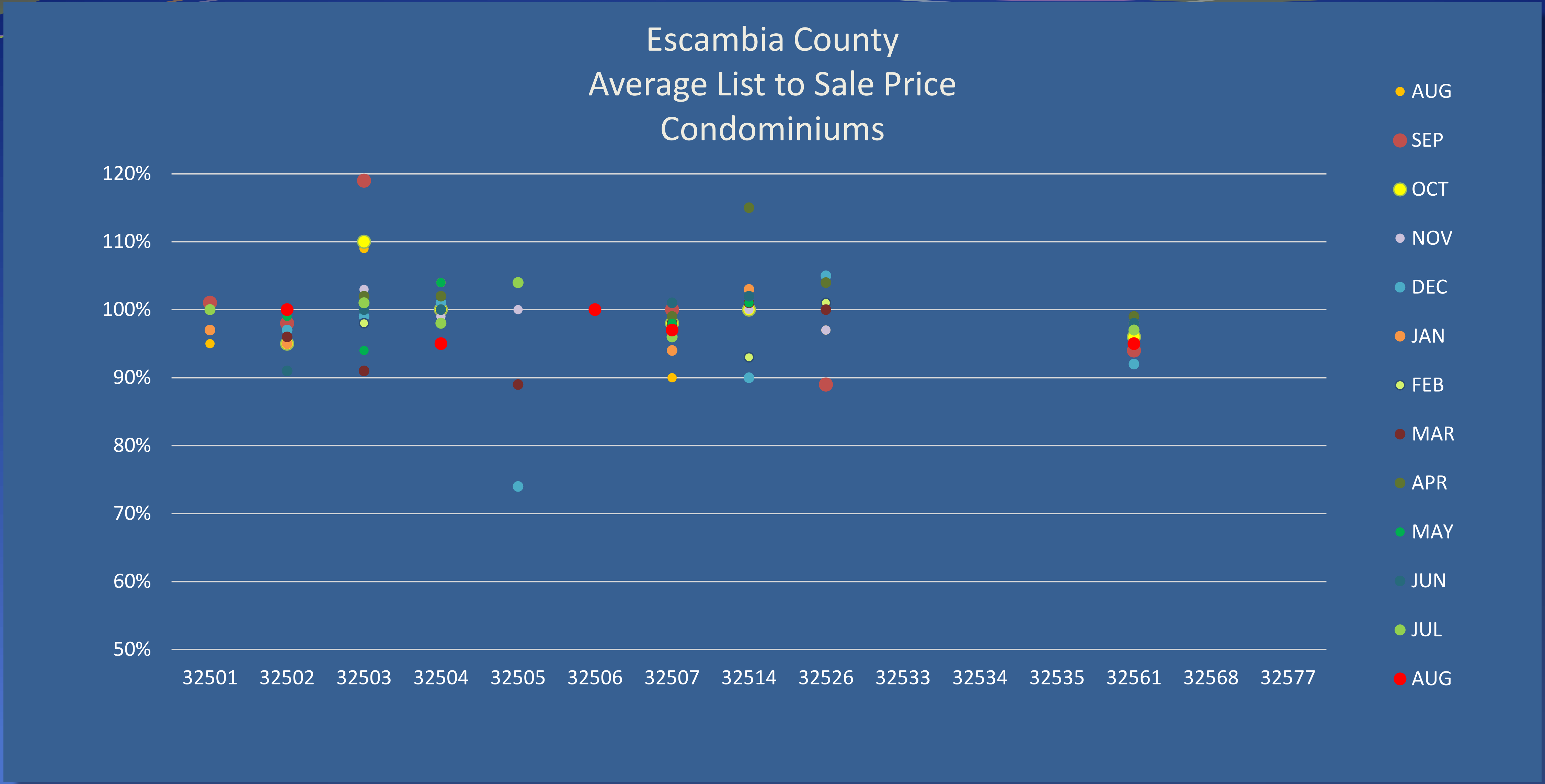
The following slides display the *average* percentage of sale price to original list price of single-family and condo units by zip code for the month of August 2022 for Escambia and Santa Rosa Counties. Distressed properties are not included.

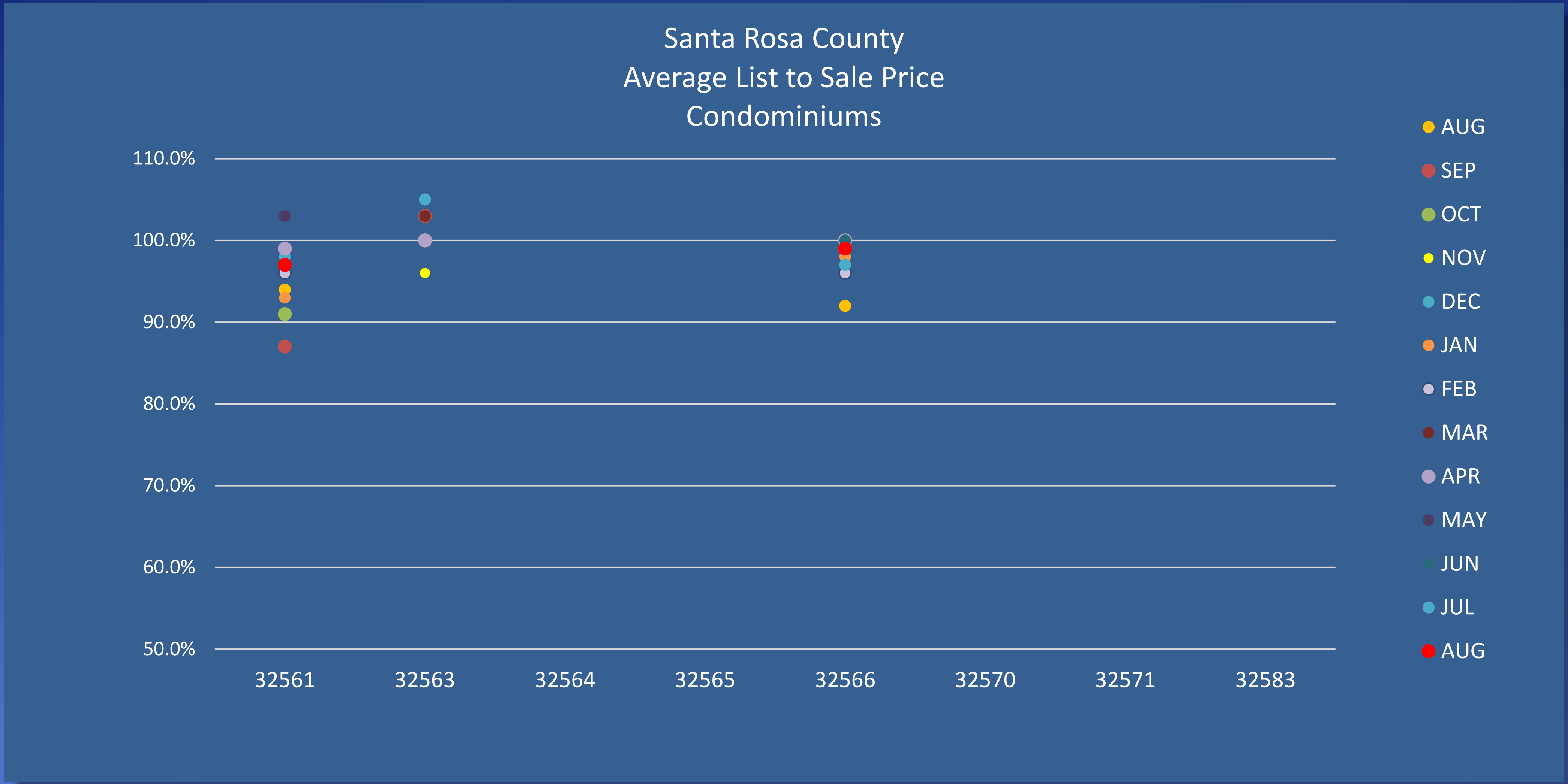
If no marker shows for any given month, no sales were reported in that zip code for that month.

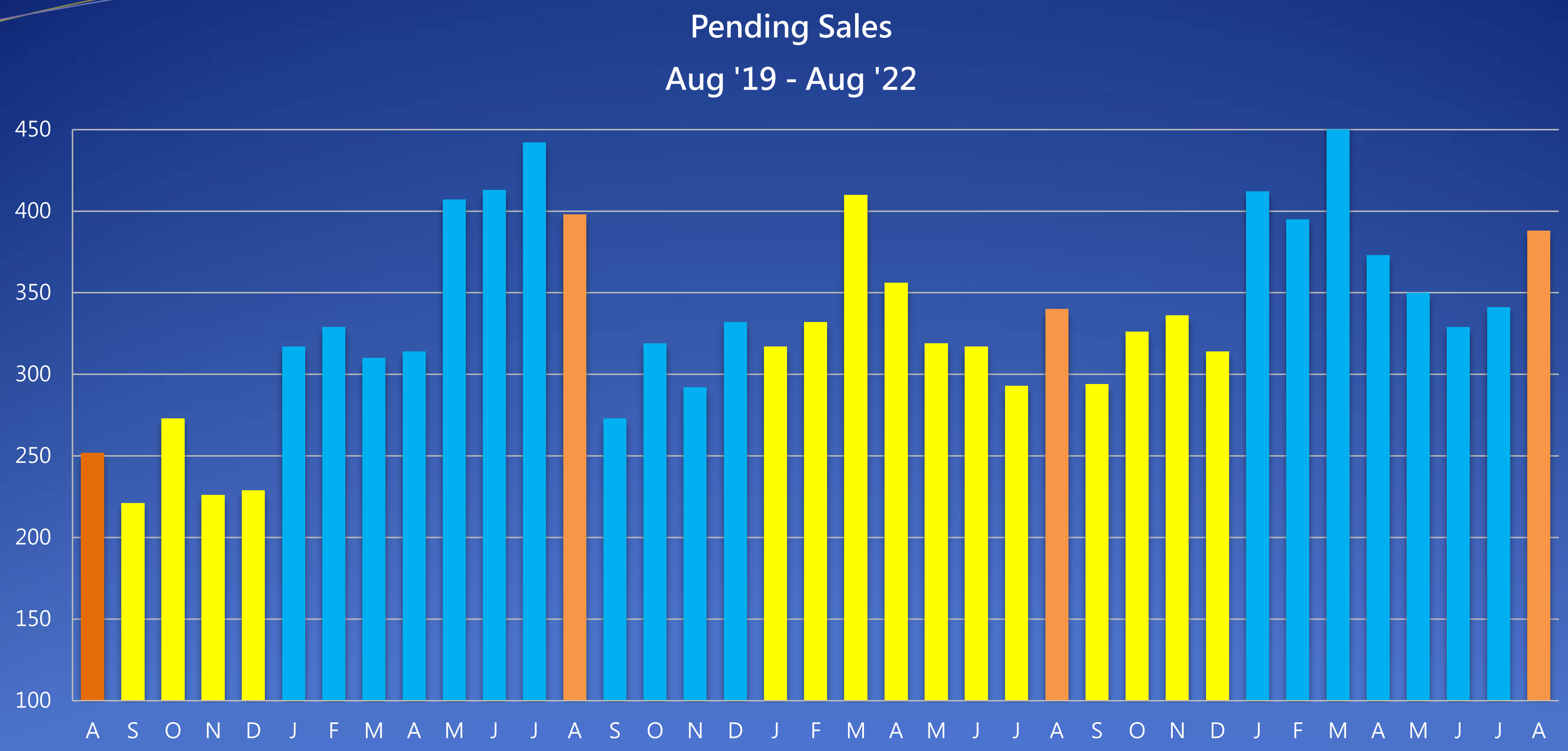


Escambia County
Average List to Sale Price - Single Family
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32501
32502
32503
32504
32505
32506
32507
32514
32526
32533
32534
32535
32561
32568
32577
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug


Santa Rosa County
Average List to Sale Price - Single Family
120.0%
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32561
32563
32564
32565
32566
32570
32571
32583
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug


Escambia County
Average List to Sale Price
Condominiums
120%
110%
100%
90%
80%
70%
60%
50%
32501
32502
32503
32504
32505
32506
32507
32514
32526
32533
32534
32535
32561
32568
32577
AUG
SEP
OCT
NOV
DEC
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG


Santa Rosa County
Average List to Sale Price
Condominiums
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32561
32563
32564
32565
32566
32570
32571
32583
AUG
SEP
OCT
NOV
DEC
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG



Pending Sales
Aug '19 - Aug '22
450
400
350
300
250
200
150
100
A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A