



COMPARE the BENEFITS!

SERVICES Included in the Management Fees	TradeWinds	Outside Rental Agency	On Your Own
Ability to Show Units	24/7	LIMITED	VERY LIMITED
Activities for the Guests	√ YES	NO	NO
Amenity & Easement Access Fees Paid by Resort Inns of America to TradeWinds Resorts	√ YES	NO	NO
Advertising, Marketing, Promotion, Sales	√ YES	√ YES	NO
Bank Charges	√ YES	√ YES	NO
Business License, Permits	√ YES	√ YES	NO
Cleaning Supplies	√ YES	NO	NO
Clerical, Accounting	√ YES	√ YES	NO
Commissions to Travel Agencies	√ YES	NO	NO
Computer Costs (Reservation dept., etc.)	√ YES	√ YES	NO
Credit Card Commissions	√ YES	NO	NO
Emergency Service	24/7	LIMITED	NO
Explorer Value Pass during Owner's Occupancy	√ YES	NO	NO
Front Desk Operations, Staff	√ YES	√ YES	NO
Guest Supplies, Amenities (In-Room)	√ YES	NO	NO
Guest Services (Concierge, Bellman, Valet, Banquet, etc.)	√ YES	NO	NO
Housekeeping for Owner Use	√ YES	NO	NO
Housekeeping for Rental Guests	√ YES	NO	NO
Housewares, Dishes, Utensils, Etc.	√ YES	NO	NO
Kids Club and Ongoing Activities	√ YES	NO	NO
Laundry Costs	√ YES	NO	NO
Linen Replacement	√ YES	NO	NO
Maintenance - Non Routine, Replacements	SUPERVISION	NO	NO
Minor Maintenance / Routine Inspection	√ YES	PARTIAL	NO
Office Equipment, Supplies	√ YES	√ YES	NO
On-Site Administration and Rental	√ YES	NO	NO
Owner Discount at TradeWinds	√ YES	NO	NO
Owner Monthly Statement	√ YES	√ YES	NO
Painting Touch-Ups	√ YES	NO	NO
Parking for Guests	√ YES	NO	NO
Parking for Owner Use	√ YES	NO	NO
Pest Control	√ YES	NO	NO
Photocopy, Postage	√ YES	√ YES	NO
Reservations Operations, Telephone Costs	√ YES	√ YES	NO
Sales & Marketing Collateral Material	√ YES	SOME	NO
Switchboard	√ YES	NO	NO
Telephone - In Unit service	√ YES	NO	NO
Wide Rental Inventory tailored to Guests Requests and Preferences	√ YES	LIMITED	ONLY 1 UNIT TO OFFER