

DYLAN A. B. Diersen

Realtor®



Wisconsin, USA

(920)-840-2344

diersend@firstweber.com

Summary

Successful professional with a positive track record in customer

service. Previous to moving to Wisconsin I was a restaurant manager on the east coast. Since moving to Wisconsin I have committed myself to the real estate industry. While continually growing my business I have also emphasized training and education. In the past 2 years I have married and purchased my own home to settle down in the Fox Valley.

TRACK RECORD

	Sales:	Low:	High:	List/Sell Ratio	# of Transactions
2013	\$437,000	\$41,000	\$129,900	97%	6
2014	\$749,300	\$27,000	\$155,000	98%	8
2015	\$2,200,000	\$85,000	\$382,000	98%	15
2016	\$3,300,000	\$60,000	\$255,000	98%	23
2017	\$6,899,991	\$69,900	\$599,900	98.6%	38

EXPERTISE

2014– Expired Listings

2015– Expert In First Time Home Buyers

2015– Out of Town Buyers

2016– Expert in Relocation

2017 Expert in Military & Va Loans

2017– Expert in Out of Town Sellers

ADVANCEMENTS:

2013– Digital Signatures Rolled Out

2014– Took Business Paperless

2015– All Professional Photography

2015– Rolled Out Complete Pre- Certified Program

2015– Turned On FoxCitiesProperties.com

2016– Rolled Out Online Scheduling

2016– Hired Administrative Assistant

2017– Partnered with HMS

Community Involvement

2013-2017 Member 3-2-1 Kiwanis

2014-2015 Board Member 3-2-1 Kiwanis

2015 & 2016 Kiwanis President

2016 RANW Community Development Committee

2017 RANW Ethics & Professional Standards Committee



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Mission

My mission is to provide real estate services consistently and at the highest possible level in order to ensure all customers achieve their goals and reach the place they want to be while maintaining the highest level of moral and ethical standards.

Community Activities

- **2013 Town of Algoma Bake Sale-** proceeds for Humane Society
- **2013-16 TREG Foundation-**proceeds to community
- **2016 Mini Golf Mayhem Chair-**proceeds for iPads 4 Autism

PROFESSIONAL EXPERIENCE

2017– Present **First Weber Realtors, Inc**

First weber is the largest real estate brokerage in Wisconsin and when the opportunity arose to join a great firm and amazing team I couldn't pass it up. With this team came the Homes 4 Heroes Affiliate program, builders at my fingertips and of course an increased ability to service clients and customers.

2012-2016 **Coldwell Banker, The Real Estate Group, Inc.**

Joined CB TREG beginning my real estate career. During my four years with the Brokerage I gained extensive knowledge and began a journey to build a lasting business in real estate.

2004-2012 **Restaurant Professional**

I spent the first eight years of my professional adult life working in all facets of the restaurant industry from a prep cook to chef and server to manager. I have done it all.

EDUCATION

2017– **Certified Negotiated Expert (CNE)**

The RENI utilizes leading edge research and professional negotiation theory in all course offerings. Each course is designed to help real estate professionals achieve better results and protection for their clients in different real estate negotiation situations.

2015– **Accredited Buyers Agent (ABR)**

The Accredited Buyer's Representative (ABR®) designation is designed for real estate buyer agents who focus on working directly with buyer-clients at every stage of the home-buying process.

2014– **Graduate Realtor Institute (GRI)**

REALTORS® with the GRI designation have in-depth training in legal and regulatory issues, technology, professional standards, and the sales process. Earning the designation is a way to stand out to prospective buyers and sellers as a professional with expertise in these areas.

2012– **Real Estate License (Wisconsin)**

2009– **Associates in Business (Montgomery County Community College)**