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FATHER & DAUGHTER TEAM
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FEATURED LISTINGS BY THE STYRING TEAM

JOHN AND JANE,

Buying and selling in **Kailua** is a complex and personal endeavor. Every client deserves the full service and attention that only our team of experts will consistently provide. We'd love for you to be another one of our success stories.



IN ESCROW



91-1012 KAIAPO STREET

4 Beds	2.5 Baths	2,109 Sq. Ft.	Listed for \$875,000
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Multiple offers received over asking!



SOLD • 47-795 MALUMALU PLACE

3 Beds	2 Baths	1,594 Sq. Ft.
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Sold for **\$1,460,000**

Sold for \$10k Over Asking in Under 2 Weeks!



SOLD • 91-1045 KAIHOHONU STREET

4 Beds	3 Baths	1,840 Sq. Ft.
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Sold for **\$870,000**

Sold for \$55k Over Asking in 8 Days!



SOLD • 3027 PUALEI CIRCLE #307

1 Bed	1 Bath	676 Sq. Ft.
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Sold for **\$540,000**

Sold for \$15k Over Asking in Under a Week!



BROUGHT TO YOU BY MICHAEL D. STYRING & LISA STYRING



HawaiiRealtyInt

AIKAHI PARK

MONTHLY REAL ESTATE REPORT // APRIL 2021

JOHN AND JANE SMITH



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Five Reasons to Sell Your House This Spring



1. Buyer Demand is Strong Right Now

Buyers are active in the market. ShowingTime, which tracks the average number of buyer showings on residential properties, recently announced that buyer showings are up 51.5% compared to this time last year.

When your house is positioned to get a ton of attention from competitive buyers, you're in the best spot possible as the seller.



2. Low Inventory

Purchaser demand is so high, the market is running out of available houses for sale. Houses are essentially selling as fast as they're hitting the market – in fact, NAR reports that the average house is on the market for only 21 days.

It's this imbalance between high buyer demand and a low supply of houses for sale that gives sellers such an advantage. A seller will always negotiate the best deal when demand is high and supply is low. That's exactly what's happening in the real estate market today.



3. The Selling Season is Here!

Clearly, many more people are interested in buying than selling this spring, creating the ultimate sellers' market. When this happens, homeowners in a position to sell have the upper hand in negotiations.



4. Growing Equity

According to the latest data from CoreLogic, as of the third quarter of 2020, the average homeowner gained \$17,000 in equity over the past year, and that number continues to grow as home values appreciate. Equity is a type of forced savings that grows during your time as a homeowner and can be put toward bigger goals like buying your next dream home.



5. Find your Next Dream Home

So much has changed over the past year, including what many of us need in a home. Whether it's a house that has the features suited to working remotely, space for virtual or hybrid schooling, a home gym or theater, or something else, selling this spring gives you a chance to make a move and find the home of your dreams. Contact us today to discuss your real estate journey during this spring.

John and Jane,

When selling a house, most homeowners hope for a quick and profitable transaction that puts them in a position to make a great move. If you're waiting for the best time to win as a seller, the market is calling your name this spring.

Today's housing market belongs to the sellers. If you've considered making a move but have been waiting for the right market conditions, your wait may be over.

Here are five reasons why this is the perfect time to sell your house, if you're ready.

©Keeping Current Matters (KMC)

AIKAHI PARK

REAL ESTATE ACTIVITY · APRIL 2021

John and Jane,

In today's fast-paced market, we want you to be informed and well-equipped with the knowledge and resources needed to make a decision that's best for your family. With interest rates low, houses are going quickly, making it a **seller's market**.

Call us today at 808.381.2750 or 808.381.5857.

AIKAHI PARK HOMES FOR SALE

There are no Aikahi Park homes currently for sale

AIKAHI PARK HOMES IN ESCROW

STATUS	STREET NAME	BEDS	BATHS	EST. SQ. FT.	LIST PRICE
In Escrow	Aikahi Loop	3	2/0	1,900	\$1,450,000
In Escrow	Aikane Street	4	2/0	1,700	\$1,258,000

AIKAHI PARK HOMES SOLD IN THE LAST 30 DAYS

There were no Aikahi Park homes sold in the last 30 days

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FIVE-STAR ZILLOW TESTIMONIAL ★★★★★

"If you want the best, call Mike and his excellent team. Mike is simply a consummate professional Realtor®. He epitomizes the ethical standards by which all Realtors® strive to achieve. He is the opposite of the used-car salesman type Realtors® that you may have encountered before. Over six years ago, Mike helped us secure our dream condo by Diamond Head, skillfully negotiating down a list price of \$569,000 to a bargain

of \$510K! When my wife and I decided to begin investing in Waikiki real estate, again we selected Mike above the rest. Mike was instrumental in our purchase of a unique studio in a boutique highly-sought after building. This year, we listed and sold our Pualei Circle home for top dollar, well above asking price in 30 days. I highly recommend Mike and his team of pros, and am confident you will too!"

– Guerin E.