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FEATURED LISTINGS BY THE STYRING TEAM

JOE AND JANE,

It would be our honor to feature your home and get incredible results. Please call us to discuss the possibilities.



JUST SOLD

47-795 MALUMALU PLACE

SOLD FOR \$10K OVER ASKING IN UNDER 2 WEEKS!

3 Beds	2 Baths	1,594 Sq. Ft.	Sold for \$1,460,000
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JUST SOLD

3027 PUALEI CIRCLE #307

SOLD FOR \$15K OVER ASKING IN UNDER A WEEK!

1 Bed	1 Bath	676 Sq. Ft.	Sold for \$540,000
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COMING SOON IN EWA BEACH!
SPACIOUS OCEAN POINTE HOME IN PRIME LOCATION



4 Beds	3 Baths	1,840 Sq. Ft.
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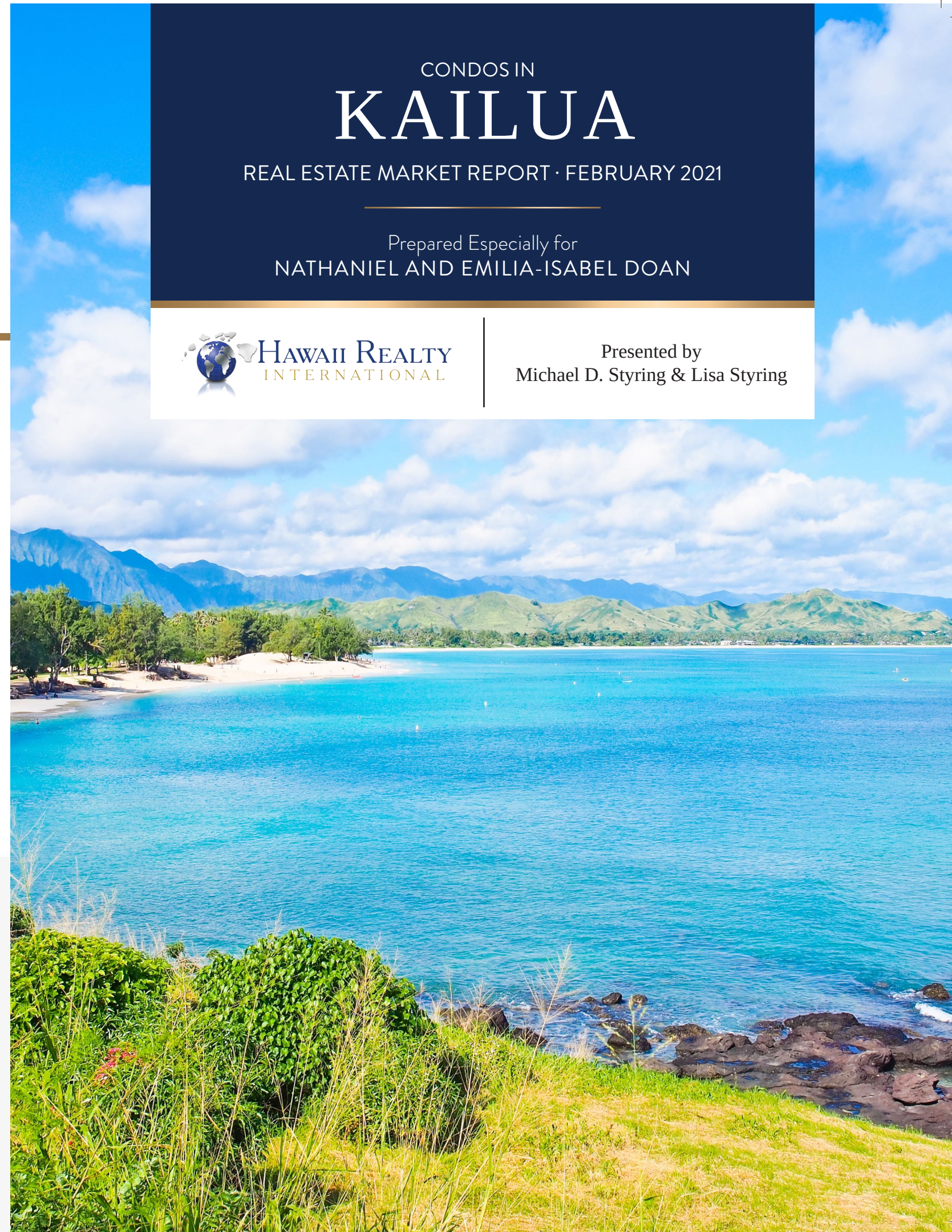
CONDOS IN KAILUA

REAL ESTATE MARKET REPORT · FEBRUARY 2021

Prepared Especially for
NATHANIEL AND EMILIA-ISABEL DOAN



Presented by
Michael D. Styring & Lisa Styring



CONDOS IN KAILUA

FOURTH QUARTER REVIEW | SINGLE FAMILY HOMES

John and Jane,

The **Kailua Condo** real estate market remained remarkably strong throughout an otherwise fraught year. For the most part, homes continued to appreciate and demand remained. **Kailua** real estate has been and will likely continue to be a solid investment. If you have been thinking about buying or selling, now might be the time to make a move.

Call us today at **808.381.2750** or **808.381.5857** to find out how we can help you maximize today's market conditions to your benefit.

41

Total Sales In Q4 2020

17 More Sales than Q4 2019

\$606,049

Avg. Sold Price

+1% More than Q4 2019

52

Avg. Days on Market

13 Days Slower than Q4 2019

99%

Avg. Sold Price/List Price Ratio

+1% More than Q4 2019

\$560

Avg. Sold Price per Sq. Ft.

-1% Less than Q4 2019

Data based on listings from HiCentral MLS from October 1st to December 31st 2019 and 2020. Information deemed accurate but not guaranteed.

KIND WORDS FROM A HAPPY CLIENT

"This is the second time we have worked with Mike and his impressive team during our time in Oahu. Mike was our realtor for both the purchase and the sale of our first home. His willingness and patience to work with first time buyers and sellers is what made the whole process easy and stress free. Being in the military, I was overseas during the entire

process of selling our home. Mike and his team had constant communication with me throughout the entire process and answered any of my questions immediately despite the time differences. I would highly recommend Mike and his amazing team to anyone looking to purchase a home in Hawaii."

- Five-Star Zillow Review

CONDOS IN KAILUA CURRENT MARKET ACTIVITY

10
HOMES
FOR SALE

08
HOMES SOLD
IN THE LAST 30 DAYS

AVAILABLE PRICE RANGE **\$475,000 - \$1,285,000**
SOLD PRICE RANGE **\$415,000 - \$995,000**

If you would like more information about any of these homes or if you would like to know the value of your home, please contact us.

Michael D. Styring 808.381.2750 | Lisa Styring 808.381.5857

HOMES AVAILABLE FOR PURCHASE

STATUS	BUILDING NAME	# OF HOMES	BEDS RANGE	BATHS RANGE	EST. SQ. FT.* RANGE	LIST PRICE RANGE
Active	Bluestone	2	3	2/1 - 3/0	2,100-2,900	\$1,265,000-\$1,285,000
Active	Koolau Vista	1	2	1/1	800	\$475,000
Active	Meridian East	1	3	2/0	1,200	\$799,000
Active	Poinciana Manor	1	2	2/0	1,100	\$510,000
Active	Windward Cove	2	3	2/0	1,300-1,600	\$650,000-\$699,000
Active	Windward Harbour	1	3	2/0	1,300	\$659,000
Active	Windward Passage	2	2-3	2/0	1,000-1,300	\$629,800-\$739,000

HOMES SOLD IN THE LAST 30 DAYS

STATUS	BUILDING NAME	BEDS	BATHS	EST. SQ. FT.	LIST PRICE	SOLD PRICE	SOLD DATE
Sold	Bluestone	2	2/1	2,006	\$995,000	\$995,000	01/06/21
Sold	Ka Malanai	3	2/0	1,651	\$879,900	\$855,000	12/22/20
Sold	Koolau Vista	1	1/0	587	\$419,000	\$415,000	01/04/21
Sold	Poinciana Manor	2	2/0	1,041	\$569,000	\$574,000	01/08/21
Sold	Poinciana Manor	2	2/0	1,225	\$580,000	\$575,000	12/31/20
Sold	Poinciana Manor	2	2/0	1,026	\$535,000	\$510,000	12/24/20
Sold	Windward Harbour	3	2/0	1,320	\$709,000	\$690,000	01/15/21
Sold	Windward Harbour	1	1/0	1,305	\$518,000	\$510,000	01/08/21

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