

## Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF  
HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



# Hilton Head Totals

**- 3.7%**

Change in  
New Listings

**- 16.0%**

Change in  
Closed Sales

**+ 12.3%**

Change in  
Median Sales Price

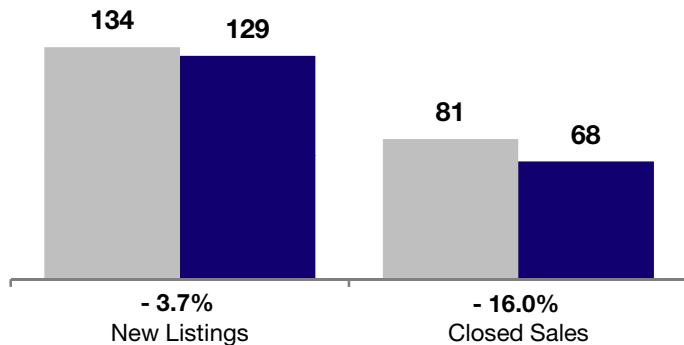
## Attached Condominiums Only

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	134	129	- 3.7%	528	485	- 8.1%
Closed Sales	81	68	- 16.0%	275	220	- 20.0%
Median Sales Price*	\$182,500	\$205,000	+ 12.3%	\$167,500	\$215,000	+ 28.4%
Percent of List Price Received*	92.4%	93.3%	+ 1.0%	92.7%	93.8%	+ 1.2%
Days on Market Until Sale	174	126	- 27.5%	143	148	+ 3.5%
Inventory of Homes for Sale	870	782	- 10.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

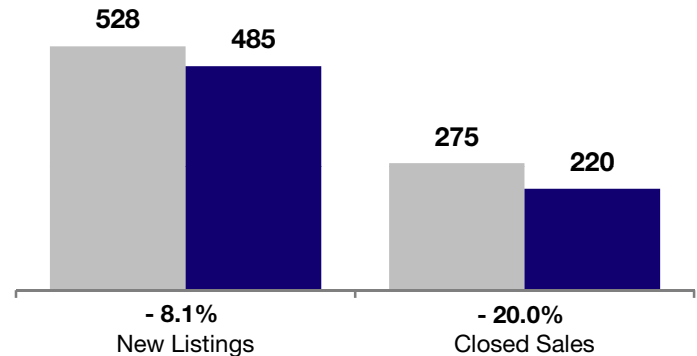
### April

■ 2012 ■ 2013



### Year to Date

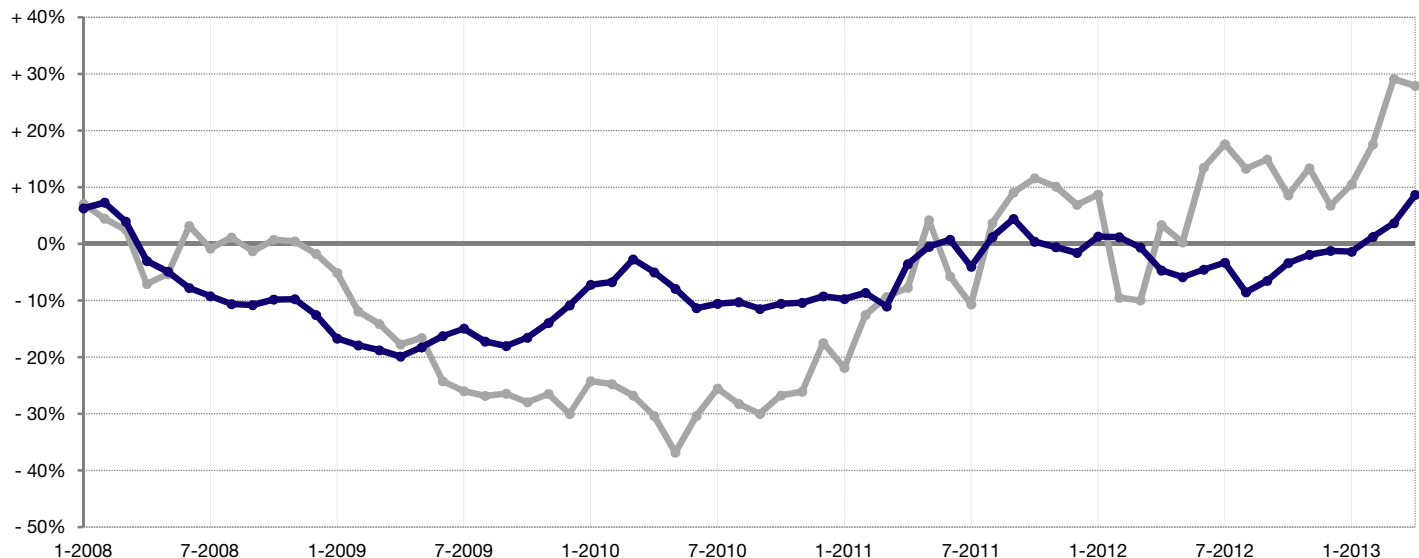
■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —

Hilton Head Totals – Attached Condominiums Only —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Multiple Listing Service of Hilton Head Island. Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing.