

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF
HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



Hilton Head Totals

+ 17.9%

- 4.3%

- 10.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

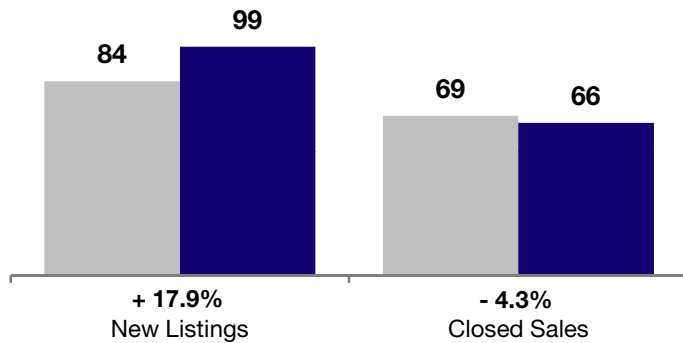
Attached Condominiums Only

	November			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	84	99	+ 17.9%	1,244	1,199	- 3.6%
Closed Sales	69	66	- 4.3%	813	791	- 2.7%
Median Sales Price*	\$216,000	\$194,000	- 10.2%	\$187,000	\$225,000	+ 20.3%
Percent of List Price Received*	95.2%	91.9%	- 3.5%	93.5%	93.8%	+ 0.3%
Days on Market Until Sale	138	152	+ 10.1%	141	141	+ 0.3%
Inventory of Homes for Sale	774	713	- 7.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

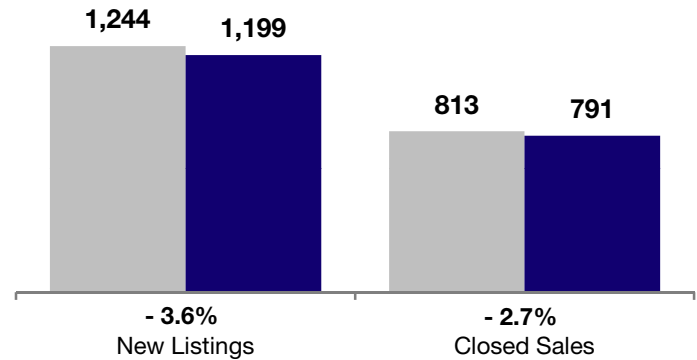
November

■ 2012 ■ 2013



Year to Date

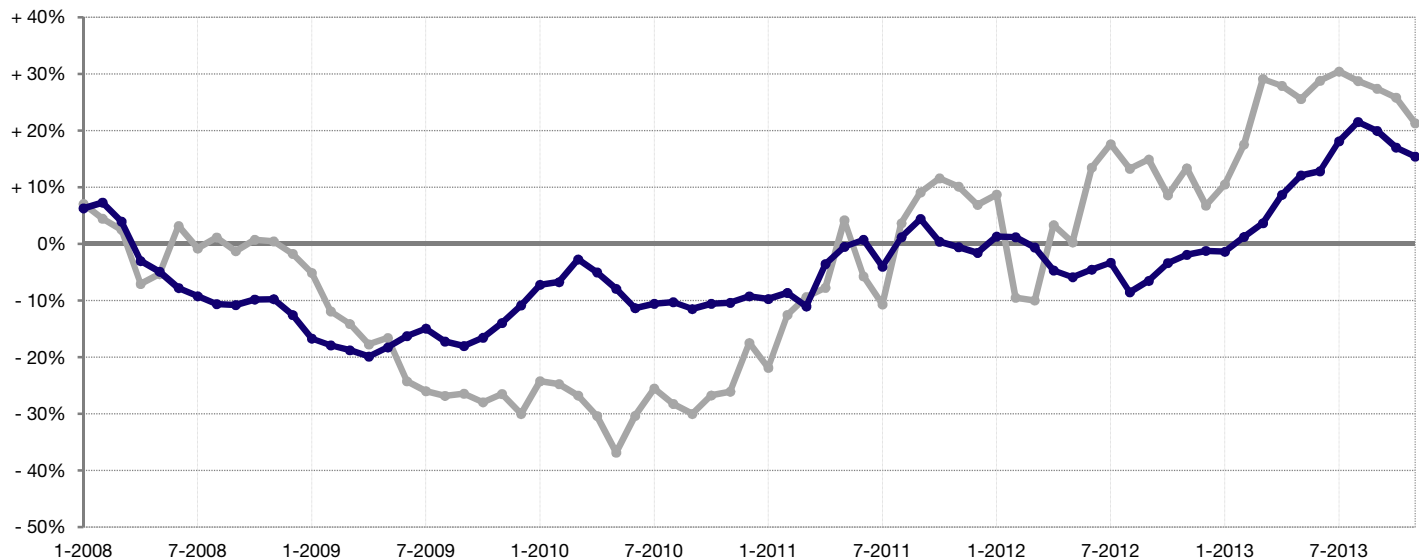
■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Hilton Head Totals – Attached Condominiums Only —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Multiple Listing Service of Hilton Head Island. Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing.