

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF
HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



Hilton Head Totals

- 11.4%

+ 7.7%

+ 16.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

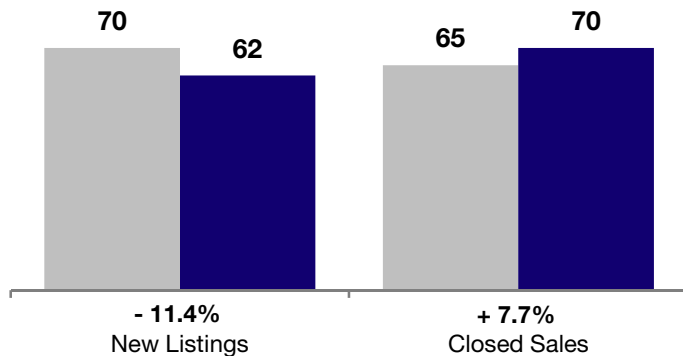
Attached Condominiums Only

	December			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	70	62	- 11.4%	1,314	1,267	- 3.6%
Closed Sales	65	70	+ 7.7%	878	861	- 1.9%
Median Sales Price*	\$158,500	\$185,000	+ 16.7%	\$185,000	\$220,000	+ 18.9%
Percent of List Price Received*	92.7%	91.2%	- 1.6%	93.4%	93.6%	+ 0.2%
Days on Market Until Sale	131	122	- 6.9%	140	140	- 0.3%
Inventory of Homes for Sale	744	682	- 8.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

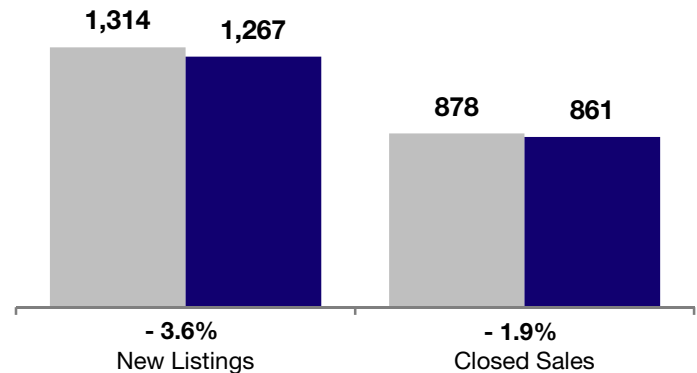
December

■ 2012 ■ 2013



Year to Date

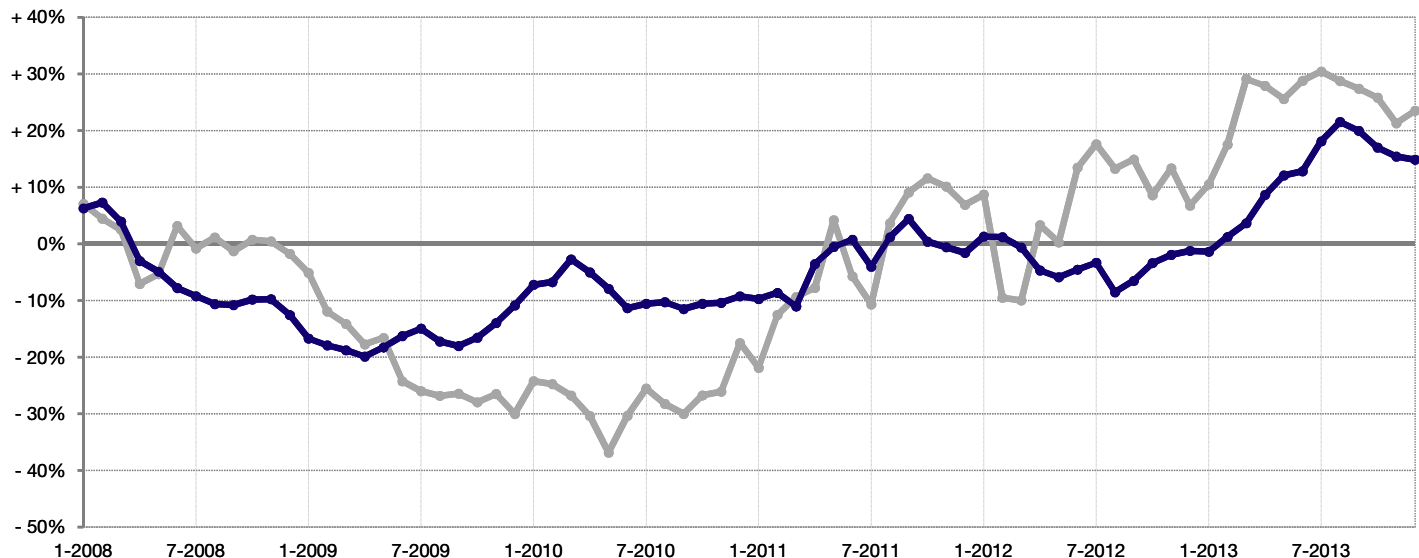
■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Hilton Head Totals – Attached Condominiums Only —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Multiple Listing Service of Hilton Head Island. Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing.