

***Certified Probate
Real Estate
Specialist (CPRES)***
- Choose a Realtor
with experience and
training in dealing
with probate specific
matters



***Certified Real Estate Pricing
Specialist (CREPS)*** – An expert in
Broker Price Opinion Reports. I
have the knowledge and experience to
accurately evaluate your property

Graduate Realtor Institute (GRI)
– A designation only 10% of Realtors in
the nation have

Certified Negotiation Expert (CNE)
– Negotiating skills are paramount. A
strongly negotiated deal made on your
behalf with YOUR best interest in mind

***Member of The Institute for Luxury
Marketing*** – A strong marketing plan
is prepared and communicated via
direct mail, social media and Realtor
networking

***Member of Florida and National
Association of Realtors® –***
Upholding the highest code of ethics

*Fraser Bolwell GRI, CNE, CREPS, CPRES
Realtor®*

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Fraser Bolwell is not an attorney and this
brochure is not intended as legal advice.



*Specializing in
Senior Downsizing
and selling
Probate Real Estate*

*Jacksonville, Florida
Ponte Vedra Beach, Florida*



Best Qualified for the Job

A specialist in Probate Real Estate. I work with attorneys, personal representatives, guardians and trustees to facilitate negotiation, distribution, and the sale of inherited property. You need a Realtor with the right designations to ensure every aspect is addressed correctly and efficiently with the estate's best interest in mind. I will take the reins and understand that keeping the client happy is paramount. I only involve the attorney when needed and will deal with Realtor matters quickly and professionally.

Powerful Marketing

A tailored marketing plan will be developed for the property and targeted marketing campaigns will be created. With professional photography, virtual drone videos, high quality property brochures and on-line advertising, visibility is maximized. Affiliation with Proxio gives the property international exposure, extending the reach of the property's marketing plan.

Other Helpful Services

Assistance may be needed with the property, possibly a management company, tradesmen, roofers, sub-contractors, or movers. Referrals for all these services and many more are available. Some representatives are out-of-town and may need eyes and ears locally to be their problem solver.

For seniors downsizing to a more manageable property, or are considering a Reverse Mortgage, see the website for more details.



Testimonials

"If it wasn't for you I don't think we could have gotten it. Thank you for all your attentive work. We are absolutely delighted."

- JN, Kiawah Island SC

"He was terrific! Very professional and attentive to details, AND he produced results!"

- Ed David, New York

Fraser Bolwell and the INI Realty Investments, Inc. have made my life so much easier, ... taking me out of the middle and removing all obstacles that would prevent me from operating my property as efficiently and financially sound as possible.

Thank you, Fraser and INI Realty "

-Meridith Smith, Colorado

