

The background of the image is a soft, minimalist interior. On the left, a thick, cream-colored crocheted blanket with tassels is draped over a surface. In the center-left, a green palm-like plant sits in a white woven basket on a small white metal stand. To the right, a small white ceramic table holds a white mug and a glass dome covering a white object. The background features white walls and sheer white curtains with a subtle dot pattern. A single light bulb hangs from a rope on the far left.

BUYER

guide



Beausoleil Realty Group

REAL ESTATE COMPANY

BEAUSOLEIL REALTY GROUP | 336-810-7030

At Beausoleil Realty Group, we view real estate transactions as more than mere transactions; they are significant life events that merit personalized attention, expertise, and care. With a strong dedication to excellence and a love for assisting our clients, we have become trusted advisors in the real estate field.

Our team consists of skilled professionals committed to surpassing your expectations throughout the buying or selling process. Armed with extensive knowledge and a deep understanding of the local market, we are well-prepared to navigate even the most intricate real estate transactions confidently and smoothly.

What distinguishes us is our unwavering focus on our clients' needs. Recognizing that each client is unique, with distinct goals, preferences, and concerns, we take the time to listen attentively, communicate openly, and customize our approach to meet your specific requirements and ambitions.

Whether you are a first-time homebuyer, a seasoned investor, or handling probate real estate sales complexities, we are here to offer you the assistance, guidance, and expertise necessary to reach your real estate objectives. From creating tailored marketing strategies to negotiating optimal deals, we are dedicated to supporting your success.

At Beausoleil Realty Group, our aim is straightforward: to deliver outstanding outcomes and surpass your expectations each step of the way. We are privileged to be part of your real estate journey and eagerly anticipate serving you with integrity, professionalism, and commitment.

About *Us*

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Meet the team



VALERIE BEAUSOLEIL

REALTOR® / Broker / Owner

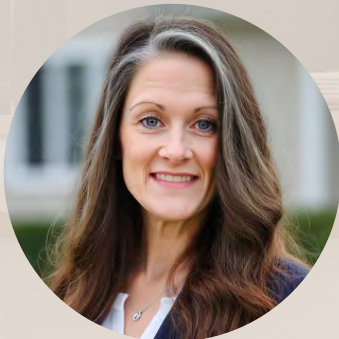
Founder and broker-in-charge of Beausoleil Realty Group, known for delivering expert guidance with integrity, heart, and a deep commitment to community.



JEN GARZA

REALTOR®

Helping clients navigate the real estate market. Saving our clients tons of time and money on the road to their new homes.



SABRINA BERGMANN

REALTOR®

Local real estate expert getting clients' homes sold with competitive pricing and finding the right buyers to get your home sold.



CLAUDIA CLEMENTE

Transaction Coordinator

Ensuring our clients have a smooth buying and selling transaction experience.



01 *Preparing*

TO BUY YOUR NEW HOME

Find Your Agent & Financial Health

Find Your Agent

TO BUY YOUR HOME

Buying a home without a realtor can be stressful and challenging. The majority of homebuyers prefer to work with a real estate agent because their experience and resources on the market.

our agent will be working with your best interests to help guide you in your journey of buying your home.





MORE CONVENIENCE/ BETTER ACCESS

A real estate agent's full-time job is to act as a liaison between buyers and sellers. This means that he or she will have easy access to all other properties listed by other guest.

NEGOTIATING IS TRICKY

This can put you in a better position to get the price you want.

CONTRACTS CAN BE HARD TO HANDLE

An experienced real estate agent deals with the same contracts and conditions on a regular basis and is familiar with which conditions should be used. Protecting you whether your selling or buying.

ATTENTION TO DETAIL

Agents are far more familiar with this type of paperwork than you are. Consider this if you are trying to save money.

AVOID CLOSING PROBLEMS

When a sale nears closing, all kinds of pitfalls can kill the deal in the final hours. A real estate agent knows to watch for trouble before it's too late.

Before You Buy

HOW'S YOUR FINANCIAL HEALTH?

An important first step on your journey to success is to be fully aware of your personal financial situation. Understanding your personal financial situation will guarantee your long term success in this process. It will ultimately confirm your financial eligibility & readiness for the purchase and long term maintenance costs that come with purchasing a home.



• LOOK AT YOUR SAVINGS

It is always recommended that you come prepared when purchasing a home. It is highly important to have available sufficient emergency cash to cover critical expenses. A great rule of thumb is to have a minimum of three to six months set aside for expenses. And let's not forget the major upfront expenses such as cash down, closing and moving costs.

• REVIEW YOUR SPENDING

You need to know where your money is presently going every month to better understand and plan for this future purchase. How much money is going to bills or necessities vs how much is going towards extras. Knowing your spending limits helps towards an ultimate successful purchase.

• CHECK YOUR CREDIT

Lowering your debt to credit ratio and credit reliability are among some of the main criteria for approval lenders are tasked to evaluate and interpret.

• WHAT DO YOU WANT IN A HOME

Knowing what you are happy with when you are heading towards purchasing a property is key to long term happiness. With so many types of homes available to the consumer, it is advantageous to become familiar with ALL of your options.



02

The Buying Process

FIND A HOME & OFFERS

Find A Home, Make An Offer & Home Inspection

Finding Your Dream Home

IT'S TIME FOR THOSE OPEN HOUSES

Once you have an idea of what you can work with. Bring your real estate agent to your open house visits. It is only beneficial to have someone in your corner ready to help you accomplish your goals. Going into a situation unprepared will ONLY benefit the other parties involved. We will have your back throughout the whole process.

Home Hunting tips...

Want more than you can afford? Don't we all right?! We can help you see the hidden beauty of a home, and point you in the direction of some with hidden potential. Some only require a little sweat equity and will have the opportunity of a tremendous makeover on the cheap.

Make an Offer

MAKE AN OFFER

Once you are at the point where you feel like it is time to present an offer, we will guide you as to how much to offer at first, along with specifying any conditions you would like to negotiate for. We then will proceed with the official offer submission to the sellers agent. If all goes in your favour, they will accept. Fingers crossed! In the event that they refuse the initial offer, they will most likely come back with a counteroffer.



AGREEMENT

Once a middle ground is reached that pleases both parties, the next step is a deposit to lock in the deal while the property goes into Escrow. Escrows are usually 30 days unless otherwise pre specified and negotiated by the real estate agents



HAVE THE HOME INSPECTED

An important condition to have in the purchase contract, is to have the sale proceed only after passing a home inspection. This is a must and we cannot stress this enough! An inspection professional will see your new home from a trained set of eyes to see if there are any hidden surprises in roof, foundation ect. If there are findings, then we can help you find a solution with the sellers team.



03

Final Steps

NEGOTIATION TIME

Schedule Move, Closing Expenses & Items To Bring To
Closing

Schedule Your Move

congratulations your under contract...

Celebrations are in order, but there is still work to be done. Depending on your escrow period and what you would like to accomplish before moving in, you should start scheduling asap.

Scheduling movers as soon as possible, Will take a big stress off your shoulders. Also, any renovations you plan on doing before you move in should be considered as early as possible to ensure their completion on or ahead of your schedule.





CLOSING IS THE FINAL STEP

This is the final step in the selling process. On the day of closing, both parties sign documents, funds are dispersed, and property ownership is formally transferred to the buyer.

Congratulations on buying your home!



CLOSING EXPENSES FOR BUYERS CAN INCLUDE:

- 
- Home Appraisal
 - Title Search
 - Obtaining private mortgage insurance
 - Completing mortgage paperwork
 - Loan-origination fees
 - Title insurance
 - credit report charge

BRING ITEMS TO CLOSING:

- 2 Government Issued Photo ID
- Cashier's check or proof of wire transfer
- Proof of property insurance

Contact us today

for a *NO PRESSURE*
Buyer Strategy Session



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