

### Keys-wide Market share January-august 2020

		# Listed		Listing % Mrkt		# Sales Sides		Sales % Mrkt		\$ Volume Sales MM		\$ Volume % Mrkt	
		2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Rank	Name	Sides	Sides	% Total: Number	% Total: Number	Sides	Sides	% Total: Number	% Total: Number	Volume	Volume	% Total: Volume	% Total: Volume
1	Coldwell Banker Schmitt	483	530.5	22.3	21.8	908	856	23.1	21.5	592,052,045	485,639,130	22.6	19.6
2	BHHS Knight & Gardner	171.5	144	7.9	5.9	181	243	4.6	6.1	253,167,657	196,070,831	9.6	7.9
3	Ocean Sotheby's	140.5	74.5	6.5	3.1	238.5	236	6.1	5.9	165,451,690	171,224,729	6.3	6.9
4	KW Key West Compass	115	77	5.3	3.2	210.5	172.5	5.4	4.3	128,482,540	117,671,909	4.9	4.8
5	Truman & Co.	86	68	4.0	2.8	103	156	2.6	3.9	122,895,397	173,491,517	4.7	7.0
6	American Caribbean	78	116.5	3.6	4.8	164.5	152.5	4.2	3.8	121,624,400	84,693,110	4.6	3.4
7	C21 Island Life	74	136	3.4	5.6	168.5	148.5	4.3	3.7	92,324,857	98,032,999	3.5	4.0
8	BHHS Freewheeler	68	90.5	3.1	3.7	89.5	100.5	2.3	2.5	49,561,800	54,549,840	1.9	2.2
9	BHHS Keys	65	56.5	3.0	2.3	148	136	3.8	3.4	112,670,850	85,233,650	4.3	3.4
10	LoKation	47.5	36.5	2.2	1.5	138.5	95	3.5	2.4	74,161,500	55,361,600	2.8	2.2
11	RE/MAX All Keys	43	138	2.0	5.7	87.5	94	2.2	2.4	30,028,862	34,407,369	1.1	1.4
12	RE/MAX Keys Connection	35	31	1.6	1.3	26.5	24.5	0.7	0.6	22,787,204	19,233,900	0.9	0.8
13	Hawks Cay	33.5	40.5	1.6	1.7	19.5	25.5	0.5	0.6	10,151,000	9,926,500	0.4	0.4
14	Coastal Realty	31	26	1.4	1.1	50	45	1.3	1.1	38,638,600	29,630,600	1.5	1.2
15	Coastal Collection	31	30	1.4	1.2	96.5	100	2.5	2.5	69,653,750	62,227,700	2.7	2.5
16	Preferred Properties	28		1.3		47	71.5	1.2	1.8	55,209,347	58,313,250	2.1	2.4
17	Key Colony Beach	26		1.2		19	50	0.5	1.3	15,267,500	21,071,499	0.6	0.9
18	Island Breeze	23	30	1.1	1.2	52	45	1.3	1.1	29,607,000	24,362,523	1.1	1.0
19	Bascom Grooms	22		1.0		50	52	1.3	1.3	28,566,777	28,383,100	1.1	1.2
20	Internet Realty	19		0.9		21	33	0.5	0.8	12,682,500	21,817,600	0.5	0.9
21	Key West Luxury	15		0.7		30	43	0.8	1.1	17,082,500	30,136,900	0.7	1.2
22	Sunny Keys Realty LLC (1056621)	14		0.7		16	15	0.4	0.4	7,218,300	6,134,900	0.3	0.3
23	Waterfront Keys Realty	14	27	0.7	1.1	22	35	0.6	0.9	6,081,020	10,928,000	0.2	0.4
24	Florida Keys RE Group	13.5		0.6		22.5	23	0.6	0.6	17,365,350	11,390,625	0.7	0.5
25	Barbara Eads	12		0.6		19	32	0.5	0.8	5,127,500	8,997,900	0.2	0.4