

Chriss Harrison

From: doreen flanigan <doreen.flanigan@gmail.com>
Sent: Thursday, August 2, 2018 1:59 PM
To: Chriss Harrison
Subject: Great Experience

Dear Chriss and Jim,

Now that Eddie and I are settled, we didn't want to miss an opportunity to let you know how much we appreciated all your help with purchasing our new home. Your professionalism and going the extra mile to help us in this difficult process was so beneficial, especially since we lived out of state. You went above and beyond to assist us, from showing us many homes, the negotiations, and being there for our home inspection. Your knowledge of the community was invaluable, especially providing us with lists of resources and this continues to be a great help. I would be remiss if I didn't mention your patience, attention to detail, and your sense of humor. It would be our pleasure to highly recommend you to anyone interested in buying or selling a home.

Thanks again for all your help. We are loving our new home and the community!

Doreen and Eddie

Richard and Donna Grimaldi

7105 Eagle Terrace
West Palm Beach, FL 33412

Dear Chriss and Jim,

This letter is long overdue, but we just want to thank you for your hard work assisting us in relocating to Florida. As you know, it took over two years to accomplish since we wanted to sell our property in Connecticut before committing to a Florida home.

During all that time you kept us informed of current homes on the market, local changes in real estate, finding rental homes to accommodate us when we came down, and picking us up at the airport. You patiently showed us countless homes with no assurance we would make the move due to our circumstances.

But you didn't stop there. After finding the "house of our dreams", you assisted us, after the sale, with qualified contractors as we remodeled our new house. You made it your mission to introduce us to neighbors and friends of yours welcoming us to our new community.

Your care and dedication to your clients is rare in this world and we appreciate all you have done for us. We feel fortunate to count you as friends.

Sincerely,

Donna and Rich Grimaldi

June 2018

Dear Chriss and Jim,

It isn't often that we can say we entered into a business contract to sell a home, and subsequently purchase a new home, while meeting two amazing realtors who have become good friends.

You began by being totally professional and honest with regard to the pluses and minuses of the house we wanted to sell. Your marketing pieces were superb, so much better than any others. The real estate market was slow and our back patio view was a wall. With your encouragement and supportive, continuous contact, we did sell with a cash offer. You made the process comfortable and very easy.

Then, it was onward and upward. Allen and I had been narrowing what we were looking for by scouting out homes and specific neighborhoods ahead of our sale. When we were ready to buy, you both jumped back in and showed us everything available that you thought might work for us. Success came pretty quickly, and with your assistance, we negotiated a good deal for our new home. Once again the transaction and closing process went smoothly.

It has been such a pleasure meeting you both and working together. We will continue to do our best sending as many friends your way as possible. Please know that we are available anytime should you want to use us as a reference.

Many, many thanks.

Our best always,

Laurie and Allen

Dear Chriss and Jim,

Now that Eddie and I are settled, we didn't want to miss an opportunity to let you know how much we appreciated all your help with purchasing our new home. Your professionalism and going the extra mile to help us in this difficult process was so beneficial, especially since we lived out of state. You went above and beyond to assist us, from showing us many homes, the negotiations, and being there for our home inspection. Your knowledge of the community was invaluable, especially providing us with lists of resources and this continues to be a great help. I would be remiss if I didn't mention your patience, attention to detail, and your sense of humor. It would be our pleasure to highly recommend you to anyone interested in buying or selling a home.

Thanks again for all your help. We are loving our new home and the community!

Doreen and Eddie

Hi Chriss,

Just a quick note to thank you and Jim for the wonderful job you did selling our condo. It took a special understanding of the area and the market and you were right on target. Your advice with regard to timing, pricing and staging was much appreciated. The photos for the brochure were so well done that it made us think twice about selling. Not really. It was the right time for us and we

were thrilled with your handling of the sale, from start to finish.

Regards to Jim and please thank him for all the extra TLC he gave us, to expedite the sale and just be a kind neighbor.

Have a great summer, hopefully hurricane free.

Our best,

Nancy and Tom Carroll

My parents were snow birds from NY. For the past 18 years they would spend their summers in NY running their seasonal business (a children's camp they've operated for over 50 years) and the winters at Ibis. It was August when I visited them in NY and saw their condition and realized they weren't going back to Florida. It was as if someone flipped a switch, they could barely get around and here they were accustomed to having full control of their lives. I had to move quickly and began juggling their medical needs, relocate them to Maryland to live near my sister and me and get the house at Ibis on the market.

I called a local friend (someone that I trust) that was active in our local community in Washington DC with various philanthropic organizations and also owned a home in Ibis. I needed a recommendation of who to turn to. They referred us to Chriss and Jim Harrison with a glowing testimonial about how they aren't your typical real estate agent only interested in a quick sale and their commission. Chriss and Jim will hold your hand through the entire process. That is exactly what I needed to hear. We talked several times and I arranged a flight down to meet with them and assess the property for the market. The house needed a big clean up and reliable contractors to make necessary repairs. It took several months for the clean-up and repairs and the house went on the market. All through the process the couple directed me every step of the way. From responsible contractors, weekly check-up for me in my absence, actively marketing the house and always checking to make sure the house was in good order. We survived hurricanes, an unexpected leak in the spa, roof issues, landscaping fix ups and my Mom's medical crisis which lasted 7 months and included weeks in ICU cardiac care. The bottom line is, things happen and the Harrison's were there to go the distance with us. There is no way that I would have survived September of 2016 – March 2018 without their unbelievable care and going the extra mile plus. Although it took time to clean up and to sell, in the end they did sell the house, provided lots of moral support and my parents are now living stress free in Maryland. The Harrison's do more than sell a house, they care.

Thank you both so much,
Kindest regards from the entire Estis family, Greenspan's and Green's

Debbie Estis Greenspan
April 2018

Heidi and Walter **Stepan**
8583 Egret Meadow Lane
West Palm Beach, FL 33412-1560

Tegernsee, 8/28/2016

Dear Chriss and Jim,

Having sold our home with your continued support and activities, the open houses and the presentations, we can only thank you for all the extra steps taken to close the project.

After a disappointing experience with another realtor before, you both have been a fresh breeze of air. The way you went about to get the word out by activating all your resources to get interested parties to walk the home was just a very new and positive experience for us.

We are just full of enthusiasm to recommend your services to others, even though we don't have the opportunity any longer after having moved back to our home country Germany. Nevertheless, whenever we talk to our American friends we always tell them how lucky we have been by choosing you as our realtor.

Again, we want to thank you from the bottom of our heart for your outstanding service. You have definitely gone the extra mile to make us happy and to get the job done.

We wish you both all the best in your personal and professional life and hope that we will see you again when we visit IBIS.

With best personal regards,

Walter and Heidi

Joe and Lisa DeAntona
United States Military Academy
West Point, New York, 10996
26 July 2013

Dear Chriss and Jim,

Lisa and I want to extend our heartfelt thanks for all you did to help us find our dream Florida home. The journey was a long one. It was much smoother once we partnered with the two of you. You dedicated so much of your time to doing the leg work for us as we were "shopping" from New York. We became immediately confident you understood us and what we were looking for. Most impressive was the energy and commitment you demonstrated as you scoured the area with fine tooth comb to find "our home".

Chriss, you demonstrated a natural understanding of what Lisa was looking for by listening and actually hearing what she said and, more importantly, by what she didn't say! Your ability to view the hundreds of available homes and filter them using Lisa's desires was truly remarkable.

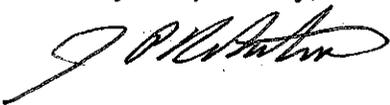
Jim, I appreciate how you represented us when we finally found the home. You professionally communicated to the buyer our desires and our willingness to negotiate.

In the end we found great realtors and, in the process, a wonderful couple who we consider friends. Your commitment to your clients is unwavering and your patience is most commendable.

Thanks again for serving us. We could not be happier with our home and with our home purchasing experience. We are truly grateful.

We look forward to seeing you during our next trip to Florida.

Very Respectfully,



Joe and Lisa DeAntona
815 Palm Trail #3
Delray Beach, FL 33843
Jdeantona84@gmail.com
915-525-3981

To Whom It May Concern,

Sometimes it's tough to write a letter of recommendation. This time it is one of the easiest things I have done and doing it with pleasure. Last December I was out picking up my laundry and decided what the heck, I would go inside the Real Estate office to see what was going on. I entered the office and was greeted by Chriss Harrison. She could not have been nicer or more accommodating. So, Lorraine and I started our journey with the Harrisons.

First, they found us our dream home in Heron Gate, not only did they do that, they sold our house in Falcon Green in IBIS. They went above and beyond the call of duty in my opinion.

Chriss began working with Lorraine to stage our home so that it would sell. She really knew what she was doing as we made our house ready to show. She must have been at our house over 25 times. Jim got me a mover at a great price, brought me boxes for packing, got me someone to fix up the Falcon Green house, he was there at every turn. He made what could have been a hassle, very pleasant. The great thing is they sold our house in one week, at the highest price on our block in many years. They were the sole broker on the Falcon Green sale.

On the new house, they worked with us to get an excellent deal, negotiating with the seller at every turn. They did it all. Lorraine and I recommend the Harrison's greatly.

Sincerely,

Bobby Cohen
301-385-7272

Anthony J. Szuszczywicz
4600 Fidler Street
Philadelphia, PA 19114

July 1, 2014

Chriss and Jim Harisson
Leibowitz Group
10130 Northlake Blvd., Suite 112
West Palm Beach, FL 33412

Dear Chriss and Jim:

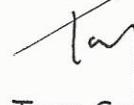
I just wanted to drop a note and tell you how great it was working with you.

You called me on everything, it was like you were reading my mind, if I had thought of a question you were on the phone before I could ask you it.

Not only did you keep in touch before the settlement but afterwards. You did everything you could to make this acquisition easy including taking in packages for me and waiting for deliveries. Especially helping me with all the local utilities and HOA's. The only way you could have done more is if you paid for the home.

Thanks again for all your help and friendship.

Sincerely,



Tony Szuszczywicz



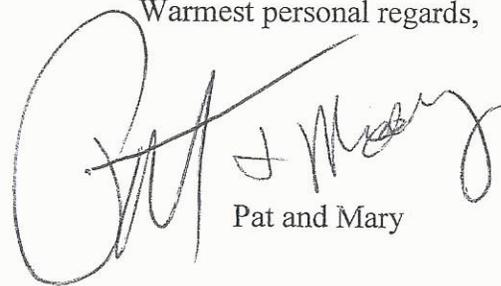
Barry A. Bravette, MD, FACC
Veronica A. Covalesky, MD, FACC
Salvatore P. Girardo, MD, FACC, FAHA
Suman Jaswal, MD
Dean G. Karalis, MD, FACC
Pasquale M. Procacci, MD, FACC
Mark F. Victor, MD, FACC

Christine and James Harrigan
10269 Orchid Drive
West Palm Beach, FL 33412

Dear Chris and Jim,

I am writing this letter to express my gratitude and appreciation for your help in the purchasing of our unit at Ibis. We made sort of a spur of the moment decision to consider purchasing a unit and you both were of great help in giving us a quick but complete view of the market. Mary and I seem to gravitate to you immediately and we appreciated your low-key approach and relax feel in viewing the properties. We felt that we were visiting properties with friends rather than real estate agents. On the units we evaluated we never once felt that you were doing anything but looking out for our best interest and not just trying to make a sale. Certainly if we're back in the market, we will call you. An added dividend is that we will be neighbors. Thanks again for all your help.

Warmest personal regards,



Pat and Mary