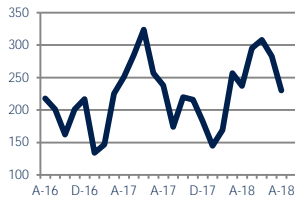


### Units Sold

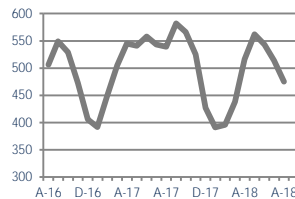
230



Down -3%  
Vs. Year Ago

### Active Inventory

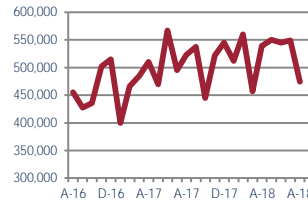
475



Down -12%  
Vs. Year Ago

### Median Sale Price

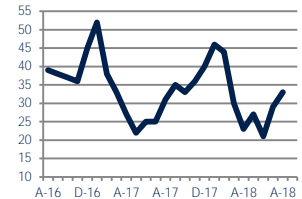
\$474,500



Down -9%  
Vs. Year Ago

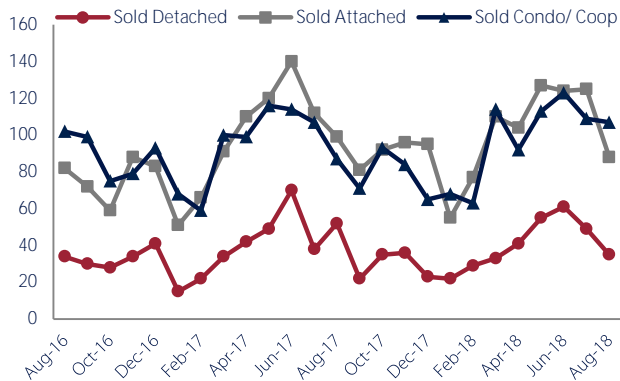
### Days On Market

33



Up 6%  
Vs. Year Ago

### Units Sold\*



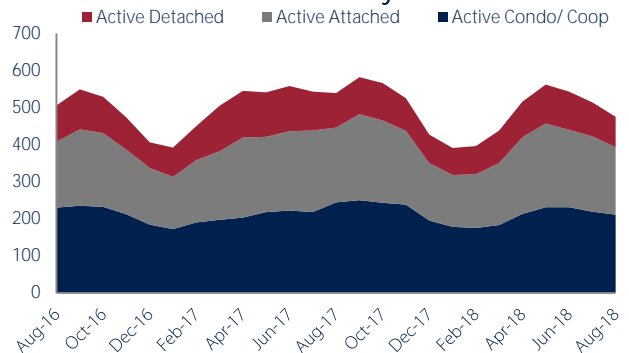
### Units Sold

There was a decrease in total units sold in August, with 230 sold this month in Alexandria City versus 283 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 3% versus August 2017.

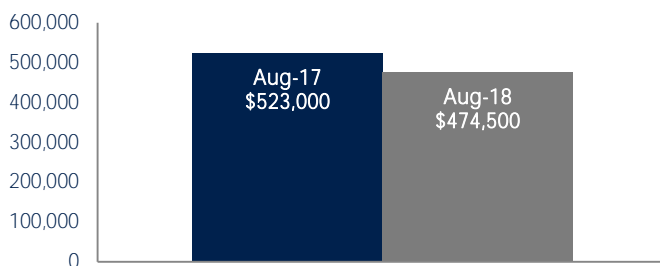
### Active Inventory

Versus last year, the total number of homes available this month is lower by 64 units or 12%. The total number of active inventory this August was 475 compared to 539 in August 2017. This month's total of 475 is lower than the previous month's total supply of available inventory of 514, a decrease of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last August, the median sale price for Alexandria City Homes was \$523,000. This August, the median sale price was \$474,500, a decrease of 9% or \$48,500 compared to last year. The current median sold price is 14% lower than in July.

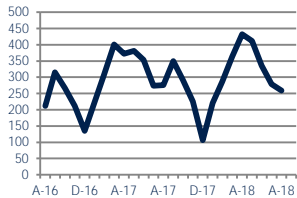
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

### New Listings

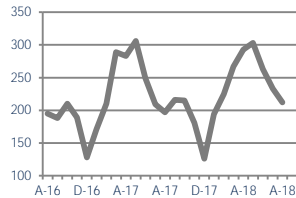
259



Down -6%  
Vs. Year Ago

### Current Contracts

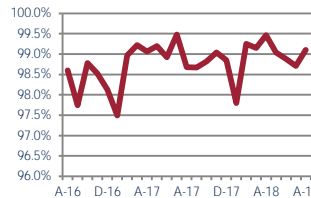
212



Up 8%  
Vs. Year Ago

### Sold Vs. List Price

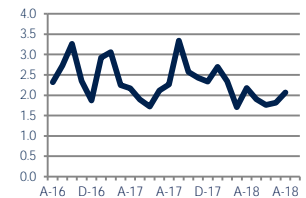
99.1%



No Change  
Vs. Year Ago

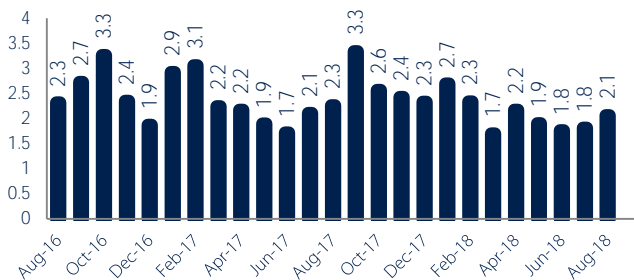
### Months of Supply

2.1



Down -9%  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

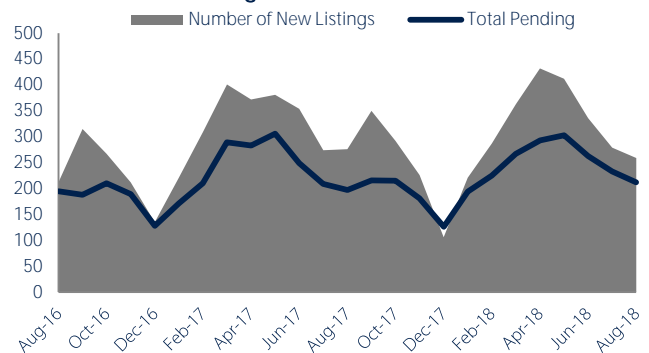
This month there were 259 homes newly listed for sale in Alexandria City compared to 276 in August 2017, a decrease of 6%. There were 212 current contracts pending sale this August compared to 197 a year ago. The number of current contracts is 8% higher than last August.

### Months of Supply

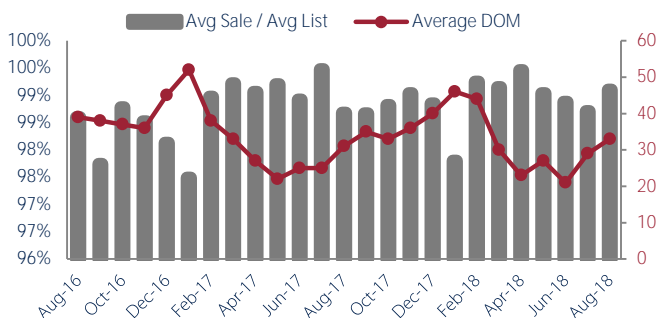
In August, there was 2.1 months of supply available in Alexandria City, compared to 2.3 in August 2017. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In August, the average sale price in Alexandria City was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 33, higher than the average last year, which was 31, an increase of 6%.



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