



Tom Kelsey, Broker  
Commercial Realtor®



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- Real Estate Specialty** Commercial, industrial, retail, office, investment & development properties in Southeast Missouri and the Cape Girardeau region.
- Career History** Tom grew up in the Cape Girardeau, Missouri area and obtained his Missouri Real Estate broker's license at age 21. He worked in the family's real estate company and related businesses until 1993. In 1994, Lorimont Commercial Real Estate was formed, exclusively handling commercial, industrial and development real estate in the Southeast Missouri region. Even after many years in the business, he enjoys the challenges of serving business clients with various types of commercial properties. A business philosophy he learned from his grandfather, (Harry E. Kelsey 1898-1967), was "always serve your client first and the compensation will always follow".
- Major Transactions** **Industrial:** Poly-One, Proctor & Gamble, Super-Valu, Nestle-Purina facilities, Dana Manufacturing Plant, Patriot Homes plant, Columbia Sportswear Plant, Mid-South Wire Manufacturing, SEMO Ready Mix, Rowe Furniture plant, Mondi, Paramount Liquor, RM Coco, Florsheim Shoe plant, River Eagle, McKesson Pharmaceutical, Nobbe John Deere site, Blue Line Rental, United Rental, Reed's Metals, Nestle-Dryers, Holt Agribusiness, Johnstone Supply, Goodman Supply, Purcell Tire, Cape Shoe plant. **Retail/Office/Institutional:** Wal-Mart Neighborhood Market site, Kroger Store, Sikeston, Morlan Chrysler Dodge, Harbor Freight, Candlewood Suites Hotel site, Cardiovascular Consultants, Vizient, Cape Girardeau Social Security site, Family Dollar, Supercuts, Lorimont Place corporate center, Southeast Missouri Hospital 85 acre site, Charter Communications; O'Reilly Auto Parts; McAlister's Deli; Cape Central High School, Career & Technology Center site. Regions Bank facilities, Bank of America, Zaxby's, Golden Corral, Teamsters, Numotion, U.S. Postal Service, Alliance Bank, and various other industrial, land, retail & office sales and leases.
- Clients Served** McKesson, State Farm Insurance, Volvo, Scottrade, United States Postal Service, Family Dollar, Wal-Mart, Region's Bank, Charter Communications, Supervalu, Federal Express, Nestle-Purina, FDIC, Progressive Insurance, Drury Southwest, MedAssets, Chrysler Corporation, John Deere, Bank of Missouri, Alliance Bank, SoutheastHEALTH, City of Cape Girardeau, Proctor & Gamble, Missouri Farm Bureau, Kelly Services, GSA, O'Reilly Auto Parts, Capaha Bank, H & R Block, Edward Jones, Kroger, Teamsters, AFLAC, Missouri Department of Transportation, Rhodes 101, Orkin, Prairie Farms Dairy & Dana Corporation.
- Industry Achievements** Lifetime Member of REALTOR® Million Dollar Club. Recipient of the REALTOR® Pinnacle and Zenith sales awards for 1996 through 2018, the REALTOR®'s highest sales volume award for commercial sales and leasing.
- Organizations** Member of National Association of REALTORS®, Missouri Association of REALTORS®, Southeast Missouri REALTORS®, Cape Girardeau County Area Multi-Listing Service, REALTORS® Commercial Alliance, & Cape Girardeau Chamber of Commerce.

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