

CHRISTIE'S

INTERNATIONAL REAL ESTATE

— OCEANSIDE LOS CABOS —

Your “everything you need to know about buying real estate in
Cabo” guide

Brought to you by Carol Boniuk and Miguel Cordoba

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What does Los Cabos have to offer?

- Cabo is a foodie's paradise with some of world's top-rated Michelin-star restaurants, rooftop patios, beachfront gourmet food offerings and ocean-view and garden restaurants
- Cabo and San Jose del Cabo boast world-famous golfing with internationally acclaimed courses
- Spectacular whale-watching between November and April
- Internationally famous yachting, deep-sea fishing, scuba diving, surfing, kiting and snorkelling
- Incredible local experiences such as Dios de los Muertos, local festivals, markets, world-class fishing tournaments, art walks & street festivals
- Day trips to undeveloped beaches and natural waterfalls, historic colonial towns untouched by time with charming restaurants, cafes and great shopping
- Wellness, organic farmer's markets, farm to table restaurants, yoga, Pilates and fitness programs for every level
- The Los Cabos region offers outstanding vacation rental income opportunity as it is an internationally-renowned destination
- Los Cabos also offers an unbelievable lifestyle to those who fortunate enough to call this place "home"

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Is Los Cabos safe?

Yes, it is very safe. "Los Cabos" is a term that encompasses Cabo san Lucas and also its sister city of San Jose del Cabo! The Southern Baja also includes the breathtaking towns of Todos Santos, the beach and surf town of Cerritos, the capital city La Paz, the gorgeous beachfront townships of The East Cape and also Loreto. These areas are home to thousands of full-time and part-time expats who call these towns their full-time home or "home away from home"! Our clients/friends often say they feel safer here than stateside.

There is very little crime here with respect to tourists and expats as the entire region is highly protected as a luxury destination. People are out safely walking around the downtown core in Cabo, San Jose del Cabo and neighboring communities until the bars close in the wee morning hours...😊

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Are foreigners allowed to buy real estate in Mexico and the Baja in their own name?

Yes, they are, and they do!

Americans, Canadians and Europeans have discovered the unique beauty and affordability of this region. Expats (and Mexican nationals too) are buying fabulous condos, villas, oceanfront property and building lots and Airbnb investment properties here.

All real estate will be closed in your own name and will be owned under an extremely secure system called the Fideicomiso...

What the heck is that? Keep reading!

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What is a fideicomiso?

I can barely pronounce it, what is it? ;)

The “fideicomiso” is the Mexican Land Trust which allows foreigners to own property in Mexico securely in their own name in “the restricted zone”, basically within 50 kms of water; which is the entire Baja region. The benefits to foreign buyers are numerous and include having good and protected title when you close, having the beneficiaries of the property embedded into the trust (so your heirs will never have to go through probate in a foreign country), having clear title when it comes time to sell and much more.

Your closing attorney here will arrange this trust for you and all documentation is overseen by accuracy by a notario prior to closing. The cost to maintain the trust is approximately five hundred USD annually.

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This is a big decision, where do I start?

That's a great question! It all starts with a knowledgeable and licenced realtor. **Cabo san Lucas, San Jose del Cabo, Todos Santos, Cerritos**, the **East Cape, Loreto** and **la Paz** make up this region often referred to as Baja California Sur, or simply Los Cabos. Each of these towns is diverse and offers its own unique lifestyle and experiences, real estate communities, neighborhoods, types of properties offering a variety of amenities in every budget.

Working with an experienced local realtor is a great start. He or she can help you navigate the process and determine which city or town will best suit your family's lifestyle. Your realtor knows the "inside scoop" on the best communities, best value and amenities and also what is in development and coming soon!

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Los Cabos... a true paradise on Earth...



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Live the dream

Contact my team and I to start your Los Cabos adventure. It is our honor and pleasure to assist you on this amazing journey.

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