

MONTHLY STATS REPORT **AUGUST 2022**

Executive Summary

More than 300 single-family homes and more than 500 condos sold in August, which is near pre-pandemic annual average closed sales per month for single-family homes and above average for condos. Median sales prices remained on pace with recent months, with August's single-family home median sales price rising 7.2% year-over-year to \$1,125,500 and the condo median sales price marking a nominal decline of 0.3% to \$498,500.

While new listings fell 17.2% for single-family homes and 15.7% for condos, active inventory increased 43.3% for single-family homes and 12.9% for condos, though this lags behind prepandemic levels. A larger share of new listings remained active at the end of the month – 61% compared to 46% last August for single-family homes and 59% compared to 48% for condos – which is another indication of the cooling market. In both markets, properties that sold in August were on the market for a median of 13 days.

Nearly half – 48.7% – of single-family home sales closed below the original asking price compared to 22.8% a year ago. By the end of August, 13% of the newly listed properties had undergone a price reduction, compared to 4% in August 2021. Of the total active inventory at the end of the month, 38% of single-family homes had experienced a price reduction at some point since being listed, compared to 19% of the active inventory one year ago. The Ewa Plain region accounted for the most price reductions at 23%, followed by the Diamond Head region at 12%, the Metro region at 11%, and the Kailua region at 10%.

In the condo market, price reductions were not as frequent as in the single-family home market, with 8% of newly listed condos undergoing a price reduction by the end of the month compared to 3% last August. Of the active inventory, 34% had experienced a price reduction at some point compared to 21% of active inventory in August 2021.

Most regions across Oʻahu experienced a dip in single-family home sales, but this was especially prevalent in the Kāneʻohe, where sales fell 57.8%, and in the Ewa Plain, sales dropped 35.2%. Only a few neighborhoods saw more single-family home sales than a year ago, including the Central, Hawaiʻi Kai, and Makakilo regions.

The condo market saw sales decline across all price points and in various neighborhoods. By sales volume, the Metro area was hit the hardest with a 28.8% decrease in sales compared to a year ago, followed by the Kāne'ohe region dropping 42.9%, the Central area dipping 25% and the Ewa Plains falling 16.9%.

Oahu Monthly Housing Statistics

August 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,125,500	+7.2%	
Closed Sales	YoY %chg	
314	-26.1%	
Average Sales Price	YoY %chg	
\$1,341,958	+1.9%	

CONDOS

Median Sales Price	YoY %chg	
\$498,500	-0.3%	
Closed Sales	YoY %chg	
508	-24.7%	
Average Sales Price	YoY %chg	
\$547,319	-11.5%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators





	Single-Family Homes						Condos				
August 2022	Aug-22	Aug-21	YoY %chg	Jul-22	MoM %chg		Aug-22	Aug-21	YoY %chg	Jul-22	MoM %chg
Closed Sales	314	425	-26.1%	312	0.6%		508	675	-24.7%	518	-1.9%
Median Sales Price	\$1,125,500	\$1,050,000	7.2%	\$1,107,944	1.6%		\$498,500	\$500,000	-0.3%	\$500,000	-0.3%
Average Sales Price	\$1,341,958	\$1,316,681	1.9%	\$1,329,023	1.0%		\$547,319	\$618,612	-11.5%	\$590,934	-7.4%
Median Days on Market	13	9	44.4%	11	18.2%		13	12	8.3%	12	8.3%
Percent of Orig. List Price Received	100.0%	103.0%	-2.9%	100.0%	0.0%		100.0%	100.0%	0.0%	100.0%	0.0%
New Listings	381	460	-17.2%	386	-1.3%		608	721	-15.7%	616	-1.3%
Pending Sales*	312	415	-24.8%	297	5.1%		475	617	-23.0%	484	-1.9%
Active Inventory*	596	416	43.3%	576	3.5%		1,073	950	12.9%	1,050	2.2%
Total Inventory in Escrow*	462	727	-36.5%	479	-3.5%		654	979	-33.2%	676	-3.3%
Months Supply of Active Inventory*	1.7	1.1	54.5%	1.6	6.2%		1.8	1.7	5.9%	1.7	5.9%
*see footnotes on pages 9-12 regarding methodology updates	YoY % chg = year-ov	er-vear percent ch	ange comparing	current month to	the same month la	et voor					

see footnotes on pages 9-12 regarding methodology updates

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	2,580	2,972	-13.2%	2,344	10.1%
Median Sales Price	\$1,113,500	\$960,000	16.0%	\$799,000	39.4%
Average Sales Price	\$1,406,359	\$1,220,754	15.2%	\$968,835	45.2%
Median Days on Market	10	9	11.1%	19	-47.4%
Percent of Orig. List Price Received	101.2%	101.9%	-0.7%	98.6%	2.6%
New Listings	3,126	3,426	-8.8%	3,053	2.4%
Pending Sales*	2,651	3,215	-17.5%	2,867	-7.5%

Condos						
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg		
4,722	4,783	-1.3%	2,849	65.7%		
\$510,000	\$465,000	9.7%	\$430,000	18.6%		
\$607,932	\$549,333	10.7%	\$504,616	20.5%		
11	13	-15.4%	29	-62.1%		
100.0%	100.0%	0.0%	97.8%	2.2%		
5,438	5,555	-2.1%	4,845	12.2%		
4,632	5,129	-9.7%	3,226	43.6%		

YoY % chg = year-over-year percent change comparing current month to the same month last year. MoM% chg = month-over-month percent change comparing current month to the previous month.

^{*}see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

²⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

Closed Sales

August 2022

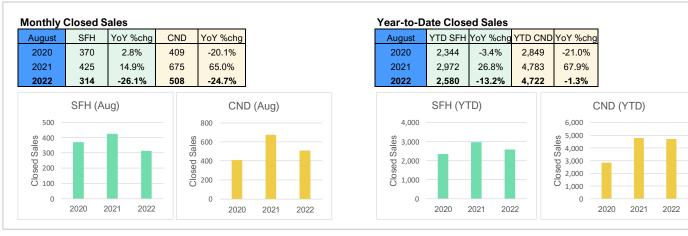
OAHU, HAWAII

(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822







Median Sales Price



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(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500



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\$600,000

\$400,000

\$200,000

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Average Sales Price



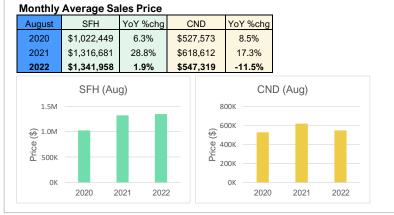
OAHU, HAWAII

(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Aug-19	\$961,456 \$952,257	\$486,234
Sep-19		\$545,491 \$546,272
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319









Median Days on Market



August 2022

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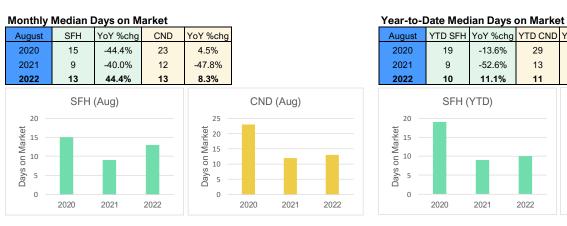
Aug-22

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12

13







13





August 2022

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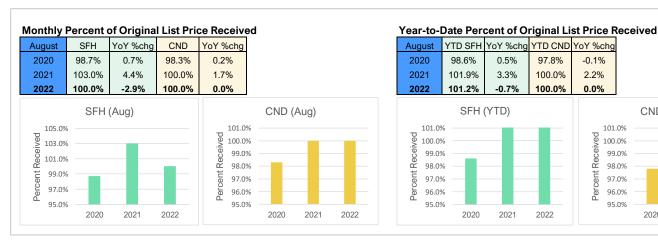
Aug-22

100.0%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

		· · · · · · · · · · · · · · · · · · ·
Mo/Yr	Single-Family Homes	Condos
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%





100.0%

CND (YTD)

2020

2021

2022

101.0%

100.0%

99.0%

98.0%

97.0%

96.0%

95.0%

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New Listings

August 2022

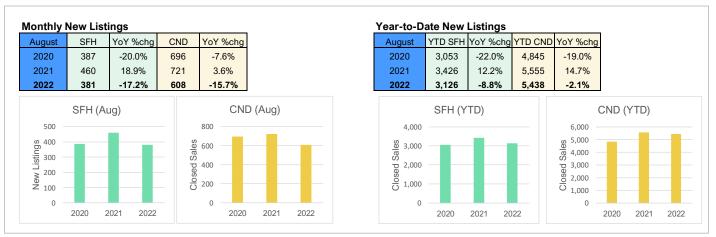
OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989







Pending Sales*



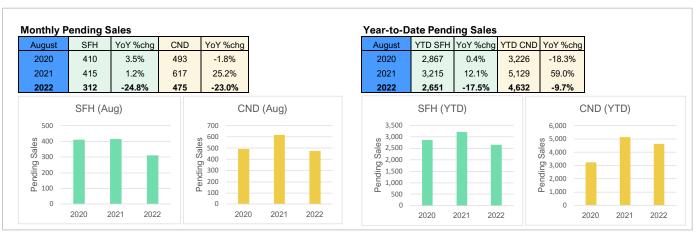
OAHU, HAWAII

Aug-22

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
	240	475	707





^{*}Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

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Active Inventory*

August 2022

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Aug-22

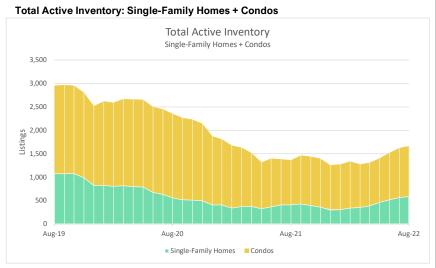
(The number of properties in Active (A) status at the end of the given month)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626









^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

1,669

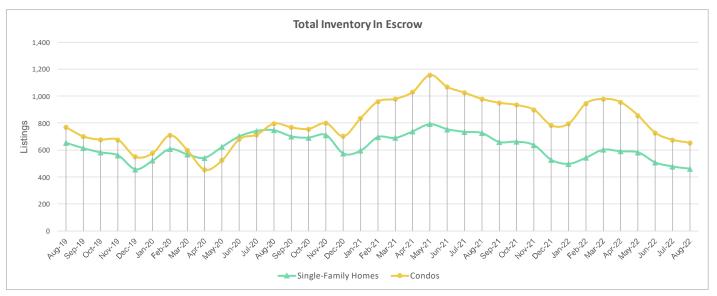
Total Inventory In Escrow*

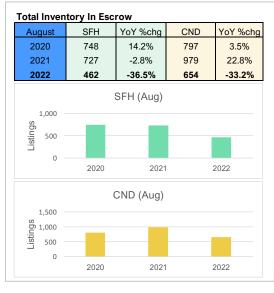


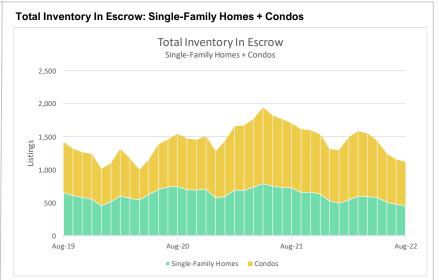
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(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116







Honolulu Board of REALTORS®

^{*}New indicator added to reports as of 2021, including applicable historical data

Months Supply of Active Inventory*

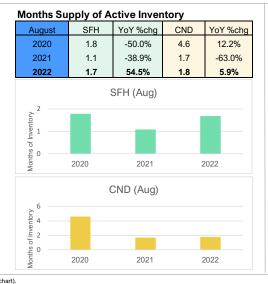


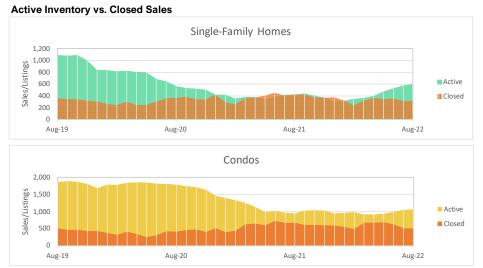
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Honolulu Board of REALTORS®

 $^{^{\}star}$ Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



August 2022
OAHU, HAWAII
(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	les	Me	edian Da	ays on	Market		t of Origi ce Receiv		N	ew Listin	gs	Pei	nding Sa	iles	Acti	ve Inver	ntory		al Inven	•		nths Supp ive Inven	-
Single-Family Homes	Aug-22	Aug-21	%chg	Au	ıg-22 A	ug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg
\$449,999 and below	4	5	-20.0%		10	1	900.0%	102.9%	100.0%	2.9%	1	0	-	3	5	-40.0%	3	4	-25.0%	8	14	-42.9%	1.0	0.6	66.7%
\$450,000 - \$599,999	8	12	-33.3%		14	9	55.6%	97.8%	100.4%	-2.6%	4	14	-71.4%	5	17	-70.6%	5	11	-54.5%	15	34	-55.9%	0.7	0.6	16.7%
\$600,000 - \$699,999	8	29	-72.4%		16	13	23.1%	98.6%	100.1%	-1.5%	8	30	-73.3%	14	27	-48.1%	22	14	57.1%	25	64	-60.9%	1.7	0.5	240.0%
\$700,000 - \$799,999	23	43	-46.5%		22	9	144.4%	99.2%	103.6%	-4.2%	28	54	-48.1%	31	46	-32.6%	35	29	20.7%	48	81	-40.7%	1.3	0.5	160.0%
\$800,000 - \$899,999	30	63	-52.4%		16	9	77.8%	99.5%	103.9%	-4.2%	56	67	-16.4%	48	69	-30.4%	76	30	153.3%	65	107	-39.3%	1.8	0.5	260.0%
\$900,000 - \$999,999	46	45	2.2%		14	10	40.0%	100.0%	103.9%	-3.8%	52	76	-31.6%	39	64	-39.1%	52	40	30.0%	60	98	-38.8%	1.0	0.9	11.1%
\$1,000,000 - \$1,499,999	114	134	-14.9%		12	9	33.3%	100.0%	104.7%	-4.5%	119	110	8.2%	107	108	-0.9%	158	88	79.5%	148	191	-22.5%	1.3	0.9	44.4%
\$1,500,000 - 1,999,999	44	47	-6.4%		14	9	55.6%	98.9%	103.0%	-4.0%	54	51	5.9%	29	35	-17.1%	78	57	36.8%	43	72	-40.3%	1.8	1.8	0.0%
\$2,000,000 - \$2,999,999	25	31	-19.4%		12	10	20.0%	100.0%	100.0%	0.0%	40	29	37.9%	27	23	17.4%	68	46	47.8%	33	33	0.0%	3.1	2.2	40.9%
\$3,000,000 and above	12	16	-25.0%		20	26	-23.1%	98.9%	97.9%	1.0%	19	29	-34.5%	9	21	-57.1%	99	97	2.1%	17	33	-48.5%	5.8	8.1	-28.4%
All Single-Family Homes	314	425	-26.1%		13	9	44.4%	100.0%	103.0%	-2.9%	381	460	-17.2%	312	415	-24.8%	596	416	43.3%	462	727	-36.5%	1.7	1.1	54.5%

	CI	osed Sal	es	Me	dian Days	on Mark	et		t of Origi ce Receiv		N	ew Listin	ngs	Pe	nding Sa	ales	Acti	ve Inven	tory		al Invent	•		ths Suppive Inven	
Condos	Aug-22	Aug-21	%chg	Aug	g-22 Aug	21 %ch	g	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg	Aug-22	Aug-21	%chg
\$149,999 and below	23	31	-25.8%	4	46 2	70.4	%	94.0%	93.4%	0.6%	9	25	-64.0%	12	22	-45.5%	17	40	-57.5%	20	38	-47.4%	1.0	1.9	-47.4%
\$150,000 - \$299,999	63	100	-37.0%	1	14 20	-30.0	1%	98.5%	98.2%	0.3%	71	107	-33.6%	60	88	-31.8%	159	177	-10.2%	86	148	-41.9%	2.1	2.0	5.0%
\$300,000 - \$399,999	75	93	-19.4%	1	11 1:	-15.4	-%	100.0%	100.0%	0.0%	97	128	-24.2%	84	112	-25.0%	115	157	-26.8%	111	178	-37.6%	1.3	1.6	-18.8%
\$400,000 - \$499,999	97	107	-9.3%	1	14 9	55.6	%	100.0%	100.5%	-0.5%	100	112	-10.7%	82	99	-17.2%	128	109	17.4%	115	175	-34.3%	1.2	1.0	20.0%
\$500,000 - \$599,999	83	96	-13.5%	1	11 1:	-15.4	-%	100.0%	100.0%	0.0%	76	109	-30.3%	55	99	-44.4%	98	81	21.0%	80	149	-46.3%	1.1	1.0	10.0%
\$600,000 - \$699,999	61	77	-20.8%	1	11 8	37.5	%	100.0%	100.9%	-0.9%	74	81	-8.6%	52	83	-37.3%	98	61	60.7%	66	108	-38.9%	1.5	1.0	50.0%
\$700,000 - \$999,999	74	107	-30.8%	1	12 8	50.0	%	100.0%	100.2%	-0.2%	117	96	21.9%	86	76	13.2%	219	127	72.4%	121	120	0.8%	2.1	2.1	0.0%
\$1,000,000 - \$1,499,999	23	36	-36.1%	2	27 1:	107.	7%	98.0%	100.0%	-2.0%	33	36	-8.3%	25	24	4.2%	111	64	73.4%	28	44	-36.4%	3.6	3.4	5.9%
\$1,500,000 - \$1,999,999	4	10	-60.0%	2	24 73	-67.1	%	95.8%	94.5%	1.4%	10	10	0.0%	8	8	0.0%	59	36	63.9%	12	11	9.1%	6.6	6.0	10.0%
\$2,000,000 and above	5	18	-72.2%	8	30 4	86.0	%	99.6%	94.9%	5.0%	21	17	23.5%	11	6	83.3%	69	98	-29.6%	15	8	87.5%	7.7	14.0	-45.0%
All Condos	508	675	-24.7%	1	13 13	8.3	%	100.0%	100.0%	0.0%	608	721	-15.7%	475	617	-23.0%	1,073	950	12.9%	654	979	-33.2%	1.8	1.7	5.9%

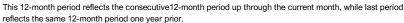
Closed Sales by Price Range: Single-Family Homes

August 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)







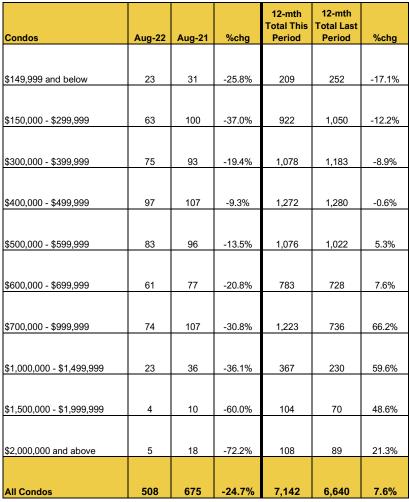


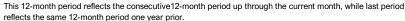
Closed Sales by Price Range: Condos

August 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)











Median Days on Market by Price Range: Single-Family Homes



\$1.500.000 - 1.999.999

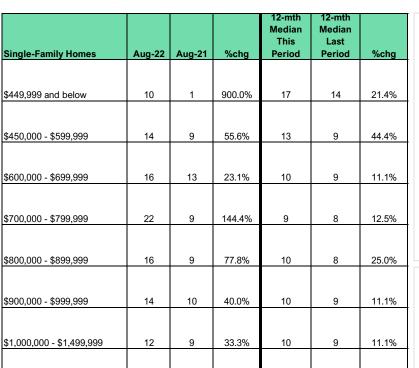
\$2,000,000 - \$2,999,999

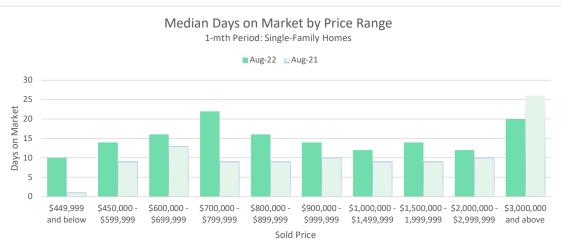
\$3,000,000 and above

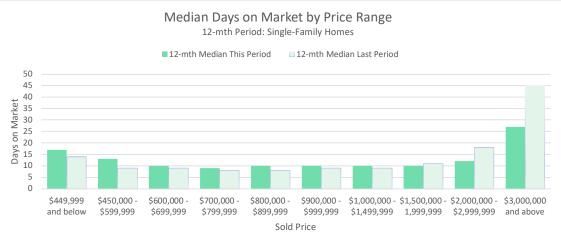
All Single-Family Homes

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

9

10

26

55.6%

20.0%

-23.1%

44.4%

10

12

27

10

11

18

45

-9.1%

-33.3%

-40.0%

11.1%

14

12

20

13

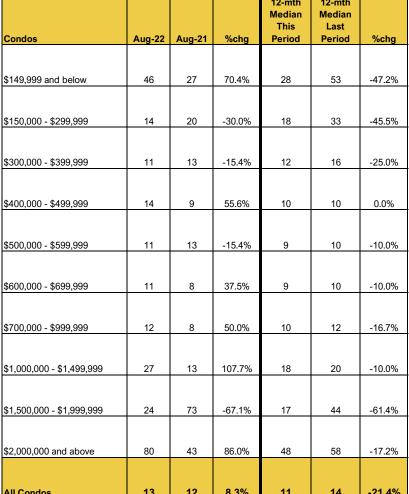
Honolulu Board

Median Days on Market by Price Range: Condos

August 2022

OAHU, HAWAII

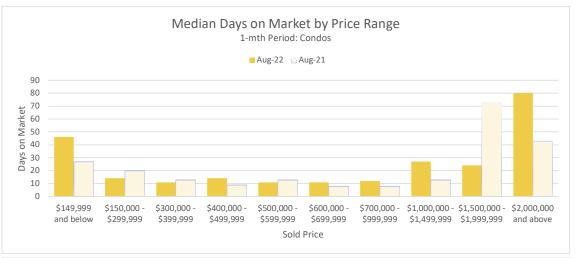
(The median number of days from when a property is first listed to when an offer is accepted)

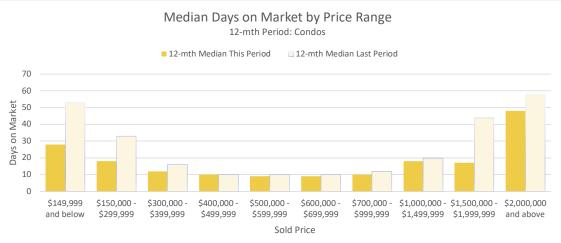


All Condos 13 12 8.3% 11 14 -21.4%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Median Percent of Original List Price Received by Price Range: Single-Family Homes

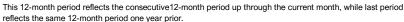


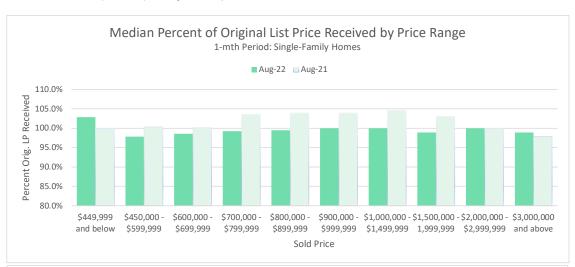
August 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
Single-Family Homes	Aug-22	Aug-21	%chg	This Period	Last Period	%chg
omgie-r anniy rionies	Aug-22	Aug-21	/0011g	renou	1 CHOO	/0011g
\$449,999 and below	102.9%	100.0%	2.9%	97.1%	100.0%	-2.9%
\$450,000 - \$599,999	97.8%	100.4%	-2.6%	100.0%	100.5%	-0.5%
****	00.00/	100 101	4.50/	100.00/	100.00/	0.00/
\$600,000 - \$699,999	98.6%	100.1%	-1.5%	100.8%	100.6%	0.2%
\$700,000 - \$799,999	99.2%	103.6%	-4.2%	102.0%	101.6%	0.4%
\$800,000 - \$899,999	99.5%	103.9%	-4.2%	102.2%	102.4%	-0.2%
\$600,000 - \$699,999	99.576	103.976	-4.2 /0	102.276	102.476	-0.2 /6
\$900,000 - \$999,999	100.0%	103.9%	-3.8%	102.2%	102.2%	0.0%
\$1,000,000 - \$1,499,999	100.0%	104.7%	-4.5%	102.2%	100.7%	1.5%
. , , , ,						
\$1,500,000 - 1,999,999	98.9%	103.0%	-4.0%	101.8%	100.0%	1.8%
\$2,000,000 - \$2,999,999	100.0%	100.0%	0.0%	100.0%	98.1%	1.9%
\$3,000,000 and above	98.9%	97.9%	1.0%	97.4%	96.8%	0.6%
φο,υυυ,υυυ and above	90.970	31.370	1.070	31.470	90.0%	0.070
All Single-Family Homes	100.0%	103.0%	-2.9%	101.6%	100.8%	0.8%







Median Percent of Original List Price Received by Price Range: Condos

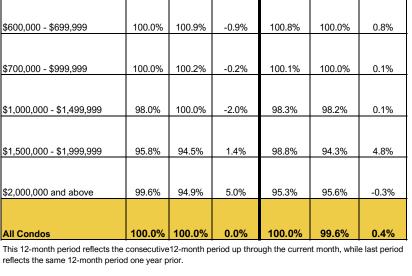


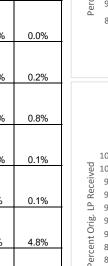
August 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

			12-mth Median	12-mth Median	
			This	Last	
Aug-22	Aug-21	%chg	Period	Period	%chg
94.0%	93.4%	0.6%	96.7%	92.9%	4.1%
98.5%	98.2%	0.3%	98.6%	97.0%	1.6%
100.0%	100.0%	0.0%	100.0%	98.7%	1.3%
100.0%	100.5%	-0.5%	100.0%	100.0%	0.0%
100.0%	100.0%	0.0%	100.2%	100.0%	0.2%
100.0%	100.9%	-0.9%	100.8%	100.0%	0.8%
100.0%	100.2%	-0.2%	100.1%	100.0%	0.1%
98.0%	100.0%	-2.0%	98.3%	98.2%	0.1%
95.8%	94.5%	1.4%	98.8%	94.3%	4.8%
99.6%	94.9%	5.0%	95.3%	95.6%	-0.3%
100.0%	100.0%	0.0%	100.0%	99.6%	0.4%
	98.5% 100.0% 100.0% 100.0% 100.0% 98.0%	94.0% 93.4% 98.5% 98.2% 100.0% 100.0% 100.0% 100.5% 100.0% 100.9% 100.0% 100.2% 98.0% 100.0% 95.8% 94.5% 99.6% 94.9%	94.0% 93.4% 0.6% 98.5% 98.2% 0.3% 100.0% 100.0% 0.0% 100.0% 100.5% -0.5% 100.0% 100.9% -0.9% 100.0% 100.2% -0.2% 98.0% 100.0% -2.0% 95.8% 94.5% 1.4% 99.6% 94.9% 5.0%	Aug-22 Aug-21 %chg Median This Period 94.0% 93.4% 0.6% 96.7% 98.5% 98.2% 0.3% 98.6% 100.0% 100.0% 100.0% 100.0% 100.0% 100.5% -0.5% 100.0% 100.0% 100.0% 100.2% 100.8% 100.0% 100.2% -0.2% 100.1% 98.0% 100.0% -2.0% 98.3% 95.8% 94.5% 1.4% 98.8% 99.6% 94.9% 5.0% 95.3%	Aug-22 Aug-21 %chg Median This Period Median Last Period 94.0% 93.4% 0.6% 96.7% 92.9% 98.5% 98.2% 0.3% 98.6% 97.0% 100.0% 100.0% 100.0% 100.0% 98.7% 100.0% 100.5% -0.5% 100.0% 100.0% 100.0% 100.0% 0.0% 100.2% 100.0% 100.0% 100.9% -0.9% 100.8% 100.0% 100.0% 100.2% -0.2% 100.1% 100.0% 98.0% 100.0% -2.0% 98.3% 98.2% 95.8% 94.5% 1.4% 98.8% 94.3% 99.6% 94.9% 5.0% 95.3% 95.6%







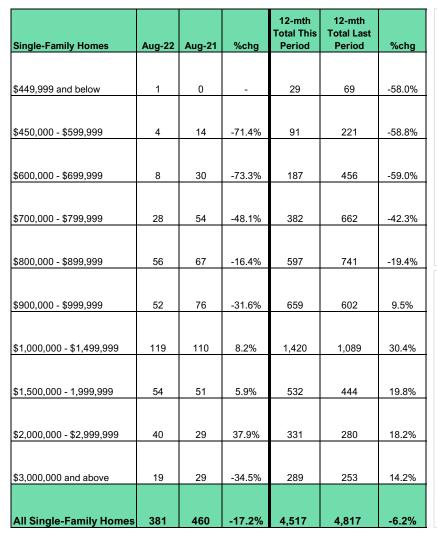


New Listings by Price Range: Single-Family Homes

August 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







New Listings by Price Range: Condos

August 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Aug-22	Aug-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
Condos	Aug-22	Aug-21	/ocity	i eriou	i eriou	/ocity
\$149,999 and below	9	25	-64.0%	198	287	-31.0%
\$150,000 - \$299,999	71	107	-33.6%	1,038	1,270	-18.3%
\$300,000 - \$399,999	97	128	-24.2%	1,216	1,451	-16.2%
\$400,000 - \$499,999	100	112	-10.7%	1,386	1,415	-2.0%
\$500,000 - \$599,999	76	109	-30.3%	1,132	1,119	1.2%
\$600,000 - \$699,999	74	81	-8.6%	903	758	19.1%
\$700,000 - \$999,999	117	96	21.9%	1,362	868	56.9%
\$1,000,000 - \$1,499,999	33	36	-8.3%	455	340	33.8%
\$1,500,000 - \$1,999,999	10	10	0.0%	181	122	48.4%
\$2,000,000 and above	21	17	23.5%	188	192	-2.1%
All Condos	608	721	-15.7%	8,059	7,822	3.0%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





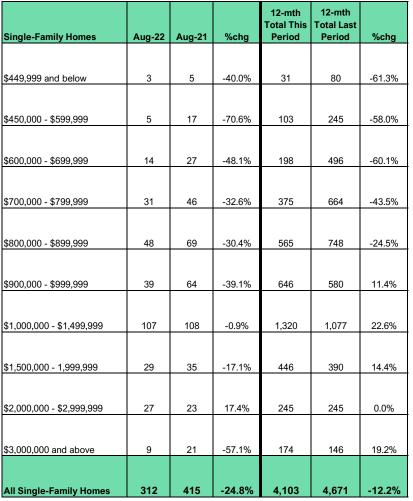


Pending Sales by Price Range: Single-Family Homes

August 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Pending Sales by Price Range: Condos

August 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Aug-22	Aug-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
Condo	rtug 11	/ug 21	70011g	1 01100	1 onou	/oong
\$149,999 and below	12	22	-45.5%	208	256	-18.8%
\$150,000 - \$299,999	60	88	-31.8%	896	1,114	-19.6%
\$300,000 - \$399,999	84	112	-25.0%	1,152	1,296	-11.1%
\$400,000 - \$499,999	82	99	-17.2%	1,302	1,343	-3.1%
\$500,000 - \$599,999	55	99	-44.4%	992	1,062	-6.6%
\$600,000 - \$699,999	52	83	-37.3%	792	741	6.9%
\$700,000 - \$999,999	86	76	13.2%	1,078	749	43.9%
\$1,000,000 - \$1,499,999	25	24	4.2%	333	251	32.7%
\$1,500,000 - \$1,999,999	8	8	0.0%	107	71	50.7%
\$2,000,000 and above	11	6	83.3%	115	89	29.2%
All Condos	475	617	-23.0%	6,975	6,972	0.0%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.











August 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Aug-22	Aug-21	YOY chg
\$449,999 and below	3	4	-25.0%
\$450,000 - \$599,999	5	11	-54.5%
\$600,000 - \$699,999	22	14	57.1%
#700 000 #700 000	0.5	00	00.70/
\$700,000 - \$799,999	35	29	20.7%
#000 000 #000 000	70	20	450.00/
\$800,000 - \$899,999	76	30	153.3%
\$900,000 - \$999,999	52	40	30.0%
\$900,000 - \$999,999	32	40	30.0%
\$1,000,000 - \$1,499,999	158	88	79.5%
Ψ1,000,000 - Ψ1,400,000	100	00	7 3.3 70
\$1,500,000 - 1,999,999	78	57	36.8%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			00.070
\$2,000,000 - \$2,999,999	68	46	47.8%
\$3,000,000 and above	99	97	2.1%
All Single-Family Homes	596	416	43.3%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory* by Price Range: Condos



August 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Aug-22	Aug-21	YOY chg
¢440,000 I Is - I	47	40	F7 F0/
\$149,999 and below	17	40	-57.5%
\$150,000 - \$299,999	159	177	-10.2%
\$200,000 \$200,000	115	157	26 00/
\$300,000 - \$399,999	115	157	-26.8%
\$400,000 - \$499,999	128	109	17.4%
\$500,000 - \$599,999	98	81	21.0%
\$500,000 - \$533,333	90	01	21.070
\$600,000 - \$699,999	98	61	60.7%
\$700,000 - \$999,999	219	127	72.4%
Ψ. σσ,σσσ Ψοσσ,σσσ	2.0		72.170
\$1,000,000 - \$1,499,999	111	64	73.4%
\$1,500,000 - \$1,999,999	59	36	63.9%
, , , , , , , , , , , , , , , , , , , ,			
\$2,000,000 and above	69	98	-29.6%
All Condos	1,073	950	12.9%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





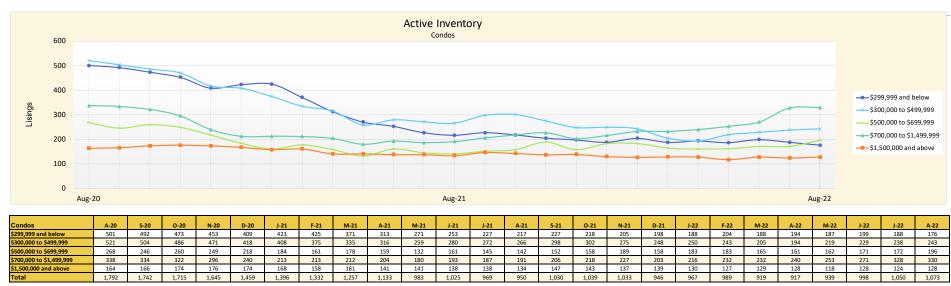
^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

August 2022 OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





August 2022

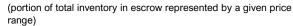
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Aug-22	Aug-21	YOY chg
,			
¢440,000 and balow	8	14	42.00/
\$449,999 and below	8	14	-42.9%
\$450,000 - \$599,999	15	34	-55.9%
\$600,000 - \$699,999	25	64	-60.9%
 \$700,000 - \$799,999	48	81	-40.7%
φ100,000 - φ100,000	-10	01	-40.770
\$800,000 - \$899,999	65	107	-39.3%
\$900,000 - \$999,999	60	98	-38.8%
\$1,000,000 - \$1,499,999	148	191	-22.5%
¥ 1,1000,1000 ¥ 1,100,1000			
44 500 000 4 000 000	40	70	40.00/
\$1,500,000 - 1,999,999	43	72	-40.3%
\$2,000,000 - \$2,999,999	33	33	0.0%
\$3,000,000 and above	17	33	-48.5%
All Cinale Family Herry	460	727	36 E0/
All Single-Family Homes	462	727	-36.5%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



August 2022

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Aug-22	Aug-21	YOY chg
\$149,999 and below	20	38	-47.4%
4450 000 4000 000	00	4.40	44.00/
\$150,000 - \$299,999	86	148	-41.9%
\$300,000 - \$399,999	111	178	-37.6%
φουσ,υσυ - φοθθ,θθθ	111	170	-37.070
\$400,000 - \$499,999	115	175	-34.3%
\$500,000 - \$599,999	80	149	-46.3%
\$600,000 - \$699,999	66	108	-38.9%
\$700,000 - \$999,999	121	120	0.8%
7700,000 - \$999,999	121	120	0.0%
\$1,000,000 - \$1,499,999	28	44	-36.4%
+ 1,000,000 + 1,100,000			001170
\$1,500,000 - \$1,999,999	12	11	9.1%
\$2,000,000 and above	15	8	87.5%
All Candas	GE A	070	22.20/
All Condos	654	979	-33.2%



Total Inventory In Escrow - Percent Share by Price Range



(portion of total inventory in escrow represented by a given price range)



^{*}New indicator added to reports as of 2021, including applicable historical data.





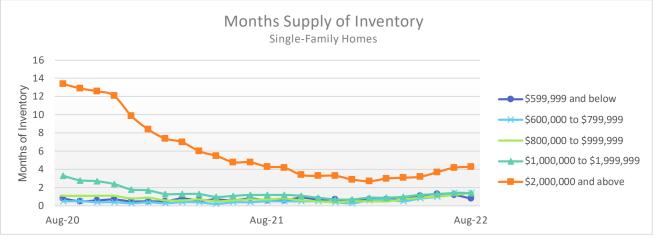
August 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Aug-22	Aug-21	YOY chg
\$449,999 and below	1.0	0.6	66.7%
\$450,000 - \$599,999	0.7	0.6	16.7%
\$600,000 - \$699,999	1.7	0.5	240.0%
\$700,000 - \$799,999	1.3	0.5	160.0%
\$800,000 - \$899,999	1.8	0.5	260.0%
\$900,000 - \$999,999	1.0	0.9	11.1%
\$1,000,000 - \$1,499,999	1.3	0.9	44.4%
\$1,500,000 - 1,999,999	1.8	1.8	0.0%
\$2,000,000 - \$2,999,999	3.1	2.2	40.9%
\$3,000,000 and above	5.8	8.1	-28.4%
All Single-Family Homes	1.7	1.1	54.5%









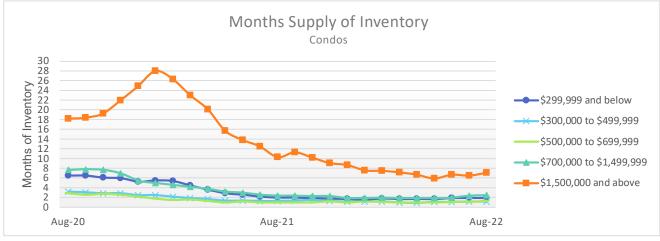
August 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Aug-22	Aug-21	YOY chg
¢4.40.000	4.0	4.0	47.40/
\$149,999 and below	1.0	1.9	-47.4%
\$150,000 - \$299,999	2.1	2.0	5.0%
\$300,000 - \$399,999	1.3	1.6	-18.8%
\$300,000 - \$399,999	1.5	1.0	-10.070
\$400,000 - \$499,999	1.2	1.0	20.0%
\$500,000 - \$599,999	1.1	1.0	10.0%
+ + + + + + + + + + + + + + + + + + + 			101070
\$600,000 - \$699,999	1.5	1.0	50.0%
\$700,000 - \$999,999	2.1	2.1	0.0%
¢4 000 000	2.0	2.4	F 00/
\$1,000,000 - \$1,499,999	3.6	3.4	5.9%
\$1,500,000 - \$1,999,999	6.6	6.0	10.0%
\$2,000,000 and above	7.7	14.0	-45.0%
	7.7	11.0	10.070
All Condos	1.8	1.7	5.9%



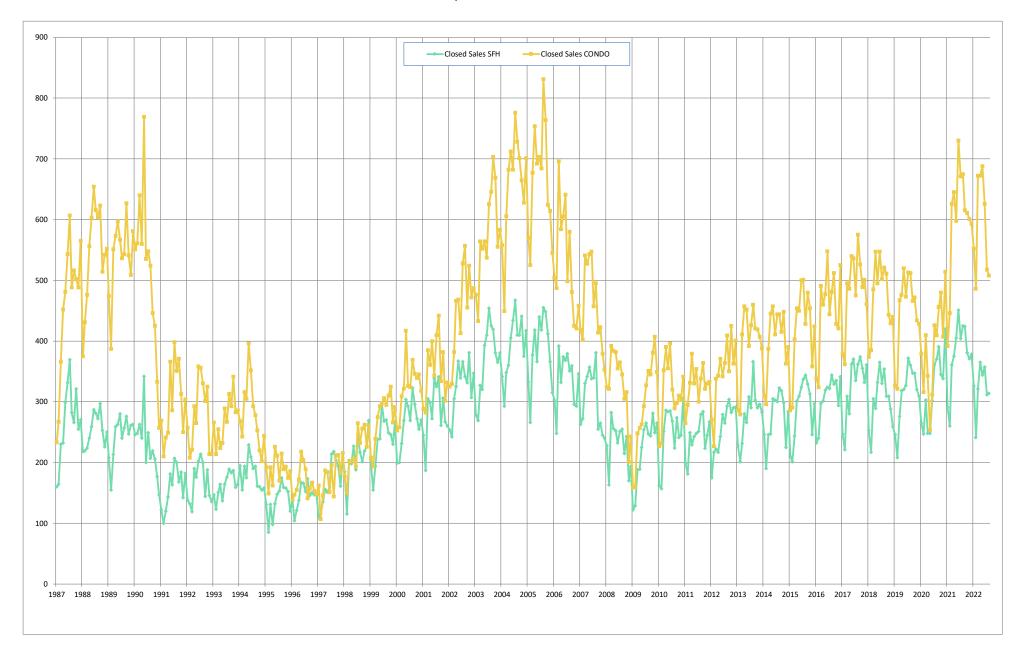






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

