

Monthly Indicators



August 2024

U.S. existing-home sales increased for the first time in 5 months, as lower mortgage rates and rising supply helped boost market activity. According to the National Association of REALTORS® (NAR), sales of previously owned homes rose 1.3% month-over-month to a seasonally adjusted annual rate of 3.95 million units, exceeding economists’ expectations and ending the downward trend of recent months.

New Listings increased 40.7 percent for Single Family homes and 74.7 percent for Condominium homes. Pending Sales decreased 15.5 percent for Single Family homes and 20.3 percent for Condominium homes. Inventory increased 68.1 percent for Single Family homes and 275.9 percent for Condominium homes.

Median Sales Price increased 10.4 percent to \$1,325,000 for Single Family homes and 33.3 percent to \$1,000,000 for Condominium homes. Days on Market increased 25.3 percent for Single Family homes and 47.2 percent for Condominium homes. Months Supply of Inventory increased 72.7 percent for Single Family homes and 334.6 percent for Condominium homes.

Nationally, total housing inventory edged up 0.8% from the previous month to 1.33 million units heading into August, for a 4.0-month supply at the current sales pace, NAR data shows. Although inventory is up nearly 20% compared to the same time last year, demand continues to outpace supply, putting upward pressure on sales prices. According to NAR, the nationwide median existing-home price rose 4.2% year-over-year to \$422,600 at last measure, marking the 13th consecutive month of annual price increases.

Quick Facts

- 15.5%	+ 32.3%	+ 137.3%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

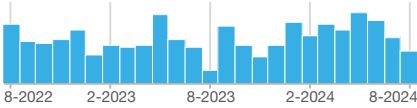
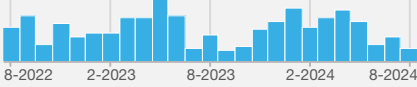
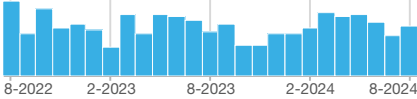
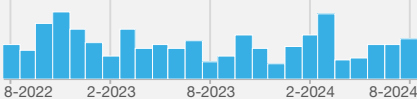
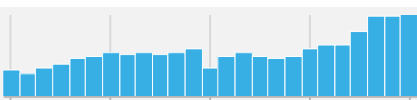
Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14



Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

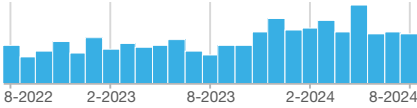
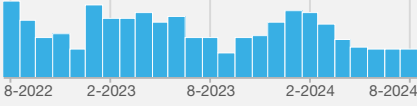
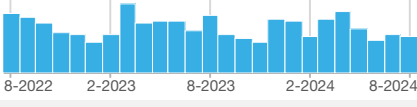
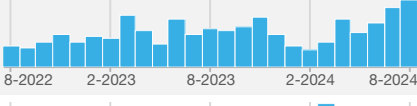
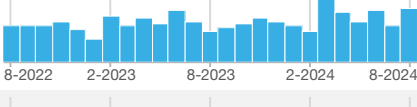
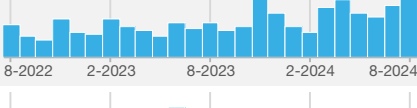
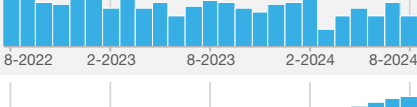
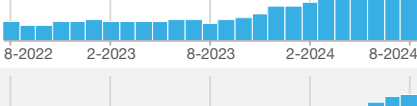
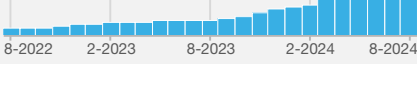


Key Metrics	Historical Sparkbars	8-2023	8-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		54	76	+ 40.7%	655	805	+ 22.9%
Pending Sales		58	49	- 15.5%	517	508	- 1.7%
Closed Sales		59	64	+ 8.5%	512	529	+ 3.3%
Days on Market Until Sale		99	124	+ 25.3%	117	120	+ 2.6%
Median Sales Price		\$1,200,000	\$1,325,000	+ 10.4%	\$1,172,500	\$1,300,000	+ 10.9%
Average Sales Price		\$1,495,048	\$1,817,737	+ 21.6%	\$1,784,278	\$1,767,269	- 1.0%
Percent of List Price Received		97.4%	96.9%	- 0.5%	96.9%	98.0%	+ 1.1%
Housing Affordability Index		32	31	- 3.1%	33	32	- 3.0%
Inventory of Homes for Sale		207	348	+ 68.1%	—	—	—
Months Supply of Inventory		3.3	5.7	+ 72.7%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



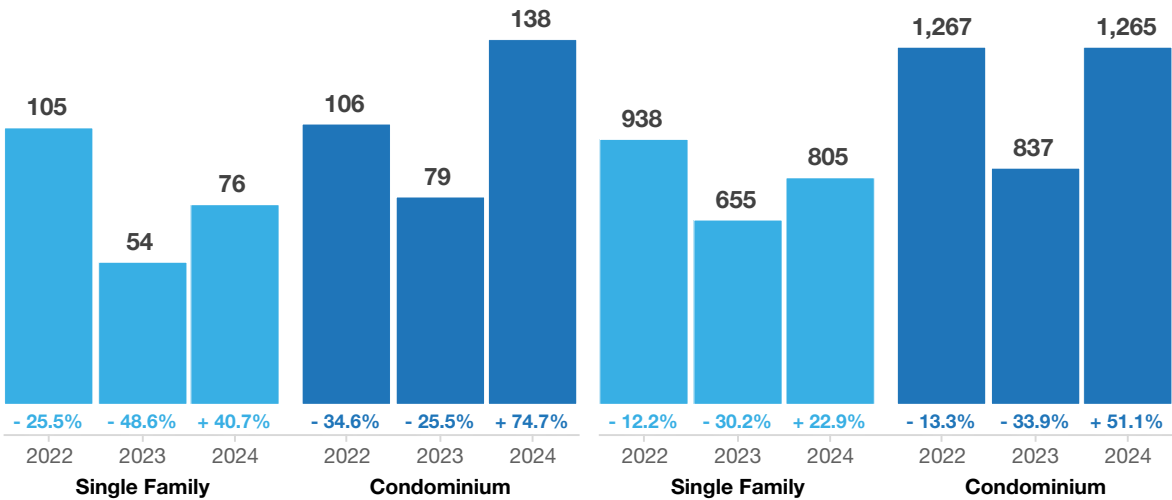
Key Metrics	Historical Sparkbars	8-2023	8-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		79	138	+ 74.7%	837	1,265	+ 51.1%
Pending Sales		64	51	- 20.3%	666	536	- 19.5%
Closed Sales		101	66	- 34.7%	694	629	- 9.4%
Days on Market Until Sale		108	159	+ 47.2%	106	108	+ 1.9%
Median Sales Price		\$750,000	\$1,000,000	+ 33.3%	\$830,000	\$900,000	+ 8.4%
Average Sales Price		\$1,279,985	\$2,009,780	+ 57.0%	\$1,173,442	\$1,525,486	+ 30.0%
Percent of List Price Received		98.6%	96.6%	- 2.0%	98.4%	97.1%	- 1.3%
Housing Affordability Index		51	41	- 19.6%	46	46	0.0%
Inventory of Homes for Sale		199	748	+ 275.9%	—	—	—
Months Supply of Inventory		2.6	11.3	+ 334.6%	—	—	—

New Listings

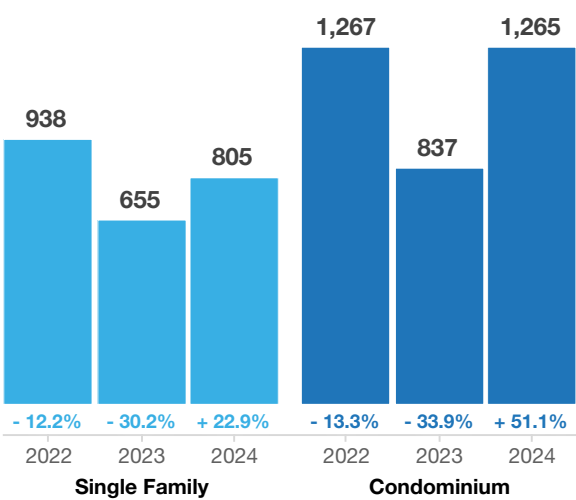
A count of the properties that have been newly listed on the market in a given month.



August

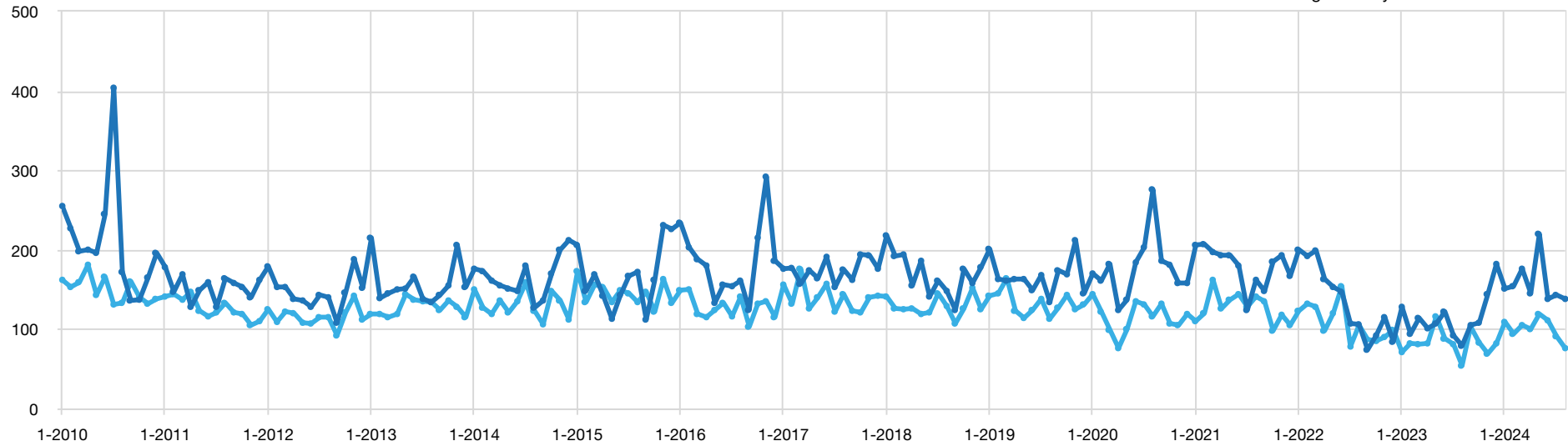


Year to Date



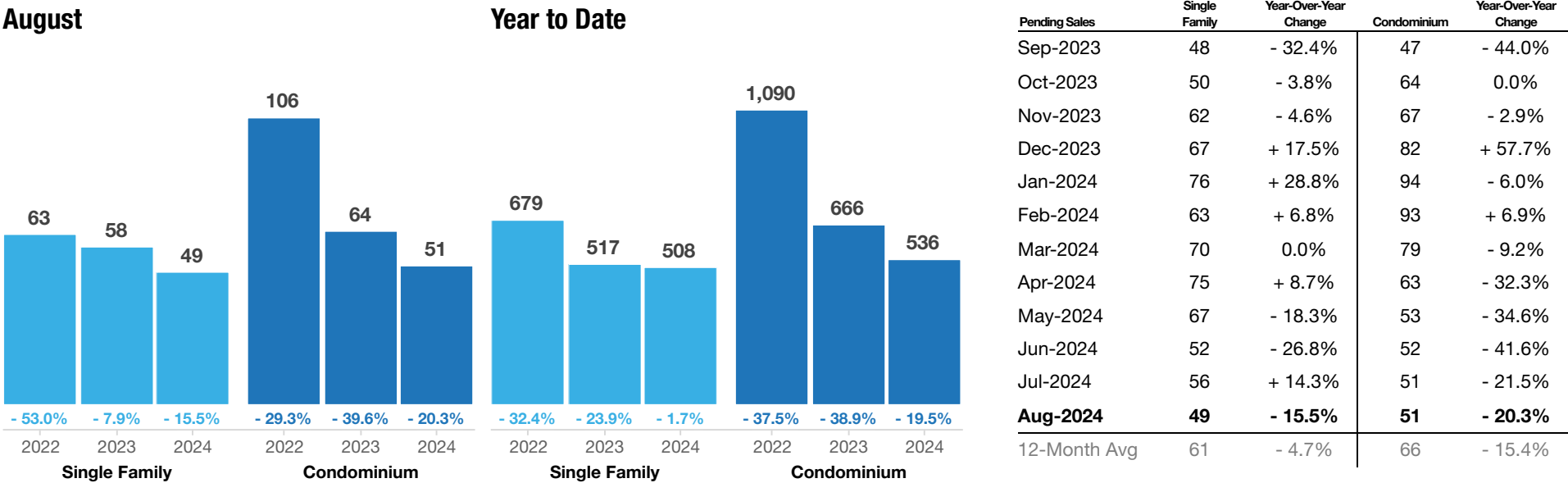
New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	103	+ 18.4%	105	+ 41.9%
Oct-2023	83	- 2.4%	108	+ 17.4%
Nov-2023	69	- 23.3%	144	+ 25.2%
Dec-2023	82	- 17.2%	182	+ 116.7%
Jan-2024	109	+ 53.5%	151	+ 18.0%
Feb-2024	94	+ 14.6%	154	+ 63.8%
Mar-2024	105	+ 29.6%	176	+ 54.4%
Apr-2024	100	+ 22.0%	145	+ 43.6%
May-2024	119	+ 2.6%	220	+ 105.6%
Jun-2024	111	+ 26.1%	138	+ 13.1%
Jul-2024	91	+ 12.3%	143	+ 55.4%
Aug-2024	76	+ 40.7%	138	+ 74.7%
12-Month Avg	95	+ 11.8%	150	+ 50.0%

Historical New Listings by Month

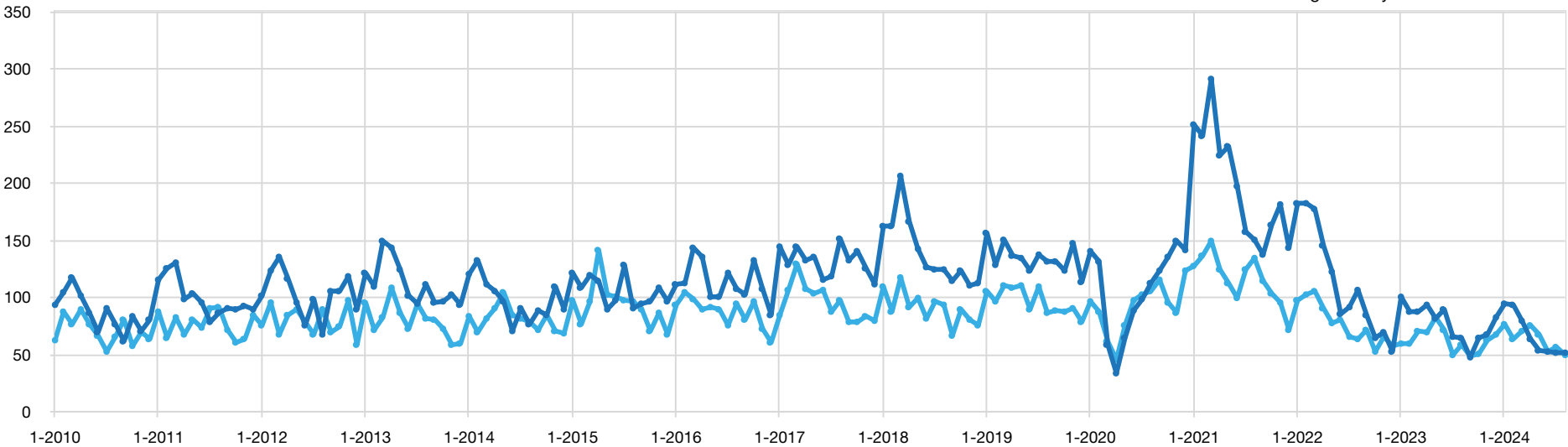


Pending Sales

A count of the properties on which offers have been accepted in a given month.

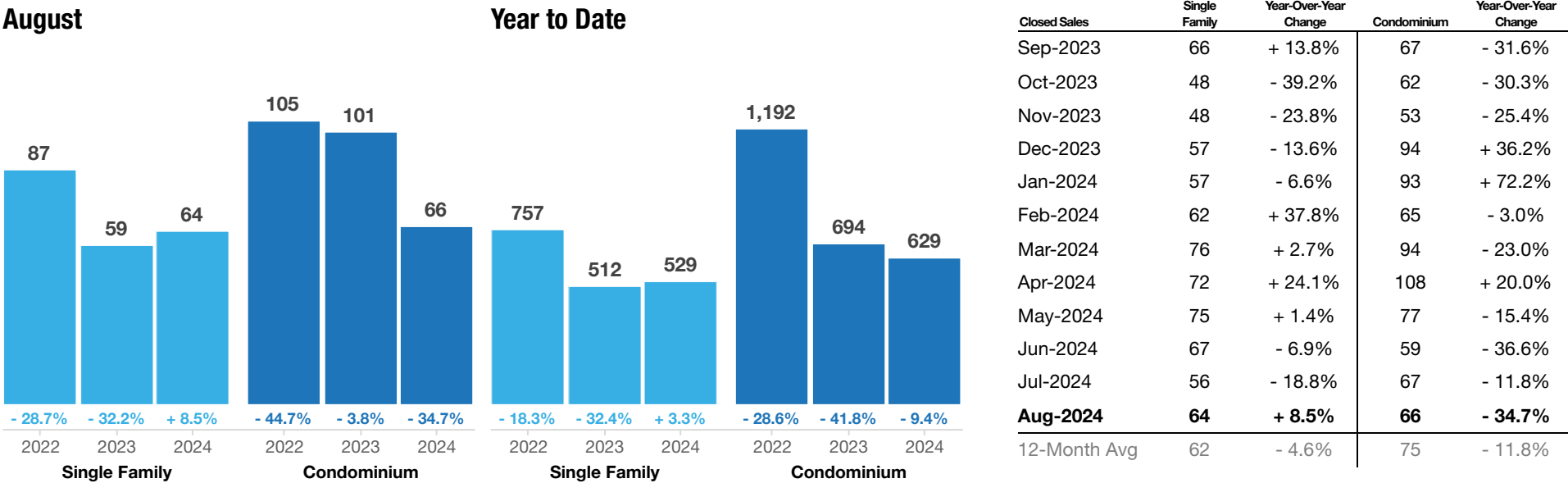


Historical Pending Sales by Month

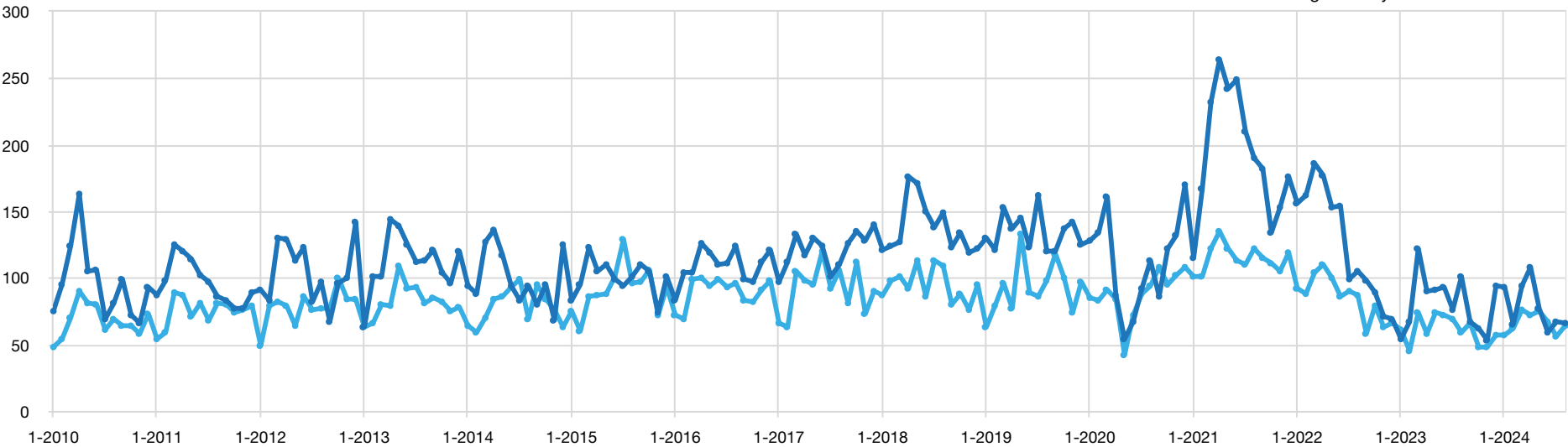


Closed Sales

A count of the actual sales that closed in a given month.



Historical Closed Sales by Month

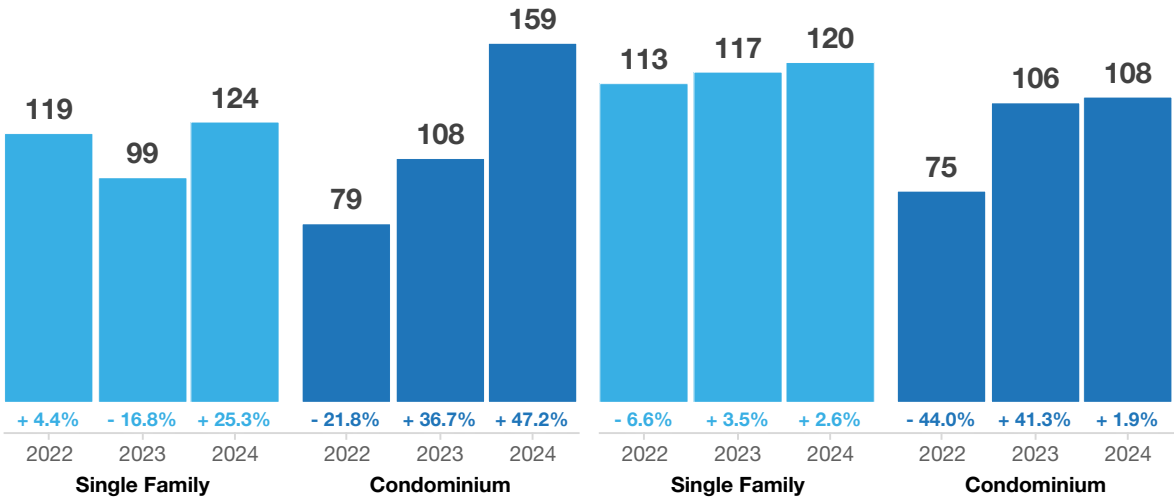


Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



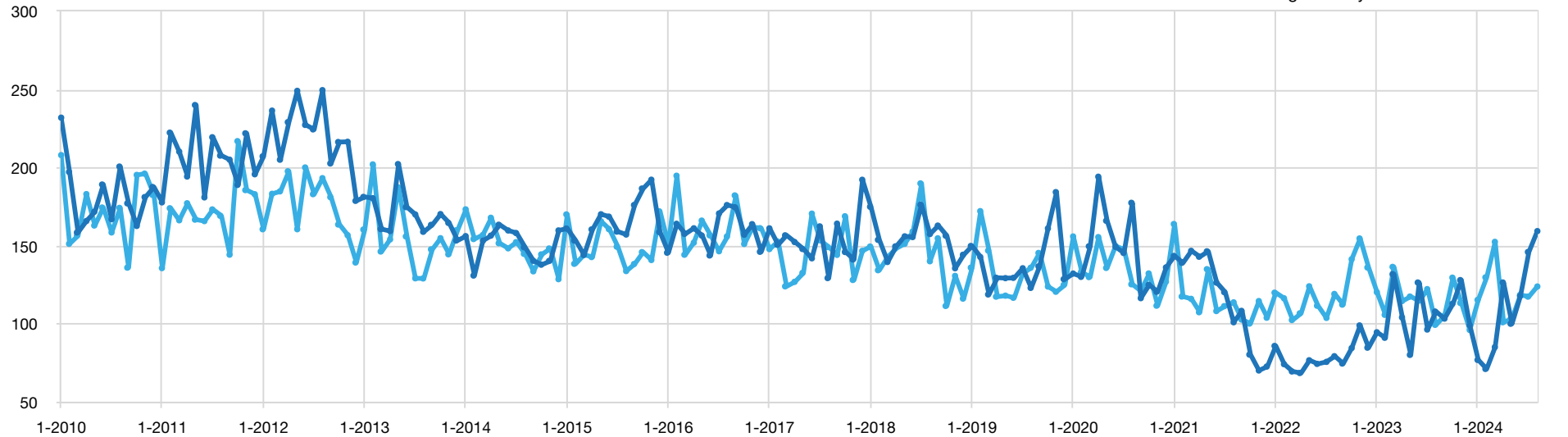
August



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	113	+ 34.5%
Nov-2023	113	- 27.1%	128	+ 29.3%
Dec-2023	96	- 29.4%	99	+ 16.5%
Jan-2024	115	- 4.2%	77	- 18.1%
Feb-2024	130	+ 22.6%	71	- 22.0%
Mar-2024	152	+ 11.8%	85	- 35.6%
Apr-2024	101	- 11.4%	126	+ 21.2%
May-2024	103	- 12.0%	100	+ 25.0%
Jun-2024	118	+ 3.5%	118	- 6.3%
Jul-2024	117	- 4.1%	146	+ 52.1%
Aug-2024	124	+ 25.3%	159	+ 47.2%
12-Month Avg*	117	- 5.4%	108	+ 9.1%

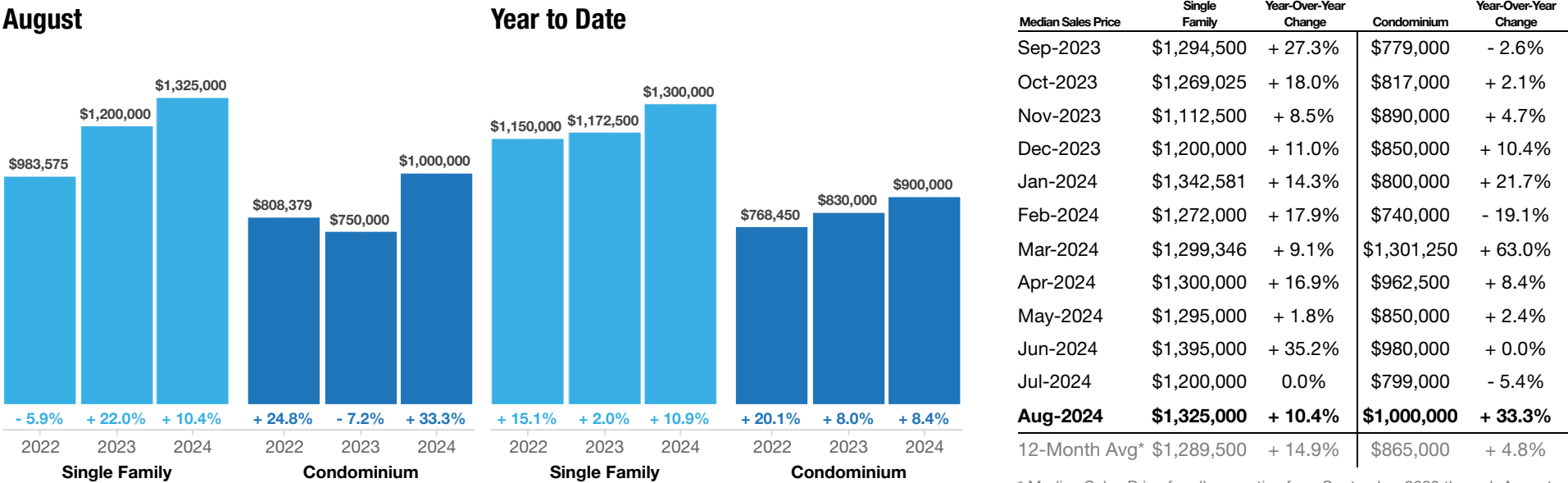
* Days on Market for all properties from September 2023 through August 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

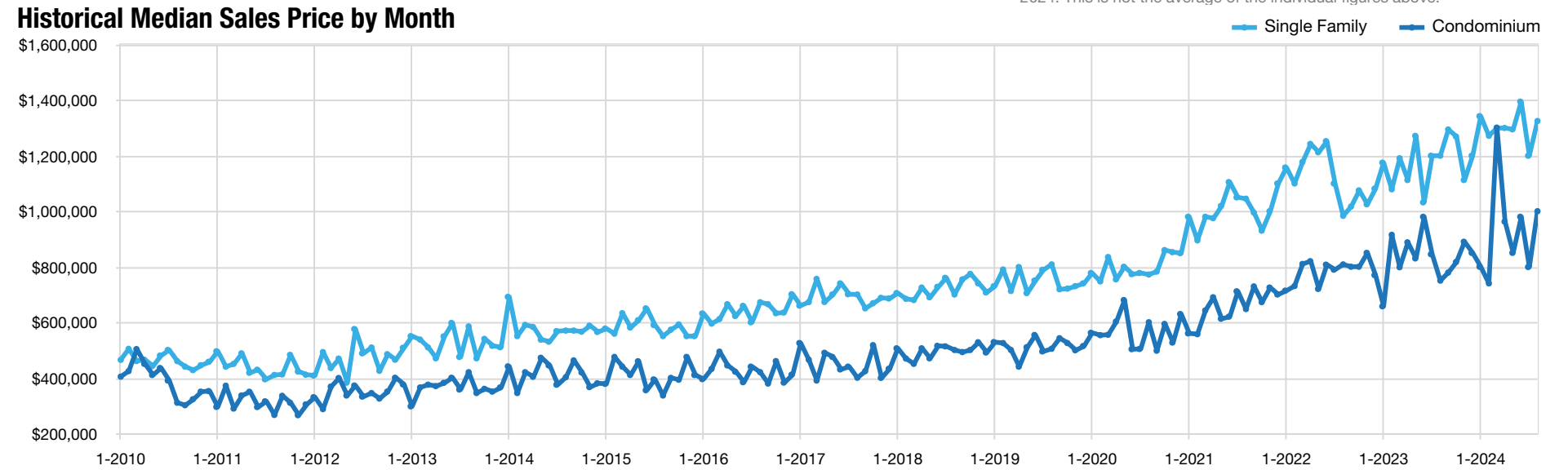


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



* Median Sales Price for all properties from September 2023 through August 2024. This is not the average of the individual figures above.

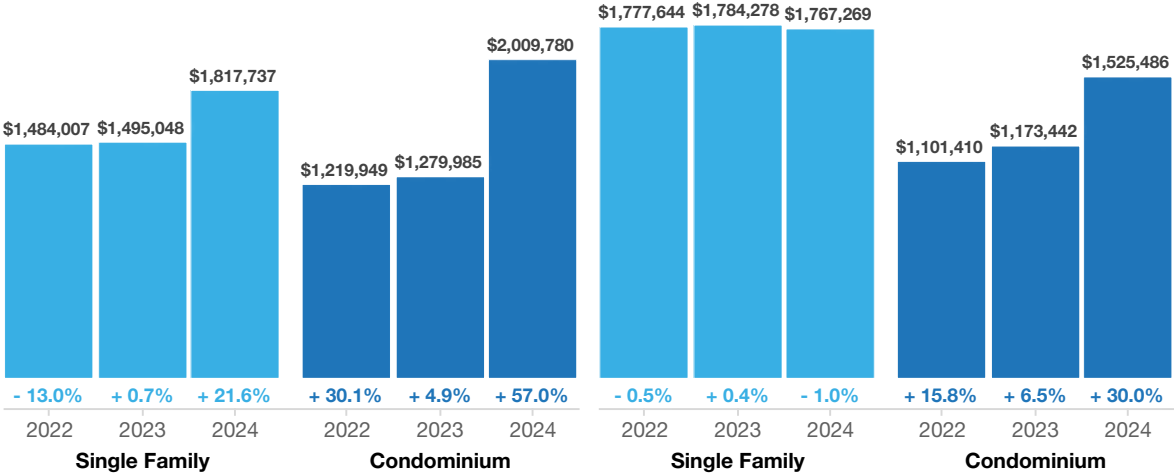


Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



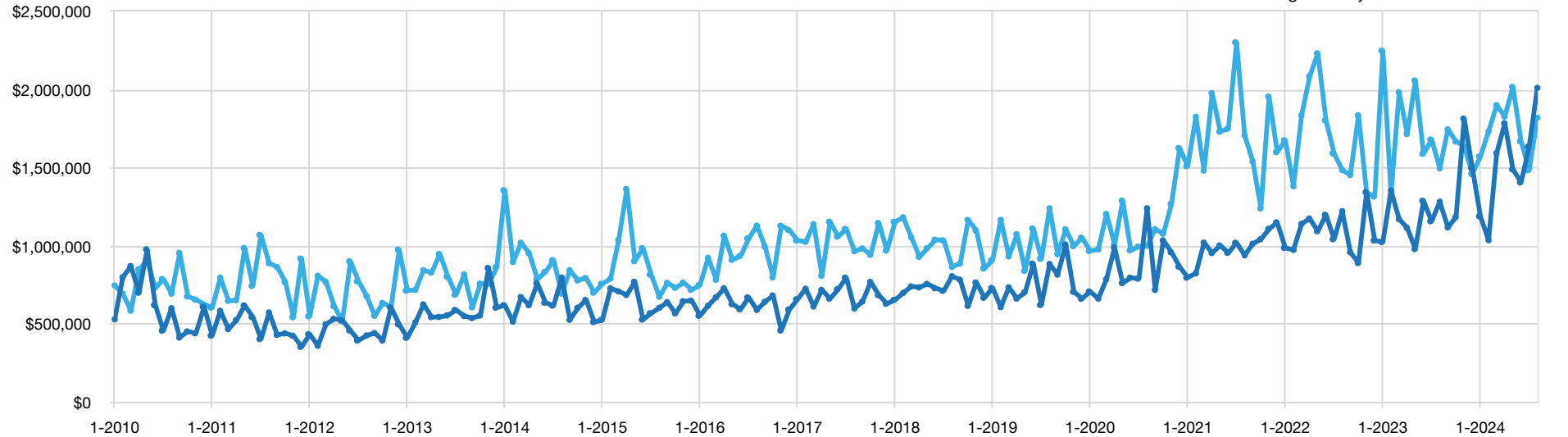
August



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	\$1,743,736	+ 20.1%	\$1,116,165	+ 16.6%
Oct-2023	\$1,666,572	- 9.1%	\$1,182,228	+ 33.1%
Nov-2023	\$1,637,569	+ 22.3%	\$1,812,397	+ 34.9%
Dec-2023	\$1,458,679	+ 11.0%	\$1,497,972	+ 45.1%
Jan-2024	\$1,570,205	- 30.1%	\$1,187,537	+ 16.1%
Feb-2024	\$1,731,006	+ 30.4%	\$1,034,442	- 23.5%
Mar-2024	\$1,898,973	- 4.2%	\$1,591,871	+ 36.2%
Apr-2024	\$1,826,145	+ 6.5%	\$1,783,769	+ 60.2%
May-2024	\$2,015,742	- 2.0%	\$1,487,967	+ 52.2%
Jun-2024	\$1,667,558	+ 5.0%	\$1,404,586	+ 9.2%
Jul-2024	\$1,482,407	- 11.7%	\$1,634,010	+ 41.4%
Aug-2024	\$1,817,737	+ 21.6%	\$2,009,780	+ 57.0%
12-Month Avg*	\$1,726,893	+ 2.3%	\$1,485,611	+ 31.5%

* Avg. Sales Price for all properties from September 2023 through August 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



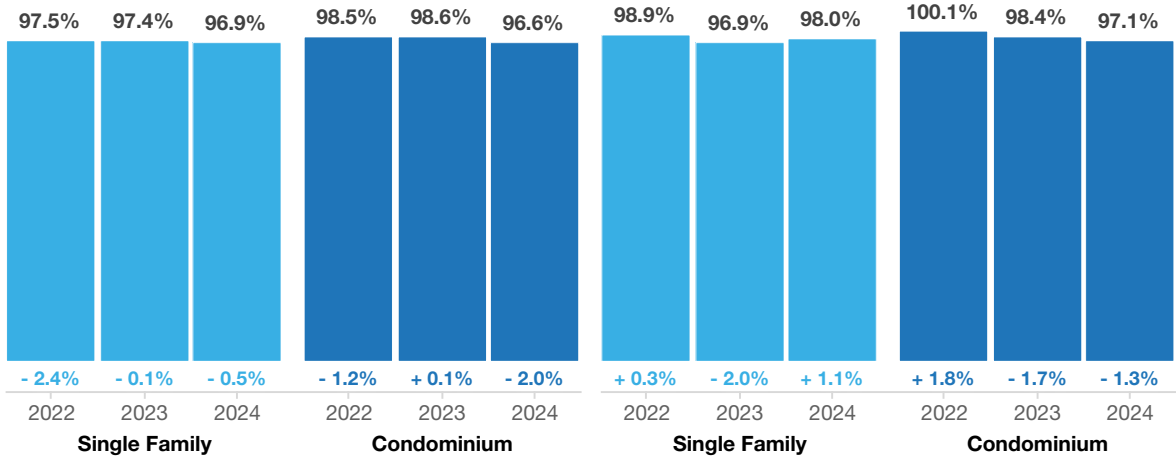
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



August

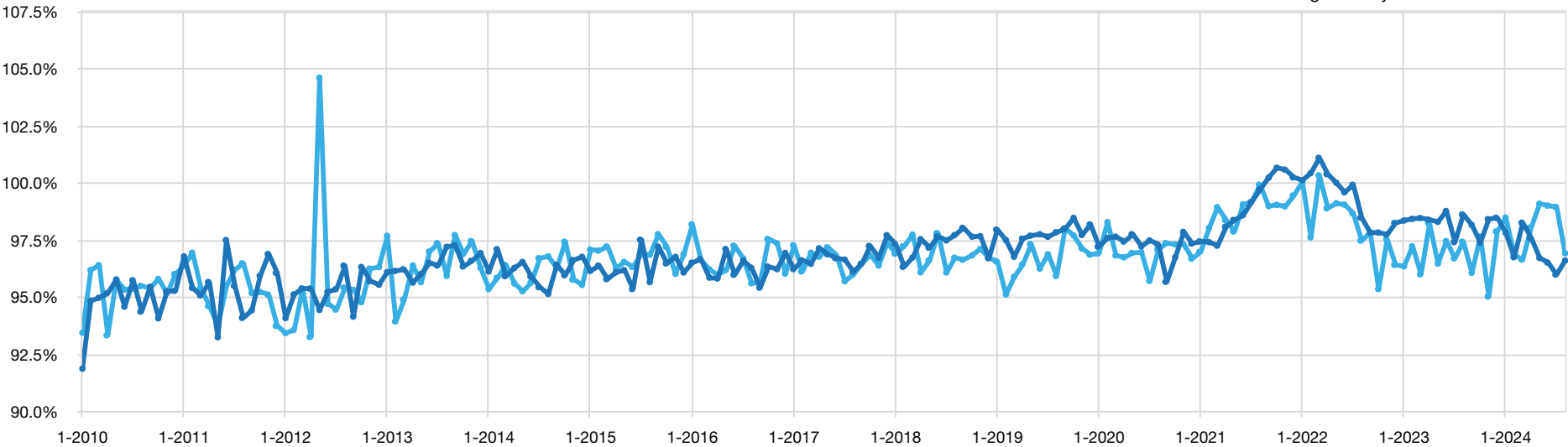
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	96.0%	- 1.8%	98.1%	+ 0.3%
Oct-2023	97.6%	+ 2.4%	97.4%	- 0.4%
Nov-2023	95.0%	- 2.6%	98.4%	+ 0.7%
Dec-2023	97.9%	+ 1.6%	98.5%	+ 0.3%
Jan-2024	98.5%	+ 2.3%	97.8%	- 0.5%
Feb-2024	96.8%	- 0.4%	96.7%	- 1.7%
Mar-2024	96.6%	+ 0.6%	98.2%	- 0.3%
Apr-2024	98.0%	- 0.2%	97.6%	- 0.8%
May-2024	99.1%	+ 2.7%	96.7%	- 1.6%
Jun-2024	99.0%	+ 1.6%	96.5%	- 2.3%
Jul-2024	98.9%	+ 2.3%	96.0%	- 1.4%
Aug-2024	96.9%	- 0.5%	96.6%	- 2.0%
12-Month Avg*	97.6%	+ 0.8%	97.4%	- 0.8%

* Pct. of List Price Received for all properties from September 2023 through August 2024. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

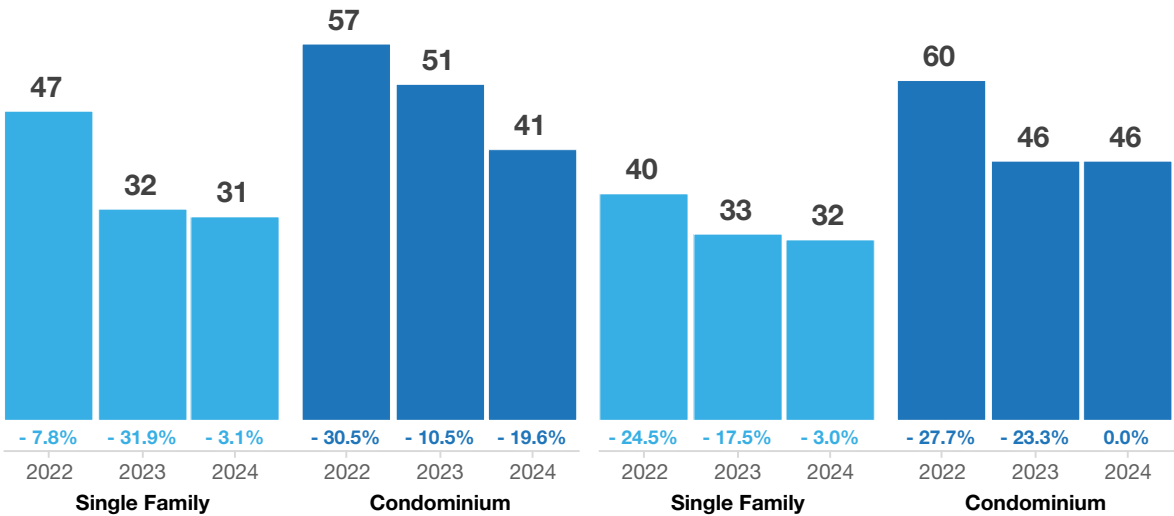


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

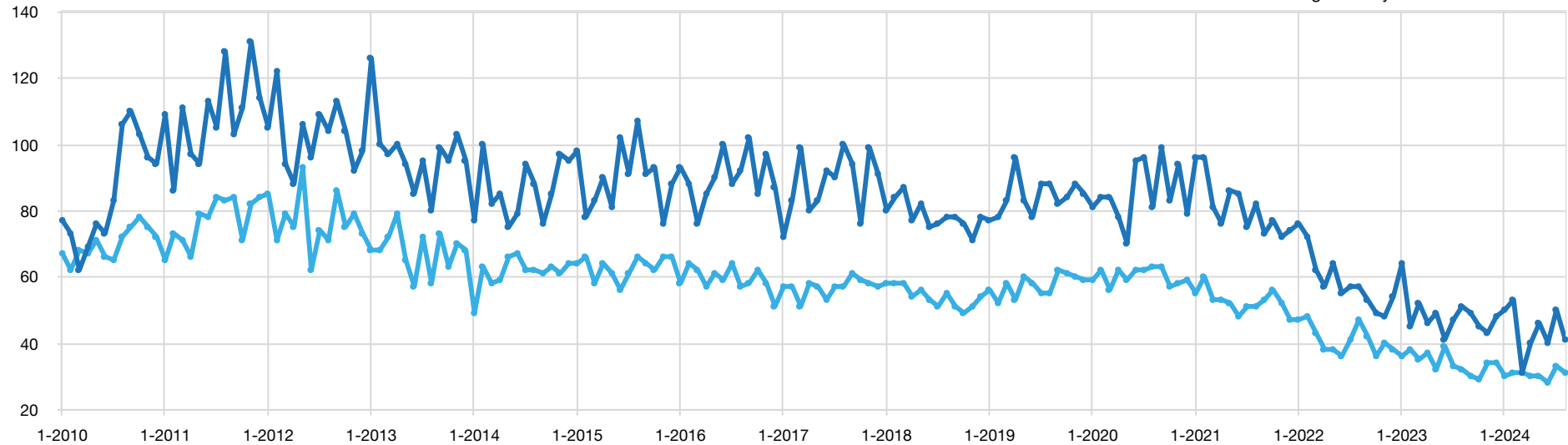


August



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	30	- 28.6%	49	- 7.5%
Oct-2023	29	- 19.4%	45	- 8.2%
Nov-2023	34	- 15.0%	43	- 10.4%
Dec-2023	34	- 10.5%	48	- 11.1%
Jan-2024	30	- 16.7%	50	- 21.9%
Feb-2024	31	- 18.4%	53	+ 17.8%
Mar-2024	31	- 11.4%	31	- 40.4%
Apr-2024	30	- 18.9%	40	- 13.0%
May-2024	30	- 6.3%	46	- 6.1%
Jun-2024	28	- 28.2%	40	- 2.4%
Jul-2024	33	0.0%	50	+ 6.4%
Aug-2024	31	- 3.1%	41	- 19.6%
12-Month Avg	31	- 16.2%	45	- 10.0%

Historical Housing Affordability Index by Month

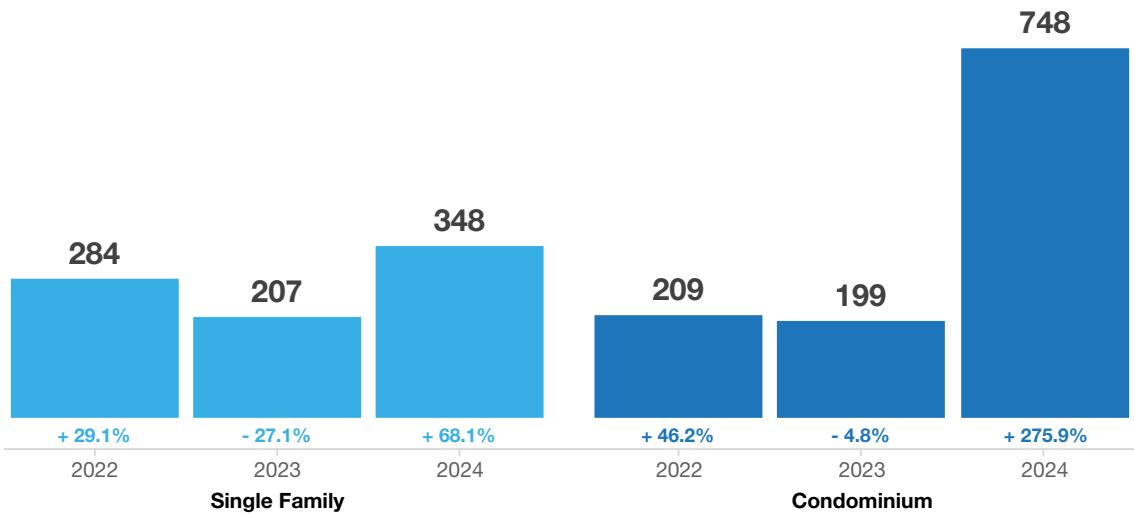


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

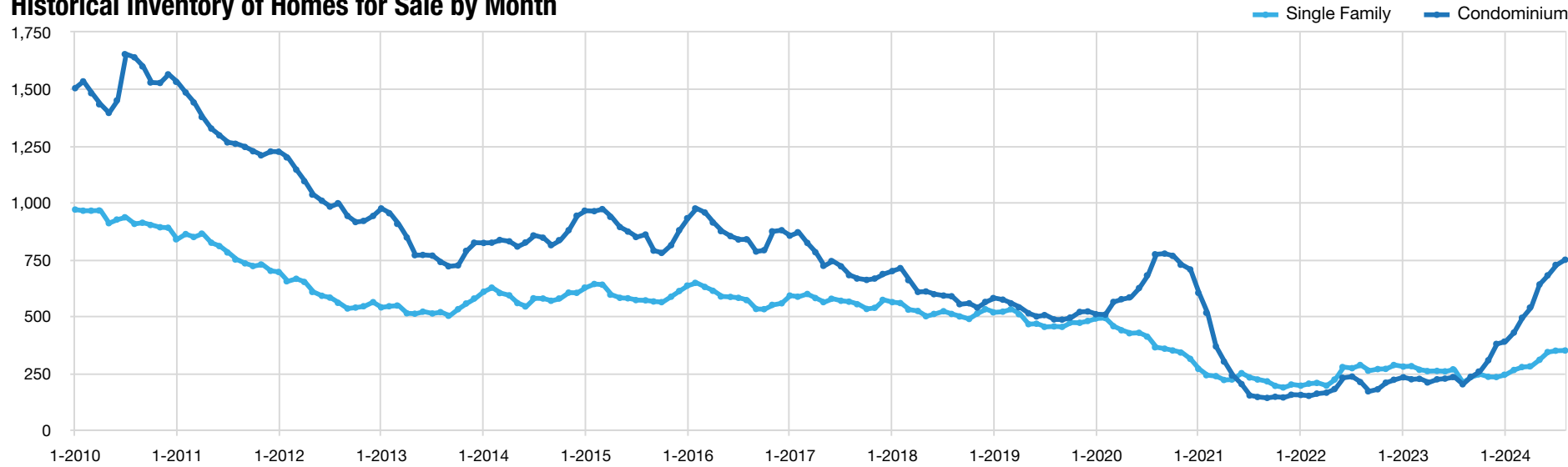


August



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	231	- 10.8%	232	+ 38.1%
Oct-2023	243	- 8.6%	255	+ 44.1%
Nov-2023	232	- 13.1%	305	+ 48.1%
Dec-2023	231	- 18.7%	377	+ 72.1%
Jan-2024	241	- 13.0%	387	+ 68.3%
Feb-2024	262	- 6.1%	427	+ 93.2%
Mar-2024	275	+ 4.6%	492	+ 120.6%
Apr-2024	278	+ 8.2%	537	+ 159.4%
May-2024	307	+ 19.0%	639	+ 189.1%
Jun-2024	341	+ 33.2%	679	+ 203.1%
Jul-2024	347	+ 30.9%	725	+ 213.9%
Aug-2024	348	+ 68.1%	748	+ 275.9%
12-Month Avg	278	+ 6.1%	484	+ 129.4%

Historical Inventory of Homes for Sale by Month

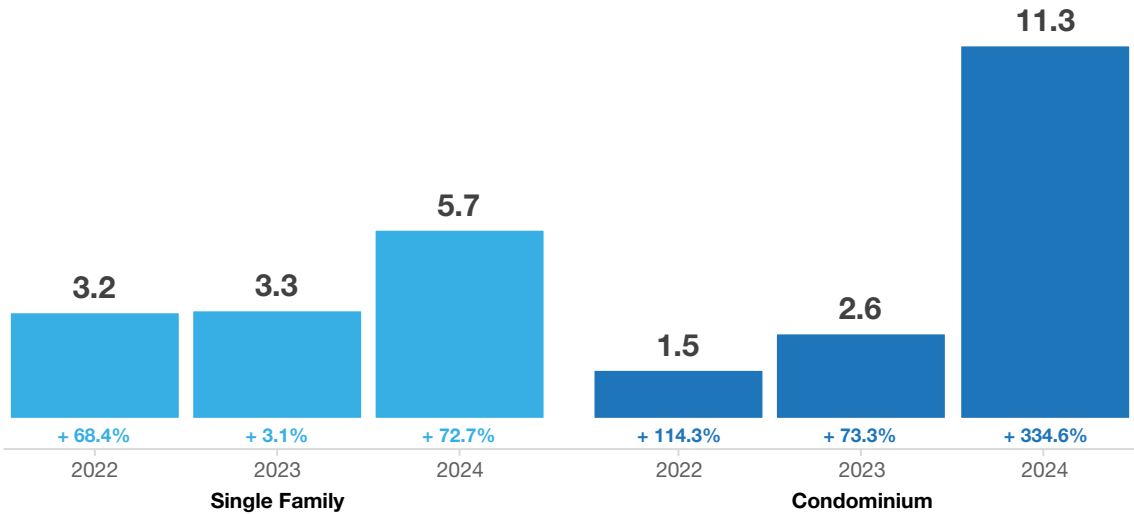


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



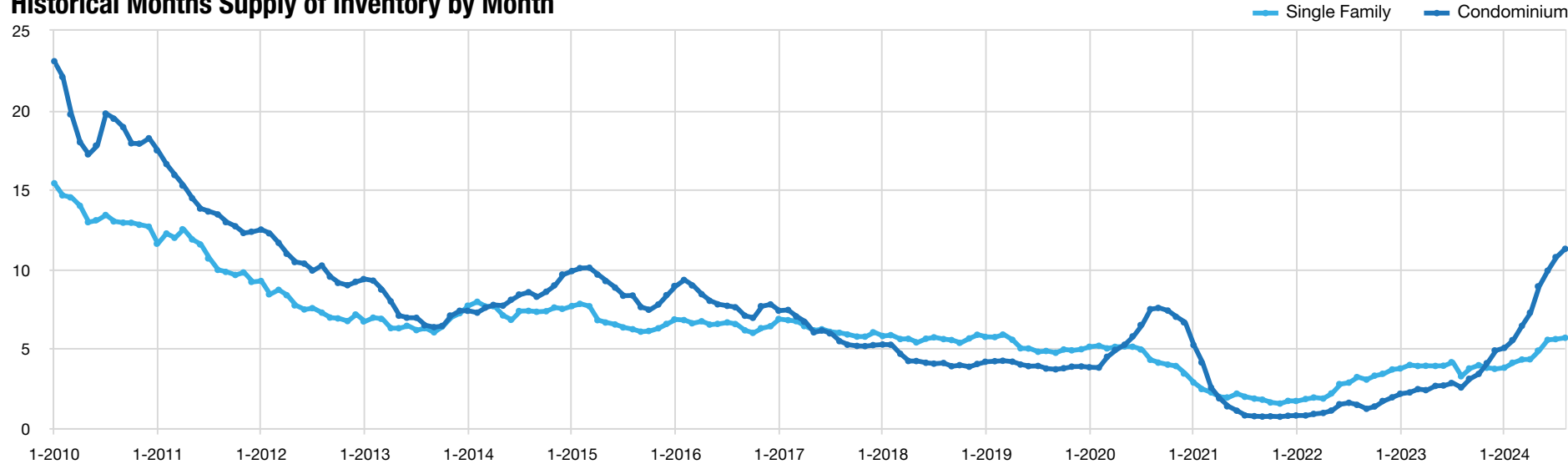
August



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Sep-2023	3.8	+ 22.6%	3.1	+ 158.3%
Oct-2023	4.0	+ 21.2%	3.4	+ 142.9%
Nov-2023	3.8	+ 11.8%	4.1	+ 141.2%
Dec-2023	3.7	0.0%	4.9	+ 157.9%
Jan-2024	3.8	0.0%	5.0	+ 127.3%
Feb-2024	4.1	+ 2.5%	5.5	+ 150.0%
Mar-2024	4.3	+ 10.3%	6.4	+ 156.0%
Apr-2024	4.3	+ 10.3%	7.3	+ 204.2%
May-2024	4.9	+ 25.6%	8.9	+ 229.6%
Jun-2024	5.6	+ 43.6%	9.9	+ 266.7%
Jul-2024	5.6	+ 36.6%	10.8	+ 285.7%
Aug-2024	5.7	+ 72.7%	11.3	+ 334.6%
12-Month Avg*	4.5	+ 20.9%	6.7	+ 207.8%

* Months Supply for all properties from September 2023 through August 2024. This is not the average of the individual figures above.

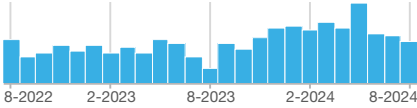
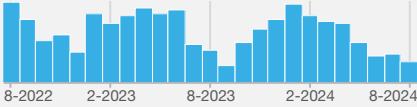
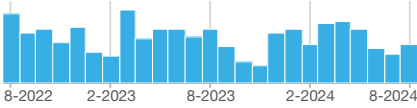
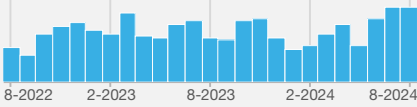
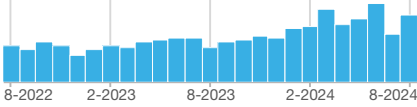
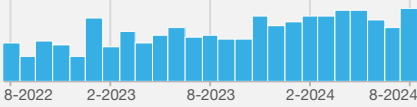
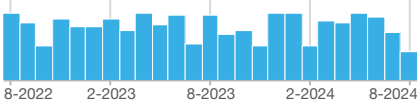
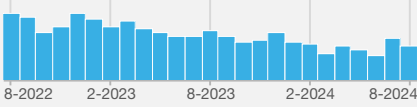
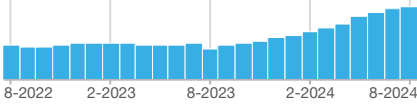
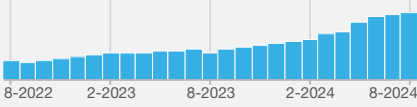
Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2023	8-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		150	238	+ 58.7%	1,675	2,293	+ 36.9%
Pending Sales		124	108	- 12.9%	1,284	1,149	- 10.5%
Closed Sales		174	147	- 15.5%	1,320	1,294	- 2.0%
Days on Market Until Sale		110	144	+ 30.9%	119	118	- 0.8%
Median Sales Price		\$907,000	\$1,200,000	+ 32.3%	\$946,000	\$1,150,000	+ 21.6%
Average Sales Price		\$1,400,146	\$1,773,124	+ 26.6%	\$1,426,434	\$1,669,320	+ 17.0%
Percent of List Price Received		97.9%	96.3%	- 1.6%	97.5%	97.4%	- 0.1%
Housing Affordability Index		42	35	- 16.7%	41	36	- 12.2%
Inventory of Homes for Sale		539	1,279	+ 137.3%	—	—	—
Months Supply of Inventory		3.5	9.0	+ 157.1%	—	—	—

Single Family Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$12,153,000	\$1,825,000	8	\$13,404,999	\$1,387,500	7	\$14,264,000	\$1,995,000
Hana	0	--	--	0	--	--	1	\$875,000	\$875,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,600,000	\$3,600,000	0	--	--	1	\$3,900,000	\$3,900,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$9,785,000	\$1,215,000	8	\$9,096,768	\$1,125,000	3	\$2,993,000	\$915,000
Kapalua	1	\$17,000,000	\$17,000,000	1	\$6,875,000	\$6,875,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	1	\$499,000	\$499,000	0	--	--	0	--	--
Kihei	8	\$18,095,108	\$1,542,554	6	\$9,398,000	\$1,602,500	8	\$11,852,500	\$1,357,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$3,005,000	\$1,502,500	6	\$7,938,700	\$1,425,000	3	\$4,325,000	\$1,200,000
Lahaina	1	\$3,300,000	\$3,300,000	1	\$4,272,880	\$4,272,880	1	\$6,800,000	\$6,800,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	11	\$14,669,000	\$1,285,000	5	\$10,559,999	\$1,160,000	2	\$2,085,000	\$1,042,500
Maui Meadows	0	--	--	0	--	--	2	\$6,060,000	\$3,030,000
Nahiku	0	--	--	1	\$749,000	\$749,000	0	--	--
Napili/Kahana/Honokowai	4	\$6,620,000	\$1,557,500	3	\$4,895,000	\$1,595,000	3	\$4,395,000	\$1,445,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	4	\$4,986,500	\$1,337,000	2	\$2,200,000	\$1,100,000	1	\$1,450,000	\$1,450,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$775,000	\$775,000
Wailea/Makena	1	\$4,075,000	\$4,075,000	0	--	--	1	\$2,700,000	\$2,700,000
Wailuku	13	\$15,597,580	\$1,100,000	8	\$9,550,455	\$1,185,000	23	\$24,295,356	\$1,090,000
Lanai	1	\$750,000	\$750,000	2	\$1,325,000	\$662,500	2	\$1,438,000	\$719,000
Molokai	1	\$2,200,000	\$2,200,000	5	\$2,749,000	\$385,000	0	--	--
All MLS	64	\$116,335,188	\$1,325,000	56	\$83,014,801	\$1,200,000	59	\$88,207,856	\$1,200,000

Condominium Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	7	\$14,310,839	\$975,000	6	\$9,731,000	\$1,575,000	6	\$13,694,000	\$1,974,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$625,000	\$220,000	3	\$1,210,000	\$310,000	3	\$800,000	\$280,000
Kapalua	0	--	--	0	--	--	3	\$5,150,000	\$1,700,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	20	\$16,801,400	\$722,500	30	\$29,222,000	\$770,000	46	\$40,804,500	\$773,750
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	8	\$5,132,000	\$569,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	8	\$9,524,999	\$1,057,500	9	\$7,311,300	\$695,000	15	\$9,675,500	\$635,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$800,000	\$800,000
Wailea/Makena	22	\$84,218,250	\$2,599,775	12	\$57,849,350	\$3,040,750	10	\$49,357,000	\$3,212,500
Wailuku	3	\$2,090,000	\$730,000	6	\$3,845,000	\$605,000	5	\$2,658,500	\$545,000
Lanai	1	\$4,500,000	\$4,500,000	1	\$310,000	\$310,000	0	--	--
Molokai	2	\$575,000	\$287,500	0	--	--	4	\$1,207,000	\$323,500
All MLS	66	\$132,645,488	\$1,000,000	67	\$109,478,650	\$799,000	101	\$129,278,500	\$750,000

Land Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$2,705,000	\$675,000	1	\$790,000	\$790,000	2	\$2,690,000	\$1,345,000
Hana	3	\$2,250,000	\$750,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	2	\$1,556,500	\$778,250
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,335,000	\$925,000	2	\$1,775,000	\$887,500	1	\$715,000	\$715,000
Lahaina	1	\$1,700,000	\$1,700,000	3	\$2,925,000	\$800,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	1	\$780,000	\$780,000	2	\$17,550,000	\$8,775,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	1	\$976,000	\$976,000	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$485,000	\$485,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$650,000	\$650,000	0	--	--	1	\$899,000	\$899,000
Wailuku	1	\$520,000	\$520,000	0	--	--	4	\$1,923,500	\$471,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	3	\$532,500	\$127,500	2	\$520,000	\$260,000	1	\$320,000	\$320,000
All MLS	17	\$11,668,500	\$700,000	9	\$6,790,000	\$780,000	14	\$26,139,000	\$677,500

Single Family Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	49	40	+9	+22.5%	\$1,782,061	\$1,791,805	-\$9,744	-0.5%	\$1,500,000	\$1,565,000	-\$65,000	-4.2%	\$87,320,999	\$71,672,196	+\$15,648,803	+21.8%
Hana	5	5	0	0.0%	\$1,057,600	\$1,262,500	-\$204,900	-16.2%	\$1,125,000	\$950,000	+\$175,000	+18.4%	\$5,288,000	\$6,312,500	-\$1,024,500	-16.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	9	11	-2	-18.2%	\$3,042,778	\$5,504,012	-\$2,461,235	-44.7%	\$2,750,000	\$3,550,000	-\$800,000	-22.5%	\$27,385,000	\$60,544,136	-\$33,159,136	-54.8%
Kahakuloa	1	1	0	0.0%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%
Kahului	53	67	-14	-20.9%	\$1,180,460	\$991,301	+\$189,160	+19.1%	\$1,195,600	\$955,000	+\$240,600	+25.2%	\$62,564,388	\$66,417,143	-\$3,852,755	-5.8%
Kapalua	5	8	-3	-37.5%	\$7,457,600	\$4,872,500	+\$2,585,100	+53.1%	\$5,513,000	\$4,350,000	+\$1,163,000	+26.7%	\$37,288,000	\$38,980,000	-\$1,692,000	-4.3%
Kaupo	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Keanae	1	0	+1	--	\$499,000	--	--	--	\$499,000	--	--	--	\$499,000	\$0	+\$499,000	--
Kihei	75	76	-1	-1.3%	\$1,583,023	\$1,358,715	+\$224,308	+16.5%	\$1,350,000	\$1,167,500	+\$182,500	+15.6%	\$118,726,758	\$103,262,350	+\$15,464,408	+15.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	30	30	0	0.0%	\$1,591,933	\$1,663,500	-\$71,568	-4.3%	\$1,532,500	\$1,377,500	+\$155,000	+11.3%	\$47,757,975	\$49,905,000	-\$2,147,025	-4.3%
Lahaina	16	26	-10	-38.5%	\$2,695,977	\$3,702,837	-\$1,006,860	-27.2%	\$2,833,750	\$2,000,000	+\$833,750	+41.7%	\$43,135,630	\$96,273,758	-\$53,138,128	-55.2%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	63	29	+34	+117.2%	\$1,496,411	\$1,458,789	+\$37,621	+2.6%	\$1,224,000	\$1,110,000	+\$114,000	+10.3%	\$94,273,874	\$42,304,891	+\$51,968,983	+122.8%
Maui Meadows	7	14	-7	-50.0%	\$2,576,429	\$2,645,286	-\$68,857	-2.6%	\$2,760,000	\$2,840,000	-\$80,000	-2.8%	\$18,035,000	\$37,034,000	-\$18,999,000	-51.3%
Nahiku	1	0	+1	--	\$749,000	--	--	--	\$749,000	--	--	--	\$749,000	\$0	+\$749,000	--
Napili/Kahana/Honokowai	24	20	+4	+20.0%	\$1,503,842	\$1,384,875	+\$118,967	+8.6%	\$1,586,500	\$1,417,500	+\$169,000	+11.9%	\$36,092,216	\$27,697,499	+\$8,394,717	+30.3%
Olowalu	0	2	-2	-100.0%	--	\$4,800,000	--	--	--	\$4,800,000	--	--	\$0	\$9,600,000	-\$9,600,000	-100.0%
Pukalani	16	20	-4	-20.0%	\$1,382,455	\$1,166,220	+\$216,235	+18.5%	\$1,262,500	\$1,025,000	+\$237,500	+23.2%	\$22,119,275	\$23,324,400	-\$1,205,125	-5.2%
Spreckelsville/Paia/Kuau	10	7	+3	+42.9%	\$3,350,700	\$1,585,300	+\$1,765,400	+111.4%	\$2,487,500	\$1,700,000	+\$787,500	+46.3%	\$33,507,000	\$11,097,103	+\$22,409,897	+201.9%
Wailea/Makena	20	13	+7	+53.8%	\$7,215,389	\$8,319,729	-\$1,104,340	-13.3%	\$4,850,000	\$5,800,000	-\$950,000	-16.4%	\$144,307,781	\$108,156,481	+\$36,151,300	+33.4%
Wailuku	106	116	-10	-8.6%	\$1,203,464	\$1,221,499	-\$18,035	-1.5%	\$1,250,000	\$1,070,000	+\$180,000	+16.8%	\$127,567,191	\$141,693,909	-\$14,126,718	-10.0%
Lanai	9	6	+3	+50.0%	\$697,778	\$713,833	-\$16,056	-2.2%	\$675,000	\$719,000	-\$44,000	-6.1%	\$6,280,000	\$4,283,000	+\$1,997,000	+46.6%
Molokai	28	20	+8	+40.0%	\$630,016	\$637,089	-\$7,072	-1.1%	\$486,000	\$437,500	+\$48,500	+11.1%	\$17,640,450	\$12,741,770	+\$4,898,680	+38.4%
All MLS	529	512	+17	+3.3%	\$1,767,269	\$1,784,278	-\$17,008	-1.0%	\$1,300,000	\$1,172,500	+\$127,500	+10.9%	\$934,885,543	\$913,550,136	+\$21,335,407	+2.3%

Total Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	64	53	+11	+20.8%	\$1,665,091	\$1,850,653	-\$185,562	-10.0%	\$1,517,500	\$1,500,000	+\$17,500	+1.2%	\$106,565,839	\$98,084,600	+\$8,481,239	+8.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	22	16	+6	+37.5%	\$279,023	\$261,750	+\$17,273	+6.6%	\$250,000	\$279,000	-\$29,000	-10.4%	\$6,138,500	\$4,188,000	+\$1,950,500	+46.6%
Kapalua	15	22	-7	-31.8%	\$3,350,800	\$2,238,364	+\$1,112,436	+49.7%	\$2,350,000	\$1,685,000	+\$665,000	+39.5%	\$50,262,000	\$49,244,000	+\$1,018,000	+2.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	220	276	-56	-20.3%	\$950,614	\$888,163	+\$62,451	+7.0%	\$782,500	\$800,000	-\$17,500	-2.2%	\$209,135,133	\$245,133,075	-\$35,997,942	-14.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	43	-42	-97.7%	\$95,000	\$949,045	-\$854,045	-90.0%	\$95,000	\$865,000	-\$770,000	-89.0%	\$95,000	\$40,808,950	-\$40,713,950	-99.8%
Maalaea	14	34	-20	-58.8%	\$848,786	\$705,588	+\$143,197	+20.3%	\$862,000	\$717,000	+\$145,000	+20.2%	\$11,883,000	\$23,990,000	-\$12,107,000	-50.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	108	118	-10	-8.5%	\$763,454	\$766,557	-\$3,103	-0.4%	\$690,000	\$750,000	-\$60,000	-8.0%	\$82,453,049	\$90,453,700	-\$8,000,651	-8.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	4	+1	+25.0%	\$995,600	\$898,250	+\$97,350	+10.8%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$3,593,000	+\$1,385,000	+38.5%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	120	61	+59	+96.7%	\$3,711,118	\$3,698,688	+\$12,430	+0.3%	\$2,682,500	\$2,050,000	+\$632,500	+30.9%	\$445,334,146	\$225,619,949	+\$219,714,197	+97.4%
Wailuku	43	41	+2	+4.9%	\$611,930	\$565,854	+\$46,077	+8.1%	\$605,000	\$540,000	+\$65,000	+12.0%	\$26,313,000	\$23,200,000	+\$3,113,000	+13.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	11	24	-13	-54.2%	\$308,591	\$316,813	-\$8,222	-2.6%	\$275,000	\$323,500	-\$48,500	-15.0%	\$3,394,500	\$7,603,500	-\$4,209,000	-55.4%
All MLS	629	694	-65	-9.4%	\$1,525,486	\$1,173,442	+\$352,044	+30.0%	\$900,000	\$830,000	+\$70,000	+8.4%	\$959,530,667	\$814,368,774	+\$145,161,893	+17.8%

Fee Simple Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	60	48	+12	+25.0%	\$1,734,364	\$1,954,206	-\$219,842	-11.2%	\$1,550,000	\$1,575,000	-\$25,000	-1.6%	\$104,061,839	\$93,801,900	+\$10,259,939	+10.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	22	16	+6	+37.5%	\$279,023	\$261,750	+\$17,273	+6.6%	\$250,000	\$279,000	-\$29,000	-10.4%	\$6,138,500	\$4,188,000	+\$1,950,500	+46.6%
Kapalua	15	22	-7	-31.8%	\$3,350,800	\$2,238,364	+\$1,112,436	+49.7%	\$2,350,000	\$1,685,000	+\$665,000	+39.5%	\$50,262,000	\$49,244,000	+\$1,018,000	+2.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	213	270	-57	-21.1%	\$964,926	\$889,652	+\$75,273	+8.5%	\$790,000	\$800,000	-\$10,000	-1.3%	\$205,529,133	\$240,206,075	-\$34,676,942	-14.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	38	-37	-97.4%	\$95,000	\$1,019,486	-\$924,486	-90.7%	\$95,000	\$870,750	-\$775,750	-89.1%	\$95,000	\$38,740,450	-\$38,645,450	-99.8%
Maalaea	9	12	-3	-25.0%	\$986,667	\$886,875	+\$99,792	+11.3%	\$1,000,000	\$857,500	+\$142,500	+16.6%	\$8,880,000	\$10,642,500	-\$1,762,500	-16.6%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	92	96	-4	-4.2%	\$785,607	\$789,820	-\$4,213	-0.5%	\$702,500	\$787,000	-\$84,500	-10.7%	\$72,275,799	\$75,822,700	-\$3,546,901	-4.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	4	+1	+25.0%	\$995,600	\$898,250	+\$97,350	+10.8%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$3,593,000	+\$1,385,000	+38.5%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	120	61	+59	+96.7%	\$3,711,118	\$3,698,688	+\$12,430	+0.3%	\$2,682,500	\$2,050,000	+\$632,500	+30.9%	\$445,334,146	\$225,619,949	+\$219,714,197	+97.4%
Wailuku	43	41	+2	+4.9%	\$611,930	\$565,854	+\$46,077	+8.1%	\$605,000	\$540,000	+\$65,000	+12.0%	\$26,313,000	\$23,200,000	+\$3,113,000	+13.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	10	23	-13	-56.5%	\$325,450	\$324,065	+\$1,385	+0.4%	\$275,000	\$335,000	-\$60,000	-17.9%	\$3,254,500	\$7,453,500	-\$4,199,000	-56.3%
All MLS	596	633	-37	-5.8%	\$1,577,350	\$1,224,269	+\$353,081	+28.8%	\$950,000	\$855,000	+\$95,000	+11.1%	\$940,100,417	\$774,962,074	+\$165,138,343	+21.3%

Leasehold Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	5	-1	-20.0%	\$626,000	\$856,540	-\$230,540	-26.9%	\$632,000	\$650,000	-\$18,000	-2.8%	\$2,504,000	\$4,282,700	-\$1,778,700	-41.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	6	+1	+16.7%	\$515,143	\$821,167	-\$306,024	-37.3%	\$475,000	\$964,500	-\$489,500	-50.8%	\$3,606,000	\$4,927,000	-\$1,321,000	-26.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	5	-5	-100.0%	--	\$413,700	--	--	--	\$435,000	--	--	\$0	\$2,068,500	-\$2,068,500	-100.0%
Maalaea	5	22	-17	-77.3%	\$600,600	\$606,705	-\$6,105	-1.0%	\$599,000	\$612,250	-\$13,250	-2.2%	\$3,003,000	\$13,347,500	-\$10,344,500	-77.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	16	22	-6	-27.3%	\$636,078	\$665,045	-\$28,967	-4.4%	\$410,000	\$443,000	-\$33,000	-7.4%	\$10,177,250	\$14,631,000	-\$4,453,750	-30.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%
All MLS	33	61	-28	-45.9%	\$588,795	\$646,011	-\$57,216	-8.9%	\$495,000	\$577,000	-\$82,000	-14.2%	\$19,430,250	\$39,406,700	-\$19,976,450	-50.7%

Land Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	18	21	-3	-14.3%	\$763,361	\$967,138	-\$203,777	-21.1%	\$782,500	\$912,500	-\$130,000	-14.2%	\$13,740,500	\$21,742,765	-\$8,002,265	-36.8%
Hana	7	8	-1	-12.5%	\$875,000	\$618,250	+\$256,750	+41.5%	\$750,000	\$607,500	+\$142,500	+23.5%	\$6,125,000	\$4,946,000	+\$1,179,000	+23.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	7	-3	-42.9%	\$901,250	\$2,360,357	-\$1,459,107	-61.8%	\$907,500	\$940,000	-\$32,500	-3.5%	\$3,605,000	\$16,522,500	-\$12,917,500	-78.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	3	3	0	0.0%	\$1,342,500	\$1,240,000	+\$102,500	+8.3%	\$1,342,500	\$1,200,000	+\$142,500	+11.9%	\$4,110,000	\$3,720,000	+\$390,000	+10.5%
Kaupo	1	1	0	0.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%
Keanae	1	1	0	0.0%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%
Kihei	2	0	+2	--	\$2,472,500	--	--	--	\$2,472,500	--	--	--	\$4,945,000	\$0	+\$4,945,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	17	15	+2	+13.3%	\$868,353	\$1,753,200	-\$884,847	-50.5%	\$775,000	\$1,200,000	-\$425,000	-35.4%	\$14,762,000	\$26,298,000	-\$11,536,000	-43.9%
Lahaina	23	3	+20	+666.7%	\$887,000	\$1,275,000	-\$388,000	-30.4%	\$825,000	\$1,300,000	-\$475,000	-36.5%	\$20,401,001	\$3,825,000	+\$16,576,001	+433.4%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	2	8	-6	-75.0%	\$1,165,000	\$2,856,250	-\$1,691,250	-59.2%	\$1,165,000	\$1,025,000	+\$140,000	+13.7%	\$2,330,000	\$22,850,000	-\$20,520,000	-89.8%
Maui Meadows	0	1	-1	-100.0%	--	\$1,620,000	--	--	--	\$1,620,000	--	--	\$0	\$1,620,000	-\$1,620,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	1	3	-2	-66.7%	\$976,000	\$915,000	+\$61,000	+6.7%	\$976,000	\$780,000	+\$196,000	+25.1%	\$976,000	\$2,745,000	-\$1,769,000	-64.4%
Pukalani	3	1	+2	+200.0%	\$518,000	\$485,000	+\$33,000	+6.8%	\$495,000	\$485,000	+\$10,000	+2.1%	\$1,554,000	\$485,000	+\$1,069,000	+220.4%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	35	5	+30	+600.0%	\$5,095,000	\$2,170,562	+\$2,924,438	+134.7%	\$5,000,000	\$943,808	+\$4,056,192	+429.8%	\$178,325,000	\$10,852,808	+\$167,472,192	+1,543.1%
Wailuku	7	27	-20	-74.1%	\$669,286	\$614,315	+\$54,971	+8.9%	\$520,000	\$550,000	-\$30,000	-5.5%	\$4,685,000	\$16,586,500	-\$11,901,500	-71.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	10	10	0	0.0%	\$203,650	\$193,550	+\$10,100	+5.2%	\$118,750	\$221,250	-\$102,500	-46.3%	\$2,036,500	\$1,935,500	+\$101,000	+5.2%
All MLS	136	114	+22	+19.3%	\$1,955,667	\$1,358,823	+\$596,844	+43.9%	\$900,001	\$701,000	+\$199,001	+28.4%	\$265,440,001	\$155,946,993	+\$109,493,008	+70.2%