

# Monthly Indicators



## April 2021

April was another strong month for home sales. The busy spring market continues to see many multiple offer situations driving sales prices above asking price. With such strong activity, by the time a property sale closes, the market may have already moved higher than that sold price suggests. Such markets can create stress and frustration for prospective homebuyers, who are frequently having to submit offers on multiple properties before they are able to secure a purchase.

New Listings increased 33.8 percent for Single Family homes and 33.9 percent for Condominium homes. Pending Sales increased 144.4 percent for Single Family homes and 536.4 percent for Condominium homes. Inventory decreased 54.0 percent for Single Family homes and 49.8 percent for Condominium homes.

Median Sales Price increased 30.3 percent to \$983,500 for Single Family homes and 15.4 percent to \$695,000 for Condominium homes. Days on Market decreased 30.3 percent for Single Family homes and 26.3 percent for Condominium homes. Months Supply of Inventory decreased 64.2 percent for Single Family homes and 62.0 percent for Condominium homes.

In the spirit of the great Wayne Gretzky, buyers, sellers, and their agents are all trying their best to skate to where the puck, or rather, the housing market, is going, not where it has been. While housing affordability remains an area to watch as prices continue to rise, strong buyer demand and limited housing supply show no signs of easing soon, pointing to a continuation of this market trend through spring and into summer.

## Quick Facts

**+ 136.6%**

Change in Number of  
**Closed Sales**  
All Properties

**+ 17.2%**

Change in Number of  
**Median Sales Price**  
All Properties

**- 49.1%**

Change in Number of  
**Homes for Sale**  
All Properties

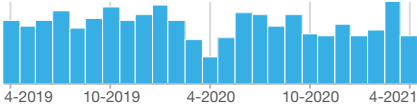
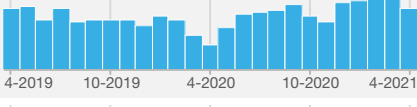
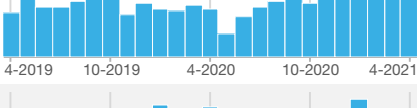
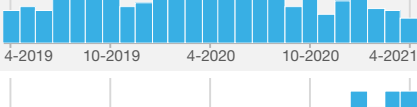

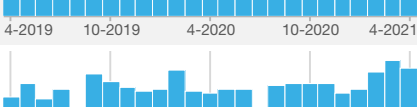

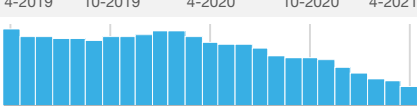
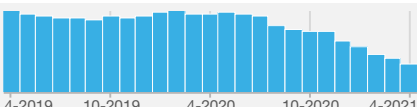

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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# Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

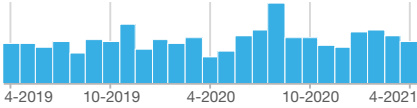

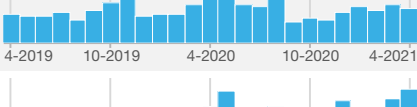
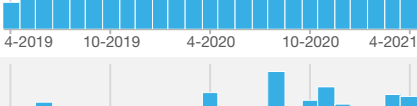
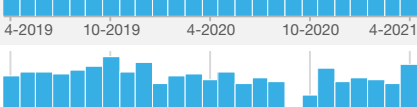

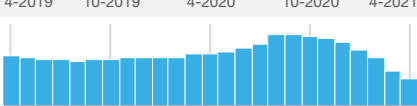
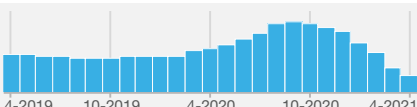



Key Metrics	Historical Sparkbars	4-2020	4-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		77	103	+ 33.8%	444	471	+ 6.1%
Pending Sales		45	110	+ 144.4%	291	508	+ 74.6%
Closed Sales		84	134	+ 59.5%	343	459	+ 33.8%
Days on Market Until Sale		155	108	- 30.3%	143	125	- 12.6%
Median Sales Price		\$754,523	\$983,500	+ 30.3%	\$761,625	\$975,000	+ 28.0%
Average Sales Price		\$1,007,386	\$1,983,941	+ 96.9%	\$1,041,485	\$1,728,818	+ 66.0%
Percent of List Price Received		96.7%	98.4%	+ 1.8%	97.2%	98.1%	+ 0.9%
Housing Affordability Index		50	39	- 22.0%	49	39	- 20.4%
Inventory of Homes for Sale		452	208	- 54.0%	—	—	—
Months Supply of Inventory		5.3	1.9	- 64.2%	—	—	—

# Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



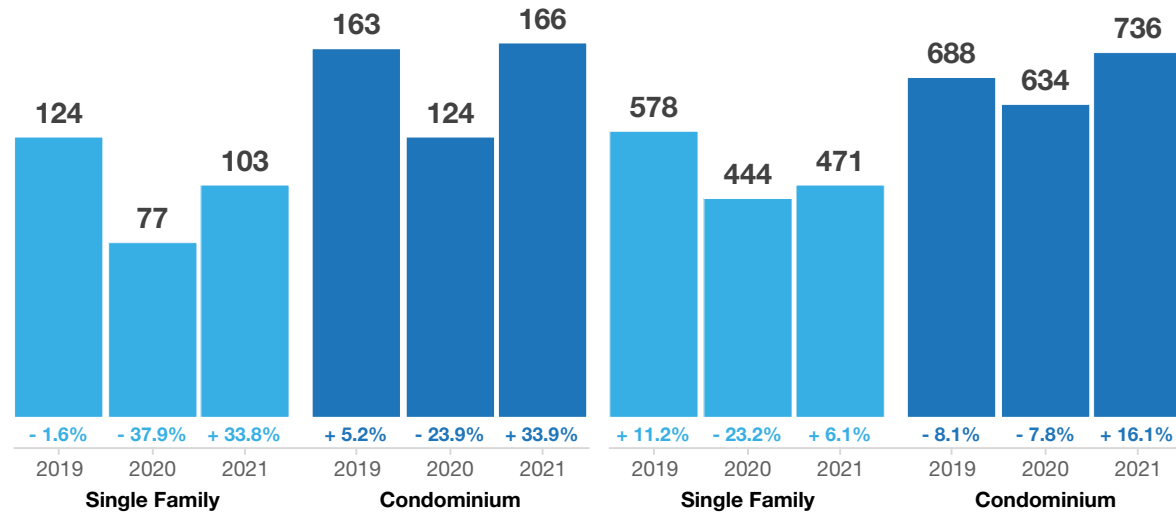
Key Metrics	Historical Sparkbars	4-2020	4-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		124	166	+ 33.9%	634	736	+ 16.1%
Pending Sales		33	210	+ 536.4%	358	956	+ 167.0%
Closed Sales		87	259	+ 197.7%	510	772	+ 51.4%
Days on Market Until Sale		194	143	- 26.3%	148	143	- 3.4%
Median Sales Price		\$602,494	\$695,000	+ 15.4%	\$567,000	\$620,000	+ 9.3%
Average Sales Price		\$987,316	\$958,582	- 2.9%	\$766,493	\$910,412	+ 18.8%
Percent of List Price Received		97.4%	98.1%	+ 0.7%	97.5%	97.6%	+ 0.1%
Housing Affordability Index		63	55	- 12.7%	66	62	- 6.1%
Inventory of Homes for Sale		580	291	- 49.8%	—	—	—
Months Supply of Inventory		5.0	1.9	- 62.0%	—	—	—

# New Listings

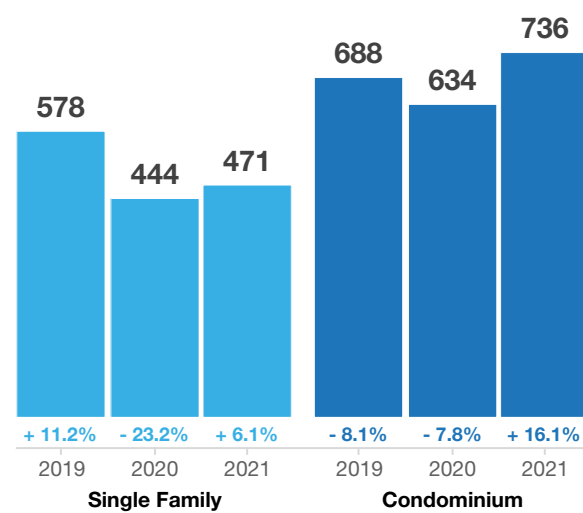
A count of the properties that have been newly listed on the market in a given month.



## April

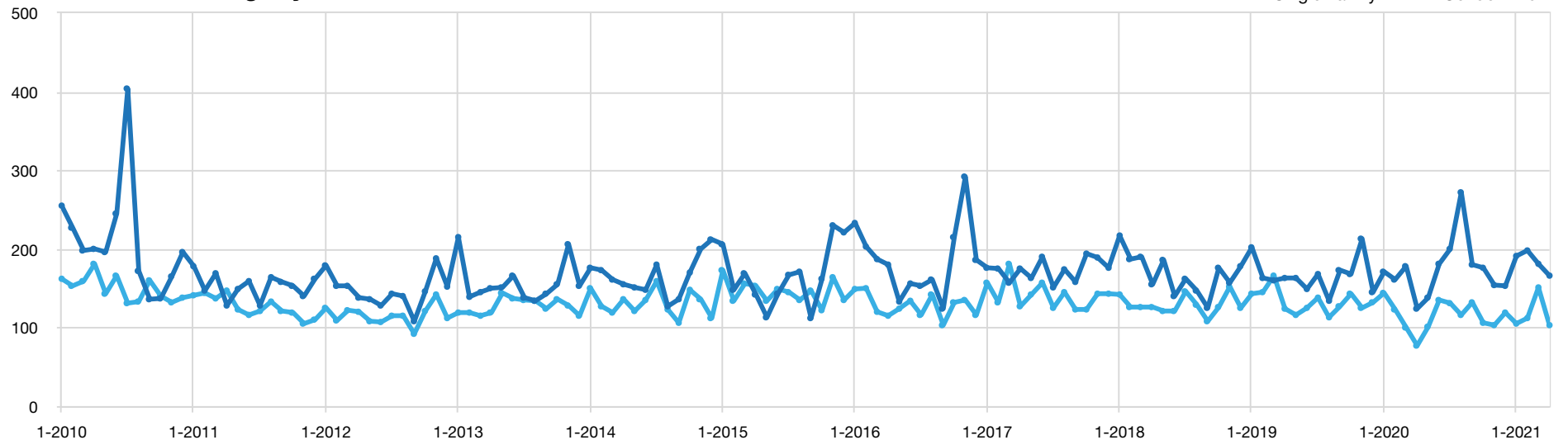


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	101	- 12.9%	138	- 15.3%
Jun-2020	135	+ 8.0%	181	+ 21.5%
Jul-2020	131	- 5.1%	200	+ 19.0%
Aug-2020	116	+ 2.7%	272	+ 103.0%
Sep-2020	132	+ 3.9%	180	+ 4.0%
Oct-2020	106	- 25.9%	176	+ 4.8%
Nov-2020	103	- 17.6%	154	- 27.7%
Dec-2020	119	- 9.8%	153	+ 5.5%
Jan-2021	105	- 27.1%	191	+ 11.7%
Feb-2021	112	- 8.9%	198	+ 23.0%
Mar-2021	151	+ 51.0%	181	+ 1.7%
<b>Apr-2021</b>	<b>103</b>	<b>+ 33.8%</b>	<b>166</b>	<b>+ 33.9%</b>
12-Month Avg	118	- 3.3%	183	+ 13.0%

## Historical New Listings by Month



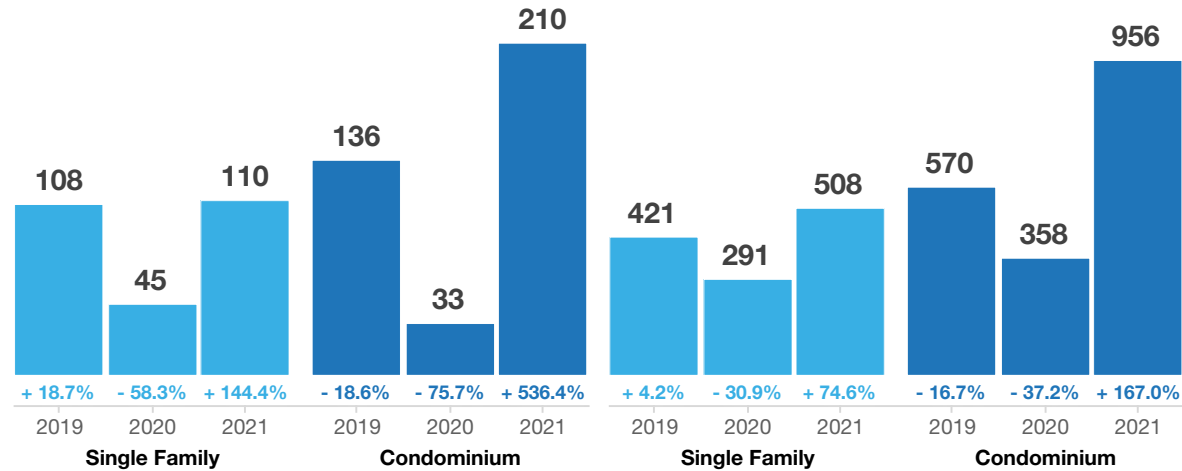
# Pending Sales

A count of the properties on which offers have been accepted in a given month.



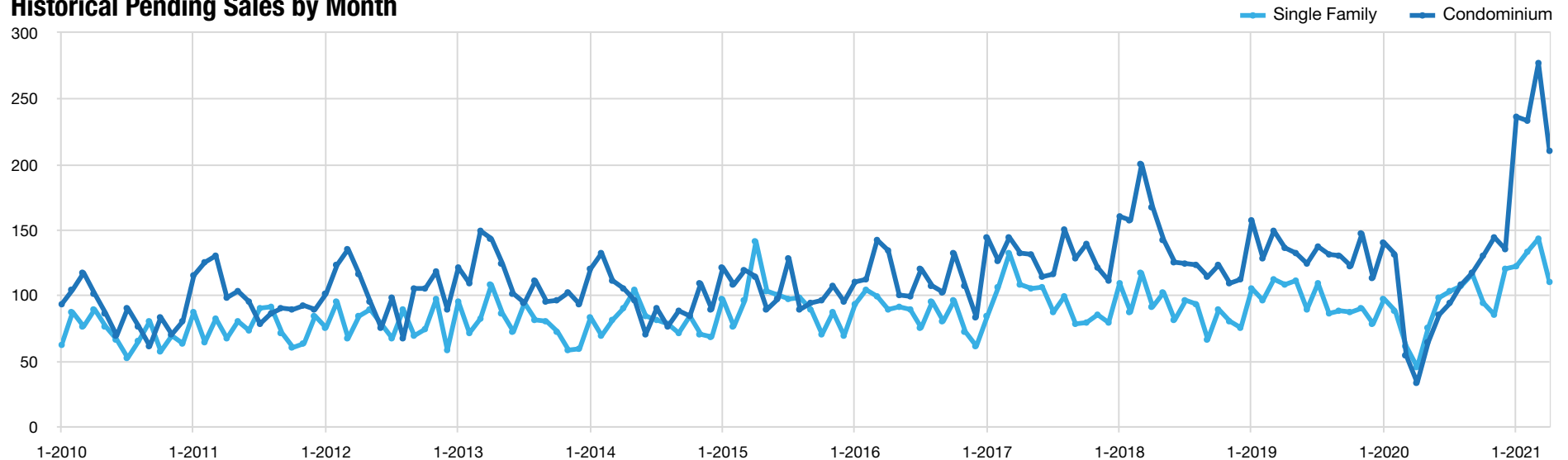
## April

## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	75	- 32.4%	64	- 51.5%
Jun-2020	98	+ 10.1%	85	- 31.5%
Jul-2020	103	- 5.5%	94	- 31.4%
Aug-2020	107	+ 24.4%	108	- 17.6%
Sep-2020	116	+ 31.8%	117	- 10.0%
Oct-2020	94	+ 8.0%	130	+ 6.6%
Nov-2020	85	- 5.6%	144	- 2.0%
Dec-2020	120	+ 53.8%	135	+ 19.5%
Jan-2021	122	+ 25.8%	236	+ 68.6%
Feb-2021	133	+ 51.1%	233	+ 77.9%
Mar-2021	143	+ 134.4%	277	+ 413.0%
<b>Apr-2021</b>	<b>110</b>	<b>+ 144.4%</b>	<b>210</b>	<b>+ 536.4%</b>
12-Month Avg	109	+ 26.7%	153	+ 31.9%

## Historical Pending Sales by Month



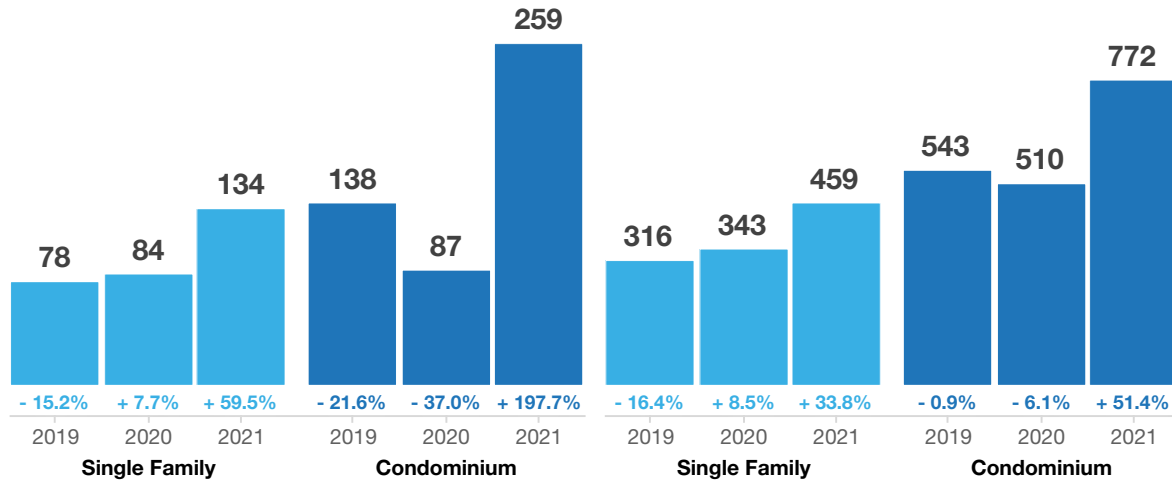
# Closed Sales

A count of the actual sales that closed in a given month.



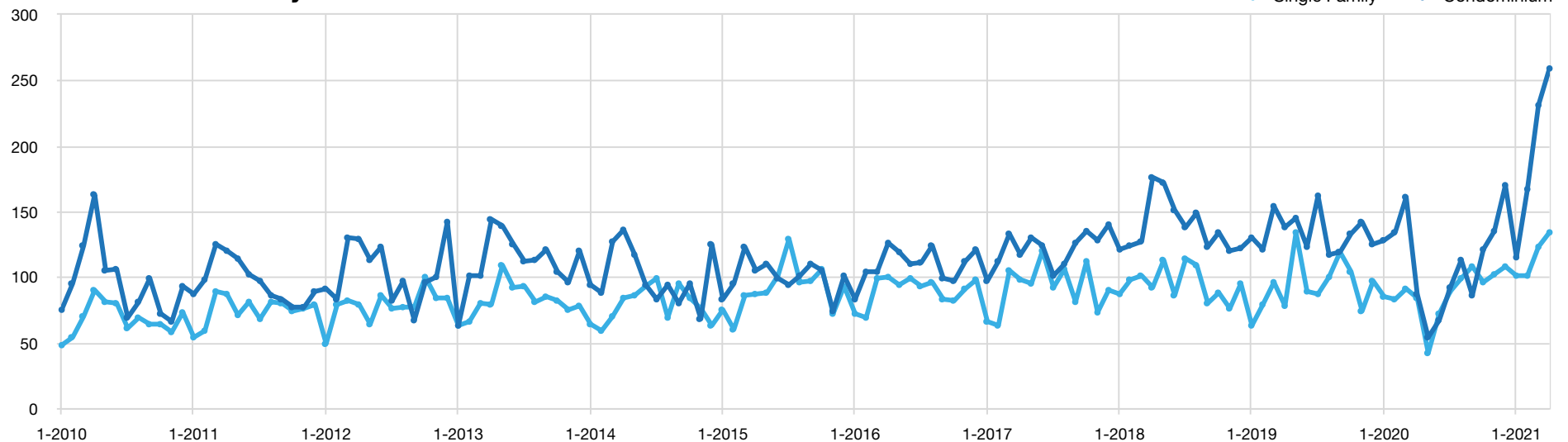
## April

## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	42	- 68.7%	54	- 62.8%
Jun-2020	72	- 19.1%	67	- 45.5%
Jul-2020	89	+ 2.3%	92	- 43.2%
Aug-2020	99	- 1.0%	113	- 3.4%
Sep-2020	108	- 9.2%	86	- 27.7%
Oct-2020	96	- 7.7%	121	- 9.0%
Nov-2020	102	+ 37.8%	135	- 4.9%
Dec-2020	108	+ 11.3%	170	+ 36.0%
Jan-2021	101	+ 18.8%	115	- 10.2%
Feb-2021	101	+ 21.7%	167	+ 24.6%
Mar-2021	123	+ 35.2%	231	+ 43.5%
<b>Apr-2021</b>	<b>134</b>	<b>+ 59.5%</b>	<b>259</b>	<b>+ 197.7%</b>
12-Month Avg	98	+ 2.1%	134	+ 2.3%

## Historical Closed Sales by Month



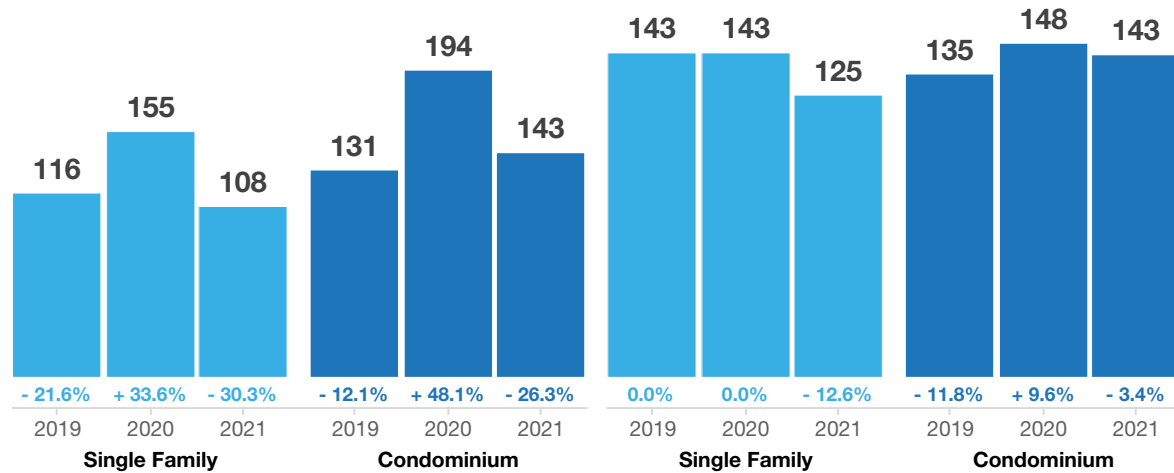
# Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



## April

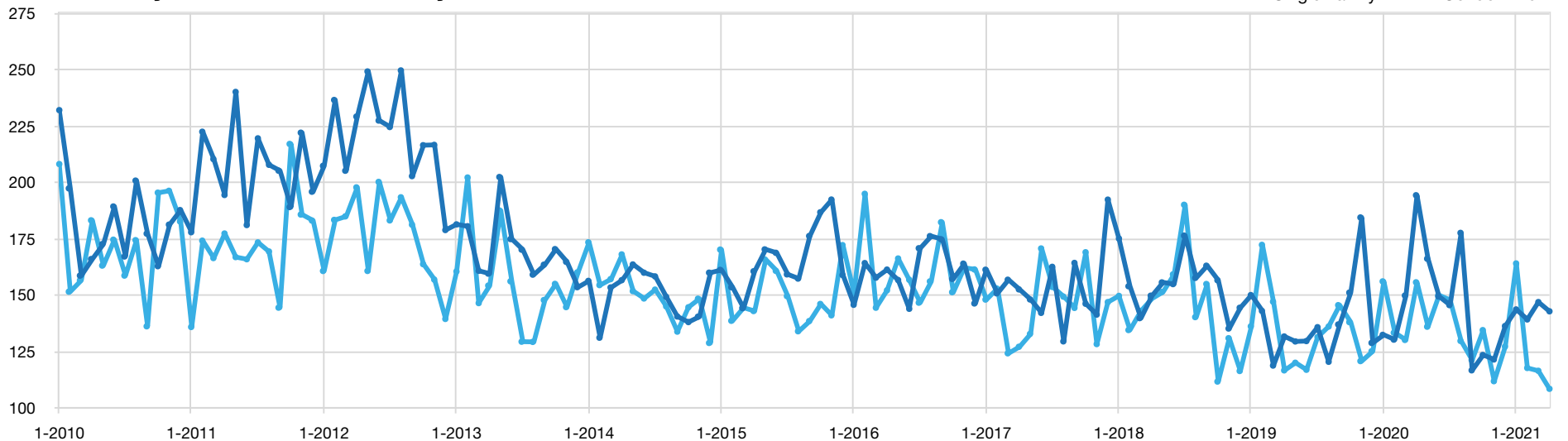
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	136	+ 13.3%	166	+ 28.7%
Jun-2020	150	+ 28.2%	149	+ 15.5%
Jul-2020	148	+ 13.0%	145	+ 7.4%
Aug-2020	129	- 5.1%	177	+ 47.5%
Sep-2020	121	- 16.6%	116	- 15.3%
Oct-2020	134	- 2.9%	123	- 18.5%
Nov-2020	111	- 7.5%	121	- 34.2%
Dec-2020	127	+ 1.6%	136	+ 6.3%
Jan-2021	164	+ 5.1%	143	+ 8.3%
Feb-2021	117	- 12.0%	139	+ 6.9%
Mar-2021	116	- 10.8%	147	- 2.0%
<b>Apr-2021</b>	<b>108</b>	<b>- 30.3%</b>	<b>143</b>	<b>- 26.3%</b>
12-Month Avg*	128	- 4.0%	141	- 0.9%

\* Days on Market for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

## Historical Days on Market Until Sale by Month



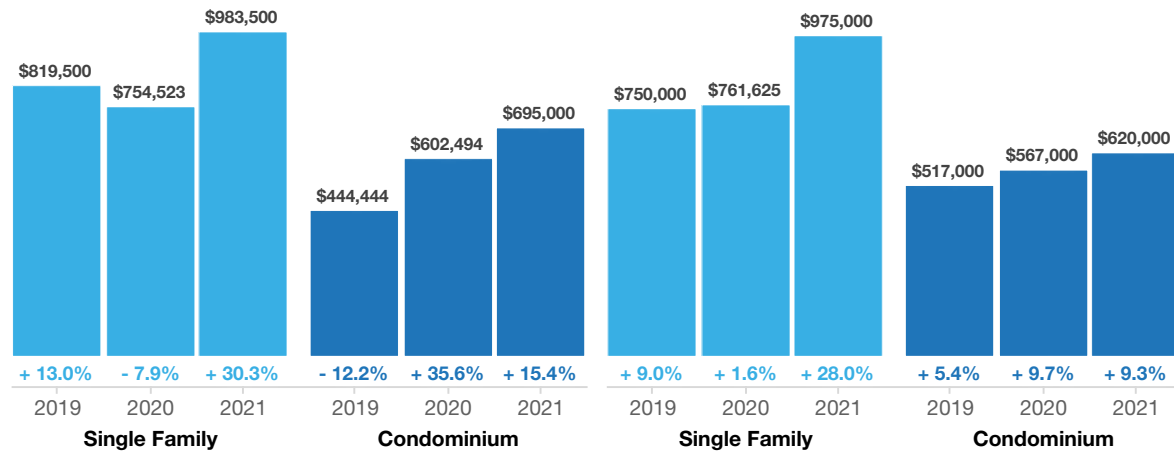
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## April

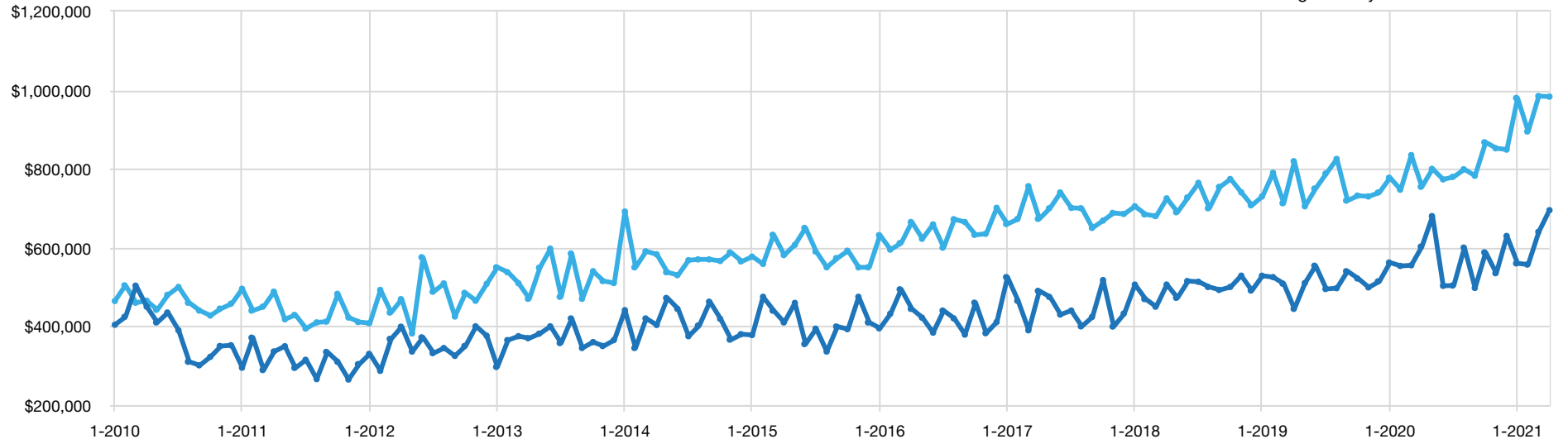
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	\$800,000	+ 13.5%	\$680,000	+ 33.3%
Jun-2020	\$773,250	+ 3.1%	\$503,000	- 9.2%
Jul-2020	\$779,690	- 1.1%	\$503,765	+ 1.8%
Aug-2020	\$799,000	- 3.2%	\$600,000	+ 20.7%
Sep-2020	\$782,500	+ 8.8%	\$497,500	- 7.9%
Oct-2020	\$867,500	+ 18.5%	\$587,800	+ 12.7%
Nov-2020	\$852,500	+ 16.8%	\$535,000	+ 7.2%
Dec-2020	\$849,000	+ 14.7%	\$629,500	+ 22.4%
Jan-2021	\$980,000	+ 26.0%	\$560,000	- 0.4%
Feb-2021	\$895,000	+ 19.8%	\$556,990	+ 0.6%
Mar-2021	\$985,000	+ 18.0%	\$640,000	+ 15.3%
<b>Apr-2021</b>	<b>\$983,500</b>	<b>+ 30.3%</b>	<b>\$695,000</b>	<b>+ 15.4%</b>
12-Month Avg*	\$855,000	+ 14.2%	\$600,000	+ 13.5%

\* Median Sales Price for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

## Historical Median Sales Price by Month



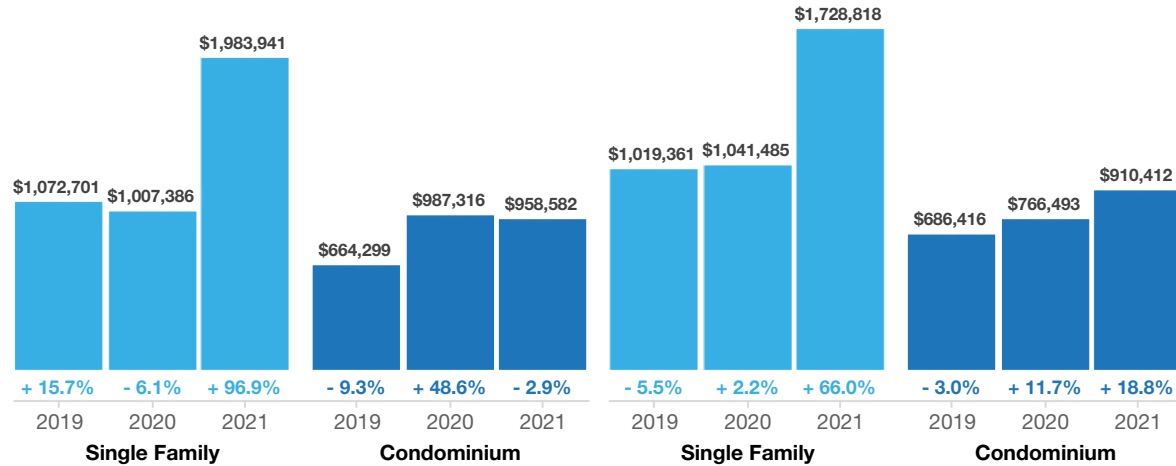
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## April

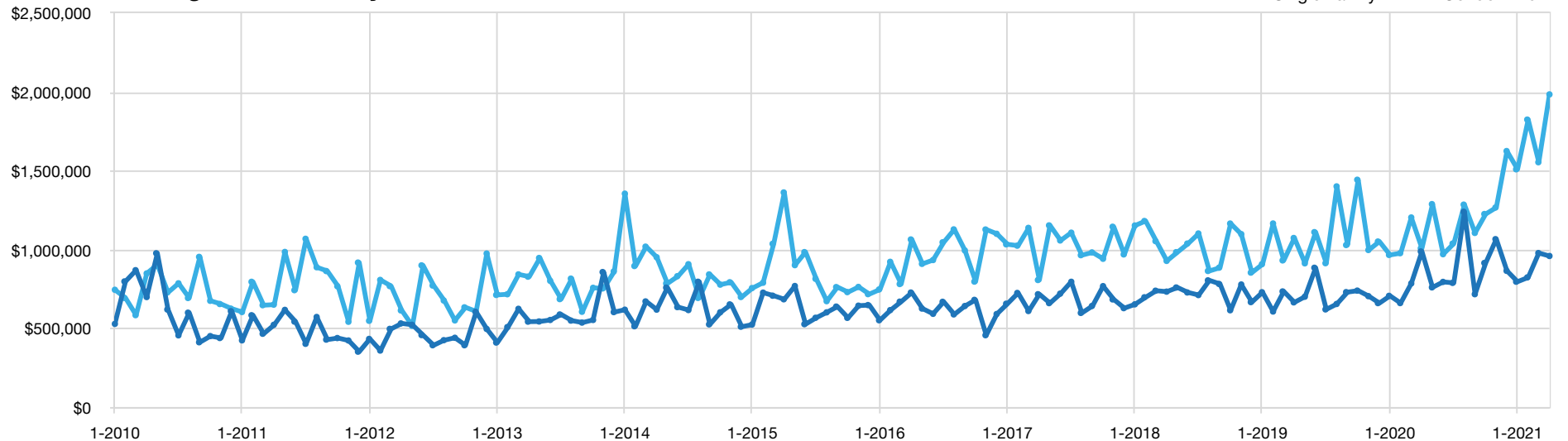
## Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	\$1,287,678	+ 41.2%	\$759,440	+ 8.5%
Jun-2020	\$969,948	- 12.6%	\$794,081	- 10.2%
Jul-2020	\$1,037,229	+ 13.6%	\$787,849	+ 27.2%
Aug-2020	\$1,284,432	- 8.3%	\$1,238,925	+ 89.4%
Sep-2020	\$1,104,911	+ 7.5%	\$716,109	- 1.8%
Oct-2020	\$1,224,740	- 15.1%	\$914,173	+ 23.7%
Nov-2020	\$1,266,251	+ 27.1%	\$1,065,336	+ 51.4%
Dec-2020	\$1,624,298	+ 54.7%	\$864,417	+ 31.1%
Jan-2021	\$1,508,568	+ 56.3%	\$795,440	+ 12.7%
Feb-2021	\$1,824,061	+ 86.8%	\$822,458	+ 24.7%
Mar-2021	\$1,553,529	+ 29.2%	\$977,226	+ 24.6%
<b>Apr-2021</b>	<b>\$1,983,941</b>	<b>+ 96.9%</b>	<b>\$958,582</b>	<b>- 2.9%</b>
12-Month Avg*	\$1,428,430	+ 31.5%	\$914,598	+ 25.8%

\* Avg. Sales Price for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

## Historical Average Sales Price by Month



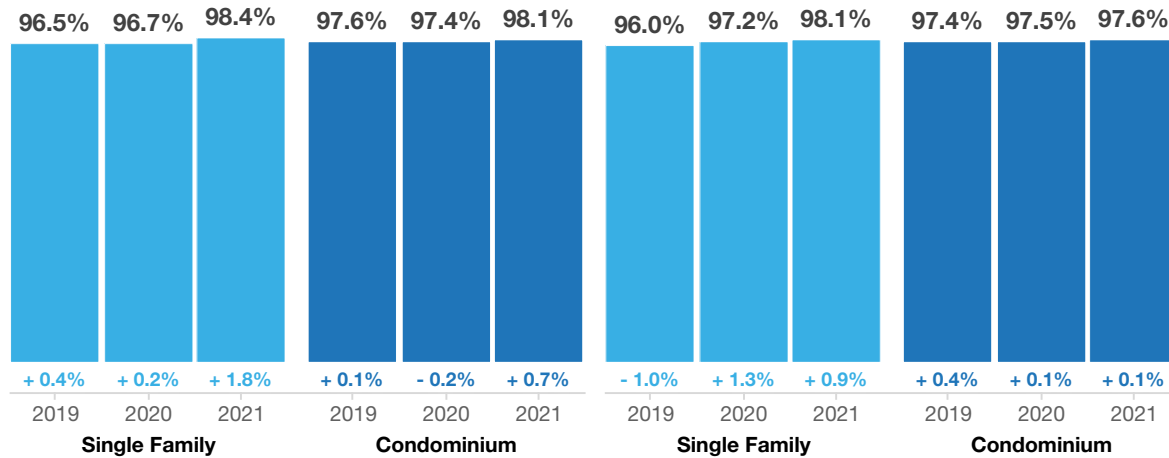
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## April

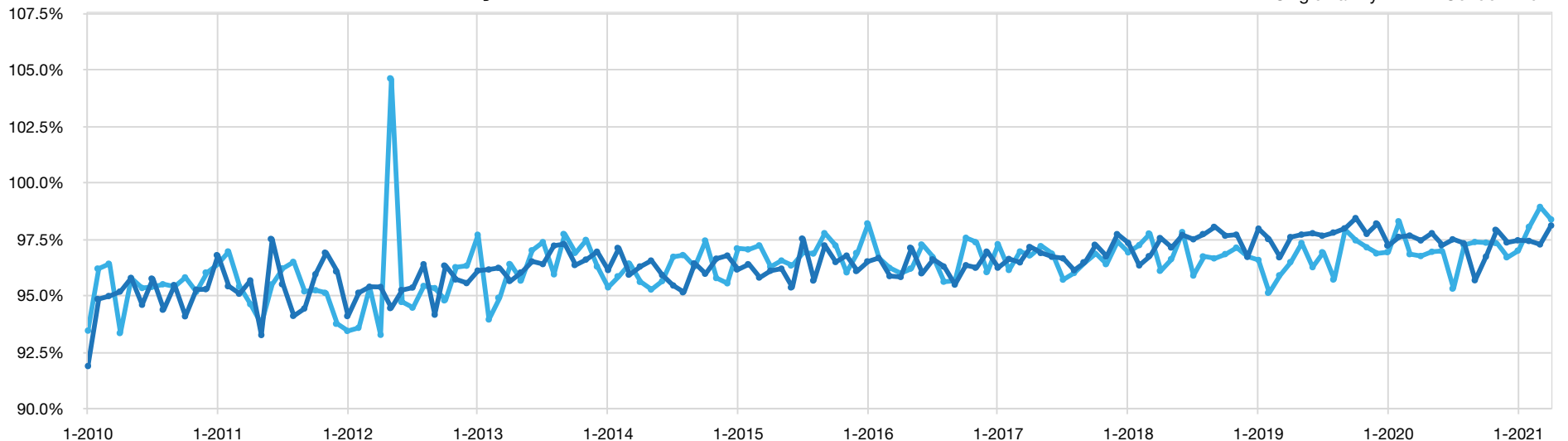
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	96.9%	- 0.4%	97.7%	0.0%
Jun-2020	97.0%	+ 0.8%	97.2%	- 0.5%
Jul-2020	95.3%	- 1.7%	97.5%	- 0.1%
Aug-2020	97.2%	+ 1.6%	97.3%	- 0.5%
Sep-2020	97.4%	- 0.5%	95.7%	- 2.3%
Oct-2020	97.3%	- 0.1%	96.7%	- 1.7%
Nov-2020	97.3%	+ 0.2%	97.9%	+ 0.2%
Dec-2020	96.7%	- 0.1%	97.3%	- 0.9%
Jan-2021	97.0%	+ 0.1%	97.4%	+ 0.2%
Feb-2021	98.0%	- 0.3%	97.4%	- 0.2%
Mar-2021	98.9%	+ 2.2%	97.2%	- 0.4%
<b>Apr-2021</b>	<b>98.4%</b>	<b>+ 1.8%</b>	<b>98.1%</b>	<b>+ 0.7%</b>
12-Month Avg*	97.4%	+ 0.4%	97.4%	- 0.4%

\* Pct. of List Price Received for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

## Historical Percent of List Price Received by Month



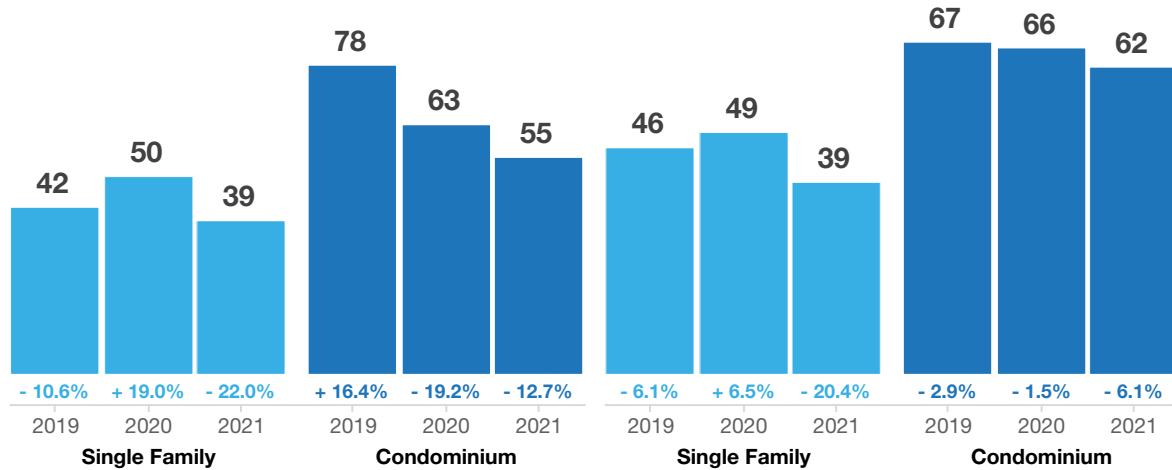
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



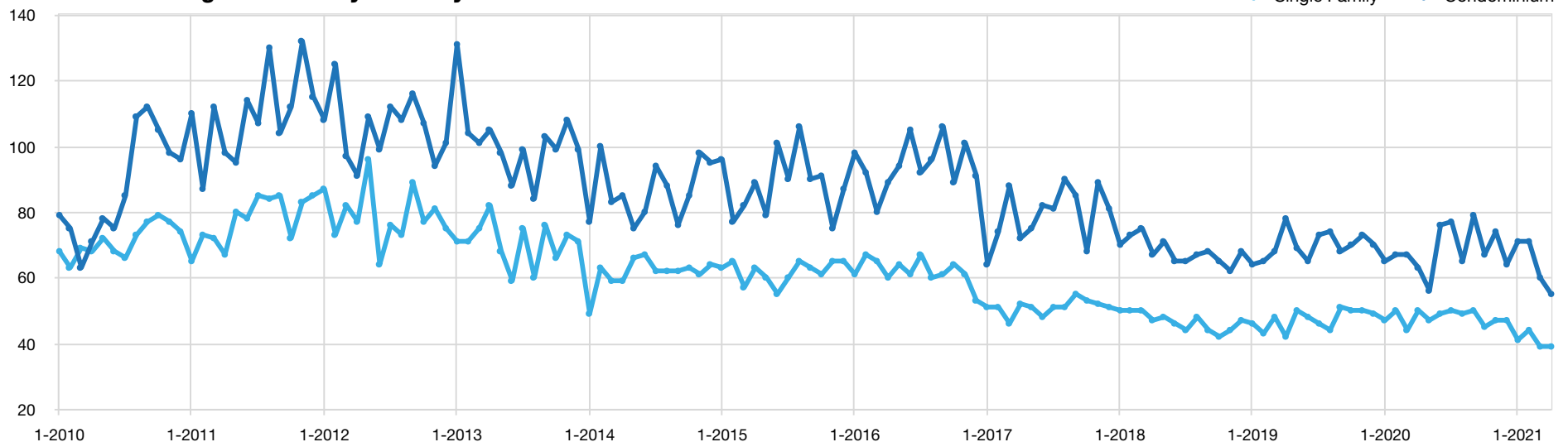
## April

## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	47	- 6.0%	56	- 18.8%
Jun-2020	49	+ 2.1%	76	+ 16.9%
Jul-2020	50	+ 8.7%	77	+ 5.5%
Aug-2020	49	+ 11.4%	65	- 12.2%
Sep-2020	50	- 2.0%	79	+ 16.2%
Oct-2020	45	- 10.0%	67	- 4.3%
Nov-2020	47	- 6.0%	74	+ 1.4%
Dec-2020	47	- 4.1%	64	- 8.6%
Jan-2021	41	- 12.8%	71	+ 9.2%
Feb-2021	44	- 12.0%	71	+ 6.0%
Mar-2021	39	- 11.4%	60	- 10.4%
<b>Apr-2021</b>	<b>39</b>	<b>- 22.0%</b>	<b>55</b>	<b>- 12.7%</b>
12-Month Avg	46	- 4.2%	68	- 1.4%

## Historical Housing Affordability Index by Month

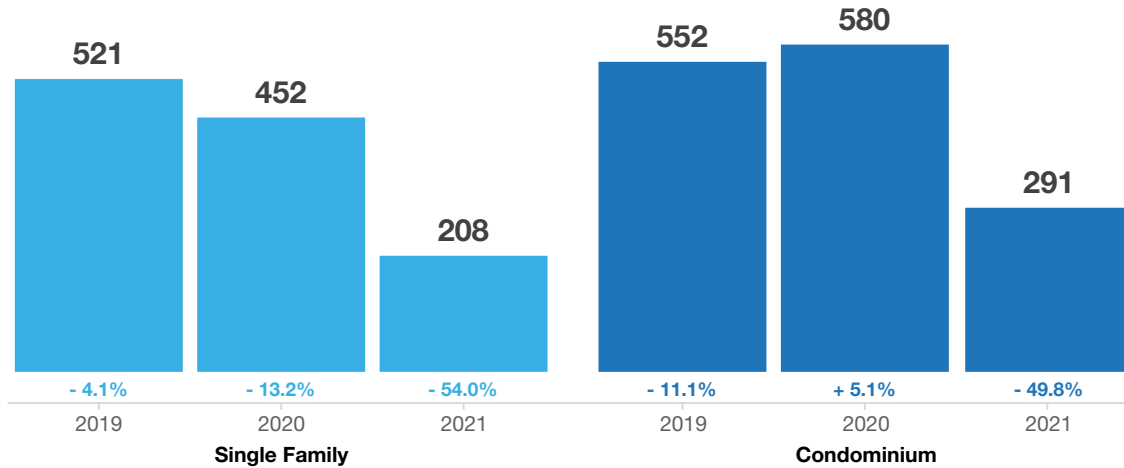


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

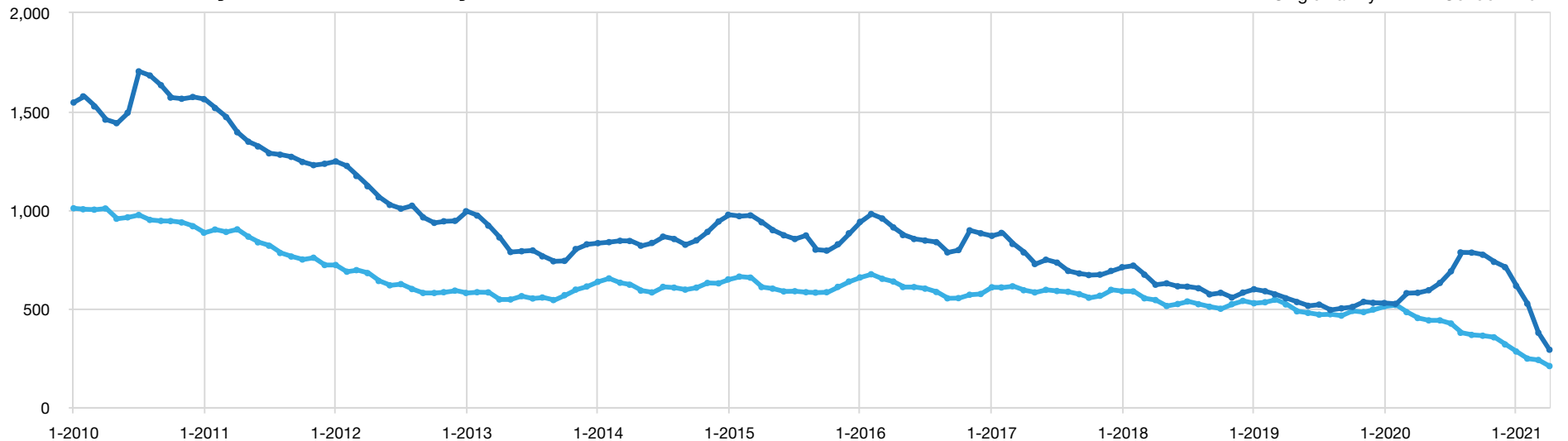


## April



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	440	- 9.5%	593	+ 11.3%
Jun-2020	440	- 7.9%	630	+ 22.6%
Jul-2020	424	- 9.6%	689	+ 32.5%
Aug-2020	377	- 20.0%	785	+ 59.2%
Sep-2020	366	- 21.1%	784	+ 56.5%
Oct-2020	362	- 25.8%	773	+ 52.2%
Nov-2020	354	- 26.6%	737	+ 38.0%
Dec-2020	318	- 35.8%	710	+ 34.2%
Jan-2021	282	- 44.8%	615	+ 16.5%
Feb-2021	246	- 52.5%	525	+ 0.2%
Mar-2021	239	- 50.4%	377	- 34.8%
<b>Apr-2021</b>	<b>208</b>	<b>- 54.0%</b>	<b>291</b>	<b>- 49.8%</b>
12-Month Avg	338	- 30.0%	626	+ 18.3%

## Historical Inventory of Homes for Sale by Month

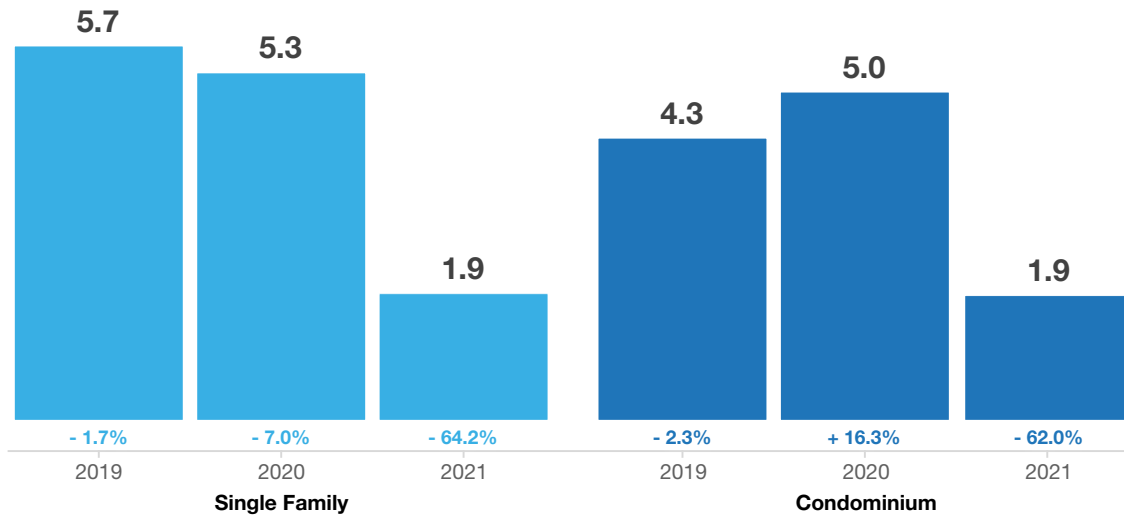


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



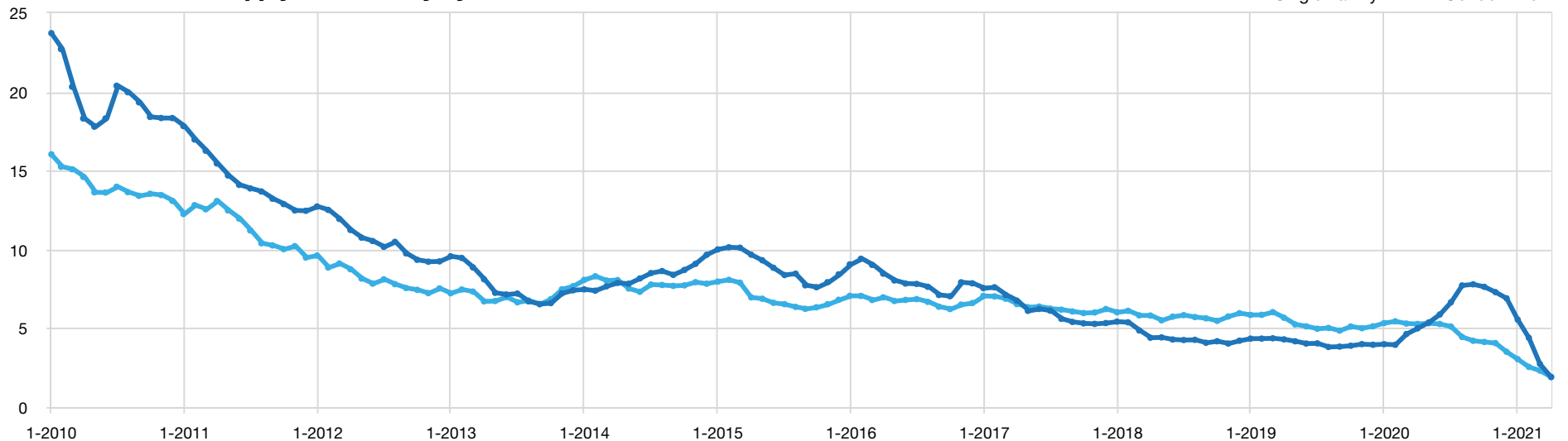
## April



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2020	5.3	+ 1.9%	5.4	+ 28.6%
Jun-2020	5.3	+ 3.9%	5.9	+ 47.5%
Jul-2020	5.1	+ 2.0%	6.6	+ 65.0%
Aug-2020	4.4	- 12.0%	7.7	+ 102.6%
Sep-2020	4.2	- 14.3%	7.8	+ 105.3%
Oct-2020	4.1	- 19.6%	7.6	+ 94.9%
Nov-2020	4.1	- 18.0%	7.3	+ 82.5%
Dec-2020	3.5	- 31.4%	6.9	+ 72.5%
Jan-2021	3.0	- 43.4%	5.5	+ 37.5%
Feb-2021	2.5	- 53.7%	4.4	+ 12.8%
Mar-2021	2.3	- 56.6%	2.7	- 41.3%
<b>Apr-2021</b>	<b>1.9</b>	<b>- 64.2%</b>	<b>1.9</b>	<b>- 62.0%</b>
12-Month Avg*	3.8	- 25.8%	5.8	+ 41.6%

\* Months Supply for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

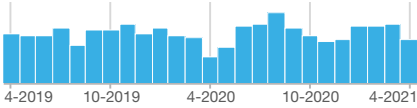
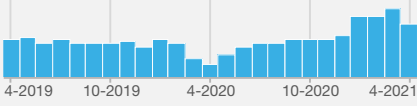

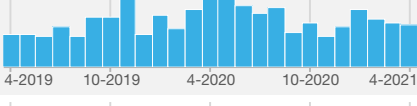
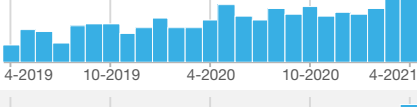
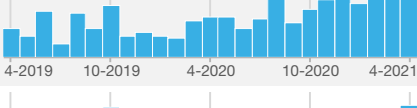
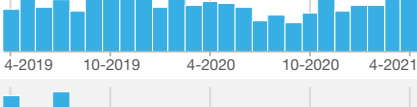
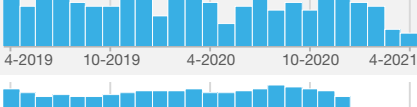
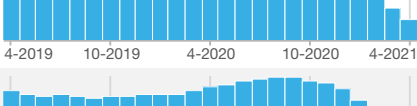
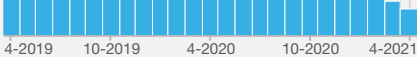
## Historical Months Supply of Inventory by Month



# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2020	4-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		223	298	+ 33.6%	1,191	1,367	+ 14.8%
Pending Sales		85	360	+ 323.5%	694	1,645	+ 137.0%
Closed Sales		186	440	+ 136.6%	907	1,380	+ 52.1%
Days on Market Until Sale		174	137	- 21.3%	150	142	- 5.3%
Median Sales Price		\$690,000	\$808,750	+ 17.2%	\$671,500	\$770,000	+ 14.7%
Average Sales Price		\$949,126	\$1,266,212	+ 33.4%	\$856,388	\$1,169,942	+ 36.6%
Percent of List Price Received		97.2%	98.0%	+ 0.8%	97.2%	97.5%	+ 0.3%
Housing Affordability Index		55	48	- 12.7%	56	50	- 10.7%
Inventory of Homes for Sale		1,347	685	- 49.1%	—	—	—
Months Supply of Inventory		6.3	2.4	- 61.9%	—	—	—

# Single Family Monthly Sales Volume

April 2021



Area Name	April 2021			March 2021			April 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$9,302,000	\$950,000	5	\$5,906,000	\$1,350,000	12	\$16,442,500	\$857,500
Hana	0	--	--	1	\$780,000	\$780,000	1	\$895,000	\$895,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	10	\$22,505,000	\$2,177,500	7	\$21,015,500	\$2,387,000	2	\$4,500,000	\$2,250,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	15	\$12,040,100	\$825,100	18	\$13,818,500	\$755,000	15	\$10,346,625	\$690,000
Kapalua	8	\$50,995,000	\$5,315,000	1	\$4,850,000	\$4,850,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	14	\$22,983,000	\$1,137,500	23	\$25,579,000	\$899,000	15	\$16,479,499	\$790,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	11	\$14,388,500	\$885,000	10	\$16,656,500	\$1,514,000	6	\$8,379,750	\$1,300,000
Lahaina	10	\$13,899,000	\$1,024,500	6	\$21,942,124	\$3,797,500	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$1,730,000	\$865,000	5	\$5,193,875	\$1,125,000	8	\$7,105,000	\$661,250
Maui Meadows	7	\$10,691,500	\$1,459,000	5	\$8,290,000	\$1,650,000	0	--	--
Nahiku	0	--	--	0	--	--	1	\$795,000	\$795,000
Napili/Kahana/Honokowai	7	\$6,742,000	\$975,000	6	\$6,822,000	\$1,171,250	1	\$699,000	\$699,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	6	\$5,613,000	\$899,000	7	\$9,241,549	\$999,999	3	\$1,894,000	\$590,000
Spreckelsville/Paia/Kuau	3	\$2,770,000	\$865,000	4	\$10,077,000	\$2,499,500	0	--	--
Wailea/Makena	10	\$71,753,088	\$4,392,500	6	\$26,652,880	\$3,657,000	2	\$4,950,000	\$2,475,000
Wailuku	18	\$13,585,925	\$772,500	15	\$11,914,100	\$750,000	16	\$11,204,060	\$713,295
Lanai	4	\$5,380,000	\$1,525,000	0	--	--	1	\$440,000	\$440,000
Molokai	2	\$1,470,000	\$735,000	4	\$2,345,000	\$472,500	1	\$490,000	\$490,000
<b>All MLS</b>	<b>134</b>	<b>\$265,848,113</b>	<b>\$983,500</b>	<b>123</b>	<b>\$191,084,028</b>	<b>\$985,000</b>	<b>84</b>	<b>\$84,620,434</b>	<b>\$754,523</b>

# Condominium Monthly Sales Volume

April 2021



Area Name	April 2021			March 2021			April 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	38	\$44,399,500	\$965,000	24	\$34,012,000	\$1,210,000	21	\$40,966,500	\$2,150,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	1	\$330,000	\$330,000	1	\$180,000	\$180,000	2	\$451,000	\$225,500
Kapalua	22	\$32,757,500	\$1,030,000	9	\$16,741,750	\$1,065,000	3	\$4,387,000	\$735,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	81	\$47,725,938	\$535,000	78	\$49,960,270	\$547,500	30	\$15,305,300	\$452,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	21	\$16,408,230	\$594,520	14	\$9,575,910	\$562,500	7	\$4,680,754	\$602,494
Maalaea	7	\$3,730,000	\$520,000	10	\$4,370,000	\$439,500	2	\$639,000	\$319,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	38	\$23,083,488	\$546,000	35	\$20,358,652	\$548,000	11	\$4,664,900	\$445,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$675,000	\$675,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	39	\$74,789,500	\$1,398,000	45	\$84,947,600	\$1,448,000	7	\$13,234,000	\$950,000
Wailuku	10	\$4,503,000	\$400,000	11	\$4,792,500	\$427,000	1	\$434,000	\$434,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$545,500	\$272,750	4	\$800,600	\$155,000	2	\$459,000	\$229,500
<b>All MLS</b>	<b>259</b>	<b>\$248,272,656</b>	<b>\$695,000</b>	<b>231</b>	<b>\$225,739,282</b>	<b>\$640,000</b>	<b>87</b>	<b>\$85,896,454</b>	<b>\$602,494</b>

# Land Monthly Sales Volume

April 2021



Area Name	April 2021			March 2021			April 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	9	\$8,028,000	\$725,000	4	\$2,900,000	\$500,000	3	\$1,084,000	\$325,000
Hana	3	\$6,415,000	\$435,000	2	\$1,049,000	\$524,500	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	6	\$3,729,000	\$567,500	8	\$4,915,000	\$505,000	1	\$355,000	\$355,000
Kahakuloa	0	--	--	0	--	--	1	\$425,000	\$425,000
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	7	\$10,465,000	\$1,400,000	1	\$850,000	\$850,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$512,000	\$512,000	0	--	--	1	\$330,000	\$330,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$4,265,585	\$915,585	3	\$1,879,000	\$599,000	4	\$1,326,000	\$357,500
Lahaina	3	\$3,200,000	\$700,000	3	\$5,507,000	\$2,100,000	0	--	--
Maalaea	1	\$1,100,000	\$1,100,000	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$2,199,000	\$487,000	9	\$5,803,934	\$500,000	2	\$860,000	\$430,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	1	\$850,000	\$850,000	0	--	--
Pukalani	0	--	--	1	\$242,000	\$242,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$1,665,000	\$1,665,000	1	\$675,000	\$675,000
Wailuku	3	\$2,065,000	\$640,000	0	--	--	2	\$965,500	\$482,750
Lanai	0	--	--	2	\$2,600,000	\$1,300,000	0	--	--
Molokai	4	\$1,034,000	\$179,500	5	\$895,999	\$110,000	0	--	--
<b>All MLS</b>	<b>47</b>	<b>\$43,012,585</b>	<b>\$650,000</b>	<b>40</b>	<b>\$29,156,933</b>	<b>\$510,000</b>	<b>15</b>	<b>\$6,020,500</b>	<b>\$425,000</b>

# Single Family Sales – Year to Date

April 2021 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-21 YTD Sales	Apr-20 YTD Sales	Unit Change	Percent Change	Apr-21 YTD Average	Apr-20 YTD Average	Dollar Change	Percent Change	Apr-21 YTD Median	Apr-20 YTD Median	Dollar Change	Percent Change	Apr-21 YTD Volume	Apr-20 YTD Volume	Dollar Change	Percent Change
Haiku	28	32	-4	-12.5%	\$1,205,214	\$1,211,484	-\$6,270	-0.5%	\$1,065,000	\$951,000	+\$114,000	+12.0%	\$33,746,000	\$38,767,500	-\$5,021,500	-13.0%
Hana	3	1	+2	+200.0%	\$910,000	\$895,000	+\$15,000	+1.7%	\$780,000	\$895,000	-\$115,000	-12.8%	\$2,730,000	\$895,000	+\$1,835,000	+205.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	29	9	+20	+222.2%	\$3,069,655	\$2,113,889	+\$955,766	+45.2%	\$2,374,500	\$2,100,000	+\$274,500	+13.1%	\$89,020,000	\$19,025,005	+\$69,994,995	+367.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	48	39	+9	+23.1%	\$769,408	\$669,445	+\$99,963	+14.9%	\$775,000	\$662,650	+\$112,350	+17.0%	\$36,931,600	\$26,108,370	+\$10,823,230	+41.5%
Kapalua	13	3	+10	+333.3%	\$5,065,962	\$3,623,333	+\$1,442,628	+39.8%	\$4,305,000	\$2,450,000	+\$1,855,000	+75.7%	\$65,857,500	\$10,870,000	+\$54,987,500	+505.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	74	51	+23	+45.1%	\$1,212,750	\$1,150,800	+\$61,950	+5.4%	\$943,000	\$840,000	+\$103,000	+12.3%	\$89,743,500	\$58,690,803	+\$31,052,697	+52.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	31	24	+7	+29.2%	\$1,381,581	\$1,097,455	+\$284,126	+25.9%	\$1,200,000	\$966,250	+\$233,750	+24.2%	\$42,829,000	\$26,338,908	+\$16,490,092	+62.6%
Lahaina	26	13	+13	+100.0%	\$2,507,274	\$1,861,417	+\$645,857	+34.7%	\$1,856,500	\$1,180,000	+\$676,500	+57.3%	\$65,189,124	\$24,198,418	+\$40,990,706	+169.4%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	15	25	-10	-40.0%	\$816,692	\$890,242	-\$73,550	-8.3%	\$799,000	\$687,500	+\$111,500	+16.2%	\$12,250,375	\$22,256,050	-\$10,005,675	-45.0%
Maui Meadows	16	4	+12	+300.0%	\$1,478,219	\$1,201,250	+\$276,969	+23.1%	\$1,440,000	\$1,215,000	+\$225,000	+18.5%	\$23,651,500	\$4,805,000	+\$18,846,500	+392.2%
Nahiku	0	1	-1	-100.0%	--	\$795,000	--	--	--	\$795,000	--	--	\$0	\$795,000	-\$795,000	-100.0%
Napili/Kahana/Honokowai	24	12	+12	+100.0%	\$1,284,854	\$1,955,091	-\$670,237	-34.3%	\$976,000	\$1,100,000	-\$124,000	-11.3%	\$30,836,500	\$23,281,000	+\$7,555,500	+32.5%
Olowalu	2	0	+2	--	\$6,800,000	--	--	--	\$6,800,000	--	--	--	\$13,600,000	\$0	+\$13,600,000	--
Pukalani	23	21	+2	+9.5%	\$1,059,806	\$754,548	+\$305,259	+40.5%	\$899,000	\$764,000	+\$135,000	+17.7%	\$24,375,549	\$15,845,500	+\$8,530,049	+53.8%
Spreckelsville/Paia/Kuau	14	5	+9	+180.0%	\$2,426,214	\$1,149,480	+\$1,276,734	+111.1%	\$1,494,000	\$950,000	+\$544,000	+57.3%	\$33,967,000	\$5,747,400	+\$28,219,600	+491.0%
Wailea/Makena	28	8	+20	+250.0%	\$5,874,445	\$2,237,500	+\$3,636,945	+162.5%	\$4,241,000	\$2,200,000	+\$2,041,000	+92.8%	\$164,484,468	\$17,900,000	+\$146,584,468	+818.9%
Wailuku	63	77	-14	-18.2%	\$791,690	\$693,653	+\$98,038	+14.1%	\$777,500	\$721,825	+\$55,675	+7.7%	\$49,876,495	\$53,411,263	-\$3,534,768	-6.6%
Lanai	6	8	-2	-25.0%	\$1,099,000	\$488,875	+\$610,125	+124.8%	\$1,075,000	\$442,500	+\$632,500	+142.9%	\$6,594,000	\$3,911,000	+\$2,683,000	+68.6%
Molokai	16	10	+6	+60.0%	\$490,313	\$511,650	-\$21,338	-4.2%	\$387,500	\$482,500	-\$95,000	-19.7%	\$7,845,000	\$5,116,500	+\$2,728,500	+53.3%
All MLS	459	343	+116	+33.8%	\$1,728,818	\$1,041,485	+\$687,334	+66.0%	\$975,000	\$761,625	+\$213,375	+28.0%	\$793,527,611	\$357,962,717	+\$435,564,894	+121.7%

# Total Condominium Sales – Year to Date

April 2021 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-21 YTD Sales	Apr-20 YTD Sales	Unit Change	Percent Change	Apr-21 YTD Average	Apr-20 YTD Average	Dollar Change	Percent Change	Apr-21 YTD Median	Apr-20 YTD Median	Dollar Change	Percent Change	Apr-21 YTD Volume	Apr-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	89	68	+21	+30.9%	\$1,208,478	\$1,433,892	-\$225,414	-15.7%	\$950,000	\$1,175,000	-\$225,000	-19.1%	\$107,554,500	\$97,504,631	+\$10,049,869	+10.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	6	16	-10	-62.5%	\$255,000	\$154,156	+\$100,844	+65.4%	\$255,000	\$142,500	+\$112,500	+78.9%	\$1,530,000	\$2,466,500	-\$936,500	-38.0%
Kapalua	46	10	+36	+360.0%	\$1,708,897	\$1,462,200	+\$246,697	+16.9%	\$1,072,500	\$985,000	+\$87,500	+8.9%	\$78,609,250	\$14,622,000	+\$63,987,250	+437.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	252	173	+79	+45.7%	\$602,545	\$583,858	+\$18,687	+3.2%	\$529,500	\$500,000	+\$29,500	+5.9%	\$151,841,458	\$101,007,466	+\$50,833,992	+50.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	76	47	+29	+61.7%	\$726,797	\$629,841	+\$96,956	+15.4%	\$557,495	\$595,000	-\$37,505	-6.3%	\$55,236,575	\$29,602,547	+\$25,634,028	+86.6%
Maalaea	24	17	+7	+41.2%	\$464,267	\$401,703	+\$62,564	+15.6%	\$480,000	\$345,000	+\$135,000	+39.1%	\$11,142,400	\$6,828,950	+\$4,313,450	+63.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	113	86	+27	+31.4%	\$586,277	\$548,057	+\$38,220	+7.0%	\$530,000	\$499,200	+\$30,800	+6.2%	\$66,249,285	\$47,132,922	+\$19,116,363	+40.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	2	3	-1	-33.3%	\$665,000	\$626,667	+\$38,333	+6.1%	\$665,000	\$605,000	+\$60,000	+9.9%	\$1,330,000	\$1,880,000	-\$550,000	-29.3%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	113	46	+67	+145.7%	\$1,847,669	\$1,553,304	+\$294,365	+19.0%	\$1,398,000	\$1,025,000	+\$373,000	+36.4%	\$208,786,600	\$71,452,000	+\$137,334,600	+192.2%
Wailuku	39	30	+9	+30.0%	\$462,218	\$432,165	+\$30,053	+7.0%	\$439,000	\$400,000	+\$39,000	+9.7%	\$18,026,490	\$12,964,950	+\$5,061,540	+39.0%
Lanai	0	3	-3	-100.0%	--	\$1,136,000	--	--	--	\$850,000	--	--	\$0	\$3,408,000	-\$3,408,000	-100.0%
Molokai	12	11	+1	+9.1%	\$210,960	\$185,591	+\$25,369	+13.7%	\$174,210	\$190,000	-\$15,790	-8.3%	\$2,531,520	\$2,041,500	+\$490,020	+24.0%
All MLS	772	510	+262	+51.4%	\$910,412	\$766,493	+\$143,919	+18.8%	\$620,000	\$567,000	+\$53,000	+9.3%	\$702,838,078	\$390,911,466	+\$311,926,612	+79.8%

# Fee Simple Condominium Sales – Year to Date

April 2021 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-21 YTD Sales	Apr-20 YTD Sales	Unit Change	Percent Change	Apr-21 YTD Average	Apr-20 YTD Average	Dollar Change	Percent Change	Apr-21 YTD Median	Apr-20 YTD Median	Dollar Change	Percent Change	Apr-21 YTD Volume	Apr-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	81	62	+19	+30.6%	\$1,262,451	\$1,525,042	-\$262,592	-17.2%	\$995,000	\$1,679,500	-\$684,500	-40.8%	\$102,258,500	\$94,552,631	+\$7,705,869	+8.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	6	16	-10	-62.5%	\$255,000	\$154,156	+\$100,844	+65.4%	\$255,000	\$142,500	+\$112,500	+78.9%	\$1,530,000	\$2,466,500	-\$936,500	-38.0%
Kapalua	46	10	+36	+360.0%	\$1,708,897	\$1,462,200	+\$246,697	+16.9%	\$1,072,500	\$985,000	+\$87,500	+8.9%	\$78,609,250	\$14,622,000	+\$63,987,250	+437.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	249	168	+81	+48.2%	\$605,950	\$591,062	+\$14,887	+2.5%	\$530,000	\$513,250	+\$16,750	+3.3%	\$150,881,458	\$99,298,466	+\$51,582,992	+51.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	76	47	+29	+61.7%	\$726,797	\$629,841	+\$96,956	+15.4%	\$557,495	\$595,000	-\$37,505	-6.3%	\$55,236,575	\$29,602,547	+\$25,634,028	+86.6%
Maalaea	15	8	+7	+87.5%	\$531,100	\$494,869	+\$36,231	+7.3%	\$520,000	\$457,000	+\$63,000	+13.8%	\$7,966,500	\$3,958,950	+\$4,007,550	+101.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	99	70	+29	+41.4%	\$582,161	\$596,713	-\$14,552	-2.4%	\$535,000	\$527,500	+\$7,500	+1.4%	\$57,633,985	\$41,769,922	+\$15,864,063	+38.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	2	3	-1	-33.3%	\$665,000	\$626,667	+\$38,333	+6.1%	\$665,000	\$605,000	+\$60,000	+9.9%	\$1,330,000	\$1,880,000	-\$550,000	-29.3%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	113	46	+67	+145.7%	\$1,847,669	\$1,553,304	+\$294,365	+19.0%	\$1,398,000	\$1,025,000	+\$373,000	+36.4%	\$208,786,600	\$71,452,000	+\$137,334,600	+192.2%
Wailuku	39	30	+9	+30.0%	\$462,218	\$432,165	+\$30,053	+7.0%	\$439,000	\$400,000	+\$39,000	+9.7%	\$18,026,490	\$12,964,950	+\$5,061,540	+39.0%
Lanai	0	3	-3	-100.0%	--	\$1,136,000	--	--	--	\$850,000	--	--	\$0	\$3,408,000	-\$3,408,000	-100.0%
Molokai	12	10	+2	+20.0%	\$210,960	\$195,150	+\$15,810	+8.1%	\$174,210	\$205,000	-\$30,790	-15.0%	\$2,531,520	\$1,951,500	+\$580,020	+29.7%
All MLS	738	473	+265	+56.0%	\$927,901	\$799,001	+\$128,900	+16.1%	\$631,360	\$590,000	+\$41,360	+7.0%	\$684,790,878	\$377,927,466	+\$306,863,412	+81.2%

# Leasehold Condominium Sales – Year to Date

April 2021 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-21 YTD Sales	Apr-20 YTD Sales	Unit Change	Percent Change	Apr-21 YTD Average	Apr-20 YTD Average	Dollar Change	Percent Change	Apr-21 YTD Median	Apr-20 YTD Median	Dollar Change	Percent Change	Apr-21 YTD Volume	Apr-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	8	6	+2	+33.3%	\$662,000	\$492,000	+\$170,000	+34.6%	\$675,000	\$470,000	+\$205,000	+43.6%	\$5,296,000	\$2,952,000	+\$2,344,000	+79.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	5	-2	-40.0%	\$320,000	\$341,800	-\$21,800	-6.4%	\$300,000	\$270,000	+\$30,000	+11.1%	\$960,000	\$1,709,000	-\$749,000	-43.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	9	9	0	0.0%	\$352,878	\$318,889	+\$33,989	+10.7%	\$350,000	\$299,500	+\$50,500	+16.9%	\$3,175,900	\$2,870,000	+\$305,900	+10.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	14	16	-2	-12.5%	\$615,379	\$335,188	+\$280,191	+83.6%	\$268,750	\$169,250	+\$99,500	+58.8%	\$8,615,300	\$5,363,000	+\$3,252,300	+60.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$90,000	--	--	--	\$90,000	--	--	\$0	\$90,000	-\$90,000	-100.0%
All MLS	34	37	-3	-8.1%	\$530,800	\$350,919	+\$179,881	+51.3%	\$381,000	\$289,000	+\$92,000	+31.8%	\$18,047,200	\$12,984,000	+\$5,063,200	+39.0%

# Land Sales – Year to Date

April 2021 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-21 YTD Sales	Apr-20 YTD Sales	Unit Change	Percent Change	Apr-21 YTD Average	Apr-20 YTD Average	Dollar Change	Percent Change	Apr-21 YTD Median	Apr-20 YTD Median	Dollar Change	Percent Change	Apr-21 YTD Volume	Apr-20 YTD Volume	Dollar Change	Percent Change
Haiku	17	11	+6	+54.5%	\$838,118	\$565,227	+\$272,890	+48.3%	\$725,000	\$409,000	+\$316,000	+77.3%	\$14,248,000	\$6,217,500	+\$8,030,500	+129.2%
Hana	8	5	+3	+60.0%	\$1,125,625	\$1,134,800	-\$9,175	-0.8%	\$492,500	\$825,000	-\$332,500	-40.3%	\$9,005,000	\$5,674,000	+\$3,331,000	+58.7%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	29	3	+26	+866.7%	\$628,793	\$358,333	+\$270,460	+75.5%	\$535,000	\$355,000	+\$180,000	+50.7%	\$18,235,007	\$1,075,000	+\$17,160,007	+1,596.3%
Kahakuloa	1	1	0	0.0%	\$260,000	\$425,000	-\$165,000	-38.8%	\$260,000	\$425,000	-\$165,000	-38.8%	\$260,000	\$425,000	-\$165,000	-38.8%
Kahului	0	1	-1	-100.0%	--	\$225,000	--	--	--	\$225,000	--	--	\$0	\$225,000	-\$225,000	-100.0%
Kapalua	17	2	+15	+750.0%	\$1,127,353	\$800,000	+\$327,353	+40.9%	\$850,000	\$800,000	+\$50,000	+6.3%	\$19,165,000	\$1,600,000	+\$17,565,000	+1,097.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	2	3	-1	-33.3%	\$584,750	\$523,333	+\$61,417	+11.7%	\$584,750	\$330,000	+\$254,750	+77.2%	\$1,169,500	\$1,570,000	-\$400,500	-25.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	14	11	+3	+27.3%	\$801,970	\$498,441	+\$303,529	+60.9%	\$900,000	\$395,000	+\$505,000	+127.8%	\$11,227,585	\$5,482,850	+\$5,744,735	+104.8%
Lahaina	6	2	+4	+200.0%	\$1,451,167	\$962,500	+\$488,667	+50.8%	\$1,378,500	\$962,500	+\$416,000	+43.2%	\$8,707,000	\$1,925,000	+\$6,782,000	+352.3%
Maalaea	1	0	+1	--	\$1,100,000	--	--	--	\$1,100,000	--	--	--	\$1,100,000	\$0	+\$1,100,000	--
Makawao/Olinda/Haliimaile	19	2	+17	+850.0%	\$645,154	\$430,000	+\$215,154	+50.0%	\$500,000	\$430,000	+\$70,000	+16.3%	\$12,257,934	\$860,000	+\$11,397,934	+1,325.3%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	1	0	+1	--	\$400,000	--	--	--	\$400,000	--	--	--	\$400,000	\$0	+\$400,000	--
Napili/Kahana/Honokowai	1	0	+1	--	\$507,275	--	--	--	\$507,275	--	--	--	\$507,275	\$0	+\$507,275	--
Olowalu	3	0	+3	--	\$1,800,000	--	--	--	\$950,000	--	--	--	\$5,400,000	\$0	+\$5,400,000	--
Pukalani	5	1	+4	+400.0%	\$412,400	\$370,000	+\$42,400	+11.5%	\$420,000	\$370,000	+\$50,000	+13.5%	\$2,062,000	\$370,000	+\$1,692,000	+457.3%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	2	1	+1	+100.0%	\$2,232,500	\$675,000	+\$1,557,500	+230.7%	\$2,232,500	\$675,000	+\$1,557,500	+230.7%	\$4,465,000	\$675,000	+\$3,790,000	+561.5%
Wailuku	9	6	+3	+50.0%	\$562,722	\$330,750	+\$231,972	+70.1%	\$640,000	\$337,500	+\$302,500	+89.6%	\$5,064,500	\$1,984,500	+\$3,080,000	+155.2%
Lanai	2	0	+2	--	\$1,300,000	--	--	--	\$1,300,000	--	--	--	\$2,600,000	\$0	+\$2,600,000	--
Molokai	12	5	+7	+140.0%	\$190,000	\$140,900	+\$49,100	+34.8%	\$110,000	\$110,000	\$0	0.0%	\$2,279,999	\$704,500	+\$1,575,499	+223.6%
All MLS	149	54	+95	+175.9%	\$792,979	\$533,118	+\$259,861	+48.7%	\$615,000	\$395,000	+\$220,000	+55.7%	\$118,153,800	\$28,788,350	+\$89,365,450	+310.4%