

Monthly Indicators



April 2022

The average 30-year fixed rate mortgage exceeded 5% in April, the highest level since 2011, according to Freddie Mac. The recent surge in mortgage rates has reduced the pool of eligible buyers and has caused mortgage applications to decline, with a significant impact on refinance applications, which are down more than 70% compared to this time last year. As the rising costs of homeownership force many Americans to adjust their budgets, an increasing number of buyers are hoping to help offset the costs by moving from bigger, more expensive cities to smaller areas that offer a more affordable cost of living.

New Listings decreased 25.4 percent for Single Family homes and 23.3 percent for Condominium homes. Pending Sales decreased 14.7 percent for Single Family homes and 36.2 percent for Condominium homes. Inventory decreased 24.8 percent for Single Family homes and 50.0 percent for Condominium homes.

Median Sales Price increased 27.4 percent to \$1,242,500 for Single Family homes and 18.1 percent to \$815,000 for Condominium homes. Days on Market remained flat for Single Family homes but decreased 54.5 percent for Condominium properties. Months Supply of Inventory decreased 19.0 percent for Single Family homes and 55.0 percent for Condominium homes.

Affordability challenges are limiting buying activity, and early signs suggest competition for homes may be cooling somewhat. Nationally, existing home sales are down 2.7% as of last measure, while pending sales dropped 1.2%, marking 5 straight months of under contract declines, according to the National Association of REALTORS®. Inventory remains low, with only 2 months supply at present, and home prices continue to rise, with the median existing home at \$373,500, a 15% increase from this time last year. Homes are still selling quickly, however, and multiple offers are common in many markets.

Quick Facts

- 30.9%

Change in Number of
Closed Sales
All Properties

+ 17.6%

Change in Number of
Median Sales Price
All Properties

- 41.4%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	4-2021	4-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		118	88	- 25.4%	507	456	- 10.1%
Pending Sales		116	99	- 14.7%	525	399	- 24.0%
Closed Sales		135	106	- 21.5%	460	389	- 15.4%
Days on Market Until Sale		107	107	0.0%	124	111	- 10.5%
Median Sales Price		\$975,000	\$1,242,500	+ 27.4%	\$975,000	\$1,155,000	+ 18.5%
Average Sales Price		\$1,976,282	\$2,120,010	+ 7.3%	\$1,727,125	\$1,772,576	+ 2.6%
Percent of List Price Received		98.4%	98.8%	+ 0.4%	98.1%	99.2%	+ 1.1%
Housing Affordability Index		51	41	- 19.6%	51	44	- 13.7%
Inventory of Homes for Sale		234	176	- 24.8%	—	—	—
Months Supply of Inventory		2.1	1.7	- 19.0%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	4-2021	4-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		193	148	- 23.3%	798	713	- 10.7%
Pending Sales		221	141	- 36.2%	999	661	- 33.8%
Closed Sales		264	176	- 33.3%	778	679	- 12.7%
Days on Market Until Sale		143	65	- 54.5%	143	73	- 49.0%
Median Sales Price		\$690,000	\$815,000	+ 18.1%	\$620,000	\$760,000	+ 22.6%
Average Sales Price		\$952,459	\$1,158,940	+ 21.7%	\$921,005	\$1,069,377	+ 16.1%
Percent of List Price Received		98.1%	100.4%	+ 2.3%	97.6%	100.5%	+ 3.0%
Housing Affordability Index		72	62	- 13.9%	81	67	- 17.3%
Inventory of Homes for Sale		316	158	- 50.0%	—	—	—
Months Supply of Inventory		2.0	0.9	- 55.0%	—	—	—

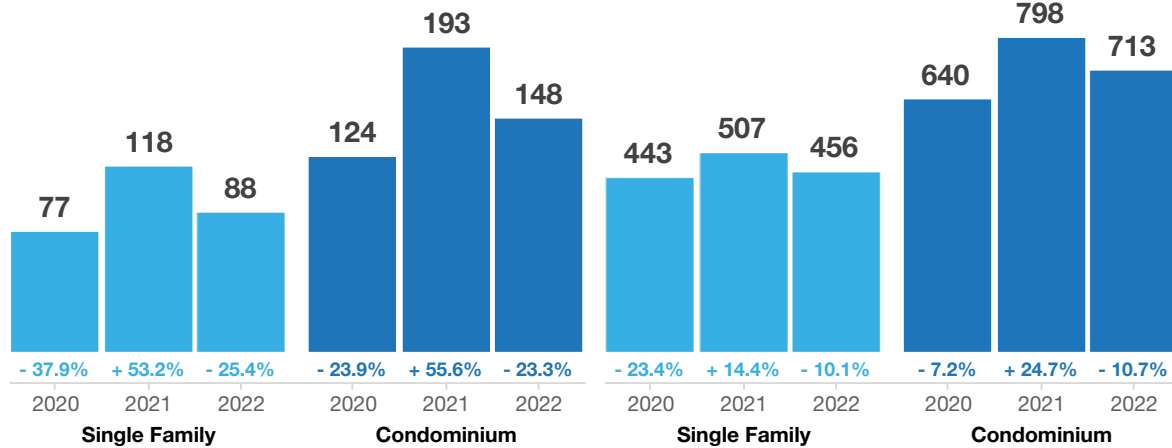
New Listings

A count of the properties that have been newly listed on the market in a given month.



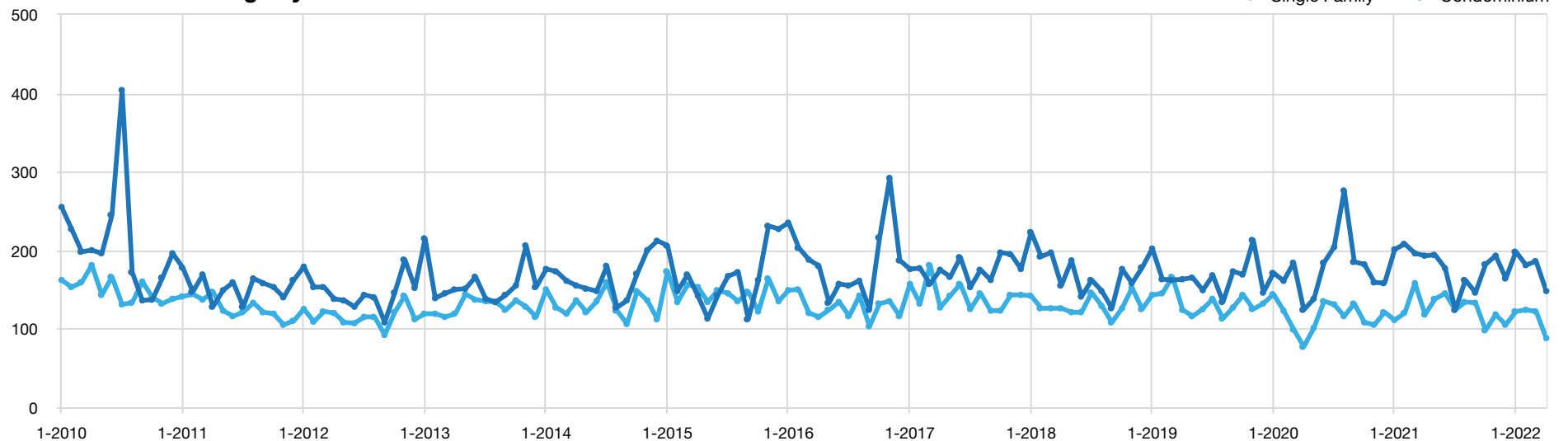
April

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	138	+ 36.6%	194	+ 40.6%
Jun-2021	145	+ 7.4%	177	- 3.8%
Jul-2021	124	- 5.3%	124	- 39.2%
Aug-2021	134	+ 15.5%	162	- 41.3%
Sep-2021	133	+ 0.8%	146	- 21.1%
Oct-2021	98	- 9.3%	182	0.0%
Nov-2021	118	+ 12.4%	193	+ 21.4%
Dec-2021	105	- 13.2%	164	+ 3.8%
Jan-2022	122	+ 9.9%	198	- 1.5%
Feb-2022	124	+ 3.3%	181	- 13.0%
Mar-2022	122	- 22.8%	186	- 5.1%
Apr-2022	88	- 25.4%	148	- 23.3%
12-Month Avg	121	0.0%	171	- 10.0%

Historical New Listings by Month



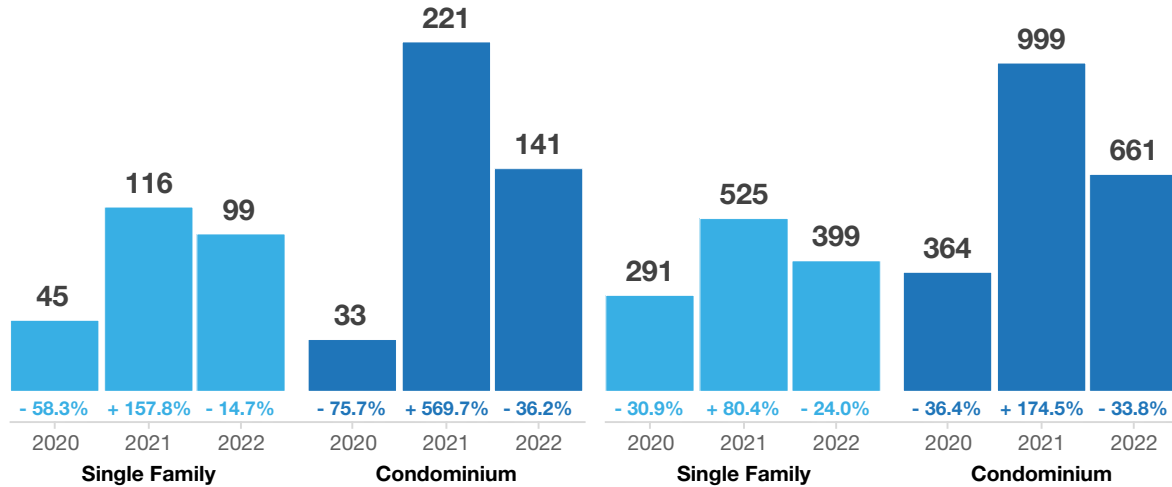
Pending Sales

A count of the properties on which offers have been accepted in a given month.



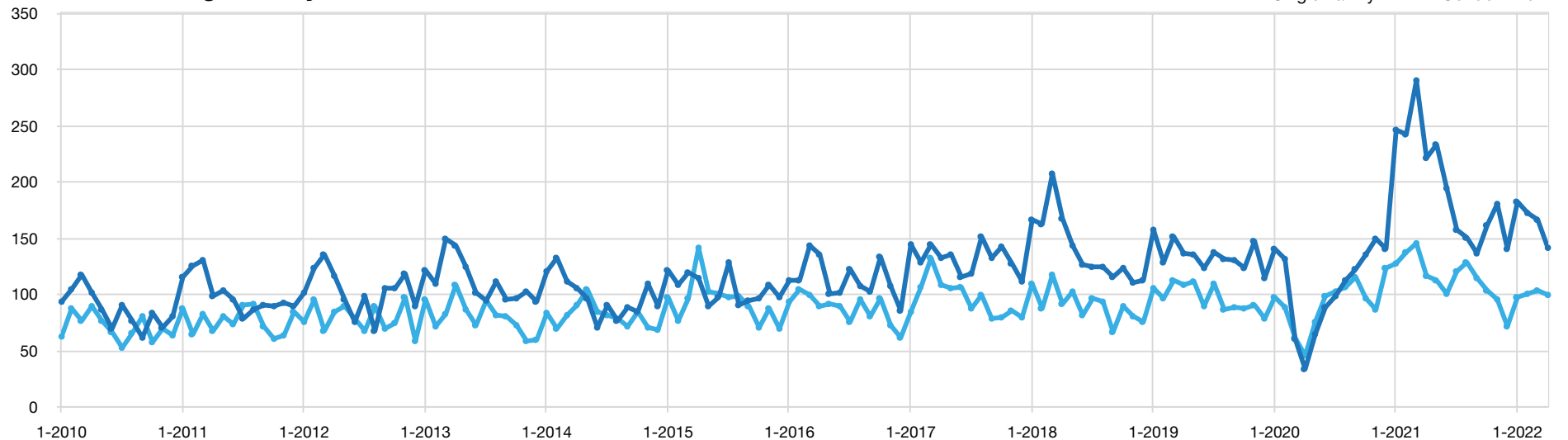
April

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	112	+ 49.3%	233	+ 264.1%
Jun-2021	100	+ 2.0%	194	+ 120.5%
Jul-2021	120	+ 17.6%	157	+ 60.2%
Aug-2021	128	+ 20.8%	150	+ 33.9%
Sep-2021	114	- 0.9%	136	+ 11.5%
Oct-2021	103	+ 7.3%	161	+ 19.3%
Nov-2021	95	+ 10.5%	180	+ 20.8%
Dec-2021	71	- 42.3%	140	0.0%
Jan-2022	97	- 23.6%	182	- 26.0%
Feb-2022	100	- 27.0%	172	- 28.9%
Mar-2022	103	- 29.0%	166	- 42.8%
Apr-2022	99	- 14.7%	141	- 36.2%
12-Month Avg	104	- 6.3%	168	+ 5.7%

Historical Pending Sales by Month



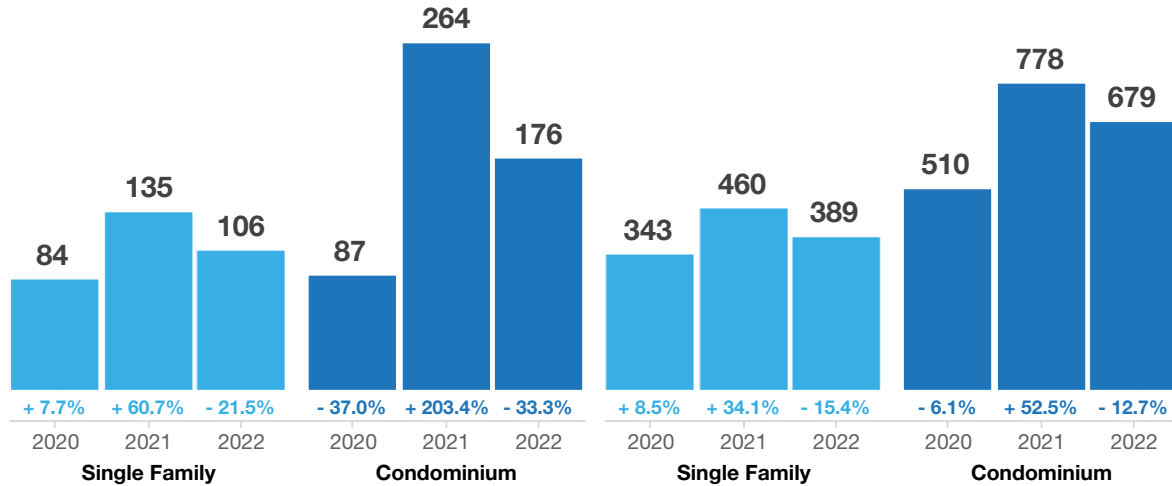
Closed Sales

A count of the actual sales that closed in a given month.



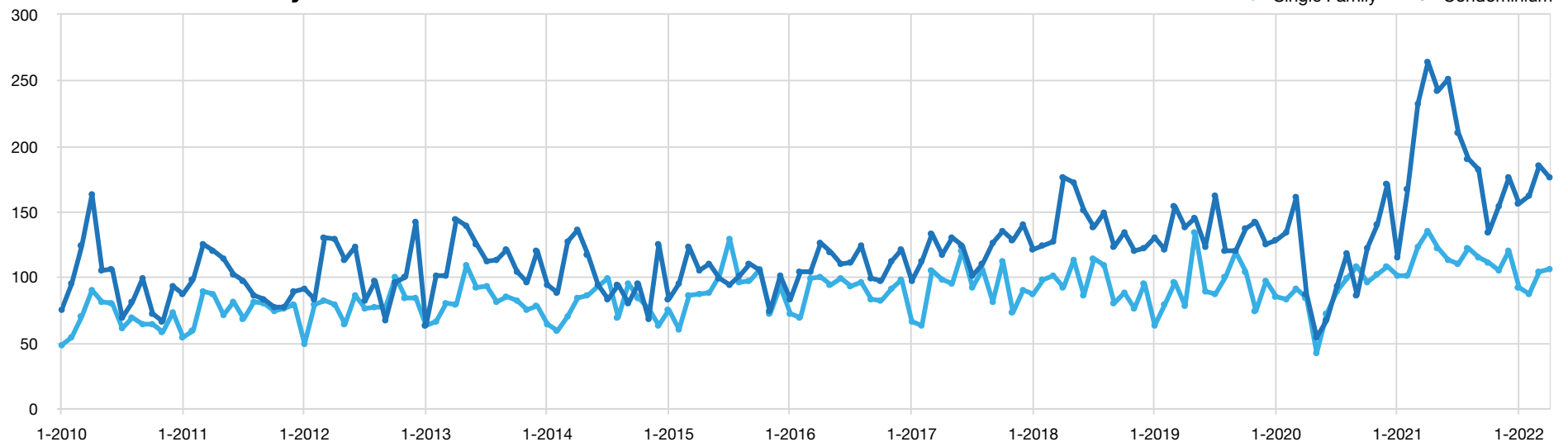
April

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	122	+ 190.5%	242	+ 348.1%
Jun-2021	113	+ 56.9%	251	+ 274.6%
Jul-2021	110	+ 23.6%	210	+ 125.8%
Aug-2021	122	+ 23.2%	190	+ 61.0%
Sep-2021	115	+ 6.5%	182	+ 111.6%
Oct-2021	111	+ 15.6%	134	+ 9.8%
Nov-2021	105	+ 2.9%	154	+ 10.0%
Dec-2021	120	+ 11.1%	176	+ 2.9%
Jan-2022	92	- 8.9%	156	+ 35.7%
Feb-2022	87	- 13.9%	162	- 3.0%
Mar-2022	104	- 15.4%	185	- 20.3%
Apr-2022	106	- 21.5%	176	- 33.3%
12-Month Avg	109	+ 11.2%	185	+ 36.0%

Historical Closed Sales by Month



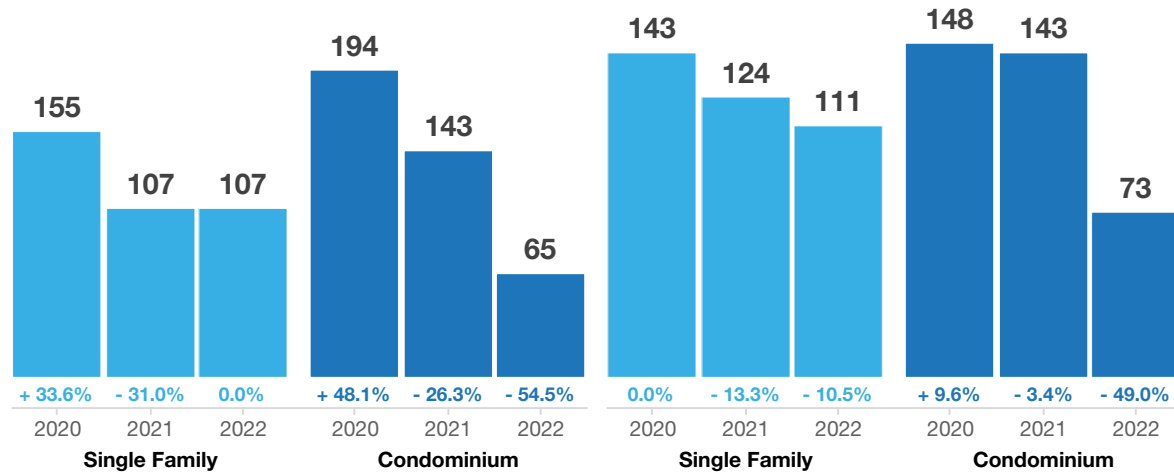
Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



April

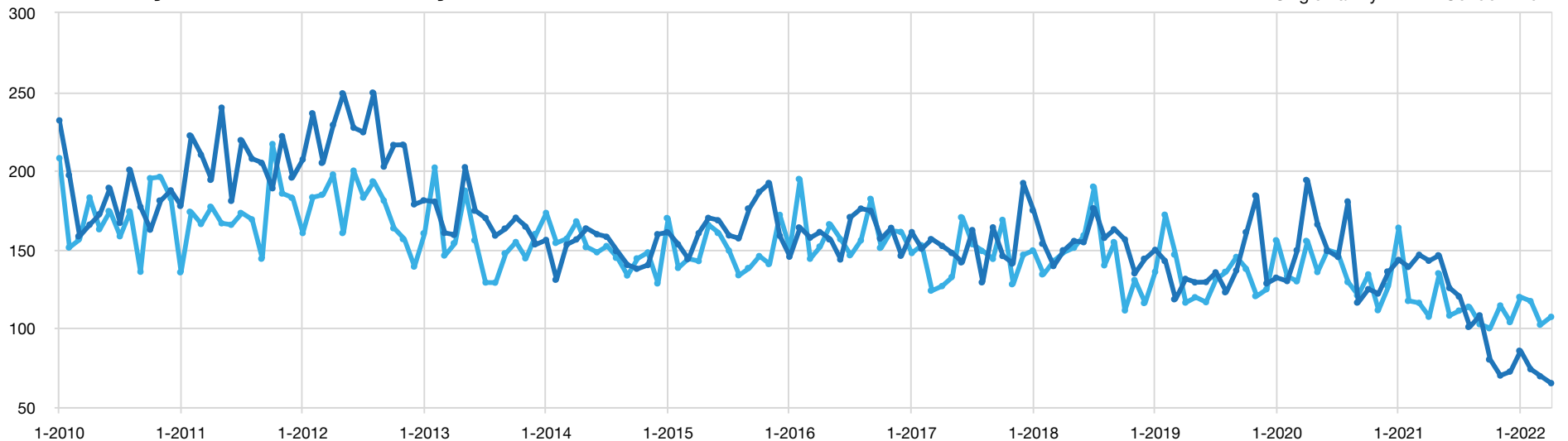
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	135	- 0.7%	146	- 12.0%
Jun-2021	108	- 28.0%	126	- 15.4%
Jul-2021	111	- 25.0%	120	- 17.2%
Aug-2021	114	- 11.6%	101	- 43.9%
Sep-2021	103	- 14.9%	108	- 6.9%
Oct-2021	100	- 25.4%	80	- 36.0%
Nov-2021	114	+ 2.7%	70	- 42.6%
Dec-2021	104	- 18.1%	73	- 46.3%
Jan-2022	120	- 26.8%	86	- 39.9%
Feb-2022	117	0.0%	74	- 46.8%
Mar-2022	102	- 12.1%	70	- 52.4%
Apr-2022	107	0.0%	65	- 54.5%
12-Month Avg*	111	- 13.1%	97	- 31.6%

* Days on Market for all properties from May 2021 through April 2022. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month



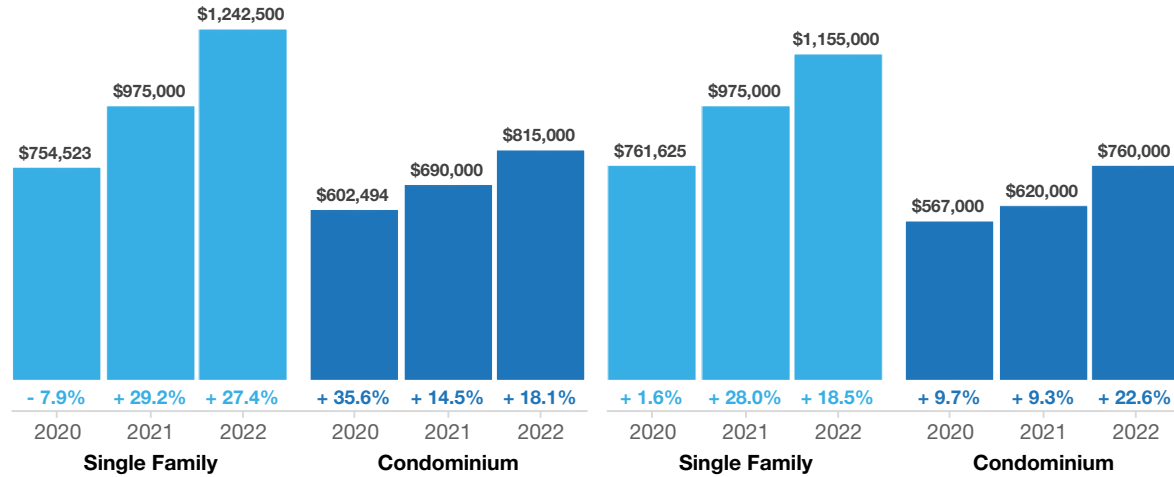
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April

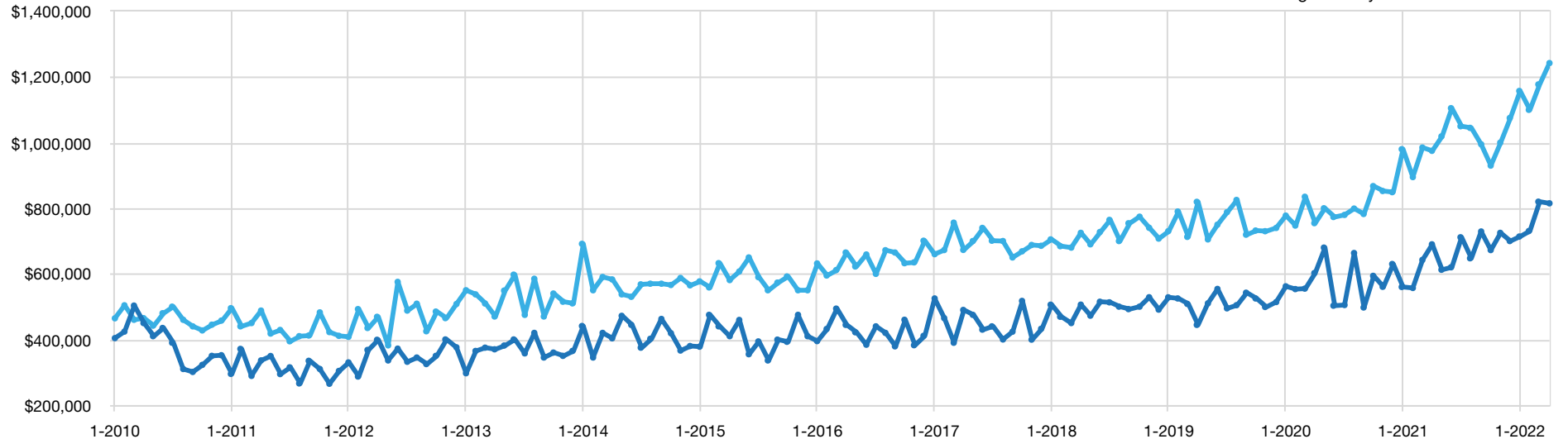
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	\$1,019,000	+ 27.4%	\$612,500	- 9.9%
Jun-2021	\$1,105,000	+ 42.9%	\$620,000	+ 23.3%
Jul-2021	\$1,050,000	+ 34.7%	\$711,500	+ 40.9%
Aug-2021	\$1,045,000	+ 30.8%	\$647,500	- 2.4%
Sep-2021	\$995,000	+ 27.2%	\$729,125	+ 46.6%
Oct-2021	\$930,000	+ 7.2%	\$672,500	+ 13.2%
Nov-2021	\$1,000,000	+ 17.3%	\$725,000	+ 29.3%
Dec-2021	\$1,075,000	+ 26.6%	\$700,000	+ 11.1%
Jan-2022	\$1,157,500	+ 18.1%	\$713,750	+ 27.5%
Feb-2022	\$1,100,000	+ 22.9%	\$730,500	+ 31.2%
Mar-2022	\$1,177,500	+ 19.5%	\$820,000	+ 27.6%
Apr-2022	\$1,242,500	+ 27.4%	\$815,000	+ 18.1%
12-Month Avg*	\$1,053,000	+ 23.2%	\$704,500	+ 17.4%

* Median Sales Price for all properties from May 2021 through April 2022. This is not the average of the individual figures above.

Historical Median Sales Price by Month



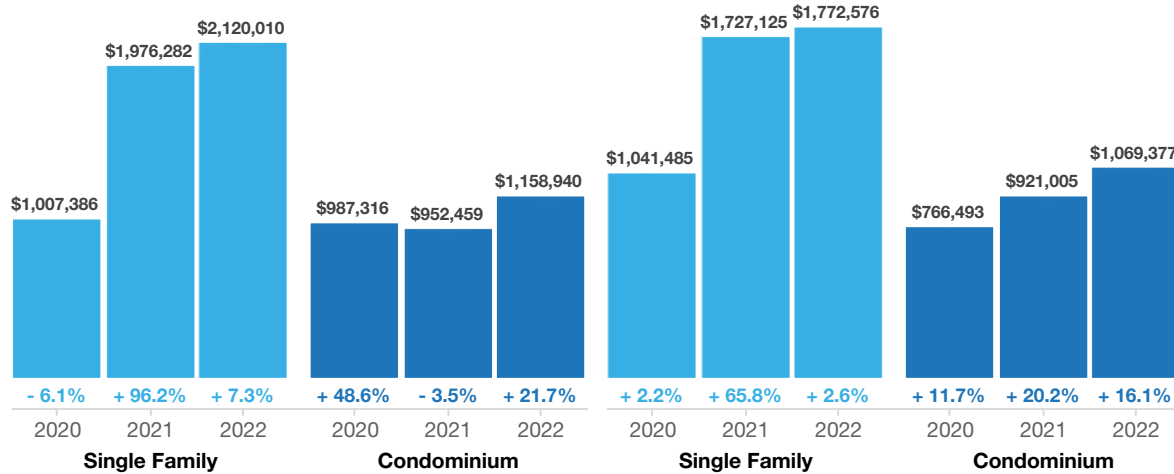
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



April

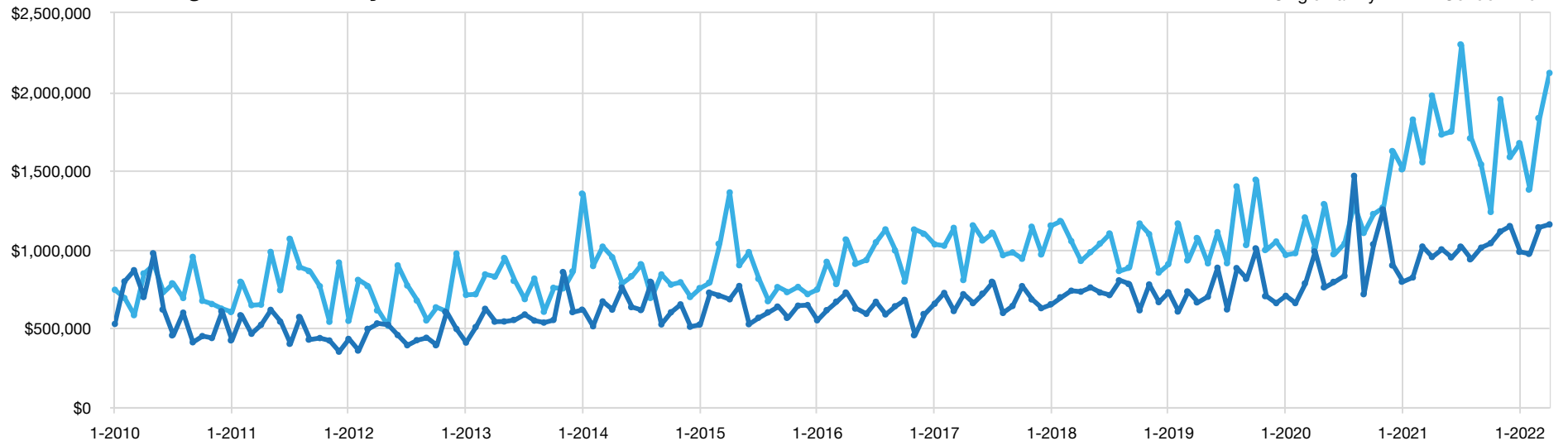
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	\$1,729,389	+ 34.3%	\$1,000,564	+ 31.8%
Jun-2021	\$1,748,405	+ 80.3%	\$949,719	+ 19.6%
Jul-2021	\$2,301,004	+ 121.8%	\$1,017,905	+ 22.3%
Aug-2021	\$1,705,485	+ 32.8%	\$937,688	- 36.1%
Sep-2021	\$1,539,285	+ 39.3%	\$1,011,215	+ 41.2%
Oct-2021	\$1,238,060	+ 1.1%	\$1,039,926	+ 0.7%
Nov-2021	\$1,953,527	+ 54.3%	\$1,114,197	- 11.1%
Dec-2021	\$1,586,764	- 2.3%	\$1,148,332	+ 27.7%
Jan-2022	\$1,674,632	+ 11.0%	\$985,118	+ 23.8%
Feb-2022	\$1,380,001	- 24.3%	\$972,040	+ 18.2%
Mar-2022	\$1,833,508	+ 18.0%	\$1,140,457	+ 12.0%
Apr-2022	\$2,120,010	+ 7.3%	\$1,158,940	+ 21.7%
12-Month Avg*	\$1,736,221	+ 21.6%	\$1,034,999	+ 6.8%

* Avg. Sales Price for all properties from May 2021 through April 2022. This is not the average of the individual figures above.

Historical Average Sales Price by Month



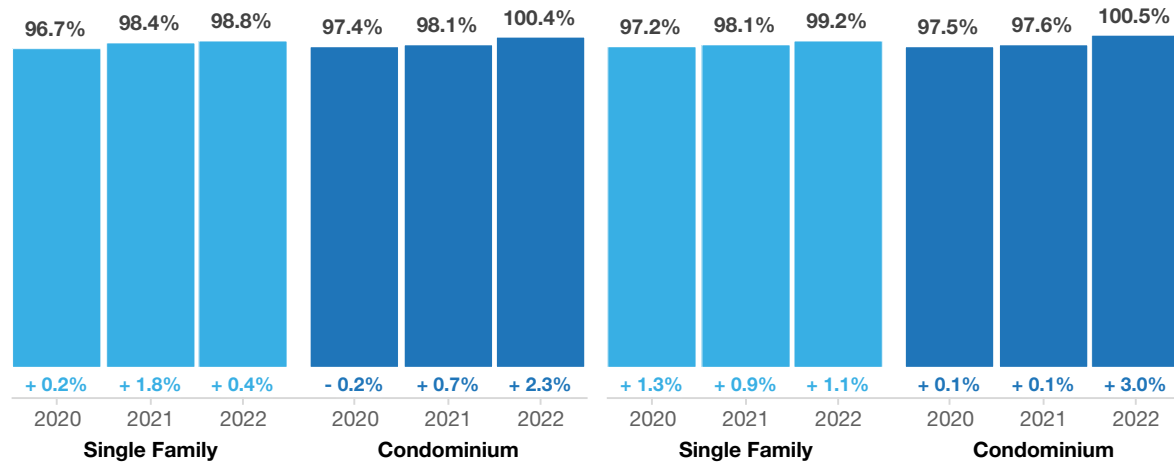
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



April

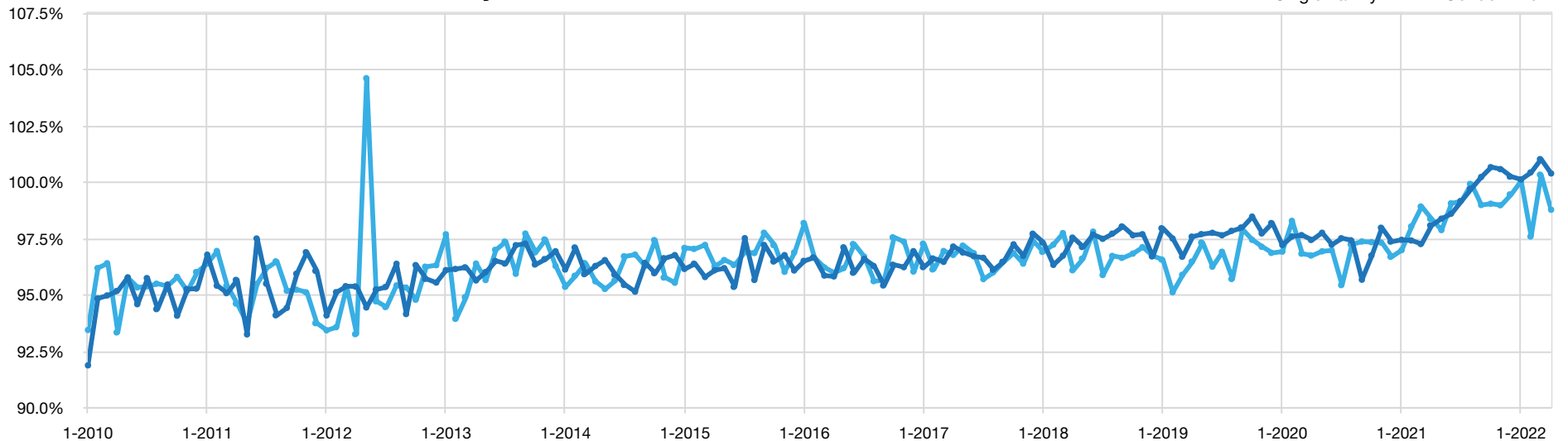
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	97.9%	+ 1.0%	98.4%	+ 0.7%
Jun-2021	99.0%	+ 2.1%	98.6%	+ 1.4%
Jul-2021	99.1%	+ 3.9%	99.1%	+ 1.6%
Aug-2021	99.9%	+ 2.8%	99.7%	+ 2.4%
Sep-2021	99.0%	+ 1.6%	100.2%	+ 4.7%
Oct-2021	99.0%	+ 1.7%	100.7%	+ 4.1%
Nov-2021	99.0%	+ 1.7%	100.6%	+ 2.7%
Dec-2021	99.4%	+ 2.8%	100.2%	+ 3.0%
Jan-2022	100.0%	+ 3.1%	100.1%	+ 2.8%
Feb-2022	97.6%	- 0.4%	100.4%	+ 3.1%
Mar-2022	100.3%	+ 1.4%	101.0%	+ 3.9%
Apr-2022	98.8%	+ 0.4%	100.4%	+ 2.3%
12-Month Avg*	99.1%	+ 1.8%	99.8%	+ 2.5%

* Pct. of List Price Received for all properties from May 2021 through April 2022. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



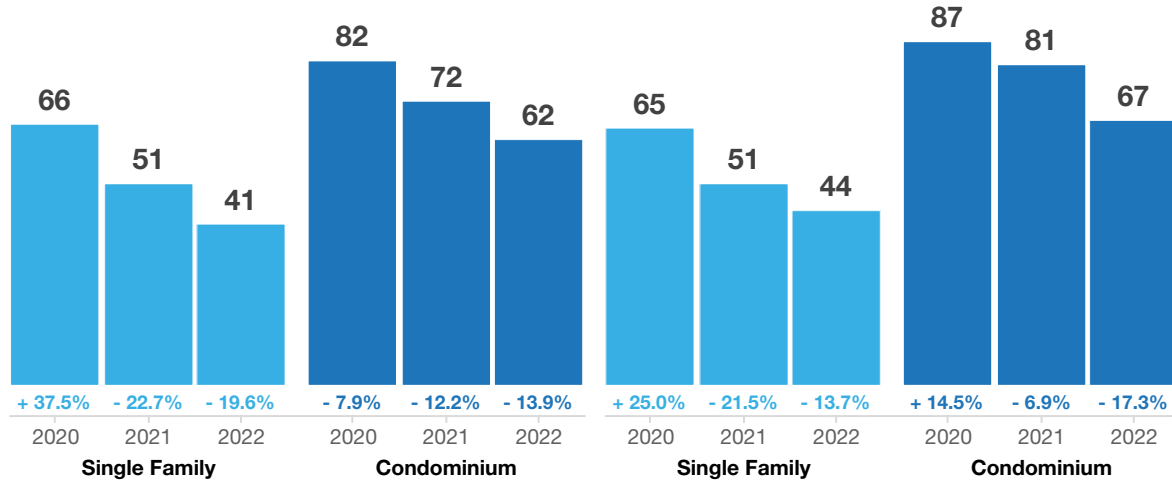
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



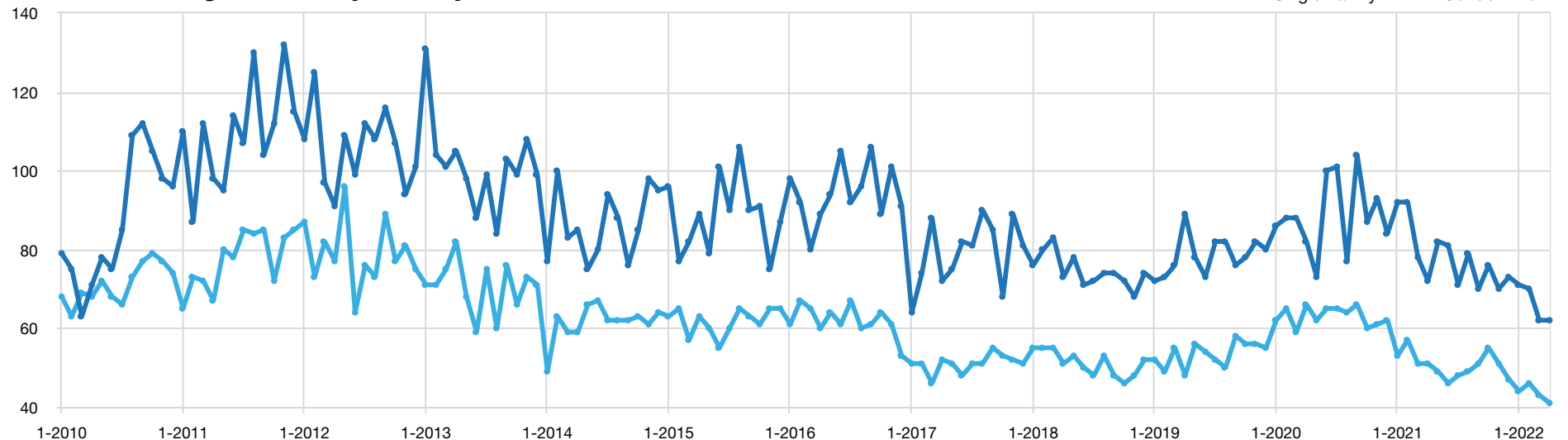
April

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	49	- 21.0%	82	+ 12.3%
Jun-2021	46	- 29.2%	81	- 19.0%
Jul-2021	48	- 26.2%	71	- 29.7%
Aug-2021	49	- 23.4%	79	+ 2.6%
Sep-2021	51	- 22.7%	70	- 32.7%
Oct-2021	55	- 8.3%	76	- 12.6%
Nov-2021	51	- 16.4%	70	- 24.7%
Dec-2021	47	- 24.2%	73	- 13.1%
Jan-2022	44	- 17.0%	71	- 22.8%
Feb-2022	46	- 19.3%	70	- 23.9%
Mar-2022	43	- 15.7%	62	- 20.5%
Apr-2022	41	- 19.6%	62	- 13.9%
12-Month Avg	48	- 20.0%	72	- 18.2%

Historical Housing Affordability Index by Month

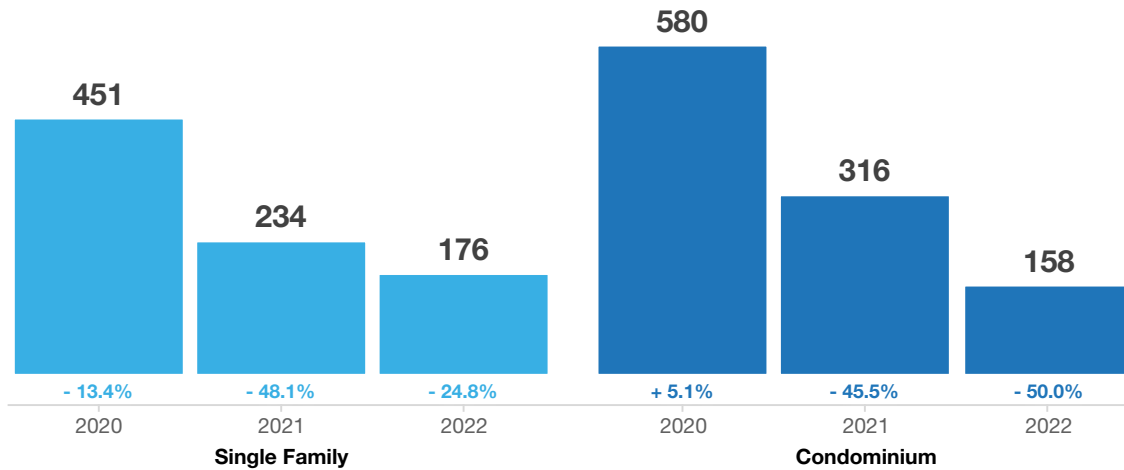


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

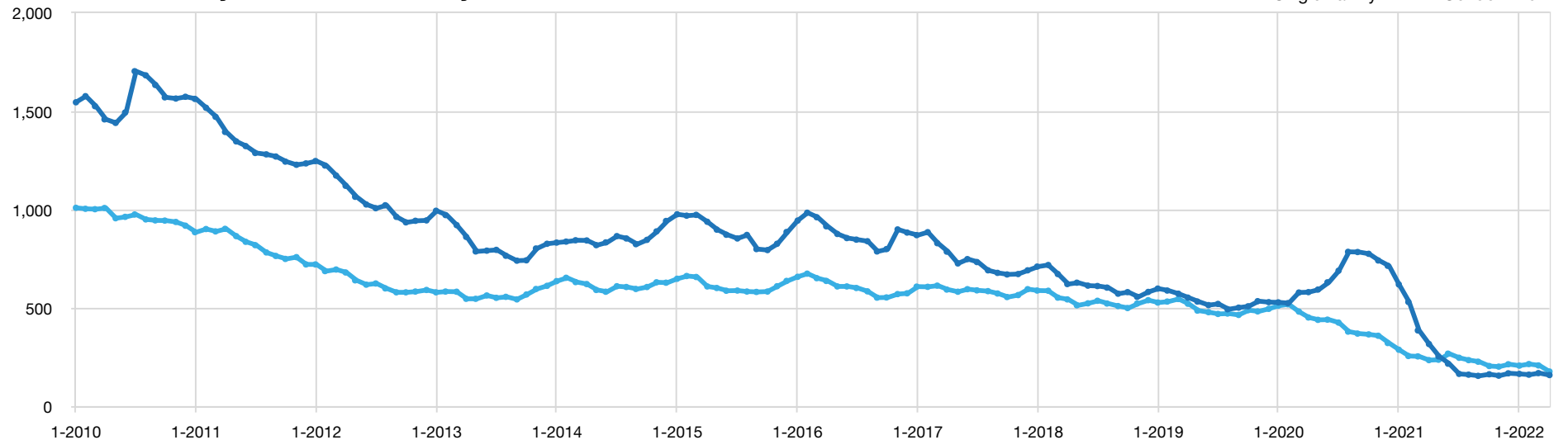


April



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	236	- 46.2%	253	- 57.3%
Jun-2021	267	- 39.3%	216	- 65.7%
Jul-2021	246	- 42.1%	164	- 76.2%
Aug-2021	234	- 38.3%	160	- 79.6%
Sep-2021	226	- 38.8%	154	- 80.4%
Oct-2021	204	- 44.1%	162	- 79.1%
Nov-2021	201	- 43.9%	155	- 79.1%
Dec-2021	213	- 33.6%	167	- 76.6%
Jan-2022	206	- 28.2%	164	- 73.5%
Feb-2022	214	- 16.1%	160	- 69.8%
Mar-2022	207	- 18.2%	168	- 56.4%
Apr-2022	176	- 24.8%	158	- 50.0%
12-Month Avg	219	- 36.3%	173	- 72.5%

Historical Inventory of Homes for Sale by Month

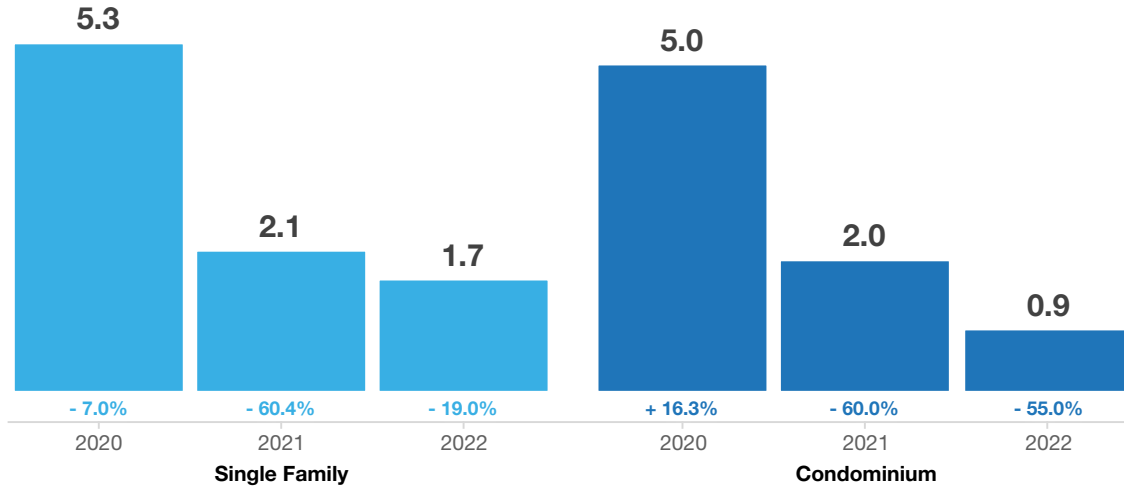


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



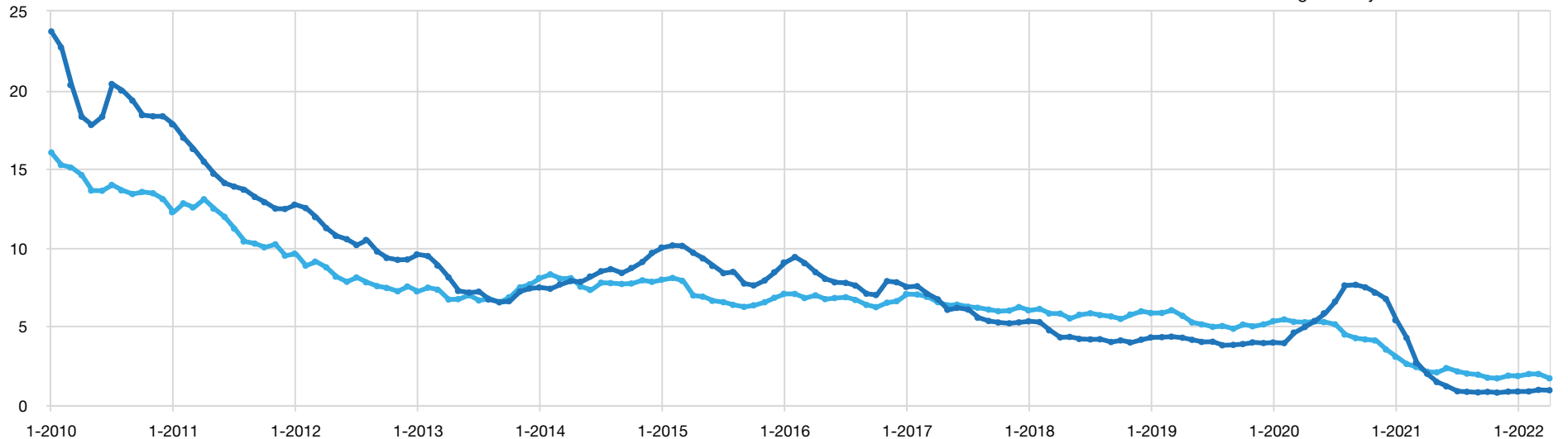
April



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2021	2.1	- 60.4%	1.5	- 71.7%
Jun-2021	2.3	- 56.6%	1.2	- 79.3%
Jul-2021	2.1	- 58.8%	0.9	- 86.4%
Aug-2021	2.0	- 55.6%	0.8	- 89.5%
Sep-2021	1.9	- 54.8%	0.8	- 89.5%
Oct-2021	1.7	- 59.5%	0.8	- 89.3%
Nov-2021	1.7	- 58.5%	0.8	- 88.7%
Dec-2021	1.9	- 45.7%	0.9	- 86.6%
Jan-2022	1.8	- 41.9%	0.9	- 83.3%
Feb-2022	2.0	- 23.1%	0.9	- 79.1%
Mar-2022	2.0	- 16.7%	1.0	- 63.0%
Apr-2022	1.7	- 19.0%	0.9	- 55.0%
12-Month Avg*	1.9	- 49.9%	0.9	- 83.5%

* Months Supply for all properties from May 2021 through April 2022. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2021	4-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		344	272	- 20.9%	1,474	1,286	- 12.8%
Pending Sales		376	264	- 29.8%	1,706	1,165	- 31.7%
Closed Sales		447	309	- 30.9%	1,388	1,172	- 15.6%
Days on Market Until Sale		137	90	- 34.3%	142	96	- 32.4%
Median Sales Price		\$807,500	\$950,000	+ 17.6%	\$770,000	\$891,625	+ 15.8%
Average Sales Price		\$1,256,845	\$1,490,422	+ 18.6%	\$1,174,152	\$1,298,731	+ 10.6%
Percent of List Price Received		98.0%	99.4%	+ 1.4%	97.5%	99.6%	+ 2.2%
Housing Affordability Index		62	54	- 12.9%	65	57	- 12.3%
Inventory of Homes for Sale		758	444	- 41.4%	—	—	—
Months Supply of Inventory		2.5	1.5	- 40.0%	—	—	—

Single Family Monthly Sales Volume

April 2022



Area Name	April 2022			March 2022			April 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$10,569,000	\$1,700,000	16	\$35,282,500	\$1,312,500	7	\$9,302,000	\$950,000
Hana	2	\$2,359,999	\$1,180,000	2	\$2,370,000	\$1,185,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,550,000	\$3,550,000	3	\$8,051,000	\$2,700,000	10	\$22,505,000	\$2,177,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	12	\$11,552,000	\$950,000	9	\$8,912,500	\$1,077,000	16	\$12,990,100	\$827,050
Kapalua	2	\$12,350,000	\$6,175,000	2	\$8,600,000	\$4,300,000	8	\$50,995,000	\$5,315,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	14	\$38,363,500	\$1,547,500	16	\$32,673,888	\$1,285,000	14	\$22,983,000	\$1,137,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	7	\$10,390,544	\$1,333,000	3	\$5,575,000	\$1,800,000	11	\$14,388,500	\$885,000
Lahaina	5	\$29,145,000	\$5,000,000	4	\$7,134,000	\$1,620,000	10	\$13,899,000	\$1,024,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$5,753,174	\$965,000	8	\$7,212,990	\$805,000	2	\$1,730,000	\$865,000
Maui Meadows	5	\$18,988,000	\$2,800,000	3	\$5,800,000	\$1,850,000	7	\$10,691,500	\$1,459,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	9	\$11,585,999	\$1,250,000	4	\$6,356,000	\$1,495,500	7	\$6,742,000	\$975,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$1,998,000	\$999,000	4	\$4,292,500	\$983,750	6	\$5,613,000	\$899,000
Spreckelsville/Paia/Kuau	3	\$16,130,000	\$4,895,000	2	\$5,095,000	\$2,547,500	3	\$2,770,000	\$865,000
Wailea/Makena	4	\$24,675,000	\$2,602,500	5	\$30,104,500	\$3,292,500	10	\$71,753,088	\$4,392,500
Wailuku	23	\$23,703,821	\$887,000	17	\$16,316,000	\$949,000	18	\$13,585,925	\$772,500
Lanai	0	--	--	2	\$1,335,000	\$667,500	4	\$5,380,000	\$1,525,000
Molokai	5	\$3,607,000	\$688,000	4	\$5,574,000	\$865,000	2	\$1,470,000	\$735,000
All MLS	106	\$224,721,037	\$1,242,500	104	\$190,684,878	\$1,177,500	135	\$266,798,113	\$975,000

Condominium Monthly Sales Volume

April 2022



Area Name	April 2022			March 2022			April 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	1	\$1,250,000	\$1,250,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	16	\$24,510,000	\$1,532,500	20	\$47,900,875	\$1,710,438	38	\$44,399,500	\$965,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$1,018,000	\$189,000	3	\$680,000	\$220,000	1	\$330,000	\$330,000
Kapalua	5	\$8,059,000	\$1,215,000	5	\$6,900,000	\$1,400,000	22	\$32,757,500	\$1,030,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	60	\$52,545,300	\$742,500	69	\$58,008,900	\$770,000	83	\$49,154,438	\$535,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	1	\$600,000	\$600,000	0	--	--
Lahaina	18	\$22,730,000	\$835,000	7	\$11,016,300	\$760,000	21	\$16,408,230	\$594,520
Maalaea	5	\$4,110,000	\$710,000	7	\$4,744,244	\$550,000	7	\$3,730,000	\$520,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	32	\$28,141,900	\$740,000	38	\$28,504,500	\$662,500	39	\$23,338,488	\$545,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$875,000	\$875,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	19	\$55,951,809	\$1,795,000	19	\$44,106,250	\$1,575,000	40	\$75,859,500	\$1,398,000
Wailuku	7	\$4,055,500	\$585,000	12	\$6,408,500	\$427,500	11	\$4,925,999	\$422,999
Lanai	0	--	--	0	--	--	0	--	--
Molokai	9	\$1,977,000	\$219,000	3	\$865,000	\$275,000	2	\$545,500	\$272,750
All MLS	176	\$203,973,509	\$815,000	185	\$210,984,569	\$820,000	264	\$251,449,155	\$690,000

Land Monthly Sales Volume

April 2022



Area Name	April 2022			March 2022			April 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	1	\$775,000	\$775,000	1	\$875,000	\$875,000	9	\$8,028,000	\$725,000
Hana	0	--	--	1	\$3,350,000	\$3,350,000	3	\$6,415,000	\$435,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$10,385,000	\$810,000	2	\$5,647,500	\$2,823,750	6	\$3,729,000	\$567,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	1	\$845,000	\$845,000	0	--	--	0	--	--
Kapalua	2	\$4,045,000	\$2,022,500	2	\$3,313,000	\$1,656,500	7	\$10,465,000	\$1,400,000
Kaupo	1	\$683,750	\$683,750	2	\$830,000	\$415,000	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	1	\$540,000	\$540,000	1	\$512,000	\$512,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$4,850,000	\$650,000	6	\$4,864,000	\$705,000	5	\$4,265,585	\$915,585
Lahaina	2	\$2,378,000	\$1,189,000	2	\$1,610,000	\$805,000	3	\$3,200,000	\$700,000
Maalaea	0	--	--	0	--	--	1	\$1,100,000	\$1,100,000
Makawao/Olinda/Haliimaile	1	\$2,222,222	\$2,222,222	0	--	--	5	\$2,199,000	\$487,000
Maui Meadows	0	--	--	1	\$1,490,000	\$1,490,000	0	--	--
Nahiku	0	--	--	1	\$170,000	\$170,000	0	--	--
Napili/Kahana/Honokowai	1	\$418,000	\$418,000	1	\$5,000,000	\$5,000,000	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$550,000	\$550,000
Spreckelsville/Paia/Kuau	1	\$1,785,000	\$1,785,000	0	--	--	0	--	--
Wailea/Makena	0	--	--	0	--	--	0	--	--
Wailuku	3	\$1,705,000	\$625,000	0	--	--	3	\$2,065,000	\$640,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	7	\$1,754,000	\$240,000	6	\$989,500	\$172,500	4	\$1,034,000	\$179,500
All MLS	27	\$31,845,972	\$683,750	26	\$28,679,000	\$593,750	48	\$43,562,585	\$645,000

Single Family Sales – Year to Date

April 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-22 YTD Sales	Apr-21 YTD Sales	Unit Change	Percent Change	Apr-22 YTD Average	Apr-21 YTD Average	Dollar Change	Percent Change	Apr-22 YTD Median	Apr-21 YTD Median	Dollar Change	Percent Change	Apr-22 YTD Volume	Apr-21 YTD Volume	Dollar Change	Percent Change
Haiku	42	28	+14	+50.0%	\$1,762,883	\$1,205,214	+\$557,669	+46.3%	\$1,412,500	\$1,065,000	+\$347,500	+32.6%	\$74,041,100	\$33,746,000	+\$40,295,100	+119.4%
Hana	5	3	+2	+66.7%	\$1,506,000	\$910,000	+\$596,000	+65.5%	\$1,499,999	\$780,000	+\$719,999	+92.3%	\$7,529,999	\$2,730,000	+\$4,799,999	+175.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	8	29	-21	-72.4%	\$3,017,625	\$3,069,655	-\$52,030	-1.7%	\$2,850,000	\$2,374,500	+\$475,500	+20.0%	\$24,141,000	\$89,020,000	-\$64,879,000	-72.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	42	49	-7	-14.3%	\$934,536	\$773,094	+\$161,442	+20.9%	\$947,500	\$775,000	+\$172,500	+22.3%	\$39,250,500	\$37,881,600	+\$1,368,900	+3.6%
Kapalua	6	13	-7	-53.8%	\$4,854,167	\$5,065,962	-\$211,795	-4.2%	\$4,800,000	\$4,305,000	+\$495,000	+11.5%	\$29,125,000	\$65,857,500	-\$36,732,500	-55.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	62	74	-12	-16.2%	\$1,874,797	\$1,212,750	+\$662,047	+54.6%	\$1,307,500	\$943,000	+\$364,500	+38.7%	\$116,237,388	\$89,743,500	+\$26,493,888	+29.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	16	31	-15	-48.4%	\$1,776,722	\$1,381,581	+\$395,141	+28.6%	\$1,466,000	\$1,200,000	+\$266,000	+22.2%	\$28,427,544	\$42,829,000	-\$14,401,456	-33.6%
Lahaina	14	26	-12	-46.2%	\$3,346,357	\$2,507,274	+\$839,083	+33.5%	\$2,730,000	\$1,856,500	+\$873,500	+47.1%	\$46,849,000	\$65,189,124	-\$18,340,124	-28.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	35	15	+20	+133.3%	\$1,028,642	\$816,692	+\$211,951	+26.0%	\$870,000	\$799,000	+\$71,000	+8.9%	\$36,002,480	\$12,250,375	+\$23,752,105	+193.9%
Maui Meadows	13	16	-3	-18.8%	\$2,690,523	\$1,478,219	+\$1,212,304	+82.0%	\$2,150,000	\$1,440,000	+\$710,000	+49.3%	\$34,976,800	\$23,651,500	+\$11,325,300	+47.9%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	17	24	-7	-29.2%	\$1,620,882	\$1,284,854	+\$336,028	+26.2%	\$1,400,000	\$976,000	+\$424,000	+43.4%	\$27,554,999	\$30,836,500	-\$3,281,501	-10.6%
Olowalu	0	2	-2	-100.0%	--	\$6,800,000	--	--	--	\$6,800,000	--	--	\$0	\$13,600,000	-\$13,600,000	-100.0%
Pukalani	13	23	-10	-43.5%	\$1,066,962	\$1,059,806	+\$7,155	+0.7%	\$850,000	\$899,000	-\$49,000	-5.5%	\$13,870,500	\$24,375,549	-\$10,505,049	-43.1%
Spreckelsville/Paia/Kuau	9	14	-5	-35.7%	\$3,151,667	\$2,426,214	+\$725,452	+29.9%	\$1,445,000	\$1,494,000	-\$49,000	-3.3%	\$28,365,000	\$33,967,000	-\$5,602,000	-16.5%
Wailea/Makena	16	28	-12	-42.9%	\$6,114,969	\$5,874,445	+\$240,523	+4.1%	\$3,046,250	\$4,241,000	-\$1,194,750	-28.2%	\$97,839,500	\$164,484,468	-\$66,644,968	-40.5%
Wailuku	74	63	+11	+17.5%	\$958,384	\$791,690	+\$166,693	+21.1%	\$880,000	\$777,500	+\$102,500	+13.2%	\$70,920,389	\$49,876,495	+\$21,043,894	+42.2%
Lanai	2	6	-4	-66.7%	\$667,500	\$1,099,000	-\$431,500	-39.3%	\$667,500	\$1,075,000	-\$407,500	-37.9%	\$1,335,000	\$6,594,000	-\$5,259,000	-79.8%
Molokai	15	16	-1	-6.3%	\$871,067	\$490,313	+\$380,754	+77.7%	\$688,000	\$387,500	+\$300,500	+77.5%	\$13,066,000	\$7,845,000	+\$5,221,000	+66.6%
All MLS	389	460	-71	-15.4%	\$1,772,576	\$1,727,125	+\$45,451	+2.6%	\$1,155,000	\$975,000	+\$180,000	+18.5%	\$689,532,199	\$794,477,611	-\$104,945,412	-13.2%

Total Condominium Sales – Year to Date

April 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-22 YTD Sales	Apr-21 YTD Sales	Unit Change	Percent Change	Apr-22 YTD Average	Apr-21 YTD Average	Dollar Change	Percent Change	Apr-22 YTD Median	Apr-21 YTD Median	Dollar Change	Percent Change	Apr-22 YTD Volume	Apr-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	3	0	+3	--	\$870,000	--	--	--	\$685,000	--	--	--	\$2,610,000	\$0	+\$2,610,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	65	89	-24	-27.0%	\$1,819,460	\$1,208,478	+\$610,982	+50.6%	\$1,600,000	\$950,000	+\$650,000	+68.4%	\$118,264,875	\$107,554,500	+\$10,710,375	+10.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	18	6	+12	+200.0%	\$201,589	\$255,000	-\$53,411	-20.9%	\$186,500	\$255,000	-\$68,500	-26.9%	\$3,628,600	\$1,530,000	+\$2,098,600	+137.2%
Kapalua	23	46	-23	-50.0%	\$2,368,826	\$1,708,897	+\$659,929	+38.6%	\$1,400,000	\$1,072,500	+\$327,500	+30.5%	\$54,483,000	\$78,609,250	-\$24,126,250	-30.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	243	254	-11	-4.3%	\$801,663	\$603,425	+\$198,238	+32.9%	\$715,000	\$532,500	+\$182,500	+34.3%	\$194,804,004	\$153,269,958	+\$41,534,046	+27.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	1	0	+1	--	\$600,000	--	--	--	\$600,000	--	--	--	\$600,000	\$0	+\$600,000	--
Lahaina	36	76	-40	-52.6%	\$1,296,217	\$726,797	+\$569,420	+78.3%	\$815,000	\$557,495	+\$257,505	+46.2%	\$46,663,799	\$55,236,575	-\$8,572,776	-15.5%
Maalaea	21	24	-3	-12.5%	\$693,535	\$464,267	+\$229,269	+49.4%	\$560,000	\$480,000	+\$80,000	+16.7%	\$14,564,244	\$11,142,400	+\$3,421,844	+30.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	147	114	+33	+28.9%	\$808,975	\$583,371	+\$225,604	+38.7%	\$670,000	\$530,000	+\$140,000	+26.4%	\$118,919,300	\$66,504,285	+\$52,415,015	+78.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	2	-1	-50.0%	\$875,000	\$665,000	+\$210,000	+31.6%	\$875,000	\$665,000	+\$210,000	+31.6%	\$875,000	\$1,330,000	-\$455,000	-34.2%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$570,000	--	--	--	\$570,000	--	--	--	\$570,000	\$0	+\$570,000	--
Wailea/Makena	61	115	-54	-47.0%	\$2,351,747	\$1,916,379	+\$435,368	+22.7%	\$1,575,000	\$1,398,000	+\$177,000	+12.7%	\$143,456,559	\$220,383,600	-\$76,927,041	-34.9%
Wailuku	37	40	-3	-7.5%	\$551,041	\$461,237	+\$89,803	+19.5%	\$490,000	\$433,000	+\$57,000	+13.2%	\$20,388,500	\$18,449,489	+\$1,939,011	+10.5%
Lanai	1	0	+1	--	\$1,600,000	--	--	--	\$1,600,000	--	--	--	\$1,600,000	\$0	+\$1,600,000	--
Molokai	21	12	+9	+75.0%	\$222,810	\$210,960	+\$11,850	+5.6%	\$240,000	\$174,210	+\$65,790	+37.8%	\$4,679,000	\$2,531,520	+\$2,147,480	+84.8%
All MLS	679	778	-99	-12.7%	\$1,069,377	\$921,005	+\$148,372	+16.1%	\$760,000	\$620,000	+\$140,000	+22.6%	\$726,106,881	\$716,541,577	+\$9,565,304	+1.3%

Fee Simple Condominium Sales – Year to Date

April 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-22 YTD Sales	Apr-21 YTD Sales	Unit Change	Percent Change	Apr-22 YTD Average	Apr-21 YTD Average	Dollar Change	Percent Change	Apr-22 YTD Median	Apr-21 YTD Median	Dollar Change	Percent Change	Apr-22 YTD Volume	Apr-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	3	0	+3	--	\$870,000	--	--	--	\$685,000	--	--	--	\$2,610,000	\$0	+\$2,610,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	60	81	-21	-25.9%	\$1,925,481	\$1,262,451	+\$663,031	+52.5%	\$1,660,000	\$995,000	+\$665,000	+66.8%	\$115,528,875	\$102,258,500	+\$13,270,375	+13.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	18	6	+12	+200.0%	\$201,589	\$255,000	-\$53,411	-20.9%	\$186,500	\$255,000	-\$68,500	-26.9%	\$3,628,600	\$1,530,000	+\$2,098,600	+137.2%
Kapalua	23	46	-23	-50.0%	\$2,368,826	\$1,708,897	+\$659,929	+38.6%	\$1,400,000	\$1,072,500	+\$327,500	+30.5%	\$54,483,000	\$78,609,250	-\$24,126,250	-30.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	237	251	-14	-5.6%	\$806,273	\$606,813	+\$199,460	+32.9%	\$707,500	\$535,000	+\$172,500	+32.2%	\$191,086,604	\$152,309,958	+\$38,776,646	+25.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	1	0	+1	--	\$600,000	--	--	--	\$600,000	--	--	--	\$600,000	\$0	+\$600,000	--
Lahaina	35	76	-41	-53.9%	\$1,324,394	\$726,797	+\$597,597	+82.2%	\$830,000	\$557,495	+\$272,505	+48.9%	\$46,353,799	\$55,236,575	-\$8,882,776	-16.1%
Maalaea	15	15	0	0.0%	\$794,083	\$531,100	+\$262,983	+49.5%	\$710,000	\$520,000	+\$190,000	+36.5%	\$11,911,244	\$7,966,500	+\$3,944,744	+49.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	123	100	+23	+23.0%	\$759,443	\$578,890	+\$180,553	+31.2%	\$675,000	\$532,500	+\$142,500	+26.8%	\$93,411,500	\$57,888,985	+\$35,522,515	+61.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	2	-1	-50.0%	\$875,000	\$665,000	+\$210,000	+31.6%	\$875,000	\$665,000	+\$210,000	+31.6%	\$875,000	\$1,330,000	-\$455,000	-34.2%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$570,000	--	--	--	\$570,000	--	--	--	\$570,000	\$0	+\$570,000	--
Wailea/Makena	61	115	-54	-47.0%	\$2,351,747	\$1,916,379	+\$435,368	+22.7%	\$1,575,000	\$1,398,000	+\$177,000	+12.7%	\$143,456,559	\$220,383,600	-\$76,927,041	-34.9%
Wailuku	37	40	-3	-7.5%	\$551,041	\$461,237	+\$89,803	+19.5%	\$490,000	\$433,000	+\$57,000	+13.2%	\$20,388,500	\$18,449,489	+\$1,939,011	+10.5%
Lanai	1	0	+1	--	\$1,600,000	--	--	--	\$1,600,000	--	--	--	\$1,600,000	\$0	+\$1,600,000	--
Molokai	18	12	+6	+50.0%	\$244,222	\$210,960	+\$33,262	+15.8%	\$247,500	\$174,210	+\$73,290	+42.1%	\$4,396,000	\$2,531,520	+\$1,864,480	+73.7%
All MLS	634	744	-110	-14.8%	\$1,089,747	\$938,837	+\$150,911	+16.1%	\$773,750	\$631,360	+\$142,390	+22.6%	\$690,899,681	\$698,494,377	-\$7,594,696	-1.1%

Leasehold Condominium Sales – Year to Date

April 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-22 YTD Sales	Apr-21 YTD Sales	Unit Change	Percent Change	Apr-22 YTD Average	Apr-21 YTD Average	Dollar Change	Percent Change	Apr-22 YTD Median	Apr-21 YTD Median	Dollar Change	Percent Change	Apr-22 YTD Volume	Apr-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	8	-3	-37.5%	\$547,200	\$662,000	-\$114,800	-17.3%	\$535,000	\$675,000	-\$140,000	-20.7%	\$2,736,000	\$5,296,000	-\$2,560,000	-48.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	3	+3	+100.0%	\$619,567	\$320,000	+\$299,567	+93.6%	\$779,000	\$300,000	+\$479,000	+159.7%	\$3,717,400	\$960,000	+\$2,757,400	+287.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	0	+1	--	\$310,000	--	--	--	\$310,000	--	--	--	\$310,000	\$0	+\$310,000	--
Maalaea	6	9	-3	-33.3%	\$442,167	\$352,878	+\$89,289	+25.3%	\$465,000	\$350,000	+\$115,000	+32.9%	\$2,653,000	\$3,175,900	-\$522,900	-16.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	24	14	+10	+71.4%	\$1,062,825	\$615,379	+\$447,446	+72.7%	\$453,000	\$268,750	+\$184,250	+68.6%	\$25,507,800	\$8,615,300	+\$16,892,500	+196.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	3	0	+3	--	\$94,333	--	--	--	\$95,000	--	--	--	\$283,000	\$0	+\$283,000	--
All MLS	45	34	+11	+32.4%	\$782,382	\$530,800	+\$251,582	+47.4%	\$430,000	\$381,000	+\$49,000	+12.9%	\$35,207,200	\$18,047,200	+\$17,160,000	+95.1%

Land Sales – Year to Date

April 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-22 YTD Sales	Apr-21 YTD Sales	Unit Change	Percent Change	Apr-22 YTD Average	Apr-21 YTD Average	Dollar Change	Percent Change	Apr-22 YTD Median	Apr-21 YTD Median	Dollar Change	Percent Change	Apr-22 YTD Volume	Apr-21 YTD Volume	Dollar Change	Percent Change
Haiku	10	17	-7	-41.2%	\$991,800	\$838,118	+\$153,682	+18.3%	\$887,500	\$725,000	+\$162,500	+22.4%	\$9,918,000	\$14,248,000	-\$4,330,000	-30.4%
Hana	2	8	-6	-75.0%	\$1,925,000	\$1,125,625	+\$799,375	+71.0%	\$1,925,000	\$492,500	+\$1,432,500	+290.9%	\$3,850,000	\$9,005,000	-\$5,155,000	-57.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	14	29	-15	-51.7%	\$1,619,107	\$628,793	+\$990,314	+157.5%	\$742,500	\$535,000	+\$207,500	+38.8%	\$22,667,500	\$18,235,007	+\$4,432,493	+24.3%
Kahakuloa	0	1	-1	-100.0%	--	\$260,000	--	--	--	\$260,000	--	--	\$0	\$260,000	-\$260,000	-100.0%
Kahului	1	0	+1	--	\$845,000	--	--	--	\$845,000	--	--	--	\$845,000	\$0	+\$845,000	--
Kapalua	12	17	-5	-29.4%	\$1,704,792	\$1,127,353	+\$577,439	+51.2%	\$1,325,000	\$850,000	+\$475,000	+55.9%	\$20,457,500	\$19,165,000	+\$1,292,500	+6.7%
Kaupo	4	0	+4	--	\$457,688	--	--	--	\$415,000	--	--	--	\$1,830,750	\$0	+\$1,830,750	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	5	2	+3	+150.0%	\$1,220,000	\$584,750	+\$635,250	+108.6%	\$1,200,000	\$584,750	+\$615,250	+105.2%	\$6,100,000	\$1,169,500	+\$4,930,500	+421.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	16	14	+2	+14.3%	\$926,125	\$801,970	+\$124,155	+15.5%	\$764,500	\$900,000	-\$135,500	-15.1%	\$14,818,000	\$11,227,585	+\$3,590,415	+32.0%
Lahaina	5	6	-1	-16.7%	\$962,600	\$1,451,167	-\$488,567	-33.7%	\$825,000	\$1,378,500	-\$553,500	-40.2%	\$4,813,000	\$8,707,000	-\$3,894,000	-44.7%
Maalaea	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Makawao/Olinda/Haliimaile	3	19	-16	-84.2%	\$1,164,741	\$645,154	+\$519,586	+80.5%	\$777,000	\$500,000	+\$277,000	+55.4%	\$3,494,222	\$12,257,934	-\$8,763,712	-71.5%
Maui Meadows	1	0	+1	--	\$1,490,000	--	--	--	\$1,490,000	--	--	--	\$1,490,000	\$0	+\$1,490,000	--
Nahiku	1	1	0	0.0%	\$170,000	\$400,000	-\$230,000	-57.5%	\$170,000	\$400,000	-\$230,000	-57.5%	\$170,000	\$400,000	-\$230,000	-57.5%
Napili/Kahana/Honokowai	2	1	+1	+100.0%	\$2,709,000	\$507,275	+\$2,201,725	+434.0%	\$2,709,000	\$507,275	+\$2,201,725	+434.0%	\$5,418,000	\$507,275	+\$4,910,725	+968.1%
Olowalu	1	3	-2	-66.7%	\$1,248,000	\$1,800,000	-\$552,000	-30.7%	\$1,248,000	\$950,000	+\$298,000	+31.4%	\$1,248,000	\$5,400,000	-\$4,152,000	-76.9%
Pukalani	1	6	-5	-83.3%	\$452,000	\$435,333	+\$16,667	+3.8%	\$452,000	\$422,500	+\$29,500	+7.0%	\$452,000	\$2,612,000	-\$2,160,000	-82.7%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$1,785,000	--	--	--	\$1,785,000	--	--	--	\$1,785,000	\$0	+\$1,785,000	--
Wailea/Makena	1	2	-1	-50.0%	\$975,000	\$2,232,500	-\$1,257,500	-56.3%	\$975,000	\$2,232,500	-\$1,257,500	-56.3%	\$975,000	\$4,465,000	-\$3,490,000	-78.2%
Wailuku	6	9	-3	-33.3%	\$405,000	\$562,722	-\$157,722	-28.0%	\$353,000	\$640,000	-\$287,000	-44.8%	\$2,430,000	\$5,064,500	-\$2,634,500	-52.0%
Lanai	0	2	-2	-100.0%	--	\$1,300,000	--	--	--	\$1,300,000	--	--	\$0	\$2,600,000	-\$2,600,000	-100.0%
Molokai	18	12	+6	+50.0%	\$206,194	\$190,000	+\$16,195	+8.5%	\$195,000	\$110,000	+\$85,000	+77.3%	\$3,711,500	\$2,279,999	+\$1,431,501	+62.8%
All MLS	104	150	-46	-30.7%	\$1,023,783	\$791,359	+\$232,425	+29.4%	\$734,500	\$612,500	+\$122,000	+19.9%	\$106,473,472	\$118,703,800	-\$12,230,328	-10.3%