

Monthly Indicators



February 2022

The U.S. real estate market remains hot ahead of the spring selling season, with existing home sales up 6.7% as of last measure, according to the National Association of REALTORS®. Experts attribute the growth in sales to an uptick in mortgage interest rates, as buyers rushed to lock down their home purchases before rates move higher. Mortgage rates have increased almost a full percentage point since December, with the average 30-year fixed-rate mortgage briefly exceeding 4% in February, the highest level since May 2019.

New Listings decreased 6.7 percent for Single Family homes and 17.3 percent for Condominium homes. Pending Sales decreased 27.0 percent for Single Family homes and 31.0 percent for Condominium homes. Inventory decreased 25.6 percent for Single Family homes and 71.3 percent for Condominium homes.

Median Sales Price increased 18.3 percent to \$1,058,500 for Single Family homes and 31.2 percent to \$730,500 for Condominium homes. Days on Market increased 0.9 percent for Single Family homes but decreased 46.8 percent for Condominium homes. Months Supply of Inventory decreased 34.6 percent for Single Family homes and 81.4 percent for Condominium homes.

Inventory was at an all-time low of 860,000 as February began, down 17% from a year ago and equivalent to 1.6 months supply. According to Lawrence Yun, Chief Economist at the National Association of REALTORS®, much of the current housing supply is concentrated at the upper end of the market, where inventory is increasing, while homes priced at the lower end of the market are quickly disappearing, leaving many first-time buyers behind. The shortage of homes is boosting demand even further, and with bidding wars common in many markets, it's no surprise sales prices continue to soar.

Quick Facts

- 10.0%

Change in Number of
Closed Sales
All Properties

+ 18.0%

Change in Number of
Median Sales Price
All Properties

- 55.8%

Change in Number of
Homes for Sale
All Properties

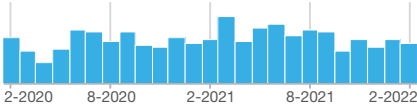
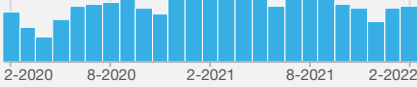
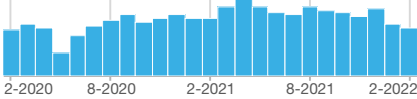

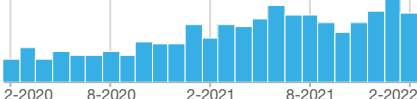




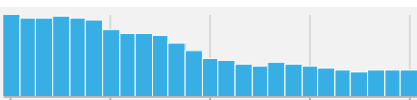
This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	2-2021	2-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		120	112	- 6.7%	231	232	+ 0.4%
Pending Sales		137	100	- 27.0%	264	197	- 25.4%
Closed Sales		101	86	- 14.9%	202	178	- 11.9%
Days on Market Until Sale		117	118	+ 0.9%	141	119	- 15.6%
Median Sales Price		\$895,000	\$1,058,500	+ 18.3%	\$931,000	\$1,110,000	+ 19.2%
Average Sales Price		\$1,824,061	\$1,372,792	- 24.7%	\$1,666,314	\$1,528,799	- 8.3%
Percent of List Price Received		98.0%	97.5%	- 0.5%	97.5%	98.8%	+ 1.3%
Housing Affordability Index		57	48	- 15.8%	55	46	- 16.4%
Inventory of Homes for Sale		254	189	- 25.6%	—	—	—
Months Supply of Inventory		2.6	1.7	- 34.6%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	2-2021	2-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		208	172	- 17.3%	409	356	- 13.0%
Pending Sales		242	167	- 31.0%	488	338	- 30.7%
Closed Sales		167	162	- 3.0%	282	318	+ 12.8%
Days on Market Until Sale		139	74	- 46.8%	141	80	- 43.3%
Median Sales Price		\$556,990	\$730,500	+ 31.2%	\$560,000	\$725,000	+ 29.5%
Average Sales Price		\$822,458	\$972,040	+ 18.2%	\$811,440	\$978,455	+ 20.6%
Percent of List Price Received		97.4%	100.4%	+ 3.1%	97.4%	100.3%	+ 3.0%
Housing Affordability Index		92	70	- 23.9%	91	70	- 23.1%
Inventory of Homes for Sale		530	152	- 71.3%	—	—	—
Months Supply of Inventory		4.3	0.8	- 81.4%	—	—	—

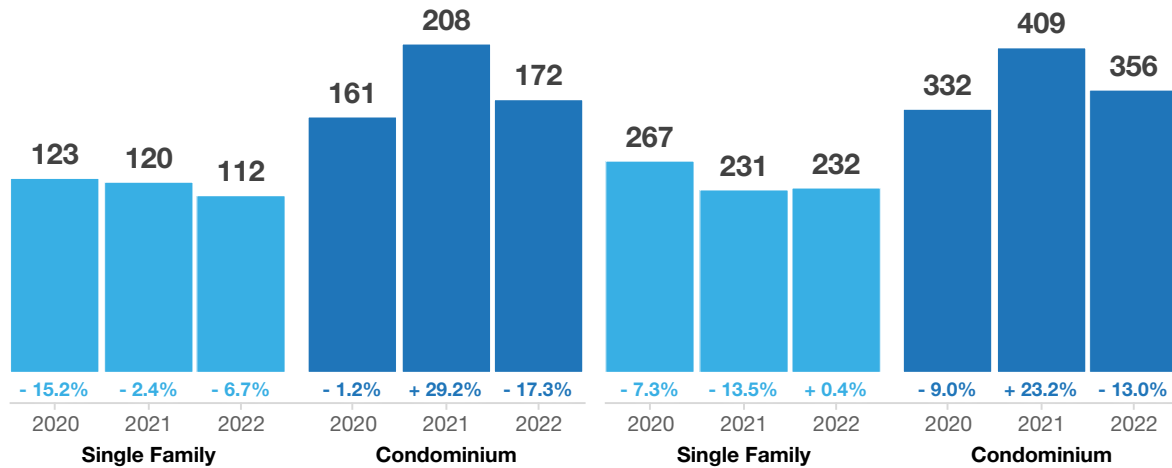
New Listings

A count of the properties that have been newly listed on the market in a given month.



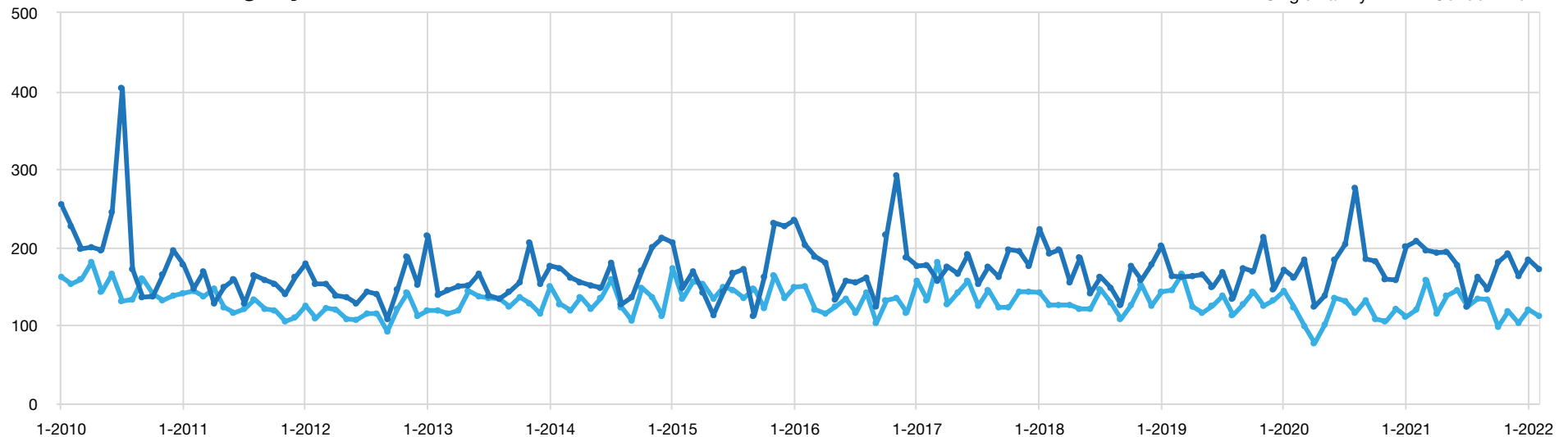
February

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	158	+ 59.6%	196	+ 6.5%
Apr-2021	115	+ 49.4%	193	+ 55.6%
May-2021	138	+ 36.6%	194	+ 40.6%
Jun-2021	145	+ 7.4%	177	- 3.8%
Jul-2021	124	- 5.3%	124	- 39.2%
Aug-2021	134	+ 15.5%	162	- 41.3%
Sep-2021	133	+ 0.8%	146	- 21.1%
Oct-2021	98	- 9.3%	181	- 0.5%
Nov-2021	118	+ 12.4%	192	+ 20.8%
Dec-2021	103	- 14.9%	163	+ 3.2%
Jan-2022	120	+ 8.1%	184	- 8.5%
Feb-2022	112	- 6.7%	172	- 17.3%
12-Month Avg	125	+ 10.6%	174	- 5.4%

Historical New Listings by Month



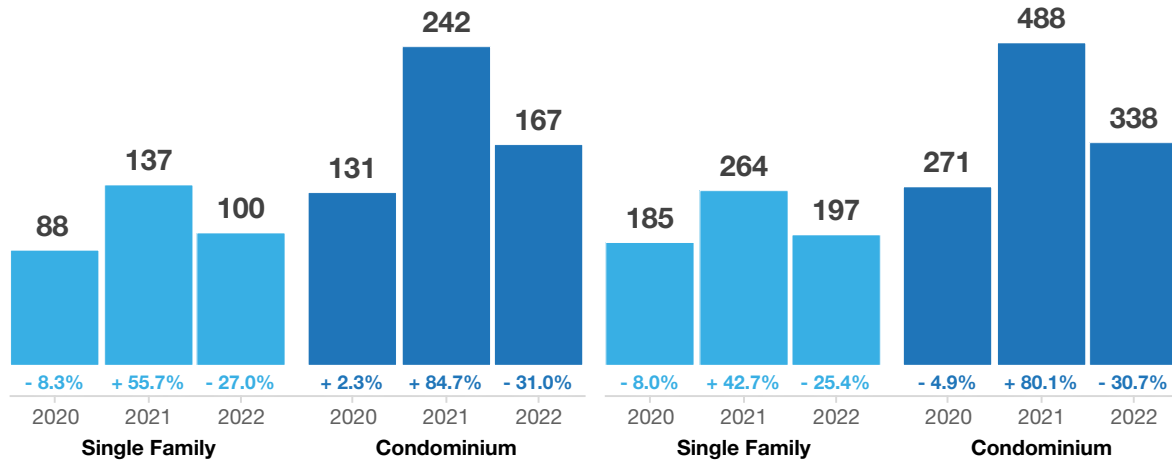
Pending Sales

A count of the properties on which offers have been accepted in a given month.



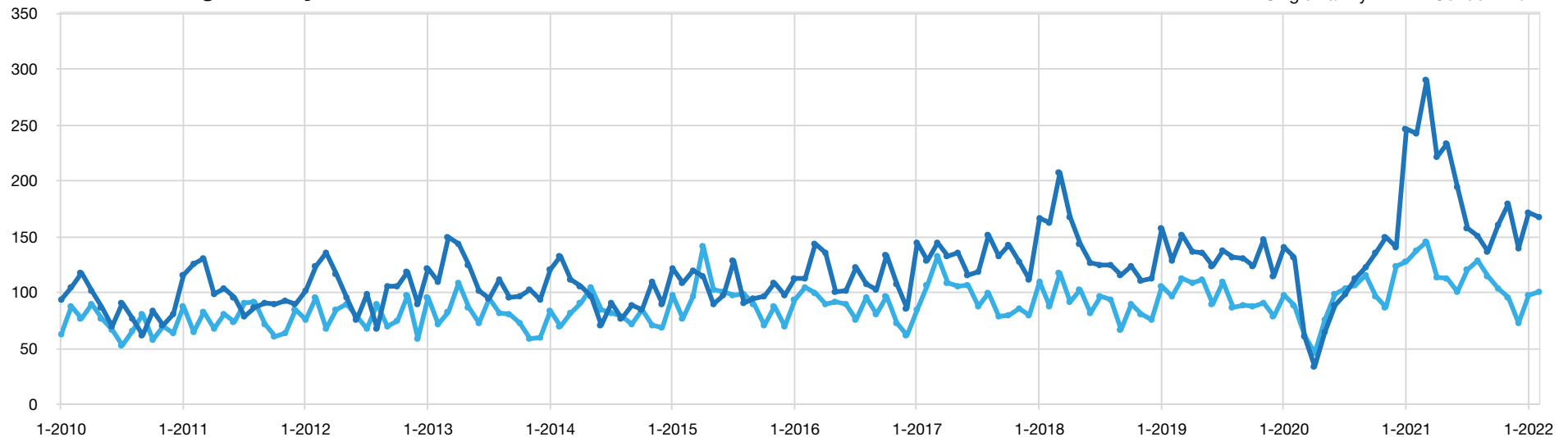
February

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	145	+ 137.7%	290	+ 383.3%
Apr-2021	113	+ 151.1%	221	+ 569.7%
May-2021	112	+ 49.3%	233	+ 264.1%
Jun-2021	100	+ 2.0%	194	+ 120.5%
Jul-2021	120	+ 16.5%	157	+ 60.2%
Aug-2021	128	+ 20.8%	150	+ 33.9%
Sep-2021	114	- 0.9%	136	+ 11.5%
Oct-2021	103	+ 7.3%	160	+ 18.5%
Nov-2021	95	+ 10.5%	179	+ 20.1%
Dec-2021	72	- 41.5%	139	- 0.7%
Jan-2022	97	- 23.6%	171	- 30.5%
Feb-2022	100	- 27.0%	167	- 31.0%
12-Month Avg	108	+ 10.2%	183	+ 47.6%

Historical Pending Sales by Month

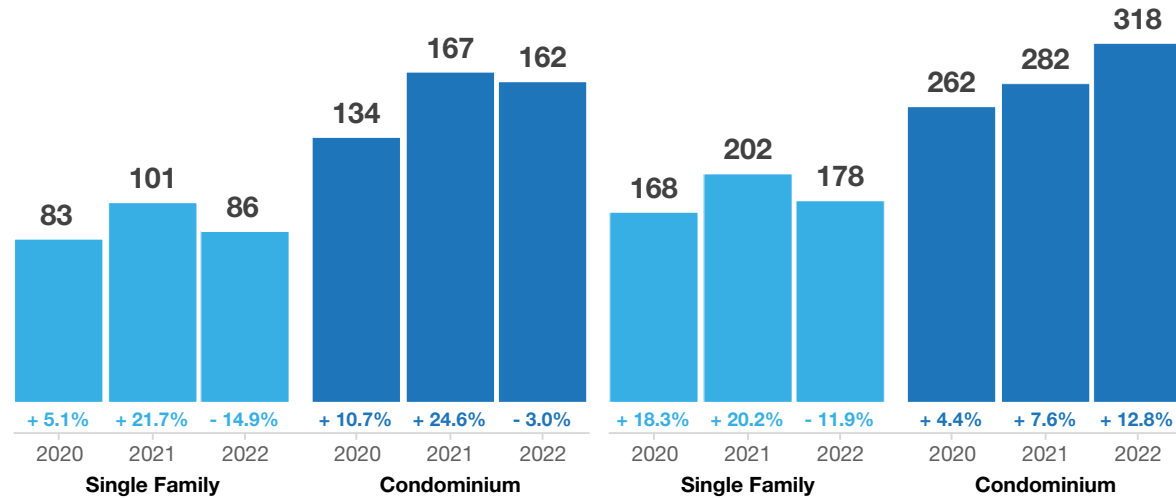


Closed Sales

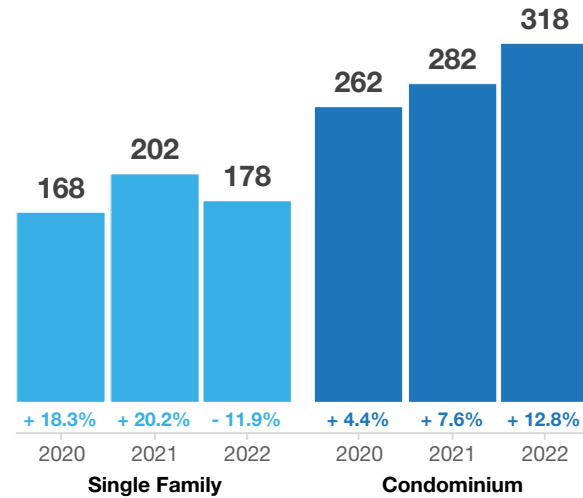
A count of the actual sales that closed in a given month.



February

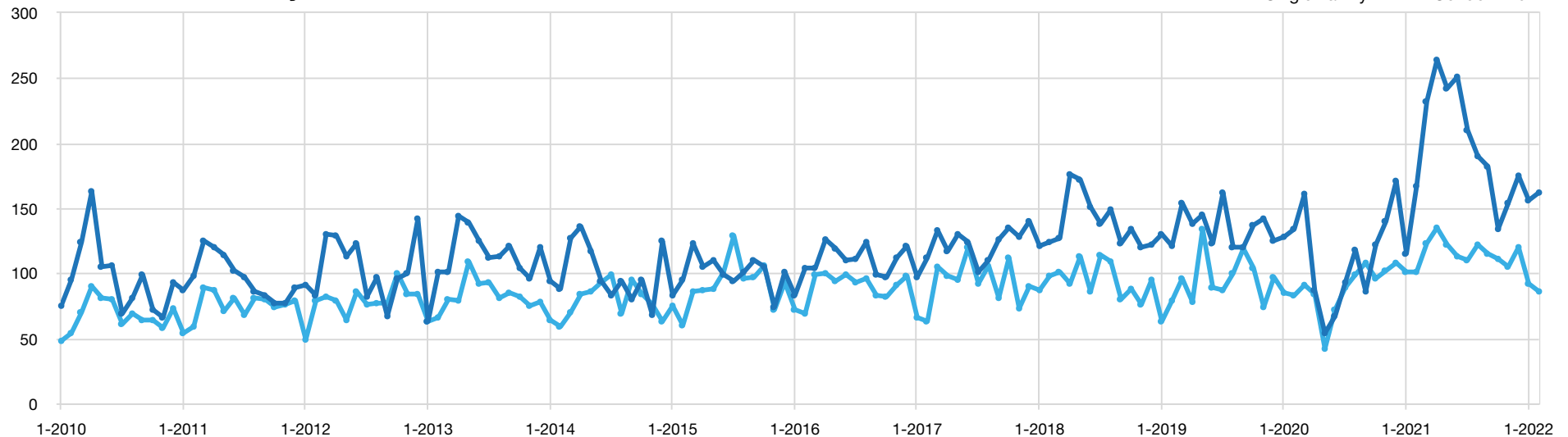


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	123	+ 35.2%	232	+ 44.1%
Apr-2021	135	+ 60.7%	264	+ 203.4%
May-2021	122	+ 190.5%	242	+ 348.1%
Jun-2021	113	+ 56.9%	251	+ 274.6%
Jul-2021	110	+ 23.6%	210	+ 125.8%
Aug-2021	122	+ 23.2%	190	+ 61.0%
Sep-2021	115	+ 6.5%	182	+ 111.6%
Oct-2021	111	+ 15.6%	134	+ 9.8%
Nov-2021	105	+ 2.9%	154	+ 10.0%
Dec-2021	120	+ 11.1%	175	+ 2.3%
Jan-2022	92	- 8.9%	156	+ 35.7%
Feb-2022	86	- 14.9%	162	- 3.0%
12-Month Avg	113	+ 24.2%	196	+ 70.4%

Historical Closed Sales by Month

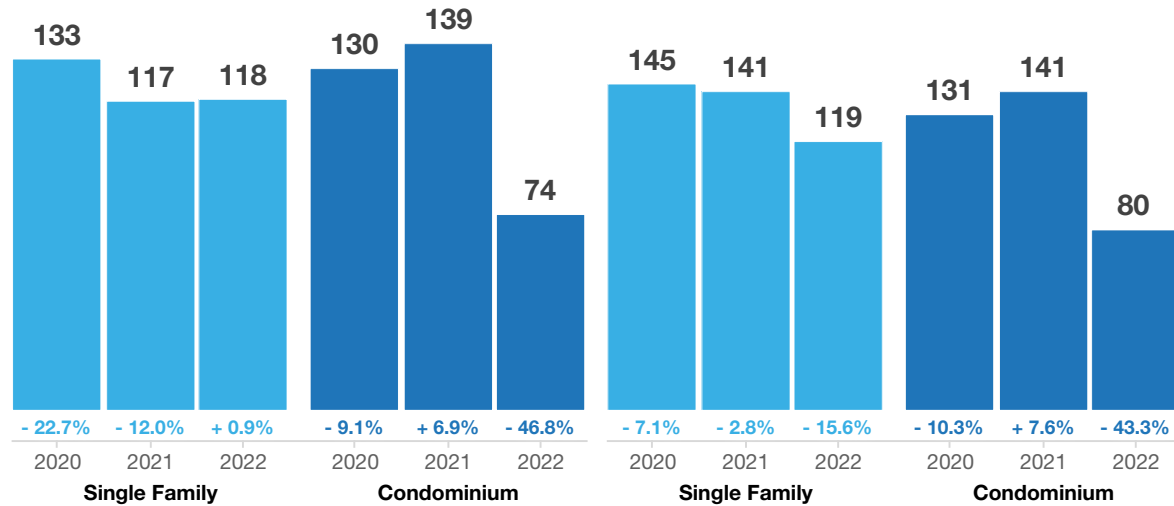


Days on Market Until Sale

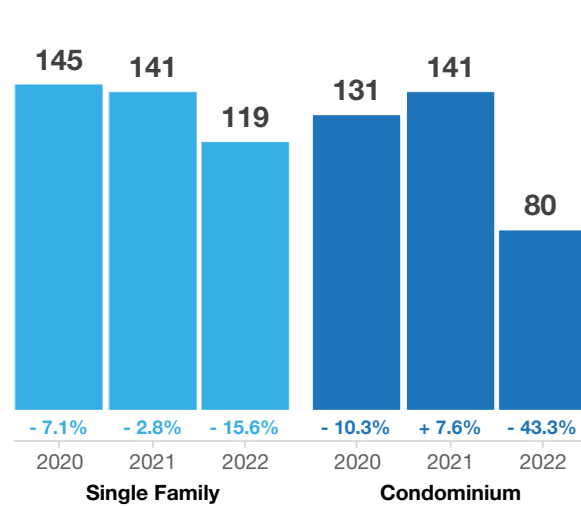
Average number of days between when a property is listed and when it closed in a given month.



February



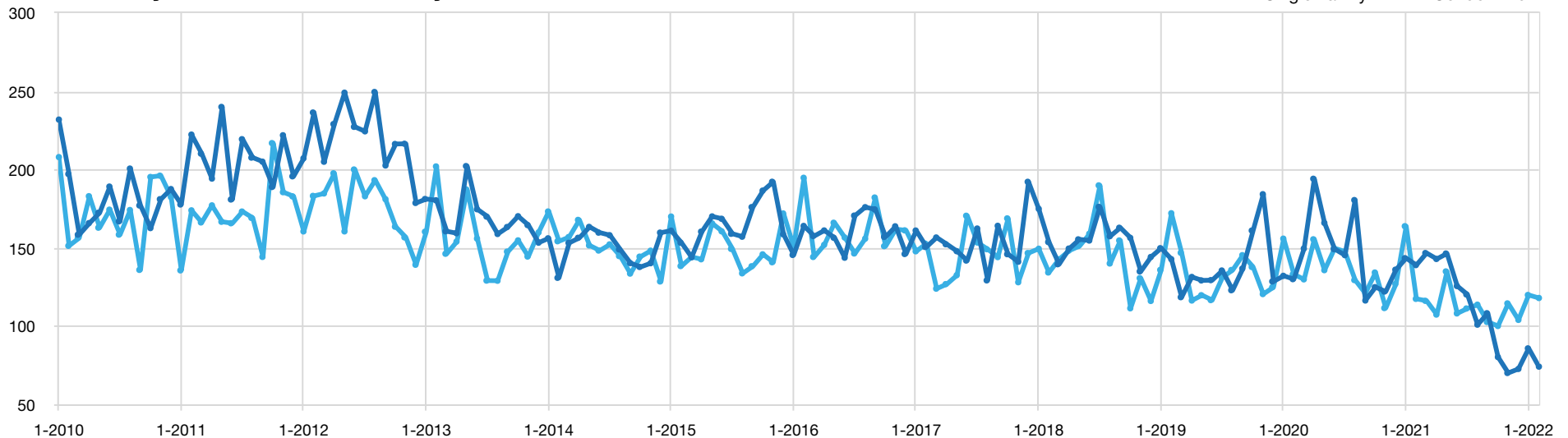
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	116	- 10.8%	147	- 2.0%
Apr-2021	107	- 31.0%	143	- 26.3%
May-2021	135	- 0.7%	146	- 12.0%
Jun-2021	108	- 28.0%	126	- 15.4%
Jul-2021	111	- 25.0%	120	- 17.2%
Aug-2021	114	- 11.6%	101	- 43.9%
Sep-2021	103	- 14.9%	108	- 6.9%
Oct-2021	100	- 25.4%	80	- 36.0%
Nov-2021	114	+ 2.7%	70	- 42.6%
Dec-2021	104	- 18.1%	73	- 46.3%
Jan-2022	120	- 26.8%	86	- 39.9%
Feb-2022	118	+ 0.9%	74	- 46.8%
12-Month Avg*	112	- 16.3%	112	- 22.9%

* Days on Market for all properties from March 2021 through February 2022. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

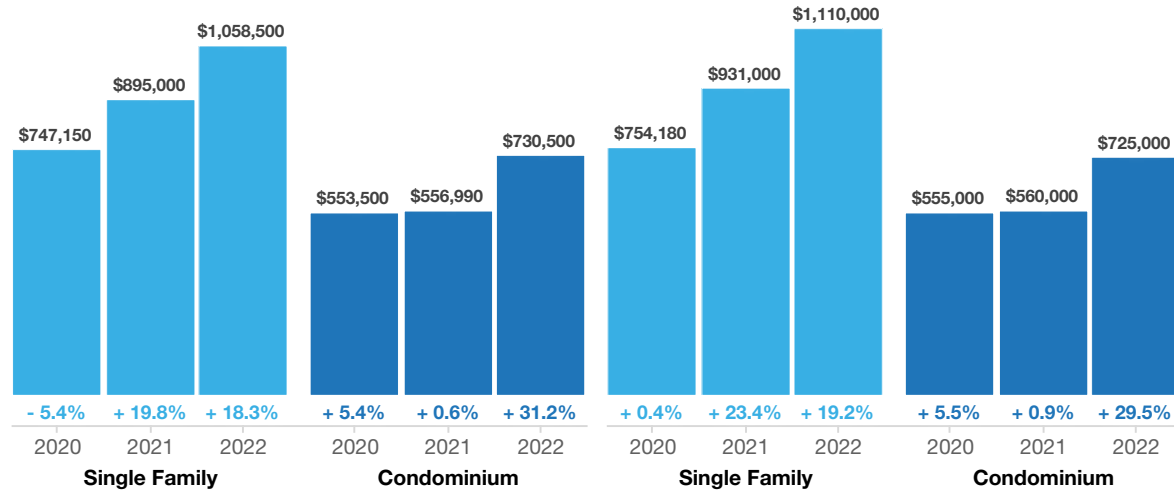


Median Sales Price

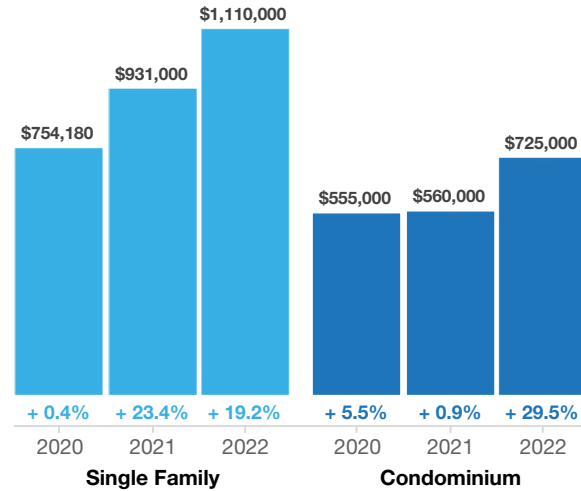
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



February



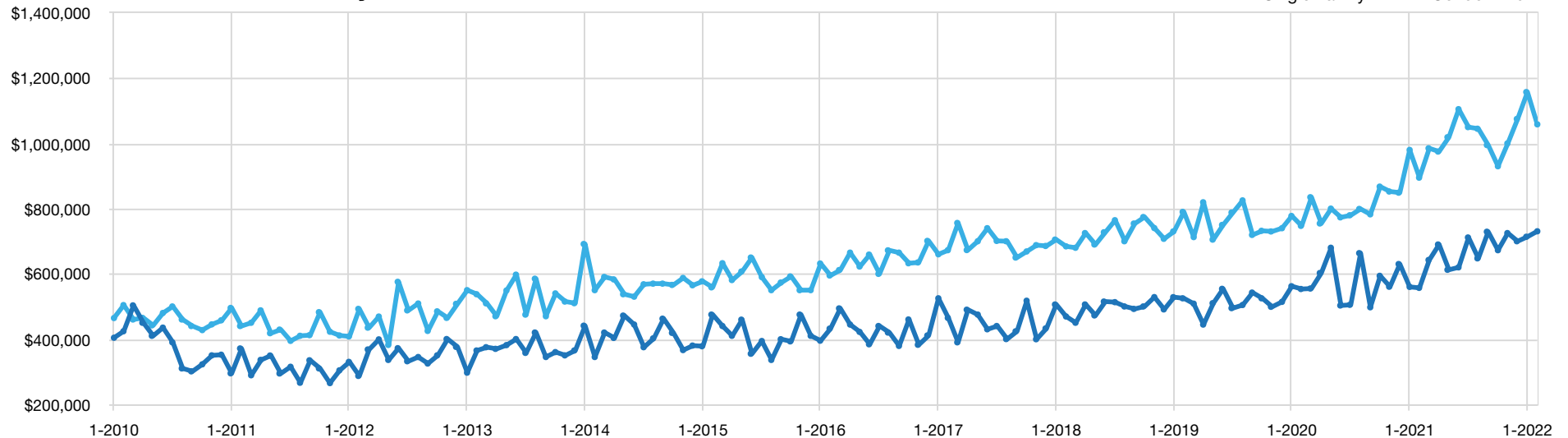
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	\$985,000	+ 18.0%	\$642,500	+ 15.8%
Apr-2021	\$975,000	+ 29.2%	\$690,000	+ 14.5%
May-2021	\$1,019,000	+ 27.4%	\$612,500	- 9.9%
Jun-2021	\$1,105,000	+ 42.9%	\$620,000	+ 23.3%
Jul-2021	\$1,050,000	+ 34.7%	\$711,500	+ 40.9%
Aug-2021	\$1,045,000	+ 30.8%	\$647,500	- 2.4%
Sep-2021	\$995,000	+ 27.2%	\$729,125	+ 46.6%
Oct-2021	\$930,000	+ 7.2%	\$672,500	+ 13.2%
Nov-2021	\$1,000,000	+ 17.3%	\$725,000	+ 29.3%
Dec-2021	\$1,075,000	+ 26.6%	\$700,000	+ 11.1%
Jan-2022	\$1,157,500	+ 18.1%	\$713,750	+ 27.5%
Feb-2022	\$1,058,500	+ 18.3%	\$730,500	+ 31.2%
12-Month Avg*	\$1,000,000	+ 22.0%	\$681,250	+ 17.9%

* Median Sales Price for all properties from March 2021 through February 2022. This is not the average of the individual figures above.

Historical Median Sales Price by Month

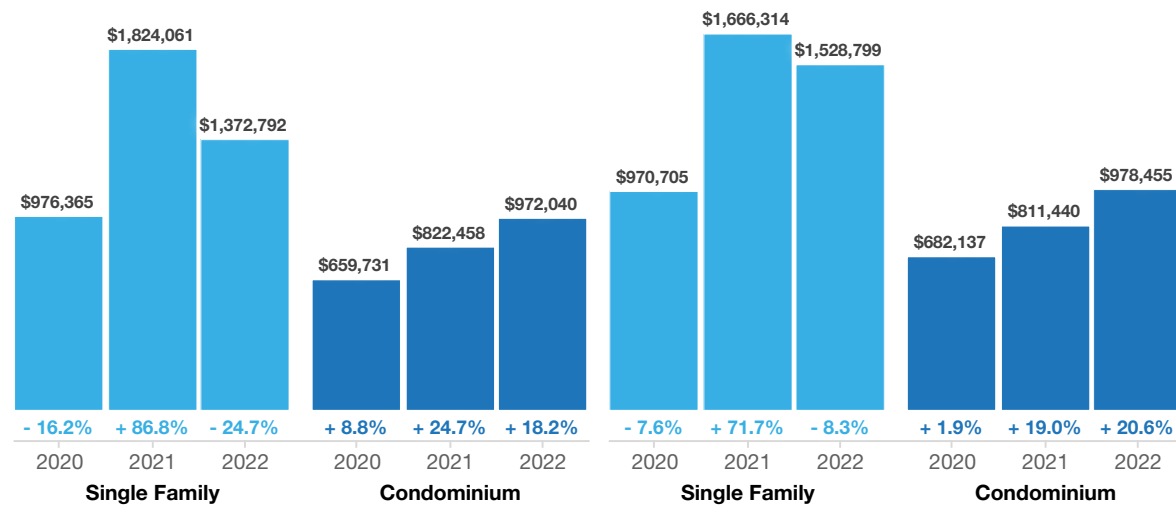


Average Sales Price

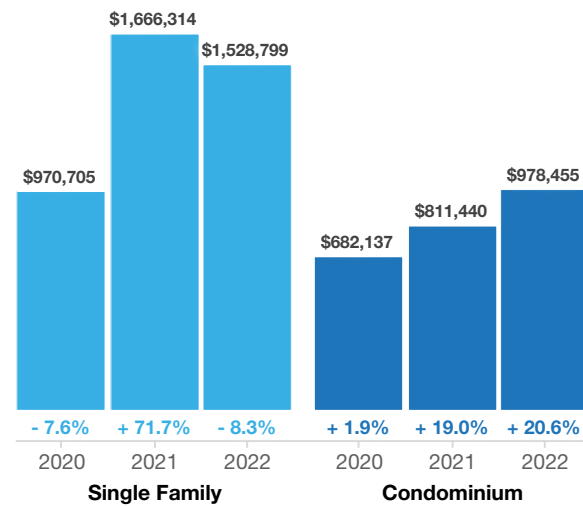
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



February



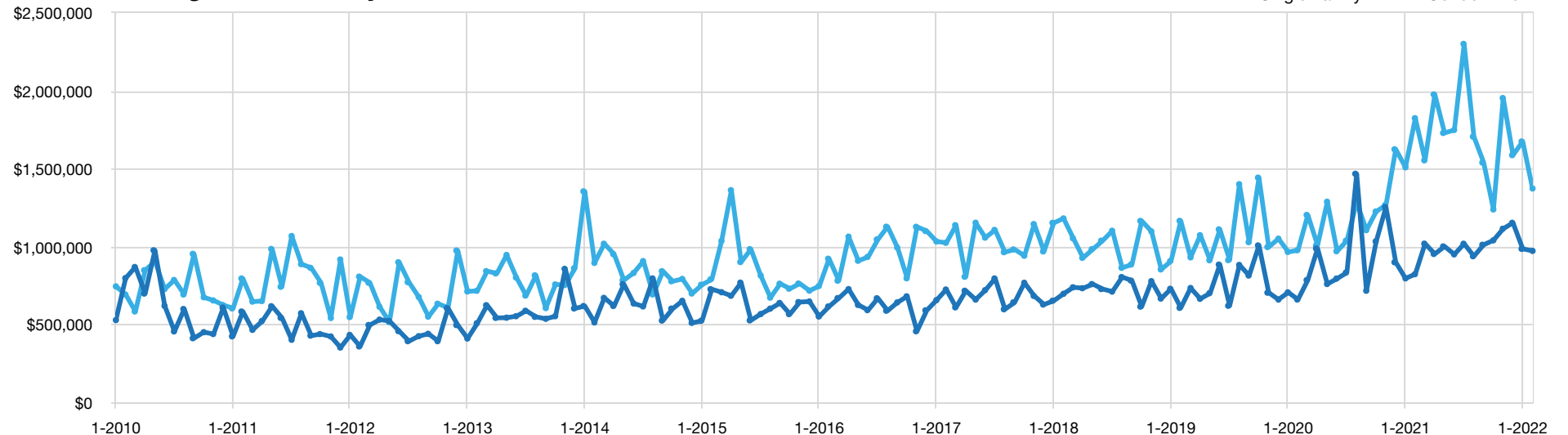
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	\$1,553,529	+ 29.2%	\$1,018,389	+ 29.8%
Apr-2021	\$1,976,282	+ 96.2%	\$952,459	- 3.5%
May-2021	\$1,729,389	+ 34.3%	\$1,000,564	+ 31.8%
Jun-2021	\$1,748,405	+ 80.3%	\$949,719	+ 19.6%
Jul-2021	\$2,301,004	+ 121.8%	\$1,017,905	+ 22.3%
Aug-2021	\$1,705,485	+ 32.8%	\$937,688	- 36.1%
Sep-2021	\$1,539,285	+ 39.3%	\$1,011,215	+ 41.2%
Oct-2021	\$1,238,060	+ 1.1%	\$1,039,926	+ 0.7%
Nov-2021	\$1,953,527	+ 54.3%	\$1,114,197	- 11.1%
Dec-2021	\$1,586,764	- 2.3%	\$1,152,351	+ 28.2%
Jan-2022	\$1,674,632	+ 11.0%	\$985,118	+ 23.8%
Feb-2022	\$1,372,792	- 24.7%	\$972,040	+ 18.2%
12-Month Avg*	\$1,705,848	+ 31.7%	\$1,006,777	+ 6.7%

* Avg. Sales Price for all properties from March 2021 through February 2022. This is not the average of the individual figures above.

Historical Average Sales Price by Month



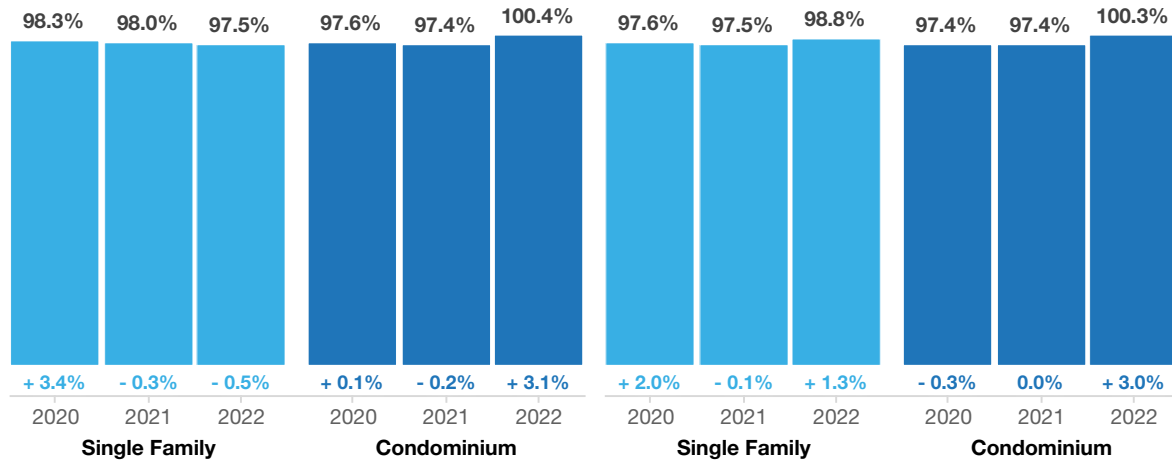
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



February

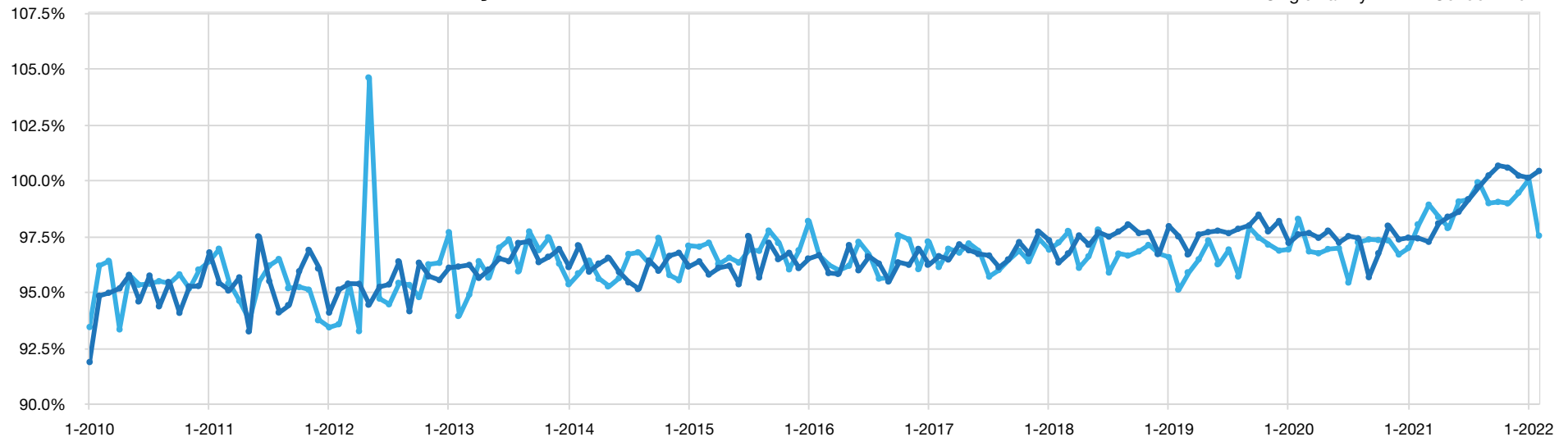
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	98.9%	+ 2.2%	97.2%	- 0.4%
Apr-2021	98.4%	+ 1.8%	98.1%	+ 0.7%
May-2021	97.9%	+ 1.0%	98.4%	+ 0.7%
Jun-2021	99.0%	+ 2.1%	98.6%	+ 1.4%
Jul-2021	99.1%	+ 3.9%	99.1%	+ 1.6%
Aug-2021	99.9%	+ 2.8%	99.7%	+ 2.4%
Sep-2021	99.0%	+ 1.6%	100.2%	+ 4.7%
Oct-2021	99.0%	+ 1.7%	100.7%	+ 4.1%
Nov-2021	99.0%	+ 1.7%	100.6%	+ 2.7%
Dec-2021	99.4%	+ 2.8%	100.2%	+ 3.0%
Jan-2022	100.0%	+ 3.1%	100.1%	+ 2.8%
Feb-2022	97.5%	- 0.5%	100.4%	+ 3.1%
12-Month Avg*	98.9%	+ 2.0%	99.2%	+ 2.0%

* Pct. of List Price Received for all properties from March 2021 through February 2022. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



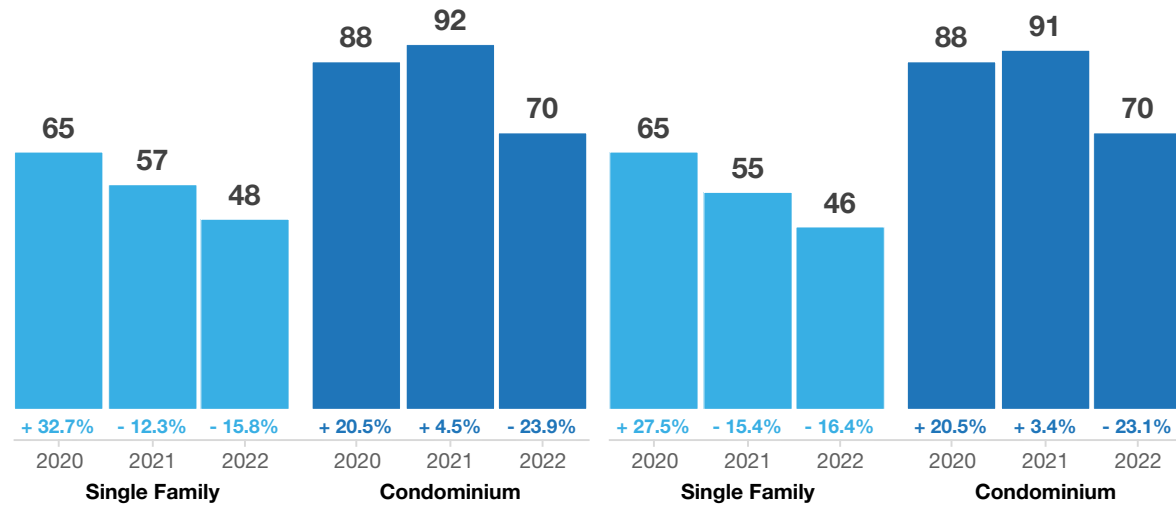
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



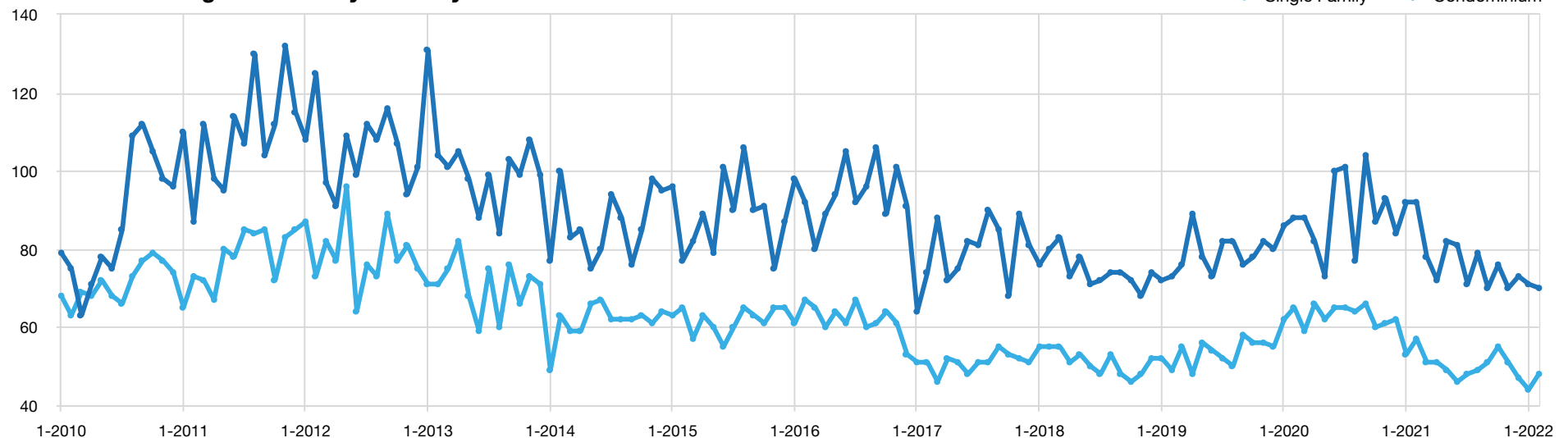
February

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	51	- 13.6%	78	- 11.4%
Apr-2021	51	- 22.7%	72	- 12.2%
May-2021	49	- 21.0%	82	+ 12.3%
Jun-2021	46	- 29.2%	81	- 19.0%
Jul-2021	48	- 26.2%	71	- 29.7%
Aug-2021	49	- 23.4%	79	+ 2.6%
Sep-2021	51	- 22.7%	70	- 32.7%
Oct-2021	55	- 8.3%	76	- 12.6%
Nov-2021	51	- 16.4%	70	- 24.7%
Dec-2021	47	- 24.2%	73	- 13.1%
Jan-2022	44	- 17.0%	71	- 22.8%
Feb-2022	48	- 15.8%	70	- 23.9%
12-Month Avg	49	- 21.0%	74	- 16.9%

Historical Housing Affordability Index by Month

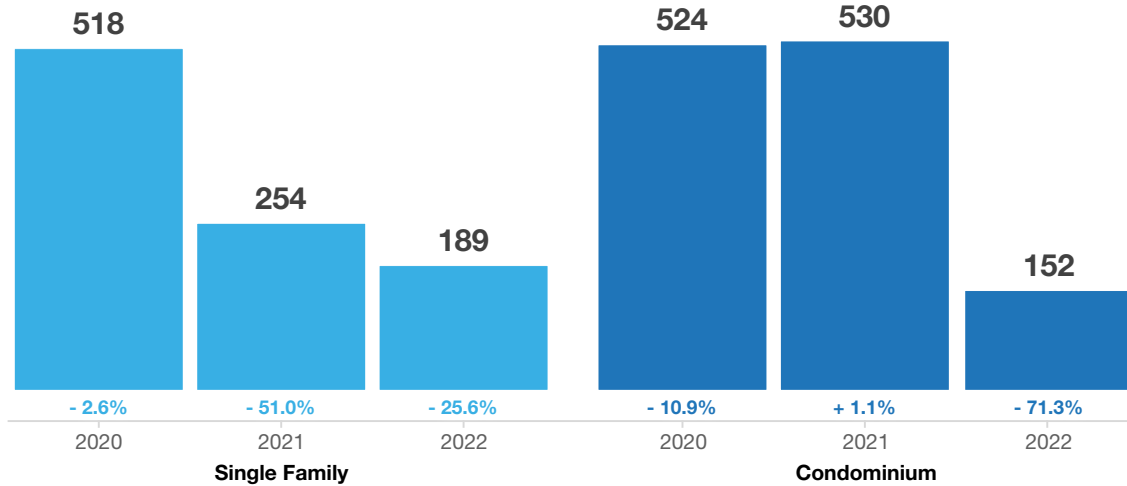


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

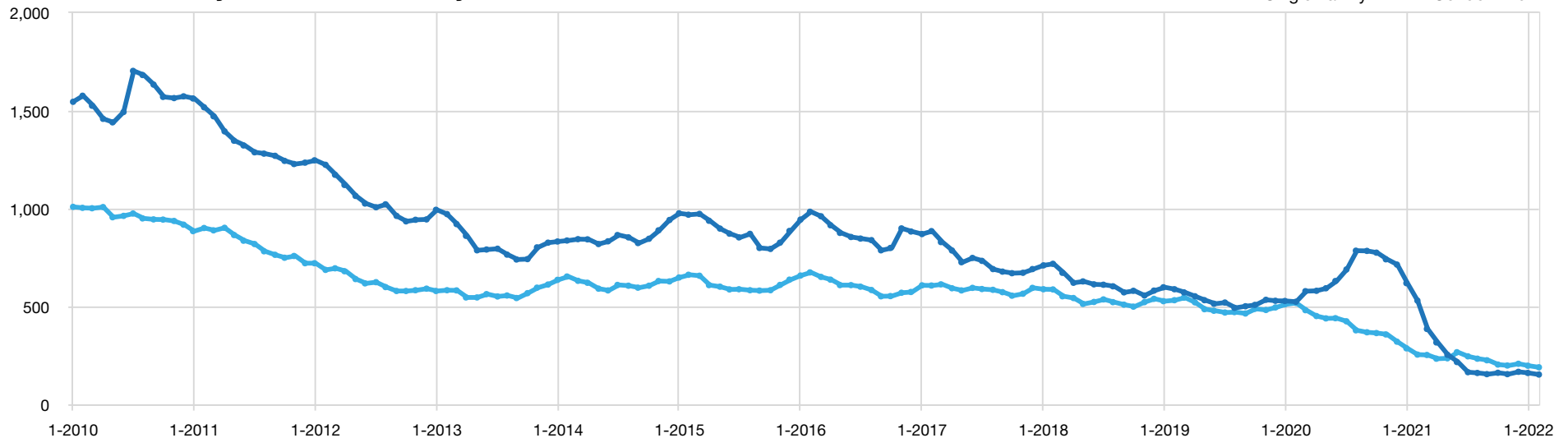


February



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	252	- 47.6%	385	- 33.4%
Apr-2021	233	- 48.3%	316	- 45.5%
May-2021	235	- 46.5%	253	- 57.3%
Jun-2021	266	- 39.5%	216	- 65.7%
Jul-2021	245	- 42.2%	164	- 76.2%
Aug-2021	233	- 38.4%	160	- 79.6%
Sep-2021	225	- 38.9%	154	- 80.4%
Oct-2021	203	- 44.2%	161	- 79.2%
Nov-2021	198	- 44.5%	154	- 79.2%
Dec-2021	207	- 35.3%	166	- 76.8%
Jan-2022	197	- 31.1%	160	- 74.2%
Feb-2022	189	- 25.6%	152	- 71.3%
12-Month Avg	224	- 41.1%	203	- 69.6%

Historical Inventory of Homes for Sale by Month

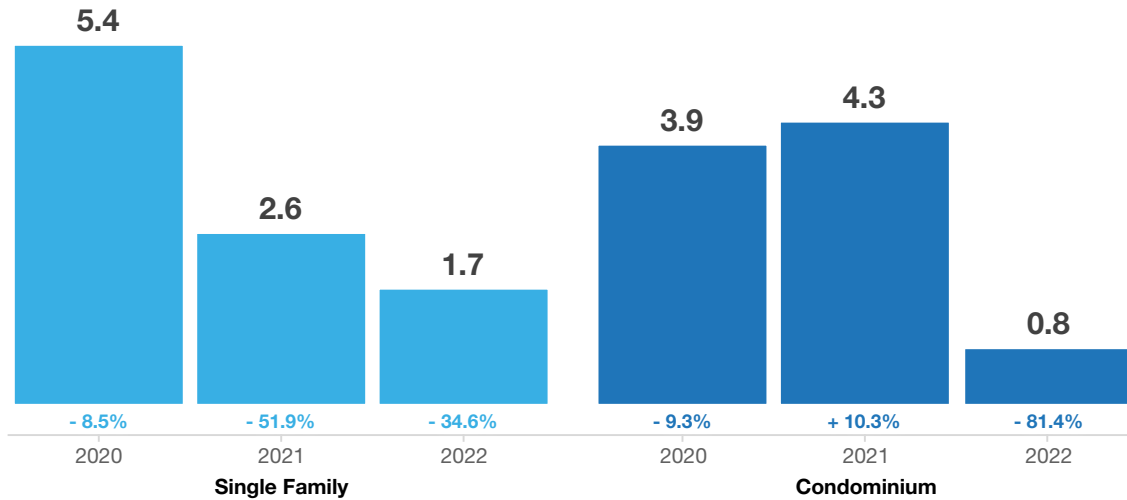


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



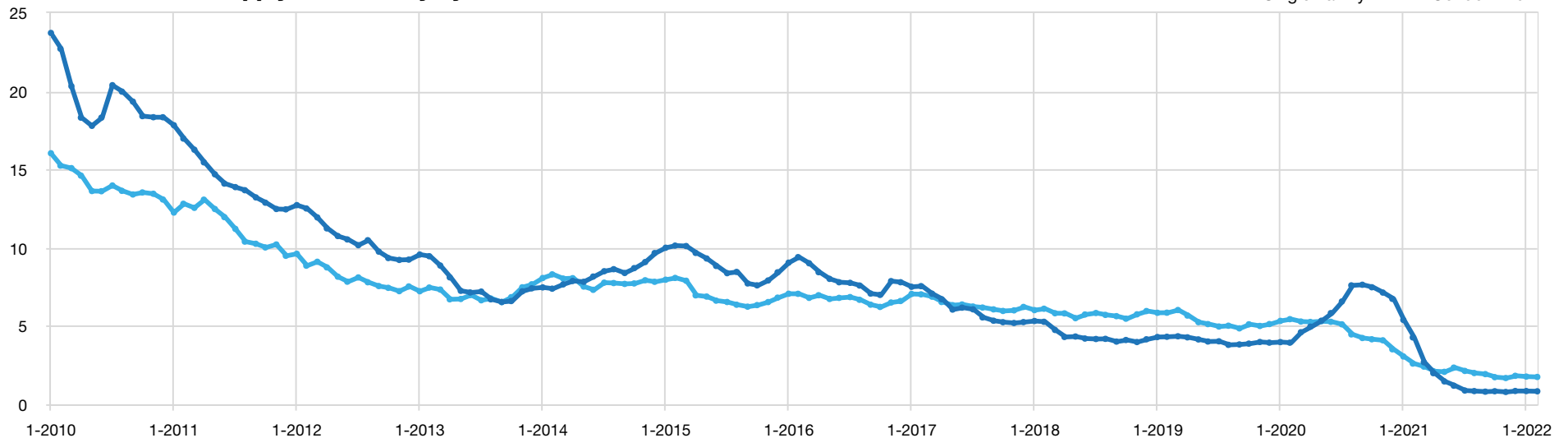
February



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Mar-2021	2.4	- 54.7%	2.7	- 41.3%
Apr-2021	2.1	- 60.4%	2.0	- 60.0%
May-2021	2.1	- 60.4%	1.5	- 71.7%
Jun-2021	2.3	- 56.6%	1.2	- 79.3%
Jul-2021	2.1	- 58.8%	0.9	- 86.4%
Aug-2021	2.0	- 55.6%	0.8	- 89.5%
Sep-2021	1.9	- 54.8%	0.8	- 89.5%
Oct-2021	1.7	- 59.5%	0.8	- 89.3%
Nov-2021	1.7	- 58.5%	0.8	- 88.7%
Dec-2021	1.8	- 48.6%	0.8	- 88.1%
Jan-2022	1.8	- 41.9%	0.8	- 85.2%
Feb-2022	1.7	- 34.6%	0.8	- 81.4%
12-Month Avg*	2.0	- 54.7%	1.2	- 81.0%

* Months Supply for all properties from March 2021 through February 2022. This is not the average of the individual figures above.

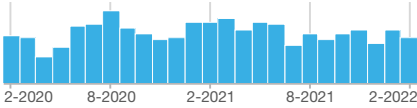
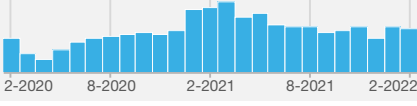

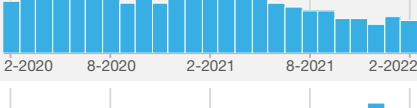

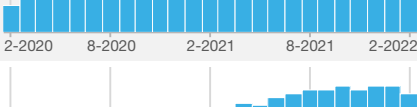
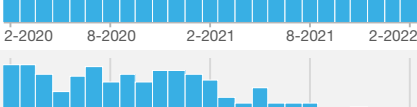
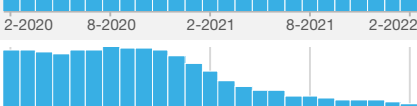

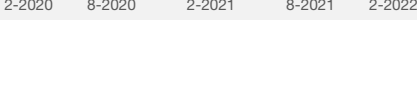
Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2021	2-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		373	306	- 18.0%	742	643	- 13.3%
Pending Sales		429	292	- 31.9%	852	596	- 30.0%
Closed Sales		309	278	- 10.0%	546	547	+ 0.2%
Days on Market Until Sale		142	98	- 31.0%	146	102	- 30.1%
Median Sales Price		\$735,000	\$867,500	+ 18.0%	\$722,500	\$870,000	+ 20.4%
Average Sales Price		\$1,149,206	\$1,085,038	- 5.6%	\$1,119,791	\$1,150,317	+ 2.7%
Percent of List Price Received		97.0%	98.9%	+ 2.0%	97.0%	99.3%	+ 2.4%
Housing Affordability Index		70	59	- 15.7%	71	58	- 18.3%
Inventory of Homes for Sale		1,031	456	- 55.8%	—	—	—
Months Supply of Inventory		4.2	1.4	- 66.7%	—	—	—

Single Family Monthly Sales Volume

February 2022



Area Name	February 2022			January 2022			February 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	13	\$19,373,500	\$1,600,000	7	\$8,816,100	\$1,063,500	9	\$9,735,000	\$875,000
Hana	0	--	--	1	\$2,800,000	\$2,800,000	1	\$700,000	\$700,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$2,400,000	\$2,400,000	2	\$5,600,000	\$2,800,000	9	\$39,649,500	\$3,600,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	11	\$10,647,000	\$988,000	10	\$8,139,000	\$857,000	7	\$4,630,000	\$695,000
Kapalua	0	--	--	2	\$8,175,000	\$4,087,500	2	\$4,612,500	\$2,306,250
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	18	\$25,350,000	\$1,182,500	14	\$19,850,000	\$1,272,500	14	\$17,521,500	\$857,750
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$2,655,000	\$1,327,500	4	\$9,807,000	\$2,223,500	3	\$3,748,000	\$1,173,000
Lahaina	1	\$2,825,000	\$2,825,000	5	\$12,285,000	\$2,225,000	6	\$21,642,000	\$3,071,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	7	\$7,836,000	\$805,000	13	\$13,200,316	\$870,000	4	\$3,459,000	\$787,000
Maui Meadows	0	--	--	5	\$10,188,800	\$1,995,000	2	\$1,915,000	\$957,500
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$1,415,000	\$1,415,000	3	\$8,198,000	\$1,699,000	5	\$4,578,500	\$895,000
Olowalu	0	--	--	0	--	--	1	\$5,400,000	\$5,400,000
Pukalani	4	\$4,460,000	\$1,050,000	3	\$3,120,000	\$750,000	6	\$5,768,000	\$901,500
Spreckelsville/Paia/Kuau	2	\$1,880,000	\$940,000	2	\$5,260,000	\$2,630,000	3	\$5,140,000	\$810,000
Wailea/Makena	2	\$18,400,000	\$9,200,000	5	\$24,660,000	\$3,295,000	6	\$37,272,000	\$4,036,000
Wailuku	19	\$17,379,599	\$880,000	15	\$13,520,969	\$845,650	18	\$15,625,115	\$819,300
Lanai	0	--	--	0	--	--	1	\$514,000	\$514,000
Molokai	5	\$3,439,000	\$652,000	1	\$446,000	\$446,000	4	\$2,320,000	\$512,500
All MLS	86	\$118,060,099	\$1,058,500	92	\$154,066,185	\$1,157,500	101	\$184,230,115	\$895,000

Condominium Monthly Sales Volume

February 2022



Area Name	February 2022			January 2022			February 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	1	\$685,000	\$685,000	1	\$675,000	\$675,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	14	\$18,543,500	\$910,000	15	\$27,310,500	\$1,600,000	16	\$19,358,000	\$747,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	7	\$1,283,600	\$181,000	4	\$647,000	\$155,500	2	\$702,000	\$351,000
Kapalua	8	\$20,884,000	\$1,402,500	5	\$18,640,000	\$3,000,000	10	\$20,815,000	\$1,120,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	55	\$41,213,904	\$698,000	59	\$43,035,900	\$652,500	48	\$27,978,750	\$516,250
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	5	\$7,664,999	\$1,675,000	6	\$5,252,500	\$735,000	26	\$16,210,030	\$556,990
Maalaea	0	--	--	9	\$5,710,000	\$500,000	5	\$2,162,400	\$457,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	44	\$35,064,400	\$647,500	33	\$27,208,500	\$667,000	23	\$13,891,895	\$515,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$695,000	\$695,000
Spreckelsville/Paia/Kuau	1	\$570,000	\$570,000	0	--	--	0	--	--
Wailea/Makena	13	\$25,017,500	\$1,525,000	10	\$18,381,000	\$1,690,000	18	\$28,406,500	\$1,410,000
Wailuku	9	\$4,381,500	\$477,000	9	\$5,543,000	\$756,000	13	\$6,113,990	\$482,500
Lanai	1	\$1,600,000	\$1,600,000	0	--	--	0	--	--
Molokai	4	\$562,000	\$116,500	5	\$1,275,000	\$255,000	5	\$1,017,000	\$185,000
All MLS	162	\$157,470,403	\$730,500	156	\$153,678,400	\$713,750	167	\$137,350,565	\$556,990

Land Monthly Sales Volume

February 2022



Area Name	February 2022			January 2022			February 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$5,848,000	\$949,000	2	\$2,420,000	\$1,210,000	2	\$2,030,000	\$1,015,000
Hana	0	--	--	1	\$500,000	\$500,000	2	\$956,000	\$478,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$3,675,000	\$635,000	3	\$2,060,000	\$550,000	7	\$4,608,000	\$750,000
Kahakuloa	0	--	--	0	--	--	1	\$260,000	\$260,000
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	6	\$8,957,000	\$1,066,500	2	\$4,142,500	\$2,071,250	8	\$7,000,000	\$850,000
Kaupo	1	\$317,000	\$317,000	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	4	\$5,560,000	\$1,350,000	1	\$657,500	\$657,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$1,719,000	\$859,500	4	\$3,385,000	\$825,000	5	\$3,683,000	\$830,000
Lahaina	2	\$1,725,000	\$862,500	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$495,000	\$495,000	1	\$777,000	\$777,000	5	\$4,255,000	\$750,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	1	\$400,000	\$400,000
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	1	\$1,248,000	\$1,248,000	0	--	--	2	\$4,550,000	\$2,275,000
Pukalani	1	\$452,000	\$452,000	0	--	--	1	\$375,000	\$375,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$975,000	\$975,000	0	--	--	1	\$2,800,000	\$2,800,000
Wailuku	1	\$225,000	\$225,000	2	\$500,000	\$250,000	4	\$1,914,500	\$462,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	3	\$474,000	\$120,000	2	\$494,000	\$247,000	1	\$35,000	\$35,000
All MLS	30	\$26,110,000	\$842,500	21	\$19,838,500	\$777,000	41	\$33,524,000	\$750,000

Single Family Sales – Year to Date

February 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Feb-22 YTD Sales	Feb-21 YTD Sales	Unit Change	Percent Change	Feb-22 YTD Average	Feb-21 YTD Average	Dollar Change	Percent Change	Feb-22 YTD Median	Feb-21 YTD Median	Dollar Change	Percent Change	Feb-22 YTD Volume	Feb-21 YTD Volume	Dollar Change	Percent Change
Haiku	20	16	+4	+25.0%	\$1,409,480	\$1,158,625	+\$250,855	+21.7%	\$1,462,500	\$1,065,000	+\$397,500	+37.3%	\$28,189,600	\$18,538,000	+\$9,651,600	+52.1%
Hana	1	2	-1	-50.0%	\$2,800,000	\$975,000	+\$1,825,000	+187.2%	\$2,800,000	\$975,000	+\$1,825,000	+187.2%	\$2,800,000	\$1,950,000	+\$850,000	+43.6%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	12	-9	-75.0%	\$2,666,667	\$3,791,625	-\$1,124,958	-29.7%	\$2,600,000	\$2,418,750	+\$181,250	+7.5%	\$8,000,000	\$45,499,500	-\$37,499,500	-82.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	21	15	+6	+40.0%	\$894,571	\$738,200	+\$156,371	+21.2%	\$875,000	\$713,000	+\$162,000	+22.7%	\$18,786,000	\$11,073,000	+\$7,713,000	+69.7%
Kapalua	2	4	-2	-50.0%	\$4,087,500	\$2,503,125	+\$1,584,375	+63.3%	\$4,087,500	\$2,625,000	+\$1,462,500	+55.7%	\$8,175,000	\$10,012,500	-\$1,837,500	-18.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	32	37	-5	-13.5%	\$1,412,500	\$1,113,014	+\$299,486	+26.9%	\$1,225,000	\$920,000	+\$305,000	+33.2%	\$45,200,000	\$41,181,500	+\$4,018,500	+9.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	6	10	-4	-40.0%	\$2,077,000	\$1,178,400	+\$898,600	+76.3%	\$1,716,000	\$1,134,000	+\$582,000	+51.3%	\$12,462,000	\$11,784,000	+\$678,000	+5.8%
Lahaina	6	10	-4	-40.0%	\$2,518,333	\$2,934,800	-\$416,467	-14.2%	\$2,430,000	\$2,733,500	-\$303,500	-11.1%	\$15,110,000	\$29,348,000	-\$14,238,000	-48.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	20	8	+12	+150.0%	\$1,051,816	\$665,813	+\$386,003	+58.0%	\$865,000	\$715,000	+\$150,000	+21.0%	\$21,036,316	\$5,326,500	+\$15,709,816	+294.9%
Maui Meadows	5	4	+1	+25.0%	\$2,037,760	\$1,167,500	+\$870,260	+74.5%	\$1,995,000	\$1,232,500	+\$762,500	+61.9%	\$10,188,800	\$4,670,000	+\$5,518,800	+118.2%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	4	11	-7	-63.6%	\$2,403,250	\$1,570,227	+\$833,023	+53.1%	\$1,557,000	\$977,000	+\$580,000	+59.4%	\$9,613,000	\$17,272,500	-\$7,659,500	-44.3%
Olowalu	0	2	-2	-100.0%	--	\$6,800,000	--	--	--	\$6,800,000	--	--	\$0	\$13,600,000	-\$13,600,000	-100.0%
Pukalani	7	10	-3	-30.0%	\$1,082,857	\$952,100	+\$130,757	+13.7%	\$850,000	\$876,500	-\$26,500	-3.0%	\$7,580,000	\$9,521,000	-\$1,941,000	-20.4%
Spreckelsville/Paia/Kuau	4	7	-3	-42.9%	\$1,785,000	\$3,017,143	-\$1,232,143	-40.8%	\$955,000	\$1,900,000	-\$945,000	-49.7%	\$7,140,000	\$21,120,000	-\$13,980,000	-66.2%
Wailea/Makena	7	12	-5	-41.7%	\$6,151,429	\$5,506,542	+\$644,887	+11.7%	\$3,295,000	\$4,036,000	-\$741,000	-18.4%	\$43,060,000	\$66,078,500	-\$23,018,500	-34.8%
Wailuku	34	30	+4	+13.3%	\$908,840	\$812,549	+\$96,291	+11.9%	\$874,325	\$798,540	+\$75,785	+9.5%	\$30,900,568	\$24,376,470	+\$6,524,098	+26.8%
Lanai	0	2	-2	-100.0%	--	\$607,000	--	--	--	\$607,000	--	--	\$0	\$1,214,000	-\$1,214,000	-100.0%
Molokai	6	10	-4	-40.0%	\$647,500	\$403,000	+\$244,500	+60.7%	\$584,500	\$352,500	+\$232,000	+65.8%	\$3,885,000	\$4,030,000	-\$145,000	-3.6%
All MLS	178	202	-24	-11.9%	\$1,528,799	\$1,666,314	-\$137,515	-8.3%	\$1,110,000	\$931,000	+\$179,000	+19.2%	\$272,126,284	\$336,595,470	-\$64,469,186	-19.2%

Total Condominium Sales – Year to Date

February 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Feb-22 YTD Sales	Feb-21 YTD Sales	Unit Change	Percent Change	Feb-22 YTD Average	Feb-21 YTD Average	Dollar Change	Percent Change	Feb-22 YTD Median	Feb-21 YTD Median	Dollar Change	Percent Change	Feb-22 YTD Volume	Feb-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	2	0	+2	--	\$680,000	--	--	--	\$680,000	--	--	--	\$1,360,000	\$0	+\$1,360,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	29	27	+2	+7.4%	\$1,581,172	\$1,079,370	+\$501,802	+46.5%	\$1,300,000	\$812,000	+\$488,000	+60.1%	\$45,854,000	\$29,143,000	+\$16,711,000	+57.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	11	4	+7	+175.0%	\$175,509	\$255,000	-\$79,491	-31.2%	\$171,000	\$251,500	-\$80,500	-32.0%	\$1,930,600	\$1,020,000	+\$910,600	+89.3%
Kapalua	13	15	-2	-13.3%	\$3,040,308	\$1,940,667	+\$1,099,641	+56.7%	\$2,300,000	\$1,140,000	+\$1,160,000	+101.8%	\$39,524,000	\$29,110,000	+\$10,414,000	+35.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	114	93	+21	+22.6%	\$739,033	\$582,315	+\$156,719	+26.9%	\$660,000	\$500,000	+\$160,000	+32.0%	\$84,249,804	\$54,155,250	+\$30,094,554	+55.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	11	41	-30	-73.2%	\$1,174,318	\$713,474	+\$460,844	+64.6%	\$766,000	\$556,990	+\$209,010	+37.5%	\$12,917,499	\$29,252,435	-\$16,334,936	-55.8%
Maalaea	9	7	+2	+28.6%	\$634,444	\$434,629	+\$199,816	+46.0%	\$500,000	\$457,500	+\$42,500	+9.3%	\$5,710,000	\$3,042,400	+\$2,667,600	+87.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	77	40	+37	+92.5%	\$808,739	\$570,179	+\$238,560	+41.8%	\$655,000	\$485,000	+\$170,000	+35.1%	\$62,272,900	\$22,807,145	+\$39,465,755	+173.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$665,000	--	--	--	\$665,000	--	--	\$0	\$1,330,000	-\$1,330,000	-100.0%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$570,000	--	--	--	\$570,000	--	--	--	\$570,000	\$0	+\$570,000	--
Wailea/Makena	23	29	-6	-20.7%	\$1,886,891	\$1,691,362	+\$195,529	+11.6%	\$1,527,500	\$1,325,000	+\$202,500	+15.3%	\$43,398,500	\$49,049,500	-\$5,651,000	-11.5%
Wailuku	18	18	0	0.0%	\$551,361	\$485,055	+\$66,306	+13.7%	\$506,000	\$488,750	+\$17,250	+3.5%	\$9,924,500	\$8,730,990	+\$1,193,510	+13.7%
Lanai	1	0	+1	--	\$1,600,000	--	--	--	\$1,600,000	--	--	--	\$1,600,000	\$0	+\$1,600,000	--
Molokai	9	6	+3	+50.0%	\$204,111	\$197,570	+\$6,541	+3.3%	\$240,000	\$182,500	+\$57,500	+31.5%	\$1,837,000	\$1,185,420	+\$651,580	+55.0%
All MLS	318	282	+36	+12.8%	\$978,455	\$811,440	+\$167,015	+20.6%	\$725,000	\$560,000	+\$165,000	+29.5%	\$311,148,803	\$228,826,140	+\$82,322,663	+36.0%

Fee Simple Condominium Sales – Year to Date

February 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Feb-22 YTD Sales	Feb-21 YTD Sales	Unit Change	Percent Change	Feb-22 YTD Average	Feb-21 YTD Average	Dollar Change	Percent Change	Feb-22 YTD Median	Feb-21 YTD Median	Dollar Change	Percent Change	Feb-22 YTD Volume	Feb-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	2	0	+2	--	\$680,000	--	--	--	\$680,000	--	--	--	\$1,360,000	\$0	+\$1,360,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	27	24	+3	+12.5%	\$1,645,519	\$1,143,542	+\$501,977	+43.9%	\$1,400,000	\$816,000	+\$584,000	+71.6%	\$44,429,000	\$27,445,000	+\$16,984,000	+61.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	11	4	+7	+175.0%	\$175,509	\$255,000	-\$79,491	-31.2%	\$171,000	\$251,500	-\$80,500	-32.0%	\$1,930,600	\$1,020,000	+\$910,600	+89.3%
Kapalua	13	15	-2	-13.3%	\$3,040,308	\$1,940,667	+\$1,099,641	+56.7%	\$2,300,000	\$1,140,000	+\$1,160,000	+101.8%	\$39,524,000	\$29,110,000	+\$10,414,000	+35.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	112	92	+20	+21.7%	\$736,686	\$585,383	+\$151,303	+25.8%	\$660,000	\$505,000	+\$155,000	+30.7%	\$82,508,804	\$53,855,250	+\$28,653,554	+53.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	11	41	-30	-73.2%	\$1,174,318	\$713,474	+\$460,844	+64.6%	\$766,000	\$556,990	+\$209,010	+37.5%	\$12,917,499	\$29,252,435	-\$16,334,936	-55.8%
Maalaea	6	5	+1	+20.0%	\$703,500	\$513,500	+\$190,000	+37.0%	\$650,500	\$480,000	+\$170,500	+35.5%	\$4,221,000	\$2,567,500	+\$1,653,500	+64.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	66	33	+33	+100.0%	\$714,826	\$580,435	+\$134,391	+23.2%	\$652,500	\$495,250	+\$157,250	+31.8%	\$47,178,500	\$19,154,345	+\$28,024,155	+146.3%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$665,000	--	--	--	\$665,000	--	--	\$0	\$1,330,000	-\$1,330,000	-100.0%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$570,000	--	--	--	\$570,000	--	--	--	\$570,000	\$0	+\$570,000	--
Wailea/Makena	23	29	-6	-20.7%	\$1,886,891	\$1,691,362	+\$195,529	+11.6%	\$1,527,500	\$1,325,000	+\$202,500	+15.3%	\$43,398,500	\$49,049,500	-\$5,651,000	-11.5%
Wailuku	18	18	0	0.0%	\$551,361	\$485,055	+\$66,306	+13.7%	\$506,000	\$488,750	+\$17,250	+3.5%	\$9,924,500	\$8,730,990	+\$1,193,510	+13.7%
Lanai	1	0	+1	--	\$1,600,000	--	--	--	\$1,600,000	--	--	--	\$1,600,000	\$0	+\$1,600,000	--
Molokai	7	6	+1	+16.7%	\$236,143	\$197,570	+\$38,573	+19.5%	\$240,000	\$182,500	+\$57,500	+31.5%	\$1,653,000	\$1,185,420	+\$467,580	+39.4%
All MLS	298	269	+29	+10.8%	\$977,233	\$827,883	+\$149,350	+18.0%	\$725,500	\$570,000	+\$155,500	+27.3%	\$291,215,403	\$222,700,440	+\$68,514,963	+30.8%

Leasehold Condominium Sales – Year to Date

February 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Feb-22 YTD Sales	Feb-21 YTD Sales	Unit Change	Percent Change	Feb-22 YTD Average	Feb-21 YTD Average	Dollar Change	Percent Change	Feb-22 YTD Median	Feb-21 YTD Median	Dollar Change	Percent Change	Feb-22 YTD Volume	Feb-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	3	-1	-33.3%	\$712,500	\$566,000	+\$146,500	+25.9%	\$712,500	\$400,000	+\$312,500	+78.1%	\$1,425,000	\$1,698,000	-\$273,000	-16.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	2	1	+1	+100.0%	\$870,500	\$300,000	+\$570,500	+190.2%	\$870,500	\$300,000	+\$570,500	+190.2%	\$1,741,000	\$300,000	+\$1,441,000	+480.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	3	2	+1	+50.0%	\$496,333	\$237,450	+\$258,883	+109.0%	\$500,000	\$237,450	+\$262,550	+110.6%	\$1,489,000	\$474,900	+\$1,014,100	+213.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	11	7	+4	+57.1%	\$1,372,218	\$521,829	+\$850,390	+163.0%	\$1,150,000	\$158,000	+\$992,000	+627.8%	\$15,094,400	\$3,652,800	+\$11,441,600	+313.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	0	+2	--	\$92,000	--	--	--	\$92,000	--	--	--	\$184,000	\$0	+\$184,000	--
All MLS	20	13	+7	+53.8%	\$996,670	\$471,208	+\$525,462	+111.5%	\$547,000	\$299,900	+\$247,100	+82.4%	\$19,933,400	\$6,125,700	+\$13,807,700	+225.4%

Land Sales – Year to Date

February 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Feb-22 YTD Sales	Feb-21 YTD Sales	Unit Change	Percent Change	Feb-22 YTD Average	Feb-21 YTD Average	Dollar Change	Percent Change	Feb-22 YTD Median	Feb-21 YTD Median	Dollar Change	Percent Change	Feb-22 YTD Volume	Feb-21 YTD Volume	Dollar Change	Percent Change
Haiku	8	4	+4	+100.0%	\$1,033,500	\$830,000	+\$203,500	+24.5%	\$949,000	\$645,000	+\$304,000	+47.1%	\$8,268,000	\$3,320,000	+\$4,948,000	+149.0%
Hana	1	3	-2	-66.7%	\$500,000	\$513,667	-\$13,667	-2.7%	\$500,000	\$550,000	-\$50,000	-9.1%	\$500,000	\$1,541,000	-\$1,041,000	-67.6%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	8	15	-7	-46.7%	\$716,875	\$639,400	+\$77,475	+12.1%	\$592,500	\$615,000	-\$22,500	-3.7%	\$5,735,000	\$9,591,007	-\$3,856,007	-40.2%
Kahakuloa	0	1	-1	-100.0%	--	\$260,000	--	--	--	\$260,000	--	--	\$0	\$260,000	-\$260,000	-100.0%
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	8	9	-1	-11.1%	\$1,637,438	\$872,222	+\$765,215	+87.7%	\$1,245,000	\$850,000	+\$395,000	+46.5%	\$13,099,500	\$7,850,000	+\$5,249,500	+66.9%
Kaupo	1	0	+1	--	\$317,000	--	--	--	\$317,000	--	--	--	\$317,000	\$0	+\$317,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	4	1	+3	+300.0%	\$1,390,000	\$657,500	+\$732,500	+111.4%	\$1,350,000	\$657,500	+\$692,500	+105.3%	\$5,560,000	\$657,500	+\$4,902,500	+745.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	6	6	0	0.0%	\$850,667	\$847,167	+\$3,500	+0.4%	\$859,500	\$965,000	-\$105,500	-10.9%	\$5,104,000	\$5,083,000	+\$21,000	+0.4%
Lahaina	2	0	+2	--	\$862,500	--	--	--	\$862,500	--	--	--	\$1,725,000	\$0	+\$1,725,000	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	2	5	-3	-60.0%	\$636,000	\$851,000	-\$215,000	-25.3%	\$636,000	\$750,000	-\$114,000	-15.2%	\$1,272,000	\$4,255,000	-\$2,983,000	-70.1%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	1	-1	-100.0%	--	\$400,000	--	--	--	\$400,000	--	--	\$0	\$400,000	-\$400,000	-100.0%
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$507,275	--	--	--	\$507,275	--	--	\$0	\$507,275	-\$507,275	-100.0%
Olowalu	1	2	-1	-50.0%	\$1,248,000	\$2,275,000	-\$1,027,000	-45.1%	\$1,248,000	\$2,275,000	-\$1,027,000	-45.1%	\$1,248,000	\$4,550,000	-\$3,302,000	-72.6%
Pukalani	1	4	-3	-75.0%	\$452,000	\$455,000	-\$3,000	-0.7%	\$452,000	\$422,500	+\$29,500	+7.0%	\$452,000	\$1,820,000	-\$1,368,000	-75.2%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	1	1	0	0.0%	\$975,000	\$2,800,000	-\$1,825,000	-65.2%	\$975,000	\$2,800,000	-\$1,825,000	-65.2%	\$975,000	\$2,800,000	-\$1,825,000	-65.2%
Wailuku	3	6	-3	-50.0%	\$241,667	\$499,917	-\$258,250	-51.7%	\$225,000	\$490,000	-\$265,000	-54.1%	\$725,000	\$2,999,500	-\$2,274,500	-75.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	3	+2	+66.7%	\$193,600	\$116,667	+\$76,933	+65.9%	\$159,000	\$85,000	+\$74,000	+87.1%	\$968,000	\$350,000	+\$618,000	+176.6%
All MLS	51	62	-11	-17.7%	\$900,951	\$741,682	+\$159,269	+21.5%	\$840,000	\$648,250	+\$191,750	+29.6%	\$45,948,500	\$45,984,282	-\$35,782	-0.1%