

# Monthly Indicators



## January 2022

The 2022 real estate market begins where 2021 left off, in which existing home sales reached their highest level since 2006, with the National Association of REALTORS® reporting sales were up 8.5% compared to the previous year as homebuyers rushed to take advantage of historically low mortgage rates. Home sales would've been even greater were it not for soaring sales prices and a shortage of homes for sale in many markets, forcing a multitude of buyers to temporarily put their home purchase plans on hold.

New Listings increased 4.5 percent for Single Family homes but decreased 13.4 percent for Condominium homes. Pending Sales decreased 21.3 percent for Single Family homes and 31.3 percent for Condominium homes. Inventory decreased 34.6 percent for Single Family homes and 75.8 percent for Condominium homes.

Median Sales Price increased 18.1 percent to \$1,157,500 for Single Family homes and 26.3 percent to \$707,500 for Condominium homes. Days on Market decreased 26.8 percent for Single Family homes and 39.9 percent for Condominium homes. Months Supply of Inventory decreased 45.2 percent for Single Family homes and 85.2 percent for Condominium homes.

For many buyers, 2022 marks a new opportunity to make their home purchase dreams a reality. But it won't be without its challenges. Inventory of existing homes was at 910,000 at the start of the new year, the lowest level recorded since 1999, according to the National Association of REALTORS®, and competition remains fierce. Affordability continues to decline, as inflation, soaring sales prices, and surging mortgage interest rates reduce purchasing power. The sudden increase in rates and home prices means buyers are paying significantly more per month compared to this time last year, which may cause sales to slow as more buyers become priced out of the market.

## Quick Facts

**+ 13.1%**

Change in Number of  
**Closed Sales**  
All Properties

**+ 21.3%**

Change in Number of  
**Median Sales Price**  
All Properties

**- 60.9%**

Change in Number of  
**Homes for Sale**  
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc.  
Percent changes are calculated using rounded figures.

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# Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	1-2021	1-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		111	116	+ 4.5%	111	116	+ 4.5%
Pending Sales		127	100	- 21.3%	127	100	- 21.3%
Closed Sales		101	92	- 8.9%	101	92	- 8.9%
Days on Market Until Sale		164	120	- 26.8%	164	120	- 26.8%
Median Sales Price		\$980,000	\$1,157,500	+ 18.1%	\$980,000	\$1,157,500	+ 18.1%
Average Sales Price		\$1,508,568	\$1,674,632	+ 11.0%	\$1,508,568	\$1,674,632	+ 11.0%
Percent of List Price Received		97.0%	100.0%	+ 3.1%	97.0%	100.0%	+ 3.1%
Housing Affordability Index		53	44	- 17.0%	53	44	- 17.0%
Inventory of Homes for Sale		286	187	- 34.6%	—	—	—
Months Supply of Inventory		3.1	1.7	- 45.2%	—	—	—

# Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	1-2021	1-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		201	174	- 13.4%	201	174	- 13.4%
Pending Sales		246	169	- 31.3%	246	169	- 31.3%
Closed Sales		115	155	+ 34.8%	115	155	+ 34.8%
Days on Market Until Sale		143	86	- 39.9%	143	86	- 39.9%
Median Sales Price		\$560,000	\$707,500	+ 26.3%	\$560,000	\$707,500	+ 26.3%
Average Sales Price		\$795,440	\$979,861	+ 23.2%	\$795,440	\$979,861	+ 23.2%
Percent of List Price Received		97.4%	100.1%	+ 2.8%	97.4%	100.1%	+ 2.8%
Housing Affordability Index		92	72	- 21.7%	92	72	- 21.7%
Inventory of Homes for Sale		619	150	- 75.8%	—	—	—
Months Supply of Inventory		5.4	0.8	- 85.2%	—	—	—

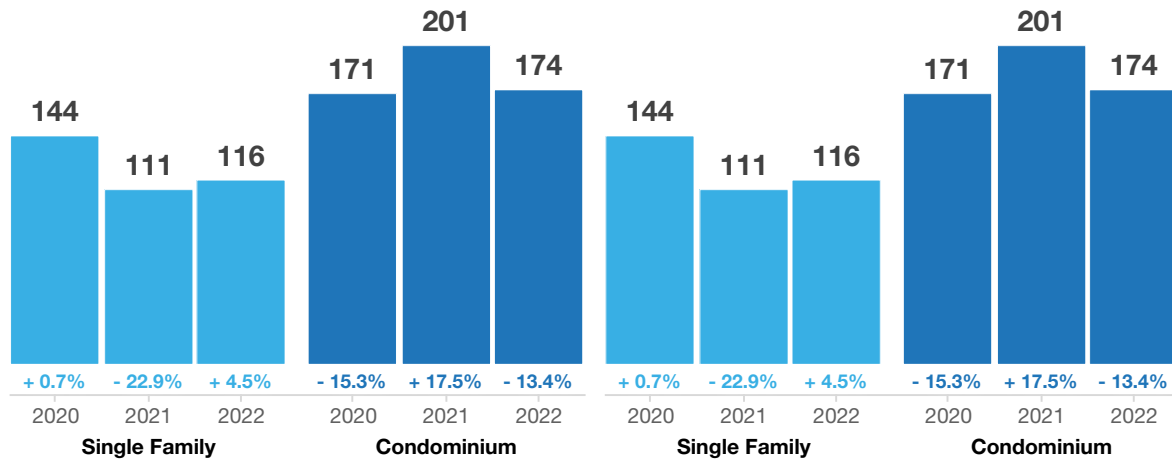
# New Listings

A count of the properties that have been newly listed on the market in a given month.



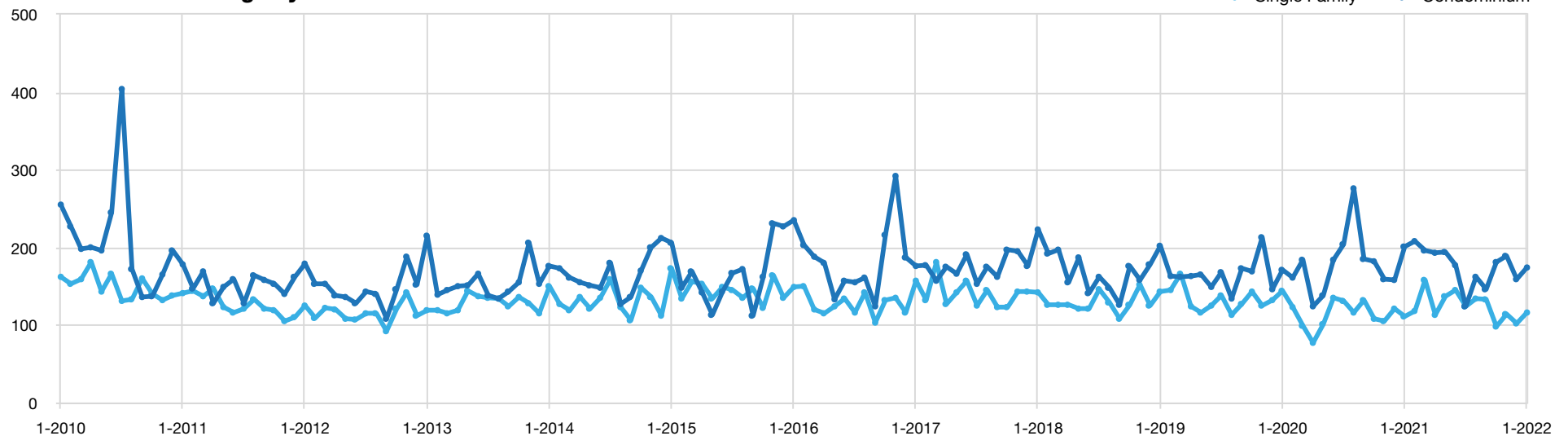
## January

## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	118	- 4.1%	208	+ 29.2%
Mar-2021	158	+ 59.6%	196	+ 6.5%
Apr-2021	113	+ 46.8%	193	+ 55.6%
May-2021	137	+ 35.6%	194	+ 40.6%
Jun-2021	145	+ 7.4%	177	- 3.8%
Jul-2021	124	- 5.3%	124	- 39.2%
Aug-2021	134	+ 15.5%	162	- 41.3%
Sep-2021	133	+ 0.8%	146	- 21.1%
Oct-2021	98	- 9.3%	181	- 0.5%
Nov-2021	114	+ 8.6%	189	+ 18.9%
Dec-2021	102	- 15.7%	159	+ 0.6%
<b>Jan-2022</b>	<b>116</b>	<b>+ 4.5%</b>	<b>174</b>	<b>- 13.4%</b>
12-Month Avg	124	+ 9.7%	175	- 2.8%

## Historical New Listings by Month



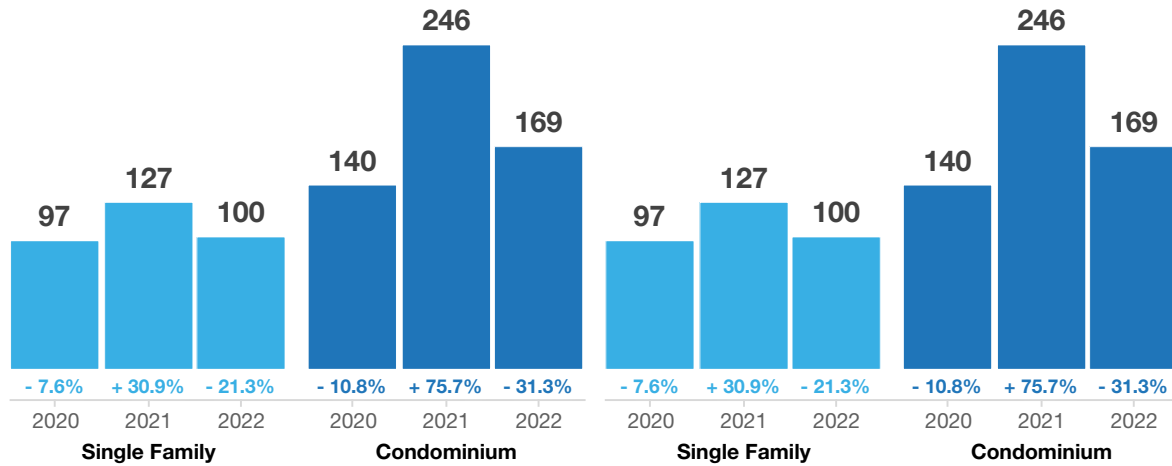
# Pending Sales

A count of the properties on which offers have been accepted in a given month.



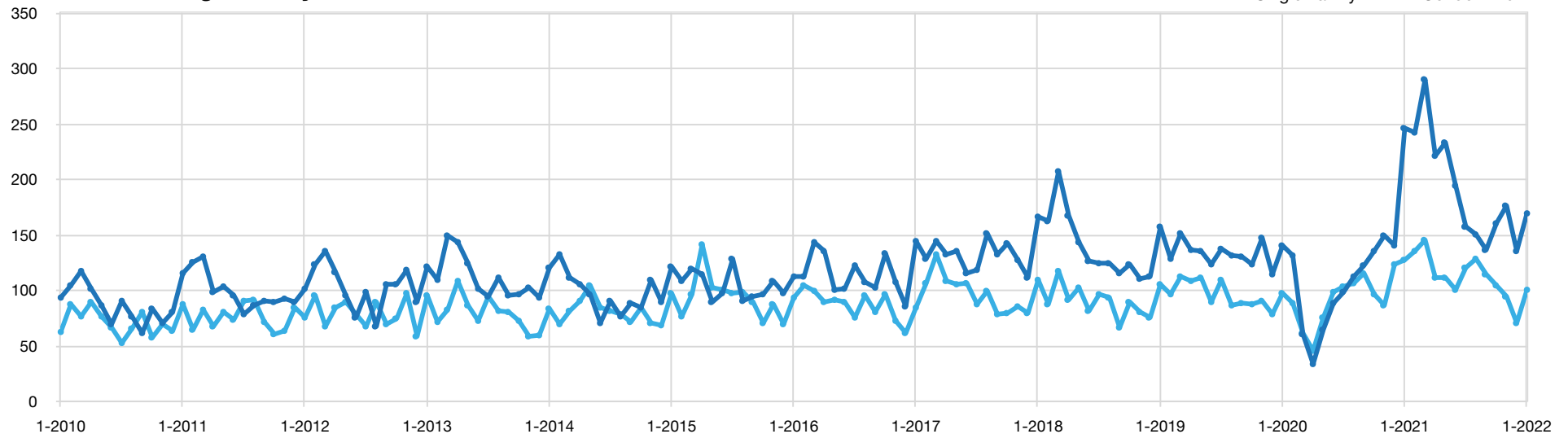
## January

## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	135	+ 53.4%	242	+ 84.7%
Mar-2021	145	+ 137.7%	290	+ 383.3%
Apr-2021	111	+ 146.7%	221	+ 569.7%
May-2021	111	+ 48.0%	233	+ 264.1%
Jun-2021	100	+ 2.0%	194	+ 120.5%
Jul-2021	120	+ 16.5%	157	+ 60.2%
Aug-2021	128	+ 20.8%	150	+ 33.9%
Sep-2021	114	- 0.9%	136	+ 11.5%
Oct-2021	104	+ 8.3%	160	+ 18.5%
Nov-2021	94	+ 9.3%	176	+ 18.1%
Dec-2021	70	- 43.1%	135	- 3.6%
<b>Jan-2022</b>	<b>100</b>	<b>- 21.3%</b>	<b>169</b>	<b>- 31.3%</b>
12-Month Avg	111	+ 18.1%	189	+ 64.3%

## Historical Pending Sales by Month

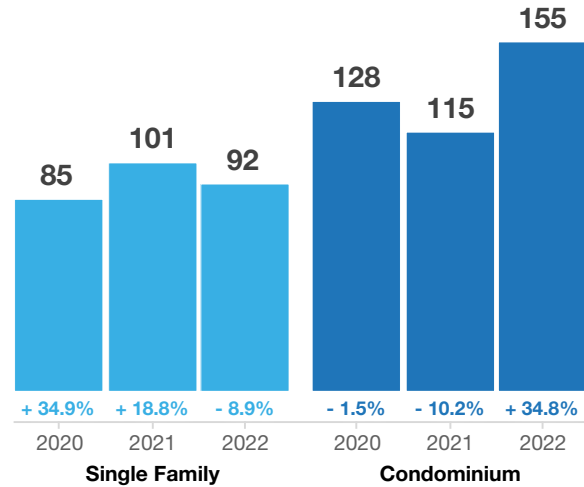


# Closed Sales

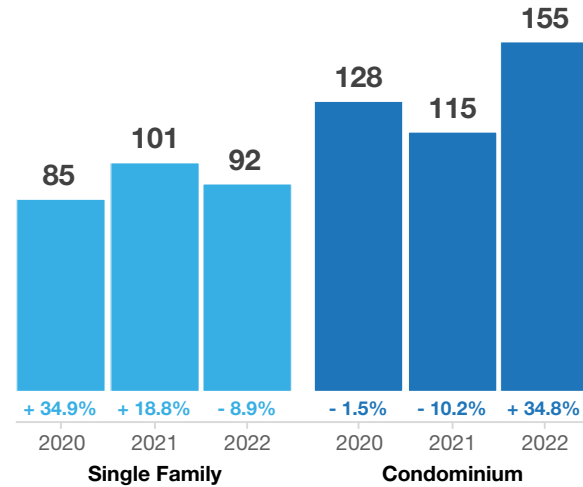
A count of the actual sales that closed in a given month.



## January

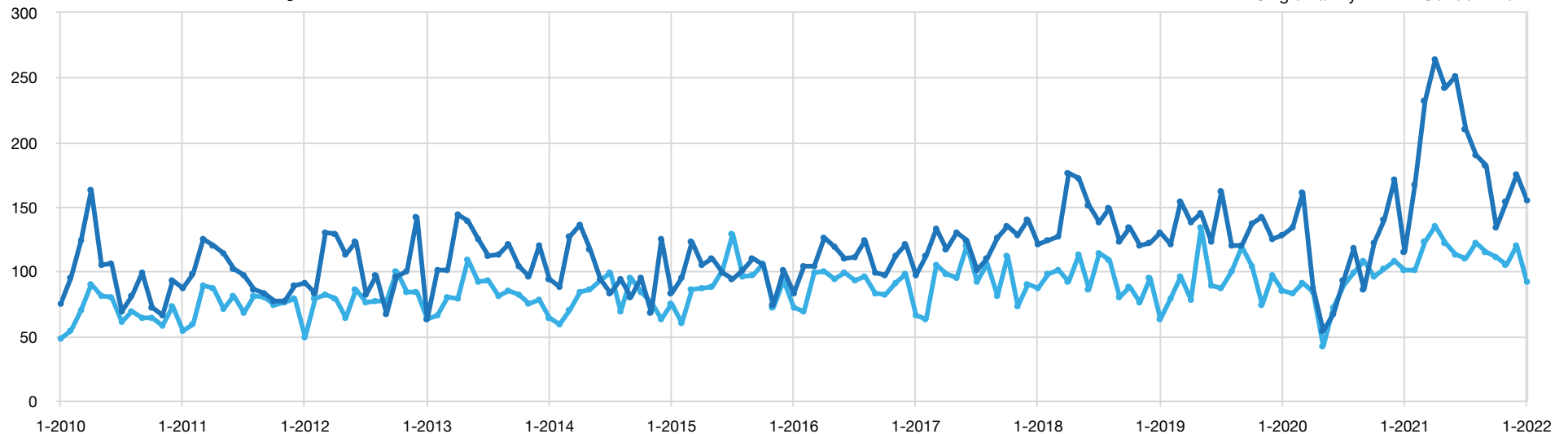


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	101	+ 21.7%	167	+ 24.6%
Mar-2021	123	+ 35.2%	232	+ 44.1%
Apr-2021	135	+ 60.7%	264	+ 203.4%
May-2021	122	+ 190.5%	242	+ 348.1%
Jun-2021	113	+ 56.9%	251	+ 274.6%
Jul-2021	110	+ 23.6%	210	+ 125.8%
Aug-2021	122	+ 23.2%	190	+ 61.0%
Sep-2021	115	+ 6.5%	182	+ 111.6%
Oct-2021	111	+ 15.6%	134	+ 9.8%
Nov-2021	105	+ 2.9%	154	+ 10.0%
Dec-2021	120	+ 11.1%	175	+ 2.3%
<b>Jan-2022</b>	<b>92</b>	<b>- 8.9%</b>	<b>155</b>	<b>+ 34.8%</b>
12-Month Avg	114	+ 26.7%	196	+ 75.0%

## Historical Closed Sales by Month

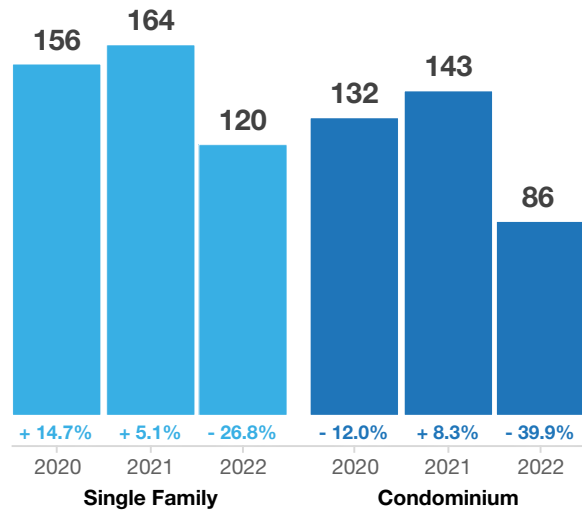


# Days on Market Until Sale

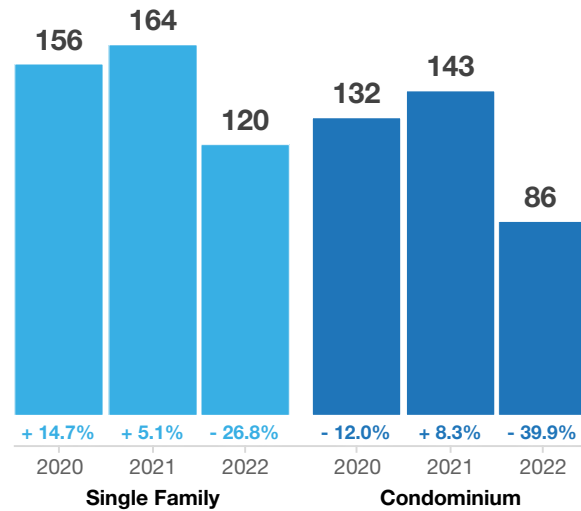
Average number of days between when a property is listed and when it closed in a given month.



## January



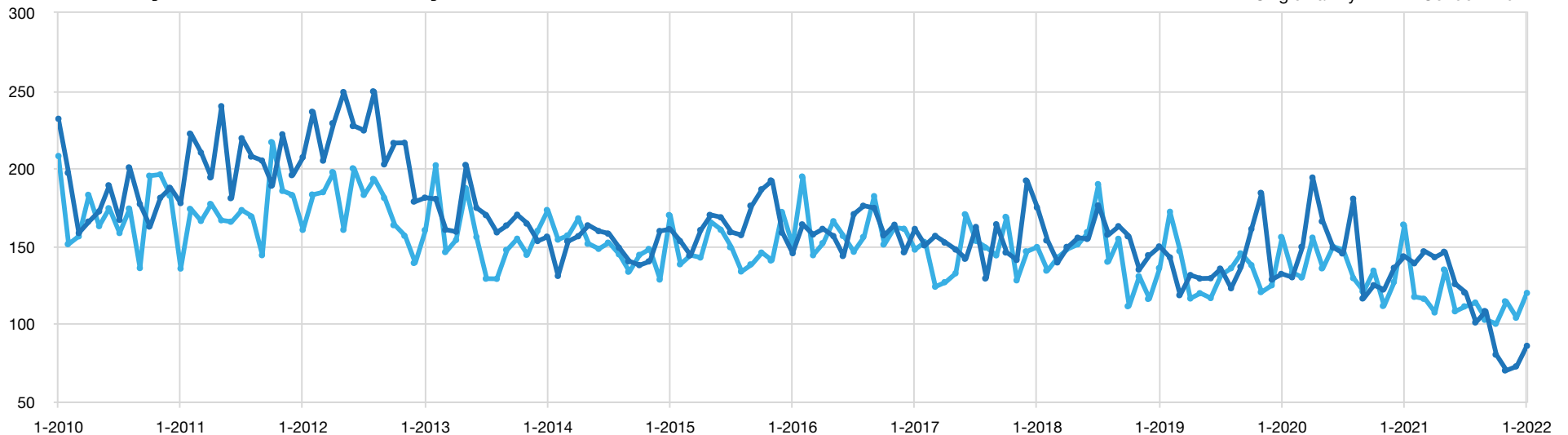
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	117	- 12.0%	139	+ 6.9%
Mar-2021	116	- 10.8%	147	- 2.0%
Apr-2021	107	- 31.0%	143	- 26.3%
May-2021	135	- 0.7%	146	- 12.0%
Jun-2021	108	- 28.0%	126	- 15.4%
Jul-2021	111	- 25.0%	120	- 17.2%
Aug-2021	114	- 11.6%	101	- 43.9%
Sep-2021	103	- 14.9%	108	- 6.9%
Oct-2021	100	- 25.4%	80	- 36.0%
Nov-2021	114	+ 2.7%	70	- 42.6%
Dec-2021	104	- 18.1%	73	- 46.3%
<b>Jan-2022</b>	<b>120</b>	<b>- 26.8%</b>	<b>86</b>	<b>- 39.9%</b>
12-Month Avg*	112	- 17.2%	116	- 19.3%

\* Days on Market for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Days on Market Until Sale by Month

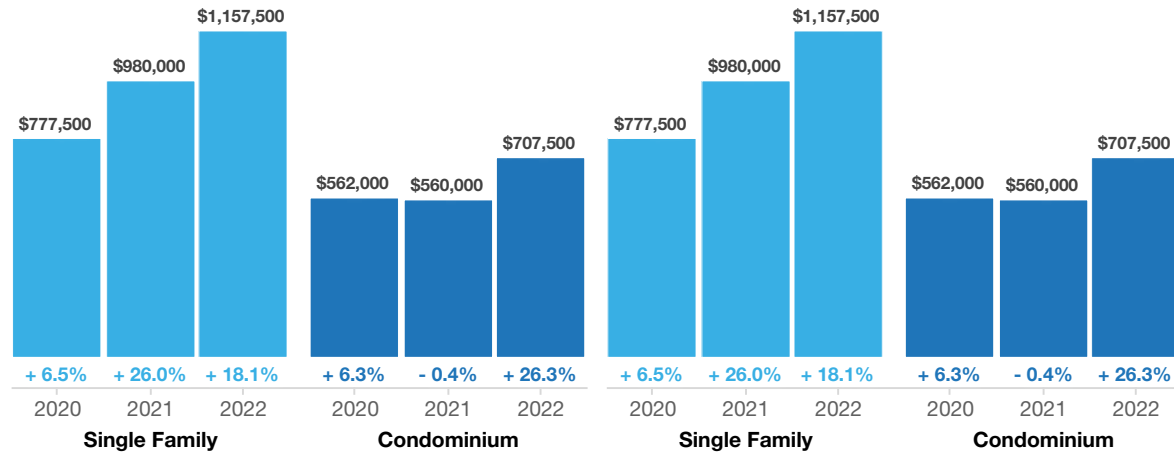


# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January

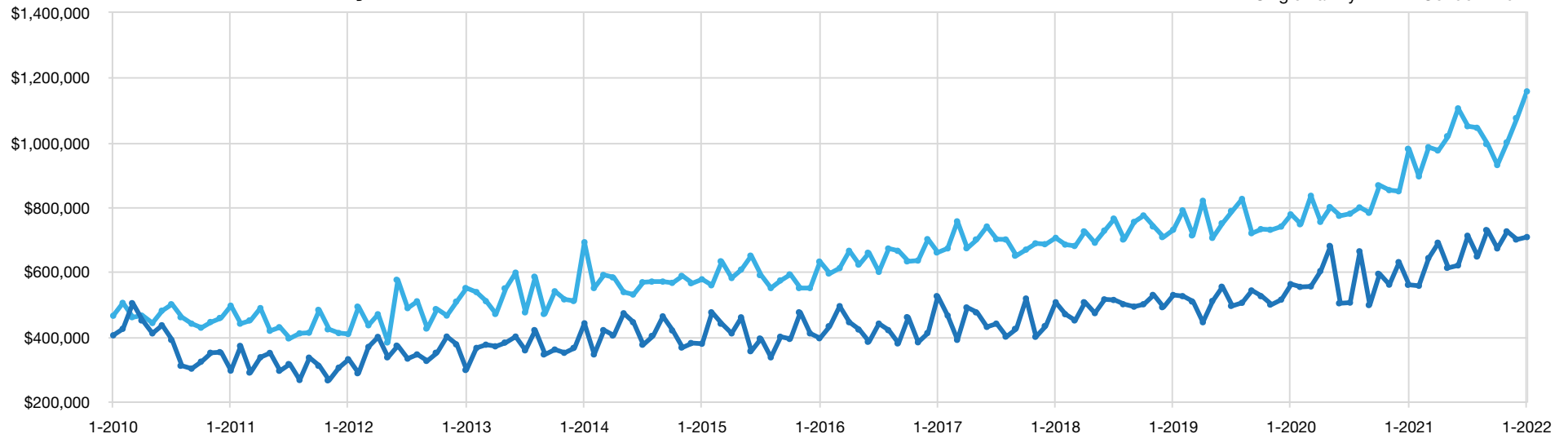


## Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	\$895,000	+ 19.8%	\$556,990	+ 0.6%
Mar-2021	\$985,000	+ 18.0%	\$642,500	+ 15.8%
Apr-2021	\$975,000	+ 29.2%	\$690,000	+ 14.5%
May-2021	\$1,019,000	+ 27.4%	\$612,500	- 9.9%
Jun-2021	\$1,105,000	+ 42.9%	\$620,000	+ 23.3%
Jul-2021	\$1,050,000	+ 34.7%	\$711,500	+ 40.9%
Aug-2021	\$1,045,000	+ 30.8%	\$647,500	- 2.4%
Sep-2021	\$995,000	+ 27.2%	\$729,125	+ 46.6%
Oct-2021	\$930,000	+ 7.2%	\$672,500	+ 13.2%
Nov-2021	\$1,000,000	+ 17.3%	\$725,000	+ 29.3%
Dec-2021	\$1,075,000	+ 26.6%	\$700,000	+ 11.1%
<b>Jan-2022</b>	<b>\$1,157,500</b>	<b>+ 18.1%</b>	<b>\$707,500</b>	<b>+ 26.3%</b>
12-Month Avg*	\$999,999	+ 25.0%	\$665,000	+ 15.1%

\* Median Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Median Sales Price by Month





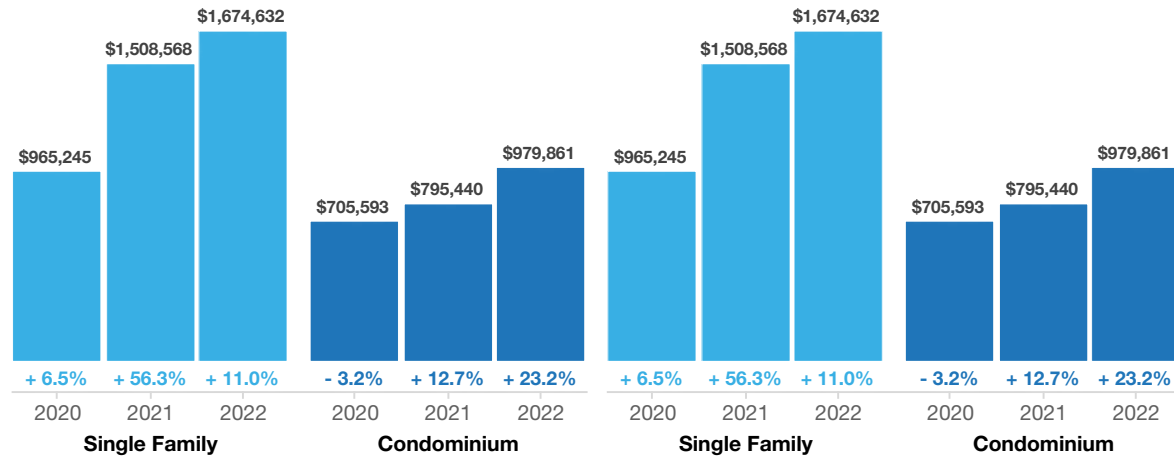
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## January

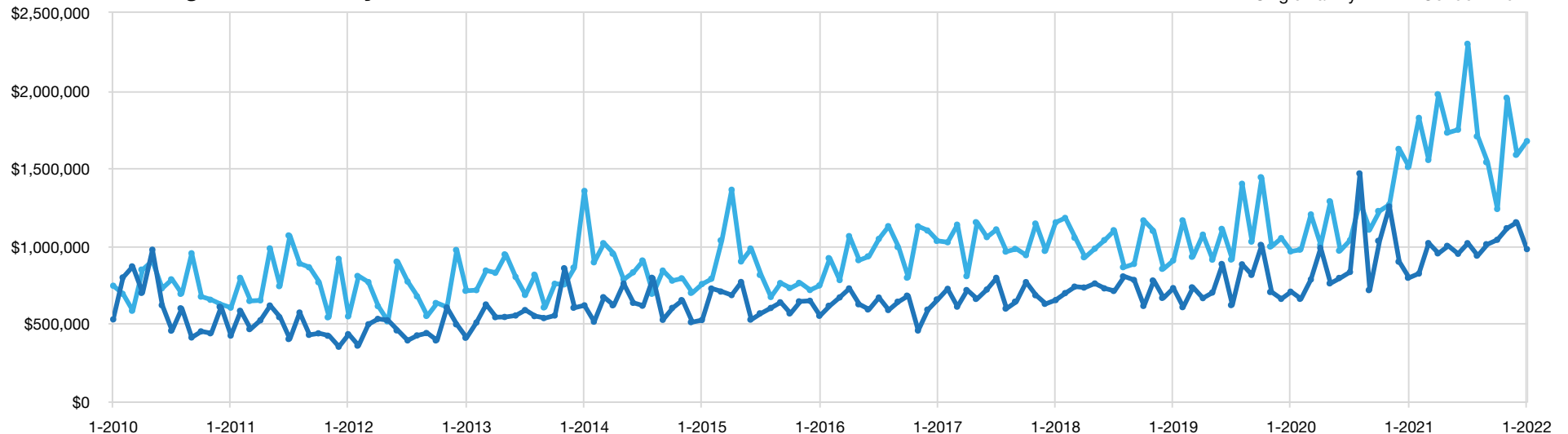
## Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	\$1,824,061	+ 86.8%	\$822,458	+ 24.7%
Mar-2021	\$1,553,529	+ 29.2%	\$1,018,389	+ 29.8%
Apr-2021	\$1,976,282	+ 96.2%	\$952,459	- 3.5%
May-2021	\$1,729,389	+ 34.3%	\$1,000,564	+ 31.8%
Jun-2021	\$1,748,405	+ 80.3%	\$949,719	+ 19.6%
Jul-2021	\$2,301,004	+ 121.8%	\$1,017,905	+ 22.3%
Aug-2021	\$1,705,485	+ 32.8%	\$937,688	- 36.1%
Sep-2021	\$1,539,285	+ 39.3%	\$1,011,215	+ 41.2%
Oct-2021	\$1,238,060	+ 1.1%	\$1,039,926	+ 0.7%
Nov-2021	\$1,953,527	+ 54.3%	\$1,114,197	- 11.1%
Dec-2021	\$1,586,764	- 2.3%	\$1,152,351	+ 28.2%
<b>Jan-2022</b>	<b>\$1,674,632</b>	<b>+ 11.0%</b>	<b>\$979,861</b>	<b>+ 23.2%</b>
12-Month Avg*	\$1,735,491	+ 42.1%	\$995,764	+ 7.1%

\* Avg. Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Average Sales Price by Month



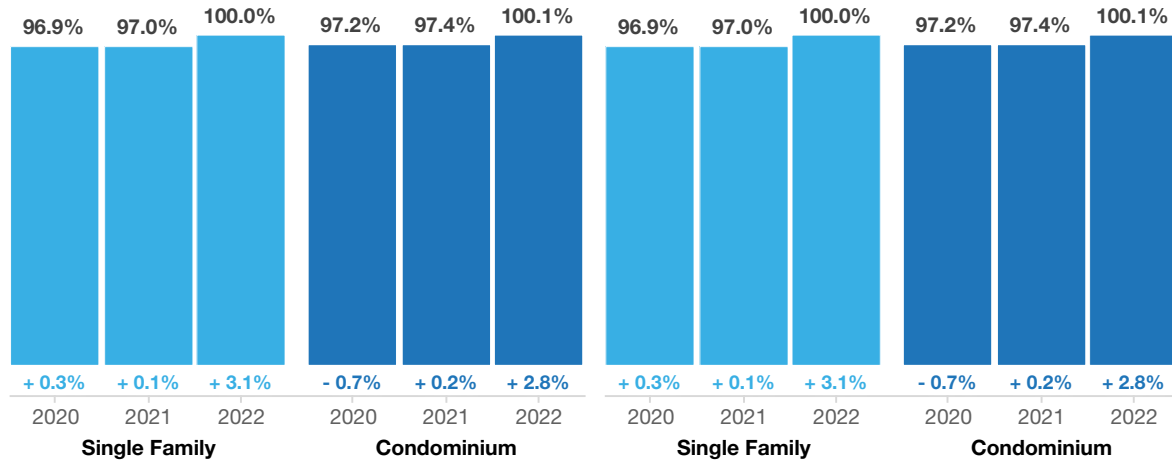
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## January

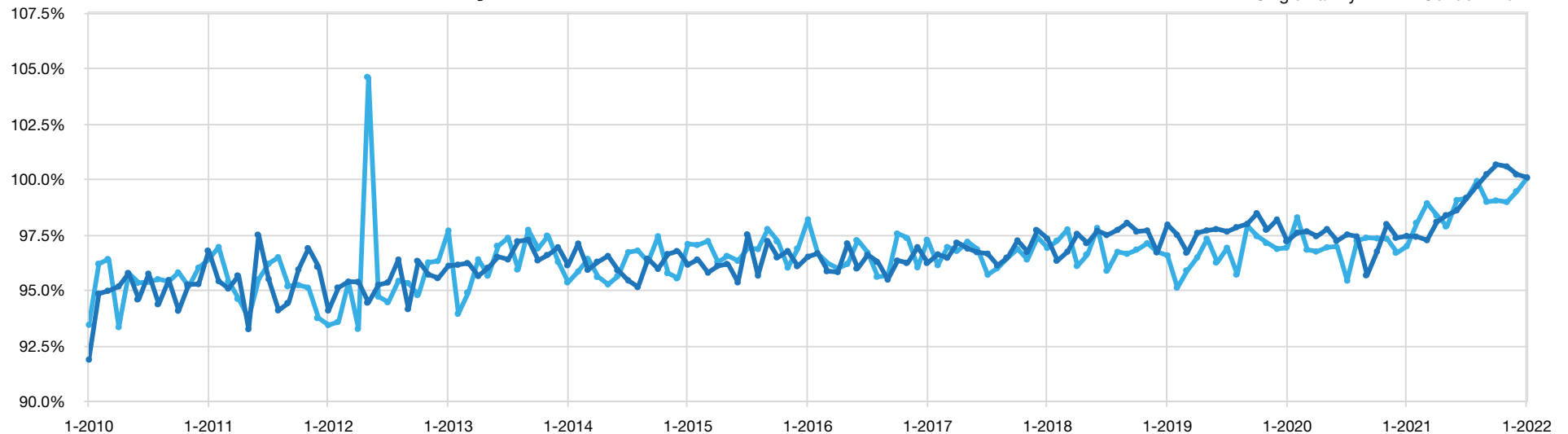
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	98.0%	- 0.3%	97.4%	- 0.2%
Mar-2021	98.9%	+ 2.2%	97.2%	- 0.4%
Apr-2021	98.4%	+ 1.8%	98.1%	+ 0.7%
May-2021	97.9%	+ 1.0%	98.4%	+ 0.7%
Jun-2021	99.0%	+ 2.1%	98.6%	+ 1.4%
Jul-2021	99.1%	+ 3.9%	99.1%	+ 1.6%
Aug-2021	99.9%	+ 2.8%	99.7%	+ 2.4%
Sep-2021	99.0%	+ 1.6%	100.2%	+ 4.7%
Oct-2021	99.0%	+ 1.7%	100.7%	+ 4.1%
Nov-2021	99.0%	+ 1.7%	100.6%	+ 2.7%
Dec-2021	99.4%	+ 2.8%	100.2%	+ 3.0%
<b>Jan-2022</b>	<b>100.0%</b>	<b>+ 3.1%</b>	<b>100.1%</b>	<b>+ 2.8%</b>
12-Month Avg*	99.0%	+ 2.0%	99.0%	+ 1.7%

\* Pct. of List Price Received for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Percent of List Price Received by Month



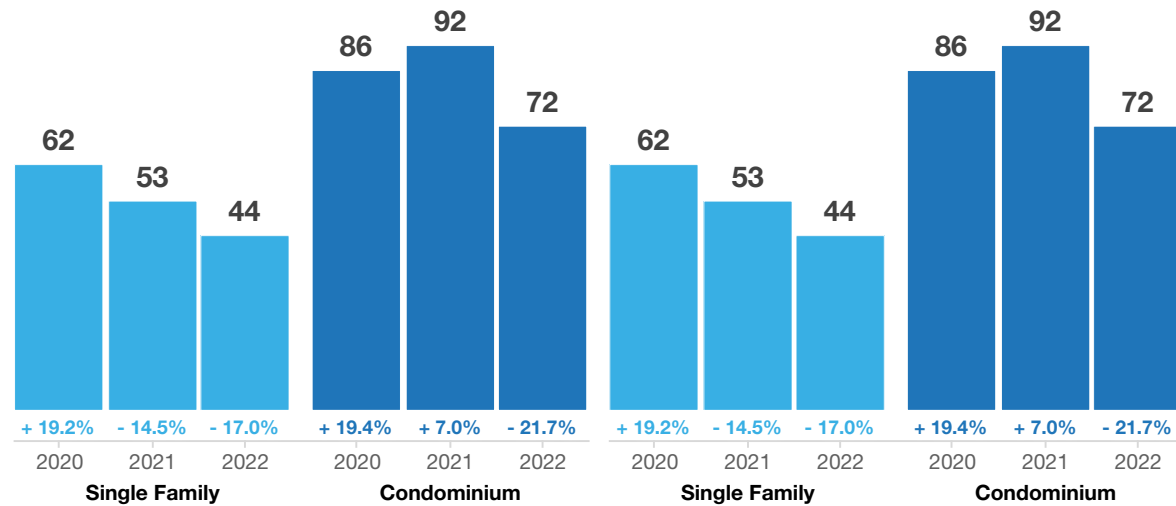
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



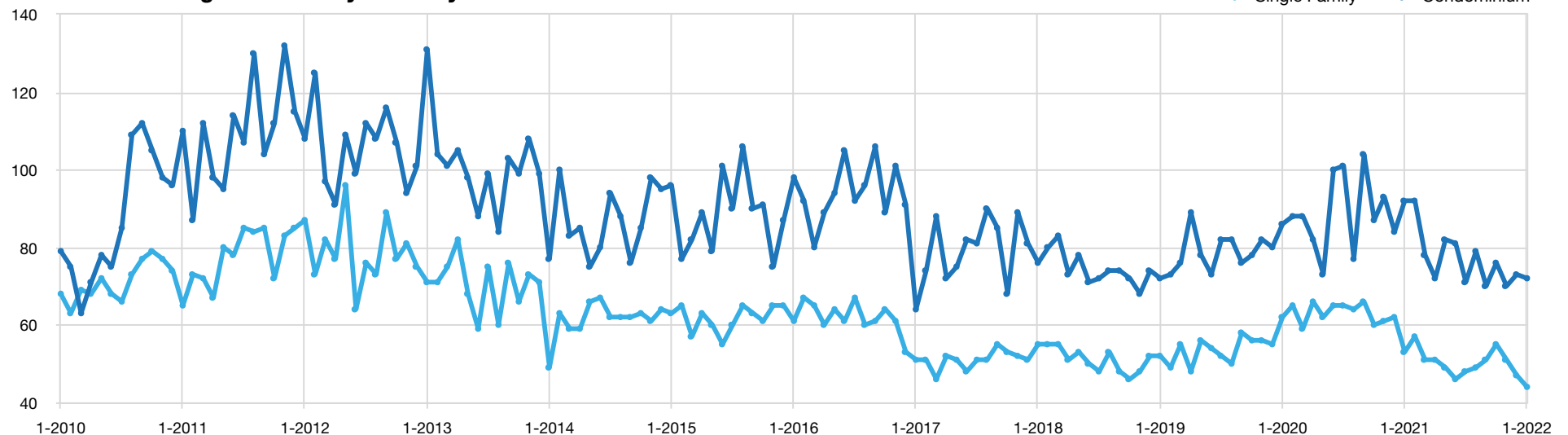
## January

## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	57	- 12.3%	92	+ 4.5%
Mar-2021	51	- 13.6%	78	- 11.4%
Apr-2021	51	- 22.7%	72	- 12.2%
May-2021	49	- 21.0%	82	+ 12.3%
Jun-2021	46	- 29.2%	81	- 19.0%
Jul-2021	48	- 26.2%	71	- 29.7%
Aug-2021	49	- 23.4%	79	+ 2.6%
Sep-2021	51	- 22.7%	70	- 32.7%
Oct-2021	55	- 8.3%	76	- 12.6%
Nov-2021	51	- 16.4%	70	- 24.7%
Dec-2021	47	- 24.2%	73	- 13.1%
<b>Jan-2022</b>	<b>44</b>	<b>- 17.0%</b>	<b>72</b>	<b>- 21.7%</b>
12-Month Avg	50	- 19.4%	76	- 14.6%

## Historical Housing Affordability Index by Month

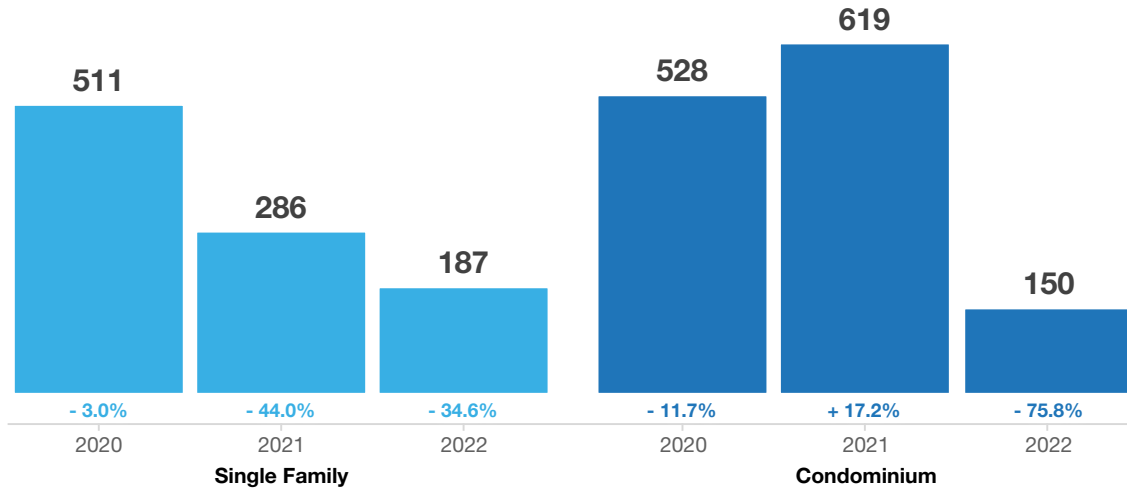


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

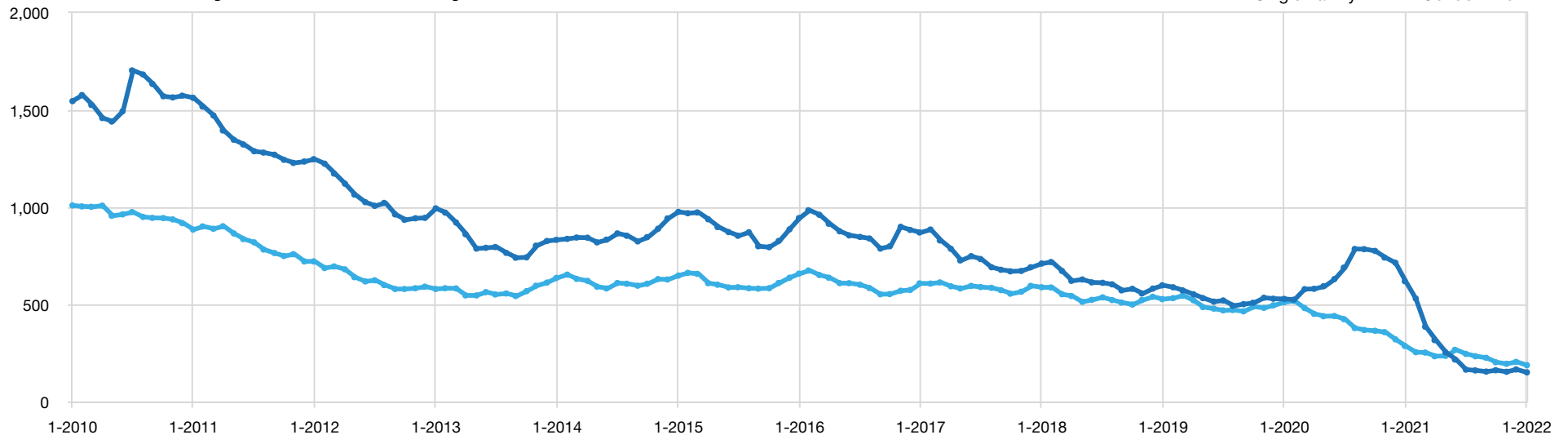


## January



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	254	- 51.0%	530	+ 1.1%
Mar-2021	252	- 47.6%	385	- 33.4%
Apr-2021	233	- 48.3%	316	- 45.5%
May-2021	235	- 46.5%	253	- 57.3%
Jun-2021	266	- 39.5%	216	- 65.7%
Jul-2021	245	- 42.2%	164	- 76.2%
Aug-2021	233	- 38.4%	160	- 79.6%
Sep-2021	225	- 38.9%	154	- 80.4%
Oct-2021	202	- 44.5%	161	- 79.2%
Nov-2021	194	- 45.7%	153	- 79.4%
Dec-2021	204	- 36.3%	165	- 76.9%
<b>Jan-2022</b>	<b>187</b>	<b>- 34.6%</b>	<b>150</b>	<b>- 75.8%</b>
12-Month Avg	228	- 43.3%	234	- 65.0%

## Historical Inventory of Homes for Sale by Month

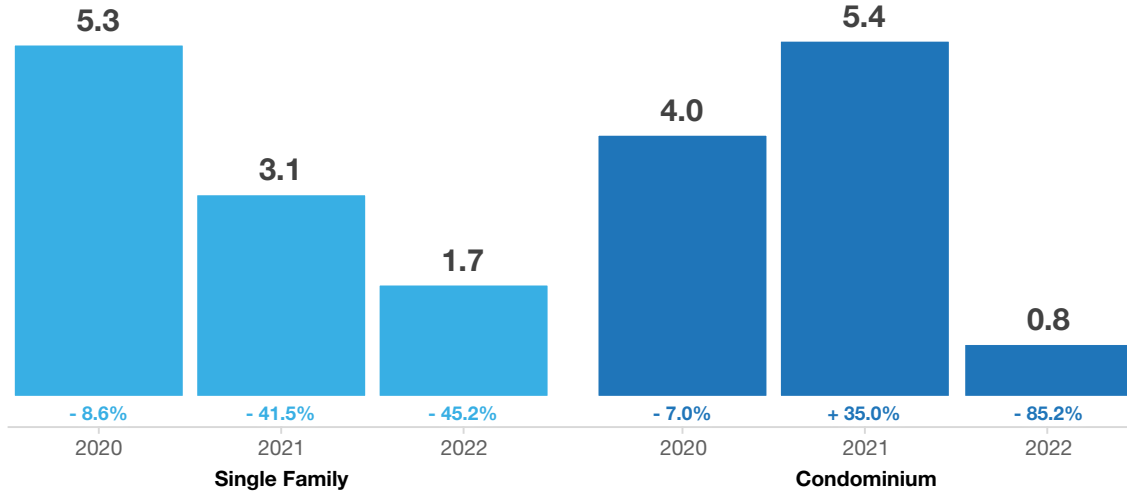


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



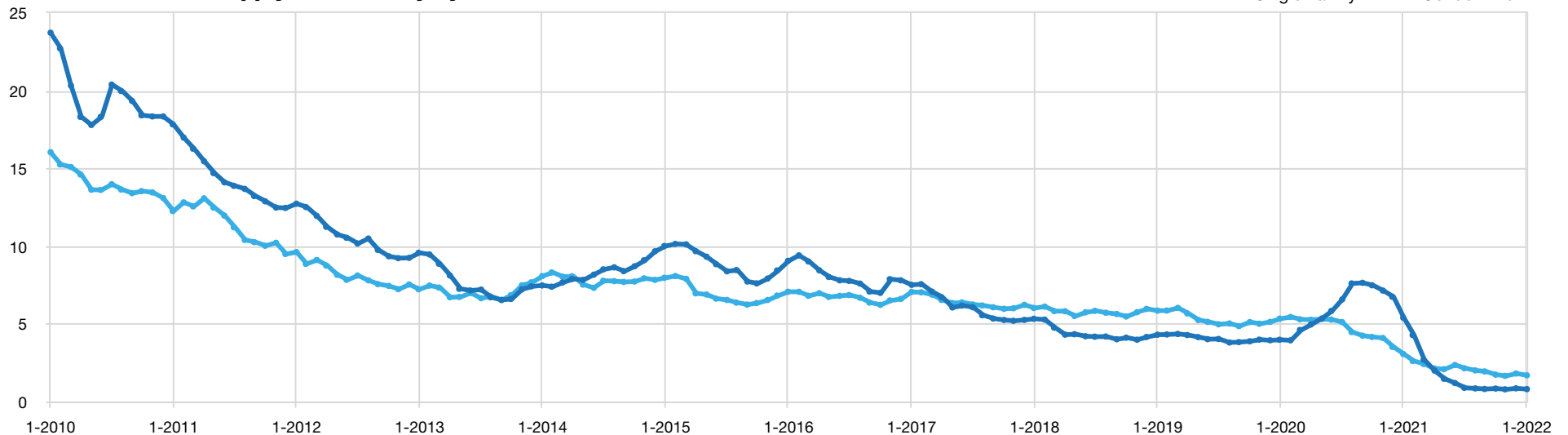
## January



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2021	2.6	- 51.9%	4.3	+ 10.3%
Mar-2021	2.4	- 54.7%	2.7	- 41.3%
Apr-2021	2.1	- 60.4%	2.0	- 60.0%
May-2021	2.1	- 60.4%	1.5	- 71.7%
Jun-2021	2.4	- 54.7%	1.2	- 79.3%
Jul-2021	2.1	- 58.8%	0.9	- 86.4%
Aug-2021	2.0	- 55.6%	0.8	- 89.5%
Sep-2021	1.9	- 54.8%	0.8	- 89.5%
Oct-2021	1.7	- 59.5%	0.8	- 89.3%
Nov-2021	1.6	- 61.0%	0.8	- 88.7%
Dec-2021	1.8	- 48.6%	0.8	- 88.1%
<b>Jan-2022</b>	<b>1.7</b>	<b>- 45.2%</b>	<b>0.8</b>	<b>- 85.2%</b>
12-Month Avg*	2.0	- 55.6%	1.4	- 76.3%

\* Months Supply for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2021	1-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		369	321	- 13.0%	369	321	- 13.0%
Pending Sales		423	307	- 27.4%	423	307	- 27.4%
Closed Sales		237	268	+ 13.1%	237	268	+ 13.1%
Days on Market Until Sale		152	106	- 30.3%	152	106	- 30.3%
Median Sales Price		\$717,000	\$869,500	+ 21.3%	\$717,000	\$869,500	+ 21.3%
Average Sales Price		\$1,081,440	\$1,215,609	+ 12.4%	\$1,081,440	\$1,215,609	+ 12.4%
Percent of List Price Received		97.0%	99.6%	+ 2.7%	97.0%	99.6%	+ 2.7%
Housing Affordability Index		72	58	- 19.4%	72	58	- 19.4%
Inventory of Homes for Sale		1,169	457	- 60.9%	—	—	—
Months Supply of Inventory		5.1	1.4	- 72.5%	—	—	—

# Single Family Monthly Sales Volume

January 2022



Area Name	January 2022			December 2021			January 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$8,816,100	\$1,063,500	5	\$5,992,808	\$1,050,000	7	\$8,803,000	\$1,075,000
Hana	1	\$2,800,000	\$2,800,000	0	--	--	1	\$1,250,000	\$1,250,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$5,600,000	\$2,800,000	1	\$3,000,000	\$3,000,000	3	\$5,850,000	\$1,950,000
Kahakuloa	0	--	--	1	\$1,430,000	\$1,430,000	0	--	--
Kahului	10	\$8,139,000	\$857,000	13	\$11,847,600	\$915,000	8	\$6,443,000	\$820,000
Kapalua	2	\$8,175,000	\$4,087,500	2	\$9,050,000	\$4,525,000	2	\$5,400,000	\$2,700,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	14	\$19,850,000	\$1,272,500	20	\$39,768,834	\$1,100,000	23	\$23,660,000	\$999,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$9,807,000	\$2,223,500	8	\$10,630,425	\$1,390,000	7	\$8,036,000	\$1,095,000
Lahaina	5	\$12,285,000	\$2,225,000	7	\$19,399,500	\$2,015,000	4	\$7,706,000	\$1,733,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	13	\$13,200,316	\$870,000	11	\$12,372,000	\$1,125,000	4	\$1,867,500	\$408,750
Maui Meadows	5	\$10,188,800	\$1,995,000	5	\$11,741,000	\$2,175,000	2	\$2,755,000	\$1,377,500
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$8,198,000	\$1,699,000	2	\$3,210,000	\$1,605,000	6	\$12,694,000	\$1,175,000
Olowalu	0	--	--	1	\$810,000	\$810,000	1	\$8,200,000	\$8,200,000
Pukalani	3	\$3,120,000	\$750,000	5	\$5,554,650	\$1,136,000	4	\$3,753,000	\$836,500
Spreckelsville/Paia/Kuau	2	\$5,260,000	\$2,630,000	4	\$6,898,640	\$1,249,320	4	\$15,980,000	\$2,546,000
Wailea/Makena	5	\$24,660,000	\$3,295,000	3	\$14,500,000	\$5,350,000	6	\$28,806,500	\$4,618,750
Wailuku	15	\$13,520,969	\$845,650	26	\$25,957,204	\$836,325	12	\$8,751,355	\$730,000
Lanai	0	--	--	2	\$1,604,000	\$802,000	1	\$700,000	\$700,000
Molokai	1	\$446,000	\$446,000	4	\$6,645,000	\$1,300,000	6	\$1,710,000	\$262,500
<b>All MLS</b>	<b>92</b>	<b>\$154,066,185</b>	<b>\$1,157,500</b>	<b>120</b>	<b>\$190,411,661</b>	<b>\$1,075,000</b>	<b>101</b>	<b>\$152,365,355</b>	<b>\$980,000</b>

# Condominium Monthly Sales Volume

January 2022



Area Name	January 2022			December 2021			January 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	1	\$675,000	\$675,000	1	\$567,000	\$567,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	15	\$27,310,500	\$1,600,000	12	\$18,132,000	\$1,212,500	11	\$9,785,000	\$820,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$647,000	\$155,500	7	\$1,278,500	\$182,000	2	\$318,000	\$159,000
Kapalua	5	\$18,640,000	\$3,000,000	11	\$35,704,000	\$1,250,000	5	\$8,295,000	\$1,140,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	59	\$43,035,900	\$652,500	65	\$49,101,797	\$699,000	45	\$26,176,500	\$495,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	5	\$3,452,500	\$725,000	4	\$2,257,000	\$666,000	15	\$13,042,405	\$556,990
Maalaea	9	\$5,710,000	\$500,000	9	\$5,378,500	\$515,000	2	\$880,000	\$440,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	33	\$27,208,500	\$667,000	28	\$16,119,838	\$574,944	17	\$8,915,250	\$478,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$635,000	\$635,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	10	\$18,381,000	\$1,690,000	24	\$66,736,290	\$2,170,000	11	\$20,643,000	\$1,150,000
Wailuku	9	\$5,543,000	\$756,000	9	\$5,257,500	\$552,000	5	\$2,617,000	\$524,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	5	\$1,275,000	\$255,000	5	\$1,129,000	\$225,000	1	\$168,420	\$168,420
<b>All MLS</b>	<b>155</b>	<b>\$151,878,400</b>	<b>\$707,500</b>	<b>175</b>	<b>\$201,661,425</b>	<b>\$700,000</b>	<b>115</b>	<b>\$91,475,575</b>	<b>\$560,000</b>



# Land Monthly Sales Volume

January 2022



Area Name	January 2022			December 2021			January 2021		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$2,420,000	\$1,210,000	4	\$2,765,000	\$702,500	2	\$1,290,000	\$645,000
Hana	1	\$500,000	\$500,000	1	\$390,000	\$390,000	1	\$585,000	\$585,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$2,060,000	\$550,000	1	\$1,100,000	\$1,100,000	8	\$4,983,007	\$542,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	2	\$4,142,500	\$2,071,250	1	\$1,200,000	\$1,200,000	1	\$850,000	\$850,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	4	\$5,560,000	\$1,350,000	1	\$2,200,000	\$2,200,000	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$3,385,000	\$825,000	4	\$8,498,000	\$789,000	1	\$1,400,000	\$1,400,000
Lahaina	0	--	--	4	\$5,400,000	\$1,275,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$777,000	\$777,000	3	\$1,541,000	\$515,000	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	1	\$507,275	\$507,275
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	3	\$1,445,000	\$425,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$960,000	\$960,000	0	--	--
Wailuku	2	\$500,000	\$250,000	2	\$800,000	\$400,000	2	\$1,085,000	\$542,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$494,000	\$247,000	1	\$62,000	\$62,000	2	\$315,000	\$157,500
<b>All MLS</b>	<b>21</b>	<b>\$19,838,500</b>	<b>\$777,000</b>	<b>23</b>	<b>\$24,916,000</b>	<b>\$785,000</b>	<b>21</b>	<b>\$12,460,282</b>	<b>\$535,000</b>

# Single Family Sales – Year to Date

January 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-22 YTD Sales	Jan-21 YTD Sales	Unit Change	Percent Change	Jan-22 YTD Average	Jan-21 YTD Average	Dollar Change	Percent Change	Jan-22 YTD Median	Jan-21 YTD Median	Dollar Change	Percent Change	Jan-22 YTD Volume	Jan-21 YTD Volume	Dollar Change	Percent Change
Haiku	7	7	0	0.0%	\$1,259,443	\$1,257,571	+\$1,871	+0.1%	\$1,063,500	\$1,075,000	-\$11,500	-1.1%	\$8,816,100	\$8,803,000	+\$13,100	+0.1%
Hana	1	1	0	0.0%	\$2,800,000	\$1,250,000	+\$1,550,000	+124.0%	\$2,800,000	\$1,250,000	+\$1,550,000	+124.0%	\$2,800,000	\$1,250,000	+\$1,550,000	+124.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	3	-1	-33.3%	\$2,800,000	\$1,950,000	+\$850,000	+43.6%	\$2,800,000	\$1,950,000	+\$850,000	+43.6%	\$5,600,000	\$5,850,000	-\$250,000	-4.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	10	8	+2	+25.0%	\$813,900	\$805,375	+\$8,525	+1.1%	\$857,000	\$820,000	+\$37,000	+4.5%	\$8,139,000	\$6,443,000	+\$1,696,000	+26.3%
Kapalua	2	2	0	0.0%	\$4,087,500	\$2,700,000	+\$1,387,500	+51.4%	\$4,087,500	\$2,700,000	+\$1,387,500	+51.4%	\$8,175,000	\$5,400,000	+\$2,775,000	+51.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	14	23	-9	-39.1%	\$1,417,857	\$1,028,696	+\$389,161	+37.8%	\$1,272,500	\$999,000	+\$273,500	+27.4%	\$19,850,000	\$23,660,000	-\$3,810,000	-16.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	4	7	-3	-42.9%	\$2,451,750	\$1,148,000	+\$1,303,750	+113.6%	\$2,223,500	\$1,095,000	+\$1,128,500	+103.1%	\$9,807,000	\$8,036,000	+\$1,771,000	+22.0%
Lahaina	5	4	+1	+25.0%	\$2,457,000	\$1,926,500	+\$530,500	+27.5%	\$2,225,000	\$1,733,000	+\$492,000	+28.4%	\$12,285,000	\$7,706,000	+\$4,579,000	+59.4%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	13	4	+9	+225.0%	\$1,015,409	\$466,875	+\$548,534	+117.5%	\$870,000	\$408,750	+\$461,250	+112.8%	\$13,200,316	\$1,867,500	+\$11,332,816	+606.8%
Maui Meadows	5	2	+3	+150.0%	\$2,037,760	\$1,377,500	+\$660,260	+47.9%	\$1,995,000	\$1,377,500	+\$617,500	+44.8%	\$10,188,800	\$2,755,000	+\$7,433,800	+269.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	3	6	-3	-50.0%	\$2,732,667	\$2,115,667	+\$617,000	+29.2%	\$1,699,000	\$1,175,000	+\$524,000	+44.6%	\$8,198,000	\$12,694,000	-\$4,496,000	-35.4%
Olowalu	0	1	-1	-100.0%	--	\$8,200,000	--	--	--	\$8,200,000	--	--	\$0	\$8,200,000	-\$8,200,000	-100.0%
Pukalani	3	4	-1	-25.0%	\$1,040,000	\$938,250	+\$101,750	+10.8%	\$750,000	\$836,500	-\$86,500	-10.3%	\$3,120,000	\$3,753,000	-\$633,000	-16.9%
Spreckelsville/Paia/Kuau	2	4	-2	-50.0%	\$2,630,000	\$3,995,000	-\$1,365,000	-34.2%	\$2,630,000	\$2,546,000	+\$84,000	+3.3%	\$5,260,000	\$15,980,000	-\$10,720,000	-67.1%
Wailea/Makena	5	6	-1	-16.7%	\$4,932,000	\$4,801,083	+\$130,917	+2.7%	\$3,295,000	\$4,618,750	-\$1,323,750	-28.7%	\$24,660,000	\$28,806,500	-\$4,146,500	-14.4%
Wailuku	15	12	+3	+25.0%	\$901,398	\$729,280	+\$172,118	+23.6%	\$845,650	\$730,000	+\$115,650	+15.8%	\$13,520,969	\$8,751,355	+\$4,769,614	+54.5%
Lanai	0	1	-1	-100.0%	--	\$700,000	--	--	--	\$700,000	--	--	\$0	\$700,000	-\$700,000	-100.0%
Molokai	1	6	-5	-83.3%	\$446,000	\$285,000	+\$161,000	+56.5%	\$446,000	\$262,500	+\$183,500	+69.9%	\$446,000	\$1,710,000	-\$1,264,000	-73.9%
All MLS	92	101	-9	-8.9%	\$1,674,632	\$1,508,568	+\$166,065	+11.0%	\$1,157,500	\$980,000	+\$177,500	+18.1%	\$154,066,185	\$152,365,355	+\$1,700,830	+1.1%

# Total Condominium Sales – Year to Date

January 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-22 YTD Sales	Jan-21 YTD Sales	Unit Change	Percent Change	Jan-22 YTD Average	Jan-21 YTD Average	Dollar Change	Percent Change	Jan-22 YTD Median	Jan-21 YTD Median	Dollar Change	Percent Change	Jan-22 YTD Volume	Jan-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$675,000	--	--	--	\$675,000	--	--	--	\$675,000	\$0	+\$675,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	11	+4	+36.4%	\$1,820,700	\$889,545	+\$931,155	+104.7%	\$1,600,000	\$820,000	+\$780,000	+95.1%	\$27,310,500	\$9,785,000	+\$17,525,500	+179.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	4	2	+2	+100.0%	\$161,750	\$159,000	+\$2,750	+1.7%	\$155,500	\$159,000	-\$3,500	-2.2%	\$647,000	\$318,000	+\$329,000	+103.5%
Kapalua	5	5	0	0.0%	\$3,728,000	\$1,659,000	+\$2,069,000	+124.7%	\$3,000,000	\$1,140,000	+\$1,860,000	+163.2%	\$18,640,000	\$8,295,000	+\$10,345,000	+124.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	59	45	+14	+31.1%	\$729,422	\$581,700	+\$147,722	+25.4%	\$652,500	\$495,000	+\$157,500	+31.8%	\$43,035,900	\$26,176,500	+\$16,859,400	+64.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	15	-10	-66.7%	\$690,500	\$869,494	-\$178,994	-20.6%	\$725,000	\$556,990	+\$168,010	+30.2%	\$3,452,500	\$13,042,405	-\$9,589,905	-73.5%
Maalaea	9	2	+7	+350.0%	\$634,444	\$440,000	+\$194,444	+44.2%	\$500,000	\$440,000	+\$60,000	+13.6%	\$5,710,000	\$880,000	+\$4,830,000	+548.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	33	17	+16	+94.1%	\$824,500	\$524,426	+\$300,074	+57.2%	\$667,000	\$478,500	+\$188,500	+39.4%	\$27,208,500	\$8,915,250	+\$18,293,250	+205.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	1	-1	-100.0%	--	\$635,000	--	--	--	\$635,000	--	--	\$0	\$635,000	-\$635,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	10	11	-1	-9.1%	\$1,838,100	\$1,876,636	-\$38,536	-2.1%	\$1,690,000	\$1,150,000	+\$540,000	+47.0%	\$18,381,000	\$20,643,000	-\$2,262,000	-11.0%
Wailuku	9	5	+4	+80.0%	\$615,889	\$523,400	+\$92,489	+17.7%	\$756,000	\$524,000	+\$232,000	+44.3%	\$5,543,000	\$2,617,000	+\$2,926,000	+111.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	1	+4	+400.0%	\$255,000	\$168,420	+\$86,580	+51.4%	\$255,000	\$168,420	+\$86,580	+51.4%	\$1,275,000	\$168,420	+\$1,106,580	+657.0%
All MLS	155	115	+40	+34.8%	\$979,861	\$795,440	+\$184,421	+23.2%	\$707,500	\$560,000	+\$147,500	+26.3%	\$151,878,400	\$91,475,575	+\$60,402,825	+66.0%

# Fee Simple Condominium Sales – Year to Date

January 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-22 YTD Sales	Jan-21 YTD Sales	Unit Change	Percent Change	Jan-22 YTD Average	Jan-21 YTD Average	Dollar Change	Percent Change	Jan-22 YTD Median	Jan-21 YTD Median	Dollar Change	Percent Change	Jan-22 YTD Volume	Jan-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$675,000	--	--	--	\$675,000	--	--	--	\$675,000	\$0	+\$675,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	9	+6	+66.7%	\$1,820,700	\$940,778	+\$879,922	+93.5%	\$1,600,000	\$820,000	+\$780,000	+95.1%	\$27,310,500	\$8,467,000	+\$18,843,500	+222.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	4	2	+2	+100.0%	\$161,750	\$159,000	+\$2,750	+1.7%	\$155,500	\$159,000	-\$3,500	-2.2%	\$647,000	\$318,000	+\$329,000	+103.5%
Kapalua	5	5	0	0.0%	\$3,728,000	\$1,659,000	+\$2,069,000	+124.7%	\$3,000,000	\$1,140,000	+\$1,860,000	+163.2%	\$18,640,000	\$8,295,000	+\$10,345,000	+124.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	58	45	+13	+28.9%	\$728,050	\$581,700	+\$146,350	+25.2%	\$651,250	\$495,000	+\$156,250	+31.6%	\$42,226,900	\$26,176,500	+\$16,050,400	+61.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	15	-10	-66.7%	\$690,500	\$869,494	-\$178,994	-20.6%	\$725,000	\$556,990	+\$168,010	+30.2%	\$3,452,500	\$13,042,405	-\$9,589,905	-73.5%
Maalaea	6	2	+4	+200.0%	\$703,500	\$440,000	+\$263,500	+59.9%	\$650,500	\$440,000	+\$210,500	+47.8%	\$4,221,000	\$880,000	+\$3,341,000	+379.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	30	15	+15	+100.0%	\$742,283	\$578,550	+\$163,733	+28.3%	\$662,000	\$490,000	+\$172,000	+35.1%	\$22,268,500	\$8,678,250	+\$13,590,250	+156.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	1	-1	-100.0%	--	\$635,000	--	--	--	\$635,000	--	--	\$0	\$635,000	-\$635,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	10	11	-1	-9.1%	\$1,838,100	\$1,876,636	-\$38,536	-2.1%	\$1,690,000	\$1,150,000	+\$540,000	+47.0%	\$18,381,000	\$20,643,000	-\$2,262,000	-11.0%
Wailuku	9	5	+4	+80.0%	\$615,889	\$523,400	+\$92,489	+17.7%	\$756,000	\$524,000	+\$232,000	+44.3%	\$5,543,000	\$2,617,000	+\$2,926,000	+111.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	1	+4	+400.0%	\$255,000	\$168,420	+\$86,580	+51.4%	\$255,000	\$168,420	+\$86,580	+51.4%	\$1,275,000	\$168,420	+\$1,106,580	+657.0%
All MLS	148	111	+37	+33.3%	\$977,300	\$810,095	+\$167,205	+20.6%	\$713,750	\$561,000	+\$152,750	+27.2%	\$144,640,400	\$89,920,575	+\$54,719,825	+60.9%

# Leasehold Condominium Sales – Year to Date

January 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-22 YTD Sales	Jan-21 YTD Sales	Unit Change	Percent Change	Jan-22 YTD Average	Jan-21 YTD Average	Dollar Change	Percent Change	Jan-22 YTD Median	Jan-21 YTD Median	Dollar Change	Percent Change	Jan-22 YTD Volume	Jan-21 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	0	2	-2	-100.0%	--	\$659,000	--	--	--	\$659,000	--	--	\$0	\$1,318,000	-\$1,318,000	-100.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	1	0	+1	--	\$809,000	--	--	--	\$809,000	--	--	--	\$809,000	\$0	+\$809,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	3	0	+3	--	\$496,333	--	--	--	\$500,000	--	--	--	\$1,489,000	\$0	+\$1,489,000	--
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	3	2	+1	+50.0%	\$1,646,667	\$118,500	+\$1,528,167	+1,289.6%	\$1,325,000	\$118,500	+\$1,206,500	+1,018.1%	\$4,940,000	\$237,000	+\$4,703,000	+1,984.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
All MLS	7	4	+3	+75.0%	\$1,034,000	\$388,750	+\$645,250	+166.0%	\$559,000	\$279,000	+\$280,000	+100.4%	\$7,238,000	\$1,555,000	+\$5,683,000	+365.5%

# Land Sales – Year to Date

January 2022 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-22 YTD Sales	Jan-21 YTD Sales	Unit Change	Percent Change	Jan-22 YTD Average	Jan-21 YTD Average	Dollar Change	Percent Change	Jan-22 YTD Median	Jan-21 YTD Median	Dollar Change	Percent Change	Jan-22 YTD Volume	Jan-21 YTD Volume	Dollar Change	Percent Change
Haiku	2	2	0	0.0%	\$1,210,000	\$645,000	+\$565,000	+87.6%	\$1,210,000	\$645,000	+\$565,000	+87.6%	\$2,420,000	\$1,290,000	+\$1,130,000	+87.6%
Hana	1	1	0	0.0%	\$500,000	\$585,000	-\$85,000	-14.5%	\$500,000	\$585,000	-\$85,000	-14.5%	\$500,000	\$585,000	-\$85,000	-14.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	8	-5	-62.5%	\$686,667	\$622,876	+\$63,791	+10.2%	\$550,000	\$542,500	+\$7,500	+1.4%	\$2,060,000	\$4,983,007	-\$2,923,007	-58.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	2	1	+1	+100.0%	\$2,071,250	\$850,000	+\$1,221,250	+143.7%	\$2,071,250	\$850,000	+\$1,221,250	+143.7%	\$4,142,500	\$850,000	+\$3,292,500	+387.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	4	0	+4	--	\$1,390,000	--	--	--	\$1,350,000	--	--	--	\$5,560,000	\$0	+\$5,560,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	4	1	+3	+300.0%	\$846,250	\$1,400,000	-\$553,750	-39.6%	\$825,000	\$1,400,000	-\$575,000	-41.1%	\$3,385,000	\$1,400,000	+\$1,985,000	+141.8%
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	0	+1	--	\$777,000	--	--	--	\$777,000	--	--	--	\$777,000	\$0	+\$777,000	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$507,275	--	--	--	\$507,275	--	--	\$0	\$507,275	-\$507,275	-100.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	3	-3	-100.0%	--	\$481,667	--	--	--	\$425,000	--	--	\$0	\$1,445,000	-\$1,445,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	2	2	0	0.0%	\$250,000	\$542,500	-\$292,500	-53.9%	\$250,000	\$542,500	-\$292,500	-53.9%	\$500,000	\$1,085,000	-\$585,000	-53.9%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	2	0	0.0%	\$247,000	\$157,500	+\$89,500	+56.8%	\$247,000	\$157,500	+\$89,500	+56.8%	\$494,000	\$315,000	+\$179,000	+56.8%
All MLS	21	21	0	0.0%	\$944,690	\$593,347	+\$351,344	+59.2%	\$777,000	\$535,000	+\$242,000	+45.2%	\$19,838,500	\$12,460,282	+\$7,378,218	+59.2%