

Monthly Indicators



July 2021

The White House recently announced additional measures to help struggling homeowners avoid foreclosure as they exit forbearance, including loan modifications and payment reductions. Borrowers with federally backed mortgages can lock in lower interest rates and extend the length of their mortgages. For borrowers who can't resume their monthly mortgage, HUD will offer lenders the ability to provide all eligible borrowers with a 25% principal and interest reduction.

New Listings decreased 14.5 percent for Single Family homes and 46.3 percent for Condominium homes. Pending Sales increased 20.4 percent for Single Family homes and 50.5 percent for Condominium homes. Inventory decreased 49.3 percent for Single Family homes and 78.1 percent for Condominium homes.

Median Sales Price increased 34.7 percent to \$1,050,000 for Single Family homes and 41.2 percent to \$713,000 for Condominium homes. Days on Market decreased 25.0 percent for Single Family homes and 16.6 percent for Condominium homes. Months Supply of Inventory decreased 62.7 percent for Single Family homes and 87.9 percent for Condominium homes.

The National Association of REALTORS® reported inventory of homes for sale nationwide rose slightly in June as more sellers list their homes, hoping to take advantage of record-high sales prices across the country. Even with renewed home seller interest, inventory overall remains 18.8% lower than a year ago, according to NAR.

Quick Facts

+ 76.9%

Change in Number of
Closed Sales
All Properties

+ 19.9%

Change in Number of
Median Sales Price
All Properties

- 62.0%

Change in Number of
Homes for Sale
All Properties

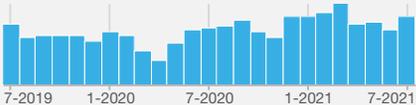
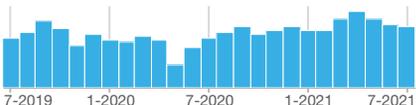
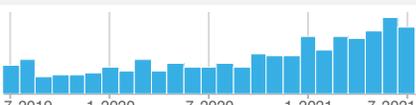
This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	7-2020	7-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		131	112	- 14.5%	811	878	+ 8.3%
Pending Sales		103	124	+ 20.4%	567	842	+ 48.5%
Closed Sales		89	110	+ 23.6%	546	805	+ 47.4%
Days on Market Until Sale		148	111	- 25.0%	144	122	- 15.3%
Median Sales Price		\$779,690	\$1,050,000	+ 34.7%	\$766,925	\$989,990	+ 29.1%
Average Sales Price		\$1,037,229	\$2,301,004	+ 121.8%	\$1,050,312	\$1,808,874	+ 72.2%
Percent of List Price Received		95.3%	99.1%	+ 4.0%	96.8%	98.4%	+ 1.7%
Housing Affordability Index		50	37	- 26.0%	50	39	- 22.0%
Inventory of Homes for Sale		424	215	- 49.3%	—	—	—
Months Supply of Inventory		5.1	1.9	- 62.7%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



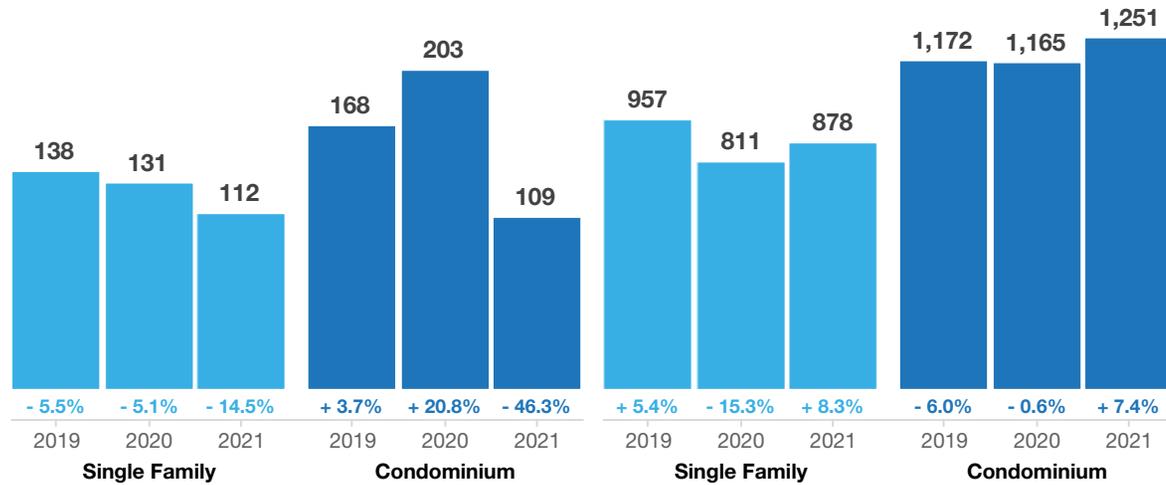
Key Metrics	Historical Sparkbars	7-2020	7-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		203	109	- 46.3%	1,165	1,251	+ 7.4%
Pending Sales		97	146	+ 50.5%	613	1,553	+ 153.3%
Closed Sales		93	207	+ 122.6%	724	1,476	+ 103.9%
Days on Market Until Sale		145	121	- 16.6%	149	138	- 7.4%
Median Sales Price		\$505,000	\$713,000	+ 41.2%	\$565,000	\$635,000	+ 12.4%
Average Sales Price		\$832,603	\$1,024,836	+ 23.1%	\$777,012	\$954,139	+ 22.8%
Percent of List Price Received		97.5%	99.1%	+ 1.6%	97.5%	98.1%	+ 0.6%
Housing Affordability Index		77	55	- 28.6%	69	61	- 11.6%
Inventory of Homes for Sale		689	151	- 78.1%	—	—	—
Months Supply of Inventory		6.6	0.8	- 87.9%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

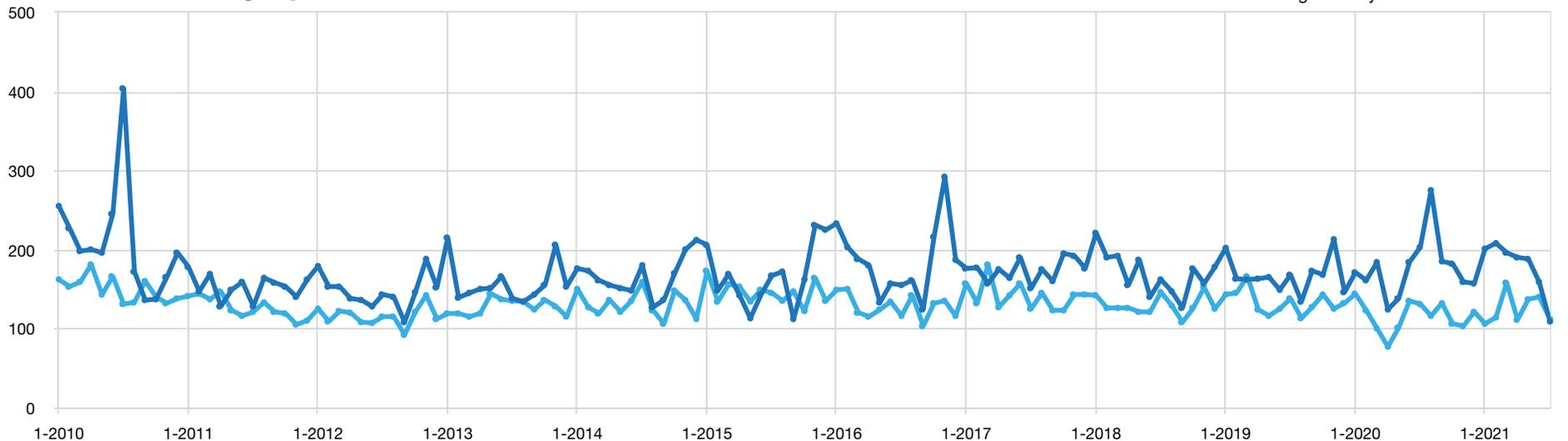


July



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	116	+ 2.7%	275	+ 105.2%
Sep-2020	132	+ 3.9%	185	+ 6.9%
Oct-2020	106	- 25.9%	182	+ 8.3%
Nov-2020	103	- 17.6%	159	- 25.4%
Dec-2020	121	- 8.3%	157	+ 7.5%
Jan-2021	106	- 26.4%	201	+ 17.5%
Feb-2021	114	- 7.3%	208	+ 29.2%
Mar-2021	158	+ 58.0%	196	+ 6.5%
Apr-2021	111	+ 44.2%	190	+ 53.2%
May-2021	137	+ 35.6%	188	+ 36.2%
Jun-2021	140	+ 3.7%	159	- 13.6%
Jul-2021	112	- 14.5%	109	- 46.3%
12-Month Avg	121	0.0%	184	+ 10.2%

Historical New Listings by Month

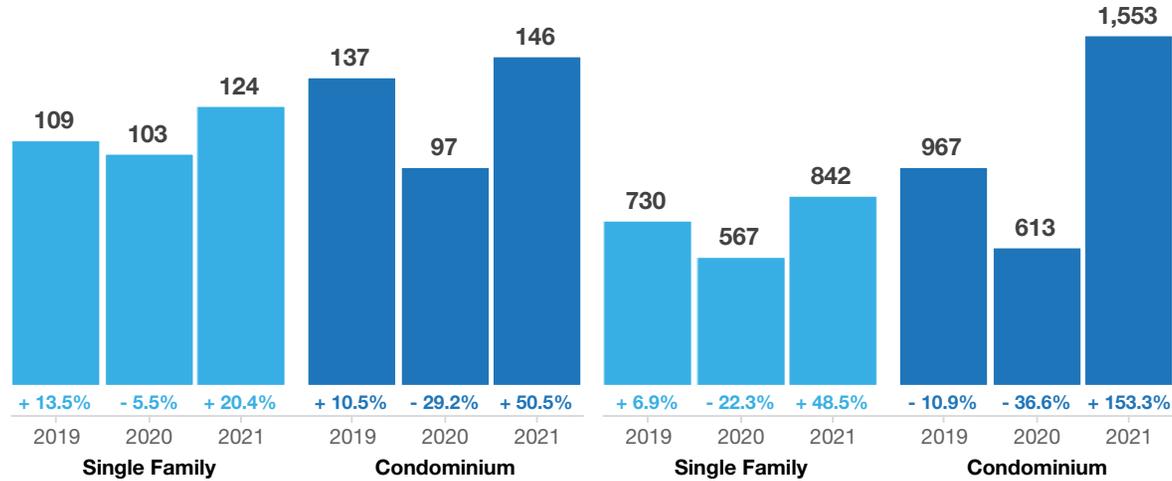


Pending Sales

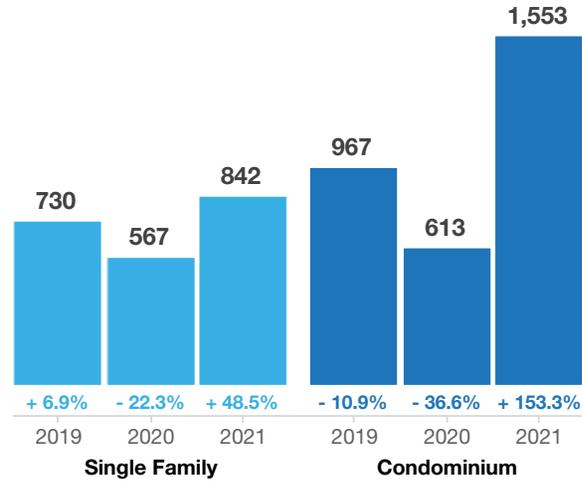
A count of the properties on which offers have been accepted in a given month.



July

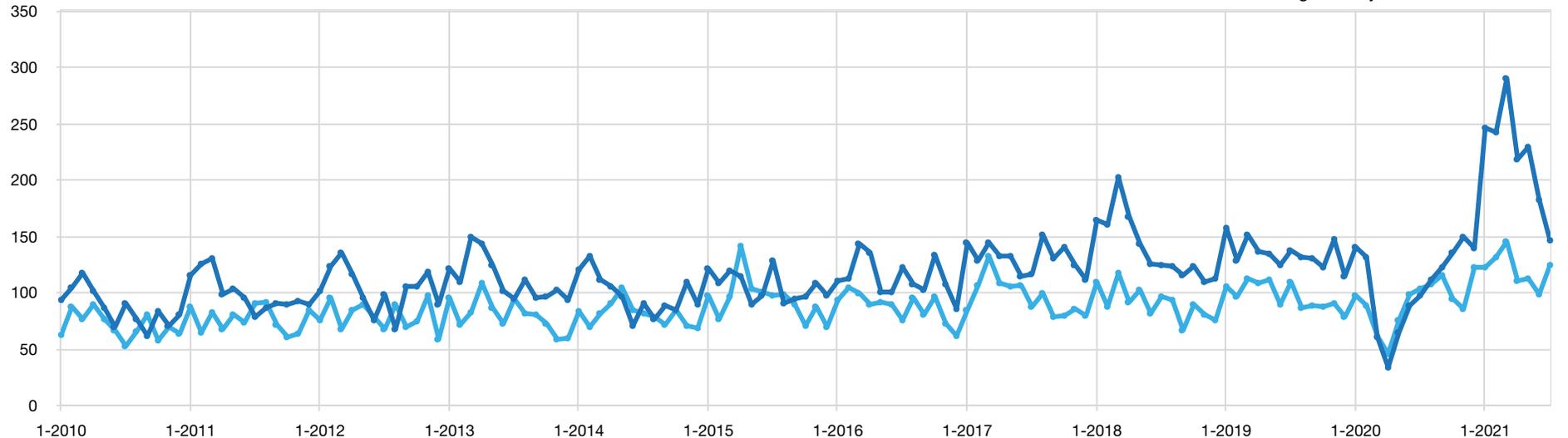


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	107	+ 24.4%	111	- 15.3%
Sep-2020	115	+ 30.7%	122	- 6.2%
Oct-2020	94	+ 8.0%	135	+ 10.7%
Nov-2020	85	- 5.6%	149	+ 1.4%
Dec-2020	122	+ 56.4%	139	+ 21.9%
Jan-2021	122	+ 25.8%	246	+ 75.7%
Feb-2021	131	+ 48.9%	242	+ 84.7%
Mar-2021	145	+ 137.7%	290	+ 383.3%
Apr-2021	110	+ 144.4%	218	+ 560.6%
May-2021	112	+ 49.3%	229	+ 257.8%
Jun-2021	98	0.0%	182	+ 106.8%
Jul-2021	124	+ 20.4%	146	+ 50.5%
12-Month Avg	114	+ 37.3%	184	+ 75.2%

Historical Pending Sales by Month



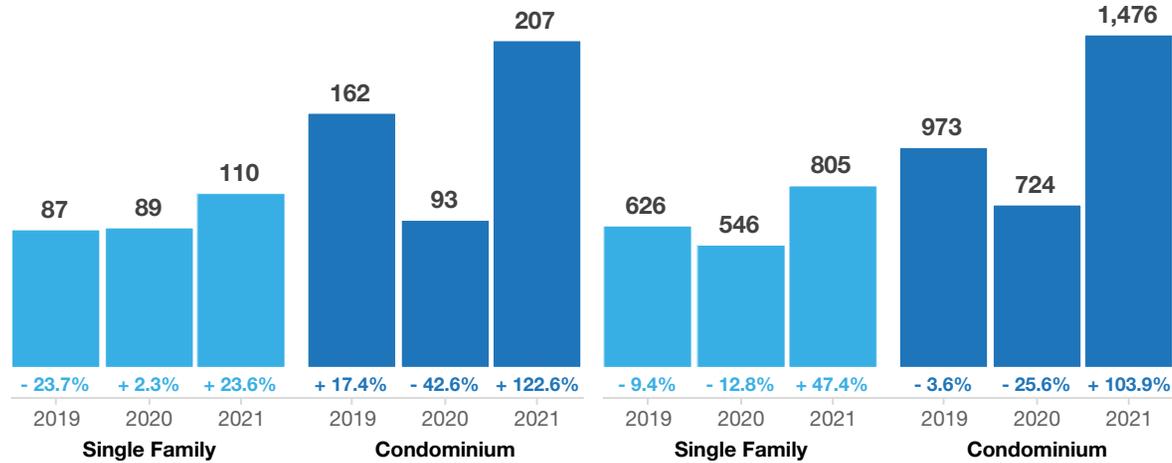
Closed Sales

A count of the actual sales that closed in a given month.



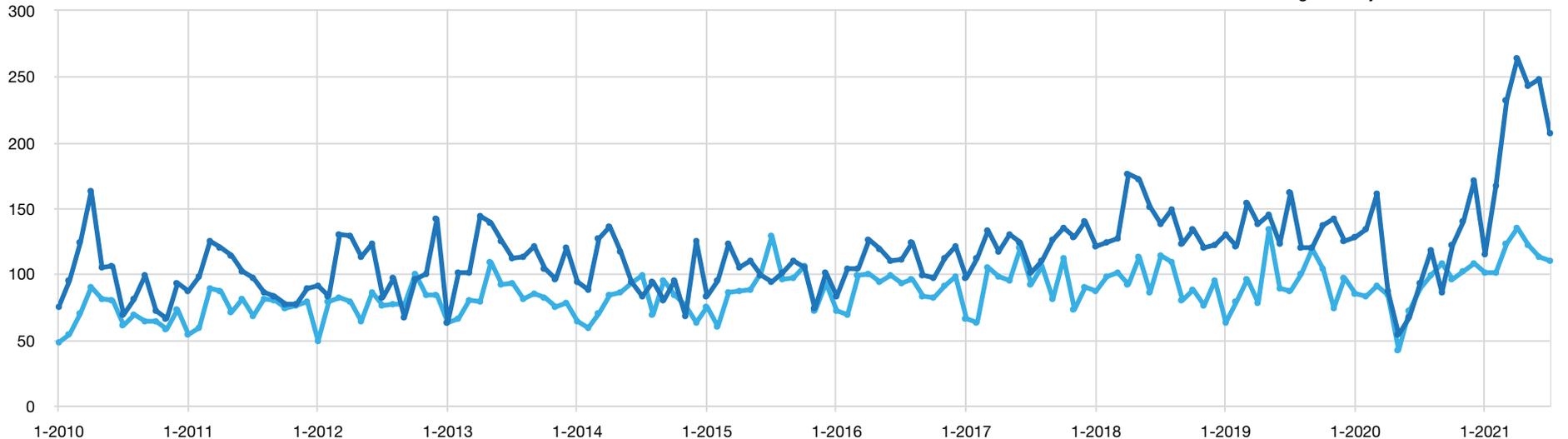
July

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	99	- 1.0%	118	- 1.7%
Sep-2020	108	- 9.2%	86	- 28.3%
Oct-2020	96	- 7.7%	122	- 10.9%
Nov-2020	102	+ 37.8%	140	- 1.4%
Dec-2020	108	+ 11.3%	171	+ 36.8%
Jan-2021	101	+ 18.8%	115	- 10.2%
Feb-2021	101	+ 21.7%	167	+ 24.6%
Mar-2021	123	+ 35.2%	232	+ 44.1%
Apr-2021	135	+ 60.7%	264	+ 203.4%
May-2021	122	+ 190.5%	243	+ 350.0%
Jun-2021	113	+ 56.9%	248	+ 270.1%
Jul-2021	110	+ 23.6%	207	+ 122.6%
12-Month Avg	110	+ 26.4%	176	+ 54.4%

Historical Closed Sales by Month

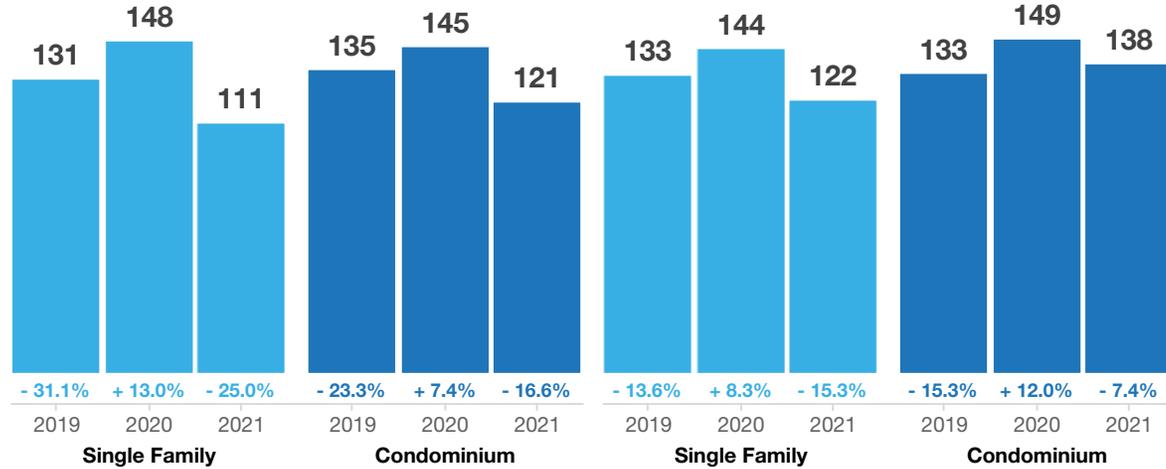


Days on Market Until Sale

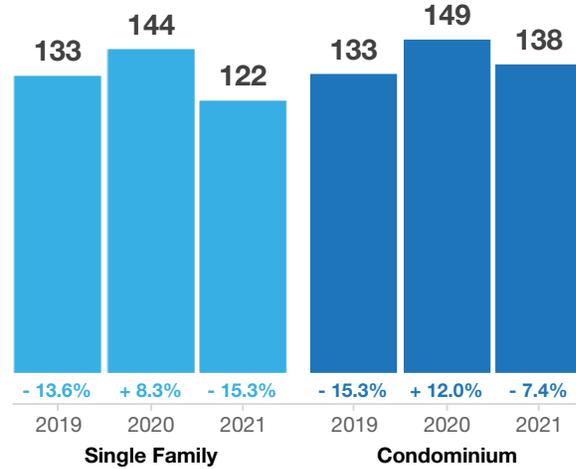
Average number of days between when a property is listed and when it closed in a given month.



July



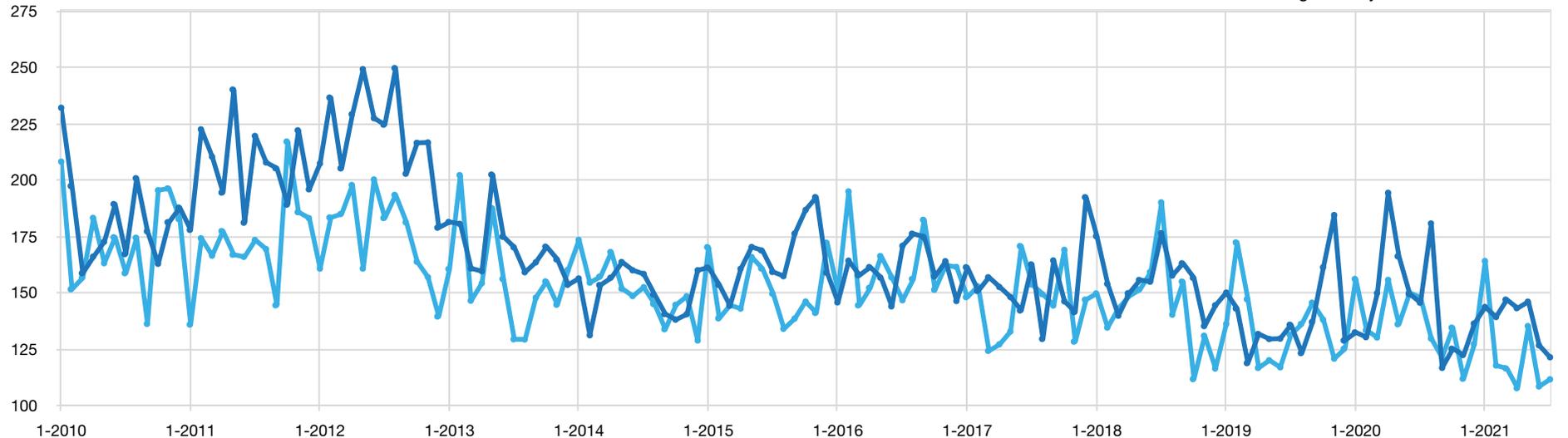
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	129	- 5.1%	180	+ 46.3%
Sep-2020	121	- 16.6%	116	- 15.3%
Oct-2020	134	- 2.9%	125	- 22.4%
Nov-2020	111	- 7.5%	122	- 33.7%
Dec-2020	127	+ 1.6%	136	+ 6.3%
Jan-2021	164	+ 5.1%	143	+ 8.3%
Feb-2021	117	- 12.0%	139	+ 6.9%
Mar-2021	116	- 10.8%	147	- 2.0%
Apr-2021	107	- 31.0%	143	- 26.3%
May-2021	135	- 0.7%	146	- 12.0%
Jun-2021	108	- 28.0%	126	- 15.4%
Jul-2021	111	- 25.0%	121	- 16.6%
12-Month Avg*	123	- 11.9%	137	- 7.6%

* Days on Market for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month



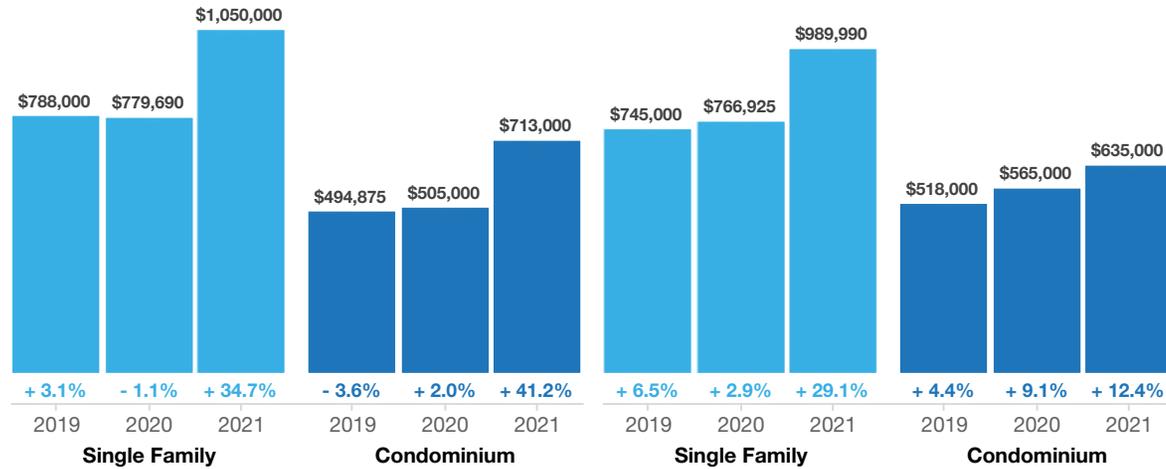
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

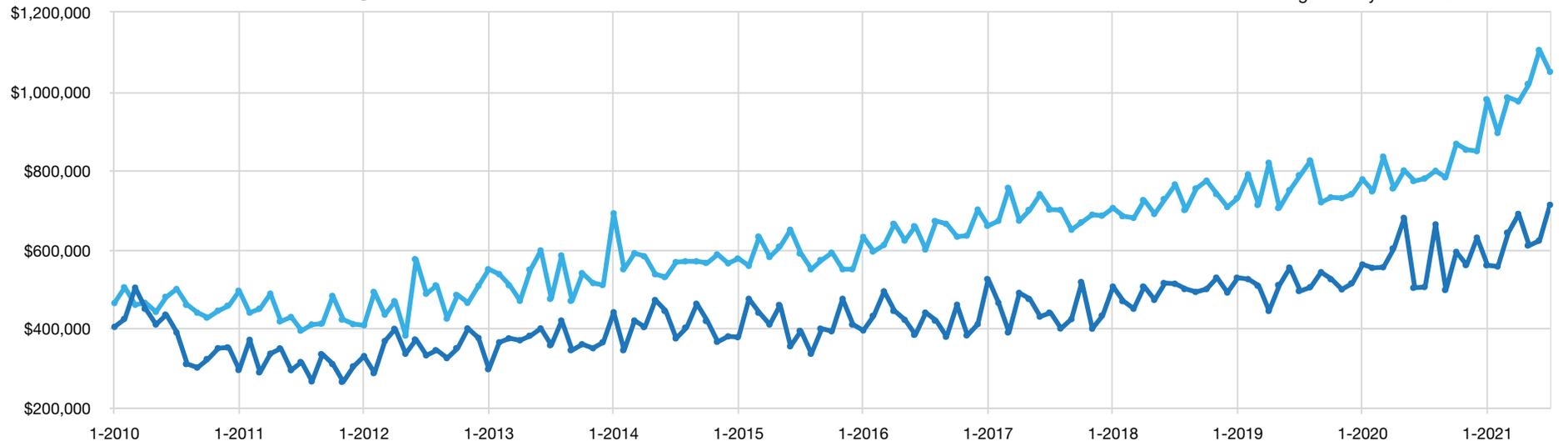
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	\$799,000	- 3.2%	\$663,500	+ 31.5%
Sep-2020	\$782,500	+ 8.8%	\$497,500	- 8.3%
Oct-2020	\$867,500	+ 18.5%	\$593,900	+ 13.1%
Nov-2020	\$852,500	+ 16.8%	\$560,500	+ 12.3%
Dec-2020	\$849,000	+ 14.7%	\$630,000	+ 22.5%
Jan-2021	\$980,000	+ 26.0%	\$560,000	- 0.4%
Feb-2021	\$895,000	+ 19.8%	\$556,990	+ 0.6%
Mar-2021	\$985,000	+ 18.0%	\$642,500	+ 15.8%
Apr-2021	\$975,000	+ 29.2%	\$690,000	+ 14.5%
May-2021	\$1,019,000	+ 27.4%	\$610,000	- 10.3%
Jun-2021	\$1,105,000	+ 42.9%	\$622,500	+ 23.8%
Jul-2021	\$1,050,000	+ 34.7%	\$713,000	+ 41.2%
12-Month Avg*	\$915,000	+ 21.2%	\$625,000	+ 15.7%

* Median Sales Price for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical Median Sales Price by Month

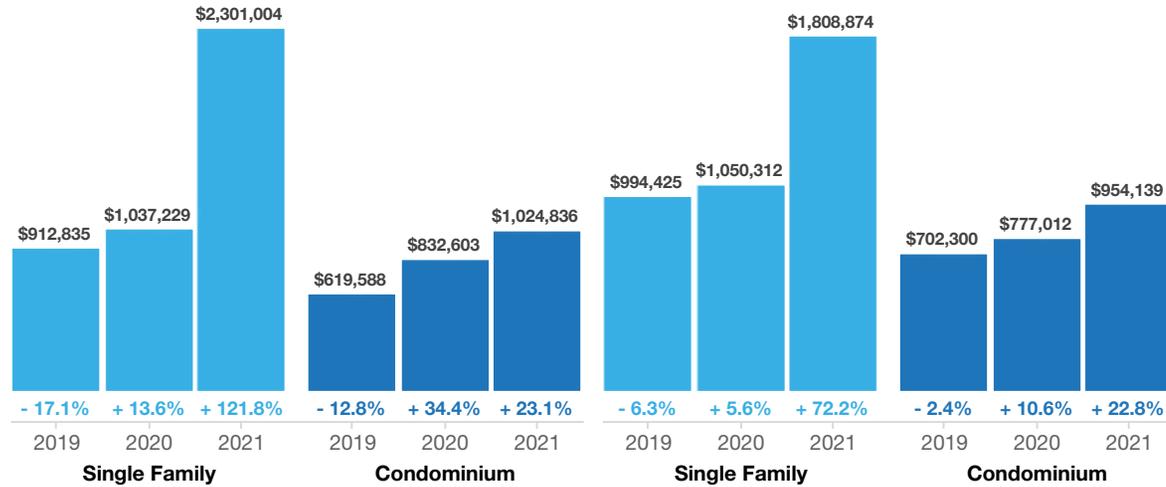


Average Sales Price

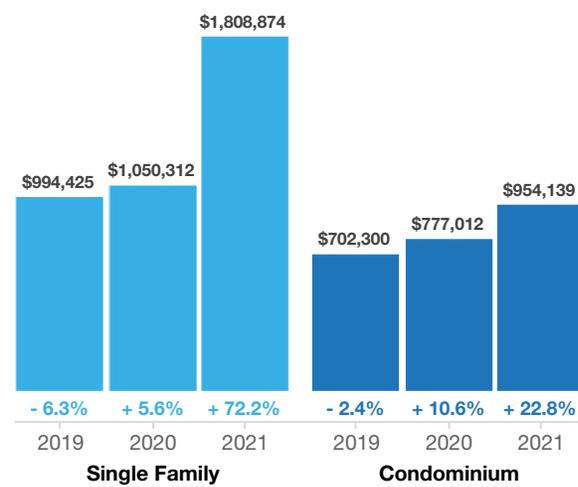
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



July



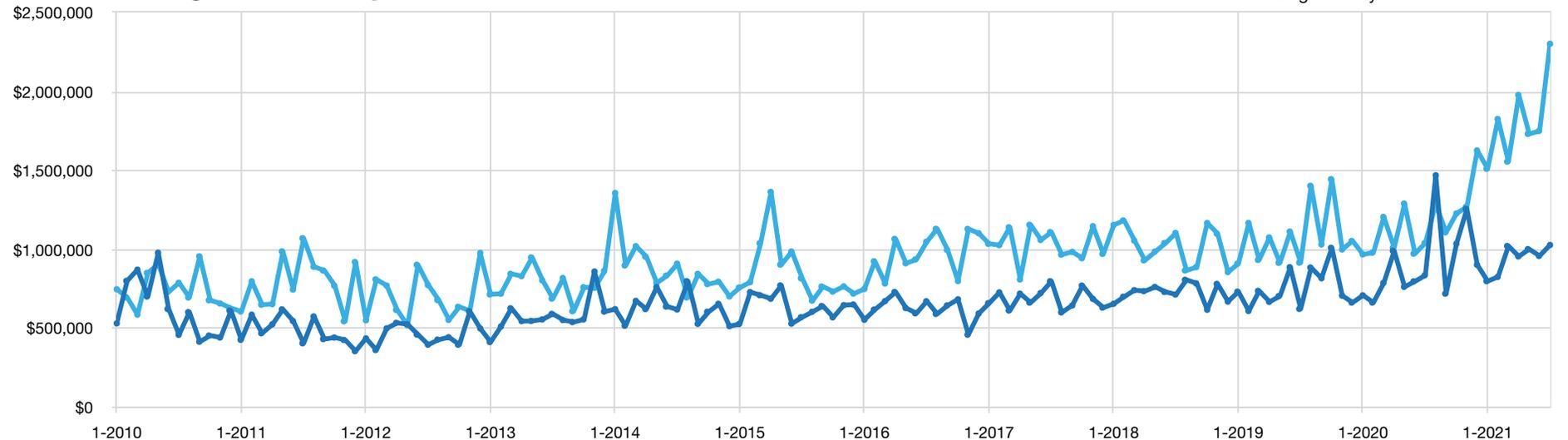
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	\$1,284,432	- 8.3%	\$1,466,970	+ 66.4%
Sep-2020	\$1,104,911	+ 7.5%	\$716,109	- 12.0%
Oct-2020	\$1,224,740	- 15.1%	\$1,032,909	+ 2.6%
Nov-2020	\$1,266,251	+ 27.1%	\$1,253,660	+ 78.1%
Dec-2020	\$1,624,298	+ 54.7%	\$899,041	+ 36.3%
Jan-2021	\$1,508,568	+ 56.3%	\$795,440	+ 12.7%
Feb-2021	\$1,824,061	+ 86.8%	\$822,458	+ 24.7%
Mar-2021	\$1,553,529	+ 29.2%	\$1,018,389	+ 29.8%
Apr-2021	\$1,976,282	+ 96.2%	\$952,459	- 3.5%
May-2021	\$1,729,389	+ 34.3%	\$998,500	+ 31.5%
Jun-2021	\$1,748,405	+ 80.3%	\$955,607	+ 20.3%
Jul-2021	\$2,301,004	+ 121.8%	\$1,024,836	+ 23.1%
12-Month Avg*	\$1,612,131	+ 44.3%	\$993,024	+ 25.0%

* Avg. Sales Price for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical Average Sales Price by Month



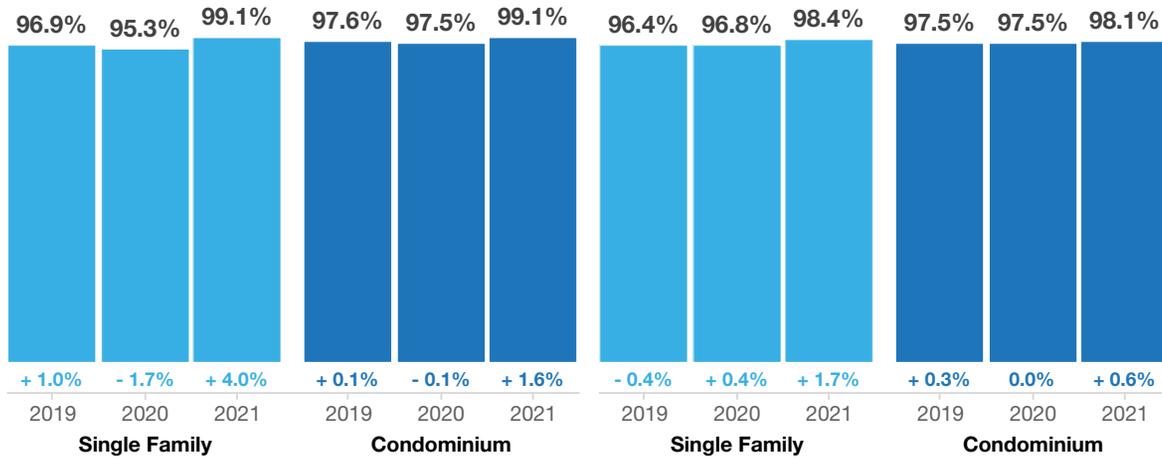
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



July

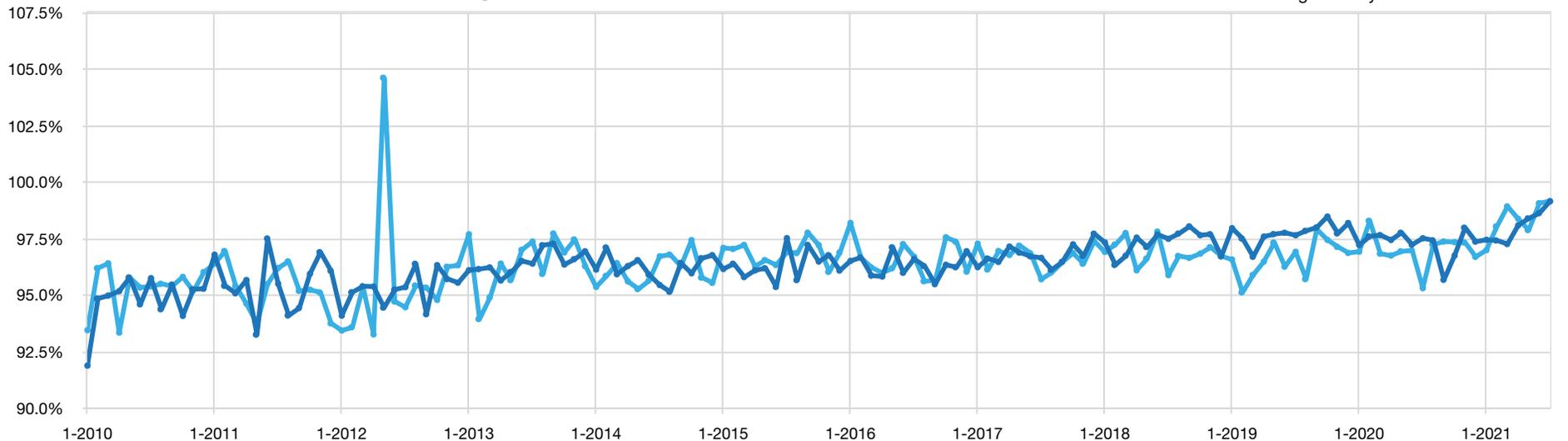
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	97.2%	+ 1.6%	97.4%	- 0.4%
Sep-2020	97.4%	- 0.5%	95.7%	- 2.3%
Oct-2020	97.3%	- 0.1%	96.7%	- 1.8%
Nov-2020	97.3%	+ 0.2%	98.0%	+ 0.3%
Dec-2020	96.7%	- 0.1%	97.3%	- 0.9%
Jan-2021	97.0%	+ 0.1%	97.4%	+ 0.2%
Feb-2021	98.0%	- 0.3%	97.4%	- 0.2%
Mar-2021	98.9%	+ 2.2%	97.2%	- 0.4%
Apr-2021	98.4%	+ 1.8%	98.1%	+ 0.7%
May-2021	97.9%	+ 1.0%	98.4%	+ 0.7%
Jun-2021	99.0%	+ 2.1%	98.6%	+ 1.4%
Jul-2021	99.1%	+ 4.0%	99.1%	+ 1.6%
12-Month Avg*	97.9%	+ 1.0%	97.8%	+ 0.1%

* Pct. of List Price Received for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



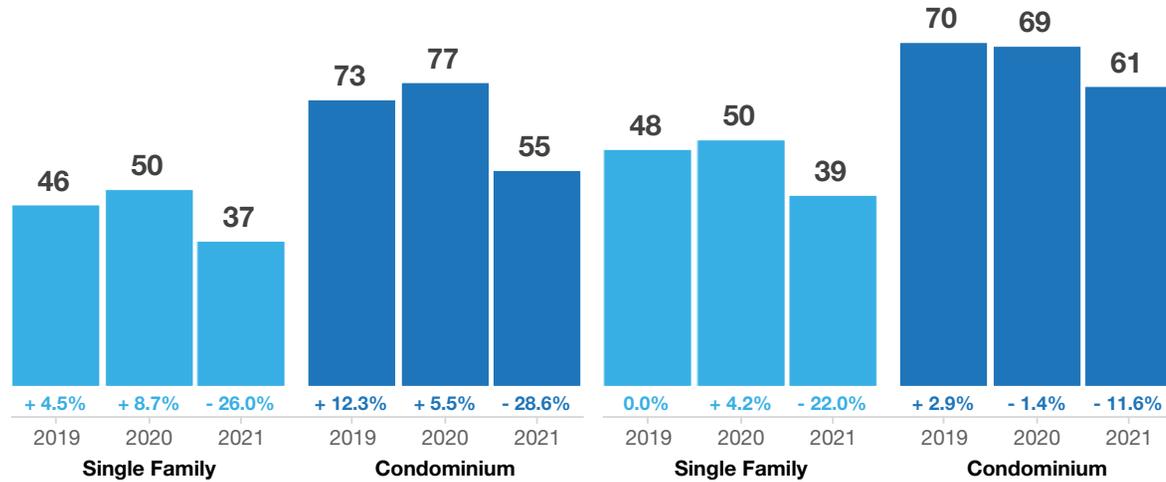
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



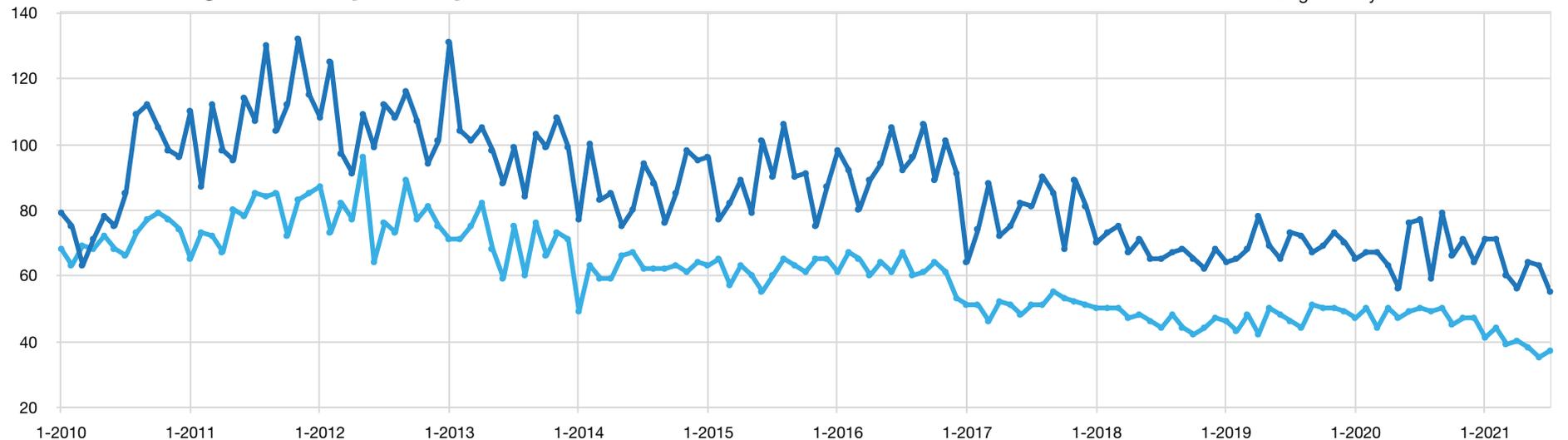
July

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	49	+ 11.4%	59	- 18.1%
Sep-2020	50	- 2.0%	79	+ 17.9%
Oct-2020	45	- 10.0%	66	- 4.3%
Nov-2020	47	- 6.0%	71	- 2.7%
Dec-2020	47	- 4.1%	64	- 8.6%
Jan-2021	41	- 12.8%	71	+ 9.2%
Feb-2021	44	- 12.0%	71	+ 6.0%
Mar-2021	39	- 11.4%	60	- 10.4%
Apr-2021	40	- 20.0%	56	- 11.1%
May-2021	38	- 19.1%	64	+ 14.3%
Jun-2021	35	- 28.6%	63	- 17.1%
Jul-2021	37	- 26.0%	55	- 28.6%
12-Month Avg	43	- 10.4%	65	- 5.8%

Historical Housing Affordability Index by Month

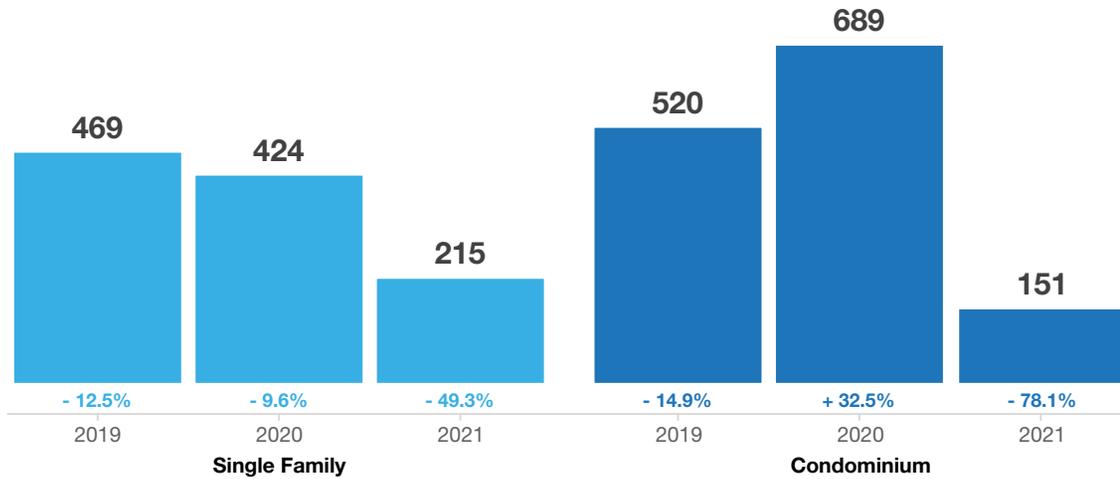


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

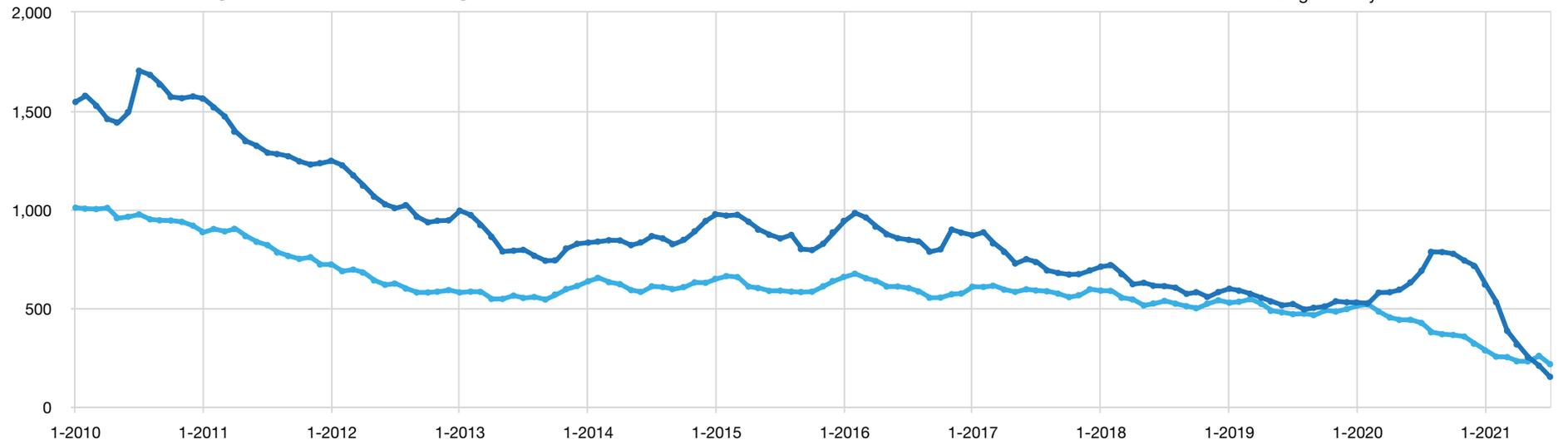


July



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	377	- 20.0%	785	+ 59.2%
Sep-2020	367	- 20.9%	784	+ 56.5%
Oct-2020	363	- 25.6%	775	+ 52.6%
Nov-2020	355	- 26.3%	741	+ 38.8%
Dec-2020	319	- 35.6%	714	+ 35.0%
Jan-2021	285	- 44.2%	619	+ 17.2%
Feb-2021	253	- 51.2%	530	+ 1.1%
Mar-2021	251	- 47.9%	384	- 33.6%
Apr-2021	230	- 49.1%	315	- 45.7%
May-2021	229	- 48.0%	250	- 57.8%
Jun-2021	257	- 41.6%	207	- 67.1%
Jul-2021	215	- 49.3%	151	- 78.1%
12-Month Avg	292	- 38.1%	521	- 6.5%

Historical Inventory of Homes for Sale by Month

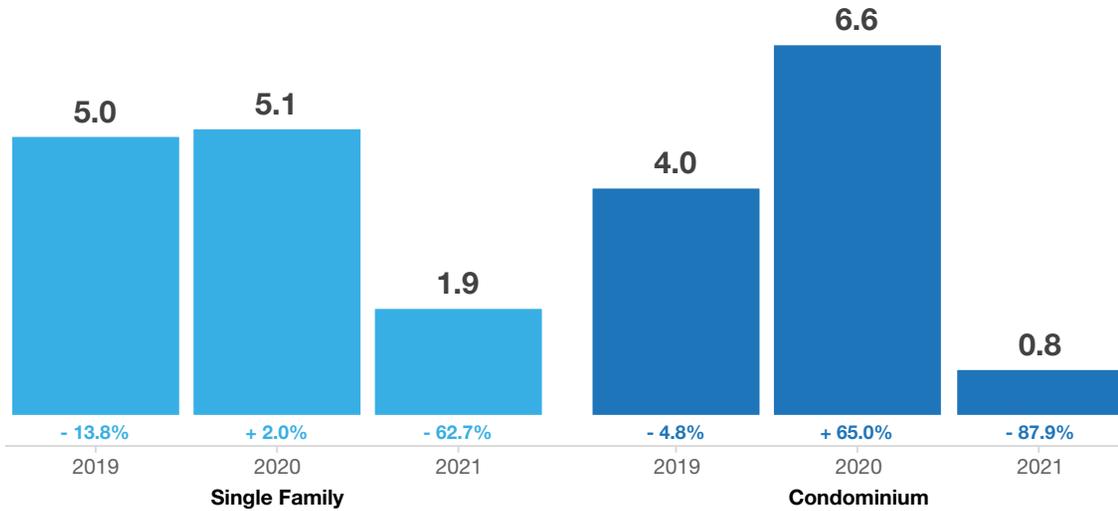


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



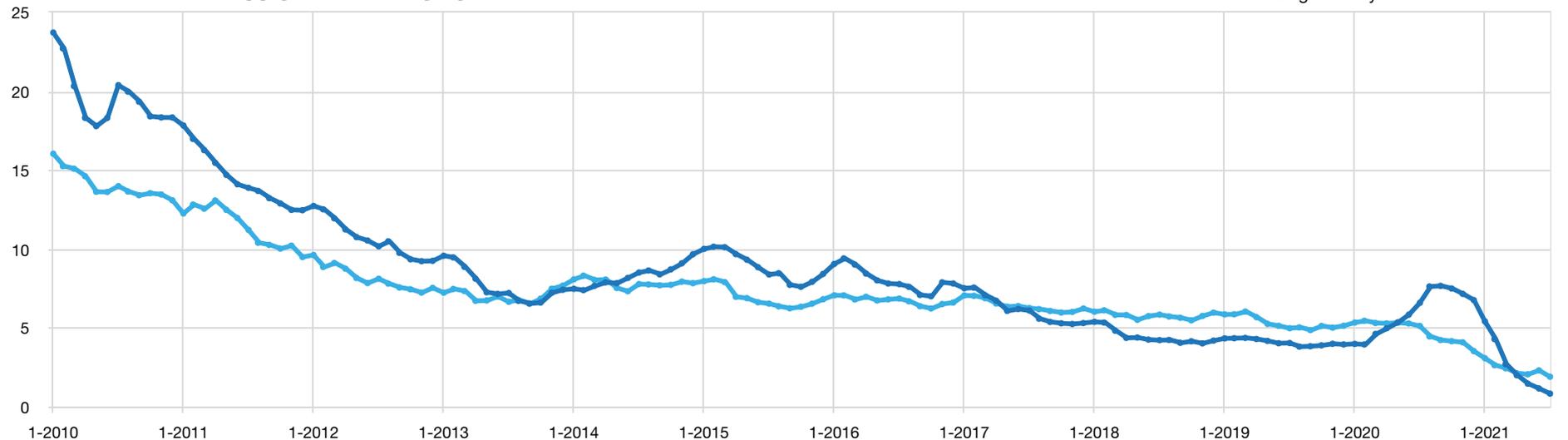
July



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Aug-2020	4.4	- 12.0%	7.6	+ 100.0%
Sep-2020	4.2	- 14.3%	7.7	+ 102.6%
Oct-2020	4.1	- 19.6%	7.5	+ 92.3%
Nov-2020	4.1	- 18.0%	7.1	+ 77.5%
Dec-2020	3.5	- 31.4%	6.8	+ 74.4%
Jan-2021	3.1	- 41.5%	5.4	+ 35.0%
Feb-2021	2.6	- 51.9%	4.3	+ 10.3%
Mar-2021	2.4	- 54.7%	2.7	- 41.3%
Apr-2021	2.1	- 60.4%	2.0	- 60.0%
May-2021	2.0	- 62.3%	1.5	- 71.7%
Jun-2021	2.3	- 56.6%	1.2	- 79.3%
Jul-2021	1.9	- 62.7%	0.8	- 87.9%
12-Month Avg*	3.1	- 40.7%	4.5	- 0.4%

* Months Supply for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

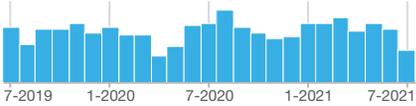
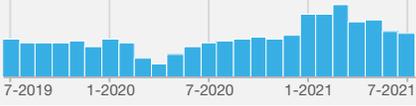
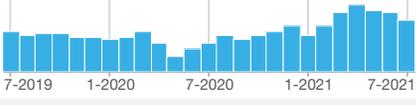
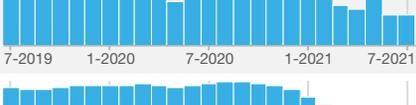
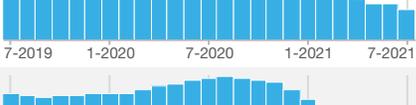
Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2020	7-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		366	242	- 33.9%	2,178	2,396	+ 10.0%
Pending Sales		227	297	+ 30.8%	1,281	2,677	+ 109.0%
Closed Sales		195	345	+ 76.9%	1,353	2,545	+ 88.1%
Days on Market Until Sale		148	123	- 16.9%	151	139	- 7.9%
Median Sales Price		\$692,000	\$830,000	+ 19.9%	\$685,000	\$780,000	+ 13.9%
Average Sales Price		\$962,069	\$1,484,311	+ 54.3%	\$879,887	\$1,220,001	+ 38.7%
Percent of List Price Received		96.4%	99.0%	+ 2.7%	97.0%	98.0%	+ 1.0%
Housing Affordability Index		56	47	- 16.1%	57	50	- 12.3%
Inventory of Homes for Sale		1,400	532	- 62.0%	—	—	—
Months Supply of Inventory		7.0	1.6	- 77.1%	—	—	—

Single Family Monthly Sales Volume

July 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	July 2021			June 2021			July 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	9	\$12,092,500	\$810,000	13	\$23,474,000	\$1,450,000	10	\$7,218,000	\$792,500
Hana	0	--	--	2	\$2,011,000	\$1,005,500	1	\$880,000	\$880,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$13,145,000	\$2,595,000	1	\$5,300,000	\$5,300,000	1	\$1,650,000	\$1,650,000
Kahakuloa	0	--	--	1	\$1,540,000	\$1,540,000	0	--	--
Kahului	10	\$8,973,000	\$865,000	6	\$5,024,000	\$909,500	7	\$4,381,500	\$650,000
Kapalua	2	\$7,345,000	\$3,672,500	2	\$6,775,000	\$3,387,500	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	17	\$37,665,437	\$1,076,000	12	\$21,256,333	\$1,000,000	11	\$10,126,900	\$817,000
Kipahulu	1	\$425,000	\$425,000	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	7	\$19,065,000	\$1,950,000	10	\$17,571,000	\$1,305,000	5	\$5,170,000	\$925,000
Lahaina	6	\$17,307,049	\$2,766,000	7	\$15,820,000	\$2,300,000	2	\$2,230,250	\$1,115,125
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$1,875,000	\$640,000	9	\$11,051,600	\$980,000	7	\$4,448,000	\$665,000
Maui Meadows	2	\$4,300,000	\$2,150,000	3	\$7,020,000	\$2,500,000	1	\$799,000	\$799,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	10	\$11,759,000	\$1,237,500	4	\$4,317,800	\$1,122,000	2	\$15,335,000	\$7,667,500
Olowalu	0	--	--	0	--	--	1	\$1,125,000	\$1,125,000
Pukalani	7	\$6,477,500	\$842,500	5	\$4,318,000	\$905,000	5	\$4,129,500	\$794,000
Spreckelsville/Paia/Kuau	3	\$9,696,000	\$2,947,000	6	\$14,330,000	\$2,052,500	2	\$1,460,000	\$730,000
Wailea/Makena	8	\$87,914,000	\$4,150,000	5	\$27,822,080	\$5,499,000	4	\$12,255,000	\$2,902,500
Wailuku	17	\$13,657,000	\$800,000	24	\$23,199,000	\$872,000	25	\$19,381,760	\$736,600
Lanai	1	\$425,000	\$425,000	1	\$5,015,000	\$5,015,000	4	\$1,594,500	\$364,500
Molokai	2	\$989,000	\$494,500	2	\$1,725,000	\$862,500	1	\$129,000	\$129,000
All MLS	110	\$253,110,486	\$1,050,000	113	\$197,569,813	\$1,105,000	89	\$92,313,410	\$779,690

Condominium Monthly Sales Volume

July 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	July 2021			June 2021			July 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	18	\$22,194,500	\$937,000	26	\$40,736,400	\$1,022,500	14	\$18,893,900	\$1,347,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	2	\$614,000	\$307,000	3	\$610,000	\$140,000
Kapalua	15	\$28,936,533	\$1,150,000	20	\$41,694,000	\$1,119,500	2	\$3,965,000	\$1,982,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	61	\$38,686,450	\$545,000	74	\$43,780,400	\$555,000	28	\$15,299,200	\$425,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	8	\$5,156,000	\$582,500	13	\$9,543,400	\$469,000	18	\$10,287,600	\$542,500
Maalaea	3	\$1,625,000	\$550,000	7	\$3,391,500	\$425,000	6	\$2,633,000	\$392,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	46	\$31,318,515	\$552,500	56	\$32,571,805	\$522,500	7	\$4,314,625	\$585,625
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$845,000	\$845,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	1	\$530,000	\$530,000	0	--	--
Wailea/Makena	37	\$77,012,612	\$1,500,000	27	\$55,864,500	\$1,348,000	7	\$18,348,750	\$2,350,000
Wailuku	11	\$5,214,950	\$435,000	12	\$6,024,500	\$482,500	7	\$2,910,000	\$400,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	7	\$1,151,500	\$125,000	10	\$2,240,000	\$245,000	1	\$170,000	\$170,000
All MLS	207	\$212,141,060	\$713,000	248	\$236,990,505	\$622,500	93	\$77,432,075	\$505,000

Land Monthly Sales Volume

July 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	July 2021			June 2021			July 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	1	\$410,000	\$410,000	5	\$4,464,020	\$475,000	4	\$2,173,000	\$537,500
Hana	2	\$706,500	\$353,250	2	\$1,065,000	\$532,500	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$1,740,000	\$870,000	2	\$2,295,000	\$1,147,500	0	--	--
Kahakuloa	0	--	--	1	\$530,000	\$530,000	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	2	\$2,050,000	\$1,025,000	10	\$10,690,000	\$1,095,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$665,000	\$665,000	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,821,735	\$960,000	5	\$7,614,000	\$930,000	4	\$11,475,000	\$625,000
Lahaina	1	\$1,450,000	\$1,450,000	4	\$4,275,000	\$975,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$15,950,000	\$1,245,000	1	\$385,000	\$385,000	0	--	--
Maui Meadows	1	\$500,000	\$500,000	0	--	--	1	\$455,000	\$455,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	1	\$8,300,000	\$8,300,000	0	--	--	0	--	--
Pukalani	1	\$440,000	\$440,000	0	--	--	1	\$395,000	\$395,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$2,750,000	\$2,750,000
Wailea/Makena	3	\$8,000,000	\$1,550,000	1	\$795,000	\$795,000	0	--	--
Wailuku	3	\$3,150,000	\$1,000,000	5	\$2,530,000	\$555,000	2	\$610,000	\$305,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	4	\$652,500	\$153,750	4	\$605,000	\$142,500	0	--	--
All MLS	28	\$46,835,735	\$872,500	40	\$35,248,020	\$797,500	13	\$17,858,000	\$455,000

Single Family Sales – Year to Date

July 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-21 YTD Sales	Jul-20 YTD Sales	Unit Change	Percent Change	Jul-21 YTD Average	Jul-20 YTD Average	Dollar Change	Percent Change	Jul-21 YTD Median	Jul-20 YTD Median	Dollar Change	Percent Change	Jul-21 YTD Volume	Jul-20 YTD Volume	Dollar Change	Percent Change
Haiku	59	48	+11	+22.9%	\$1,366,042	\$1,090,271	+\$275,772	+25.3%	\$1,115,000	\$857,500	+\$257,500	+30.0%	\$80,596,500	\$52,333,000	+\$28,263,500	+54.0%
Hana	6	3	+3	+100.0%	\$906,833	\$797,667	+\$109,167	+13.7%	\$795,500	\$880,000	-\$84,500	-9.6%	\$5,441,000	\$2,393,000	+\$3,048,000	+127.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	40	14	+26	+185.7%	\$2,927,792	\$2,131,429	+\$796,363	+37.4%	\$2,349,750	\$1,825,000	+\$524,750	+28.8%	\$117,111,666	\$29,840,005	+\$87,271,661	+292.5%
Kahakuloa	1	0	+1	--	\$1,540,000	--	--	--	\$1,540,000	--	--	--	\$1,540,000	\$0	+\$1,540,000	--
Kahului	69	56	+13	+23.2%	\$796,704	\$674,658	+\$122,046	+18.1%	\$790,000	\$670,000	+\$120,000	+17.9%	\$54,972,600	\$37,780,870	+\$17,191,730	+45.5%
Kapalua	22	4	+18	+450.0%	\$4,988,523	\$3,680,000	+\$1,308,523	+35.6%	\$4,010,000	\$3,150,000	+\$860,000	+27.3%	\$109,747,500	\$14,720,000	+\$95,027,500	+645.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	117	76	+41	+53.9%	\$1,464,618	\$1,079,488	+\$385,129	+35.7%	\$955,000	\$818,500	+\$136,500	+16.7%	\$171,360,269	\$82,041,103	+\$89,319,166	+108.9%
Kipahulu	1	0	+1	--	\$425,000	--	--	--	\$425,000	--	--	--	\$425,000	\$0	+\$425,000	--
Kula/Ulupalakua/Kanaio	56	38	+18	+47.4%	\$1,563,339	\$1,074,573	+\$488,766	+45.5%	\$1,250,000	\$950,000	+\$300,000	+31.6%	\$87,547,000	\$40,833,768	+\$46,713,232	+114.4%
Lahaina	47	20	+27	+135.0%	\$2,644,025	\$1,762,933	+\$881,092	+50.0%	\$2,330,000	\$1,245,000	+\$1,085,000	+87.1%	\$124,269,173	\$35,258,668	+\$89,010,505	+252.4%
Maalaea	1	0	+1	--	\$2,475,000	--	--	--	\$2,475,000	--	--	--	\$2,475,000	\$0	+\$2,475,000	--
Makawao/Olinda/Haliimaile	36	41	-5	-12.2%	\$867,287	\$831,763	+\$35,523	+4.3%	\$794,000	\$687,500	+\$106,500	+15.5%	\$31,222,321	\$34,102,300	-\$2,879,979	-8.4%
Maui Meadows	24	9	+15	+166.7%	\$1,651,313	\$1,236,061	+\$415,251	+33.6%	\$1,532,500	\$1,200,000	+\$332,500	+27.7%	\$39,631,500	\$11,124,550	+\$28,506,950	+256.3%
Nahiku	0	1	-1	-100.0%	--	\$795,000	--	--	--	\$795,000	--	--	\$0	\$795,000	-\$795,000	-100.0%
Napili/Kahana/Honokowai	43	16	+27	+168.8%	\$1,228,449	\$2,693,259	-\$1,464,810	-54.4%	\$1,115,000	\$1,100,000	+\$15,000	+1.4%	\$52,823,300	\$42,173,890	+\$10,649,410	+25.3%
Olowalu	2	1	+1	+100.0%	\$6,800,000	\$1,125,000	+\$5,675,000	+504.4%	\$6,800,000	\$1,125,000	+\$5,675,000	+504.4%	\$13,600,000	\$1,125,000	+\$12,475,000	+1,108.9%
Pukalani	41	32	+9	+28.1%	\$975,709	\$767,214	+\$208,495	+27.2%	\$888,000	\$769,750	+\$118,250	+15.4%	\$40,004,049	\$24,550,833	+\$15,453,216	+62.9%
Spreckelsville/Paia/Kuau	25	10	+15	+150.0%	\$2,415,120	\$964,240	+\$1,450,880	+150.5%	\$1,525,000	\$849,950	+\$675,050	+79.4%	\$60,378,000	\$9,642,400	+\$50,735,600	+526.2%
Wailea/Makena	46	16	+30	+187.5%	\$6,837,947	\$2,635,938	+\$4,202,009	+159.4%	\$4,241,000	\$2,480,000	+\$1,761,000	+71.0%	\$314,545,548	\$42,175,000	+\$272,370,548	+645.8%
Wailuku	135	134	+1	+0.7%	\$851,592	\$724,653	+\$126,939	+17.5%	\$797,775	\$725,420	+\$72,355	+10.0%	\$114,964,885	\$97,103,483	+\$17,861,402	+18.4%
Lanai	9	13	-4	-30.8%	\$1,403,778	\$754,269	+\$649,509	+86.1%	\$700,000	\$440,000	+\$260,000	+59.1%	\$12,634,000	\$9,805,500	+\$2,828,500	+28.8%
Molokai	25	14	+11	+78.6%	\$834,160	\$456,893	+\$377,267	+82.6%	\$530,000	\$475,000	+\$55,000	+11.6%	\$20,854,000	\$6,396,500	+\$14,457,500	+226.0%
All MLS	805	546	+259	+47.4%	\$1,808,874	\$1,050,312	+\$758,562	+72.2%	\$989,990	\$766,925	+\$223,065	+29.1%	\$1,456,143,311	\$574,194,870	+\$881,948,441	+153.6%

Total Condominium Sales – Year to Date

July 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-21 YTD Sales	Jul-20 YTD Sales	Unit Change	Percent Change	Jul-21 YTD Average	Jul-20 YTD Average	Dollar Change	Percent Change	Jul-21 YTD Median	Jul-20 YTD Median	Dollar Change	Percent Change	Jul-21 YTD Volume	Jul-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	156	96	+60	+62.5%	\$1,264,637	\$1,374,771	-\$110,134	-8.0%	\$957,500	\$1,100,000	-\$142,500	-13.0%	\$197,283,400	\$131,978,031	+\$65,305,369	+49.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	13	22	-9	-40.9%	\$252,462	\$155,191	+\$97,271	+62.7%	\$180,000	\$139,000	+\$41,000	+29.5%	\$3,282,000	\$3,414,200	-\$132,200	-3.9%
Kapalua	94	15	+79	+526.7%	\$1,887,476	\$1,392,400	+\$495,076	+35.6%	\$1,140,000	\$869,000	+\$271,000	+31.2%	\$177,422,783	\$20,886,000	+\$156,536,783	+749.5%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	469	244	+225	+92.2%	\$612,311	\$590,725	+\$21,586	+3.7%	\$539,000	\$479,500	+\$59,500	+12.4%	\$287,173,758	\$144,136,845	+\$143,036,913	+99.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	108	90	+18	+20.0%	\$756,107	\$686,502	+\$69,605	+10.1%	\$557,495	\$640,610	-\$83,115	-13.0%	\$81,659,545	\$61,785,167	+\$19,874,378	+32.2%
Maalaea	39	25	+14	+56.0%	\$480,997	\$417,478	+\$63,519	+15.2%	\$480,000	\$365,000	+\$115,000	+31.5%	\$18,758,900	\$10,436,950	+\$8,321,950	+79.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	274	105	+169	+161.0%	\$599,379	\$546,477	+\$52,903	+9.7%	\$529,000	\$503,000	+\$26,000	+5.2%	\$164,229,905	\$57,380,047	+\$106,849,858	+186.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	5	-1	-20.0%	\$718,750	\$716,400	+\$2,350	+0.3%	\$697,500	\$675,000	+\$22,500	+3.3%	\$2,875,000	\$3,582,000	-\$707,000	-19.7%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$480,000	\$385,000	+\$95,000	+24.7%	\$480,000	\$385,000	+\$95,000	+24.7%	\$960,000	\$385,000	+\$575,000	+149.4%
Wailea/Makena	209	58	+151	+260.3%	\$2,054,168	\$1,767,987	+\$286,181	+16.2%	\$1,448,000	\$1,162,500	+\$285,500	+24.6%	\$429,321,112	\$102,543,250	+\$326,777,862	+318.7%
Wailuku	74	47	+27	+57.4%	\$461,786	\$429,781	+\$32,006	+7.4%	\$426,000	\$400,000	+\$26,000	+6.5%	\$34,172,189	\$20,199,698	+\$13,972,491	+69.2%
Lanai	2	3	-1	-33.3%	\$2,387,500	\$1,136,000	+\$1,251,500	+110.2%	\$2,387,500	\$850,000	+\$1,537,500	+180.9%	\$4,775,000	\$3,408,000	+\$1,367,000	+40.1%
Molokai	32	13	+19	+146.2%	\$199,844	\$186,269	+\$13,575	+7.3%	\$171,710	\$190,000	-\$18,290	-9.6%	\$6,395,020	\$2,421,500	+\$3,973,520	+164.1%
All MLS	1,476	724	+752	+103.9%	\$954,139	\$777,012	+\$177,127	+22.8%	\$635,000	\$565,000	+\$70,000	+12.4%	\$1,408,308,612	\$562,556,688	+\$845,751,924	+150.3%

Fee Simple Condominium Sales – Year to Date

July 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-21 YTD Sales	Jul-20 YTD Sales	Unit Change	Percent Change	Jul-21 YTD Average	Jul-20 YTD Average	Dollar Change	Percent Change	Jul-21 YTD Median	Jul-20 YTD Median	Dollar Change	Percent Change	Jul-21 YTD Volume	Jul-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	142	85	+57	+67.1%	\$1,335,024	\$1,494,877	-\$159,853	-10.7%	\$1,012,500	\$1,550,000	-\$537,500	-34.7%	\$189,573,400	\$127,064,531	+\$62,508,869	+49.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	13	22	-9	-40.9%	\$252,462	\$155,191	+\$97,271	+62.7%	\$180,000	\$139,000	+\$41,000	+29.5%	\$3,282,000	\$3,414,200	-\$132,200	-3.9%
Kapalua	94	15	+79	+526.7%	\$1,887,476	\$1,392,400	+\$495,076	+35.6%	\$1,140,000	\$869,000	+\$271,000	+31.2%	\$177,422,783	\$20,886,000	+\$156,536,783	+749.5%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	463	239	+224	+93.7%	\$615,455	\$595,932	+\$19,523	+3.3%	\$540,000	\$485,000	+\$55,000	+11.3%	\$284,955,758	\$142,427,845	+\$142,527,913	+100.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	102	89	+13	+14.6%	\$786,276	\$692,474	+\$93,802	+13.5%	\$560,000	\$646,700	-\$86,700	-13.4%	\$80,200,145	\$61,630,167	+\$18,569,978	+30.1%
Maalaea	24	13	+11	+84.6%	\$560,896	\$510,150	+\$50,746	+9.9%	\$535,000	\$475,000	+\$60,000	+12.6%	\$13,461,500	\$6,631,950	+\$6,829,550	+103.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	234	84	+150	+178.6%	\$609,437	\$597,576	+\$11,861	+2.0%	\$540,000	\$540,000	\$0	0.0%	\$142,608,338	\$50,196,422	+\$92,411,916	+184.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	4	5	-1	-20.0%	\$718,750	\$716,400	+\$2,350	+0.3%	\$697,500	\$675,000	+\$22,500	+3.3%	\$2,875,000	\$3,582,000	-\$707,000	-19.7%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$480,000	\$385,000	+\$95,000	+24.7%	\$480,000	\$385,000	+\$95,000	+24.7%	\$960,000	\$385,000	+\$575,000	+149.4%
Wailea/Makena	209	58	+151	+260.3%	\$2,054,168	\$1,767,987	+\$286,181	+16.2%	\$1,448,000	\$1,162,500	+\$285,500	+24.6%	\$429,321,112	\$102,543,250	+\$326,777,862	+318.7%
Wailuku	74	47	+27	+57.4%	\$461,786	\$429,781	+\$32,006	+7.4%	\$426,000	\$400,000	+\$26,000	+6.5%	\$34,172,189	\$20,199,698	+\$13,972,491	+69.2%
Lanai	2	3	-1	-33.3%	\$2,387,500	\$1,136,000	+\$1,251,500	+110.2%	\$2,387,500	\$850,000	+\$1,537,500	+180.9%	\$4,775,000	\$3,408,000	+\$1,367,000	+40.1%
Molokai	30	12	+18	+150.0%	\$207,584	\$194,292	+\$13,292	+6.8%	\$177,500	\$200,000	-\$22,500	-11.3%	\$6,227,520	\$2,331,500	+\$3,896,020	+167.1%
All MLS	1,393	673	+720	+107.0%	\$983,370	\$809,362	+\$174,008	+21.5%	\$650,000	\$585,000	+\$65,000	+11.1%	\$1,369,834,745	\$544,700,563	+\$825,134,182	+151.5%

Leasehold Condominium Sales – Year to Date

July 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-21 YTD Sales	Jul-20 YTD Sales	Unit Change	Percent Change	Jul-21 YTD Average	Jul-20 YTD Average	Dollar Change	Percent Change	Jul-21 YTD Median	Jul-20 YTD Median	Dollar Change	Percent Change	Jul-21 YTD Volume	Jul-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	14	11	+3	+27.3%	\$550,714	\$446,682	+\$104,032	+23.3%	\$407,500	\$405,000	+\$2,500	+0.6%	\$7,710,000	\$4,913,500	+\$2,796,500	+56.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	5	+1	+20.0%	\$369,667	\$341,800	+\$27,867	+8.2%	\$309,000	\$270,000	+\$39,000	+14.4%	\$2,218,000	\$1,709,000	+\$509,000	+29.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	6	1	+5	+500.0%	\$243,233	\$155,000	+\$88,233	+56.9%	\$227,200	\$155,000	+\$72,200	+46.6%	\$1,459,400	\$155,000	+\$1,304,400	+841.5%
Maalaea	15	12	+3	+25.0%	\$353,160	\$317,083	+\$36,077	+11.4%	\$340,000	\$299,250	+\$40,750	+13.6%	\$5,297,400	\$3,805,000	+\$1,492,400	+39.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	40	21	+19	+90.5%	\$540,539	\$342,077	+\$198,462	+58.0%	\$306,000	\$167,500	+\$138,500	+82.7%	\$21,621,567	\$7,183,625	+\$14,437,942	+201.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	1	+1	+100.0%	\$83,750	\$90,000	-\$6,250	-6.9%	\$83,750	\$90,000	-\$6,250	-6.9%	\$167,500	\$90,000	+\$77,500	+86.1%
All MLS	83	51	+32	+62.7%	\$463,541	\$350,120	+\$113,420	+32.4%	\$318,000	\$299,000	+\$19,000	+6.4%	\$38,473,867	\$17,856,125	+\$20,617,742	+115.5%

Land Sales – Year to Date

July 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-21 YTD Sales	Jul-20 YTD Sales	Unit Change	Percent Change	Jul-21 YTD Average	Jul-20 YTD Average	Dollar Change	Percent Change	Jul-21 YTD Median	Jul-20 YTD Median	Dollar Change	Percent Change	Jul-21 YTD Volume	Jul-20 YTD Volume	Dollar Change	Percent Change
Haiku	28	17	+11	+64.7%	\$799,376	\$540,794	+\$258,582	+47.8%	\$555,000	\$409,000	+\$146,000	+35.7%	\$22,382,520	\$9,193,500	+\$13,189,020	+143.5%
Hana	13	5	+8	+160.0%	\$870,308	\$1,134,800	-\$264,492	-23.3%	\$515,000	\$825,000	-\$310,000	-37.6%	\$11,314,000	\$5,674,000	+\$5,640,000	+99.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	44	5	+39	+780.0%	\$668,659	\$455,715	+\$212,944	+46.7%	\$575,000	\$370,000	+\$205,000	+55.4%	\$29,421,007	\$2,278,575	+\$27,142,432	+1,191.2%
Kahakuloa	2	3	-1	-33.3%	\$395,000	\$418,333	-\$23,333	-5.6%	\$395,000	\$425,000	-\$30,000	-7.1%	\$790,000	\$1,255,000	-\$465,000	-37.1%
Kahului	0	1	-1	-100.0%	--	\$225,000	--	--	--	\$225,000	--	--	\$0	\$225,000	-\$225,000	-100.0%
Kapalua	34	2	+32	+1,600.0%	\$1,130,000	\$800,000	+\$330,000	+41.3%	\$970,000	\$800,000	+\$170,000	+21.3%	\$38,420,000	\$1,600,000	+\$36,820,000	+2,301.3%
Kaupo	1	0	+1	--	\$350,000	--	--	--	\$350,000	--	--	--	\$350,000	\$0	+\$350,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	3	0	0.0%	\$611,500	\$523,333	+\$88,167	+16.8%	\$657,500	\$330,000	+\$327,500	+99.2%	\$1,834,500	\$1,570,000	+\$264,500	+16.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	31	21	+10	+47.6%	\$1,017,688	\$934,183	+\$83,504	+8.9%	\$930,000	\$425,000	+\$505,000	+118.8%	\$31,548,320	\$19,617,850	+\$11,930,470	+60.8%
Lahaina	12	3	+9	+300.0%	\$1,237,167	\$1,143,167	+\$94,000	+8.2%	\$1,028,500	\$1,504,500	-\$476,000	-31.6%	\$14,846,000	\$3,429,500	+\$11,416,500	+332.9%
Maalaea	1	0	+1	--	\$1,100,000	--	--	--	\$1,100,000	--	--	--	\$1,100,000	\$0	+\$1,100,000	--
Makawao/Olinda/Haliimaile	23	4	+19	+475.0%	\$1,243,171	\$434,500	+\$808,671	+186.1%	\$500,000	\$430,000	+\$70,000	+16.3%	\$28,592,934	\$1,738,000	+\$26,854,934	+1,545.2%
Maui Meadows	1	1	0	0.0%	\$500,000	\$455,000	+\$45,000	+9.9%	\$500,000	\$455,000	+\$45,000	+9.9%	\$500,000	\$455,000	+\$45,000	+9.9%
Nahiku	1	0	+1	--	\$400,000	--	--	--	\$400,000	--	--	--	\$400,000	\$0	+\$400,000	--
Napili/Kahana/Honokowai	2	0	+2	--	\$433,638	--	--	--	\$433,638	--	--	--	\$867,275	\$0	+\$867,275	--
Olowalu	4	0	+4	--	\$3,425,000	--	--	--	\$2,275,000	--	--	--	\$13,700,000	\$0	+\$13,700,000	--
Pukalani	7	2	+5	+250.0%	\$436,000	\$382,500	+\$53,500	+14.0%	\$425,000	\$382,500	+\$42,500	+11.1%	\$3,052,000	\$765,000	+\$2,287,000	+299.0%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$2,750,000	--	--	--	\$2,750,000	--	--	\$0	\$2,750,000	-\$2,750,000	-100.0%
Wailea/Makena	7	1	+6	+600.0%	\$2,030,000	\$675,000	+\$1,355,000	+200.7%	\$1,550,000	\$675,000	+\$875,000	+129.6%	\$14,210,000	\$675,000	+\$13,535,000	+2,005.2%
Wailuku	23	8	+15	+187.5%	\$801,500	\$324,313	+\$477,188	+147.1%	\$650,000	\$305,000	+\$345,000	+113.1%	\$18,434,500	\$2,594,500	+\$15,840,000	+610.5%
Lanai	4	0	+4	--	\$1,198,750	--	--	--	\$1,175,000	--	--	--	\$4,795,000	\$0	+\$4,795,000	--
Molokai	23	6	+17	+283.3%	\$169,261	\$134,917	+\$34,344	+25.5%	\$125,000	\$107,500	+\$17,500	+16.3%	\$3,892,999	\$809,500	+\$3,083,499	+380.9%
All MLS	264	83	+181	+218.1%	\$910,799	\$658,198	+\$252,602	+38.4%	\$667,500	\$409,000	+\$258,500	+63.2%	\$240,451,055	\$54,630,425	+\$185,820,630	+340.1%