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MARKET INSIDER

Trends in Mountain Real Estate & Lifestyle

November 2024

Article highlights

“Whether you’re working with brokers, tenants, contractors, or partners, consistency in how you approach and maintain these relationships will directly impact your success.”

-FORBES

“By staying in touch with brokers and property owners over time, you can continually spot opportunities and move when the time is right.”

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FORBES

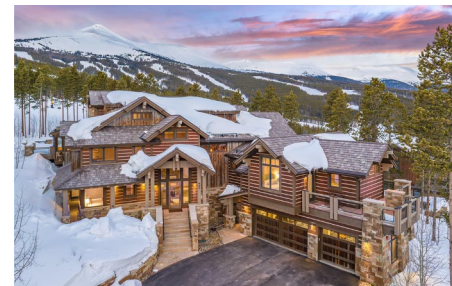
Nov 6th, 2024

The Power Of Consistency In Real Estate Investing

Investing in real estate is a long-term game and you’ll increase your chances of outperforming the market if you have consistency. While it’s easy to be excited about quick transactions, the truth is that sustained success in real estate is often the result of methodical, disciplined actions over time.

Consider the following benefits you’ll gain from practicing this trait as you move forward with real estate investing.

- ▶ You’ll Build Strong Relationships
- ▶ Routine Creates a Solid Foundation
- ▶ Follow-Up Unlocks Opportunities
- ▶ The Chance to Uplevel Your Area of Expertise
- ▶ Long-Term Growth



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LUXURY PORTFOLIO INTERNATIONAL

Oct 25th, 2024

Economic insights: September/October 2024

In the real estate industry, it is crucial to stay on top of market trends, of course, but also those of the global economy, which affects not only real estate, but most aspects of daily life.

The Federal Reserve had telegraphed their plan to cut rates for weeks, but shocked many by cutting rates by 50 basis points instead of the anticipated 25.

As rates roll down and refinance risk becomes less of an issue, the Federal Reserve is indicating that we have largely recovered from the COVID-induced economic disruption from 2020 – 2023.



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