



Who are we?

Charley and Alisa
Wasson
Realtors

Laughy Hilger Group



APRIL 2023 STATISTICS | SAN ANTONIO AREA

TOTAL SALES

 **2,901**

13% ↓

AVERAGE PRICE

 **\$372,810**

4% ↓

MEDIAN PRICE

 **\$320,000**

1% ↓

Percent change reflects a year-over-year comparison of April 2022 and April 2023.
For a detailed report, please visit SABOR.com.



Close to Original List Price

94.6%



Days on Market

70 / 133% ↑



Price per Square Foot

\$179 / 2% ↓



Months of Inventory

3.3



Average Residential Rental

\$1,848



New Listings

4,120

4% ↓



Active Listings

9,556

106% ↑



Pending Listings

2,953

11% ↓



\$0 - \$199,999

10.4%



\$200,000 - \$499,999

72%



\$500,000 and Up

18%



How's the Market? *April 2023* (newest info)

Average Price Per Foot down 2%
YoY (year over year)

Average price down 4% YoY

Median Price down 1% YoY

3.3 Months of Inventory (6
months is equilibrium. It's still a
SELLER'S market.)



What's our Background?



What makes us different?

There are

13,000

Realtors in SATX

Why choose us?



Results

Make

us

Different!



Our Track Record Makes us different!

221 Properties SOLD in MLS

82.2 Million in Volume

35 closed in 2022=18.3 M

50 closed sales in 2021=21 M

47 closed sales in 2020=16.2 M

36 Closed sales in 2019=10.1 M

Property Videos make us different!

(Click the picture for movie and then the back button to return to the presentation)



Innovative
Listing
Techniques
when
needed,
like virtual
staging!



or



or



or



Our Marketing Makes us Different.

Click the Links to the right to see!



Facebook
Instagram
YouTube
Home Videos

www.MyBoerneHome.com
has over 1K Visits per month!
Our Newsletter Blog with
over 1500 subscribers

50 R PLATINUM TOP 50 | 2020 WINNER
50 R PLATINUM TOP 50 | 2021 WINNER
50 R PLATINUM TOP 50 | 2022 WINNER

Click these to see our designations
and reviews!



Let's Get Down to Business!

210-478-8555
6/1/23 updated

Next steps...let us know you are interested, and let's schedule a time to see your home and set a price, and timeline to list and sell!