

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



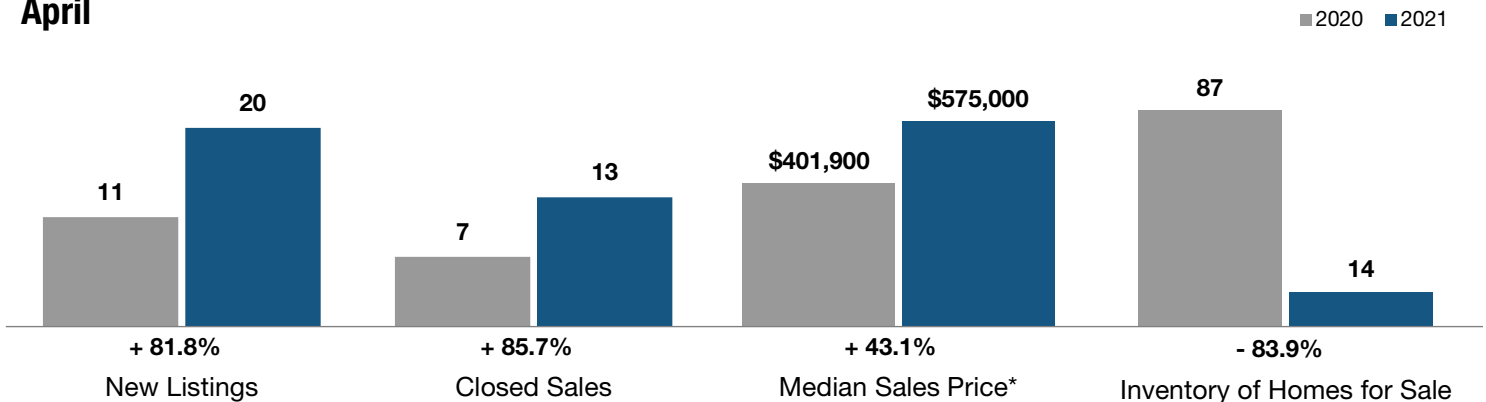
1: Sea Pines

Condos / Villas Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	11	20	+ 81.8%	65	55	- 15.4%
Closed Sales	7	13	+ 85.7%	36	51	+ 41.7%
Median Sales Price*	\$401,900	\$575,000	+ 43.1%	\$408,450	\$540,000	+ 32.2%
Percent of List Price Received*	98.1%	97.5%	- 0.6%	97.3%	97.9%	+ 0.6%
Days on Market Until Sale	66	137	+ 109.2%	121	135	+ 11.1%
Inventory of Homes for Sale	87	14	- 83.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

