



Karen with her daughters Phoebe and Tabitha

“One of the best things about Naples is that there is a neighborhood or community for every possible taste - with great amenities, recreation, schools, dining & shopping, and of course, waterfront nearby. Abundant choices, character, appeal & charm abound.”

—Karen Coney Coplin

NAPLES, HOME SWEET HOME

Perhaps we've met; or if we haven't, I wanted to introduce myself. I've lived in Naples, Florida, my chosen home, since 1994. This beautiful town alongside the Gulf of Mexico is where I've set down roots, met countless clients and friends along the way, and raised my family, including furry pets, too. You may be ready to set a similar course, and I'm ready to help.

Originally from upstate NY, I was admitted to The Florida Bar in 1990 after graduating from Cornell Law School. My specialty was real estate law. Later, as a Realtor®, this background uniquely positioned me to be a skillful negotiator and passionate advocate for my buyer and seller clients.

Shortly after the first of my two daughters arrived in 1999, I jumped "feet first" in my new sales role, landing at a national company with many Naples offices. Over time, I felt ready for further growth. What is that saying about life? The only constant is change. Downing-Frye Realty, has, happily, been my real estate base ever since, with many innovative opportunities for business and personal development.

Founded locally in the 1960s, Downing-Frye has a strong presence in SWFL and an extensive reach beyond with its Luxury Real Estate affiliation. Their encouragement of entrepreneurial thinking and creative marketing aligns perfectly with my commitment to providing enthusiastic, well-informed, and responsive (yet no-pressure) client service. Having navigated various market conditions, numerous hurricanes, and even a cancer diagnosis six years ago, I am a calm, effective, and resilient real estate resource.

My career path over the last 25 years has taken me to virtually every neighborhood in the city of Naples, much of Collier County, and parts of Lee County too. At press time, I have listings in Bent Pines, Bonita Isles, Pelican Bay, and Pine Ridge, with incoming listings in the Moorings, Old Naples, Park Shore and ... who knows? Maybe your residence will join this list.

My historical depth and breadth of experience affords my customers a perspective rich in insight for both residential and commercial properties. Truly, this has been a dream career with great flexibility and the opportunity to meet interesting people from all over the country and indeed the globe. I love what I do and love meeting people living in the communities I serve, as well as the many newcomers discovering this paradise. If you are ready to consider a new adventure in real estate, I'd love to talk/text/meet.

Perhaps I'll be your perfect guide!



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