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Real Estate Market Trends

A lot has changed in just a few months, and for many that includes the idea of what a 'dream home' looks like. Not long ago, buyers were showing preference toward smaller homes and open concept spaces conducive to gathering. After a few months cooped up inside, those features don't seem so appealing - and developers have taken note.

"While the coronavirus still rages on, it's hard to predict what post-pandemic abodes might look like," according to [Barrons](#). "Yet, developers around the U.S. are already rethinking projects, anticipating residents' needs and preferences that Covid-19 would spur. In doing so, they are re-evaluating current in-unit aesthetics and in-demand amenities."

Home size

Homes had been trending smaller, but that may be over. With so many families spending (way) more time around the home lately, there's never been more need for personal space. Expect homes to grow in size accordingly.

Prioritizing the home office

As more and more businesses relax work-from-home policies, or shift to full-time remote work entirely, the home office will become a near-essential for many buyers. A space that was once an afterthought now will need to offer privacy, good lighting and be pre-wired for telecommuting.



Return to the closed-floor plan

For some buyers, the appeal of the open-floor plan was already [trending down](#) prior to 2020, and the past few months have only made the [reasons why](#) more evident. Sharing more time and space at home demands privacy for school work, hobbies, and entertainment. With more meals being cooked at home, an open concept kitchen becomes noisy epicenter practically all day long. Builders expect a rise in demand for closed floor plans, where rooms are partitioned for purpose.

Smart technology

This is already one of the fastest growing trends in home design, but smart home technology will soon move from a 'plus' to a 'must'. Temperature and lighting control can now be voice or motion-activated. Touchless faucets, once thought superfluous, are now an inexpensive and health-conscious upgrade. Systems that filter air and monitor air quality will become more common and affordable.



Trends In the Lakes & Mountains of NH

A recent article from Boston.com and Globe.com reported that locations that once were prime vacation and second

home markets are now likely to see a boost in sales for year round residency, due to telecommuting and coronavirus concerns.



While urban areas once held sway due to hot job markets, the rise in telecommuting may change all that. This should be especially true for NH lakes and mountain real estate.

If you are considering selling your home, now may be the perfect time. Call our team for more information or visit www.nhfineproperties.com.

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NH Fine Properties at
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Whether buying or selling, we'll be with you every step of the way.

The NHFP Team was initially formed in 2017 and consisted of experienced Agents Lisa Hurley and Trish Conley. In 2019 Andrea Bonner joined the Team, giving the team combined experience totaling 19 years. Lisa lives in New Hampton and has many designations including GRI (Graduate of the Real Estate Institute) and CBR (Certified Buyers Representative). Lisa also serves on the Lakes Region Board of Realtors Scholarship Committee, the NHAR Grievance Committee, and Education Committee. Lisa also volunteers at the Veterans Home in Tilton visiting the residents with her dog Molly for pet therapy. Trish has been active in her hometown of Moultonborough for many years and served as a past President and current member of the Moultonborough Women's Club. She also volunteers with the Interlake's Community Caregivers by supporting their website. Andrea has also been active in her hometown of Wolfeboro and currently serves on the Lakes Region Newcomers Club Board. The team's newest member, Lisa Dombroski, affectionately known as Lisa D., is a lifelong resident of New Hampshire. The Team has also been sponsors of various area golf tournaments, including Habitat for Humanity, Building Dreams for Marines, and most recently the Local Firefighters Golf Tournament at Ridgewood Country Club. The Team believes in giving back to the community with both time and money, and is committed to providing exceptional real estate services for their clients.



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NH Lakes & Mountains
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