

PEREZ & AXT  
REAL ESTATE GROUP



# IOWA CITY 101

## Fundamentals of Iowa City Living



[www.PerezAndAxt.com](http://www.PerezAndAxt.com)



# What the Locals Know !

## Authors' Note:

There is so much more to Iowa City than we could ever put into a single introductory guide. We simply want to share our personal experiences with you. Our goal is to speak to what we know, why we live here, and the reasons we think you will love our town.

With Love,

~Tia & Jane



# Our Mission

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## Care. Knowledge. Community.

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### Care:

Recognizing individuality to serve our clients best interests.

### Knowledge:

Providing our clients with the highest level of skill and expertise.

### Community:

Helping our clients achieve their dreams and welcoming them home.



## About the Authors

### Meet Tia and Jane: opening the doors to Iowa City real estate!

In August of 1996, unbeknownst to each other, Tia and Jane moved to Iowa City.

Tia came as a freshman to The University of Iowa to study business. After graduation it didn't take Tia long to find her true niche in real estate where she has been consistently growing her business and helping clients since 2001.

Jane came with her family, as her husband had a shiny new job. Jane always thought she was destined to practice law but while learning the ropes, found real estate more to her liking!



Tia and Jane fell in love, not with each other, but with the area. They consider themselves native Iowa Citians, even though neither of them was born here.

Meet Tia and Jane who will be giving you advice and tips throughout this book.



Hi! I'm Tia  
Perez...

...and  
I'm Jane Axt

We are looking forward  
to working with you!



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## What the Locals Know !

### An Introduction to Eastern Iowa:

**Welcome to Eastern Iowa! The Iowa City Area is an environment rich in innovation, creativity, and synergy that supports a dynamic and diverse community.**

**This area attracts people from all around the world to live, work, and play. Iowa's farmland is more than just a pretty backdrop. It is not just a place for crops to grow. These fields also provide a fertile environment for inventions, ambitions, and ideas to cultivate.**

**The continuing attention from various media sources attracts many major industries and employers to the area. These businesses infuse the social fabric with creative individuals, artisans, and free-thinkers who thrive in this community.**

**While you are here, we hope you experience what makes our area truly special: The People!**

**The "Top 10" on the next page illustrates the "neighborly" feel of the area. "When a stranger waves at you, be sure to wave back even if you do not know them. Iowans may not always know each other, but we always wave. It's the polite thing to do!" A chance encounter could lead to a lifelong friendship.**

**The Perez & Axt Real Estate Group is providing you with this guide to navigate our community. We hope you discover our diversity, world-class facilities, educational excellence, and thriving housing market. We are here to help and look forward to meeting you!**

PEREZ & AXT

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# About the Community

## You know you're in Iowa City when:

1. You have finally figured out why everyone waves at you no matter what neighborhood you are visiting. (Do they know me? No, we're just that friendly.)
2. You see Black and Gold everywhere, even with your eyes closed.
3. You often switch from heat to A/C in the same day... and back again.
4. It is not an entirely uncommon occurrence to come home and find your drive already shoveled in the winter. And no one will take credit.
5. Everyone you know has a college degree, if not multiple.
6. You've never met any celebrities. (Well maybe Ashton Kutcher.)
7. Someone in a store offers you assistance, and they don't work there.
8. You know that if someone offers you a "pop," it is not a physical threat. They're just offering you a soda.
9. You install security lights on your house and garage – and leave both unlocked.
10. You have had a lengthy telephone conversation with someone who dialed a wrong number. (Yes, we are that friendly.)