

Local Market Update – July 2026

A Research Tool Provided by Cape Fear REALTORS®



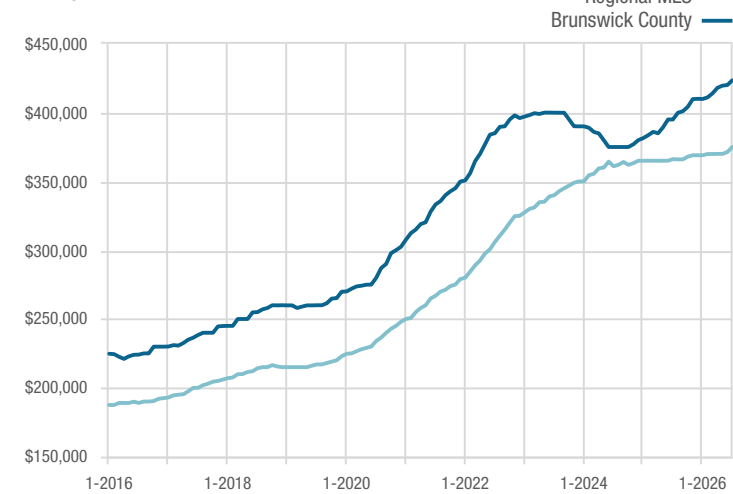
Brunswick County

Single Family	July			Year to Date		
	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	593	637	+ 7.4%	4,280	4,656	+ 8.8%
Pending Sales	503	561	+ 11.5%	3,118	3,620	+ 16.1%
Closed Sales	478	530	+ 10.9%	2,786	3,215	+ 15.4%
Days on Market Until Sale	72	86	+ 19.4%	76	89	+ 17.1%
Median Sales Price*	\$395,000	\$428,750	+ 8.5%	\$399,345	\$420,000	+ 5.2%
Average Sales Price*	\$527,660	\$553,045	+ 4.8%	\$523,290	\$554,751	+ 6.0%
Percent of List Price Received*	97.9%	97.8%	- 0.1%	97.9%	97.8%	- 0.1%
Inventory of Homes for Sale	2,316	2,389	+ 3.2%	—	—	—
Months Supply of Inventory	6.4	5.2	- 18.8%	—	—	—

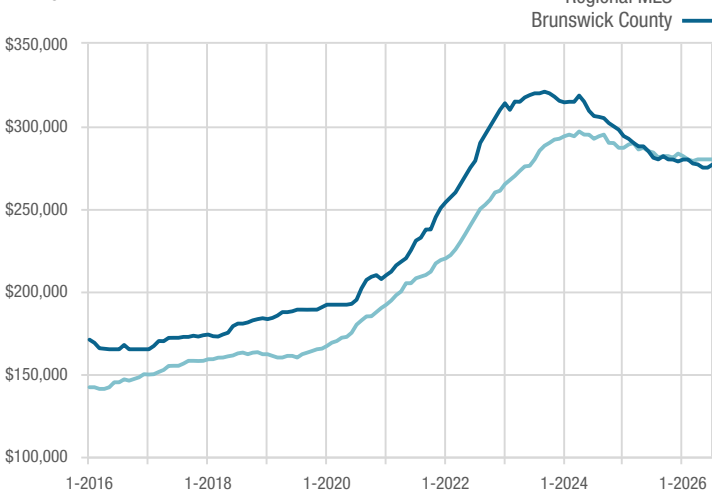
Townhouse/Condo	July			Year to Date		
	2025	2026	% Change	Thru 7-2025	Thru 7-2026	% Change
New Listings	124	125	+ 0.8%	879	852	- 3.1%
Pending Sales	97	97	0.0%	585	595	+ 1.7%
Closed Sales	114	79	- 30.7%	511	532	+ 4.1%
Days on Market Until Sale	86	78	- 9.3%	88	84	- 4.5%
Median Sales Price*	\$271,295	\$269,990	- 0.5%	\$278,999	\$275,000	- 1.4%
Average Sales Price*	\$302,573	\$318,098	+ 5.1%	\$328,485	\$321,628	- 2.1%
Percent of List Price Received*	97.6%	97.5%	- 0.1%	97.9%	97.6%	- 0.3%
Inventory of Homes for Sale	505	479	- 5.1%	—	—	—
Months Supply of Inventory	7.4	5.9	- 20.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.