

Do not give the builder your name without marking me as your agent to claim the \$4,000 rebate.

## Home builder questionnaire

1. How much is your average lot premium? Is there any additional charge for the elevation of the home?
2. What structural upgrades will I choosing from? What structural upgrades am I seeing on the model that are not standard or free? Which structural upgrades do buyers usually opt for? How much does the average buyer pay for structural upgrades?
3. Does the builder finish the basement? How much does it cost about if the builder does finish the basement? Will the HVAC and electrical be sufficient if I finish the basement after market?
4. How much does the average buyer spend on electrical upgrades? What electrical upgrades are offered? What electrical upgrades does the average buyer opt for?
6. What is the financial benefit of using the builder's lender? Will they match the rate of competing lenders? Does the builder's lender have any references that you can call who used this lender in this community?
7. What does the average buyer spend in the design center? Are there any scenarios where I will have to write the builder a check based on how much money I spend in the design center? Can you show me any completed homes that are about to close with standard finishes?
8. How much do you estimate property taxes will be? Are there any recent construction in the neighborhood that have received a tax bill that can demonstrate the estimated taxes?
9. Does the builder install a radon mitigation system standard?
10. Does the builder install a sump pit and/or sump pump standard?
11. What landscaping and exterior irrigation is standard?
12. Is a garage door opener included?
13. What size garage door and garage is included, 7 ft or 8 ft?
14. What items should I expect to need the warranty department to do after closing? How many days before closing is the pre-closing walk through? Can I delay closing if the I am unsatisfied with the workmanship?