

What is an SRES®?

A Seniors Real Estate Specialist® (SRES®) is a REALTOR® who is uniquely qualified to assist seniors in housing sales and purchases. The SRES® designation is awarded only to REALTORS® who have successfully completed a series of educational courses on how to help seniors and their families with later-in-life real estate transactions. Their mission is to help seniors and their families navigate the maze of financial, legal and emotional issues that accompany the sale of the home.

Considering selling the family home?

You need a REALTOR® with senior experience, knowledge and marketing savvy.

Those qualities, along with a special knowledge of managing the sale of a home for those over the age of 50, are what SRES® designees can bring to your next real estate transaction.

SRES® designees are certified senior specialists and astute to the financial and emotional challenges senior clients face when they sell a long-held family home.

SRES® designees not only can create a customized approach to marketing and selling your property, but they also can work with you to explore your housing options to ensure that your next home best serves your current and future needs.

Such certified specialists have special knowledge about everything from reverse mortgages and the importance of universal design to the uses of pensions, 401k accounts, and IRAs in real estate transactions.

And when you need help from other professionals, SRES® designees can tap their network and put you in touch with qualified professionals to protect from schemes and scams that victimize seniors.

SRES® designees have all the resources and knowledge to simplify the process and eliminate the anxiety of selling your home.

So if you're thinking of buying, selling, renting or relocating, **Torie Robinson is your SRES®** in the Albuquerque metro area. [Contact Torie!](#)