

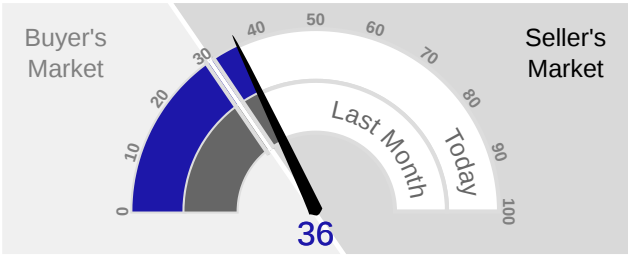


MILTON, FL  
Single-Family Homes

This week the median list price for Milton, FL is \$348,900 with the market action index hovering around 36. This is about the same as last month's market action index of 36. Inventory has increased to 507.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

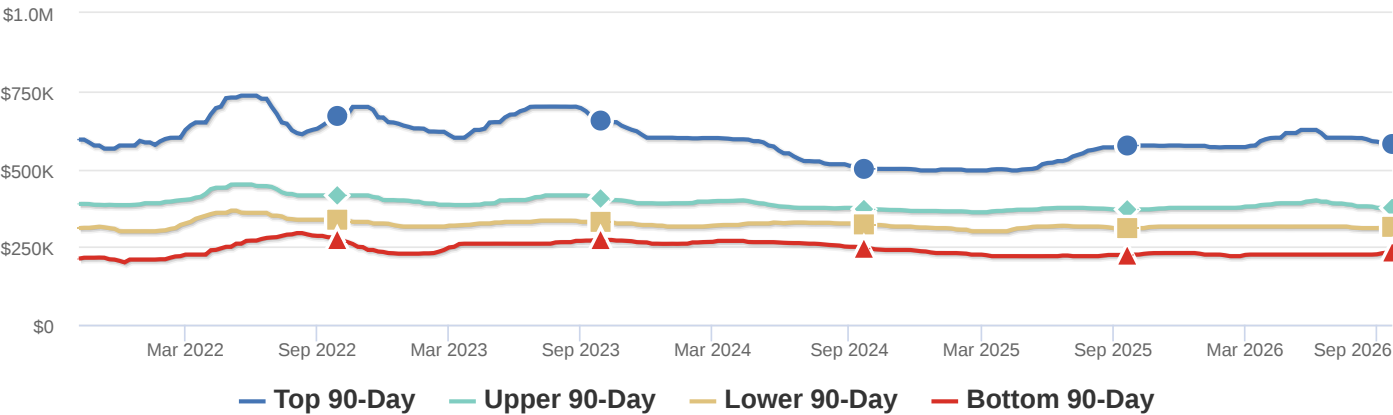


Slight Seller's Advantage

MARKET NARRATIVE

The market has been cooling over time and prices plateaued for a while. Despite the consistent decrease in MAI, we're in the Seller's zone. Watch for changes in MAI. If the MAI resumes its climb, prices will likely follow suit. If the MAI drops consistently or falls into the Buyer's zone, watch for downward pressure on prices.

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

| Median Price | Sq. Ft. | Lot Size        | Beds | Bath | Age | New | Absorbed | DOM |
|--------------|---------|-----------------|------|------|-----|-----|----------|-----|
| \$579,900    | 2,630   | 0.5 - 1 acre    | 4    | 3    | 11  | 10  | 9        | 70  |
| \$380,000    | 2,182   | 0.25 - 0.5 acre | 4    | 2    | 4   | 18  | 6        | 49  |
| \$324,900    | 1,787   | 0.25 - 0.5 acre | 3    | 2    | 6   | 8   | 8        | 56  |
| \$243,445    | 1,328   | 0.25 - 0.5 acre | 3    | 2    | 26  | 7   | 23       | 56  |

REAL-TIME MARKET PROFILE

|                              |           |
|------------------------------|-----------|
| Median List Price            | \$348,900 |
| Median Price of New Listings | \$363,575 |
| Per Square Foot              | \$184     |
| Average Days on Market       | 91        |
| Median Days on Market        | 56        |
| Price Decreased              | 42%       |
| Price Increased              | 2%        |
| Relisted                     | 4%        |
| Inventory                    | 507       |
| Median Rent                  | \$2,150   |
| Market Action                | 36        |

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