



Arizona Regional MLS

Year End Market Statistics - Detailed Report

2017

Sold Summary

	2017	2016	% Change
Sold Dollar Volume	\$27,811,590,991	\$24,470,623,475	13.65%
Avg Sold Price	\$297,031	\$277,237	7.14%
Median Sold Price	\$239,900	\$225,000	6.62%
Units Sold	93,632	88,266	6.08%
Avg Days on Market	70	75	-6.67%
Avg List Price for Solds	\$304,281	\$284,514	6.95%
Avg SP to OLP Ratio	96.7%	96.2%	0.47%
Ratio of Avg SP to Avg OLP	95.6%	95.1%	0.47%
SF Det Avg Sold Price	\$317,778	\$297,783	6.71%
All Other Avg Sold Price	\$209,596	\$185,747	12.84%
Manufactured Avg Sold Price	\$120,308	\$105,753	13.76%
SF Det Units Sold	77,218	73,325	5.31%
All Other Units Sold	14,545	13,196	10.22%
Manufactured Units Sold	1,869	1,745	7.11%

Financing (Sold)

Cash	20,600
Conventional	48,917
FHA	16,816
Other	237
Owner	304
VA	6,757

Days on Market (Sold)

0	1,630
1 to 10	15,502
11 to 20	8,898
21 to 30	8,614
31 to 60	24,393
61 to 90	12,633
91 to 120	7,030
121 to 180	7,303
181 to 360	6,081
361 to 720	1,363
721+	155

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total
	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	
<= \$50,000	57	157	37	13	7	0	160	431
\$50,001 to \$100K	188	1,485	247	174	69	13	582	2,758
\$100,001 to \$150K	1,032	3,199	2,022	499	628	21	684	8,085
\$150,001 to \$200K	2,363	2,695	9,613	878	4,347	53	288	20,237
\$200,001 to \$300K	3,023	2,072	15,817	1,018	10,984	129	141	33,184
\$300,001 to \$400K	960	621	4,879	475	7,360	31	11	14,337
\$400,001 to \$500K	332	263	1,773	231	3,971	7	3	6,580
\$500,001 to \$600K	104	100	746	120	1,847	7	0	2,924
\$600,001 to \$800K	46	57	577	74	1,778	10	0	2,542
\$800,001 to \$1M	10	17	215	28	791	4	0	1,065
\$1,000,001 to \$2.5M	7	34	175	51	1,033	3	0	1,303
\$2,500,001 to \$5M	0	0	9	6	159	0	0	174
\$5,000,001 +	0	0	1	0	11	0	0	12
Total	8,122	10,700	36,111	3,567	32,985	278	1,869	93,632
Avg Sold Price	\$233,018	\$185,194	\$265,815	\$277,420	\$395,535	\$278,559	\$120,308	\$297,031
Prev Year - Avg Sold Price	\$217,754	\$166,666	\$248,408	\$243,262	\$373,021	\$249,640	\$105,753	\$277,237
Avg Sold % Change	7.01%	11.12%	7.01%	14.04%	6.04%	11.58%	13.76%	7.14%
Prev Year - # of Solds	7,746	9,928	34,620	3,037	30,959	231	1,745	88,266