

### Sold Summary

	2018	2017	% Change
Sold Dollar Volume	\$30,221,819,630	\$27,811,590,991	8.67%
Avg Sold Price	\$323,083	\$297,031	8.77%
Median Sold Price	\$260,000	\$239,900	8.38%
Units Sold	93,542	93,632	-0.10%
Avg Days on Market	64	70	-8.57%
Avg List Price for Solds	\$330,170	\$304,281	8.51%
Avg SP to OLP Ratio	97.1%	96.7%	0.40%
Ratio of Avg SP to Avg OLP	96.0%	95.6%	0.43%
SF Det Avg Sold Price	\$346,789	\$317,778	9.13%
All Other Avg Sold Price	\$227,500	\$209,596	8.54%
Manufactured Avg Sold Price	\$127,296	\$120,308	5.81%
SF Det Units Sold	76,703	77,218	-0.67%
All Other Units Sold	14,755	14,545	1.44%
Manufactured Units Sold	2,084	1,869	11.50%

### Financing (Sold)

Cash	21,368
Conventional	52,153
FHA	12,837
Other	270
Owner	238
VA	6,488

### Days on Market (Sold)

0	1,802
1 to 10	16,201
11 to 20	9,312
21 to 30	9,328
31 to 60	25,367
61 to 90	12,007
91 to 120	6,740
121 to 180	6,501
181 to 360	4,929
361 to 720	1,139
721+	170

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total
	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	
<= \$50,000	44	60	25	2	2	0	238	371
\$50,001 to \$100K	121	939	157	113	32	4	555	1,921
\$100,001 to \$150K	534	2,891	859	368	228	17	615	5,512
\$150,001 to \$200K	1,922	3,034	6,402	750	2,422	43	443	15,016
\$200,001 to \$300K	3,474	2,580	17,710	1,241	11,051	137	204	36,397
\$300,001 to \$400K	1,220	762	6,123	540	8,053	51	20	16,770
\$400,001 to \$500K	406	303	2,055	249	4,708	23	4	7,748
\$500,001 to \$600K	155	122	894	160	2,272	17	3	3,623
\$600,001 to \$800K	105	67	716	88	2,054	10	2	3,042
\$800,001 to \$1M	7	34	242	50	948	4	0	1,285
\$1,000,001 to \$2.5M	9	32	233	53	1,298	6	0	1,631
\$2,500,001 to \$5M	0	1	15	4	189	0	0	209
\$5,000,001 +	0	0	0	0	17	0	0	17
<b>Total</b>	<b>7,997</b>	<b>10,825</b>	<b>35,431</b>	<b>3,618</b>	<b>33,274</b>	<b>312</b>	<b>2,084</b>	<b>93,542</b>
Avg Sold Price	\$256,495	\$202,013	\$288,781	\$295,868	\$430,257	\$318,999	\$127,296	\$323,083
Prev Year - Avg Sold Price	\$233,018	\$185,194	\$265,815	\$277,420	\$395,535	\$278,559	\$120,308	\$297,031
Avg Sold % Change	10.08%	9.08%	8.64%	6.65%	8.78%	14.52%	5.81%	8.77%
Prev Year - # of Solds	8,122	10,700	36,111	3,567	32,985	278	1,869	93,632