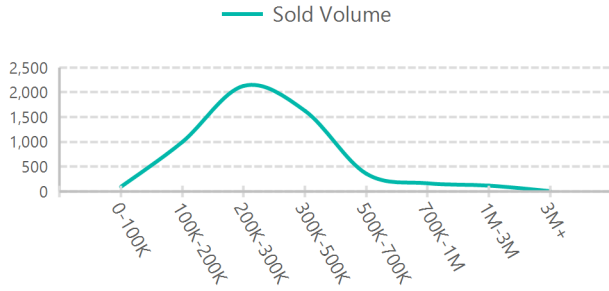
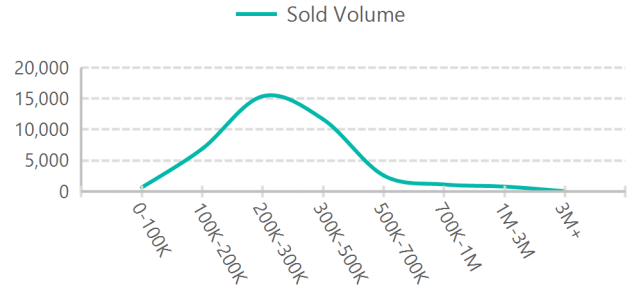


Sold Listings By Price Range

Last 30 Days - Sold Volume



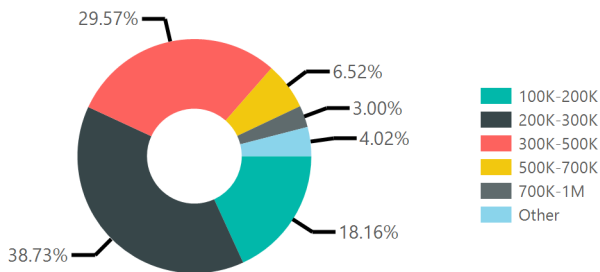
Last 180 Days - Sold Volume



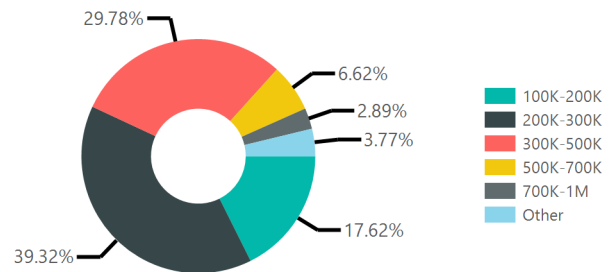
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Sales Volume									
All	87	12,005	76,705	308	12,813	76,609	-71.75% ▼	-6.31% ▼	0.13% ▲
0-100K		192	1,454	10	308	2,217	-100.00% ▼	-37.66% ▼	-34.42% ▼
100K-200K	13	2,145	14,737	85	3,209	20,515	-84.71% ▼	-33.16% ▼	-28.17% ▼
200K-300K	39	4,748	29,674	97	4,717	27,882	-59.79% ▼	0.66% ▲	6.43% ▲
300K-500K	26	3,522	21,983	79	3,359	18,781	-67.09% ▼	4.85% ▲	17.05% ▲
500K-700K	3	786	4,984	20	694	4,049	-85.00% ▼	13.26% ▲	23.09% ▲
700K-1M	2	349	2,201	14	310	1,867	-85.71% ▼	12.58% ▲	17.89% ▲
1M-3M	4	251	1,552	3	200	1,199	33.33% ▲	25.50% ▲	29.44% ▲
3M+		12	120		16	99		-25.00% ▼	21.21% ▲

Sold Listings By Price Range Break Down

Last 30 Days - Sold Volume Breakdown



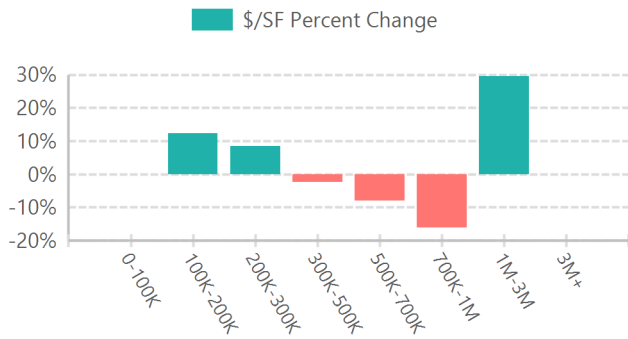
Last 180 Days - Sold Volume Breakdown



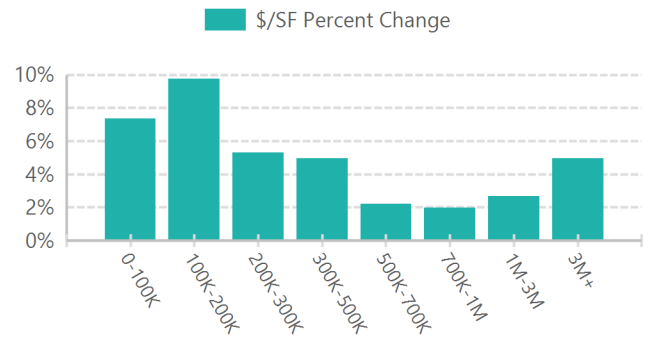
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
% of Total									
0-100K		1.60%	1.90%	3.25%	2.40%	2.89%	-33.47% ▼	-34.50% ▼	
100K-200K	14.94%	17.87%	19.21%	27.60%	25.04%	26.78%	-45.86% ▼	-28.66% ▼	-28.25% ▼
200K-300K	44.83%	39.55%	38.69%	31.49%	36.81%	36.40%	42.34% ▲	7.43% ▲	6.29% ▲
300K-500K	29.89%	29.34%	28.66%	25.65%	26.22%	24.52%	16.51% ▲	11.91% ▲	16.90% ▲
500K-700K	3.45%	6.55%	6.50%	6.49%	5.42%	5.29%	-46.90% ▼	20.88% ▲	22.94% ▲
700K-1M	2.30%	2.91%	2.87%	4.55%	2.42%	2.44%	-49.43% ▼	20.16% ▲	17.74% ▲
1M-3M	4.60%	2.09%	2.02%	0.97%	1.56%	1.57%	372.03% ▲	33.95% ▲	29.28% ▲
3M+		0.10%	0.16%		0.12%	0.13%		-19.95% ▼	21.06% ▲

Sold Price Per Sq Ft - Year Over Year Change

MTD Percent Change (Current Year to Prior Year)



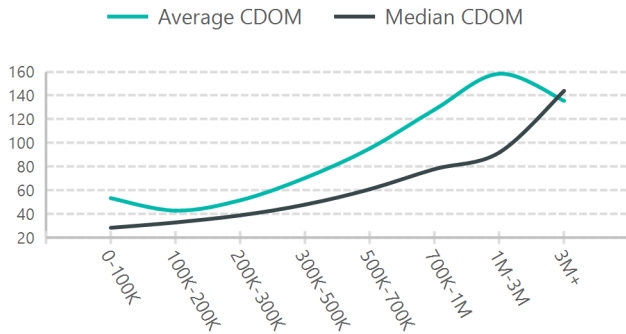
YTD Percent Change (Current Year to Prior Year)



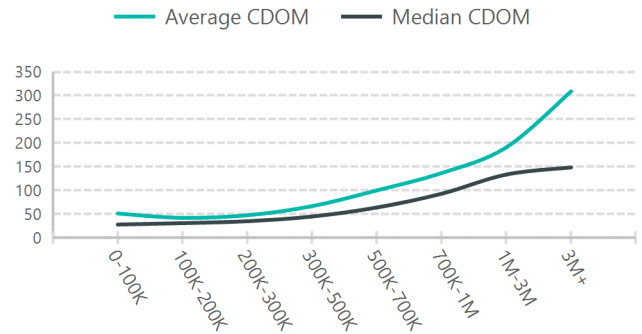
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD			
Median \$/SF												
All	\$158.99	\$156.76	\$153.61	\$147.29	\$144.68	\$141.27	7.94%	▲	8.35%	▲	8.74%	▲
0-100K		\$90.18	\$88.82	\$99.28	\$86.72	\$82.74			3.99%	▲	7.34%	▲
100K-200K	\$144.44	\$140.26	\$135.07	\$128.65	\$127.47	\$123.08	12.27%	▲	10.03%	▲	9.74%	▲
200K-300K	\$155.93	\$150.34	\$147.82	\$143.79	\$142.35	\$140.38	8.44%	▲	5.61%	▲	5.30%	▲
300K-500K	\$159.24	\$167.12	\$164.11	\$163.20	\$158.12	\$156.36	-2.43%	▼	5.69%	▲	4.96%	▲
500K-700K	\$179.40	\$198.93	\$197.97	\$194.75	\$194.52	\$193.68	-7.88%	▼	2.27%	▲	2.22%	▲
700K-1M	\$201.96	\$232.99	\$228.31	\$240.44	\$225.46	\$223.88	-16.00%	▼	3.34%	▲	1.98%	▲
1M-3M	\$406.88	\$319.90	\$310.34	\$314.29	\$303.03	\$302.28	29.46%	▲	5.57%	▲	2.67%	▲
3M+		\$594.78	\$533.61		\$475.48	\$508.47			25.09%	▲	4.94%	▲

Cumulative Days on Market By Price Range

Last 30 Days - Cumulative Days on Market



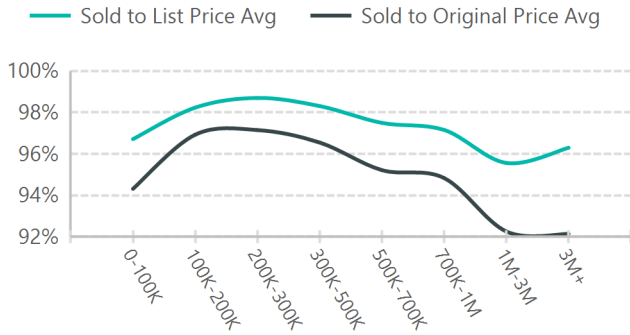
Last 180 Days - Cumulative Days on Market



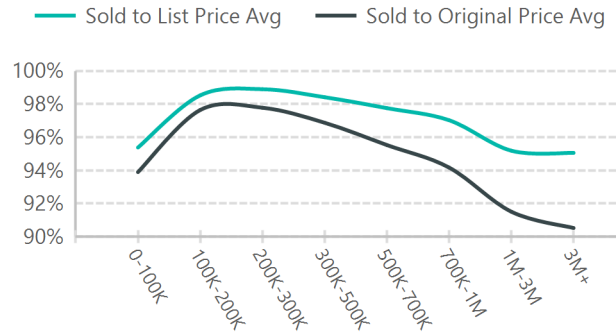
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Average CDOM												
All	73	62	65	73	66	70	0.91%	▲	-6.41%	▼	-7.72%	▼
0-100K		57	58	61	61	64	-100.00%	▼	-5.83%	▼	-9.55%	▼
100K-200K	40	42	46	66	45	50	-39.31%	▼	-6.01%	▼	-8.41%	▼
200K-300K	60	50	51	58	57	59	3.82%	▲	-12.15%	▼	-13.24%	▼
300K-500K	81	69	71	83	77	84	-2.82%	▼	-10.45%	▼	-14.54%	▼
500K-700K	162	90	101	113	110	116	43.47%	▲	-18.04%	▼	-12.98%	▼
700K-1M	22	131	139	110	134	150	-80.51%	▼	-2.23%	▼	-7.21%	▼
1M-3M	218	181	188	43	187	195	403.08%	▲	-3.58%	▼	-3.63%	▼
3M+		125	266		271	257			-53.81%	▼	3.66%	▲
Median CDOM												
All	42	40	40	49	42	44	-14.29%	▼	-4.76%	▼	-9.09%	▼
0-100K		26	31	22	30	32			-13.33%	▼	-3.13%	▼
100K-200K	36	31	32	39	33	35	-7.69%	▼	-6.06%	▼	-8.57%	▼
200K-300K	39	37	36	47	41	41	-17.02%	▼	-9.76%	▼	-12.20%	▼
300K-500K	53	47	47	53	50	55	0.00%	■	-6.00%	▼	-14.55%	▼
500K-700K	87	58	64	78	70	79	11.54%	▲	-17.14%	▼	-18.99%	▼
700K-1M	21	80	93	94	92	103	-77.66%	▼	-13.04%	▼	-9.71%	▼
1M-3M	193	122	127	35	164	138	451.43%	▲	-25.61%	▼	-7.97%	▼
3M+		94	130		255	204			-63.14%	▼	-36.27%	▼

Sold to List Price By Price Range

Last 30 Days - Sold to List Price



Last 180 Days - Sold to List Price



Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Sold to List												
All	98.03%	98.34%	98.38%	98.08%	98.23%	98.18%	-0.05%	▼	0.11%	▲	0.20%	▲
0-100K		96.70%	95.47%	98.38%	96.18%	96.22%	-100.00%	▼	0.54%	▲	-0.78%	▼
100K-200K	97.85%	98.29%	98.55%	97.95%	98.45%	98.51%	-0.10%	▼	-0.16%	▼	0.03%	▲
200K-300K	98.20%	98.79%	98.88%	98.79%	98.68%	98.62%	-0.60%	▼	0.11%	▲	0.26%	▲
300K-500K	98.72%	98.34%	98.37%	98.02%	98.14%	98.03%	0.72%	▲	0.20%	▲	0.34%	▲
500K-700K	96.19%	97.54%	97.68%	97.16%	97.29%	97.33%	-1.00%	▼	0.26%	▲	0.36%	▲
700K-1M	94.83%	97.25%	96.95%	96.02%	96.66%	96.53%	-1.25%	▼	0.61%	▲	0.43%	▲
1M-3M	95.36%	95.39%	94.93%	94.68%	94.85%	94.16%	0.72%	▲	0.57%	▲	0.82%	▲
3M+		96.96%	93.89%		92.89%	93.67%			4.38%	▲	0.23%	▲
Sold To Original												
All	95.85%	96.75%	97.02%	95.96%	96.61%	96.63%	-0.11%	▼	0.14%	▲	0.40%	▲
0-100K		94.31%	93.64%	94.71%	94.13%	93.87%	-100.00%	▼	0.19%	▲	-0.24%	▼
100K-200K	97.94%	97.12%	97.57%	95.95%	97.22%	97.35%	2.08%	▲	-0.11%	▼	0.23%	▲
200K-300K	95.48%	97.38%	97.83%	96.76%	97.26%	97.39%	-1.31%	▼	0.12%	▲	0.45%	▲
300K-500K	96.14%	96.65%	96.85%	95.61%	96.32%	96.21%	0.56%	▲	0.35%	▲	0.67%	▲
500K-700K	95.08%	95.38%	95.56%	95.40%	95.06%	94.93%	-0.34%	▼	0.34%	▲	0.66%	▲
700K-1M	94.83%	95.13%	94.00%	94.07%	93.66%	93.18%	0.80%	▲	1.57%	▲	0.88%	▲
1M-3M	91.87%	91.73%	91.23%	96.49%	90.81%	90.16%	-4.78%	▼	1.01%	▲	1.19%	▲
3M+		92.90%	91.32%		89.83%	89.84%			3.42%	▲	1.65%	▲

Glossary Category	Term	Alias	Term Definition
Report Section	Sold Listings Report		The sold listings reports are designed to provide insights into how property is selling. Each report focuses on a specific detail type, which is specified in the report header.
	Cumulative Days on Market By Detail Type		The charts in this section are designed to show the average and median cumulative days on market property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to show how quickly the types of homes are selling compared to other types. The detail grid gives the month to date, quarter to date, and year to date values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type		The charts in this section are designed to show the amount of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type Break Down		The charts in this section are designed to show how much of the total each type has sold in the last 30 days and in the last 180 days. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Price Per Sq Ft By Detail Type		The charts in this section are designed to show the median sale price per square foot of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.

Report Section	Sold Price to List Price By Detail Type		The charts in this section are designed to compare the sale price to the last list price and the original list price in the last 30 days and in the last 180 days. The intent is to quickly show how far above or below the list price home are selling, broken down by different types of home compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
General	\$/SF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Average		A result obtained by adding together values and then dividing this total by the number of values.
	CDOM		Cumulative Days on Market
	Median		A value or quantity lying at the midpoint of a sorted list of observed values or quantities, such that there is an equal probability of falling above or below it.
	PPSF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Time Periods	Last 180 Days	
Last 30 Days			The amount of activity that has occurred in the last 30 Days prior to the current day.
MTD		Month To Date	The amount of activity that has occurred from the first of the calendar month to the current day.
QTD		Quarter To Date	The amount of activity that has occurred from the first of the calendar quarter to the current day.
YTD		Year To Date	The amount of activity that has occurred from the first of the calendar year to the current day.
Calculation		Current Year to Prior Year Change Percent	
	Sale To Final	Sale To List	Sale price relative to List price as a percentage.
	Sale To List	STL	Sale price relative to List price as a percentage.
	Sale To Original	OLP	Sale price relative to Original List price as a percentage.
	Information Grouping	0-100K	
100K-200K			Price Range - This price range is for \$100,000 to \$199,999

Information Grouping	200K-300K		Price Range - This price range is for \$200,000 to \$299,999
	300K-500K		Price Range - This price range is for \$300,000 to \$499,999
	500K-700K		Price Range - This price range is for \$500,000 to \$699,999
	700K-1M		Price Range - This price range is for \$700,000 to \$999,999
	1M-3M		Price Range - This price range is for \$1,000,000 to \$2,999,999
	3M+		Price Range - This price range is for \$3,000,000 and up
	Unknown		A grouping to handle any listing detail where the information is unknown.
Charts			
	Other		When a detail type represents a small percentage of the total, those are grouped together under one slice.