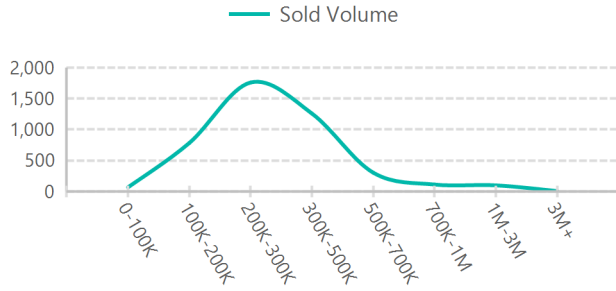
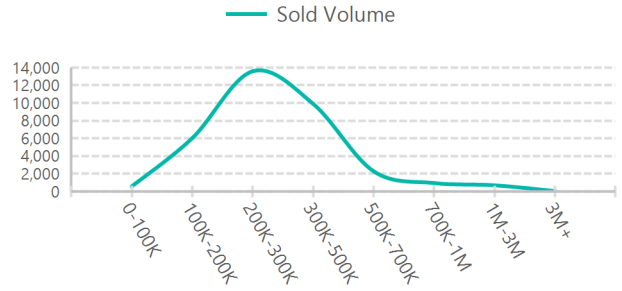


Sold Listings By Price Range

Last 30 Days - Sold Volume



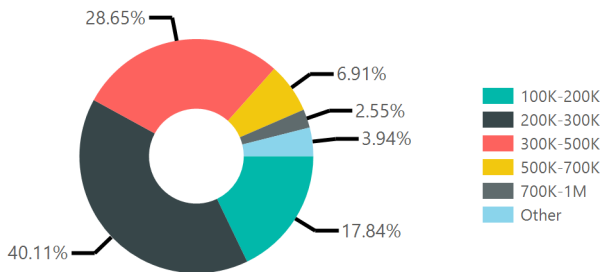
Last 180 Days - Sold Volume



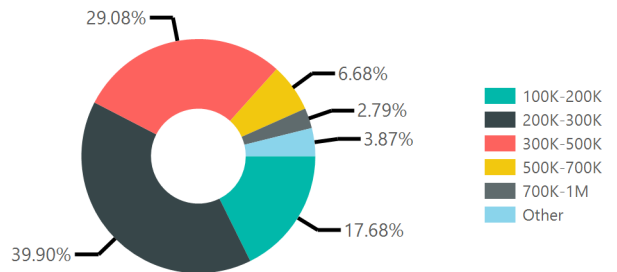
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Sales Volume									
All	218	4,930	4,930	429	5,802	5,802	-49.18%	-15.03%	-15.03%
0-100K		83	83	16	171	171	-100.00%	-51.46%	-51.46%
100K-200K	46	887	887	87	1,370	1,370	-47.13%	-35.26%	-35.26%
200K-300K	91	1,969	1,969	160	2,153	2,153	-43.13%	-8.55%	-8.55%
300K-500K	59	1,402	1,402	127	1,482	1,482	-53.54%	-5.40%	-5.40%
500K-700K	12	337	337	20	325	325	-40.00%	3.69%	3.69%
700K-1M	5	137	137	11	156	156	-54.55%	-12.18%	-12.18%
1M-3M	5	109	109	7	130	130	-28.57%	-16.15%	-16.15%
3M+		6	6	1	15	15	-100.00%	-60.00%	-60.00%

Sold Listings By Price Range Break Down

Last 30 Days - Sold Volume Breakdown



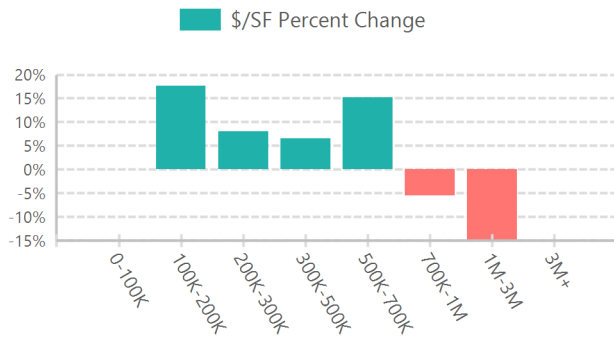
Last 180 Days - Sold Volume Breakdown



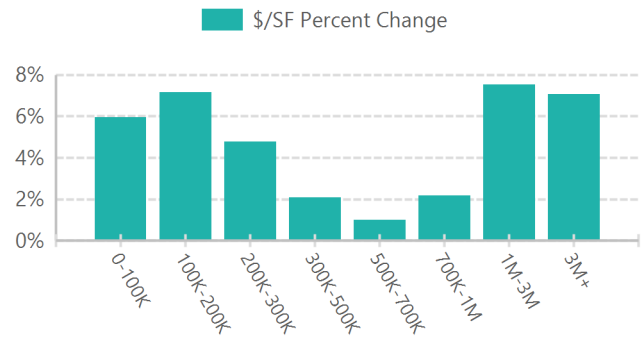
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
% of Total									
0-100K		1.68%	1.68%	3.73%	2.95%	2.95%	-42.88%	-42.88%	-42.88%
100K-200K	21.10%	17.99%	17.99%	20.28%	23.61%	23.61%	4.05%	-23.80%	-23.80%
200K-300K	41.74%	39.94%	39.94%	37.30%	37.11%	37.11%	11.92%	7.63%	7.63%
300K-500K	27.06%	28.44%	28.44%	29.60%	25.54%	25.54%	-8.58%	11.33%	11.33%
500K-700K	5.50%	6.84%	6.84%	4.66%	5.60%	5.60%	18.07%	22.03%	22.03%
700K-1M	2.29%	2.78%	2.78%	2.56%	2.69%	2.69%	-10.55%	3.35%	3.35%
1M-3M	2.29%	2.21%	2.21%	1.63%	2.24%	2.24%	40.56%	-1.32%	-1.32%
3M+		0.12%	0.12%	0.23%	0.26%	0.26%		-52.92%	-52.92%

Sold Price Per Sq Ft - Year Over Year Change

MTD Percent Change (Current Year to Prior Year)



YTD Percent Change (Current Year to Prior Year)

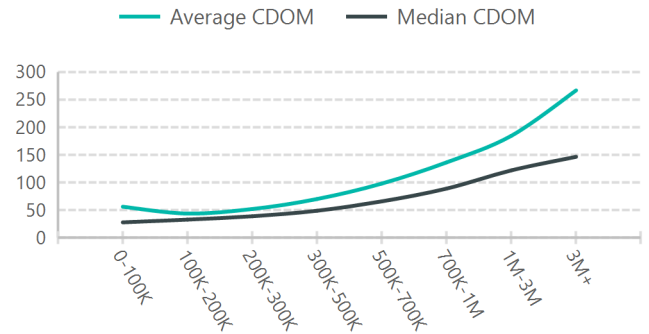
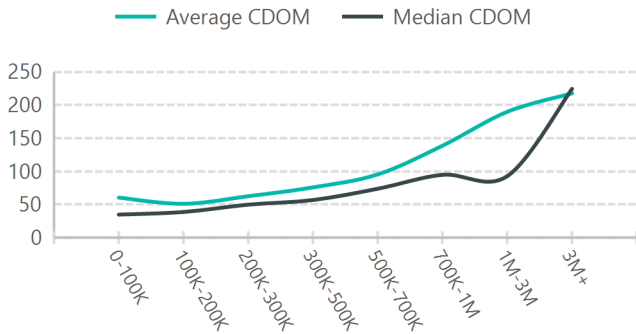


Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Median \$/SF												
All	\$161.15	\$157.49	\$157.49	\$144.26	\$148.01	\$148.01	11.70%	▲	6.41%	▲	6.41%	▲
0-100K		\$91.08	\$91.08	\$91.95	\$85.96	\$85.96			5.96%	▲	5.96%	▲
100K-200K	\$146.57	\$137.49	\$137.49	\$124.61	\$128.31	\$128.31	17.62%	▲	7.16%	▲	7.16%	▲
200K-300K	\$153.33	\$151.61	\$151.61	\$141.86	\$144.71	\$144.71	8.09%	▲	4.77%	▲	4.77%	▲
300K-500K	\$168.52	\$165.76	\$165.76	\$158.16	\$162.40	\$162.40	6.55%	▲	2.07%	▲	2.07%	▲
500K-700K	\$224.78	\$204.45	\$204.45	\$195.16	\$202.41	\$202.41	15.18%	▲	1.01%	▲	1.01%	▲
700K-1M	\$246.37	\$241.94	\$241.94	\$260.84	\$236.82	\$236.82	-5.55%	▼	2.16%	▲	2.16%	▲
1M-3M	\$345.71	\$337.65	\$337.65	\$406.32	\$314.06	\$314.06	-14.92%	▼	7.51%	▲	7.51%	▲
3M+		\$685.44	\$685.44	\$786.08	\$640.17	\$640.17			7.07%	▲	7.07%	▲

Cumulative Days on Market By Price Range

Last 30 Days - Cumulative Days on Market

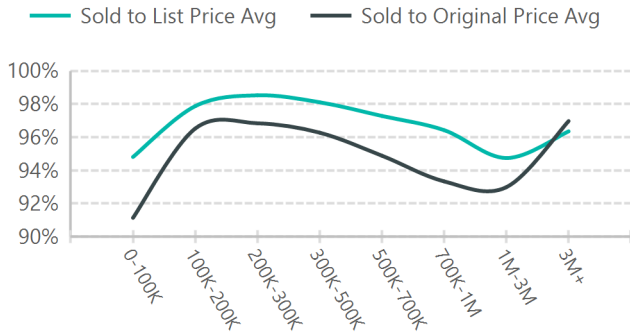
Last 180 Days - Cumulative Days on Market



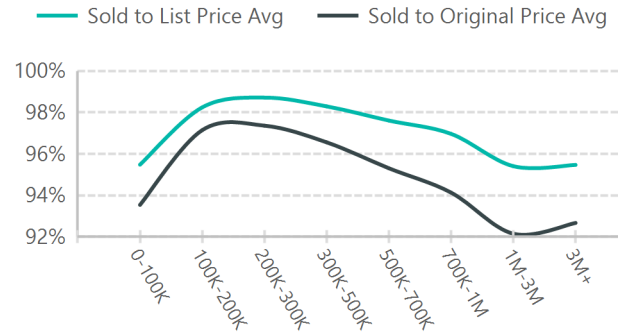
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Average CDOM												
All	71	71	71	77	76	76	-7.47%	▼	-5.82%	▼	-5.82%	▼
0-100K		60	60	44	73	73	-100.00%	▼	-17.85%	▼	-17.85%	▼
100K-200K	60	52	52	56	53	53	7.69%	▲	-1.97%	▼	-1.97%	▼
200K-300K	69	62	62	64	62	62	7.52%	▲	-0.15%	▼	-0.15%	▼
300K-500K	67	76	76	100	89	89	-33.18%	▼	-14.41%	▼	-14.41%	▼
500K-700K	72	95	95	85	112	112	-15.39%	▼	-15.43%	▼	-15.43%	▼
700K-1M	71	127	127	105	145	145	-32.19%	▼	-12.00%	▼	-12.00%	▼
1M-3M	242	187	187	188	196	196	28.73%	▲	-4.71%	▼	-4.71%	▼
3M+		168	168	80	209	209	-100.00%	▼	-19.75%	▼	-19.75%	▼
Median CDOM												
All	51	51	51	54	51	51	-5.56%	▼	0.00%	■	0.00%	■
0-100K		34	34	42	39	39			-12.82%	▼	-12.82%	▼
100K-200K	47	39	39	40	40	40	17.50%	▲	-2.50%	▼	-2.50%	▼
200K-300K	53	50	50	45	47	47	17.78%	▲	6.38%	▲	6.38%	▲
300K-500K	42	57	57	72	62	62	-41.67%	▼	-8.06%	▼	-8.06%	▼
500K-700K	60	74	74	65	73	73	-7.69%	▼	1.37%	▲	1.37%	▲
700K-1M	83	87	87	76	97	97	9.21%	▲	-10.31%	▼	-10.31%	▼
1M-3M	109	91	91	197	103	103	-44.67%	▼	-11.65%	▼	-11.65%	▼
3M+		141	141	80	109	109			29.36%	▲	29.36%	▲

Sold to List Price By Price Range

Last 30 Days - Sold to List Price



Last 180 Days - Sold to List Price



Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Sold to List												
All	98.09%	97.98%	97.98%	97.89%	98.00%	98.00%	0.20%	▲	-0.02%	▼	-0.02%	▼
0-100K		94.79%	94.79%	93.32%	95.32%	95.32%	-100.00%	▼	-0.56%	▼	-0.56%	▼
100K-200K	98.36%	97.86%	97.86%	98.11%	98.23%	98.23%	0.25%	▲	-0.38%	▼	-0.38%	▼
200K-300K	98.16%	98.48%	98.48%	98.57%	98.47%	98.47%	-0.42%	▼	0.02%	▲	0.02%	▲
300K-500K	98.60%	98.08%	98.08%	97.87%	98.04%	98.04%	0.74%	▲	0.04%	▲	0.04%	▲
500K-700K	97.14%	97.33%	97.33%	96.89%	97.30%	97.30%	0.26%	▲	0.03%	▲	0.03%	▲
700K-1M	95.07%	96.69%	96.69%	98.05%	96.55%	96.55%	-3.04%	▼	0.14%	▲	0.14%	▲
1M-3M	93.57%	94.85%	94.85%	92.82%	94.62%	94.62%	0.81%	▲	0.25%	▲	0.25%	▲
3M+		95.21%	95.21%	100.00%	95.07%	95.07%	-100.00%	▼	0.14%	▲	0.14%	▲
Sold To Original												
All	96.41%	96.18%	96.18%	96.36%	96.34%	96.34%	0.05%	▲	-0.17%	▼	-0.17%	▼
0-100K		91.75%	91.75%	91.43%	93.34%	93.34%	-100.00%	▼	-1.71%	▼	-1.71%	▼
100K-200K	97.79%	96.47%	96.47%	97.18%	96.81%	96.81%	0.63%	▲	-0.34%	▼	-0.34%	▼
200K-300K	96.20%	96.78%	96.78%	97.41%	97.17%	97.17%	-1.24%	▼	-0.40%	▼	-0.40%	▼
300K-500K	97.15%	96.20%	96.20%	95.80%	96.14%	96.14%	1.41%	▲	0.07%	▲	0.07%	▲
500K-700K	94.68%	94.94%	94.94%	94.92%	94.78%	94.78%	-0.26%	▼	0.17%	▲	0.17%	▲
700K-1M	89.09%	93.68%	93.68%	95.16%	93.38%	93.38%	-6.37%	▼	0.33%	▲	0.33%	▲
1M-3M	90.35%	92.95%	92.95%	89.15%	91.81%	91.81%	1.34%	▲	1.24%	▲	1.24%	▲
3M+		95.83%	95.83%	100.00%	93.19%	93.19%	-100.00%	▼	2.83%	▲	2.83%	▲

Glossary Category	Term	Alias	Term Definition
Report Section	Sold Listings Report		The sold listings reports are designed to provide insights into how property is selling. Each report focuses on a specific detail type, which is specified in the report header.
	Cumulative Days on Market By Detail Type		The charts in this section are designed to show the average and median cumulative days on market property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to show how quickly the types of homes are selling compared to other types. The detail grid gives the month to date, quarter to date, and year to date values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type		The charts in this section are designed to show the amount of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type Break Down		The charts in this section are designed to show how much of the total each type has sold in the last 30 days and in the last 180 days. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Price Per Sq Ft By Detail Type		The charts in this section are designed to show the median sale price per square foot of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.

Report Section	Sold Price to List Price By Detail Type		The charts in this section are designed to compare the sale price to the last list price and the original list price in the last 30 days and in the last 180 days. The intent is to quickly show how far above or below the list price home are selling, broken down by different types of home compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
General	\$/SF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Average		A result obtained by adding together values and then dividing this total by the number of values.
	CDOM		Cumulative Days on Market
	Median		A value or quantity lying at the midpoint of a sorted list of observed values or quantities, such that there is an equal probability of falling above or below it.
	PPSF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Time Periods	Last 180 Days	
Last 30 Days			The amount of activity that has occurred in the last 30 Days prior to the current day.
MTD		Month To Date	The amount of activity that has occurred from the first of the calendar month to the current day.
QTD		Quarter To Date	The amount of activity that has occurred from the first of the calendar quarter to the current day.
YTD		Year To Date	The amount of activity that has occurred from the first of the calendar year to the current day.
Calculation		Current Year to Prior Year Change Percent	
	Sale To Final	Sale To List	Sale price relative to List price as a percentage.
	Sale To List	STL	Sale price relative to List price as a percentage.
	Sale To Original	OLP	Sale price relative to Original List price as a percentage.
	Information Grouping	0-100K	
100K-200K			Price Range - This price range is for \$100,000 to \$199,999

Information Grouping	200K-300K		Price Range - This price range is for \$200,000 to \$299,999
	300K-500K		Price Range - This price range is for \$300,000 to \$499,999
	500K-700K		Price Range - This price range is for \$500,000 to \$699,999
	700K-1M		Price Range - This price range is for \$700,000 to \$999,999
	1M-3M		Price Range - This price range is for \$1,000,000 to \$2,999,999
	3M+		Price Range - This price range is for \$3,000,000 and up
	Unknown		A grouping to handle any listing detail where the information is unknown.
Charts			
	Other		When a detail type represents a small percentage of the total, those are grouped together under one slice.