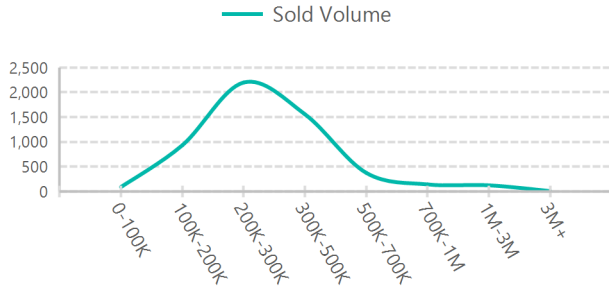
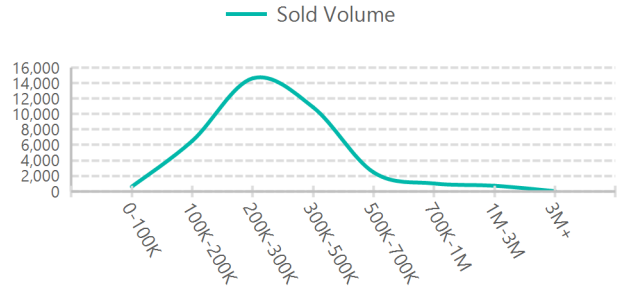


## Sold Listings By Price Range

### Last 30 Days - Sold Volume



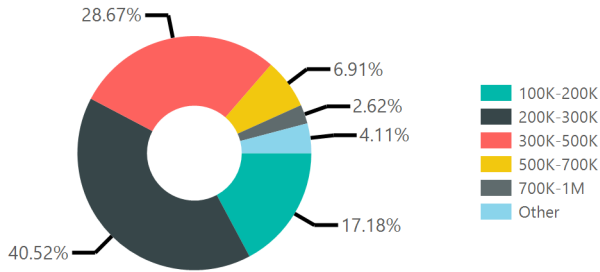
### Last 180 Days - Sold Volume



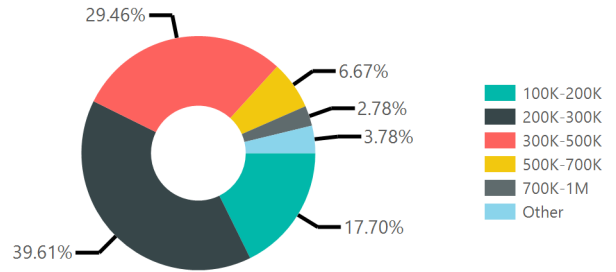
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
<b>Sales Volume</b>									
All	28	28	28	148	148	148	-81.08%	-81.08%	-81.08%
0-100K				4	4	4	-100.00%	-100.00%	-100.00%
100K-200K	7	7	7	34	34	34	-79.41%	-79.41%	-79.41%
200K-300K	9	9	9	52	52	52	-82.69%	-82.69%	-82.69%
300K-500K	10	10	10	42	42	42	-76.19%	-76.19%	-76.19%
500K-700K				8	8	8	-100.00%	-100.00%	-100.00%
700K-1M	1	1	1	4	4	4	-75.00%	-75.00%	-75.00%
1M-3M	1	1	1	4	4	4	-75.00%	-75.00%	-75.00%

## Sold Listings By Price Range Break Down

### Last 30 Days - Sold Volume Breakdown



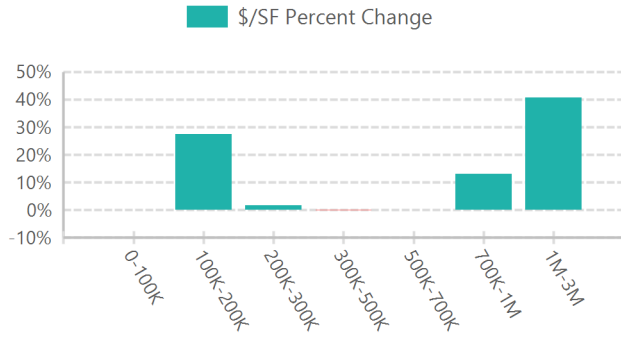
### Last 180 Days - Sold Volume Breakdown



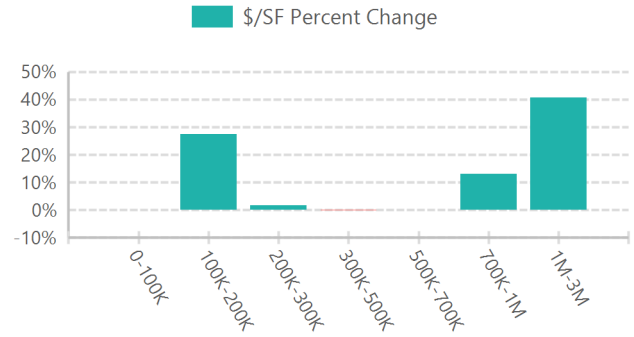
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
<b>% of Total</b>									
0-100K				2.70%	2.70%	2.70%			
100K-200K	25.00%	25.00%	25.00%	22.97%	22.97%	22.97%	8.82%	8.82%	8.82%
200K-300K	32.14%	32.14%	32.14%	35.14%	35.14%	35.14%	-8.52%	-8.52%	-8.52%
300K-500K	35.71%	35.71%	35.71%	28.38%	28.38%	28.38%	25.85%	25.85%	25.85%
500K-700K				5.41%	5.41%	5.41%			
700K-1M	3.57%	3.57%	3.57%	2.70%	2.70%	2.70%	32.14%	32.14%	32.14%
1M-3M	3.57%	3.57%	3.57%	2.70%	2.70%	2.70%	32.14%	32.14%	32.14%

## Sold Price Per Sq Ft - Year Over Year Change

### MTD Percent Change (Current Year to Prior Year)



### YTD Percent Change (Current Year to Prior Year)

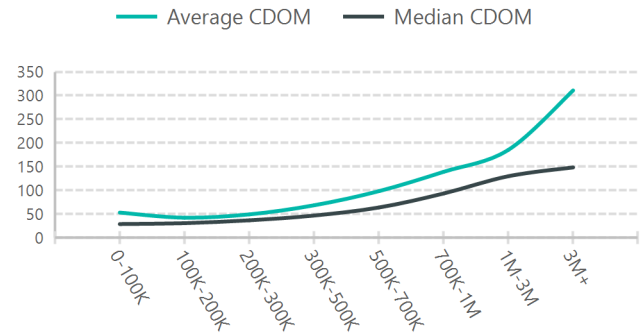
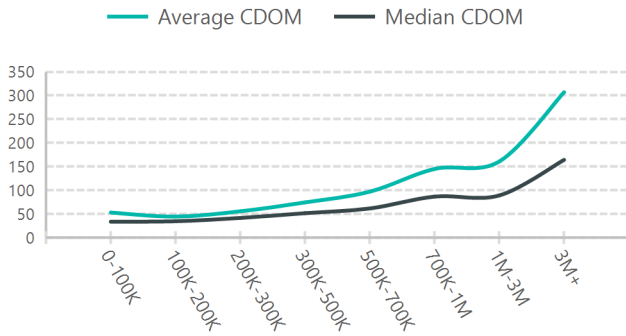


Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent						
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	
<b>Median \$/SF</b>													
All	\$163.28	\$163.28	\$163.28	\$154.62	\$154.62	\$154.62	5.60%	▲	5.60%	▲	5.60%	▲	
0-100K				\$75.18	\$75.18	\$75.18							
100K-200K	\$167.22	\$167.22	\$167.22	\$131.18	\$131.18	\$131.18	27.47%	▲	27.47%	▲	27.47%	▲	
200K-300K	\$158.79	\$158.79	\$158.79	\$156.06	\$156.06	\$156.06	1.75%	▲	1.75%	▲	1.75%	▲	
300K-500K	\$166.92	\$166.92	\$166.92	\$167.23	\$167.23	\$167.23	-0.19%	▼	-0.19%	▼	-0.19%	▼	
500K-700K				\$179.83	\$179.83	\$179.83							
700K-1M	\$211.04	\$211.04	\$211.04	\$186.67	\$186.67	\$186.67	13.06%	▲	13.06%	▲	13.06%	▲	
1M-3M	\$444.70	\$444.70	\$444.70	\$316.15	\$316.15	\$316.15	40.66%	▲	40.66%	▲	40.66%	▲	

## Cumulative Days on Market By Price Range

### Last 30 Days - Cumulative Days on Market

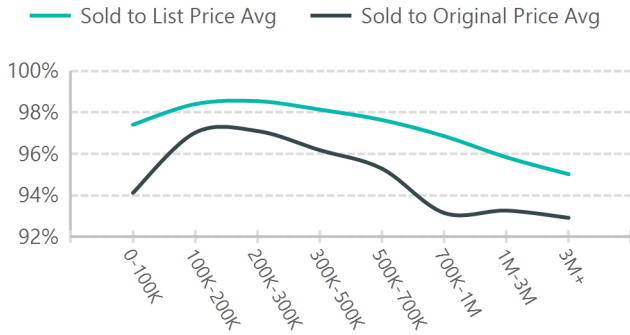
### Last 180 Days - Cumulative Days on Market



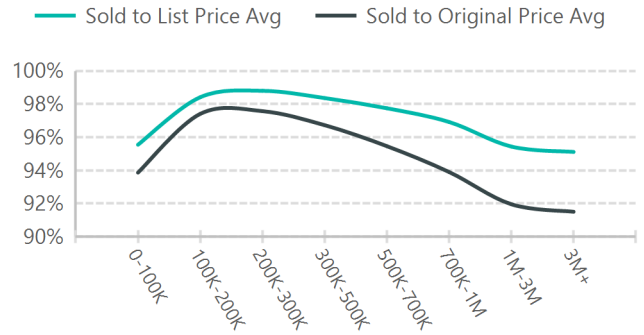
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
<b>Average CDOM</b>												
All	60	60	60	76	76	76	-21.29%	▼	-21.29%	▼	-21.29%	▼
0-100K				129	129	129	-100.00%	▼	-100.00%	▼	-100.00%	▼
100K-200K	66	66	66	54	54	54	21.30%	▲	21.30%	▲	21.30%	▲
200K-300K	46	46	46	75	75	75	-38.39%	▼	-38.39%	▼	-38.39%	▼
300K-500K	75	75	75	76	76	76	-0.55%	▼	-0.55%	▼	-0.55%	▼
500K-700K				74	74	74	-100.00%	▼	-100.00%	▼	-100.00%	▼
700K-1M	41	41	41	99	99	99	-58.69%	▼	-58.69%	▼	-58.69%	▼
1M-3M	10	10	10	216	216	216	-95.37%	▼	-95.37%	▼	-95.37%	▼
<b>Median CDOM</b>												
All	51	51	51	49	49	49	4.08%	▲	4.08%	▲	4.08%	▲
0-100K				75	75	75						
100K-200K	56	56	56	51	51	51	9.80%	▲	9.80%	▲	9.80%	▲
200K-300K	36	36	36	41	41	41	-12.20%	▼	-12.20%	▼	-12.20%	▼
300K-500K	76	76	76	48	48	48	58.33%	▲	58.33%	▲	58.33%	▲
500K-700K				46	46	46						
700K-1M	41	41	41	42	42	42	-2.38%	▼	-2.38%	▼	-2.38%	▼
1M-3M	10	10	10	211	211	211	-95.26%	▼	-95.26%	▼	-95.26%	▼

## Sold to List Price By Price Range

### Last 30 Days - Sold to List Price



### Last 180 Days - Sold to List Price



Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
<b>Sold to List</b>												
All	98.30%	98.30%	98.30%	98.12%	98.12%	98.12%	0.18%	▲	0.18%	▲	0.18%	▲
0-100K				92.96%	92.96%	92.96%	-100.00%	▼	-100.00%	▼	-100.00%	▼
100K-200K	98.32%	98.32%	98.32%	99.33%	99.33%	99.33%	-1.02%	▼	-1.02%	▼	-1.02%	▼
200K-300K	98.39%	98.39%	98.39%	98.13%	98.13%	98.13%	0.27%	▲	0.27%	▲	0.27%	▲
300K-500K	98.42%	98.42%	98.42%	98.28%	98.28%	98.28%	0.15%	▲	0.15%	▲	0.15%	▲
500K-700K				97.72%	97.72%	97.72%	-100.00%	▼	-100.00%	▼	-100.00%	▼
700K-1M	97.88%	97.88%	97.88%	96.50%	96.50%	96.50%	1.43%	▲	1.43%	▲	1.43%	▲
1M-3M	96.55%	96.55%	96.55%	93.72%	93.72%	93.72%	3.02%	▲	3.02%	▲	3.02%	▲
<b>Sold To Original</b>												
All	96.13%	96.13%	96.13%	96.41%	96.41%	96.41%	-0.30%	▼	-0.30%	▼	-0.30%	▼
0-100K				89.72%	89.72%	89.72%	-100.00%	▼	-100.00%	▼	-100.00%	▼
100K-200K	96.01%	96.01%	96.01%	97.75%	97.75%	97.75%	-1.78%	▼	-1.78%	▼	-1.78%	▼
200K-300K	96.82%	96.82%	96.82%	96.70%	96.70%	96.70%	0.13%	▲	0.13%	▲	0.13%	▲
300K-500K	95.37%	95.37%	95.37%	96.97%	96.97%	96.97%	-1.65%	▼	-1.65%	▼	-1.65%	▼
500K-700K				94.03%	94.03%	94.03%	-100.00%	▼	-100.00%	▼	-100.00%	▼
700K-1M	97.88%	97.88%	97.88%	91.47%	91.47%	91.47%	7.01%	▲	7.01%	▲	7.01%	▲
1M-3M	96.55%	96.55%	96.55%	91.96%	91.96%	91.96%	4.99%	▲	4.99%	▲	4.99%	▲

Glossary Category	Term	Alias	Term Definition
Report Section	Sold Listings Report		The sold listings reports are designed to provide insights into how property is selling. Each report focuses on a specific detail type, which is specified in the report header.
	Cumulative Days on Market By Detail Type		The charts in this section are designed to show the average and median cumulative days on market property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to show how quickly the types of homes are selling compared to other types. The detail grid gives the month to date, quarter to date, and year to date values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type		The charts in this section are designed to show the amount of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type Break Down		The charts in this section are designed to show how much of the total each type has sold in the last 30 days and in the last 180 days. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Price Per Sq Ft By Detail Type		The charts in this section are designed to show the median sale price per square foot of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.

Report Section	Sold Price to List Price By Detail Type		The charts in this section are designed to compare the sale price to the last list price and the original list price in the last 30 days and in the last 180 days. The intent is to quickly show how far above or below the list price home are selling, broken down by different types of home compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
General	\$/SF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Average		A result obtained by adding together values and then dividing this total by the number of values.
	CDOM		Cumulative Days on Market
	Median		A value or quantity lying at the midpoint of a sorted list of observed values or quantities, such that there is an equal probability of falling above or below it.
	PPSF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Time Periods	Last 180 Days	
Last 30 Days			The amount of activity that has occurred in the last 30 Days prior to the current day.
MTD		Month To Date	The amount of activity that has occurred from the first of the calendar month to the current day.
QTD		Quarter To Date	The amount of activity that has occurred from the first of the calendar quarter to the current day.
YTD		Year To Date	The amount of activity that has occurred from the first of the calendar year to the current day.
Calculation		Current Year to Prior Year Change Percent	
	Sale To Final	Sale To List	Sale price relative to List price as a percentage.
	Sale To List	STL	Sale price relative to List price as a percentage.
	Sale To Original	OLP	Sale price relative to Original List price as a percentage.
	Information Grouping	0-100K	
100K-200K			Price Range - This price range is for \$100,000 to \$199,999

Information Grouping	200K-300K		Price Range - This price range is for \$200,000 to \$299,999
	300K-500K		Price Range - This price range is for \$300,000 to \$499,999
	500K-700K		Price Range - This price range is for \$500,000 to \$699,999
	700K-1M		Price Range - This price range is for \$700,000 to \$999,999
	1M-3M		Price Range - This price range is for \$1,000,000 to \$2,999,999
	3M+		Price Range - This price range is for \$3,000,000 and up
	Unknown		A grouping to handle any listing detail where the information is unknown.
Charts			
	Other		When a detail type represents a small percentage of the total, those are grouped together under one slice.