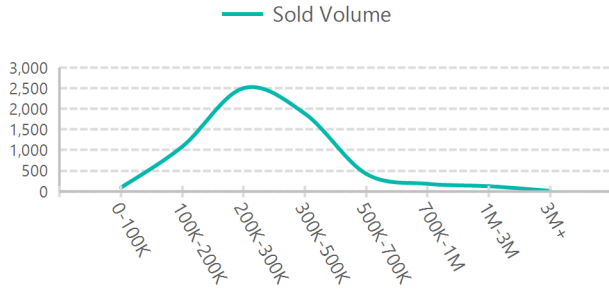
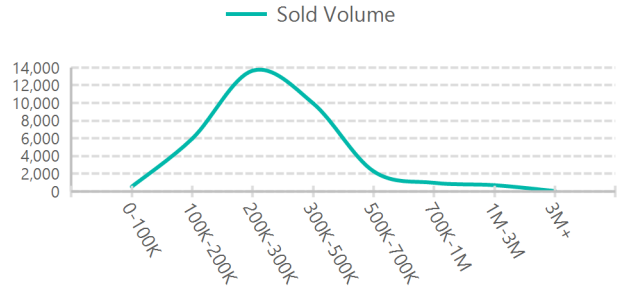


Sold Listings By Price Range

Last 30 Days - Sold Volume



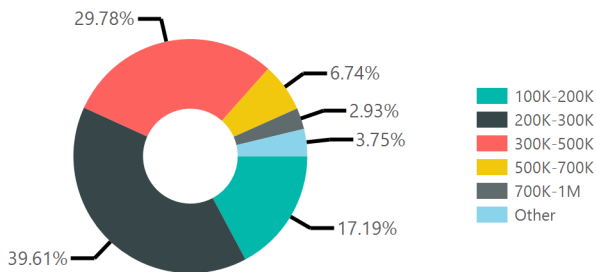
Last 180 Days - Sold Volume



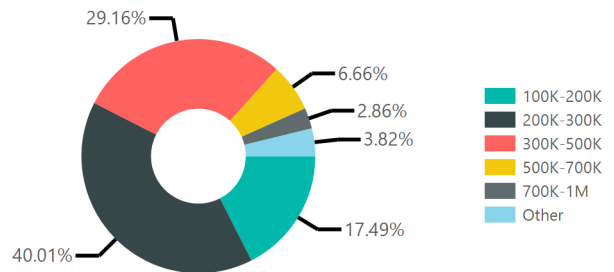
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Sales Volume									
All	1,113	11,417	11,417	1,541	13,024	13,024	-27.77%	-12.34%	-12.34%
0-100K	19	180	180	31	332	332	-38.71%	-45.78%	-45.78%
100K-200K	189	2,002	2,002	358	2,985	2,985	-47.21%	-32.93%	-32.93%
200K-300K	430	4,531	4,531	587	4,941	4,941	-26.75%	-8.30%	-8.30%
300K-500K	324	3,327	3,327	403	3,412	3,412	-19.60%	-2.49%	-2.49%
500K-700K	79	784	784	84	729	729	-5.95%	7.55%	7.55%
700K-1M	43	330	330	45	345	345	-4.44%	-4.35%	-4.35%
1M-3M	24	242	242	30	258	258	-20.00%	-6.20%	-6.20%
3M+	5	21	21	3	22	22	66.67%	-4.55%	-4.55%

Sold Listings By Price Range Break Down

Last 30 Days - Sold Volume Breakdown



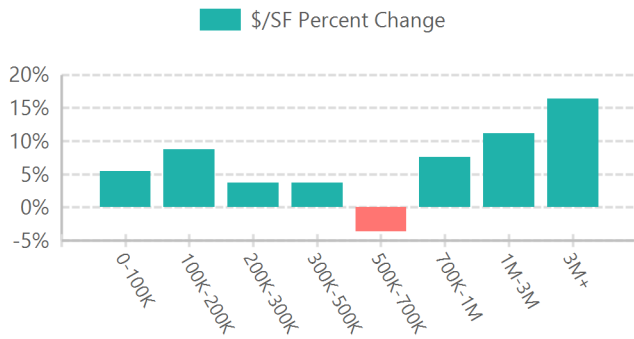
Last 180 Days - Sold Volume Breakdown



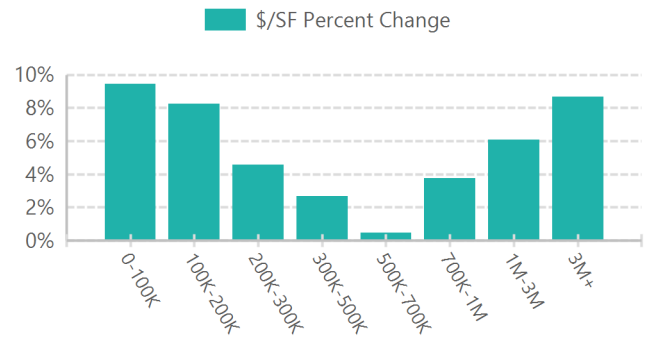
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent		
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
% of Total									
0-100K	1.71%	1.58%	1.58%	2.01%	2.55%	2.55%	-15.14%	-38.15%	-38.15%
100K-200K	16.98%	17.54%	17.54%	23.23%	22.92%	22.92%	-26.91%	-23.49%	-23.49%
200K-300K	38.63%	39.69%	39.69%	38.09%	37.94%	37.94%	1.42%	4.61%	4.61%
300K-500K	29.11%	29.14%	29.14%	26.15%	26.20%	26.20%	11.31%	11.23%	11.23%
500K-700K	7.10%	6.87%	6.87%	5.45%	5.60%	5.60%	30.21%	22.68%	22.68%
700K-1M	3.86%	2.89%	2.89%	2.92%	2.65%	2.65%	32.30%	9.12%	9.12%
1M-3M	2.16%	2.12%	2.12%	1.95%	1.98%	1.98%	10.76%	7.00%	7.00%
3M+	0.45%	0.18%	0.18%	0.19%	0.17%	0.17%	130.76%	8.89%	8.89%

Sold Price Per Sq Ft - Year Over Year Change

MTD Percent Change (Current Year to Prior Year)



YTD Percent Change (Current Year to Prior Year)

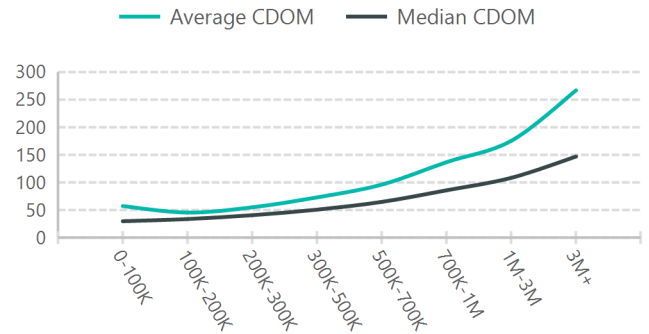
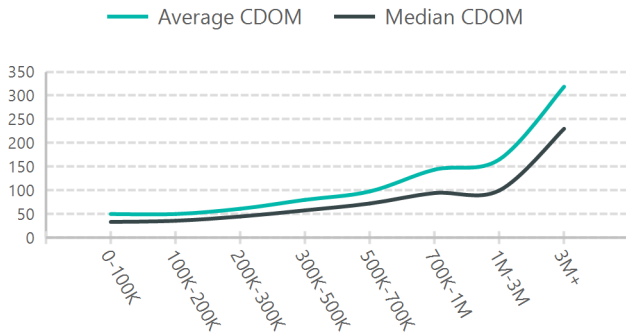


Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD			
Median \$/SF												
All	\$161.01	\$159.09	\$159.09	\$150.57	\$149.12	\$149.12	6.93%	▲	6.69%	▲	6.69%	▲
0-100K	\$94.90	\$94.73	\$94.73	\$90.00	\$86.56	\$86.56	5.44%	▲	9.43%	▲	9.43%	▲
100K-200K	\$142.60	\$140.96	\$140.96	\$131.14	\$130.21	\$130.21	8.74%	▲	8.25%	▲	8.25%	▲
200K-300K	\$152.08	\$151.97	\$151.97	\$146.66	\$145.33	\$145.33	3.69%	▲	4.57%	▲	4.57%	▲
300K-500K	\$170.19	\$168.48	\$168.48	\$164.11	\$164.08	\$164.08	3.70%	▲	2.68%	▲	2.68%	▲
500K-700K	\$196.27	\$204.56	\$204.56	\$203.71	\$203.57	\$203.57	-3.65%	▼	0.49%	▲	0.49%	▲
700K-1M	\$257.09	\$243.01	\$243.01	\$238.92	\$234.18	\$234.18	7.61%	▲	3.77%	▲	3.77%	▲
1M-3M	\$356.85	\$333.85	\$333.85	\$321.11	\$314.67	\$314.67	11.13%	▲	6.10%	▲	6.10%	▲
3M+	\$652.59	\$646.49	\$646.49	\$560.63	\$594.90	\$594.90	16.40%	▲	8.67%	▲	8.67%	▲

Cumulative Days on Market By Price Range

Last 30 Days - Cumulative Days on Market

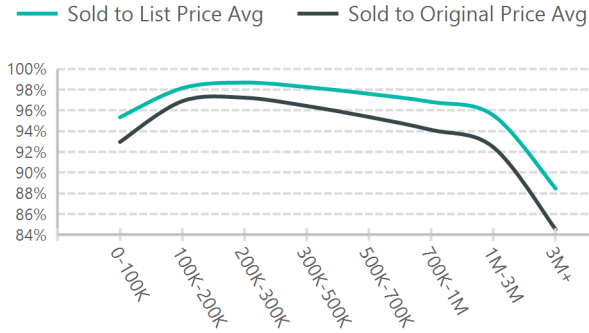
Last 180 Days - Cumulative Days on Market



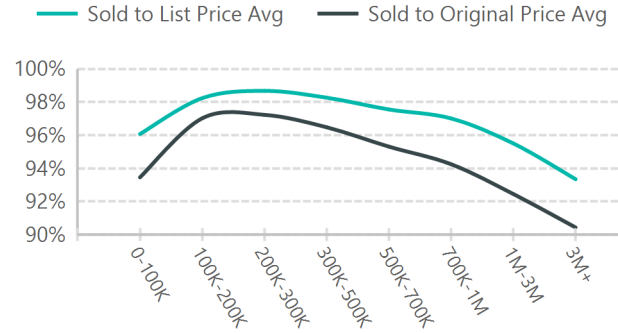
Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD
Average CDOM												
All	73	72	72	74	75	75	-1.27%	▼	-3.19%	▼	-3.19%	▼
0-100K	65	55	55	54	67	67	19.95%	▲	-17.80%	▼	-17.80%	▼
100K-200K	48	51	51	54	53	53	-10.55%	▼	-3.88%	▼	-3.88%	▼
200K-300K	60	62	62	62	62	62	-2.61%	▼	0.87%	▲	0.87%	▲
300K-500K	83	79	79	81	87	87	2.28%	▲	-8.96%	▼	-8.96%	▼
500K-700K	98	97	97	100	113	113	-1.87%	▼	-14.20%	▼	-14.20%	▼
700K-1M	121	137	137	198	156	156	-38.60%	▼	-12.20%	▼	-12.20%	▼
1M-3M	124	174	174	185	189	189	-33.32%	▼	-8.18%	▼	-8.18%	▼
3M+	390	275	275	259	302	302	50.66%	▲	-9.00%	▼	-9.00%	▼
Median CDOM												
All	48	50	50	44	48	48	9.09%	▲	4.17%	▲	4.17%	▲
0-100K	40	34	34	36	34	34	11.11%	▲	0.00%	▬	0.00%	▬
100K-200K	32	37	37	35	38	38	-8.57%	▼	-2.63%	▼	-2.63%	▼
200K-300K	41	48	48	40	44	44	2.50%	▲	9.09%	▲	9.09%	▲
300K-500K	62	58	58	49	59	59	26.53%	▲	-1.69%	▼	-1.69%	▼
500K-700K	73	74	74	47	77	77	55.32%	▲	-3.90%	▼	-3.90%	▼
700K-1M	81	91	91	119	103	103	-31.93%	▼	-11.65%	▼	-11.65%	▼
1M-3M	68	94	94	140	103	103	-51.43%	▼	-8.74%	▼	-8.74%	▼
3M+	364	184	184	63	114	114	477.78%	▲	61.40%	▲	61.40%	▲

Sold to List Price By Price Range

Last 30 Days - Sold to List Price



Last 180 Days - Sold to List Price



Price Range	Current Year			Prior Year			Current Year to Prior Year Change Percent					
	MTD	QTD	YTD	MTD	QTD	YTD	MTD	QTD	YTD			
Sold to List												
All	98.09%	98.11%	98.11%	98.34%	98.14%	98.14%	-0.25%	▼	-0.03%	▼	-0.03%	▼
0-100K	93.97%	95.01%	95.01%	95.37%	95.27%	95.27%	-1.47%	▼	-0.27%	▼	-0.27%	▼
100K-200K	98.26%	98.04%	98.04%	98.35%	98.36%	98.36%	-0.08%	▼	-0.33%	▼	-0.33%	▼
200K-300K	98.64%	98.61%	98.61%	98.90%	98.62%	98.62%	-0.27%	▼	-0.01%	▼	-0.01%	▼
300K-500K	98.28%	98.19%	98.19%	98.23%	98.14%	98.14%	0.05%	▲	0.06%	▲	0.06%	▲
500K-700K	97.17%	97.47%	97.47%	98.51%	97.34%	97.34%	-1.37%	▼	0.13%	▲	0.13%	▲
700K-1M	96.20%	96.76%	96.76%	96.94%	96.62%	96.62%	-0.76%	▼	0.14%	▲	0.14%	▲
1M-3M	96.22%	95.08%	95.08%	93.79%	94.49%	94.49%	2.59%	▲	0.63%	▲	0.63%	▲
3M+	87.65%	90.58%	90.58%	94.95%	94.83%	94.83%	-7.68%	▼	-4.49%	▼	-4.49%	▼
Sold To Original												
All	96.42%	96.38%	96.38%	97.09%	96.62%	96.62%	-0.70%	▼	-0.25%	▼	-0.25%	▼
0-100K	92.50%	92.36%	92.36%	91.03%	93.13%	93.13%	1.61%	▲	-0.83%	▼	-0.83%	▼
100K-200K	97.27%	96.71%	96.71%	97.38%	97.10%	97.10%	-0.12%	▼	-0.40%	▼	-0.40%	▼
200K-300K	97.19%	97.05%	97.05%	98.17%	97.47%	97.47%	-1.01%	▼	-0.44%	▼	-0.44%	▼
300K-500K	96.30%	96.34%	96.34%	96.66%	96.38%	96.38%	-0.37%	▼	-0.04%	▼	-0.04%	▼
500K-700K	94.61%	95.16%	95.16%	97.28%	95.01%	95.01%	-2.74%	▼	0.17%	▲	0.17%	▲
700K-1M	93.10%	93.91%	93.91%	94.81%	93.70%	93.70%	-1.81%	▼	0.23%	▲	0.23%	▲
1M-3M	94.65%	92.61%	92.61%	88.40%	91.28%	91.28%	7.07%	▲	1.46%	▲	1.46%	▲
3M+	86.58%	88.18%	88.18%	87.86%	91.94%	91.94%	-1.46%	▼	-4.09%	▼	-4.09%	▼

Glossary Category	Term	Alias	Term Definition
Report Section	Sold Listings Report		The sold listings reports are designed to provide insights into how property is selling. Each report focuses on a specific detail type, which is specified in the report header.
	Cumulative Days on Market By Detail Type		The charts in this section are designed to show the average and median cumulative days on market property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to show how quickly the types of homes are selling compared to other types. The detail grid gives the month to date, quarter to date, and year to date values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type		The charts in this section are designed to show the amount of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Listings By Detail Type Break Down		The charts in this section are designed to show how much of the total each type has sold in the last 30 days and in the last 180 days. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
	Sold Price Per Sq Ft By Detail Type		The charts in this section are designed to show the median sale price per square foot of property sold in the last 30 days and in the last 180 days, broken down by the detail type. The intent is to quickly show which types of home are selling compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.

Report Section	Sold Price to List Price By Detail Type		The charts in this section are designed to compare the sale price to the last list price and the original list price in the last 30 days and in the last 180 days. The intent is to quickly show how far above or below the list price home are selling, broken down by different types of home compared to other homes. The detail grid gives the month to day, quarter to date, and year today values of the number of sales broken down by detail type. It also provides those same values for the same time period in the prior year and then Current Year to Prior Year Change Percent section compares this year to last year.
General	\$/SF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Average		A result obtained by adding together values and then dividing this total by the number of values.
	CDOM		Cumulative Days on Market
	Median		A value or quantity lying at the midpoint of a sorted list of observed values or quantities, such that there is an equal probability of falling above or below it.
	PPSF	Price Per Square Foot	Price per square foot. Depending on the report, this could be the List price per square foot for active listing data, or Sale price per square foot for sold listing data.
	Time Periods	Last 180 Days	
Last 30 Days			The amount of activity that has occurred in the last 30 Days prior to the current day.
MTD		Month To Date	The amount of activity that has occurred from the first of the calendar month to the current day.
QTD		Quarter To Date	The amount of activity that has occurred from the first of the calendar quarter to the current day.
YTD		Year To Date	The amount of activity that has occurred from the first of the calendar year to the current day.
Calculation		Current Year to Prior Year Change Percent	
	Sale To Final	Sale To List	Sale price relative to List price as a percentage.
	Sale To List	STL	Sale price relative to List price as a percentage.
	Sale To Original	OLP	Sale price relative to Original List price as a percentage.
	Information Grouping	0-100K	
100K-200K			Price Range - This price range is for \$100,000 to \$199,999

Information Grouping	200K-300K		Price Range - This price range is for \$200,000 to \$299,999
	300K-500K		Price Range - This price range is for \$300,000 to \$499,999
	500K-700K		Price Range - This price range is for \$500,000 to \$699,999
	700K-1M		Price Range - This price range is for \$700,000 to \$999,999
	1M-3M		Price Range - This price range is for \$1,000,000 to \$2,999,999
	3M+		Price Range - This price range is for \$3,000,000 and up
	Unknown		A grouping to handle any listing detail where the information is unknown.
Charts			
	Other		When a detail type represents a small percentage of the total, those are grouped together under one slice.