

TEN THINGS TO DO

BEFORE SELLING YOUR HOME

CALL THE JON THARP HOMES AT (828) 200-7004

Contact us to discuss the current real estate market. We'll walk you through the entire process and help you price your home competitively to attract the right buyers and achieve a quick and successful sale.

Depersonalize & Declutter

Remove personal items and excess belongings to create a clean, neutral space that allows buyers to envision themselves in the home.

Deep Clean Your Home

Ensure every room is spotless, including carpets, windows, and baseboards. A clean home signals to buyers that it has been well cared for.

Boost Curb Appeal

First impressions matter. Tidy up landscaping, power wash exterior surfaces, and add a welcoming touch like a new doormat or potted plants by the front door.

Make Minor Repairs

Fix small issues such as leaky faucets, broken light fixtures, and squeaky doors. These simple updates can prevent buyers from viewing your home as a "fixer-upper."

Neutralize Paint Colors

Repaint walls in neutral shades to appeal to a wide range of buyers. Neutral colors help buyers imagine their own style in the space.

Stage Key Areas

Arrange furniture to highlight the home's best features. Focus on staging the living room, kitchen, and master bedroom to maximize appeal.

Organize Closets & Storage Spaces

Buyers will look in closets and storage areas. Show off your home's storage potential by keeping these spaces clean and half-full.

Enhance Lighting

Brighten up your home by replacing dim bulbs, opening curtains, and adding stylish light fixtures. A well-lit home feels warm and inviting.

Gather Important Documents

Collect warranties, repair records, and other important documents for your home. Having this information ready shows buyers your home has been well-maintained.



Jon Tharp Team
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