

The Nett Group Real Estate Advisors

# SELLER REPORT



252 Village Creek | Ballwin

TheNettGroup.com • 636.614.5132

## LISTING SCORECARD

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|                |    |
|----------------|----|
| Days on Market | 89 |
|----------------|----|

|                      |    |
|----------------------|----|
| Client Possibilities | 25 |
|----------------------|----|

|                  |    |
|------------------|----|
| Client Favorites | 27 |
|------------------|----|

|              |    |
|--------------|----|
| Zillow Views | 97 |
|--------------|----|

|              |   |
|--------------|---|
| Zillow Saves | 3 |
|--------------|---|

|          |    |
|----------|----|
| Showings | 62 |
|----------|----|

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Good Activity is an average of *3-4 showings weekly*.

Price Adjustments should be considered after two weeks with little to no activity or after 10 showings and no offers.

Cross Property On Market Counters

| MLS #                    | Type | Stat | Stat Date | Address           | City    | Area | DOM | Price     | Client Portals | Client Views | Client Favorites | Client Possibilities | Auto Emails | Prev 14 Day Views | Agent Published | Agent Rejected | Agent Views |
|--------------------------|------|------|-----------|-------------------|---------|------|-----|-----------|----------------|--------------|------------------|----------------------|-------------|-------------------|-----------------|----------------|-------------|
| <a href="#">18051183</a> | RESI | ACT  | 06/27/18  | 252 Village Creek | Ballwin | 348  | 89  | \$219,999 | 865            | 886          | 27               | 25                   | 906         | 34                | 83              | 46             | 1704        |

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

## Cross Property Condensed

252 Village Creek, Ballwin 63021-6125



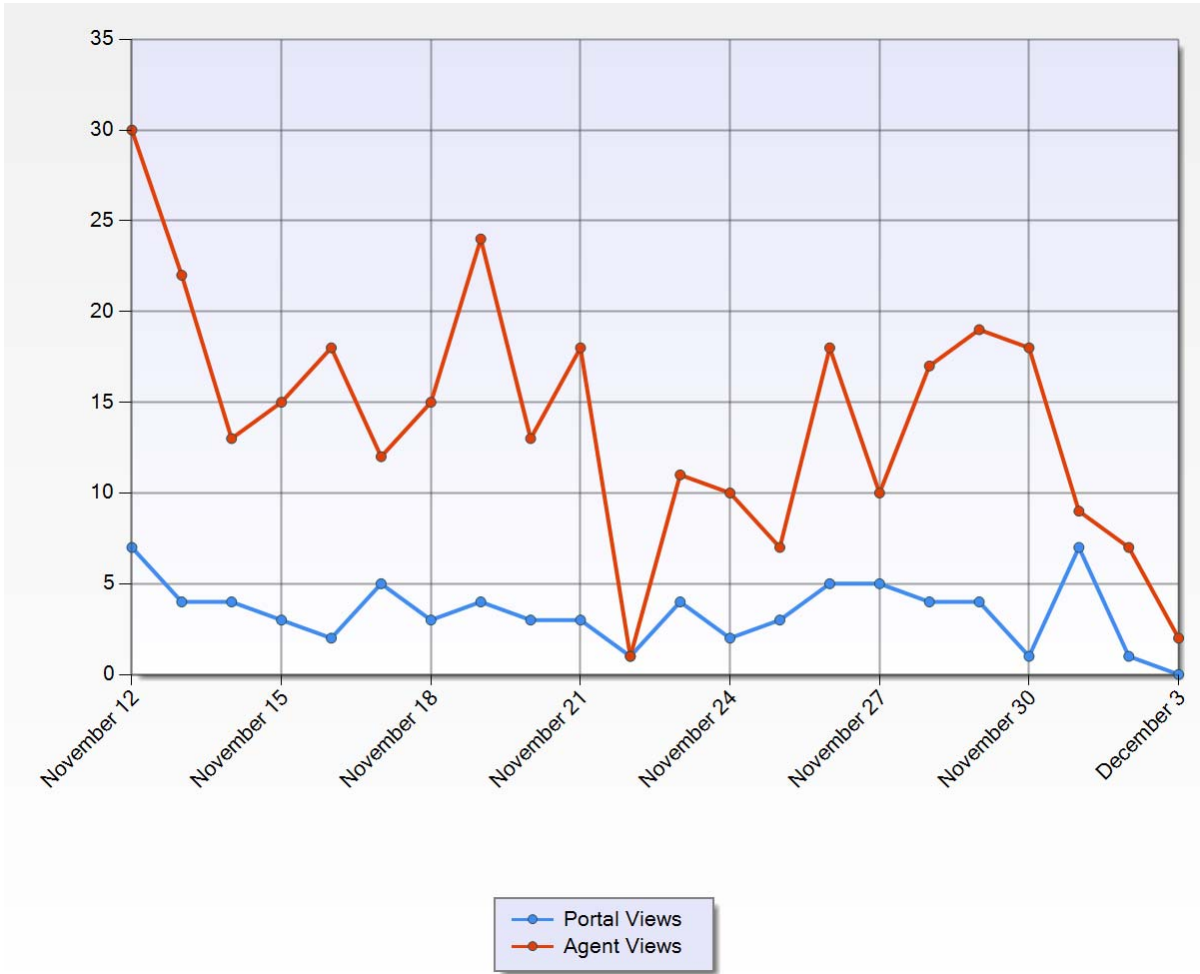
|                |                          |         |                |          |                 |          |                  |
|----------------|--------------------------|---------|----------------|----------|-----------------|----------|------------------|
| MLS #:         | <a href="#">18051183</a> | Status: | <b>A</b>       | Stat Dt: | <b>06/27/18</b> | List Pr: | <b>\$219,999</b> |
| Area:          | <b>348</b>               | Bd:     | <b>3</b>       | Sq Ft:   | <b>1,196</b>    | Sell Pr: |                  |
| Muni/Twp:      | <b>Ballwin</b>           |         |                | Pr/SqFt: | <b>\$183.95</b> | CDOM:    | <b>89</b>        |
| GA/CR:         | <b>2/0</b>               | Bth:    | <b>3 (2 1)</b> |          |                 | Age:     | <b>44</b>        |
| Style/Desc:    | <b>1 Story/Ranch</b>     |         |                |          |                 | Acre:    | <b>.174</b>      |
| SubD:          | <b>Westglen Village</b>  |         |                |          |                 |          |                  |
| Schl District: | <b>Rockwood R-VI</b>     |         |                |          |                 |          |                  |

### Search Criteria

Status is one of 'Active', 'Contingent w/Kickout', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'  
Listing Agent ID is 'MBNETTEM'  
Listing Co-Agent MLS ID is 'MBNETTEM'  
Selected 1 of 33 results.

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

 **Historical Views for 252 Village Creek**

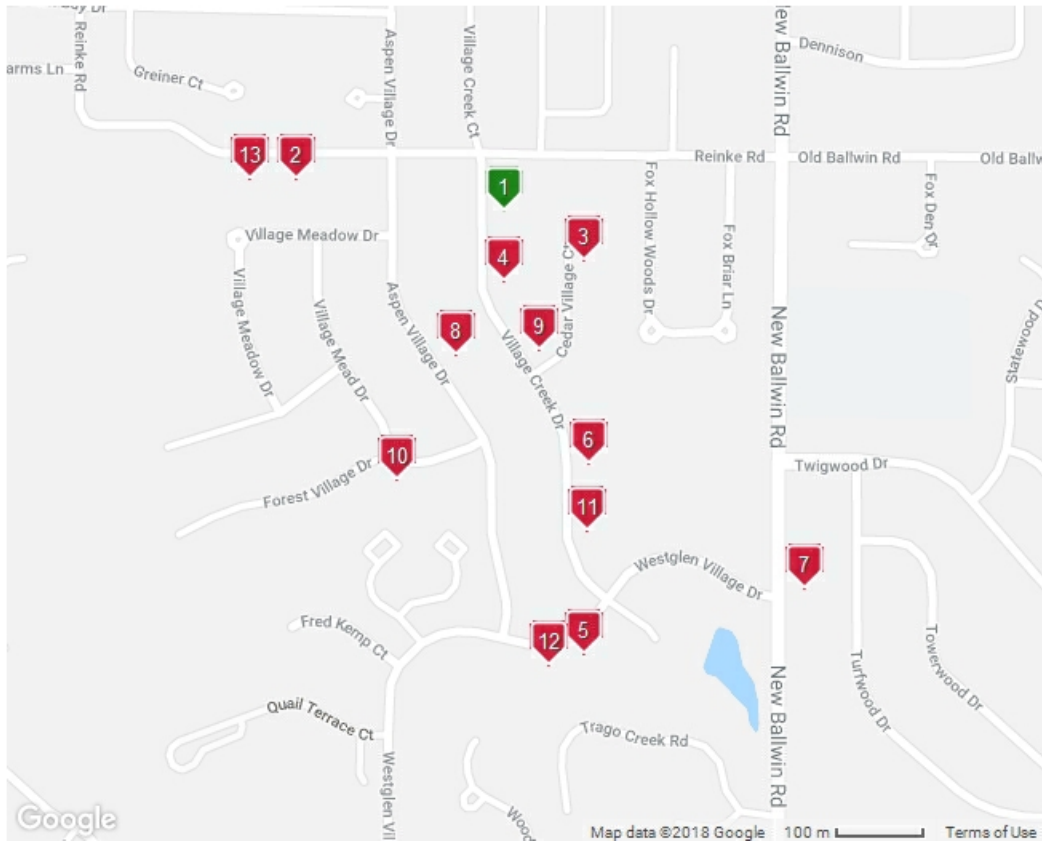


## Residential Single Line

| Distance | MLS #                    | St | Status Date | P Type | Address                 | Muni/Twp | City    | Area | CDOM | Price Bd    | Bth     | SqFt Abv | Lsz       | Age | Off ID |
|----------|--------------------------|----|-------------|--------|-------------------------|----------|---------|------|------|-------------|---------|----------|-----------|-----|--------|
| 0.0 mi   | <a href="#">18051183</a> | A  | 06/27/2018  | RESI   | 252 Village Creek       | Ballwin  | Ballwin | 348  | 89   | \$219,999 3 | 3 (2 1) | 1,196    | 0.1740 44 |     | KWRC01 |
| 0.2 mi   | <a href="#">17094718</a> | S  | 01/18/2018  | RESI   | 818 Reinke Rd           | Ballwin  | Ballwin | 348  | 6    | \$198,000 3 | 2 (2 0) | 1,196    | 0.1720 43 |     | RDKY02 |
| 0.1 mi   | <a href="#">18074388</a> | S  | 10/22/2018  | RESI   | 254 Cedar Village Ct    | Ballwin  | Ballwin | 348  | 2    | \$220,000 3 | 3 (2 1) | 1,310    | 0.1870 44 |     | WCLK01 |
| 0.1 mi   | <a href="#">18060894</a> | S  | 09/05/2018  | RESI   | 270 Village Creek Dr    | Ballwin  | Ballwin | 348  | 4    | \$220,000 3 | 2 (2 0) | 1,196    | 0.2190 44 |     | CBG 32 |
| 0.3 mi   | <a href="#">18025954</a> | S  | 05/07/2018  | RESI   | 772 Westglen Village Dr | Ballwin  | Ballwin | 348  | 4    | \$220,000 3 | 2 (2 0) | 1,196    | 0.2000 44 |     | CBG 11 |
| 0.2 mi   | <a href="#">18065202</a> | S  | 10/30/2018  | RESI   | 326 Village Creek Dr    | Ballwin  | Ballwin | 348  | 29   | \$225,000 3 | 2 (2 0) | 1,173    | 0.1960 44 |     | CBG 03 |
| 0.4 mi   | <a href="#">18042283</a> | S  | 07/12/2018  | RESI   | 334 New Ballwin Rd      | Ballwin  | Ballwin | 348  | 3    | \$225,450 3 | 2 (2 0) | 1,369    | 0.1800 44 |     | PLAT01 |
| 0.1 mi   | <a href="#">18047886</a> | S  | 08/03/2018  | RESI   | 280 Aspen Village       | Ballwin  | Ballwin | 348  | 22   | \$228,000 5 | 3 (2 1) | 2,396    | 0.1870 42 |     | MCL 01 |
| 0.1 mi   | <a href="#">18022054</a> | S  | 06/01/2018  | RESI   | 294 Village Creek       | Ballwin  | Ballwin | 348  | 9    | \$229,000 3 | 3 (2 1) | 1,066    | 0.1640 44 |     | KWRC01 |
| 0.2 mi   | <a href="#">18063118</a> | S  | 09/13/2018  | RESI   | 818 Forest Village      | Ballwin  | Ballwin | 348  | 3    | \$234,900 3 | 2 (2 0) | 2,065    | 0.1900 42 |     | OWAI01 |
| 0.2 mi   | <a href="#">18009221</a> | S  | 03/29/2018  | RESI   | 344 Village Creek Dr    | Ballwin  | Ballwin | 348  | 9    | \$235,000 3 | 3 (2 1) | 1,171    | 0.2170 44 |     | CBPR02 |
| 0.3 mi   | <a href="#">17092011</a> | S  | 01/08/2018  | RESI   | 782 Westglen Village Dr | Ballwin  | Ballwin | 348  | 4    | \$235,000 3 | 2 (2 0) | 1,595    | 0.1750 44 |     | RXSB01 |
| 0.2 mi   | <a href="#">18013825</a> | S  | 06/28/2018  | RESI   | 830 Reinke              | Ballwin  | Ballwin | 348  | 40   | \$238,000 3 | 2 (2 0) | 1,196    | 0.1720 41 |     | EXSL01 |

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## Residential Single Line (Map Print)



|    |          |        |                       |                         |         |         |        |           |    |
|----|----------|--------|-----------------------|-------------------------|---------|---------|--------|-----------|----|
| 1  | 18051183 | Active | Residential-1 Story   | 252 Village Creek       | Ballwin | 1,196 3 | 3(2 1) | \$219,999 | 89 |
| 2  | 17094718 | Sold   | Residential-1 Story   | 818 Reinke Rd           | Ballwin | 1,196 3 | 2(2 0) | \$198,000 | 6  |
| 3  | 18074388 | Sold   | Residential-1 Story   | 254 Cedar Village Ct    | Ballwin | 1,310 3 | 3(2 1) | \$220,000 | 2  |
| 4  | 18060894 | Sold   | Residential-1 Story   | 270 Village Creek Dr    | Ballwin | 1,196 3 | 2(2 0) | \$220,000 | 4  |
| 5  | 18025954 | Sold   | Residential-1 Story   | 772 Westglen Village Dr | Ballwin | 1,196 3 | 2(2 0) | \$220,000 | 4  |
| 6  | 18065202 | Sold   | Residential-1 Story   | 326 Village Creek Dr    | Ballwin | 1,173 3 | 2(2 0) | \$225,000 | 29 |
| 7  | 18042283 | Sold   | Residential-1 Story   | 334 New Ballwin Rd      | Ballwin | 1,369 3 | 2(2 0) | \$225,450 | 3  |
| 8  | 18047886 | Sold   | Residential-1.5 Story | 280 Aspen Village       | Ballwin | 2,396 5 | 3(2 1) | \$228,000 | 22 |
| 9  | 18022054 | Sold   | Residential-1 Story   | 294 Village Creek       | Ballwin | 1,066 3 | 3(2 1) | \$229,000 | 9  |
| 10 | 18063118 | Sold   | Residential-1.5 Story | 818 Forest Village      | Ballwin | 2,065 3 | 2(2 0) | \$234,900 | 3  |
| 11 | 18009221 | Sold   | Residential-1 Story   | 344 Village Creek Dr    | Ballwin | 1,171 3 | 3(2 1) | \$235,000 | 9  |
| 12 | 17092011 | Sold   | Residential-1 Story   | 782 Westglen Village Dr | Ballwin | 1,595 3 | 2(2 0) | \$235,000 | 4  |
| 13 | 18013825 | Sold   | Residential-1 Story   | 830 Reinke              | Ballwin | 1,196 3 | 2(2 0) | \$238,000 | 40 |

### Search Criteria

Transaction Type is 'Sale'

Status is one of 'Active', 'Coming Soon', 'Contingent w/Kickout', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Temp. Off Mkt', 'Pending'

Status is one of 'Sold', 'Leased', 'Expired', 'Withdrawn', 'Cancelled'

Search Contractual Date is 12/3/2018 to 12/3/2017

Property Type is 'Residential'

State Or Province is 'Missouri'

Price is 180000 to 250000

Latitude, Longitude is within 0.36 mi of 18051183

1 Listing has been discarded.

Selected 13 of 13 results.

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

CMA 1 Line (Landscape)

Property Type: Residential

Transaction Type is 'Sale' Status is one of 'Active', 'Coming Soon', 'Contingent w/Kickout', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Temp. Off Mrkt', 'Pending' Status is one of 'Sold', 'Leased', 'Expired', 'Withdrawn', 'Cancelled' Search Contractual Date is 12/3/2018 to 12/3/2017 Property Type is 'Residential' State Or Province is 'Missouri' Price is 180000 to 250000 Latitude, Longitude is within 0.36 mi of 18051183 1 Listing has been discarded.

Residential

Active Properties

| Listing # | Address           | Area      | Community        | Bd | Bth     | SqFt  | Liv Ar | Lot Sz | Age | Date     | \$/SqFt  | CDOM | Orig Price | List Price |
|-----------|-------------------|-----------|------------------|----|---------|-------|--------|--------|-----|----------|----------|------|------------|------------|
| 18051183  | 252 Village Creek | Marquette | Westglen Village | 3  | 3 (2 1) | 1,196 | 1,913  | 0.174  | 44  | 09/13/18 | \$183.95 | 89   | \$235,000  | \$219,999  |

Active Totals

|                 |   |           |       |       |       |  |  |  |  |      |           |          |           |           |           |
|-----------------|---|-----------|-------|-------|-------|--|--|--|--|------|-----------|----------|-----------|-----------|-----------|
| Listing Count : | 1 | Averages: | 1,196 | 1,913 | 0.174 |  |  |  |  |      |           | \$183.95 | 89        | \$235,000 | \$219,999 |
|                 |   | Price :   |       |       |       |  |  |  |  | High | \$219,999 | Low      | \$219,999 | Median    | \$219,999 |

Sold Properties

| Listing # | Address                 | Area      | Community        | Bd | Bth       | SqFt  | Liv Ar | Lot Sz | Age | Date     | \$/SqFt  | CDOM | Orig Price | List Price | Sold Price | SP%LP  |
|-----------|-------------------------|-----------|------------------|----|-----------|-------|--------|--------|-----|----------|----------|------|------------|------------|------------|--------|
| 17094718  | 818 Reinke Rd           | Marquette | Westglen Village | 4  | 3 2 (2 0) | 1,196 |        | 0.172  | 43  | 01/18/18 | \$165.55 | 6    | \$199,900  | \$199,900  | \$198,000  | 99.05  |
| 18074388  | 254 Cedar Village Ct    | Marquette | Westglen Village | 1  | 3 3 (2 1) | 1,310 | 2,010  | 0.187  | 44  | 10/22/18 | \$167.94 | 2    | \$225,900  | \$225,900  | \$220,000  | 97.39  |
| 18060894  | 270 Village Creek Dr    | Marquette | Westglen Village | 1  | 3 2 (2 0) | 1,196 | 1,496  | 0.219  | 44  | 09/05/18 | \$183.95 | 4    | \$220,000  | \$220,000  | \$220,000  | 100.00 |
| 18025954  | 772 Westglen Village Dr | Marquette | Westglen Village |    | 3 2 (2 0) | 1,196 | 1,496  | 0.200  | 44  | 05/07/18 | \$183.95 | 4    | \$209,900  | \$209,900  | \$220,000  | 104.81 |
| 18065202  | 326 Village Creek Dr    | Marquette | Westglen Village |    | 3 2 (2 0) | 1,173 |        | 0.196  | 44  | 10/30/18 | \$191.82 | 29   | \$225,000  | \$225,000  | \$225,000  | 100.00 |
| 18042283  | 334 New Ballwin Rd      | Marquette | Westglen Woods   | 5  | 3 2 (2 0) | 1,369 | 1,756  | 0.180  | 44  | 07/12/18 | \$164.68 | 3    | \$223,000  | \$223,000  | \$225,450  | 101.10 |
| 18047886  | 280 Aspen Village       | Marquette | Westglen Village | 2  | 5 3 (2 1) | 2,396 | 3,185  | 0.187  | 42  | 08/03/18 | \$95.16  | 22   | \$249,900  | \$235,000  | \$228,000  | 91.24  |
| 18022054  | 294 Village Creek       | Marquette | Westglen Village | 1  | 3 3 (2 1) | 1,066 | 1,920  | 0.164  | 44  | 06/01/18 | \$214.82 | 9    | \$231,000  | \$231,000  | \$229,000  | 99.13  |
| 18063118  | 818 Forest Village      | Marquette | Westglen Village | 2  | 3 2 (2 0) | 2,065 | 2,065  | 0.190  | 42  | 09/13/18 | \$113.75 | 3    | \$234,900  | \$234,900  | \$234,900  | 100.00 |
| 18009221  | 344 Village Creek Dr    | Marquette | Westglen Village |    | 3 3 (2 1) | 1,171 | 1,488  | 0.217  | 44  | 03/29/18 | \$200.68 | 9    | \$231,900  | \$231,900  | \$235,000  | 101.34 |
| 17092011  | 782 Westglen Village Dr | Marquette | Westglen Village | 1  | 3 2 (2 0) | 1,595 | 1,595  | 0.175  | 44  | 01/08/18 | \$147.34 | 4    | \$235,000  | \$235,000  | \$235,000  | 100.00 |
| 18013825  | 830 Reinke              | Marquette | Westglen Village | 4  | 3 2 (2 0) | 1,196 |        | 0.172  | 41  | 06/28/18 | \$199.00 | 40   | \$239,900  | \$234,900  | \$238,000  | 99.21  |

Sold Totals

|                 |    |           |       |       |       |  |  |  |  |      |           |     |           |           |           |       |
|-----------------|----|-----------|-------|-------|-------|--|--|--|--|------|-----------|-----|-----------|-----------|-----------|-------|
| Listing Count : | 12 | Averages: | 1,411 | 1,890 | 0.188 |  |  |  |  |      | \$169.05  | 11  | \$227,192 | \$225,533 | \$225,696 | 99.44 |
|                 |    | Price :   |       |       |       |  |  |  |  | High | \$238,000 | Low | \$198,000 | Median    | \$226,725 |       |

Grand Totals

|         |    |           |          |          |       |    |     |           |     |           |     |           |
|---------|----|-----------|----------|----------|-------|----|-----|-----------|-----|-----------|-----|-----------|
| Count : | 13 | Averages: | \$/SqFt: | \$170.20 | CDOM: | 17 | OP: | \$227,792 | LP: | \$225,108 | SP: | \$225,696 |
|---------|----|-----------|----------|----------|-------|----|-----|-----------|-----|-----------|-----|-----------|

# Area Market Survey

Listings as of 12/03/2018 at 9:26 AM

Page 1 of 1

## Marquette

### Active

| <u>Price Range</u>        |           | <u>Quantity</u> | <u>Average DOM</u> |
|---------------------------|-----------|-----------------|--------------------|
| \$200,000 thru \$249,999  |           | 1               | 89                 |
|                           |           | 1               | 89                 |
| Summary Price Information |           |                 |                    |
| Minimum                   | \$219,999 | Maximum         | \$219,999          |
| Average                   | \$219,999 | Median          | \$219,999          |

### Sold

| <u>Price Range</u>        |           | <u>Quantity</u> | <u>Average DOM</u> |
|---------------------------|-----------|-----------------|--------------------|
| \$180,000 thru \$199,999  |           | 1               | 6                  |
| \$200,000 thru \$249,999  |           | 11              | 12                 |
|                           |           | 12              | 11                 |
| Summary Price Information |           |                 |                    |
| Minimum                   | \$198,000 | Maximum         | \$238,000          |
| Average                   | \$225,696 | Median          | \$226,725          |

## Summary

### Active

| <u>Price Range</u>        |           | <u>Quantity</u> | <u>Average DOM</u> |
|---------------------------|-----------|-----------------|--------------------|
| \$200,000 thru \$249,999  |           | 1               | 89                 |
|                           |           | 1               | 89                 |
| Summary Price Information |           |                 |                    |
| Minimum                   | \$219,999 | Maximum         | \$219,999          |
| Average                   | \$219,999 | Median          | \$219,999          |

### Sold

| <u>Price Range</u>        |           | <u>Quantity</u> | <u>Average DOM</u> |
|---------------------------|-----------|-----------------|--------------------|
| \$180,000 thru \$199,999  |           | 1               | 6                  |
| \$200,000 thru \$249,999  |           | 11              | 12                 |
|                           |           | 12              | 11                 |
| Summary Price Information |           |                 |                    |
| Minimum                   | \$198,000 | Maximum         | \$238,000          |
| Average                   | \$225,696 | Median          | \$226,725          |

Presented By: Mike Nettek Meyer Phone: 636-614-5132

Featured properties may not be listed by the office/agent presenting the brochure.

All information herein has not been verified and is not guaranteed.

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● FOR SALE

# 252 Village Creek Dr, Ballwin, MO 63021

List price: \$219,999

3 Beds · 3 Baths · 1,292 Sq Ft



EDIT LISTING



ADD VIDEO



MORE ▾

## Latest Activity

Your listing performance is average

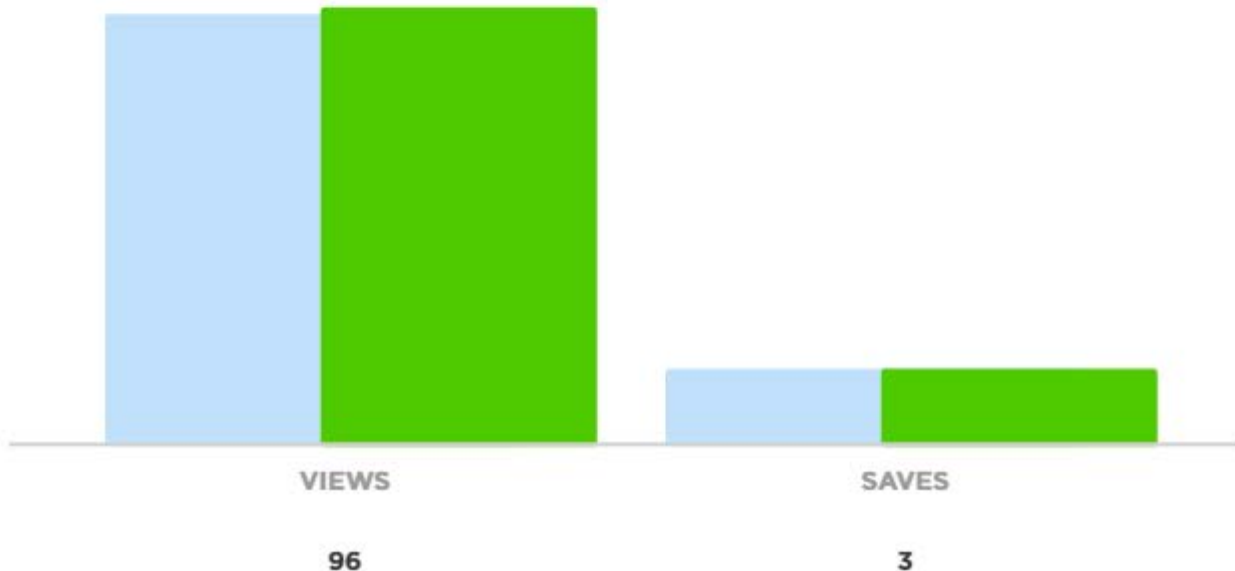
Last two days of activity



Similar listings



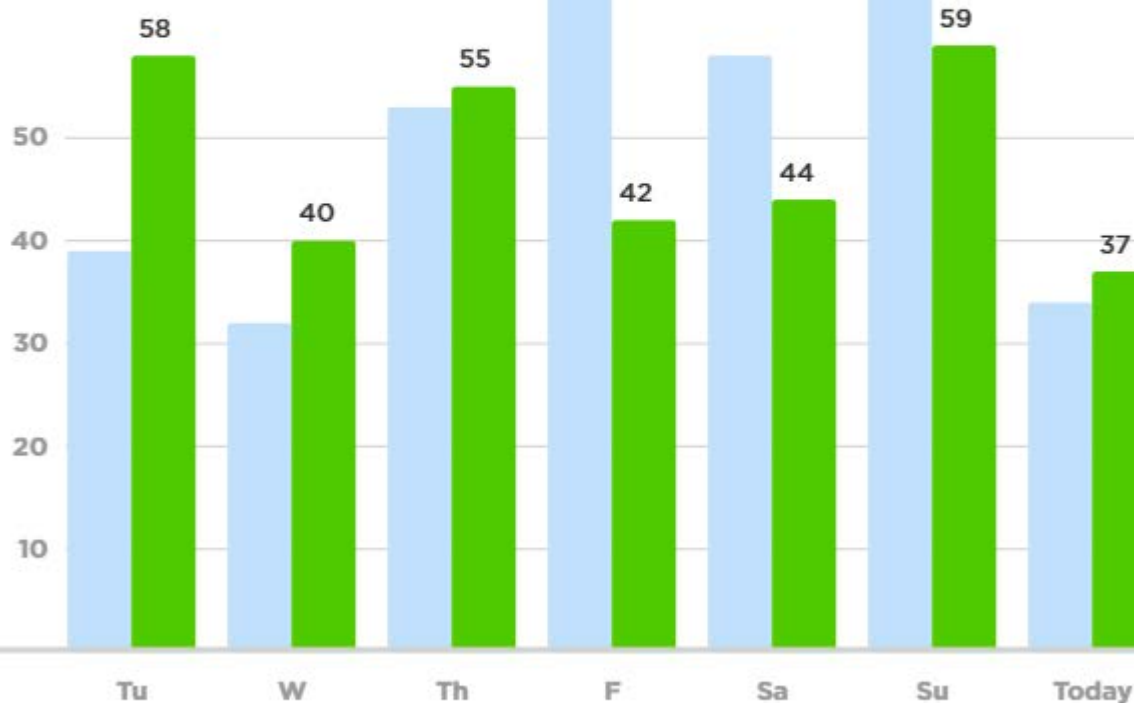
Your listing



**This Week**

Last 30 Days

Similar listings      Your listing





# Listing Activity Report

252 Village Creek, Ballwin, MO 63021

The Nett Group Real Estate Advisors

Keller Williams Realty Chesterfield

(314) 761-4057

michael@thenettgroup.com

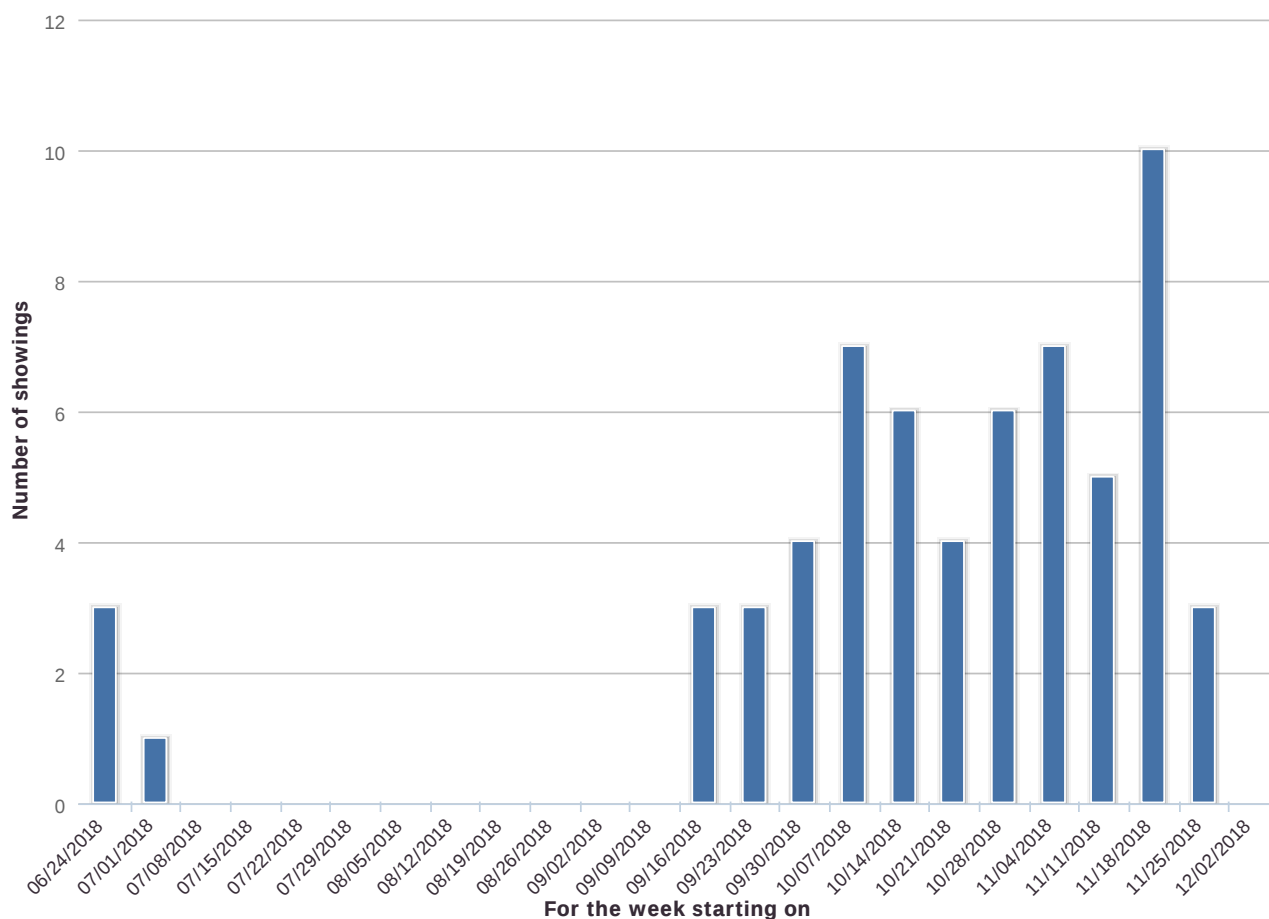
Snapshot for Jun 27, 2018 - Dec 02, 2018



Listing ID: 18051183  
Address: 252 Village Creek, Ballwin, MO 63021  
Price: \$219,999  
Status: ACTIVE

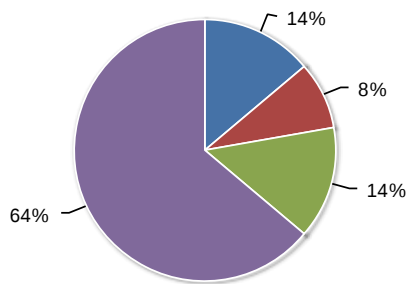
Total number of appointments: 62  
Appointments in the last 30 days: 26  
Appointments in the last 7 days: 2  
Total number of agent previews: 2  
Total number of agent inquiries: 0

## Appointments Per Week



## Feedback at a Glance

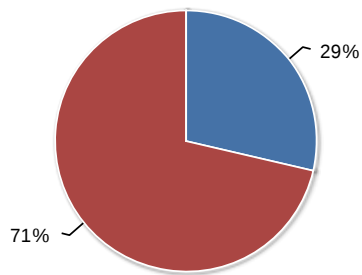
### Is your client interested in this listing?



Very (5)  
Somewhat (3)  
Maybe (5)  
Not interested (23)

\* 36 responses

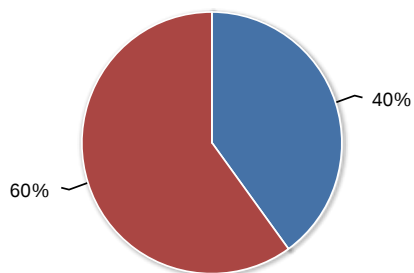
### Please rate your overall experience at this showing.



Excellent (8)  
Good (20)  
Fair (0)  
Poor (0)

\* 28 responses

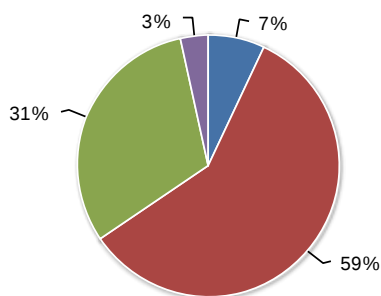
### Your (and your client's) opinion of the price:



Just right (10)  
Too high (15)  
Too low (0)

\* 25 responses

### Please rate this listing (5=Best; 1=Worst):



5(Best) (2)  
4 (17)  
3 (9)  
2 (1)  
1(Worst) (0)

\* 29 responses

## Feedback Responses

| Activity Details                                                                                                                                                                            | Received                                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Showing<br>11/29/2018 3:30 PM - 4:20 PM                                                                                                                                                     | 11/29/2018 10:24 PM                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Too high</p> <p>3</p> <p>House seems priced too high since it needs siding and systems are older</p> |
| Showing<br>11/25/2018 10:00 AM - 11:00 AM                                                                                                                                                   | 11/26/2018 11:48 AM                                                                                                           |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                                                                                                                               |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Like the location and the open floor plan. The updates lacked a polished finish - painting, lines in the ceilings from where walls were removed, and the waves in the flooring (especially in the master bedroom). There was also a stronger pet (dog) odor in the main living area of the basement.</p> |
| <p>Showing</p> <p>11/24/2018 3:00 PM - 5:00 PM</p>                                                                                                                                                                                                      | <p>11/24/2018 06:52 PM</p>                                                                                                                                                                                                                                                                                                                                             |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>We can to the house but my client did not want the down hill driveway. She they didn't want to come in because they knew that feature was a problem for them. Sorry, I'm sure it's a nice house otherwise.</p>                                                                                                                                                      |
| <p>Showing</p> <p>11/24/2018 11:00 AM - 12:00 PM</p>                                                                                                                                                                                                    | <p>11/25/2018 02:57 PM</p>                                                                                                                                                                                                                                                                                                                                             |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>not what they are looking for</p>                                                                                                                                                                                                                                                                                                             |
| <p>Showing</p> <p>11/20/2018 6:00 PM - 7:00 PM</p>                                                                                                                                                                                                      | <p>11/20/2018 08:32 PM</p>                                                                                                                                                                                                                                                                                                                                             |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Too small for my clients family</p>                                                                                                                                                                                                                                                                      |
| <p>Showing</p> <p>11/18/2018 4:00 PM - 6:00 PM</p>                                                                                                                                                                                                      | <p>11/20/2018 12:14 PM</p>                                                                                                                                                                                                                                                                                                                                             |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Maybe</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>They liked the house overall. Thought it needed some updating like new carpet in the lower lever. They are just starting their search and still deciding if they want to be in the ballwin area or live closer to the city where they work.</p>                                                                   |
| <p>Showing</p> <p>11/18/2018 11:30 AM - 11:45 AM</p>                                                                                                                                                                                                    | <p>11/21/2018 09:07 AM</p>                                                                                                                                                                                                                                                                                                                                             |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Nice house but clients felt they would need to update the kitchen and make other updates and decided to keep looking.</p>                                                                                                                                                                                |
| <p>Showing</p> <p>11/18/2018 10:30 AM - 11:15 AM</p>                                                                                                                                                                                                    | <p>11/19/2018 09:01 AM</p>                                                                                                                                                                                                                                                                                                                                             |

| Activity Details                                                                                                                                                                                                                                        |  | Received                                                                                                                                                                                                                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>4</p> <p>She looked at it again but can't make the space work for her family. Nicely updated house though.</p>                                                                                                          |
| <p>Showing</p> <p>11/18/2018 10:15 AM - 10:30 AM</p>                                                                                                                                                                                                    |  | <p>11/18/2018 04:21 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                             |  | <p>Very</p> <p>Too high</p> <p>5(Best)</p> <p>We will be returning for a second showing.</p>                                                                                                                                                                 |
| <p>Showing</p> <p>11/17/2018 2:00 PM - 2:30 PM</p>                                                                                                                                                                                                      |  | <p>11/17/2018 04:55 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Did not like that the driveway retains water<br/>Garage did not work for them</p>                                                                                                              |
| <p>Showing</p> <p>11/12/2018 8:15 PM - 8:45 PM</p>                                                                                                                                                                                                      |  | <p>11/18/2018 09:24 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Maybe</p> <p>Good</p> <p>Too high</p> <p>4</p>                                                                                                                                                                                                            |
| <p>Showing</p> <p>11/12/2018 3:05 PM - 3:50 PM</p>                                                                                                                                                                                                      |  | <p>11/12/2018 06:23 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Excellent</p> <p>Just right</p> <p>4</p> <p>Just too small for this Buyer, cute top to bottom<br/>thank to the Seller for being so accommodating<br/>with our quick showing today, I will keep it in<br/>mind for other Buyers,</p> |
| <p>Showing</p> <p>11/10/2018 11:00 AM - 11:30 AM</p>                                                                                                                                                                                                    |  | <p>11/10/2018 02:03 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p>                                                                                                                                                                                                   |
| <p>Showing</p> <p>11/09/2018 3:10 PM - 3:25 PM</p>                                                                                                                                                                                                      |  | <p>11/09/2018 03:43 PM</p>                                                                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Somewhat</p> <p>Good</p> <p>Just right</p> <p>4</p> <p>My clients like the open floor plan, The finished<br/>lower level and patio area she is considering<br/>writing an offer once she gets preapproved but<br/>hasn't decided 100%</p>                 |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                  |
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| Showing<br>11/09/2018 3:00 PM - 3:45 PM                                                                                                                                                                                                                 | 11/09/2018 06:01 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Somewhat</p> <p>Good</p> <p>Just right</p> <p>4</p> <p>Get a storage pod. Clients couldn't see the actual size of the storage room because it was full. I think it would've been #1 or 2 if they could've seen the amount of room in the basement.</p> |
| Showing<br>11/09/2018 10:30 AM - 11:30 AM                                                                                                                                                                                                               | 11/12/2018 04:08 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p></p> <p></p> <p></p> <p></p> <p>unremarkable</p>                                                                                                                                                                                                       |
| Showing<br>11/08/2018 1:00 PM - 2:00 PM                                                                                                                                                                                                                 | 11/08/2018 02:17 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Very</p> <p>Excellent</p> <p>Just right</p> <p>5(Best)</p> <p></p>                                                                                                                                                                                     |
| Showing<br>11/05/2018 4:00 PM - 5:00 PM                                                                                                                                                                                                                 | 11/07/2018 06:22 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>Great home but too small for my clients needs.</p>                                                                                                                                          |
| Showing<br>11/03/2018 11:00 AM - 11:30 AM                                                                                                                                                                                                               | 11/03/2018 12:44 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Somewhat</p> <p>Excellent</p> <p>Just right</p> <p>4</p> <p>Loved the country style and walkout with fenced yard. Like community pool and near park and</p>                                                                                            |
| Showing<br>10/31/2018 3:15 PM - 4:15 PM                                                                                                                                                                                                                 | 10/31/2018 05:08 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Excellent</p> <p>Just right</p> <p></p> <p>Very nice house but too small for my clients. They have decided on another home.</p>                                                                                                  |
| Showing<br>10/31/2018 3:15 PM - 4:15 PM                                                                                                                                                                                                                 | 10/31/2018 05:09 PM                                                                                                                                                                                                                                       |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p></p> <p></p> <p></p> <p></p>                                                                                                                                                                                                     |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                                                                             |
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| Showing<br>10/31/2018 11:30 AM - 12:30 PM                                                                                                                                                                                                               | 11/01/2018 05:52 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Maybe</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>This was the first time out and they want to look at more homes before they make any decisions.</p>                                                                                                                                                             |
| Agent Preview<br>10/29/2018 3:00 PM - 3:30 PM                                                                                                                                                                                                           | 10/30/2018 05:53 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Excellent</p> <p>Just right</p> <p>4</p> <p>It's a very nice home. The flooring on the main level is really nice. The bedrooms feel a little small as well as the basement finished area.</p>                                                                                               |
| Showing<br>10/28/2018 2:15 PM - 3:15 PM                                                                                                                                                                                                                 | 10/28/2018 05:17 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Just right</p> <p>3</p> <p>Buyer thought the floor plan was too open, thanks for letting us show</p>                                                                                                                                                                            |
| 2nd Showing<br>10/27/2018 3:00 PM - 4:00 PM                                                                                                                                                                                                             | 11/02/2018 04:08 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>very nice home. I'm not sure the garage situation will work for my clients. they are still investigating their options</p>                                                                                                                                                                                        |
| Showing<br>10/27/2018 11:15 AM - 12:15 PM                                                                                                                                                                                                               | 10/30/2018 08:52 AM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Very</p> <p>they are talking to the city of Ballwin for more info on their future plans and city ordinances.</p>                                                                                                                                                                                                  |
| Agent Preview<br>10/24/2018 2:45 PM - 3:00 PM                                                                                                                                                                                                           | 10/24/2018 03:03 PM                                                                                                                                                                                                                                                                                                  |
| <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                                                                      | <p>Excellent</p> <p>Just right</p> <p>Beautiful home. Love the floors and the backyard! Nice newer windows too. The only thing I feel could possible help would be to freshen up the paint in the main living areas to a more neutral color. Definitely has the wow factor when you walk through the front door!</p> |
| Showing<br>10/22/2018 12:30 PM - 1:00 PM                                                                                                                                                                                                                | 10/22/2018 01:48 PM                                                                                                                                                                                                                                                                                                  |

| Activity Details                                                                                                                                                                                                                                        |  | Received                                                                                                                                                                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>4</p> <p>Thanks for letting me show the property. My client loved the flooring and the open concept, but thought the bedrooms are too small to work for her.</p> |
| <p>Showing</p> <p>10/20/2018 11:30 AM - 12:30 PM</p>                                                                                                                                                                                                    |  | 10/20/2018 01:29 PM                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Maybe</p>                                                                                                                                                                                          |
| <p>Showing</p> <p>10/20/2018 10:00 AM - 11:00 AM</p>                                                                                                                                                                                                    |  | 10/20/2018 01:00 PM                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>2</p>                                                                                                                                            |
| <p>Showing</p> <p>10/20/2018 9:45 AM - 10:45 AM</p>                                                                                                                                                                                                     |  | 10/22/2018 09:14 AM                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p>                                                                                                                                                                                 |
| <p>Showing</p> <p>10/13/2018 12:00 PM - 1:00 PM</p>                                                                                                                                                                                                     |  | 10/13/2018 03:46 PM                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                       |  | <p>Not interested</p> <p>Excellent</p> <p>4</p> <p>Great house but floor plan was not for my buyer.</p>                                                                                               |
| <p>Showing</p> <p>10/12/2018 3:30 PM - 3:45 PM</p>                                                                                                                                                                                                      |  | 10/12/2018 06:46 PM                                                                                                                                                                                   |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Very</p> <p>Excellent</p> <p>Just right</p> <p>4</p>                                                                                                                                               |
| <p>Showing</p> <p>10/12/2018 3:30 PM - 4:00 PM</p>                                                                                                                                                                                                      |  | 10/12/2018 04:48 PM                                                                                                                                                                                   |
| COMMENTS/RECOMMENDATIONS:                                                                                                                                                                                                                               |  | First time out with this buyer. Thank you                                                                                                                                                             |
| <p>Showing</p> <p>10/08/2018 7:30 PM - 8:30 PM</p>                                                                                                                                                                                                      |  | 10/08/2018 09:28 PM                                                                                                                                                                                   |

| Activity Details                                                                                                                                                                                                                                        |  | Received                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>They like the updates and open floorplan, but had a few concerns about the asbestos and electric panel and we couldn't get basement door unlocked. I had seen asbestos on the mls sheet but not on the Sellers Disclosure so thought maybe it was a typo on mls. You may want to update SD. They are going to drive by the home in the daylight before they finalize any decisions.</p> |
| Showing<br>10/05/2018 5:45 PM - 7:00 PM                                                                                                                                                                                                                 |  | 10/10/2018 12:10 PM                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>4</p> <p>Buyer liked a lot about the house. After thinking it over, he's decided he needs main floor laundry</p>                                                                                                                                                                                                                                      |
| Showing<br>10/05/2018 11:00 AM - 12:00 PM                                                                                                                                                                                                               |  | 10/05/2018 03:11 PM                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>3</p> <p>THE HOME SHOWED VERY WELL. THEY DIDN'T LIKE THE TOTALLY OPEN FLOOR PLAN. I THOUGHT IT WAS GREAT. THANK YOU FOR LETTING ME SHOW.</p>                                                                                                                                                                                                                      |
| Showing<br>10/03/2018 6:50 PM - 7:20 PM                                                                                                                                                                                                                 |  | 10/03/2018 11:12 PM                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Very</p> <p>Good</p> <p>4</p> <p>My buyers loved the yard/lot. Inside is nice also. They have this in the top 3.</p>                                                                                                                                                                                                                                                                    |
| Showing<br>10/03/2018 10:15 AM - 11:15 AM                                                                                                                                                                                                               |  | 10/03/2018 12:38 PM                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>Clients like the overall flow and the floors but determined there is just too much work for them to make it functional. Thank you!</p>                                                                                                                                                                                       |
| Showing<br>09/25/2018 5:00 PM - 5:45 PM                                                                                                                                                                                                                 |  | 10/01/2018 09:14 PM                                                                                                                                                                                                                                                                                                                                                                        |
| COMMENTS/RECOMMENDATIONS:                                                                                                                                                                                                                               |  | There just wasn't enough space for this family. Thank you!                                                                                                                                                                                                                                                                                                                                 |
| Showing<br>09/18/2018 3:00 PM - 3:30 PM                                                                                                                                                                                                                 |  | 09/18/2018 04:17 PM                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                                                                                                                                      |  | <p>Maybe</p> <p>Nice house. Thinking it over</p>                                                                                                                                                                                                                                                                                                                                           |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Showing<br>09/18/2018 2:30 PM - 3:30 PM                                                                                                                                                                                                                 | 09/19/2018 06:44 PM                                                                                                                                                                                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Didn't like the Basement &amp; it was poorly updated &amp; the half bath too. The seller did fantastic updates in the kitchen!! Wow!! Thanks for letting us in!</p>                                                                                                                             |
| Showing<br>09/17/2018 6:15 PM - 7:15 PM                                                                                                                                                                                                                 | 09/17/2018 07:42 PM                                                                                                                                                                                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Clients are wanting to look in a different area.</p>                                                                                                                                                                                                                                            |
| Showing<br>07/01/2018 12:45 PM - 1:00 PM                                                                                                                                                                                                                | 07/01/2018 02:20 PM                                                                                                                                                                                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Thanks so much to the sellers for allowing us to get in on such short notice! This house has so much to offer-tons of charm and some great features! My buyers have 3 kids and they just wouldn't have enough bedroom space. Otherwise, they really loved the decor, thoughtful updates and detail throughout. I'm sure it will go quickly. Good luck!</p> |
| Showing<br>06/30/2018 9:00 AM - 10:00 AM                                                                                                                                                                                                                | 07/02/2018 01:16 PM                                                                                                                                                                                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>The home was just a little too small for this Buyer.</p>                                                                                                                                                                                                                                                                                                   |

#### Listing Activity Details

| Activity Type                                                                                       | Activity Date                  | Comments |
|-----------------------------------------------------------------------------------------------------|--------------------------------|----------|
|  Declined Showing | 12/02/2018 12:15 PM - 1:45 PM  |          |
|  Past Showing     | 11/29/2018 3:30 PM - 4:20 PM   |          |
|  Past Showing     | 11/27/2018 4:30 PM - 5:30 PM   |          |
|  Past Showing     | 11/25/2018 10:00 AM - 11:00 AM |          |
|  Past Showing     | 11/24/2018 3:00 PM - 5:00 PM   |          |
|  Past Showing     | 11/24/2018 11:00 AM - 12:00 PM |          |
|  Canceled Showing | 11/23/2018 2:15 PM - 3:15 PM   |          |

| Activity Type                                                                                               | Activity Date                  | Comments |
|-------------------------------------------------------------------------------------------------------------|--------------------------------|----------|
|  Canceled Showing           | 11/23/2018 2:00 PM - 3:00 PM   |          |
|  Canceled Showing           | 11/23/2018 1:30 PM - 2:30 PM   |          |
|  Past Showing               | 11/23/2018 1:15 PM - 2:45 PM   |          |
|  Canceled Showing           | 11/23/2018 12:30 PM - 1:30 PM  |          |
|  Canceled Showing           | 11/23/2018 12:00 PM - 1:00 PM  |          |
|  Canceled Showing           | 11/23/2018 11:45 AM - 12:45 PM |          |
|  Canceled Showing           | 11/23/2018 11:30 AM - 12:30 PM |          |
|  Past Showing               | 11/23/2018 11:00 AM - 12:00 PM |          |
|  Declined 2nd Showing       | 11/22/2018 11:15 AM - 11:30 AM |          |
|  Past Showing               | 11/20/2018 6:00 PM - 7:00 PM   |          |
|  Past 2nd Showing           | 11/18/2018 6:30 PM - 7:00 PM   |          |
|  Past Showing               | 11/18/2018 4:00 PM - 6:00 PM   |          |
|  Past Showing               | 11/18/2018 11:30 AM - 11:45 AM |          |
|  Past Showing              | 11/18/2018 10:30 AM - 11:15 AM |          |
|  Past Showing             | 11/18/2018 10:15 AM - 10:30 AM |          |
|  Past Showing             | 11/17/2018 2:00 PM - 2:30 PM   |          |
|  Past Showing             | 11/16/2018 10:45 AM - 11:45 AM |          |
|  Past Showing             | 11/14/2018 1:30 PM - 2:30 PM   |          |
|  Past Showing             | 11/12/2018 8:15 PM - 8:45 PM   |          |
|  Past Showing Unconfirmed | 11/12/2018 3:05 PM - 3:50 PM   |          |
|  Past Showing             | 11/10/2018 11:00 AM - 11:30 AM |          |
|  Past Showing             | 11/09/2018 3:10 PM - 3:25 PM   |          |
|  Past Showing             | 11/09/2018 3:00 PM - 3:45 PM   |          |
|  Past Showing             | 11/09/2018 10:30 AM - 11:30 AM |          |
|  Past Showing             | 11/08/2018 1:00 PM - 2:00 PM   |          |
|  Past Showing             | 11/05/2018 4:00 PM - 5:00 PM   |          |
|  Past Showing             | 11/04/2018 4:30 PM - 4:45 PM   |          |
|  Past Showing             | 11/03/2018 11:00 AM - 11:30 AM |          |

| Activity Type                                                                                               | Activity Date                  | Comments |
|-------------------------------------------------------------------------------------------------------------|--------------------------------|----------|
|  Price Change Notification  | 11/02/2018 8:57 AM             |          |
|  Price Change               | 11/01/2018 1:57 PM             |          |
|  Declined Showing           | 11/01/2018 12:00 PM - 1:00 PM  |          |
|  Past Showing               | 10/31/2018 3:15 PM - 4:15 PM   |          |
|  Past Showing               | 10/31/2018 3:15 PM - 4:15 PM   |          |
|  Past Showing               | 10/31/2018 11:30 AM - 12:30 PM |          |
|  Past Agent Preview         | 10/29/2018 3:00 PM - 3:30 PM   |          |
|  Past Showing               | 10/28/2018 2:15 PM - 3:15 PM   |          |
|  Past 2nd Showing           | 10/27/2018 3:00 PM - 4:00 PM   |          |
|  Past Showing               | 10/27/2018 11:15 AM - 12:15 PM |          |
|  Past Agent Preview         | 10/24/2018 2:45 PM - 3:00 PM   |          |
|  Past Showing               | 10/22/2018 12:30 PM - 1:00 PM  |          |
|  Past Showing               | 10/20/2018 11:30 AM - 12:30 PM |          |
|  Past Showing              | 10/20/2018 10:00 AM - 11:00 AM |          |
|  Past Showing             | 10/20/2018 9:45 AM - 10:45 AM  |          |
|  Past Showing Unconfirmed | 10/19/2018 10:30 AM - 10:45 AM |          |
|  Declined Showing         | 10/19/2018 9:30 AM - 9:45 AM   |          |
|  Past Showing             | 10/18/2018 4:00 PM - 4:30 PM   |          |
|  Canceled 2nd Showing     | 10/16/2018 5:30 PM - 5:45 PM   |          |
|  Past Showing             | 10/16/2018 5:00 PM - 5:15 PM   |          |
|  Canceled Showing         | 10/14/2018 4:30 PM - 5:30 PM   |          |
|  Past Showing             | 10/13/2018 12:00 PM - 1:00 PM  |          |
|  Canceled Showing         | 10/13/2018 9:30 AM - 10:30 AM  |          |
|  Past Showing             | 10/12/2018 3:30 PM - 3:45 PM   |          |
|  Past Showing             | 10/12/2018 3:30 PM - 4:00 PM   |          |
|  Past Showing             | 10/11/2018 4:15 PM - 6:45 PM   |          |
|  Past Showing             | 10/09/2018 5:00 PM - 5:15 PM   |          |
|  Past Showing             | 10/08/2018 7:30 PM - 8:30 PM   |          |

| Activity Type                                                                                              | Activity Date                  | Comments |
|------------------------------------------------------------------------------------------------------------|--------------------------------|----------|
|  Past Showing              | 10/08/2018 5:30 PM - 6:30 PM   |          |
|  Canceled Showing          | 10/07/2018 6:15 PM - 6:45 PM   |          |
|  Past Showing              | 10/05/2018 5:45 PM - 7:00 PM   |          |
|  Past Showing              | 10/05/2018 11:00 AM - 12:00 PM |          |
|  Past Showing              | 10/03/2018 6:50 PM - 7:20 PM   |          |
|  Past Showing              | 10/03/2018 10:15 AM - 11:15 AM |          |
|  Price Change Notification | 10/02/2018 3:17 PM             |          |
|  Price Change              | 10/01/2018 2:39 PM             |          |
|  Past Showing              | 09/25/2018 5:00 PM - 5:45 PM   |          |
|  Past Showing              | 09/25/2018 4:30 PM - 4:45 PM   |          |
|  Past Showing              | 09/24/2018 6:30 PM - 7:30 PM   |          |
|  Declined Showing          | 09/19/2018 7:00 PM - 7:30 PM   |          |
|  Past Showing              | 09/18/2018 3:00 PM - 3:30 PM   |          |
|  Past Showing             | 09/18/2018 2:30 PM - 3:30 PM   |          |
|  Past Showing            | 09/17/2018 6:15 PM - 7:15 PM   |          |
|  Declined Showing        | 09/17/2018 4:30 PM - 5:00 PM   |          |
|  Status Change           | 09/13/2018 8:18 AM             |          |
|  Canceled Showing        | 07/05/2018 12:00 PM - 1:00 PM  |          |
|  Canceled Showing        | 07/05/2018 11:00 AM - 11:30 AM |          |
|  Status Change           | 07/05/2018 8:19 AM             |          |
|  Canceled Showing        | 07/03/2018 6:15 PM - 7:15 PM   |          |
|  Declined Showing        | 07/03/2018 1:00 PM - 1:30 PM   |          |
|  Declined Showing        | 07/02/2018 2:00 PM - 2:20 PM   |          |
|  Past Showing            | 07/01/2018 12:45 PM - 1:00 PM  |          |
|  Declined Showing        | 07/01/2018 12:20 PM - 12:45 PM |          |
|  Canceled Showing        | 06/30/2018 4:30 PM - 5:30 PM   |          |
|  Past Showing            | 06/30/2018 10:00 AM - 11:00 AM |          |
|  Past Showing            | 06/30/2018 9:15 AM - 9:30 AM   |          |

| Activity Type                                                                                     | Activity Date  | Comments |
|---------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|----------|
|  Past Showing     | 06/30/2018 9:00 AM - 10:00 AM                                                                   |          |
|  Declined Showing | 06/28/2018 6:30 PM - 7:30 PM                                                                    |          |
|  Status Change    | 06/27/2018 6:38 PM                                                                              |          |
|  New Listing      | 06/27/2018                                                                                      |          |