

The Nett Group Real Estate Advisors

SELLER REPORT



627 Thorntree | Eureka

TheNettGroup.com • 636.614.5132

LISTING SCORECARD

Days on Market	102
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Client Possibilities	2
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Client Favorites	2
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Zillow Views	27
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Zillow Saves	2
--------------	---

Showings	5
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Good Activity is an average of *3-4 showings weekly*.

Price Adjustments should be considered after two weeks with little to no activity or after 10 showings and no offers.

Cross Property On Market Counters

MLS #	Type	Stat	Stat Date	Address	City	Area	DOM	Price	Client Portals	Client Views	Client Favorites	Client Possibilities	Auto Emails	Prev 14 Day Views	Agent Published	Agent Rejected	Agent Views
18084235	RESI	ACT	10/25/18	627 Thorntree	Eureka	346	102	\$419,900	136	87	2	2	139	5	14	4	484

Cross Property Condensed

627 Thorntree, Eureka 63025-2069



MLS #:	18084235	Status:	A	Stat Dt:	10/25/18	List Pr:	\$419,900
Area:	346	Bd:	4	Sq Ft:	3,931	Sell Pr:	
Muni/Twp:	Eureka			Pr/SqFt:	\$106.82	CDOM:	233
GA/CR:	3/0	Bth:	4 (3 1)			Age:	21
Style/Desc:	2 Story/Other					Acre:	.390
SubD:	Thorntree Estates At The Legends						
Schl District:	Rockwood R-VI						

Search Criteria

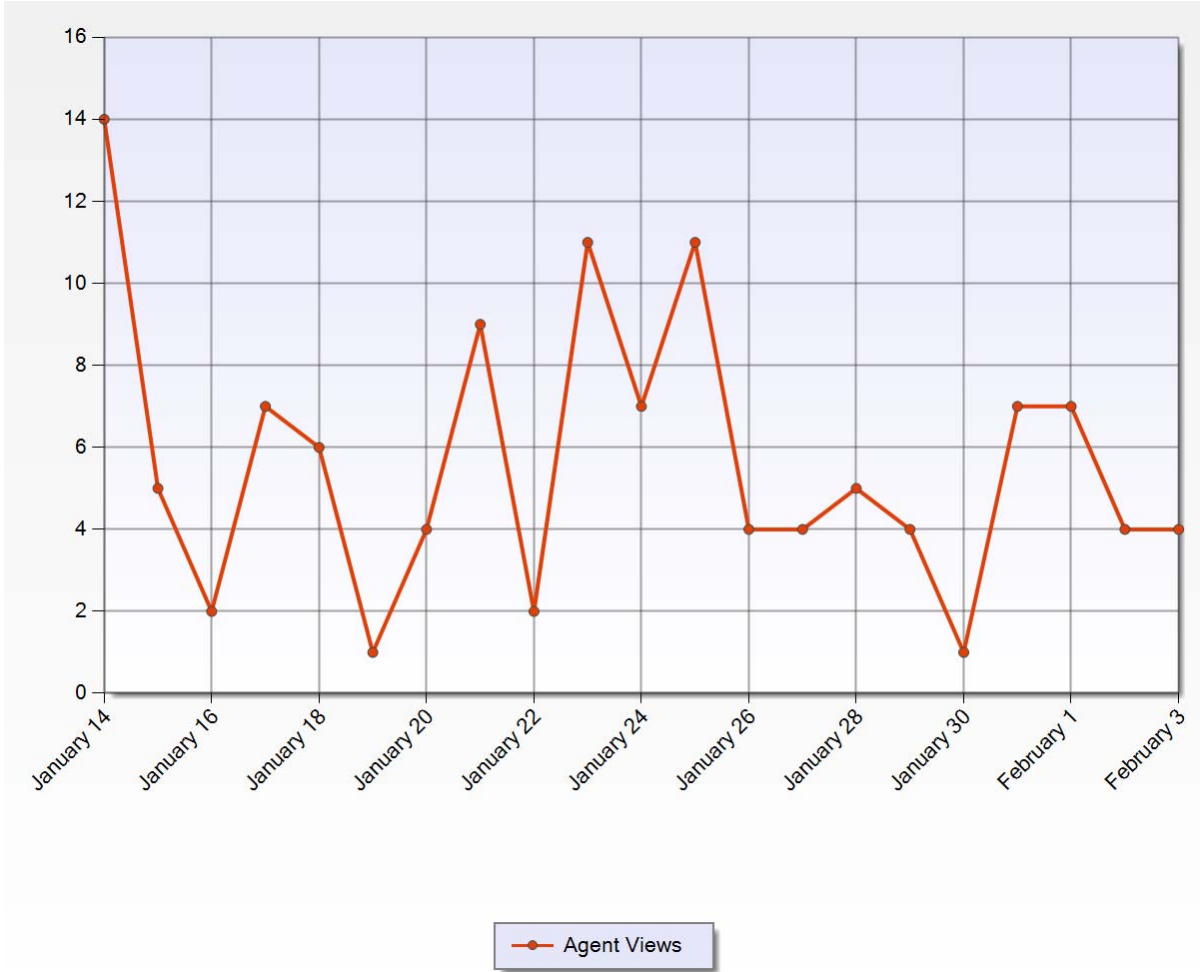
Status is one of 'Active', 'Active Under Contract', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'

Listing Agent ID is 'MBNETTEM'

Listing Co-Agent MLS ID is 'MBNETTEM'

Selected 1 of 33 results.

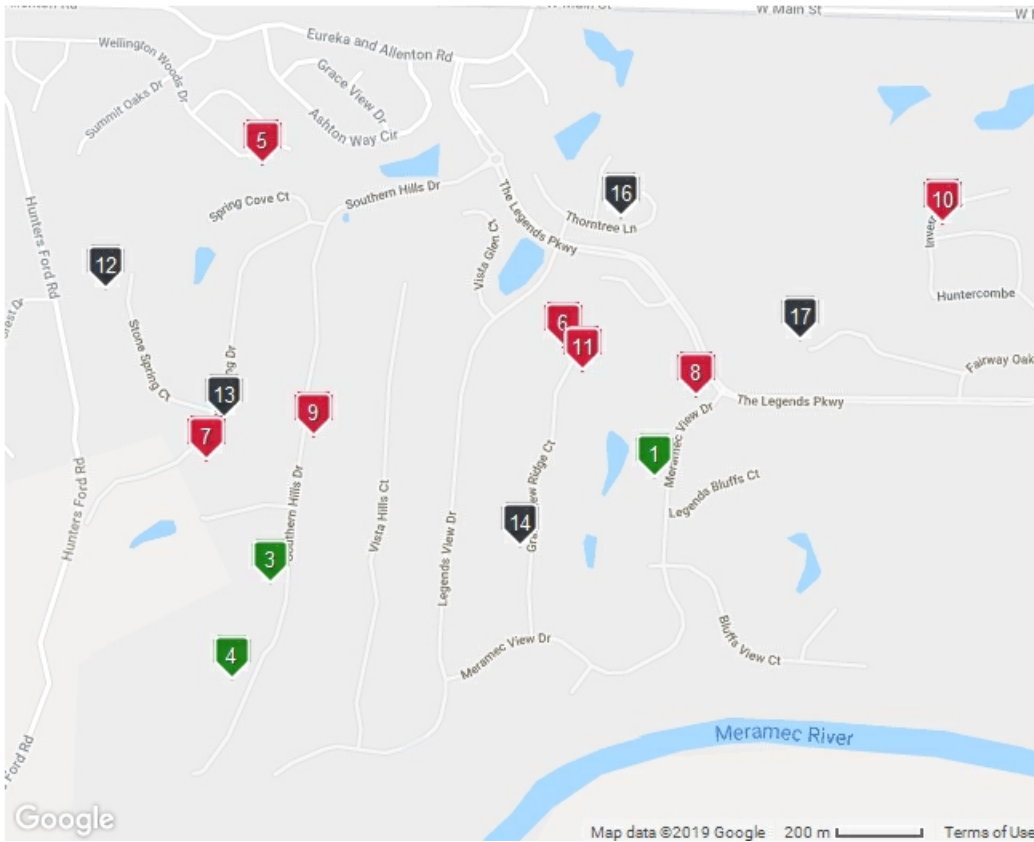
 Historical Views for 627 Thorntree



Residential Single Line

Distance	MLS #	St	Status Date	P Type	Address	Muni/Twp	City	Area	CDOM	Price Bd	Bth	SqFt Abv	Lsz	Age	Off ID
0.4 mi	18091873	A	11/28/2018	RESI	447 Meramec View Dr	Eureka	Eureka	346	68	\$409,000 4	4 (2 2)	3,213	0.2100 19		BHSP02
0.0 mi	18084235	A	10/25/2018	RESI	627 Thorntree	Eureka	Eureka	346	233	\$419,900 4	4 (3 1)	3,931	0.3900 21		KWRC01
0.7 mi	18095610	A	12/20/2018	RESI	729 Southern Hills Dr	Eureka	Eureka	346	46	\$428,000 4	4 (3 1)	3,478	0.5100 16		DHAA01
0.9 mi	18010799	A	02/28/2018	RESI	761 Southern Hills Dr	Eureka	Eureka	346	341	\$435,000 5	4 (3 1)	3,146	0.5200 16		RMXS01
0.5 mi	18013905	S	06/01/2018	RESI	1704 Wellington Woods	Eureka	Eureka	346	33	\$400,000 4	3 (2 1)	3,208	0.2500 8		RMON02
0.2 mi	18010096	S	05/10/2018	RESI	607 Grand View Ridge Ct	Eureka	Eureka	346	35	\$410,000 5	5 (4 1)	3,286	0.3100 18		BHAL02
0.7 mi	17069931	S	08/09/2018	RESI	986 Stone Spring Dr	Eureka	Eureka	346	270	\$419,900 4	4 (3 1)	2,623	0.4000 19		RMON01
0.3 mi	18037454	S	10/12/2018	RESI	407 Meramec View	Eureka	Eureka	346	128	\$428,000 4	4 (3 1)	3,223	0.2200 19		ROTM01
0.6 mi	17070854	S	03/30/2018	RESI	660 Southern Hills Dr	Eureka	Eureka	346	163	\$430,400 4	5 (3 2)	3,524	0.5200 17		MADA01
0.5 mi	17073318	S	03/28/2018	RESI	400 Cerromar	Eureka	Eureka	346	151	\$434,000 4	4 (4 0)	2,613	0.6500 18		DOLN01
0.2 mi	17080259	S	02/08/2018	RESI	614 Grand View Ridge Ct	Eureka	Eureka	346	89	\$435,000 5	4 (4 0)	3,624	0.2630 17		CBG 11
0.8 mi	17057118	X	03/13/2018	RESI	1041 Stone Spring	Eureka	Eureka	346	237	\$415,000 4	4 (3 1)	3,765	0.7900 16		KWSW01
0.6 mi	18081774	W	10/20/2018	RESI	974 Stone Spring Dr	Eureka	Eureka	346	11	\$449,900 4	3 (3 0)	2,792	0.5500 16		KWSW01
0.5 mi	18026621	C	07/31/2018	RESI	715 Grand View Ridge Ct	Eureka	Eureka	346	116	\$415,000 4	4 (3 1)	3,234	0.2500 16		KWRC01
0.0 mi	18066219	C	10/21/2018	RESI	627 Thorntree	Eureka	Eureka	346	131	\$425,000 4	4 (3 1)	3,931	0.3900 21		CBPR01
0.0 mi	18032714	C	08/08/2018	RESI	627 Thorntree Lane	Eureka	Eureka	346	79	\$425,000 4	4 (3 1)	3,031	0.3900 21		SLRE02
0.3 mi	18056983	C	09/26/2018	RESI	577 Fairway Oaks Dr	Eureka	Eureka	346	30	\$449,000 4	4 (3 1)	3,537	0.2600 23		RMON02

Residential Single Line (Map Print)



1	18091873	Active	Residential-2 Story	447 Meramec View Dr	Eureka	3,213	4	4(2 2)	\$409,000	68
2	18084235	Active	Residential-2 Story	627 Thorntree	Eureka	3,931	4	4(3 1)	\$419,900	233
3	18095610	Active	Residential-1.5 Story	729 Southern Hills Dr	Eureka	3,478	4	4(3 1)	\$428,000	46
4	18010799	Active	Residential-2 Story	761 Southern Hills Dr	Eureka	3,146	5	4(3 1)	\$435,000	341
5	18013905	Closed	Residential-1.5 Story	1704 Wellington Woods	Eureka	3,208	4	3(2 1)	\$400,000	33
6	18010096	Closed	Residential-1.5 Story	607 Grand View Ridge Ct	Eureka	3,286	5	5(4 1)	\$410,000	35
7	17069931	Closed	Residential-1 Story	986 Stone Spring Dr	Eureka	2,623	4	4(3 1)	\$419,900	270
8	18037454	Closed	Residential-2 Story	407 Meramec View	Eureka	3,223	4	4(3 1)	\$428,000	128
9	17070854	Closed	Residential-2 Story	660 Southern Hills Dr	Eureka	3,524	4	5(3 2)	\$430,400	163
10	17073318	Closed	Residential-1 Story	400 Cerromar	Eureka	2,613	4	4(4 0)	\$434,000	151
11	17080259	Closed	Residential-Multi-Level	614 Grand View Ridge Ct	Eureka	3,624	5	4(4 0)	\$435,000	89
12	17057118	Expired	Residential-2 Story	1041 Stone Spring	Eureka	3,765	4	4(3 1)	\$415,000	237
13	18081774	Withdrawn	Residential-1 Story	974 Stone Spring Dr	Eureka	2,792	4	3(3 0)	\$449,900	11
14	18026621	Cancelled	Residential-1.5 Story	715 Grand View Ridge Ct	Eureka	3,234	4	4(3 1)	\$415,000	116
15	18066219	Cancelled	Residential-2 Story	627 Thorntree	Eureka	3,931	4	4(3 1)	\$425,000	131
16	18032714	Cancelled	Residential-2 Story	627 Thorntree Lane	Eureka	3,031	4	4(3 1)	\$425,000	79
17	18056983	Cancelled	Residential-1.5 Story	577 Fairway Oaks Dr	Eureka	3,537	4	4(3 1)	\$449,000	30

Search Criteria

Transaction Type is 'Sale'
 Status is one of 'Active', 'Coming Soon', 'Active Under Contract', 'Hold', 'Pending'
 Status is one of 'Closed', 'Expired', 'Withdrawn', 'Cancelled'
 Search Contractual Date is 2/4/2019 to 2/4/2018
 Property Type is 'Residential'
 State Or Province is 'Missouri'
 Price is 400000 to 450000
 Latitude, Longitude is within 0.37 mi of 18084235, is around 38.49, -90.66
 Selected 17 of 17 results.

CMA 1 Line (Landscape)

Property Type: Residential

Transaction Type is 'Sale' Status is one of 'Active', 'Coming Soon', 'Active Under Contract', 'Hold', 'Pending' Status is one of 'Closed', 'Expired', 'Withdrawn', 'Cancelled' Search Contractual Date is 2/4/2019 to 2/4/2018 Property Type is 'Residential' State Or Province is 'Missouri' Price is 400000 to 450000 Latitude, Longitude is within 0.37 mi of 18084235, is around 38.49, -90.66

Residential**Active Properties**

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18091873	447 Meramec View Dr	Eureka	Bluffs One The	4	4 (2 2)	3,213		0.210	19	11/28/18	\$127.30	68	\$409,000	\$409,000
18084235	627 Thorntree	Eureka	Thorntree Estates /	4	4 (3 1)	3,931		0.390	21	10/25/18	\$106.82	233	\$425,000	\$419,900
18095610	729 Southern Hills Dr	Eureka	Southern Hills One	4	4 (3 1)	3,478	3,478	0.510	16	12/20/18	\$123.06	46	\$428,000	\$428,000
18010799	761 Southern Hills Dr	Eureka	Southern Hills / L	5	4 (3 1)	3,146	4,466	0.520	16	09/05/18	\$138.27	341	\$450,000	\$435,000

Active Totals

Listing Count :	4	Averages:	3,442	3,972	0.408							\$123.86	172	\$428,000	\$422,975	
		Price :							High			\$435,000	Low	\$409,000	Median	\$423,950

Cancelled Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18026621	715 Grand View Ridge Ct	Eureka	The Legends	4	4 (3 1)	3,234	3,234	0.250	16	07/31/18	\$128.32	116	\$424,900	\$415,000
18066219	627 Thorntree	Eureka	Thorntree Estates /	4	4 (3 1)	3,931	3,931	0.390	21	10/21/18	\$108.11	131	\$425,000	\$425,000
18032714	627 Thorntree Lane	Eureka	Thorntree Estates /	4	4 (3 1)	3,031	3,931	0.390	21	08/09/18	\$140.22	79	\$425,000	\$425,000
18056983	577 Fairway Oaks Dr	Eureka	Fairway Oaks At Tr	4	4 (3 1)	3,537	5,209	0.260	23	09/26/18	\$126.94	30	\$449,000	\$449,000

Cancelled Totals

Listing Count :	4	Averages:	3,433	4,076	0.323							\$125.90	89	\$430,975	\$428,500	
		Price :							High			\$449,000	Low	\$415,000	Median	\$425,000

Closed Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price	Sold Price	SP%LP
18013905	1704 Wellington Woods	Eureka	Ashton Woods One	4	3 (2 1)	3,208	3,208	0.250	8	06/01/18	\$124.69	33	\$400,000	\$400,000	\$400,000	100.00
18010096	607 Grand View Ridge Ct	Eureka	Grand View Ridge	5	5 (4 1)	3,286	4,586	0.310	18	05/10/18	\$124.77	35	\$420,000	\$420,000	\$410,000	97.62
17069931	986 Stone Spring Dr	Eureka	Southern Hills at Tr	4	4 (3 1)	2,623	4,548	0.400	19	08/09/18	\$160.08	270	\$485,000	\$419,900	\$419,900	86.58
18037454	407 Meramec View	Eureka	Bluffs One The	4	4 (3 1)	3,223	3,223	0.220	19	10/12/18	\$132.80	128	\$449,000	\$429,000	\$428,000	95.32
17070854	660 Southern Hills Dr	Eureka	Southern Hills Lege	4	5 (3 2)	3,524	4,524	0.520	17	03/30/18	\$122.13	163	\$459,900	\$450,000	\$430,400	93.59
17073318	400 Cerromar	Eureka	Knoll at the Legend	4	4 (4 0)	2,613		0.650	18	03/28/18	\$166.09	151	\$465,000	\$465,000	\$434,000	93.33
17080259	614 Grand View Ridge Ct	Eureka	Grand View Ridge	5	4 (4 0)	3,624	6,024	0.263	17	02/08/18	\$120.03	89	\$460,000	\$450,000	\$435,000	94.57

Closed Totals

Listing Count :	7	Averages:	3,157	4,352	0.373						\$135.80	124	\$448,414	\$433,414	\$422,471	94.43
		Price :							High		\$435,000	Low	\$400,000	Median		\$428,000

Expired Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
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Presented By: Mike Nettemeyer Phone: 636-614-5132

Featured properties may not be listed by the office/agent presenting the brochure.

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CMA 1 Line (Landscape)

Property Type: Residential

Residential

Expired Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
17057118	1041 Stone Spring	Eureka	Southern Hills Ph T	4	4 (3 1)	3,765	3,765	0.790	16	03/14/18	\$110.23	237	\$450,000	\$415,000

Expired Totals

Listing Count :	1	Averages:	3,765	3,765	0.790	\$110.23	237	\$450,000	\$415,000		
		Price :			High	\$415,000	Low	\$415,000	Median	\$415,000	

Withdrawn Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18081774	974 Stone Spring Dr	Eureka	Southern Hills Ph T	4	3 (3 0)	2,792		0.550	16	10/21/18	\$161.14	11	\$449,900	\$449,900

Withdrawn Totals

Listing Count :	1	Averages:	2,792		0.550	\$161.14	11	\$449,900	\$449,900		
		Price :			High	\$449,900	Low	\$449,900	Median	\$449,900	

Grand Totals

Count :	17	Averages:	\$/SqFt: \$130.65	CDOM: 127	OP: \$439,688	LP: \$429,688	SP: \$422,471
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Area Market Survey

Listings as of 02/04/2019 at 3:18 AM

Page 1 of 2

Eureka

Active

<u>Price Range</u>		<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999		4	139
		4	139
Summary Price Information			
Minimum	\$409,000	Maximum	\$435,000
Average	\$422,975	Median	\$423,950

Closed

<u>Price Range</u>		<u>Quantity</u>	<u>Average DOM</u>
\$350,000 thru \$399,999		1	33
\$400,000 thru \$449,999		6	139
		7	124
Summary Price Information			
Minimum	\$400,000	Maximum	\$435,000
Average	\$422,471	Median	\$428,000

Expired

<u>Price Range</u>		<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999		1	237
		1	237
Summary Price Information			
Minimum	\$415,000	Maximum	\$415,000
Average	\$415,000	Median	\$415,000

Withdrawn

<u>Price Range</u>		<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999		1	11
		1	11
Summary Price Information			
Minimum	\$449,900	Maximum	\$449,900
Average	\$449,900	Median	\$449,900

Cancelled

<u>Price Range</u>		<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999		4	69
		4	69
Summary Price Information			
Minimum	\$415,000	Maximum	\$449,000
Average	\$428,500	Median	\$425,000

Presented By: Mike Nettemeyer Phone: 636-614-5132

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Area Market Survey

Listings as of 02/04/2019 at 3:18 AM

Page 2 of 2

Summary

Active

<u>Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999	4	139
	4	139

Summary Price Information

Minimum	\$409,000	Maximum	\$435,000
Average	\$422,975	Median	\$423,950

Closed

<u>Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>
\$350,000 thru \$399,999	1	33
\$400,000 thru \$449,999	6	139
	7	124

Summary Price Information

Minimum	\$400,000	Maximum	\$435,000
Average	\$422,471	Median	\$428,000

Expired

<u>Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999	1	237
	1	237

Summary Price Information

Minimum	\$415,000	Maximum	\$415,000
Average	\$415,000	Median	\$415,000

Withdrawn

<u>Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999	1	11
	1	11

Summary Price Information

Minimum	\$449,900	Maximum	\$449,900
Average	\$449,900	Median	\$449,900

Cancelled

<u>Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>
\$400,000 thru \$449,999	4	69
	4	69

Summary Price Information

Minimum	\$415,000	Maximum	\$449,000
Average	\$428,500	Median	\$425,000

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● FOR SALE

627 Thorntree Ln,
Eureka, MO 63025

List price: \$419,900

4 Beds · 4 Baths · 3,931 Sq Ft



EDIT LISTING



ADD VIDEO



MORE ▾

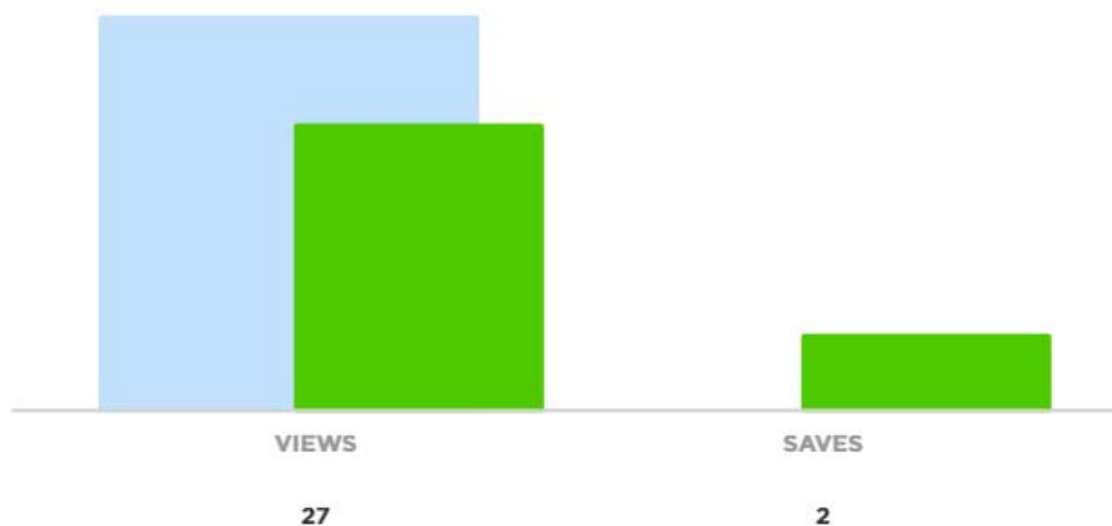
Latest Activity

Your listing performance is average

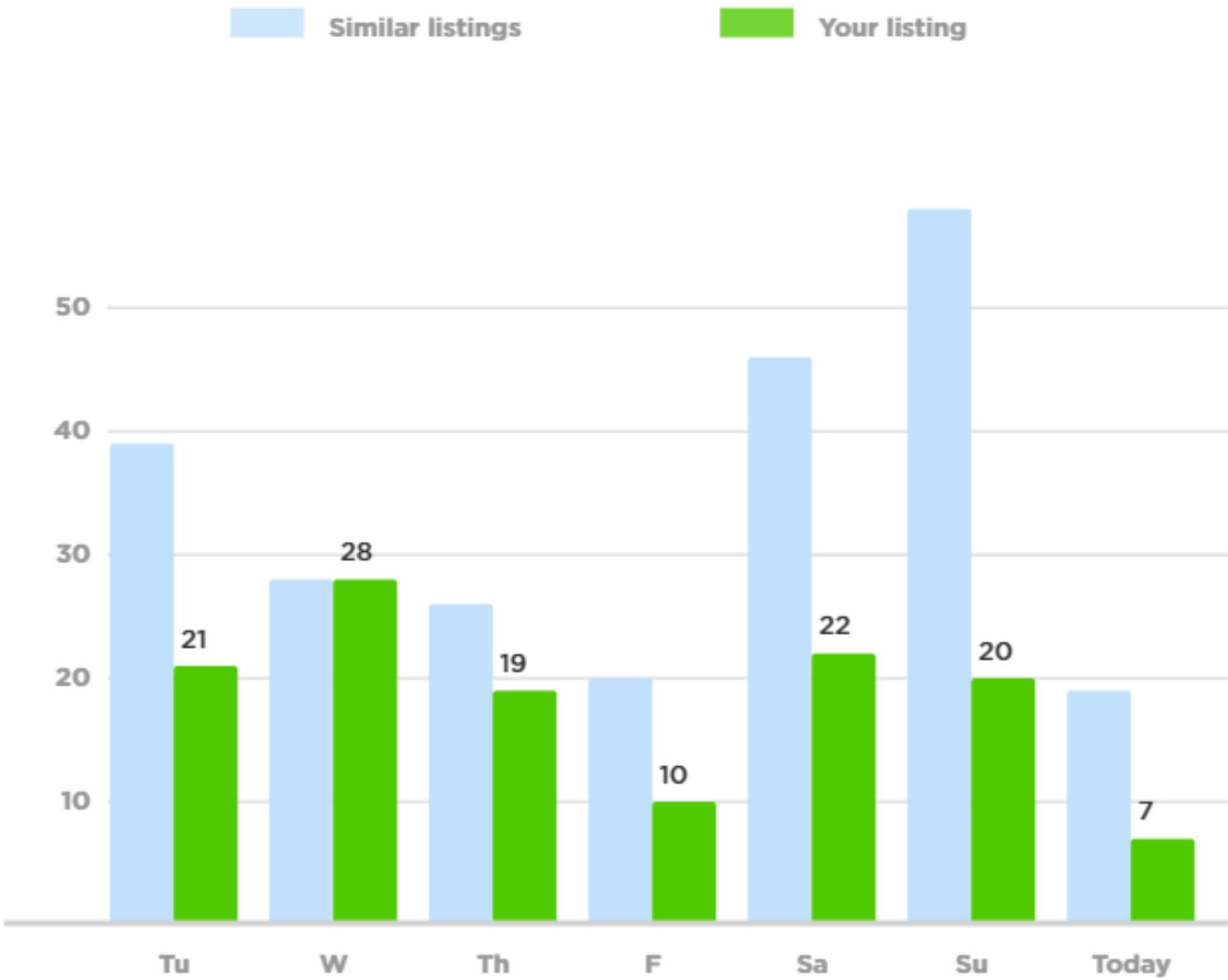
Last two days of activity

Similar listings

Your listing



This Week Last 30 Days





The Nett Group Real Estate Advisors
 Keller Williams Realty Chesterfield
 (314) 761-4057
 michael@thenettgroup.com

Listing Activity Report

627 Thorntree, Eureka, MO 63025

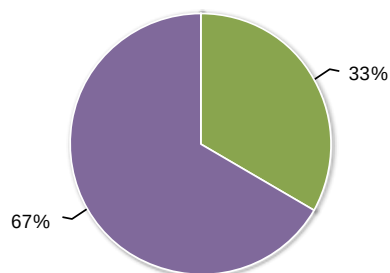
Snapshot for Oct 25, 2018 - Feb 04, 2019

Listing Photo

Listing ID: 18084235
 Address: 627 Thorntree, Eureka, MO 63025
 Price: \$419,900
 Status: ACTIVE
 Total number of appointments: 5
 Appointments in the last 30 days: 3
 Appointments in the last 7 days: 1
 Total number of agent previews: 1
 Total number of agent inquiries: 0

Feedback at a Glance

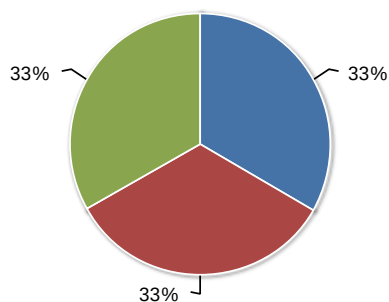
Is your client interested in this listing?



Very (0)
 Somewhat (0)
 Maybe (1)
 Not interested (2)

* 3 responses

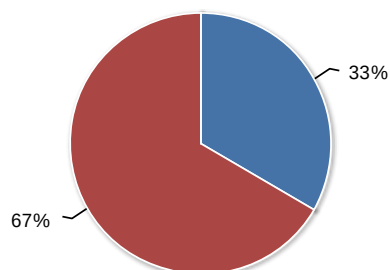
Please rate your overall experience at this showing.



Excellent (1)
 Good (1)
 Fair (1)
 Poor (0)

* 3 responses

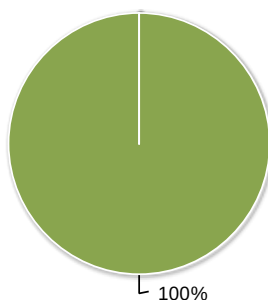
Your (and your client's) opinion of the price:



Just right (1)
 Too high (2)
 Too low (0)

* 3 responses

Please rate this listing (5=Best; 1=Worst):



5(Best) (0)
 4 (0)
 3 (2)
 2 (0)
 1(Worst) (0)

* 2 responses

Feedback Responses

Activity Details	Received
Showing 01/26/2019 12:45 PM - 1:30 PM	01/26/2019 05:57 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Maybe Fair Too high 3 They are new to the area and trying to figure out exactly where they might want to live.
Agent Preview 01/16/2019 10:30 AM - 11:30 AM	01/16/2019 01:01 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Excellent Just right This was a agent preview, interior in great condition, nice colors...
Showing 12/14/2018 10:15 AM - 11:30 AM	12/14/2018 04:41 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Good Too high 3 Client loves the layout of the inside. Well decorated. She did not like the back yard situation, neighbors are too close, no privacy. Thank you for allowing us to tour.
Showing 11/24/2018 10:30 AM - 11:45 AM	11/24/2018 03:39 PM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested

Listing Activity Details

Activity Type	Activity Date	Comments
 Future Showing	02/04/2019 4:30 PM - 4:45 PM	
 Past Showing	01/26/2019 12:45 PM - 1:30 PM	
 Past Agent Preview	01/16/2019 10:30 AM - 11:30 AM	
 Price Change Notification	01/02/2019 1:05 PM	
 Price Change	01/02/2019 6:48 AM	
 Past Showing	12/14/2018 10:15 AM - 11:30 AM	
 Past Showing	11/24/2018 10:30 AM - 11:45 AM	
 Status Change	10/25/2018 5:20 PM	
 New Listing	10/25/2018	