

The Nett Group Real Estate Advisors

SELLER REPORT



8705 Ione Lane | St. Louis

TheNettGroup.com • 636.614.5132

LISTING SCORECARD

Days on Market	116
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Client Possibilities	11
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Client Favorites	8
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Zillow Views	85
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Zillow Saves	1
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Showings	36
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Good Activity is an average of *3-4 showings weekly*.

Price Adjustments should be considered after two weeks with little to no activity or after 10 showings and no offers.

Residential Single Line

Distance	MLS #	St	Status Date	P Type	Address	Muni/Twp	City	Area	CDOM	Price Bd	Bth	SqFt Abv	Lsz	Age	Off ID
0.0 mi	18093026	A	12/06/2018	RESI	8705 Ione Lane	Unincorporated	St Louis	286	171	\$139,900 3	2 (2 0)	864	0.1670	62	KWRC01
0.2 mi	19001834	AC	02/28/2019	RESI	9845 Allendale Dr	Unincorporated	St Louis	271	65	\$150,000 2	1 (1 0)	1,120	0.2190	65	CBG 31
0.2 mi	17072068	S	12/12/2018	RESI	9556 Dana Ave	Unincorporated	St Louis	271	98	\$139,000 3	2 (1 1)	888		65	CLST01
0.2 mi	18021763	S	06/15/2018	RESI	9849 Allendale Dr	Unincorporated	St Louis	271	28	\$150,000 2	1 (1 0)	900	0.2190	64	EXTM01
0.1 mi	18024712	S	05/17/2018	RESI	8909 Southview Lane	Unincorporated	St Louis	271	3	\$156,000 2	1 (1 0)	864	0.2115	65	EXSL01
0.2 mi	18071879	S	10/25/2018	RESI	8944 Blackpool Dr	Unincorporated	St Louis	271	8	\$179,900 3	2 (2 0)	1,344	0.2077	64	MADA01
0.2 mi	18040815	S	06/28/2018	RESI	9557 Montbrook	Unincorporated	St Louis	286	2	\$123,900 3	2 (1 1)	960	0.1380	63	EXSL01
0.1 mi	19011088	S	03/27/2019	RESI	9823 Ione	Unincorporated	St Louis	286	25	\$130,000 3	2 (2 0)	1,025	0.1520	63	HNEK01
0.2 mi	18089607	S	12/20/2018	RESI	9601 Montbrook Dr	Unincorporated	St Louis	286	2	\$131,000 2	1 (1 0)	960	0.1382	62	REMV01
0.1 mi	18055970	S	09/06/2018	RESI	9822 Ione Lane	Unincorporated	St Louis	286	5	\$135,500 3	2 (1 1)	1,040	0.1520	62	WBRS01
0.1 mi	18084490	S	11/29/2018	RESI	9616 Flagler	Unincorporated	St Louis	286	0	\$152,000 2	1 (1 0)	1,248	0.1740	63	REMV01
0.2 mi	18032334	S	07/26/2018	RESI	9026 Radiom Dr	Unincorporated	Affton	286	60	\$160,000 3	2 (1 1)	1,056	0.1400		DWEB01
0.1 mi	18034594	S	06/11/2018	RESI	9849 Glenmont Dr	Unincorporated	St Louis	286	9	\$162,000 3	2 (1 1)	1,040	0.1400	62	CBG 32
0.1 mi	18067647	S	11/01/2018	RESI	8608 Glenmont	Unincorporated	St Louis	286	27	\$168,000 3	3 (3 0)	1,007	0.1100	33	WCLK01
0.2 mi	18048174	S	07/31/2018	RESI	8983 Antonette Hills	Unincorporated	St Louis	286	2	\$170,000 3	3 (2 1)	1,145	0.1480	42	REMV01
0.1 mi	18042912	S	09/24/2018	RESI	9628 Antonette Hills	Unincorporated	St Louis	286	33	\$181,900 3	2 (2 0)	1,560	0.1520	43	KWSW01
0.2 mi	18065869	C	09/24/2018	RESI	8927 Blackpool	Unincorporated	St Louis	271	207	\$127,000 2	1 (1 0)	864	0.2005	64	WCLK01
0.2 mi	18006788	C	08/09/2018	RESI	8927 Blackpool Dr	Unincorporated	St Louis	271	169	\$127,000 2	1 (1 0)	864	0.2010	64	BHSP01
0.0 mi	18081096	C	12/04/2018	RESI	8705 Ione Lane	Unincorporated	St Louis	286	56	\$145,000 3	2 (2 0)	864	0.1670	62	LAUP01

Search Criteria

Transaction Type is one of 'Sale', 'Auction'

Status is one of 'Active', 'Coming Soon', 'Active Under Contract', 'Hold', 'Pending'

Status is one of 'Pending', 'Closed', 'Expired', 'Withdrawn', 'Cancelled'

Search Contractual Date is 4/1/2019 to 4/1/2018

Property Type is 'Residential'

Latitude, Longitude is within 0.25 mi of 18093026

State Or Province is 'Missouri'

Price is 100000 to 200000

Selected 19 of 19 results.

CMA 1 Line (Landscape)

Property Type: Residential

Transaction Type is one of 'Sale', 'Auction' Status is one of 'Active', 'Coming Soon', 'Active Under Contract', 'Hold', 'Pending' Status is one of 'Pending', 'Closed', 'Expired', 'Withdrawn', 'Cancelled' Search
 Contractual Date is 4/1/2019 to 4/1/2018 Property Type is 'Residential' Latitude, Longitude is within 0.25 mi of 18093026 State Or Province is 'Missouri' Price is 100000 to 200000

Residential**Active Properties**

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18093026	8705 Ione Lane	Bayless	St George Hills	3 2 (2 0)	864		0.167	62	12/06/18	\$161.92	171	\$145,000	\$139,900

Active Totals

Listing Count :	1	Averages:	864	0.167	\$161.92	171	\$145,000	\$139,900					
		Price :		High	\$139,900	Low	\$139,900	Median	\$139,900				

Active Under Contract Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
19001834	9845 Allendale Dr	Aftton	St George Add 4	2 1 (1 0)	1,120	1,120	0.219	65	03/04/19	\$133.93	65	\$155,000	\$150,000

Active Under Contract Totals

Listing Count :	1	Averages:	1,120	1,120	0.219	\$133.93	65	\$155,000	\$150,000				
		Price :		High	\$150,000	Low	\$150,000	Median	\$150,000				

Cancelled Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18065869	8927 Blackpool	Aftton	St George Add 3	2 1 (1 0)	864		0.201	64	09/24/18	\$146.99	207	\$127,000	\$127,000
18006788	8927 Blackpool Dr	Aftton	St George Add 3	2 1 (1 0)	864		0.201	64	08/09/18	\$146.99	169	\$139,000	\$127,000
18081096	8705 Ione Lane	Bayless	St George Hills	3 2 (2 0)	864	1,652	0.167	62	12/04/18	\$167.82	56	\$149,900	\$145,000

Cancelled Totals

Listing Count :	3	Averages:	864	1,652	0.190	\$153.94	144	\$138,633	\$133,000				
		Price :		High	\$145,000	Low	\$127,000	Median	\$127,000				

Closed Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price	Sold Price	SP%LP
18040815	9557 Montbrook	Bayless	Southland Hills	3 2 (1 1)	960	1,520	0.138	63	06/28/18	\$129.06	2	\$119,900	\$119,900	\$123,900	103.34
19011088	9823 Ione	Bayless	St George Hills	3 2 (2 0)	1,025		0.152	63	03/27/19	\$126.83	25	\$119,000	\$119,000	\$130,000	109.24
18089607	9601 Montbrook Dr	Bayless	Southland Hills	2 1 (1 0)	960	960	0.138	62	12/20/18	\$136.46	2	\$127,000	\$127,000	\$131,000	103.15
18055970	9822 Ione Lane	Bayless	St George Hills	3 2 (1 1)	1,040		0.152	62	09/06/18	\$130.29	5	\$139,999	\$139,999	\$135,500	96.79
17072068	9556 Dana Ave	Aftton	MEADOW HILLS	3 2 (1 1)	888			65	12/12/18	\$156.53	98	\$146,900	\$139,000	\$139,000	94.62
18021763	9849 Allendale Dr	Aftton	St George Add 4	2 1 (1 0)	900		0.219	64	06/15/18	\$166.67	28	\$149,900	\$149,500	\$150,000	100.07
18084490	9616 Flagler	Bayless	Southland Hills	2 1 (1 0)	1,248	2,100	0.174	63	11/29/18	\$121.79	0	\$150,000	\$150,000	\$152,000	101.33
18024712	8909 Southview Lane	Aftton	St George Add 3	2 1 (1 0)	864		0.212	65	05/17/18	\$180.56	3	\$149,000	\$149,000	\$156,000	104.70
18032334	9026 Radiom Dr	Bayless	Antontte Hills	3 2 (1 1)	1,056		0.140		07/26/18	\$151.52	60	\$174,900	\$164,900	\$160,000	91.48
18034594	9849 Glenmont Dr	Bayless	St George Hills	3 2 (1 1)	1,040	1,616	0.140	62	06/11/18	\$155.77	9	\$162,000	\$162,000	\$162,000	100.00

Presented By: Mike Nettemeyer Phone: 636-614-5132

Featured properties may not be listed by the office/agent presenting the brochure.

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CMA 1 Line (Landscape)

Property Type: Residential

Residential

Closed Properties

Listing #	Address	Area	Community	Bd	Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price	Sold Price	SP%LP
18067647	8608 Glenmont	Bayless	Glenmont Court	3	3 (3 0)	1,007	1,800	0.110	33	11/01/18	\$166.83	27	\$169,900	\$174,900	\$168,000	98.88
18048174	8983 Antonette Hills	Bayless	Antonette Hills	3	3 (2 1)	1,145	1,700	0.148	42	07/31/18	\$148.47	2	\$175,000	\$175,000	\$170,000	97.14
18071879	8944 Blackpool Dr	Affton	St George Add 3	3	2 (2 0)	1,344	1,684	0.208	64	10/25/18	\$133.85	8	\$179,900	\$179,900	\$179,900	100.00
18042912	9628 Antonette Hills	Bayless	Antonette Hills	3	2 (2 0)	1,560		0.152	43	09/24/18	\$116.60	33	\$189,900	\$184,900	\$181,900	95.79

Closed Totals

Listing Count :	14	Averages:	1,074	1,626	0.160						\$144.37	22	\$153,807	\$152,500	\$152,800	99.75
		Price :							High		\$181,900	Low	\$123,900	Median		\$154,000

Grand Totals

Count :	19	Averages:	\$/SqFt:	\$146.26	CDOM:	51	OP:	\$151,010	LP:	\$148,626	SP:	\$152,800
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Cross Property On Market Counters

MLS #	Type	Stat	Stat Date	Address	City	Area	DOM	Price	Client Portals	Client Views	Client Favorites	Client Possibilities	Auto Emails	Prev 14 Day Views	Agent Published	Agent Rejected	Agent Views
18093026	RESI	ACT	12/06/18	8705 Ione Lane	St Louis	286	116	\$139,900	1031	1167	8	11	1036	63	78	60	1644

Cross Property Condensed

8705 Ione Lane, St Louis 63123-6419



MLS #:	18093026	Status:	A	Stat Dt:	12/06/18	List Pr:	\$139,900
Area:	286	Bd:	3	Sq Ft:	864	Sell Pr:	
Muni/Twp:	Unincorporated			Pr/SqFt:	\$161.92	CDOM:	172
GA/CR:	1/0	Bth:	2 (2 0)			Age:	62
Style/Desc:	1 Story/Ranch					Acre:	.167
SubD:	St George Hills						
Schl District:	Bayless						

Search Criteria

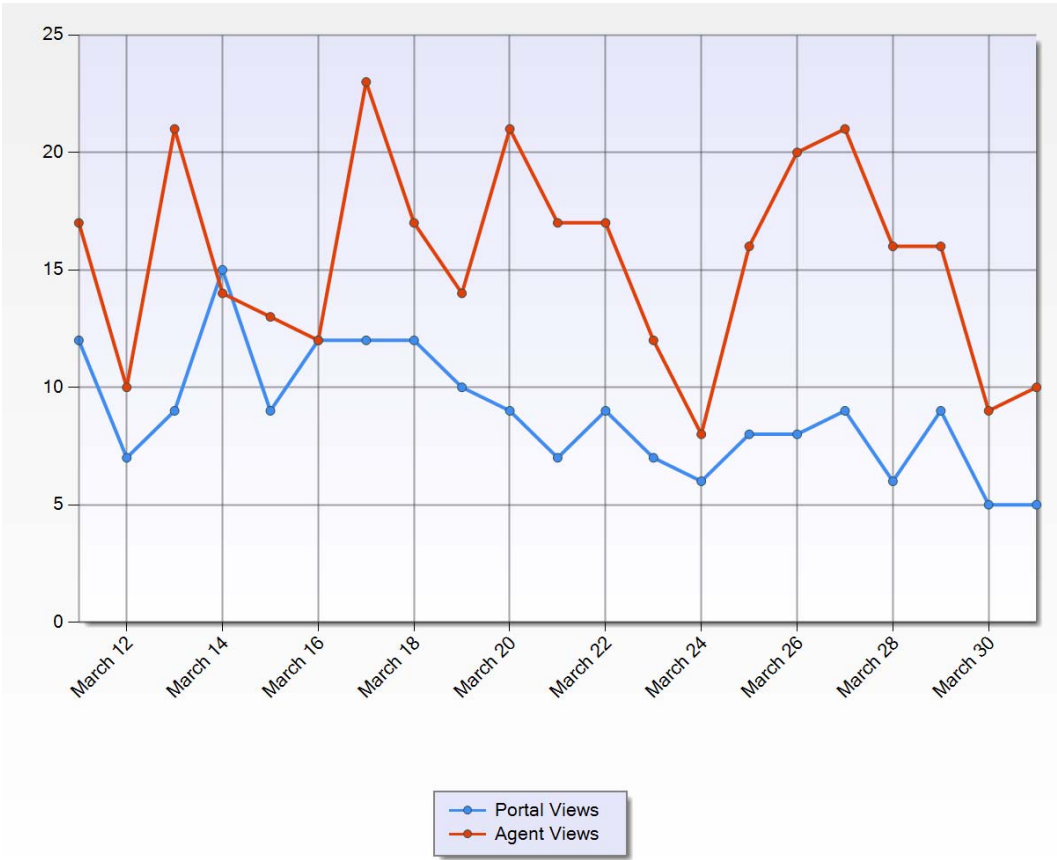
Status is one of 'Active', 'Active Under Contract', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'

Listing Agent ID is 'MBNETTEM'

Listing Co-Agent MLS ID is 'MBNETTEM'

Selected 1 of 37 results.

 **Historical Views for 8705 Ione Lane**



● FOR SALE

**8705 Ione Ln,
Saint Louis, MO 63123**

List price: \$139,900

3 Beds · 2 Baths · 864 Sq Ft



EDIT LISTING



ADD VIDEO



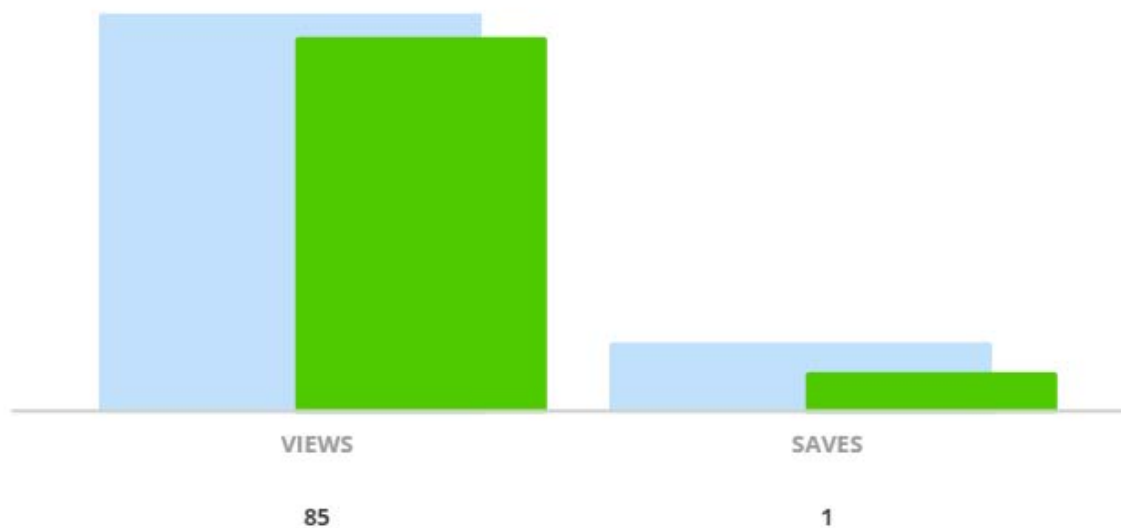
MORE ▾

Latest Activity

Your listing could use a little boost

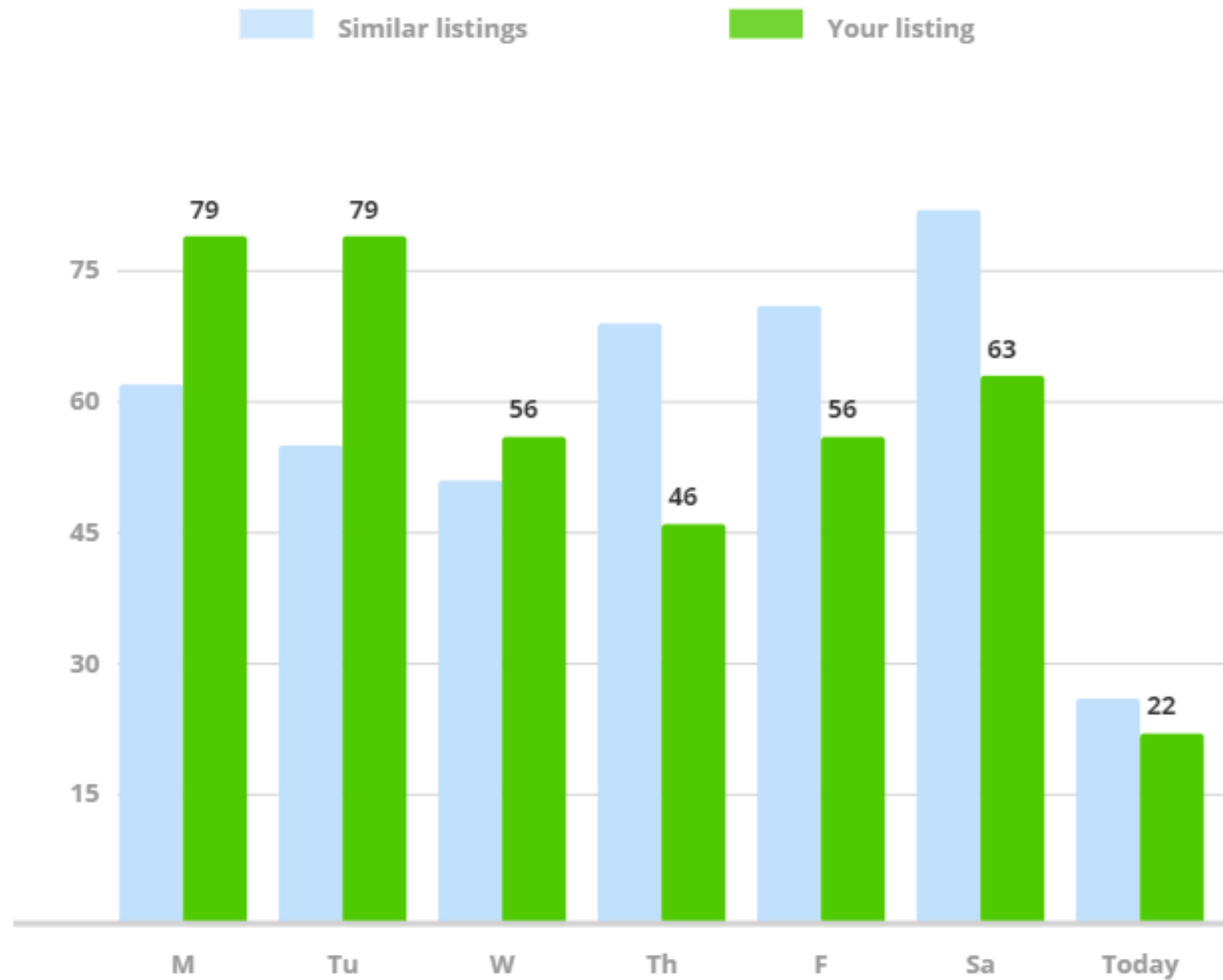
Last two days of activity

Similar listings Your listing



This Week

Last 30 Days



MARIS



Listing Activity Report

8705 Lone Lane, St Louis, MO 63123

The Nett Group Real Estate Advisors
Keller Williams Realty Chesterfield
(314) 761-4057
michael@thenettgroup.com

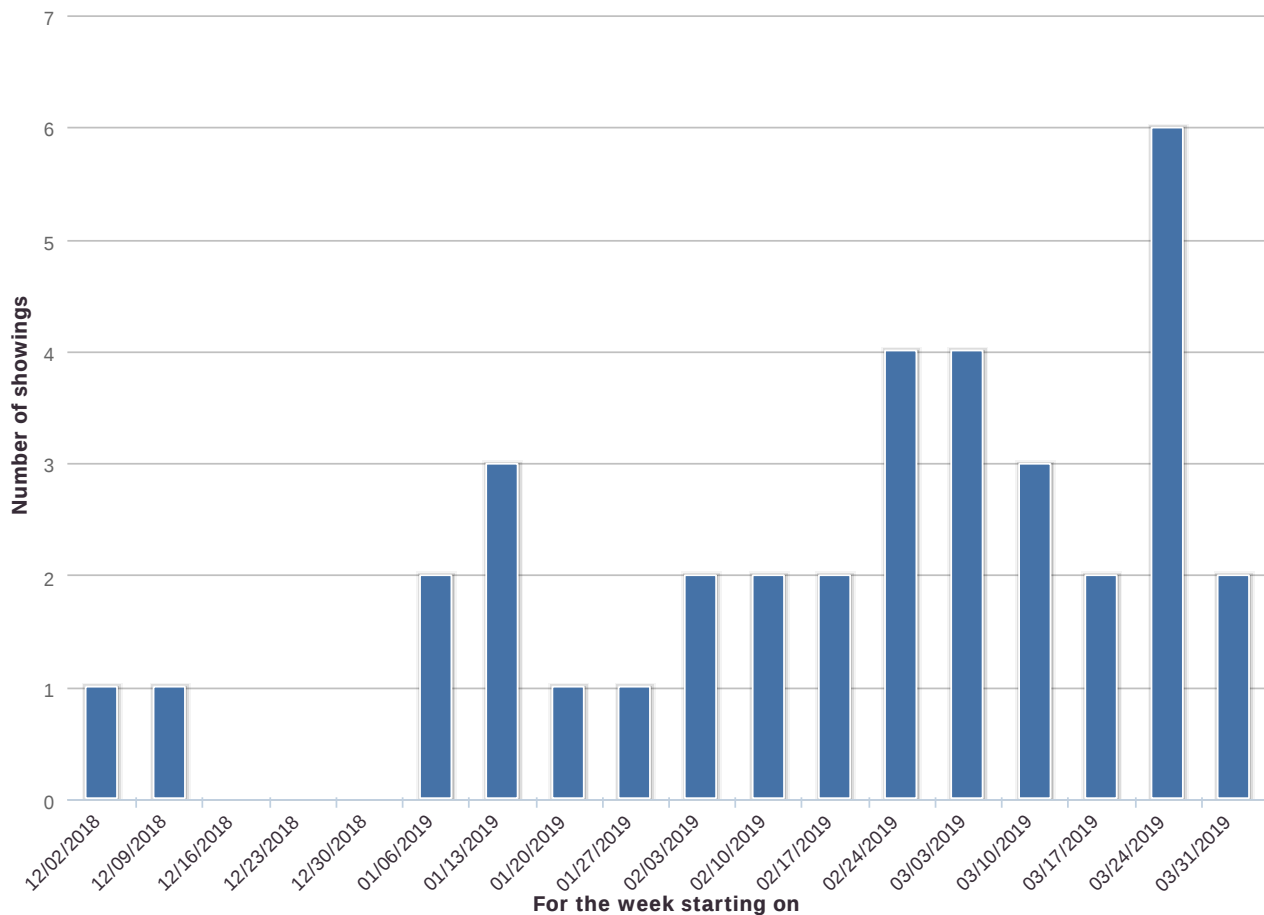
Snapshot for Dec 06, 2018 - Apr 01, 2019



Listing ID: 18093026
Address: 8705 Lone Lane, St Louis, MO 63123
Price: \$139,900
Status: ACTIVE

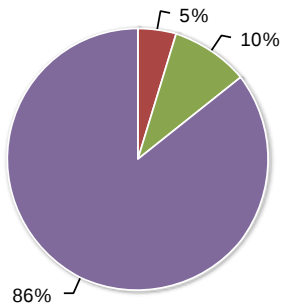
Total number of appointments: 36
Appointments in the last 30 days: 18
Appointments in the last 7 days: 6
Total number of agent previews: 0
Total number of agent inquiries: 0

Appointments Per Week



Feedback at a Glance

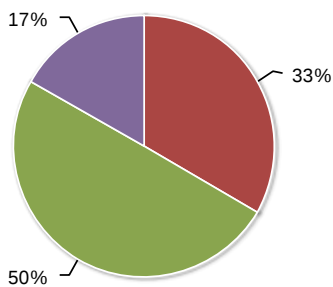
Is your client interested in this listing?



- Very (0)
- Somewhat (1)
- Maybe (2)
- Not interested (18)

* 21 responses

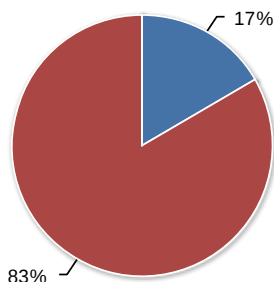
Please rate your overall experience at this showing.



- Excellent (0)
- Good (4)
- Fair (6)
- Poor (2)

* 12 responses

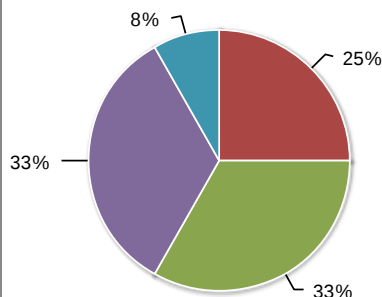
Your (and your client's) opinion of the price:



- Just right (2)
- Too high (10)
- Too low (0)

* 12 responses

Please rate this listing (5=Best; 1=Worst):



- 5(Best) (0)
- 4 (3)
- 3 (4)
- 2 (4)
- 1(Worst) (1)

* 12 responses

Feedback Responses

Activity Details		Received
Showing 03/30/2019 4:00 PM - 4:15 PM		03/30/2019 05:58 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested
Showing 03/25/2019 6:45 PM - 7:45 PM		03/30/2019 10:58 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Good Just right 4 The home showed well. Smaller than we thought.

Activity Details	Received
Showing 03/25/2019 11:15 AM - 12:15 PM	03/26/2019 08:37 AM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested Just didnt feel right, too small.
Showing 03/24/2019 2:00 PM - 3:00 PM	03/27/2019 10:29 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Good Too high 4
Showing 03/24/2019 1:00 PM - 1:15 PM	03/24/2019 02:09 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Poor Too high 2
Showing 03/17/2019 2:30 PM - 3:30 PM	03/21/2019 04:30 PM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested Never showed
Showing 03/10/2019 2:35 PM - 2:50 PM	03/17/2019 04:34 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Somewhat Good Too high 3 There is a house in better condition down the street on a better block, so that changed her opinion because your house was priced higher
Showing 03/09/2019 9:35 AM - 9:50 AM	03/09/2019 01:05 PM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested
Showing 03/07/2019 9:15 AM - 9:30 AM	03/07/2019 05:22 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested
Showing 03/04/2019 3:00 PM - 4:00 PM	03/04/2019 04:05 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested decided against Bayless schools
Showing 03/02/2019 10:30 AM - 11:00 AM	03/02/2019 11:10 AM

Activity Details		Received
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Maybe Fair Too high 2 Much updating needed. Buyer's father is a contractor so he is figuring what costs would be to update. Buyers are first time buyers with nothing to sell and are preapproved.
Showing 02/25/2019 4:00 PM - 5:00 PM		02/26/2019 10:08 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Fair Too high 3
Showing 02/22/2019 12:45 PM - 1:00 PM		02/24/2019 09:15 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Maybe Fair 3
Showing 02/20/2019 10:30 AM - 11:00 AM		02/22/2019 01:19 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Fair Too high 3 Good house, needs a lot of updates for the price.
Showing 02/11/2019 9:30 AM - 10:00 AM		02/12/2019 07:37 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Good Just right 4
Showing 02/07/2019 3:30 PM - 4:30 PM		02/08/2019 08:26 PM
Is your client interested in this listing? Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Too high 2 Found another house to buy. Felt this one needed too much work for the price.
Showing 02/07/2019 2:00 PM - 3:00 PM		02/07/2019 03:38 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Fair 2 Thanks for letting us show! Home has good bones but too much for this first time buyer. Also you need a blanket as it's colder inside than out! ☺☺
Showing 02/01/2019 3:00 PM - 4:00 PM		02/06/2019 02:27 PM

Activity Details	Received
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	not interested
Showing 01/21/2019 1:15 PM - 2:35 PM	01/22/2019 11:11 PM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested
Showing 01/19/2019 11:30 AM - 1:00 PM	01/19/2019 02:19 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Fair Too high Buyers liked location but ultimately the home was too small for them and needed more updates than they were interested in doing.
Showing 12/15/2018 11:00 AM - 12:00 PM	12/15/2018 02:46 PM
Is your client interested in this listing? Your (and your client's) opinion of the price: COMMENTS/RECOMMENDATIONS:	Not interested Too high
Showing 12/06/2018 7:00 PM - 8:00 PM	12/07/2018 11:29 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Poor Too high 1(Worst) Clients felt the home was very overpriced for the condition and updates that are required.

Listing Activity Details

Activity Type	Activity Date	Comments
 Future Showing	04/01/2019 6:45 PM - 7:15 PM	
 Past Showing	03/31/2019 11:30 AM - 12:30 PM	
 Past Showing	03/30/2019 4:00 PM - 4:15 PM	
 Past Showing	03/28/2019 5:30 PM - 6:00 PM	
 Past Showing	03/25/2019 6:45 PM - 7:45 PM	
 Past Showing	03/25/2019 11:15 AM - 12:15 PM	
 Past Showing	03/24/2019 2:00 PM - 3:00 PM	
 Past Showing	03/24/2019 1:00 PM - 1:15 PM	
 Past Showing	03/22/2019 5:15 PM - 6:15 PM	
 Past Showing	03/17/2019 2:30 PM - 3:30 PM	

Activity Type	Activity Date	Comments
 Canceled Showing	03/17/2019 1:15 PM - 1:30 PM	
 Past Showing	03/13/2019 3:55 PM - 4:10 PM	
 Past Showing	03/10/2019 2:35 PM - 2:50 PM	
 Past Showing	03/10/2019 11:00 AM - 11:45 AM	
 Past Showing	03/09/2019 1:15 PM - 2:00 PM	
 Past Showing	03/09/2019 9:35 AM - 9:50 AM	
 Past Showing	03/07/2019 9:15 AM - 9:30 AM	
 Past Showing	03/04/2019 3:00 PM - 4:00 PM	
 Past Showing	03/02/2019 10:30 AM - 11:00 AM	
 Past Showing	02/25/2019 4:00 PM - 5:00 PM	
 Past Showing	02/25/2019 12:00 PM - 12:15 PM	
 Past Showing	02/24/2019 12:45 PM - 1:00 PM	
 Past Showing	02/22/2019 12:45 PM - 1:00 PM	
 Past Showing	02/20/2019 10:30 AM - 11:00 AM	
 Past Showing	02/16/2019 2:30 PM - 2:45 PM	
 Past Showing	02/11/2019 9:30 AM - 10:00 AM	
 Past Showing	02/07/2019 3:30 PM - 4:30 PM	
 Past Showing	02/07/2019 2:00 PM - 3:00 PM	
 Past Showing	02/01/2019 3:00 PM - 4:00 PM	
 Canceled Showing	02/01/2019 2:00 PM - 3:00 PM	
 Canceled Showing	01/22/2019 1:00 PM - 2:00 PM	
 Past Showing	01/21/2019 1:15 PM - 2:35 PM	
 Past Showing	01/19/2019 3:00 PM - 3:15 PM	
 Past Showing	01/19/2019 11:30 AM - 1:00 PM	
 Past Showing	01/18/2019 1:45 PM - 2:00 PM	
 Price Change Notification	01/14/2019 8:39 AM	
 Price Change	01/14/2019 2:19 AM	
 Past Showing	01/09/2019 12:00 PM - 1:00 PM	

Activity Type	Activity Date	Comments
 Past Showing	01/06/2019 12:30 PM - 3:00 PM	
 Past Showing	12/15/2018 11:00 AM - 12:00 PM	
 Past Showing	12/06/2018 7:00 PM - 8:00 PM	
 Status Change	12/06/2018 10:29 AM	
 Status Change	12/06/2018 9:52 AM	
 New Listing	12/06/2018	
 Price Change	12/06/2018 3:46 AM	