

The Nett Group Real Estate Advisors

SELLER REPORT



5651 Wieland Dr | St Louis

TheNettGroup.com • 636.614.5132

LISTING SCORECARD

Days on Market	32
----------------	----

Client Possibilities	8
----------------------	---

Client Favorites	12
------------------	----

Zillow Views	80
--------------	----

Zillow Saves	1
--------------	---

Showings	19
----------	----

Good Activity is an average of *3-4 showings weekly*.

Price Adjustments should be considered after two weeks with little to no activity or after 10 showings and no offers.

Residential Single Line

Distance	MLS #	St	Status Date	P Type	Address	Muni/Twp	City	Area	CDOM	Price Bd	Bth	SqFt Abv	Lsz	Age	Off ID
0.0 mi	19019138	A	03/28/2019	RESI	5651 Wieland Dr	Unincorporated	St Louis	331	203	\$217,000 4	3 (2 1)	2,240	0.2600 33		KWRC01
0.2 mi	18017501	S	05/10/2018	RESI	4629 Markton Dr	Unincorporated	St Louis	331	22	\$200,000 4	3 (3 0)	1,354	0.2470 45		CBPR02
0.2 mi	18091177	S	01/11/2019	RESI	5811 Chrisbrook Dr	Unincorporated	St Louis	331	9	\$215,000 3	3 (3 0)	1,870	0.2300 46		FFRR01
0.1 mi	18078918	S	11/27/2018	RESI	5608 Hillridge	Unincorporated	St Louis	331	16	\$228,500 4	3 (3 0)	1,530	0.3200 34		KWRC01
0.2 mi	19011541	S	02/27/2019	RESI	4714 Pine Glen Ct	Unincorporated	St Louis	331	103	\$229,900 4	2 (2 0)	1,746	0.2500 49		AMRH01
0.2 mi	18044307	S	05/30/2018	RESI	5801 Chrisbrook Dr	Unincorporated	St Louis	331	0	\$239,900 3	2 (2 0)	1,876	0.2580 46		MADA01
0.0 mi	18077048	X	03/18/2019	RESI	5651 Wieland Dr	Unincorporated	St Louis	331	171	\$224,900 4	3 (2 1)	2,240	0.2600 33		ITGT01
0.2 mi	18075676	X	12/31/2018	RESI	4714 Pine Glen Ct	Unincorporated	St Louis	331	103	\$229,900 4	2 (2 0)	1,746	0.2500 49		AMRH01
0.2 mi	18073357	X	03/08/2019	RESI	4470 Dantonaire Place	Unincorporated	St Louis	331	58	\$229,900 3	2 (2 0)	1,492	0.2190 43		MKVR01
0.0 mi	18046256	X	11/10/2018	RESI	5644 Wieland Dr	Unincorporated	St Louis	331	22	\$239,900 4	3 (3 0)	1,780	0.3600 32		BHSP04

Search Criteria

Transaction Type is one of 'Sale', 'Auction'

Status is one of 'Active', 'Active Under Contract', 'Hold', 'Pending'

Status is one of 'Closed', 'Expired', 'Withdrawn', 'Cancelled'

Search Contractual Date is 4/29/2019 to 4/29/2018

Latitude, Longitude is within 0.25 mi of 19019138

State Or Province is 'Missouri'

Price is 200000 to 250000

Selected 10 of 10 results.

CMA 1 Line (Landscape)

Property Type: Residential

Transaction Type is one of 'Sale', 'Auction' Status is one of 'Active', 'Active Under Contract', 'Hold', 'Pending' Status is one of 'Closed', 'Expired', 'Withdrawn', 'Cancelled' Search Contractual Date is 4/29/2019 to 4/29/2018 Latitude, Longitude is within 0.25 mi of 19019138 State Or Province is 'Missouri' Price is 200000 to 250000

Residential

Active Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
19019138	5651 Wieland Dr	Mehlville	Eagle Point	4 3 (2 1)	2,240	2,240	0.260	33	03/28/19	\$96.88	203	\$220,500	\$217,000

Active Totals

Listing Count :	1	Averages:	2,240	2,240	0.260					\$96.88	203	\$220,500	\$217,000		
		Price :						High		\$217,000	Low	\$217,000	Median	\$217,000	

Closed Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price	Sold Price	SP%LP
18017501	4629 Markton Dr	Mehlville	Karamar 1	4 3 (3 0)	1,354	1,854	0.247	45	05/10/18	\$147.71	22	\$210,000	\$210,000	\$200,000	95.24
18091177	5811 Chrisbrook Dr	Mehlville	Karamar	3 3 (3 0)	1,870		0.230	46	01/11/19	\$114.97	9	\$235,000	\$230,000	\$215,000	91.49
18078918	5608 Hillridge	Mehlville	Eagle Point	4 3 (3 0)	1,530	2,530	0.320	34	11/27/18	\$149.35	16	\$233,500	\$233,500	\$228,500	97.86
19011541	4714 Pine Glen Ct	Mehlville	Towne South Estate	4 2 (2 0)	1,746	2,685	0.250	49	02/27/19	\$131.67	103	\$229,900	\$229,900	\$229,900	100.00
18044307	5801 Chrisbrook Dr	Mehlville	Karamar 1	3 2 (2 0)	1,876	1,876	0.258	46	05/30/18	\$127.88	0	\$219,900	\$219,900	\$239,900	109.10

Closed Totals

Listing Count :	5	Averages:	1,675	2,236	0.261					\$134.32	30	\$225,660	\$224,660	\$222,660	98.74
		Price :						High		\$239,900	Low	\$200,000	Median	\$228,500	

Expired Properties

Listing #	Address	Area	Community	Bd Bth	SqFt	Liv Ar	Lot Sz	Age	Date	\$/SqFt	CDOM	Orig Price	List Price
18077048	5651 Wieland Dr	Mehlville	Eagle Point	4 3 (2 1)	2,240	2,240	0.260	33	03/19/19	\$100.40	171	\$234,900	\$224,900
18075676	4714 Pine Glen Ct	Mehlville	Towne South Estate	4 2 (2 0)	1,746	2,685	0.250	49	01/01/19	\$131.67	103	\$245,000	\$229,900
18073357	4470 Dantonaire Place	Mehlville	Quinland Estates 1	3 2 (2 0)	1,492		0.219	43	03/09/19	\$154.09	58	\$239,900	\$229,900
18046256	5644 Wieland Dr	Mehlville	Eagle Point	4 3 (3 0)	1,780	2,880	0.360	32	11/11/18	\$134.78	22	\$249,900	\$239,900

Expired Totals

Listing Count :	4	Averages:	1,815	2,602	0.272					\$130.23	89	\$242,425	\$231,150		
		Price :						High		\$239,900	Low	\$224,900	Median	\$229,900	

Grand Totals

Count :	10	Averages:	\$/SqFt: \$128.94	CDOM: 71	OP: \$231,850	LP: \$226,490	SP: \$222,660
---------	----	-----------	-------------------	----------	---------------	---------------	---------------

Presented By: Mike Nettemeyer Phone: 636-614-5132

Featured properties may not be listed by the office/agent presenting the brochure.

All information herein has not been verified and is not guaranteed.

Copyright © 2019 MARIS. All rights reserved.

Cross Property On Market Counters

MLS #	Type	Stat	Stat Date	Address	City	Area	DOM	Price	Client Portals	Client Views	Client Favorites	Client Possibilities	Auto Emails	Prev 14 Day Views	Agent Published	Agent Rejected	Agent Views
19019138	RESI	ACT	03/28/19	5651 Wieland Dr	St Louis	331	32	\$217,000	699	1051	12	8	770	155	57	36	814

Cross Property Condensed

5651 Wieland Dr, St Louis 63128-3929



MLS #:	19019138	Status:	A	Stat Dt:	03/28/19	List Pr:	\$217,000
Area:	331	Bd:	4	Sq Ft:	2,240	Sell Pr:	
Muni/Twp:	Unincorporated			Pr/SqFt:	\$96.88	CDOM:	203
GA/CR:	2/0	Bth:	3 (2 1)			Age:	33
Style/Desc:	1 Story/Raised Ranch					Acre:	.260
SubD:	Eagle Point						
Schl District:	Mehlville R-IX						
Recent:	04/25/2019 : Price Change : \$218,500->\$217,000						

Search Criteria

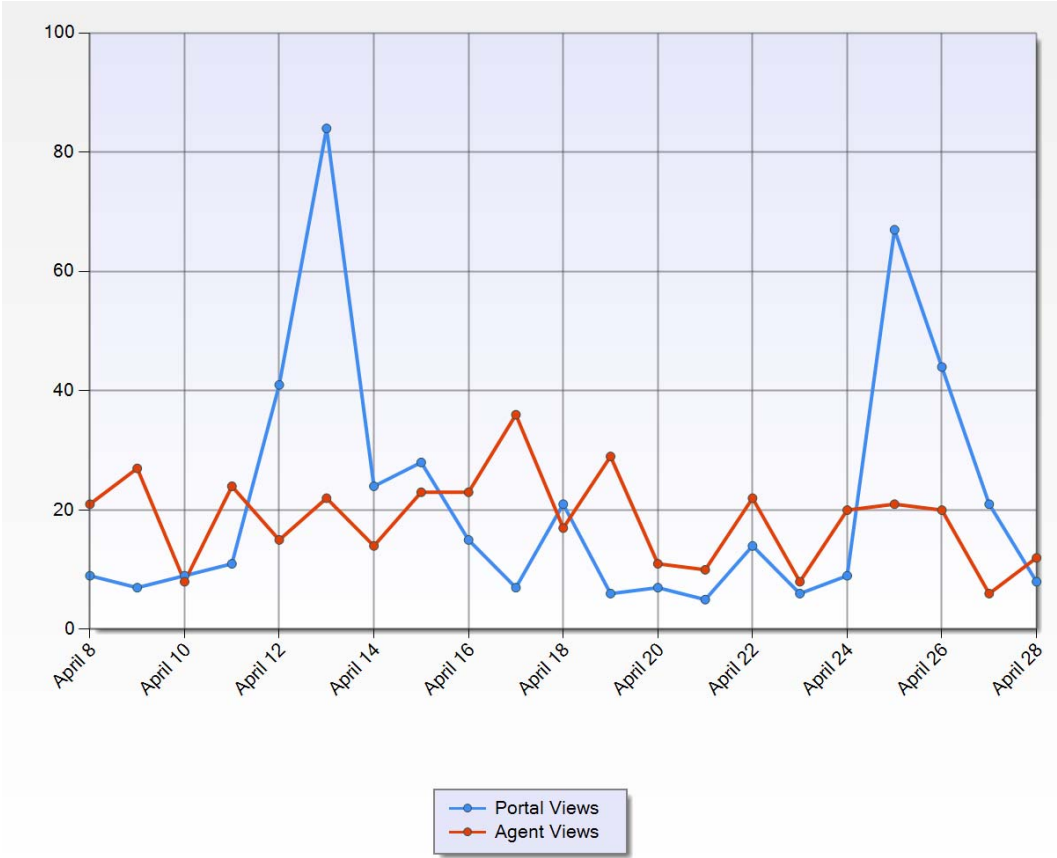
Status is one of 'Active', 'Active Under Contract', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'

Listing Agent ID is 'MBNETTEM'

Listing Co-Agent MLS ID is 'MBNETTEM'

Selected 1 of 33 results.

 Historical Views for 5651 Wieland Dr



● FOR SALE

5651 Wieland Dr, Saint Louis, MO 63128

List price: \$217,000

4 Beds · 3 Baths · 2,240 Sq Ft



EDIT LISTING



ADD 3D HOME



MORE ▾

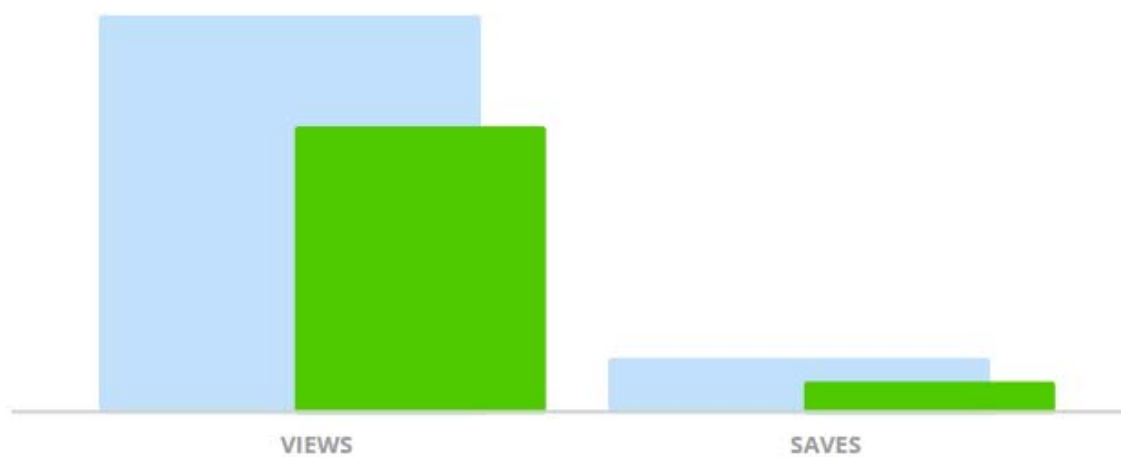
Latest Activity

Your listing isn't getting the attention it deserves

Last two days of activity

Similar listings

Your listing

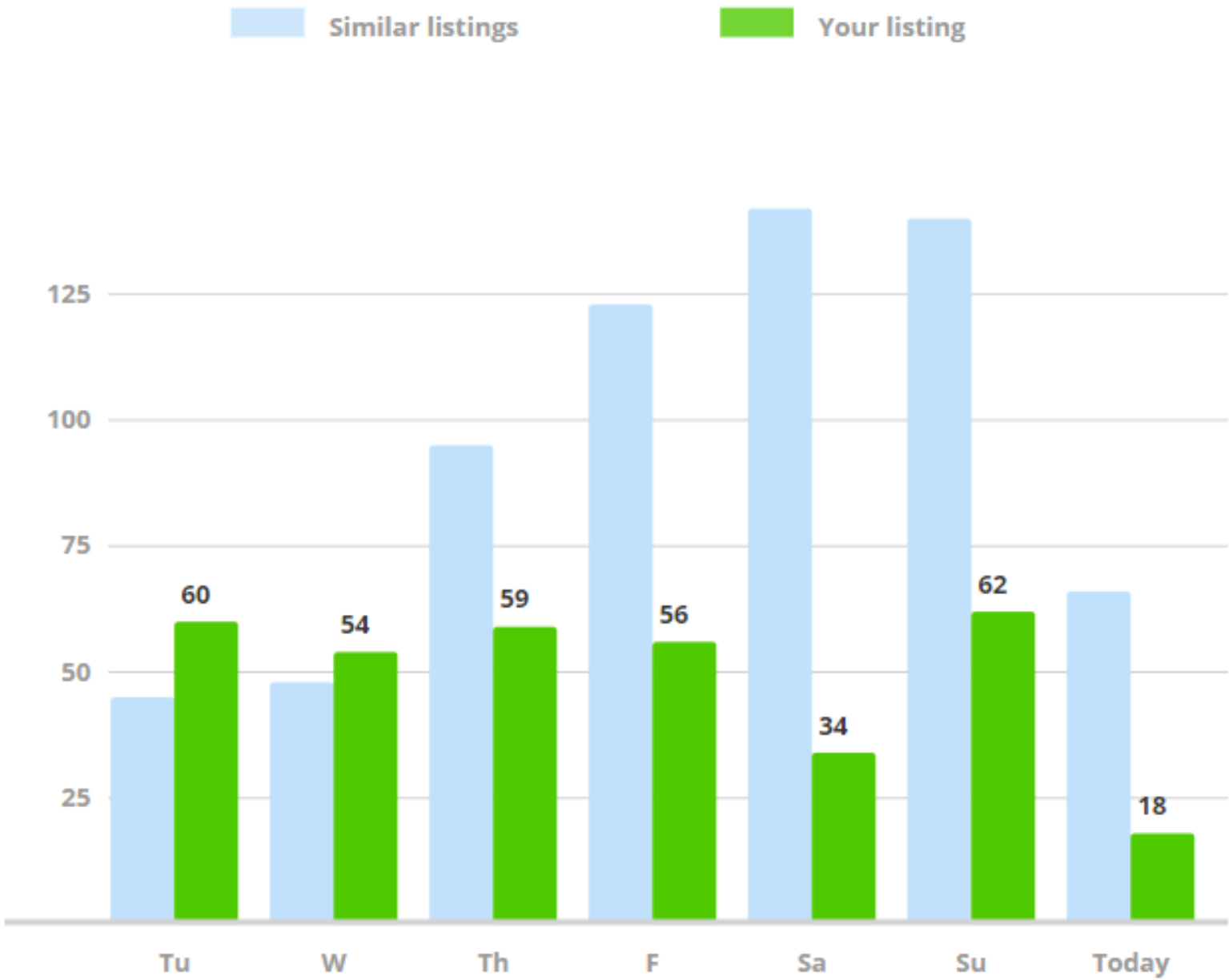


80

1

This Week

Last 30 Days



MARIS



Listing Activity Report

5651 Wieland Drive, St Louis, MO 63128

The Nett Group Real Estate Advisors
 Keller Williams Realty Chesterfield
 (314) 761-4057
 michael@thenettgroup.com

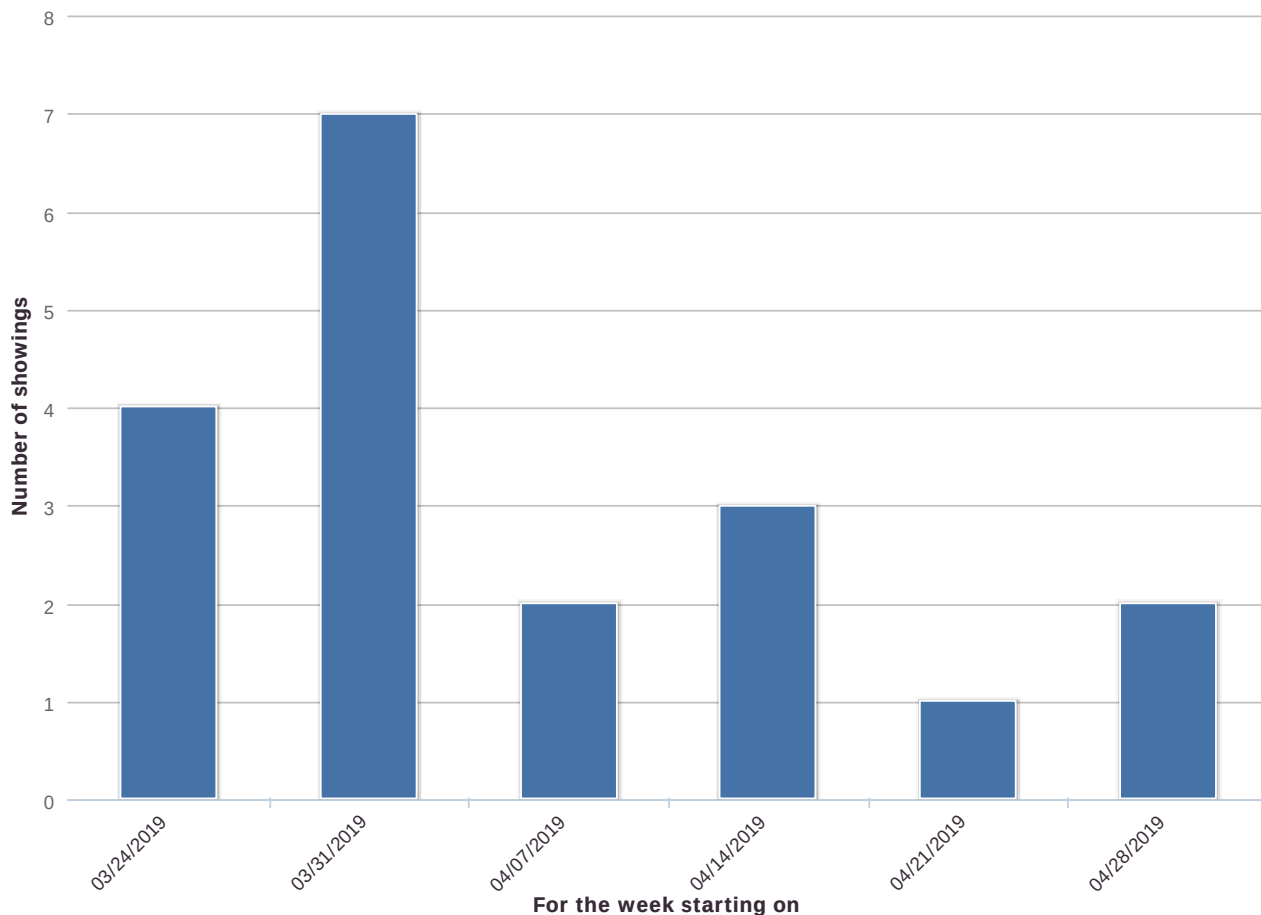
Snapshot for Mar 28, 2019 - Apr 28, 2019



Listing ID: 19019138
 Address: 5651 Wieland Drive, St Louis, MO 63128
 Price: \$217,000
 Status: ACTIVE

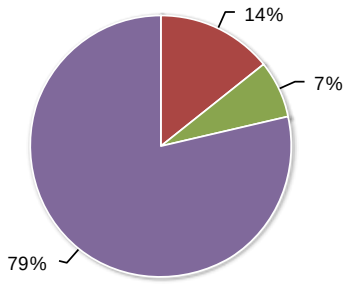
Total number of appointments: 19
 Appointments in the last 30 days: 17
 Appointments in the last 7 days: 3
 Total number of agent previews: 0
 Total number of agent inquiries: 0

Appointments Per Week



Feedback at a Glance

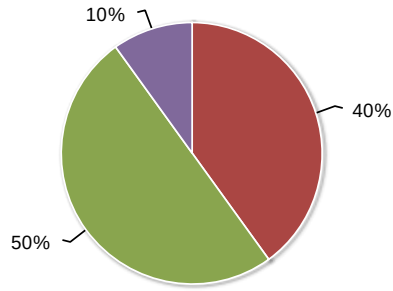
Is your client interested in this listing?



Very (0)
 Somewhat (2)
 Maybe (1)
 Not interested (11)

* 14 responses

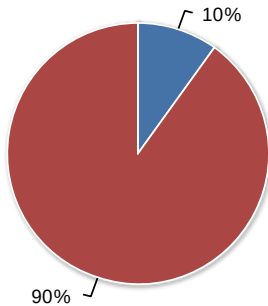
Please rate your overall experience at this showing.



Excellent (0)
 Good (4)
 Fair (5)
 Poor (1)

* 10 responses

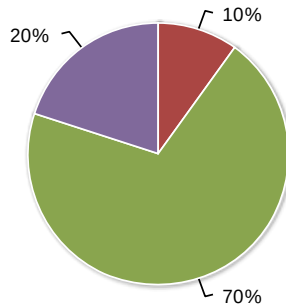
Your (and your client's) opinion of the price:



Just right (1)
 Too high (9)
 Too low (0)

* 10 responses

Please rate this listing (5=Best; 1=Worst):



5(Best) (0)
 4 (1)
 3 (7)
 2 (2)
 1(Worst) (0)

* 10 responses

Feedback Responses

Activity Details		Received
Showing 04/28/2019 12:00 PM - 1:00 PM		04/28/2019 01:31 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Good Too high 2 Not what they're looking for.Thanks
Showing 04/26/2019 3:30 PM - 5:00 PM		04/26/2019 05:58 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Good Too high 3 Location was good but the buyer was not a fan of the yard.

Activity Details	Received
Showing 04/20/2019 2:15 PM - 3:15 PM	04/20/2019 04:47 PM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested
Showing 04/20/2019 12:30 PM - 1:00 PM	04/25/2019 09:49 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Fair Too high 3 Thank you for allowing me to show! Nice neighborhood. Layout of this particular home didn't work for my clients.
Showing 04/19/2019 10:00 AM - 11:00 AM	04/21/2019 11:14 AM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested Not the right layout for these folks. A lot of work to be done
Showing 04/08/2019 2:00 PM - 3:00 PM	04/08/2019 03:09 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Maybe Fair Too high 3 Buyer is considering.
Showing 04/07/2019 3:30 PM - 4:30 PM	04/07/2019 04:32 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Somewhat Good Too high 3 Thank you!!
Showing 04/06/2019 1:30 PM - 2:30 PM	04/07/2019 09:07 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Good Just right 4 The backyard will not work for this family
Showing 03/31/2019 4:00 PM - 5:00 PM	04/01/2019 07:07 AM
Is your client interested in this listing? COMMENTS/RECOMMENDATIONS:	Not interested Needed too much work
Showing 03/31/2019 3:30 PM - 4:30 PM	03/31/2019 05:29 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:	Not interested Fair Too high 3 They felt it needs a lot of changes.
Showing 03/31/2019 11:00 AM - 11:30 AM	03/31/2019 01:05 PM

Activity Details		Received
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Poor Too high 2
Showing 03/30/2019 9:30 AM - 10:30 AM		03/30/2019 10:36 AM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Fair Too high 3 Ok curb appeal. Backyard didn't fly with this client. A lot of amateur-type work on the inside - paint, drywall, patching, molding. Wood floor pattern was a turnoff. Room sizes were nice. Needs staging.
Showing 03/29/2019 6:00 PM - 6:30 PM		03/29/2019 07:42 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Not interested Single client felt like it needed too much work for her liking.
Showing 03/28/2019 3:00 PM - 3:45 PM		03/28/2019 07:56 PM
Is your client interested in this listing? Please rate your overall experience at this showing. Your (and your client's) opinion of the price: Please rate this listing (5=Best; 1=Worst): COMMENTS/RECOMMENDATIONS:		Somewhat Fair Too high 3

Listing Activity Details		
Activity Type	Activity Date	Comments
 Past Showing	04/28/2019 12:00 PM - 1:00 PM	
 Past Showing	04/28/2019 12:00 PM - 1:00 PM	
 Past Showing	04/26/2019 3:30 PM - 5:00 PM	
 Price Change Notification	04/25/2019 3:47 PM	
 Price Change	04/25/2019 10:46 AM	
 Past Showing	04/20/2019 2:15 PM - 3:15 PM	
 Past Showing	04/20/2019 12:30 PM - 1:00 PM	
 Past Showing	04/19/2019 10:00 AM - 11:00 AM	
 Price Change Notification	04/12/2019 10:08 PM	
 Price Change	04/12/2019 5:07 PM	
 Past Showing	04/08/2019 2:00 PM - 3:00 PM	

Activity Type	Activity Date	Comments
 Canceled Showing	04/08/2019 2:00 PM - 3:00 PM	
 Past Showing	04/07/2019 3:30 PM - 4:30 PM	
 Past Showing	04/06/2019 1:30 PM - 2:30 PM	
 Past Showing	04/05/2019 4:30 PM - 5:30 PM	
 Past Showing	04/04/2019 4:30 PM - 4:45 PM	
 Past Showing	03/31/2019 4:00 PM - 5:00 PM	
 Past Showing	03/31/2019 3:30 PM - 4:30 PM	
 Past Showing	03/31/2019 1:00 PM - 1:15 PM	
 Past Showing	03/31/2019 11:00 AM - 11:30 AM	
 Past Showing	03/30/2019 7:00 PM - 7:15 PM	
 Past Showing	03/30/2019 9:30 AM - 10:30 AM	
 Past Showing	03/29/2019 6:00 PM - 6:30 PM	
 Past Showing	03/28/2019 3:00 PM - 3:45 PM	
 Status Change	03/28/2019 1:15 PM	
 Price Change	03/28/2019 7:58 AM	
 New Listing	03/28/2019	