

The Nett Group Real Estate Advisors

# SELLER REPORT



329 Autumn Forest | O'Fallon

TheNettGroup.com • 636.614.5132

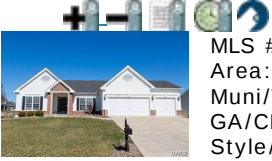
Cross Property On Market Counters

| MLS #    | Type | Stat | Stat Date | Address           | City     | Area | DOM | Price     | Client Portals | Client Views | Client Favorites | Client Possibilities | Auto Emails | Prev 14 Day Views | Agent Published | Agent Rejected | Agent Views |
|----------|------|------|-----------|-------------------|----------|------|-----|-----------|----------------|--------------|------------------|----------------------|-------------|-------------------|-----------------|----------------|-------------|
| 18010189 | RESI | ACT  | 03/07/18  | 329 Autumn Forest | O'Fallon | 408  | 163 | \$259,900 | 393            | 815          | 13               | 14                   | 393         | 106               | 33              | 17             | 1458        |

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

## Cross Property Condensed

329 Autumn Forest, O'Fallon 63366-1089



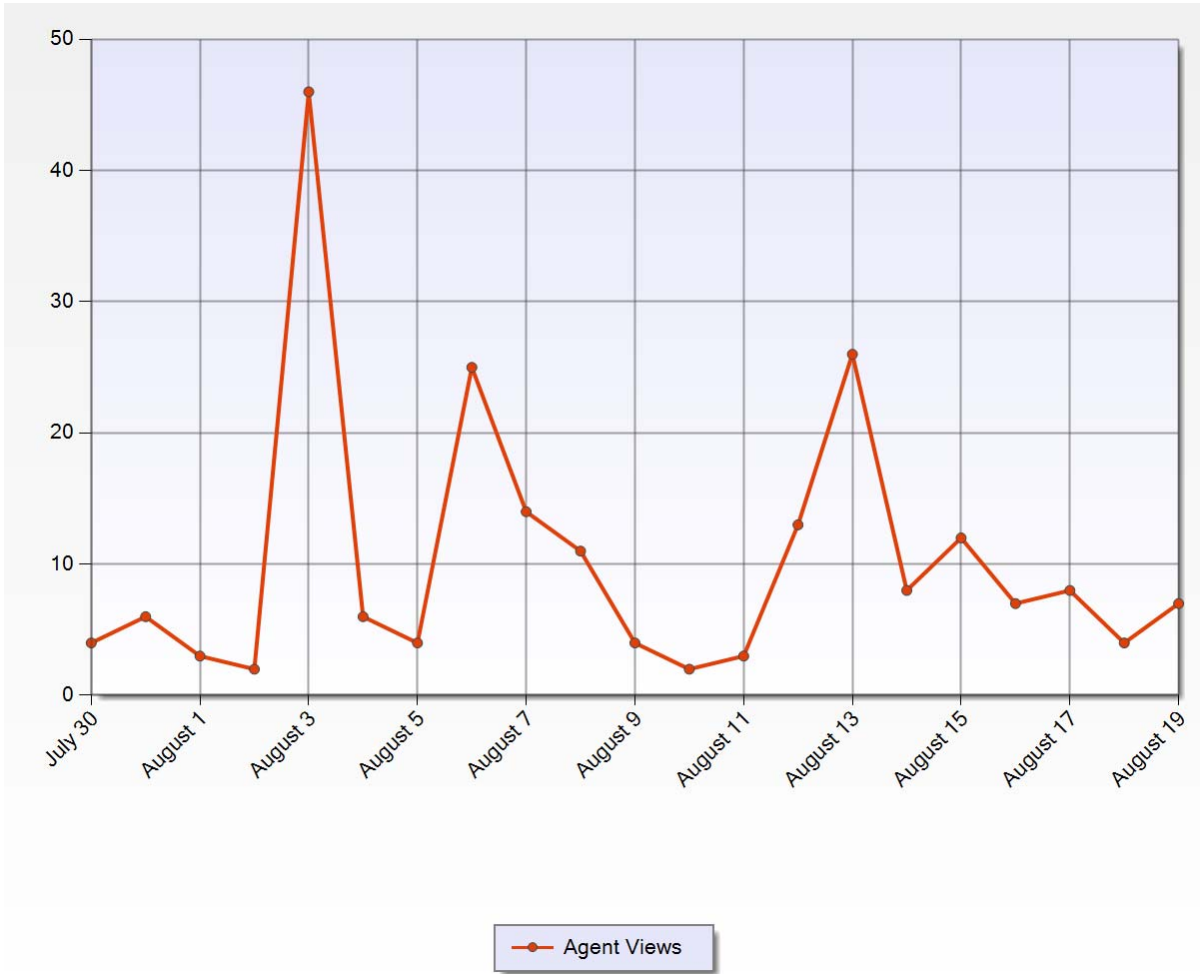
|                |                       |          |          |          |          |          |           |
|----------------|-----------------------|----------|----------|----------|----------|----------|-----------|
| MLS #:         | 18010189              | Status:  | A        | Stat Dt: | 03/07/18 | List Pr: | \$259,900 |
| Area:          | 408                   | Bd:      | 3        | Sq Ft:   | 2,268    | Sell Pr: |           |
| Muni/Twp:      | O'Fallon              | Pr/SqFt: | \$114.59 | CDOM:    | 228      | Age:     | 15        |
| GA/CR:         | 3/0                   | Bth:     | 3 (3 0)  | Acre:    | .280     |          |           |
| Style/Desc:    | 1 Story/Ranch         |          |          |          |          |          |           |
| SubD:          | Ests At Dames Park #2 |          |          |          |          |          |           |
| Schl District: | Ft. Zumwalt R-II      |          |          |          |          |          |           |

### Search Criteria

Status is one of 'Active', 'Contingent w/Kickout', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'  
Listing Agent ID is 'MBNETTEM'  
Listing Co-Agent MLS ID is 'MBNETTEM'  
Selected 1 of 19 results.

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 **Historical Views for 329 Autumn Forest**



## Residential Single Line

| Distance | MLS #    | St | Status Date | P Type | Address               | Muni/Twp | City     | Area | CDOM | Price Bd  | Bth | SqFt    | Abv   | Lsz        | Age | Off ID |
|----------|----------|----|-------------|--------|-----------------------|----------|----------|------|------|-----------|-----|---------|-------|------------|-----|--------|
| 0.7 mi   | 18065090 | A  | 08/14/2018  | RESI   | 285 England           | O'Fallon | O'Fallon | 408  | 22   | \$257,900 | 4   | 4 (3 1) | 2,102 | 0.210<br>0 | 18  | EXRT01 |
| 0.7 mi   | 18062228 | A  | 07/31/2018  | RESI   | 12 Dunleith Ct        | O'Fallon | O'Fallon | 408  | 9    | \$240,000 | 3   | 2 (2 0) | 1,680 | 0.230<br>0 | 17  | BHSP02 |
| 0.0 mi   | 18010189 | A  | 03/07/2018  | RESI   | 329 Autumn Forest     | O'Fallon | O'Fallon | 408  | 228  | \$259,900 | 3   | 3 (3 0) | 2,268 | 0.280<br>0 | 15  | KWRC01 |
| 0.3 mi   | 18062114 | A  | 07/31/2018  | RESI   | 227 Park Ridge Dr     | O'Fallon | O'Fallon | 408  | 20   | \$264,900 | 3   | 3 (3 0) | 1,643 | 0.087<br>0 | 16  | CBG 05 |
| 0.2 mi   | 18056023 | A  | 07/12/2018  | RESI   | 183 Roxbury           | O'Fallon | O'Fallon | 408  | 39   | \$289,900 | 5   | 4 (3 1) | 2,013 | 0.170<br>0 | 12  | CBG 21 |
| 2.3 mi   | 18054429 | A  | 07/20/2018  | RESI   | 621 Zumwalt Crossing  | O'Fallon | O'Fallon | 408  | 31   | \$299,900 | 5   | 4 (3 1) | 2,670 | 0.260<br>0 | 19  | CRIR01 |
| 2.7 mi   | 18047729 | A  | 06/22/2018  | RESI   | 7 Laws Pass           | O'Fallon | O'Fallon | 408  | 59   | \$299,900 | 4   | 3 (2 1) | 2,860 | 0.240<br>0 | 16  | JNAH01 |
| 2.6 mi   | 18056834 | P  |             | RESI   | 424 Rascal Xing       | O'Fallon | O'Fallon | 408  | 5    | \$244,900 | 4   | 3 (3 0) | 1,844 | 0.200<br>0 | 18  | CBG 15 |
| 0.1 mi   | 18039965 | P  | 08/17/2018  | RESI   | 45 Logan Crossing Cir | O'Fallon | O'Fallon | 408  | 75   | \$260,000 | 4   | 3 (2 1) | 2,472 | 0.230<br>0 | 13  | KWRW01 |
| 2.9 mi   | 18048618 | P  | 08/15/2018  | RESI   | 417 Dovedale          | O'Fallon | O'Fallon | 417  | 18   | \$297,500 | 4   | 4 (3 1) | 2,814 | 0.180<br>0 | 14  | MLRA01 |
| 2.4 mi   | 18042021 | S  | 08/13/2018  | RESI   | 10 Augusta National   | O'Fallon | O'Fallon | 407  | 30   | \$289,900 | 4   | 3 (2 1) | 3,136 | 0.260<br>0 | 17  | CBG 09 |
| 1.8 mi   | 18052733 | S  | 08/08/2018  | RESI   | 620 Topaz Dr          | O'Fallon | O'Fallon | 408  | 6    | \$250,000 | 3   | 3 (3 0) | 1,618 | 0.250<br>0 | 20  | RMXR01 |
| 1.8 mi   | 17094930 | S  | 08/16/2018  | RESI   | 304 Wild River Ct     | St. Paul | St Paul  | 408  | 202  | \$284,900 | 3   | 2 (2 0) | 1,594 | 0.240<br>0 | 0   | STLB01 |
| 2.4 mi   | 18035133 | S  | 08/13/2018  | RESI   | 1135 The Crossings Dr | O'Fallon | O'Fallon | 408  | 76   | \$299,500 | 4   | 3 (2 1) | 3,240 | 0.190<br>0 | 17  | BHSP05 |

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## Residential Condensed

### 285 England, O'Fallon 63366-1169



MLS #: 18065090 Status: **A**  
 Area: 408 Bd: 4  
 Muni/Twp: O'Fallon  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc 2 Story/Other  
 SubD: Est At Highgrove  
 Recent: 08/14/2018 : New

Stat Dt: 08/14/18 List Pr: \$257,900  
 Sqft Above: 2,102 Sell Pr:  
 Pr/SqFt: \$122.69 CDOM: 22  
 Age: 18 Schl Dst: Ft. Zumwalt R-  
 \$448 Acres: .210

### 12 Dunleith Ct, O'Fallon 63366-1157



MLS #: 18062228 Status: **A**  
 Area: 408 Bd: 3  
 Muni/Twp: O'Fallon  
 GA/CR: 2/0 Bth: 2 (2 0)  
 Style/Desc 1 Story/Ranch  
 SubD: Est At Highgrove

Stat Dt: 07/31/18 List Pr: \$240,000  
 Sqft Above: 1,680 Sell Pr:  
 Pr/SqFt: \$142.86 CDOM: 9  
 Age: 17 Schl Dst: Ft. Zumwalt R-  
 \$448 Acres: .230

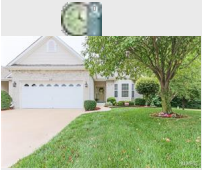
### 329 Autumn Forest, O'Fallon 63366-1089



MLS #: 18010189 Status: **A**  
 Area: 408 Bd: 3  
 Muni/Twp: O'Fallon  
 GA/CR: 3/0 Bth: 3 (3 0)  
 Style/Desc 1 Story/Ranch  
 SubD: Ests At Dames Park #2

Stat Dt: 03/07/18 List Pr: \$259,900  
 Sqft Above: 2,268 Sell Pr:  
 Pr/SqFt: \$114.59 CDOM: 228  
 Age: 15 Schl Dst: Ft. Zumwalt R-  
 Acres: .280

### 227 Park Ridge Dr, O'Fallon 63366-1086



MLS #: 18062114 Status: **A**  
 Area: 408 Bd: 3  
 Muni/Twp: O'Fallon  
 GA/CR: 2/0 Bth: 3 (3 0)  
 Style/Desc 1 Story/Villa  
 SubD: Villas At Dames Park #2  
 Recent: 08/17/2018 : Price Change : \$269,900->\$264,900

Stat Dt: 07/31/18 List Pr: \$264,900  
 Sqft Above: 1,643 Sell Pr:  
 Pr/SqFt: \$161.23 CDOM: 20  
 Age: 16 Schl Dst: Ft. Zumwalt R-  
 \$196 Acres: .087

### 183 Roxbury, O'Fallon 63366-1199



MLS #: 18056023 Status: **A**  
 Area: 408 Bd: 5  
 Muni/Twp: O'Fallon  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc 1 Story/Atrium  
 SubD: Hyland Green  
 Recent: 08/15/2018 : Price Change : \$299,900->\$289,900

Stat Dt: 07/12/18 List Pr: \$289,900  
 Sqft Above: 2,013 Sell Pr:  
 Pr/SqFt: \$144.01 CDOM: 39  
 Age: 12 Schl Dst: Ft. Zumwalt R-  
 \$350 Acres: .170

### 621 Zumwalt Crossing, O'Fallon 63366-4426



MLS #: 18054429 Status: **A**  
 Area: 408 Bd: 5  
 Muni/Twp: O'Fallon  
 GA/CR: 3/0 Bth: 4 (3 1)  
 Style/Desc 2 Story/Other  
 SubD: Crossing Village B  
 Recent: 08/19/2018 : Price Change : \$307,500->\$299,900

Stat Dt: 07/20/18 List Pr: \$299,900  
 Sqft Above: 2,670 Sell Pr:  
 Pr/SqFt: \$112.32 CDOM: 31  
 Age: 19 Schl Dst: Ft. Zumwalt R-  
 Acres: .260

### 7 Laws Pass, O'Fallon 63366-4471



**MLS #:** 18047729 **Status:** A **Stat Dt:** 06/22/18 **List Pr:** \$299,900  
**Area:** 408 **Bd:** 4 **Sqft Above:** 2,860 **Sell Pr:**  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$104.86 **CDOM:** 59  
**GA/CR:** 3/0 **Bth:** 3 (2 1) **Age:** 16 **Schl Dst:** Ft. Zumwalt R-  
**Style/Desc:** 2 Story/Other **\$200** **Acres:** .240  
**SubD:** Crossings Village C #2  
**Recent:** 08/17/2018 : Price Change : \$307,400->\$299,900

### 424 Rascal Xing, O'Fallon 63366-4462



**MLS #:** 18056834 **Status:** P **Stat Dt:** **List Pr:** \$244,900  
**Area:** 408 **Bd:** 4 **Sqft Above:** 1,844 **Sell Pr:**  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$132.81 **CDOM:** 5  
**GA/CR:** 2/0 **Bth:** 3 (3 0) **Age:** 18 **Schl Dst:** Ft. Zumwalt R-  
**Style/Desc:** 1 Story/Ranch **\$125** **Acres:** .200  
**SubD:** Crossings Village C #1

### 45 Logan Crossing Cir, O'Fallon 63366-1497



**MLS #:** 18039965 **Status:** P **Stat Dt:** 08/17/18 **List Pr:** \$260,000  
**Area:** 408 **Bd:** 4 **Sqft Above:** 2,472 **Sell Pr:**  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$105.18 **CDOM:** 75  
**GA/CR:** 2/0 **Bth:** 3 (2 1) **Age:** 13 **Schl Dst:** Ft. Zumwalt R-  
**Style/Desc:** 2 Story/Other **\$350** **Acres:** .230  
**SubD:** Hyland Green #3  
**Recent:** 08/17/2018 : Pending : CN->P

### 417 Dovedale, O'Fallon 63366-7578



**MLS #:** 18048618 **Status:** P **Stat Dt:** 08/15/18 **List Pr:** \$297,500  
**Area:** 417 **Bd:** 4 **Sqft Above:** 2,814 **Sell Pr:**  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$105.72 **CDOM:** 18  
**GA/CR:** 3/0 **Bth:** 4 (3 1) **Age:** 14 **Schl Dst:** Wentzville R-IV  
**Style/Desc:** 2 Story/Other **\$400** **Acres:** .180  
**SubD:** Chantry Village At Thornbury  
**#2**  
**Recent:** 08/15/2018 : Pending : CN->P

### 10 Augusta National, O'Fallon 63366-5912



**MLS #:** 18042021 **Status:** S **Stat Dt:** 08/13/18 **List Pr:** \$289,900  
**Area:** 407 **Bd:** 4 **Sqft Above:** 3,136 **Sell Pr:** \$289,900  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$92.44 **CDOM:** 30  
**GA/CR:** 2/0 **Bth:** 3 (2 1) **Age:** 17 **Schl Dst:** Ft. Zumwalt R-  
**Style/Desc:** 2 Story/Other **Acres:** .260  
**SubD:** Turtle Creek #5  
**Recent:** 08/16/2018 : Sold : P->S

### 620 Topaz Dr, O'Fallon 63366-7905



**MLS #:** 18052733 **Status:** S **Stat Dt:** 08/08/18 **List Pr:** \$250,000  
**Area:** 408 **Bd:** 3 **Sqft Above:** 1,618 **Sell Pr:** \$250,000  
**Muni/Twp:** O'Fallon **Pr/SqFt:** \$154.51 **CDOM:** 6  
**GA/CR:** 2/0 **Bth:** 3 (3 0) **Age:** 20 **Schl Dst:** Ft. Zumwalt R-  
**Style/Desc:** 1 Story/Ranch **\$75** **Acres:** .250  
**SubD:** Diamond Pt #2  
**Recent:** 08/17/2018 : Sold : P->S

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304 Wild River Ct, St Paul 63366



   
MLS #: 17094930 Status: **S**  
Area: 408 Bd: 3  
Muni/Twp: St. Paul  
GA/CR: 3 / 0 Bth: 2 (2 0)  
Style/Desc 1 Story/Ranch  
SubD: Riverdale  
Recent: **08/17/2018 : Sold : P->S**

Stat Dt: 08/16/18 List Pr: \$284,900  
Sqft Above: 1,594 Sell Pr: \$284,900  
Pr/SqFt: \$178.73 CDOM: 202  
Age: \$300 Schl Dst: Ft. Zumwalt R-  
Acres: .240

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1135 The Crossings Dr, O'Fallon 63366-4456



   
MLS #: 18035133 Status: **S**  
Area: 408 Bd: 4  
Muni/Twp: O'Fallon  
GA/CR: 2 / 0 Bth: 3 (2 1)  
Style/Desc 2 Story/Other  
SubD: Crossings Village C #1

Stat Dt: 08/13/18 List Pr: \$300,000  
Sqft Above: 3,240 Sell Pr: \$299,500  
Pr/SqFt: \$92.44 CDOM: 76  
Age: 17 Schl Dst: Ft. Zumwalt R-  
Acres: .190

Search Criteria

CTH Change\_Type is one of 'New Listing', 'Back On Market', 'Price Change', 'Coming Soon', 'Pending', 'Sold'  
Property Type is 'Residential'  
Latitude, Longitude is within 3.00 mi of 18010189  
State Or Province is 'Missouri'  
Price is 240000 to 300000  
CTH Last Modified Date Time is 8/13/2018+  
Selected 14 of 14 results.

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**The Nett Group Real Estate Advisors**  
 Keller Williams Realty Chesterfield  
 (314) 761-4057  
 michael@thenettgroup.com

# Listing Activity Report

329 Autumn Forest, O'Fallon, MO 63366

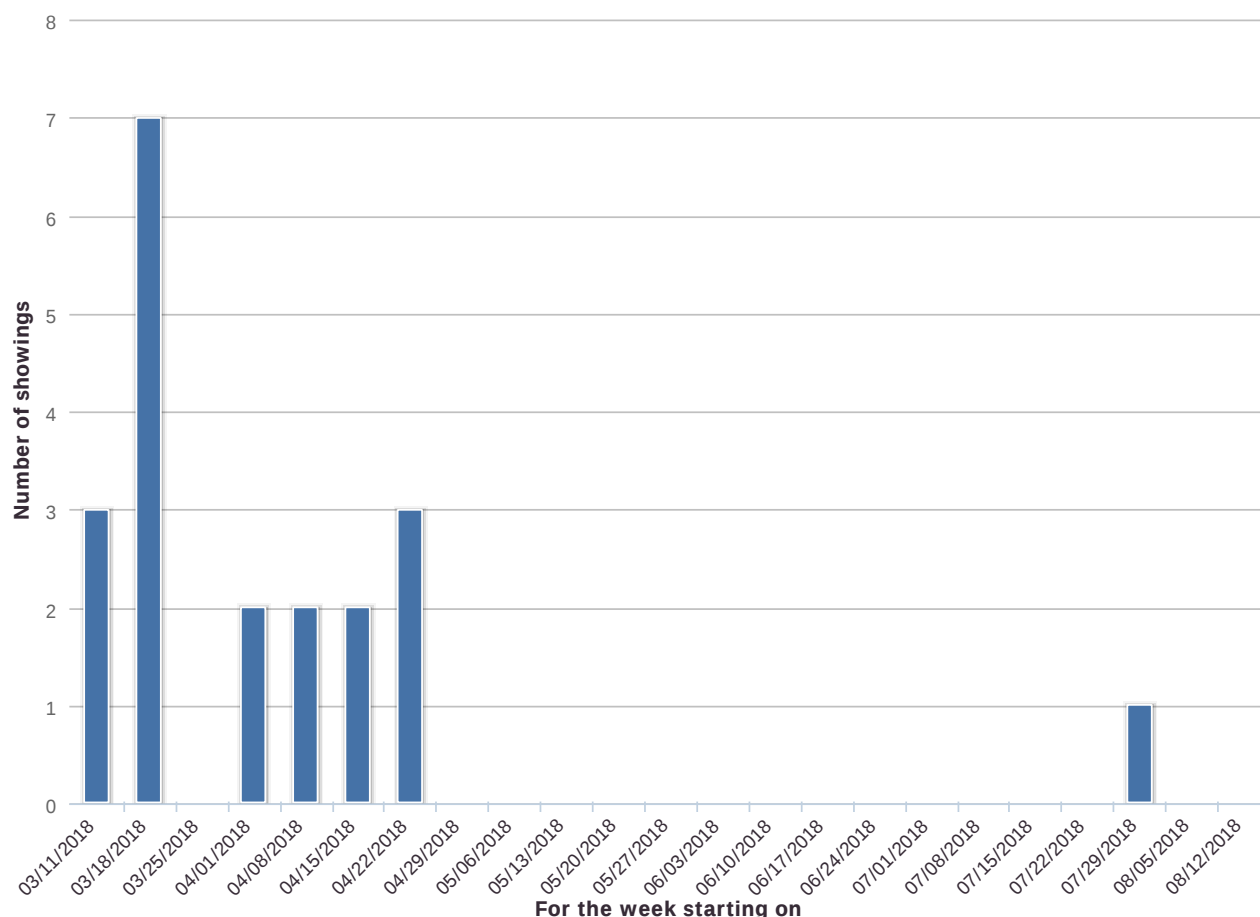
Snapshot for Mar 07, 2018 - Aug 18, 2018



Listing ID: 18010189  
 Address: 329 Autumn Forest, O'Fallon, MO 63366  
 Price: \$259,900  
 Status: ACTIVE

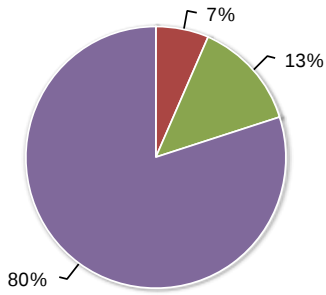
Total number of appointments: 20  
 Appointments in the last 30 days: 1  
 Appointments in the last 7 days: 0  
 Total number of agent previews: 0  
 Total number of agent inquiries: 0

## Appointments Per Week



## Feedback at a Glance

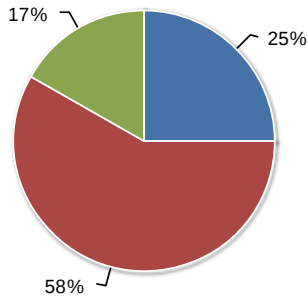
### Is your client interested in this listing?



Very (0)  
 Somewhat (1)  
 Maybe (2)  
 Not interested (12)

\* 15 responses

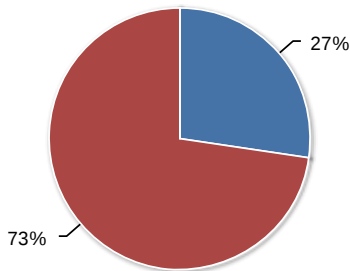
### Please rate your overall experience at this showing.



Excellent (3)  
 Good (7)  
 Fair (2)  
 Poor (0)

\* 12 responses

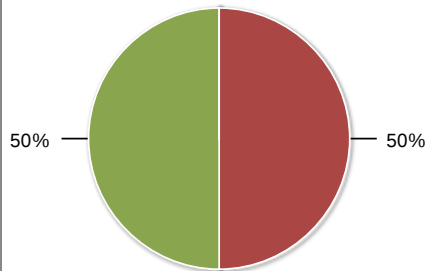
### Your (and your client's) opinion of the price:



Just right (3)  
 Too high (8)  
 Too low (0)

\* 11 responses

### Please rate this listing (5=Best; 1=Worst):



5(Best) (0)  
 4 (6)  
 3 (6)  
 2 (0)  
 1(Worst) (0)

\* 12 responses

## Feedback Responses

| Activity Details                                                                                                                                                                                                                 | Received                                                                                                                                                                          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Showing<br>08/04/2018 1:00 PM - 2:00 PM                                                                                                                                                                                          | 08/04/2018 03:27 PM                                                                                                                                                               |
| Is your client interested in this listing?<br>Please rate your overall experience at this showing.<br>Your (and your client's) opinion of the price:<br>Please rate this listing (5=Best; 1=Worst):<br>COMMENTS/RECOMMENDATIONS: | Not interested<br><br><br><br><br>honestly, this house just doesn't show very well. it was dirty and needs just more work than this buyer is willing to do.                       |
| Showing<br>04/27/2018 5:30 PM - 6:30 PM                                                                                                                                                                                          | 04/29/2018 08:37 AM                                                                                                                                                               |
| Is your client interested in this listing?<br>Please rate your overall experience at this showing.<br>Your (and your client's) opinion of the price:<br>COMMENTS/RECOMMENDATIONS:                                                | Not interested<br>Fair<br>Too high<br>My buyers did not like all the different flooring throughout the home plus the yard was too small for them Thank you for letting us view it |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                                                                             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Showing<br>04/23/2018 7:00 PM - 8:00 PM                                                                                                                                                                                                                 | 04/24/2018 09:17 AM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>My client really likes the layout and location of this home. It shows well and is nice and clean. She is hesitant due to the flooring. She would need to make it flow better, would the seller consider a flooring credit?</p>                                                                                    |
| Showing<br>04/22/2018 5:30 PM - 6:00 PM                                                                                                                                                                                                                 | 04/23/2018 10:27 AM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Maybe</p> <p>Excellent</p> <p>Just right</p> <p>4</p> <p>Home showed well. Young daughter loved the cookies :) Yard was not ideal for their needs.</p>                                                                                                                                                            |
| Showing<br>04/20/2018 9:15 AM - 9:45 AM                                                                                                                                                                                                                 | 04/20/2018 10:44 AM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Maybe</p> <p>Good</p> <p>Too high</p> <p>4</p>                                                                                                                                                                                                                                                                    |
| Showing<br>04/15/2018 5:00 PM - 5:30 PM                                                                                                                                                                                                                 | 04/15/2018 08:30 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Somewhat</p> <p>Excellent</p> <p>Too high</p> <p>4</p> <p>I think it's just a bit on the high side. Although it has a ton of square footage, the back yard doesn't quite fit their needs. We just started looking and so far they like it but would like to see more homes. Thanks for letting us look at it.</p> |
| Showing<br>04/08/2018 12:30 PM - 1:15 PM                                                                                                                                                                                                                | 04/08/2018 02:13 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Fair</p> <p>Too high</p> <p>3</p> <p>They will be more updates needed than they originally thought. The back yard was negative for the buyers. They also feel the price is high for what's needed.</p>                                                                                      |
| Showing<br>03/23/2018 5:50 PM - 6:05 PM                                                                                                                                                                                                                 | 03/24/2018 07:04 PM                                                                                                                                                                                                                                                                                                  |
| <p>Is your client interested in this listing?</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                                                                                                                                      | <p>Not interested</p> <p>We did not get a chance to get in. We were 10 min early. Knocked, no answer. Front door was unlocked and tv on so we did not go in. Buyers decided they wanted more mature trees. Thanks anyway.</p>                                                                                        |
| Showing<br>03/22/2018 3:15 PM - 4:15 PM                                                                                                                                                                                                                 | 03/23/2018 07:36 AM                                                                                                                                                                                                                                                                                                  |

| Activity Details                                                                                                                                                                                                                                        |  | Received                                                                                                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>Two many flooring choices in the home. Good space. They did not care for the lot after previewing the home.</p>                 |
| Showing<br>03/21/2018 11:45 AM - 12:15 PM                                                                                                                                                                                                               |  | 03/23/2018 03:35 PM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Just right</p> <p>3</p>                                                                                                                                  |
| Showing<br>03/21/2018 11:45 AM - 12:15 PM                                                                                                                                                                                                               |  | 03/23/2018 03:35 PM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Just right</p> <p>3</p> <p>clients are wanting more of a back yard., property showed fine. thanks for letting us look.</p>                               |
| Showing<br>03/20/2018 5:40 PM - 6:15 PM                                                                                                                                                                                                                 |  | 03/28/2018 02:09 PM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                       |  | <p>Not interested</p> <p>Good</p> <p>4</p> <p>Just not the floor plan they were looking for but home was stage very nicely</p>                                                                |
| Showing<br>03/20/2018 4:45 PM - 6:00 PM                                                                                                                                                                                                                 |  | 03/21/2018 12:17 AM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p>                                                                                                                   |  | <p>Not interested</p> <p>3</p> <p>Backyard is too small &amp; home lacked updates buyer is looking for.</p>                                                                                   |
| Showing<br>03/18/2018 9:00 AM - 10:00 AM                                                                                                                                                                                                                |  | 03/19/2018 01:04 PM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>3</p> <p>Buyer didn't like all the different types of floor/location. However they liked the massive floor plan.</p>                     |
| Showing<br>03/13/2018 4:00 PM - 5:00 PM                                                                                                                                                                                                                 |  | 03/13/2018 07:17 PM                                                                                                                                                                           |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Excellent</p> <p>Too high</p> <p>3</p> <p>Didn't feel the quality/features were up to price. Also didn't like neighbor across street had like 8 cars at house...</p> |
| Showing<br>03/12/2018 4:45 PM - 5:15 PM                                                                                                                                                                                                                 |  | 03/13/2018 01:56 PM                                                                                                                                                                           |

| Activity Details                                                                                                                                                                                                                                        | Received                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p> |

| Listing Activity Details                                                                                     |                                |          |
|--------------------------------------------------------------------------------------------------------------|--------------------------------|----------|
| Activity Type                                                                                                | Activity Date                  | Comments |
|  Declined Showing            | 08/18/2018 10:30 AM - 11:30 AM |          |
|  Price Change Notification   | 08/13/2018 8:38 AM             |          |
|  Price Change                | 08/13/2018 3:24 AM             |          |
|  Past Showing                | 08/04/2018 1:00 PM - 2:00 PM   |          |
|  Status Change               | 08/03/2018 10:55 AM            |          |
|  Status Change               | 05/03/2018 11:33 AM            |          |
|  Past Showing                | 04/27/2018 5:30 PM - 6:30 PM   |          |
|  Past Showing                | 04/23/2018 7:00 PM - 8:00 PM   |          |
|  Past Showing               | 04/22/2018 5:30 PM - 6:00 PM   |          |
|  Past Showing              | 04/20/2018 9:15 AM - 9:45 AM   |          |
|  Price Change Notification | 04/18/2018 11:57 AM            |          |
|  Price Change              | 04/18/2018 4:35 AM             |          |
|  Past Showing              | 04/15/2018 5:00 PM - 5:30 PM   |          |
|  Canceled Showing          | 04/11/2018 6:45 PM - 7:15 PM   |          |
|  Past Showing              | 04/09/2018 5:30 PM - 6:00 PM   |          |
|  Status Change             | 04/09/2018 8:26 AM             |          |
|  Past Showing              | 04/08/2018 12:30 PM - 1:15 PM  |          |
|  Canceled Showing          | 04/07/2018 12:00 PM - 12:45 PM |          |
|  Canceled Showing          | 04/07/2018 11:00 AM - 12:00 PM |          |
|  Canceled Showing          | 04/06/2018 6:30 PM - 7:00 PM   |          |
|  Status Change             | 04/06/2018 5:01 PM             |          |
|  Past Showing              | 04/05/2018 5:15 PM - 6:15 PM   |          |
|  Past Showing              | 04/04/2018 2:00 PM - 3:00 PM   |          |
|  Canceled Showing          | 03/30/2018 2:45 PM - 3:50 PM   |          |

| Activity Type                                                                                             | Activity Date                  | Comments |
|-----------------------------------------------------------------------------------------------------------|--------------------------------|----------|
|  Declined Showing         | 03/30/2018 9:00 AM - 11:00 AM  |          |
|  Past Showing             | 03/23/2018 5:50 PM - 6:05 PM   |          |
|  Past Showing             | 03/22/2018 3:15 PM - 4:15 PM   |          |
|  Past Showing             | 03/21/2018 11:45 AM - 12:15 PM |          |
|  Past Showing             | 03/21/2018 11:45 AM - 12:15 PM |          |
|  Canceled Showing         | 03/21/2018 11:45 AM - 12:15 PM |          |
|  Past Showing             | 03/20/2018 5:40 PM - 6:15 PM   |          |
|  Past Showing             | 03/20/2018 4:45 PM - 6:00 PM   |          |
|  Past Showing             | 03/18/2018 9:00 AM - 10:00 AM  |          |
|  Declined Showing         | 03/18/2018 9:00 AM - 10:00 AM  |          |
|  Past Showing Unconfirmed | 03/13/2018 4:00 PM - 5:00 PM   |          |
|  Past Showing             | 03/12/2018 4:45 PM - 5:15 PM   |          |
|  Past Showing             | 03/12/2018 4:45 PM - 5:15 PM   |          |
|  Declined Showing        | 03/10/2018 3:00 PM - 4:00 PM   |          |
|  Status Change          | 03/07/2018 3:20 PM             |          |
|  New Listing            | 03/07/2018                     |          |