

The Nett Group Real Estate Advisors

# SELLER REPORT



1409 Birchwood Cove Ct | Ballwin

TheNettGroup.com • 636.614.5132

Cross Property On Market Counters

| MLS #    | Type | Stat | Stat Date | Address                | City    | Area | DOM | Price     | Client Portals | Client Views | Client Favorites | Client Possibilities | Auto Emails | Prev 14 Day Views | Agent Published | Agent Rejected | Agent Views |
|----------|------|------|-----------|------------------------|---------|------|-----|-----------|----------------|--------------|------------------|----------------------|-------------|-------------------|-----------------|----------------|-------------|
| 18027037 | RESI | ACT  | 04/17/18  | 1409 Birchwood Cove Ct | Ballwin | 169  | 90  | \$399,000 | 359            | 442          | 6                | 4                    | 374         | 14                | 28              | 17             | 862         |

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

## Cross Property Condensed

1409 Birchwood Cove Ct, Ballwin 63021-5765



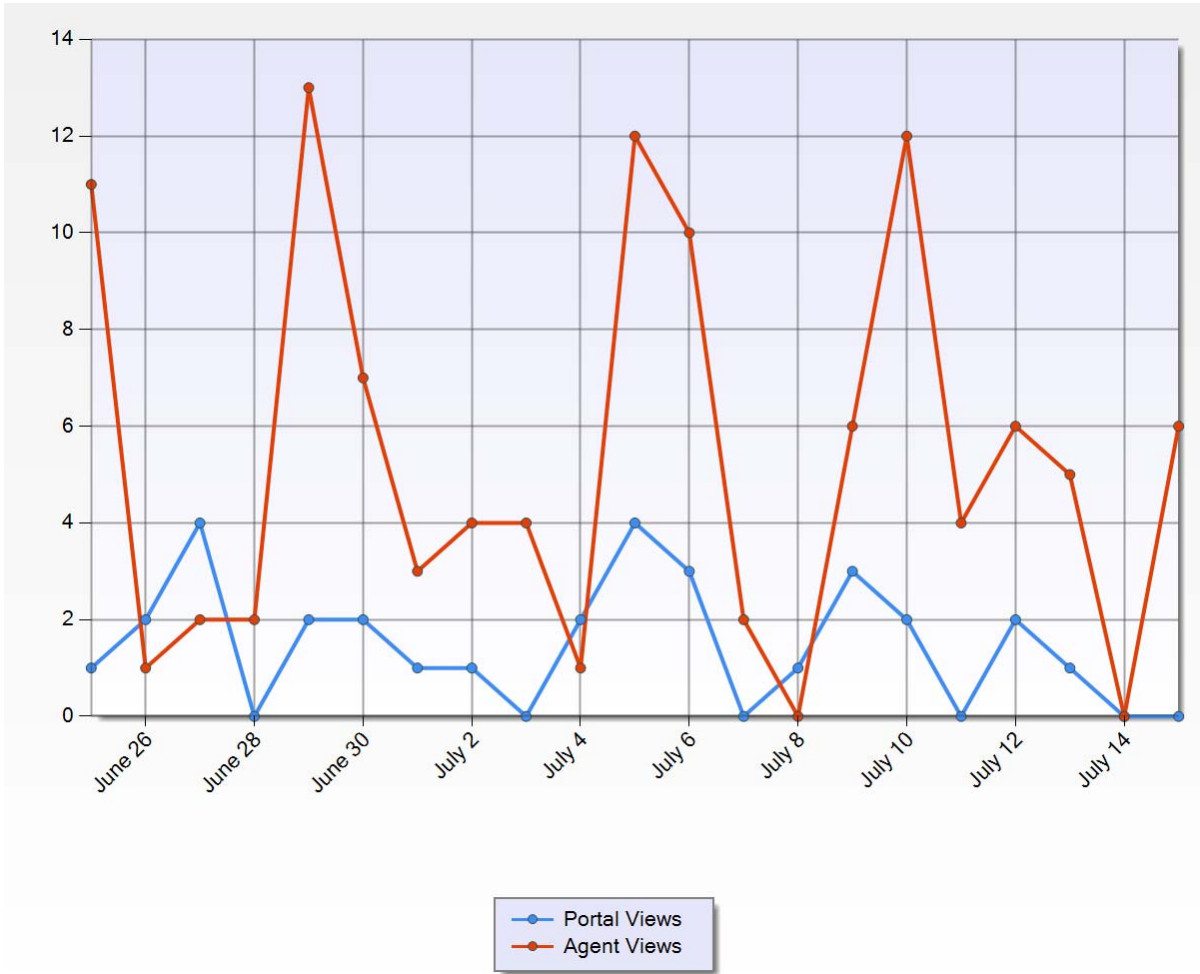
|                |                      |          |          |          |              |          |           |
|----------------|----------------------|----------|----------|----------|--------------|----------|-----------|
| MLS #:         | 18027037             | Status:  | A        | Stat Dt: | 04 / 17 / 18 | List Pr: | \$399,000 |
| Area:          | 169                  | Bd:      | 4        | Sq Ft:   | 2,739        | Sell Pr: |           |
| Muni/Twp:      | Unincorporated       | Pr/SqFt: | \$145.67 | CDOM:    | 90           |          |           |
| GA/CR:         | 2 / 0                | Bth:     | 4 (3 1)  | Age:     | 35           |          |           |
| Style/Desc:    | 2 Story / Other      | Acre:    | .480     |          |              |          |           |
| SubD:          | Forest Oak Estates 1 |          |          |          |              |          |           |
| Schl District: | Parkway C-2          |          |          |          |              |          |           |

### Search Criteria

Status is one of 'Active', 'Contingent w/Kickout', 'Contingent No Kickout', 'Contingent Short Sale', 'Option', 'Coming Soon'  
Listing Agent ID is 'MBNETTEM'  
Listing Co-Agent MLS ID is 'MBNETTEM'  
Selected 1 of 16 results.

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

 **Historical Views for 1409 Birchwood Cove Ct**



## Residential Single Line

| Distance | MLS #    | St | Status Date | P Type | Address                    | Muni/Twp        | City             | Area | CDOM | Price Bd  | Bth | SqFt    | Abv   | Lsz        | Age | Off ID |
|----------|----------|----|-------------|--------|----------------------------|-----------------|------------------|------|------|-----------|-----|---------|-------|------------|-----|--------|
| 3.4 mi   | 18053635 | A  | 07/14/2018  | RESI   | 629 Charleston Oaks Dr     | Unincorporated  | Ballwin          | 169  | 75   | \$409,000 | 5   | 4 (3 1) | 2,666 | 0.290<br>0 | 23  | BHSP05 |
| 1.5 mi   | 18056052 | A  | 07/12/2018  | RESI   | 2426 Hollyhead             | Des Peres       | St Louis         | 169  | 34   | \$425,000 | 4   | 3 (2 1) | 2,360 | 0.257<br>0 | 42  | REMV01 |
| 3.7 mi   | 18055699 | A  | 07/11/2018  | RESI   | 763 Arbor Haven Dr         | Unincorporated  | Ballwin          | 169  | 5    | \$429,900 | 4   | 4 (2 2) | 2,826 | 0.250<br>0 | 27  | RMXR01 |
| 2.2 mi   | 18055585 | A  | 07/13/2018  | RESI   | 1113 Sulphur Spring Rd     | Ballwin         | Ballwin          | 169  | 3    | \$499,900 | 4   | 3 (2 1) | 2,424 | 0.280<br>0 | 0   | WHLN01 |
| 4.9 mi   | 18049642 | A  | 06/22/2018  | RESI   | 1274 Rogue River Ct        | Chesterfield    | Chesterfield     | 167  | 24   | \$500,000 | 5   | 6 (5 1) | 2,777 | 0.310<br>0 | 45  | CBG 11 |
| 3.7 mi   | 18049481 | A  | 06/21/2018  | RESI   | 538 Kenilworth             | Ballwin         | Ballwin          | 168  | 25   | \$419,000 | 4   | 3 (2 1) | 2,620 | 0.344<br>0 | 44  | KWSW01 |
| 4.1 mi   | 18037177 | A  | 05/10/2018  | RESI   | 1733 Claymont Estates      | Chesterfield    | Chesterfield     | 168  | 47   | \$425,000 | 4   | 4 (2 2) | 2,470 | 0.534<br>0 | 49  | WCLK01 |
| 3.6 mi   | 18048327 | A  | 06/15/2018  | RESI   | 12311 Harflo               | Town And County | Town and Country | 168  | 31   | \$435,000 | 4   | 4 (3 1) | 3,088 | 1.006<br>0 | 40  | MANN01 |
| 3.2 mi   | 18048965 | A  | 06/16/2018  | RESI   | 411 Pine Hollow Ct         | Ballwin         | Ballwin          | 169  | 30   | \$409,000 | 4   | 4 (3 1) | 2,502 | 0.240<br>0 | 24  | KWRC01 |
| 1.5 mi   | 18053826 | A  | 07/03/2018  | RESI   | 13132 Dougherty Ridge Ct   | Des Peres       | St Louis         | 169  | 13   | \$445,000 | 4   | 4 (2 2) | 2,485 | 0.230<br>0 | 42  | BHSP01 |
| 2.9 mi   | 18053134 | A  | 07/02/2018  | RESI   | 1380 Red Oak Plantation Dr | Unincorporated  | Ballwin          | 169  | 14   | \$469,900 | 4   | 3 (2 1) | 2,994 | 0.172<br>0 | 8   | CBG 11 |
| 1.3 mi   | 18049077 | A  | 06/20/2018  | RESI   | 2418 Fairroyal Dr          | Des Peres       | Des Peres        | 169  | 26   | \$479,000 | 5   | 4 (3 1) | 2,762 | 0.240<br>0 | 36  | DIEL01 |
| 2.8 mi   | 18046195 | A  | 06/07/2018  | RESI   | 237 Magnolia Trace Dr      | Ballwin         | Ballwin          | 169  | 39   | \$499,990 | 4   | 4 (3 1) | 3,020 | 0.250<br>0 | 9   | SNSH01 |
| 5.0 mi   | 18049730 | P  | 07/07/2018  | RESI   | 1420 Sycamore Manor        | Chesterfield    | Chesterfield     | 167  | 18   | \$425,000 | 4   | 2 (2 0) | 2,384 | 0.280<br>0 | 34  | WCLK01 |
| 4.6 mi   | 18014085 | P  |             | RESI   | 12044 Conway Rd            | Westwood        | Westwood         | 167  | 93   | \$450,000 | 5   | 3 (3 0) | 3,112 | 1.040<br>0 | 80  | BHAL05 |
| 3.7 mi   | 18050491 | P  | 07/14/2018  | RESI   | 755 Arbor Haven Dr         | Unincorporated  | Ballwin          | 169  | 3    | \$425,000 | 5   | 3 (3 0) | 2,410 | 0.280<br>0 | 27  | FFRR01 |
| 1.2 mi   | 18039983 | P  | 07/12/2018  | RESI   | 2451 Barrett Heights Dr    | Des Peres       | Des Peres        | 169  | 48   | \$459,900 | 4   | 4 (3 1) | 2,800 | 0.390<br>0 | 22  | CBPR01 |
| 3.6 mi   | 18036333 | S  | 07/12/2018  | RESI   | 1845 Buckington            | Chesterfield    | Chesterfield     | 168  | 18   | \$452,900 | 4   | 4 (2 2) | 2,573 | 0.393<br>0 | 41  | RDKY03 |

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.

## Residential Condensed

### 629 Charleston Oaks Dr, Ballwin 63021-7390



MLS #: 18053635 Status: **A**  
 Area: 169 Bd: 5  
 Muni/Twp: Unincorporated  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc: 2 Story/Other  
 SubD: Charleston Oaks  
 Recent: 07/14/2018 : New

Stat Dt: 07/14/18 List Pr: \$409,000  
 Sqft Above: 2,666 Sell Pr:  
 Pr/SqFt: \$153.41 CDOM: 75  
 Age: 23 Schl Dst: Parkway C-2  
 \$200 Acres: .290

### 2426 Hollyhead, St Louis 63131-2137



MLS #: 18056052 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Des Peres  
 GA/CR: 2/0 Bth: 3 (2 1)  
 Style/Desc: 2 Story/Other  
 SubD: Dougherty Lake Four  
 Recent: 07/12/2018 : New

Stat Dt: 07/12/18 List Pr: \$425,000  
 Sqft Above: 2,360 Sell Pr:  
 Pr/SqFt: \$180.08 CDOM: 34  
 Age: 42 Schl Dst: Parkway C-2  
 \$336 Acres: .257

### 763 Arbor Haven Dr, Ballwin 63021-7357



MLS #: 18055699 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Unincorporated  
 GA/CR: 2/0 Bth: 4 (2 2)  
 Style/Desc: 2 Story/Other  
 SubD: Arbor Oaks Two  
 Recent: 07/11/2018 : New

Stat Dt: 07/11/18 List Pr: \$429,900  
 Sqft Above: 2,826 Sell Pr:  
 Pr/SqFt: \$152.12 CDOM: 5  
 Age: 27 Schl Dst: Parkway C-2  
 \$566 Acres: .250

### 1113 Sulphur Spring Rd, Ballwin 63021



MLS #: 18055585 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Ballwin  
 GA/CR: 3/0 Bth: 3 (2 1)  
 Style/Desc: 1.5 Story/Other  
 SubD: Oakview Downs  
 Recent: 07/13/2018 : New

Stat Dt: 07/13/18 List Pr: \$499,900  
 Sqft Above: 2,424 Sell Pr:  
 Pr/SqFt: \$206.23 CDOM: 3  
 Age: Schl Dst: Parkway C-2  
 Acres: .280

### 1274 Rogue River Ct, Chesterfield 63017-2439



MLS #: 18049642 Status: **A**  
 Area: 167 Bd: 5  
 Muni/Twp: Chesterfield  
 GA/CR: 2/0 Bth: 6 (5 1)  
 Style/Desc: 1.5 Story/Other  
 SubD: Conway Forest  
 Recent: 07/13/2018 : Price Change : \$525,000->\$500,000

Stat Dt: 06/22/18 List Pr: \$500,000  
 Sqft Above: 2,777 Sell Pr:  
 Pr/SqFt: \$180.05 CDOM: 24  
 Age: 45 Schl Dst: Parkway C-2  
 \$150 Acres: .310

### 538 Kenilworth, Ballwin 63011-2458



MLS #: 18049481 Status: **A**  
 Area: 168 Bd: 4  
 Muni/Twp: Ballwin  
 GA/CR: 2/0 Bth: 3 (2 1)  
 Style/Desc: 2 Story/Other  
 SubD: Wood Valley

Stat Dt: 06/21/18 List Pr: \$419,000  
 Sqft Above: 2,620 Sell Pr:  
 Pr/SqFt: \$159.92 CDOM: 25  
 Age: 44 Schl Dst: Parkway C-2  
 \$20 Acres: .344

## 1733 Claymont Estates, Chesterfield 63017-7



MLS #: 18037177 Status: **A**  
 Area: 168 Bd: 4  
 Muni/Twp: Chesterfield  
 GA/CR: 2/0 Bth: 4 (2 2)  
 Style/Desc: 1.5 Story/Ranch  
 SubD: Claymont Woods 2a

Stat Dt: 05/10/18 List Pr: \$425,000  
 Sqft Above: 2,470 Sell Pr:  
 Pr/SqFt: \$172.06 CDOM: 47  
 Age: 49 Schl Dst: Parkway C-2  
 Acres: .534

## 12311 Harflo, Town and Country 63131-3114



MLS #: 18048327 Status: **A**  
 Area: 168 Bd: 4  
 Muni/Twp: Town And Country  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc: Multi-Level/Tri-Level  
 SubD: Harflo Acres Add  
 Recent: 07/12/2018 : Price Change : \$465,000->\$435,000

Stat Dt: 06/15/18 List Pr: \$435,000  
 Sqft Above: 3,088 Sell Pr:  
 Pr/SqFt: \$140.87 CDOM: 31  
 Age: 40 Schl Dst: Parkway C-2  
 Acres: 1.006

## 411 Pine Hollow Ct, Ballwin 63021-6288



MLS #: 18048965 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Ballwin  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc: 2 Story/Other  
 SubD: Pine Hollow  
 Recent: 07/13/2018 : Price Change : \$419,000->\$409,000

Stat Dt: 06/16/18 List Pr: \$409,000  
 Sqft Above: 2,502 Sell Pr:  
 Pr/SqFt: \$163.47 CDOM: 30  
 Age: 24 Schl Dst: Parkway C-2  
 Acres: .240

## 13132 Dougherty Ridge Ct, St Louis 63131



MLS #: 18053826 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Des Peres  
 GA/CR: 2/0 Bth: 4 (2 2)  
 Style/Desc: 2 Story/Other  
 SubD: Dougherty Ridge  
 Open House: Public Openhouse: Sun Jul 22, 1:00PM-3:00PM

Stat Dt: 07/03/18 List Pr: \$445,000  
 Sqft Above: 2,485 Sell Pr:  
 Pr/SqFt: \$179.07 CDOM: 13  
 Age: 42 Schl Dst: Parkway C-2  
 Acres: .230

## 1380 Red Oak Plantation Dr, Ballwin 63021-73



MLS #: 18053134 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Unincorporated  
 GA/CR: 3/0 Bth: 3 (2 1)  
 Style/Desc: 2 Story/Other  
 SubD: Arbor Valley  
 Recent: 07/11/2018 : Price Change : \$479,900->\$469,900

Stat Dt: 07/02/18 List Pr: \$469,900  
 Sqft Above: 2,994 Sell Pr:  
 Pr/SqFt: \$156.95 CDOM: 14  
 Age: 8 Schl Dst: Parkway C-2  
 Acres: .172

## 2418 Fairroyal Dr, Des Peres 63131-1915



MLS #: 18049077 Status: **A**  
 Area: 169 Bd: 5  
 Muni/Twp: Des Peres  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc: 2 Story/Other  
 SubD: Dougherty Oaks One

Stat Dt: 06/20/18 List Pr: \$479,000  
 Sqft Above: 2,762 Sell Pr:  
 Pr/SqFt: \$173.43 CDOM: 26  
 Age: 36 Schl Dst: Parkway C-2  
 Acres: .240

## 237 Magnolia Trace Dr, Ballwin 63021-6590



MLS #: 18046195 Status: **A**  
 Area: 169 Bd: 4  
 Muni/Twp: Ballwin  
 GA/CR: 3/0 Bth: 4 (3 1)  
 Style/Desc: 2 Story/Other  
 SubD: Magnolia Trace

Stat Dt: 06/07/18 List Pr: \$499,990  
 Sqft Above: 3,020 Sell Pr:  
 Pr/SqFt: \$165.56 CDOM: 39  
 Age: 9 Schl Dst: Parkway C-2  
 Acres: .250

## 1420 Sycamore Manor, Chesterfield 63017-55



MLS #: 18049730 Status: **P**  
 Area: 167 Bd: 4  
 Muni/Twp: Chesterfield  
 GA/CR: 3/0 Bth: 2 (2 0)  
 Style/Desc: 1 Story/Ranch  
 SubD: Westchester Place

Stat Dt: 07/07/18 List Pr: \$425,000  
 Sqft Above: 2,384 Sell Pr:  
 Pr/SqFt: \$178.27 CDOM: 18  
 Age: 34 Schl Dst: Parkway C-2  
 \$320 Acres: .280

## 12044 Conway Rd, Westwood 63131-2417



MLS #: 18014085 Status: **P**  
 Area: 167 Bd: 5  
 Muni/Twp: Westwood  
 GA/CR: 3/3 Bth: 3 (3 0)  
 Style/Desc: 1.5 Story/Other  
 SubD: None  
 Recent: 07/12/2018 : Pending : O->P

Stat Dt: List Pr: \$450,000  
 Sqft Above: 3,112 Sell Pr:  
 Pr/SqFt: \$144.60 CDOM: 93  
 Age: 80 Schl Dst: Parkway C-2  
 Acres: 1.040

## 755 Arbor Haven Dr, Ballwin 63021-7357



MLS #: 18050491 Status: **P**  
 Area: 169 Bd: 5  
 Muni/Twp: Unincorporated  
 GA/CR: 2/0 Bth: 3 (3 0)  
 Style/Desc: 1 Story/Atrium  
 SubD: Arbor Oaks  
 Recent: 07/14/2018 : Pending : O->P

Stat Dt: 07/14/18 List Pr: \$425,000  
 Sqft Above: 2,410 Sell Pr:  
 Pr/SqFt: \$176.35 CDOM: 3  
 Age: 27 Schl Dst: Parkway C-2  
 Acres: .280

## 2451 Barrett Heights Dr, Des Peres 63021



MLS #: 18039983 Status: **P**  
 Area: 169 Bd: 4  
 Muni/Twp: Des Peres  
 GA/CR: 2/0 Bth: 4 (3 1)  
 Style/Desc: 2 Story/Other  
 SubD: Barrett Heights  
 Recent: 07/12/2018 : Pending : A->P

Stat Dt: 07/12/18 List Pr: \$459,900  
 Sqft Above: 2,800 Sell Pr:  
 Pr/SqFt: \$164.25 CDOM: 48  
 Age: 22 Schl Dst: Parkway C-2  
 \$300 Acres: .390

## 1845 Buckingham, Chesterfield 63017-8039



MLS #: 18036333 Status: **S**  
 Area: 168 Bd: 4  
 Muni/Twp: Chesterfield  
 GA/CR: 2/0 Bth: 4 (2 2)  
 Style/Desc: 2 Story/Other  
 SubD: Scarborough 6  
 Recent: 07/13/2018 : Sold : P->S

Stat Dt: 07/12/18 List Pr: \$452,900  
 Sqft Above: 2,573 Sell Pr: \$452,900  
 Pr/SqFt: \$176.02 CDOM: 18  
 Age: 41 Schl Dst: Parkway C-2  
 Acres: .393

### Search Criteria

CTH Change\_Type is one of 'New Listing', 'Price Change', 'Coming Soon', 'Pending', 'Sold', 'Expired', 'Cancelled'

Property Type is 'Residential'

Latitude, Longitude is within 5.00 mi of 1409 Birchwood Cove Ct, Ballwin, MO 63021, USA

SchoolDistrict is 'Parkway C-2'

Price is 400000 to 500000

CTH Last Modified Date Time is 7/9/2018+

Selected 18 of 18 results.

All information herein has not been verified, is not guaranteed and is for the exclusive use of authorized users only.



**The Nett Group Real Estate Advisors**  
 Keller Williams Realty Chesterfield  
 (314) 761-4057  
 michael@thenettgroup.com

# Listing Activity Report

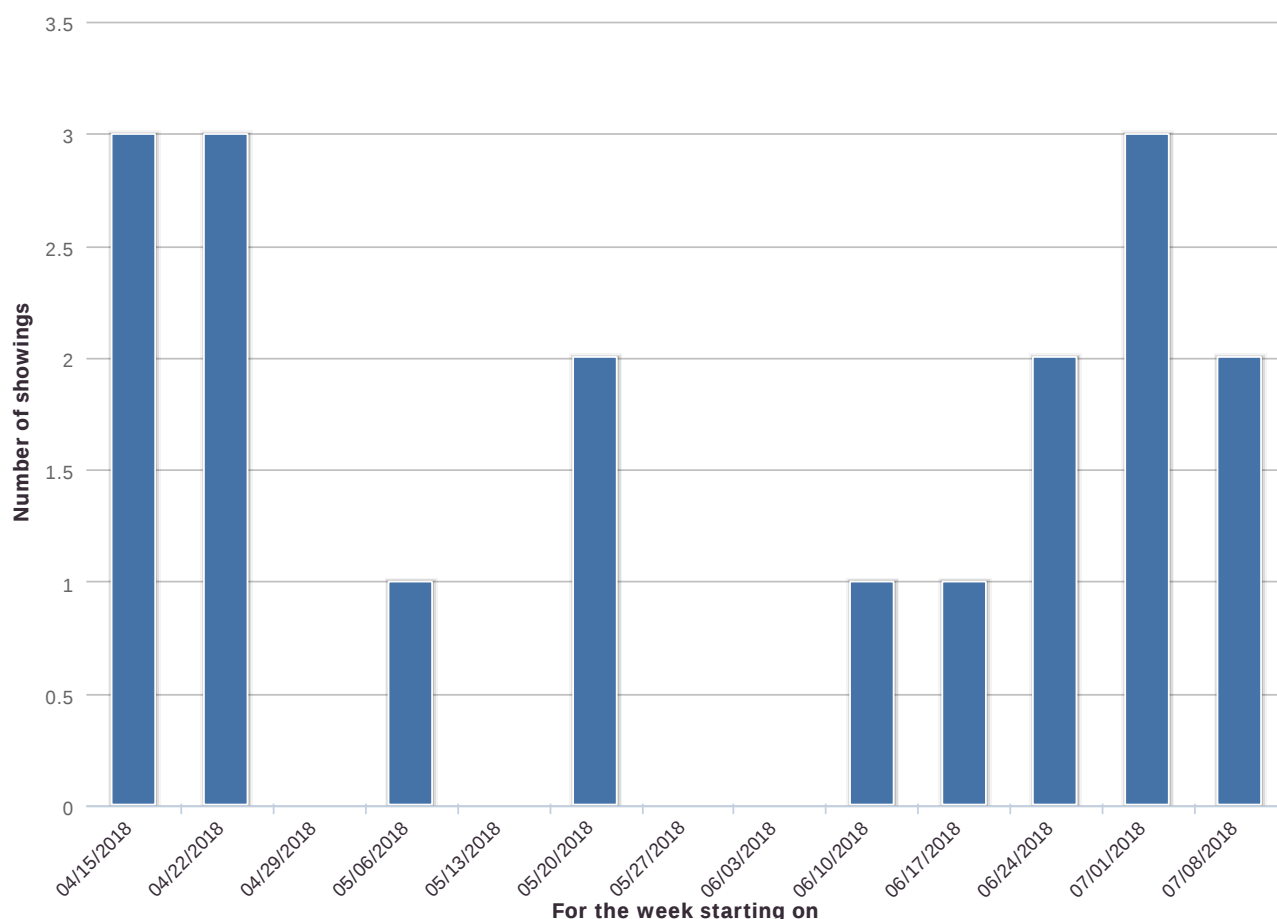
1409 Birchwood Cove Court, Ballwin, MO 63021

Snapshot for Apr 17, 2018 - Jul 13, 2018



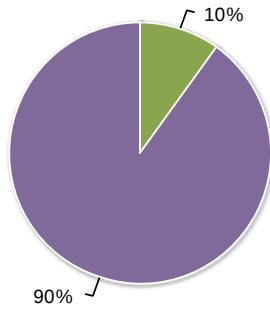
|                                   |                                              |
|-----------------------------------|----------------------------------------------|
| Listing ID:                       | 18027037                                     |
| Address:                          | 1409 Birchwood Cove Court, Ballwin, MO 63021 |
| Price:                            | \$399,000                                    |
| Status:                           | ACTIVE                                       |
| Total number of appointments:     | 18                                           |
| Appointments in the last 30 days: | 8                                            |
| Appointments in the last 7 days:  | 2                                            |
| Total number of agent previews:   | 0                                            |
| Total number of agent inquiries:  | 0                                            |

## Appointments Per Week



## Feedback at a Glance

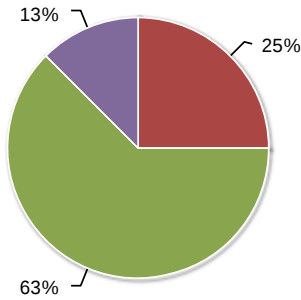
### Is your client interested in this listing?



Very (0)  
Somewhat (0)  
Maybe (1)  
Not interested (9)

\* 10 responses

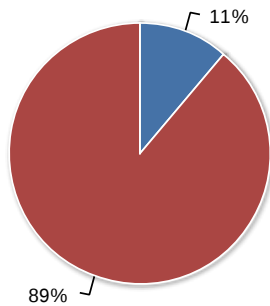
### Please rate your overall experience at this showing.



Excellent (0)  
Good (2)  
Fair (5)  
Poor (1)

\* 8 responses

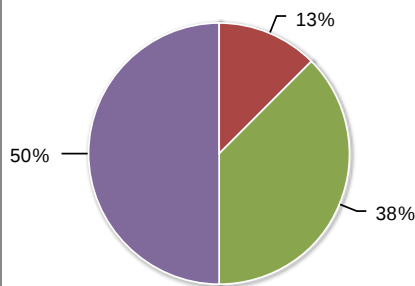
### Your (and your client's) opinion of the price:



Just right (1)  
Too high (8)  
Too low (0)

\* 9 responses

### Please rate this listing (5=Best; 1=Worst):



5(Best) (0)  
4 (1)  
3 (3)  
2 (4)  
1(Worst) (0)

\* 8 responses

## Feedback Responses

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Showing<br>07/12/2018 4:30 PM - 5:30 PM                                                                                                                                                                                                                 | 07/12/2018 06:26 PM                                                                                                                                                                                                                                                                                                                                                        |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Poor</p> <p>Too high</p> <p>2</p> <p>Thank you for allowing us to show. The floor plan is wonderful, but with the driveway, porch, patio cracking and sinking, carpeting needing replaced upstairs, basement and dining room, plus the updates needed in kitchen &amp; baths, price is too high for the amount of repairs and updates needed.</p> |
| Showing<br>07/06/2018 2:30 PM - 3:30 PM                                                                                                                                                                                                                 | 07/10/2018 02:17 PM                                                                                                                                                                                                                                                                                                                                                        |

| Activity Details                                                                                                                                                                                                                                        | Received                                                                                                                                                                                            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Maybe</p> <p>Fair</p> <p>Too high</p> <p>2</p> <p>Client likes the neighborhood, but feel the house needs a lot of work for the price. They felt the house should be priced in the low 300's</p> |
| <p>Showing</p> <p>06/30/2018 5:45 PM - 6:45 PM</p>                                                                                                                                                                                                      | <p>07/01/2018 09:01 PM</p>                                                                                                                                                                          |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p></p> <p></p> <p></p> <p></p> <p>Nice floor plan but it needs everything!</p>                                                                                                                     |
| <p>Showing</p> <p>06/29/2018 12:30 PM - 2:00 PM</p>                                                                                                                                                                                                     | <p>06/29/2018 02:55 PM</p>                                                                                                                                                                          |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Fair</p> <p>Too high</p> <p>2</p> <p>Way more updating needed than this client is willing to do.</p>                                                                       |
| <p>Showing</p> <p>05/25/2018 5:00 PM - 7:00 PM</p>                                                                                                                                                                                                      | <p>05/31/2018 03:46 PM</p>                                                                                                                                                                          |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p></p> <p></p> <p></p> <p>Buyer felt it needed significant work for the price point...</p>                                                                                   |
| <p>Showing</p> <p>05/20/2018 12:30 PM - 1:30 PM</p>                                                                                                                                                                                                     | <p>05/20/2018 03:29 PM</p>                                                                                                                                                                          |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Fair</p> <p>Too high</p> <p>3</p> <p>for today's buyers -- too many changes to either do or pay someone to do. older kitchen, flooring, paint, etc.</p>                    |
| <p>Showing</p> <p>04/26/2018 1:00 PM - 2:00 PM</p>                                                                                                                                                                                                      | <p>04/26/2018 08:04 PM</p>                                                                                                                                                                          |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> | <p>Not interested</p> <p>Fair</p> <p>Too high</p> <p>3</p> <p>We went through the house and for the price point, the updating he wants to do would price it out of the neighborhood.</p>            |
| <p>Showing</p> <p>04/22/2018 12:00 PM - 1:30 PM</p>                                                                                                                                                                                                     | <p>04/22/2018 02:36 PM</p>                                                                                                                                                                          |

| Activity Details                                                                                                                                                                                                                                        |  | Received                                                                                                                                                                                                                               |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Just right</p> <p>3</p> <p>Nice house but it wasn't a good fit for this family. Thanks for letting us view. Susan</p>                                                                             |
| Showing<br>04/20/2018 4:30 PM - 5:30 PM                                                                                                                                                                                                                 |  | 04/21/2018 10:44 AM                                                                                                                                                                                                                    |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Too high</p>                                                                                                                                                                                                  |
| Showing<br>04/17/2018 1:00 PM - 2:00 PM                                                                                                                                                                                                                 |  | 04/17/2018 05:19 PM                                                                                                                                                                                                                    |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Good</p> <p>Too high</p> <p>4</p> <p>Thank you for allowing me to show. They love the location, but at this price there is just too much they would want to change...brass and green carpet for starters.</p> |
| Showing<br>04/17/2018 12:30 PM - 1:00 PM                                                                                                                                                                                                                |  | 04/17/2018 01:55 PM                                                                                                                                                                                                                    |
| <p>Is your client interested in this listing?</p> <p>Please rate your overall experience at this showing.</p> <p>Your (and your client's) opinion of the price:</p> <p>Please rate this listing (5=Best; 1=Worst):</p> <p>COMMENTS/RECOMMENDATIONS:</p> |  | <p>Not interested</p> <p>Fair</p> <p>Too high</p> <p>2</p> <p>The buyer thought this home needed too much updating for their taste. Thanks for letting us show! Sandy</p>                                                              |

| Listing Activity Details                                                                                     |                                |          |
|--------------------------------------------------------------------------------------------------------------|--------------------------------|----------|
| Activity Type                                                                                                | Activity Date                  | Comments |
|  Past Showing              | 07/13/2018 2:00 PM - 3:00 PM   |          |
|  Past Showing              | 07/12/2018 4:30 PM - 5:30 PM   |          |
|  Past Showing              | 07/06/2018 2:30 PM - 3:30 PM   |          |
|  Past Showing              | 07/05/2018 10:00 AM - 10:45 AM |          |
|  Past Showing              | 07/05/2018 10:00 AM - 10:15 AM |          |
|  Past Showing              | 06/30/2018 5:45 PM - 6:45 PM   |          |
|  Past Showing              | 06/29/2018 12:30 PM - 2:00 PM  |          |
|  Past Showing              | 06/20/2018 4:00 PM - 5:00 PM   |          |
|  Price Change Notification | 06/18/2018 8:24 AM             |          |
|  Price Change              | 06/18/2018 3:23 AM             |          |

| Activity Type                                                                                              | Activity Date                 | Comments |
|------------------------------------------------------------------------------------------------------------|-------------------------------|----------|
|  Past Showing              | 06/13/2018 4:00 PM - 5:00 PM  |          |
|  Price Change Notification | 06/06/2018 9:27 AM            |          |
|  Price Change              | 06/06/2018 4:24 AM            |          |
|  Past Showing              | 05/25/2018 5:00 PM - 7:00 PM  |          |
|  Price Change Notification | 05/22/2018 12:09 PM           |          |
|  Price Change              | 05/22/2018 6:52 AM            |          |
|  Past Showing              | 05/20/2018 12:30 PM - 1:30 PM |          |
|  Past Showing              | 05/09/2018 2:00 PM - 2:20 PM  |          |
|  Price Change Notification | 05/07/2018 9:34 AM            |          |
|  Price Change              | 05/07/2018 3:54 AM            |          |
|  Past Showing              | 04/26/2018 1:00 PM - 2:00 PM  |          |
|  Past Showing              | 04/22/2018 12:00 PM - 1:30 PM |          |
|  Canceled Showing         | 04/22/2018 11:45 AM - 1:15 PM |          |
|  Past Showing            | 04/22/2018 11:30 AM - 1:00 PM |          |
|  Past Showing            | 04/20/2018 4:30 PM - 5:30 PM  |          |
|  Status Change           | 04/17/2018 9:46 PM            |          |
|  Past Showing            | 04/17/2018 1:00 PM - 2:00 PM  |          |
|  Past Showing            | 04/17/2018 12:30 PM - 1:00 PM |          |
|  New Listing             | 04/17/2018                    |          |